

LIL:CS:PR:2020-21

Date : 11.02.2021

<b>BSE Limited</b> Listing & Compliance Department Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400001	<b>The National Stock Exchange of India Limited</b> Listing & Compliance Department Exchange Plaza, C-1 Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400051
<b>Security Code : 517206</b>	<b>Symbol: LUMAXIND</b>

**Subject: Investor Release of Financial Results for the 3rd Quarter and Nine Months ended 31<sup>st</sup> December, 2020**

Dear Sir/ Ma'am,

We are enclosing herewith the Investor Release being issued by the Company, Lumax Industries Limited, for the 3rd Quarter and Nine Months ended 31<sup>st</sup> December, 2020.

The same shall be made available on the website of the Company [www.lumaxworld.in/lumaxindustries](http://www.lumaxworld.in/lumaxindustries).

This is for your information and records.

Thanking you,

Yours faithfully,

For **LUMAX INDUSTRIES LIMITED**



**PANKAJ MAHENDRU**  
**COMPANY SECRETARY**  
**M.NO. A-28161**



Encl: As Stated above

## LUMAX INDUSTRIES LIMITED

### Q3FY21 Consolidated Results

- Q3FY21 Revenue at Rs. 446 Cr; gaining momentum along with the growth of the industry
- The positive trend is expected to continue in the coming quarter and next financial year as uptick in economic activities is driving the growth
- EBITDA margin at 11.2% for Q3FY21

**Gurugram – February 11<sup>th</sup>, 2021** – Lumax Industries Limited, the leader in automotive Lighting and illumination today announced its Un-audited Financial Results for the quarter and nine months ended December 31<sup>st</sup> 2020.

- Revenue stood at Rs. 446 Cr for Q3 FY21 as against Rs. 383 Cr in Q3 FY20 up by 16%, led by festive season demand and continued positive sentiments.
- Excluding Mould sales, the Revenues for Q3 FY21 stood at Rs. 435 Cr as compared to Rs. 360 Cr in Q3 FY20, up by 21% as against industry growth of 16%.
- The company reported consolidated EBITDA of Rs. 50 Cr in Q3 FY21 against Rs. 44 Cr for Q3 FY20, up by 13%.
- EBITDA margin stood at 11.2% for Q3 FY21 as against 11.5% for Q3 FY20, down by 30 bps due to RM price increase in the current quarter, the recovery of which is expected from customers in coming quarters
- Profit after Tax & share of associate stood at Rs. 20 Cr in Q3 FY21 as against Rs. 19 Cr in Q3 FY20, up by 5%.

### Divisional Performance

- The share of **LED Lighting** stands at 33% of total Revenues while **Conventional Lighting** stands at 67%, for 9M FY21.
- The **Product Mix** for 9M FY21 as a percentage of total revenue stood at **66%** for **Front Lighting**, **25%** for **Rear Lighting** & **9%** for **Others**.
- The **Segment Mix** for 9M FY21 as a percentage of total revenues stood at **62%** for **Passenger Vehicles**, **32%** for **two Wheelers** & **6%** for **Commercial Vehicles**.

## Investor Release

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### Awards

- The Bengaluru Plant of the Company secured 1st position for becoming Self Reliant (Low-cost Automation, Localization & R&D activities) and 2nd position for Digitalization in “Smart Manufacturing Process Control” in ACMA National Case Study Competition held on 4<sup>th</sup> November, 2020
- The Bawal Plant of the Company secured 3rd position for Digitalization in “Elimination of chance of Wrong Product Supply to Customers” and for “CSR Activities for Supporting Society & stakeholders during COVID19 times” in the ACMA Competition held in November 2020.

**Commenting on the performance Mr. Deepak Jain, Chairman & Managing Director, Lumax Industries Limited said,** *“Automobile sales witnessed encouraging growth in Q3. I am delighted to share that Lumax is at the fore front of this growth and continues to gain momentum. COVID-19 is redefining the next-normal operating model, and our team has put in tremendous efforts to get back to our normal level of operations.*

*Government has taken several measures to support the auto segment industry which would help the Auto Component players to expand their operations. The announcement of PLI schemes for the automotive sector, long awaited scrappage policy, green-taxes, etc. augur well towards making the auto-component industry a larger industry in times to come.*

*Lumax Industries has been associated with marque brands and part of successful product launches by OEMs. In fact, we are leveraging our knowledge and leading the change in Agri segment. Our efforts of bringing in technology to this segment is helping us to gain market share and we see ourselves as a preferred player. We are equipped to capture such opportunities and capitalize it efficiently with the help of our strong technical team.”*

### About Lumax Industries Limited:

Lumax Industries Limited, a flagship company of D.K. Jain Group, is India’s pioneer and most experienced player in the Automotive Lighting Industry. The company has over 37 years of strong partnership with Stanley Electric Co. Limited, Japan, a world leader in Vehicle Lighting and illumination products. Lumax has ten ultra-modern manufacturing plants in India, strategically located near manufacturing locations of major OEMs.

Lumax is one of the major suppliers to OEMs including Hero Motocorp, HMSI, Honda Cars, Mahindra & Mahindra, Maruti Suzuki, MG Motors, Tata Motors, TVS and others.

For more information about the Group and its businesses, please visit [www.lumaxworld.in/lumaxindustries](http://www.lumaxworld.in/lumaxindustries)

## Investor Release

### Safe Harbour Statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

Company	Investor Relations Advisors
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