

Calcom Vision Limited

CIN :- L92111DL1985PLC021095

Calcom

ISO - 9001 - 2015

ISO - 14001 - 2015

SA - 8000 - 2014

Corp. Office & Factory : B-16, Site-C, Surajpur, Industrial Area, Greater Noida, Gautam Budh Nagar U.P.-201 306

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Website : www.calcomindia.com

November 17, 2025

To,
The Manager (Department of Corporate Services)
Bombay Stock Exchange Ltd.
Phiroze Jeejeebhoy Towers
Dalal Street
MUMBAI - 400 001

Scrip Code: 517236

Dear Sir,

Sub: Intimation under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 —Investor Release

Pursuant to the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed an investor presentation being issued by the Company in respect of the Unaudited Financial Results for the Quarter and Half Year ended September 30, 2025.

This is for your information and record.

Thanking You

Yours Truly
For Calcom Vision Limited

Rakhi Sharma
Company Secretary & Compliance officer
M. No A72812

Encl-A/a



Calcom Vision Limited

Q2 & H1 FY26 – Investor Presentation



Safe Harbor

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Company Overview:

An emerging ODM player with end-to-end Design & Engineering capabilities



5 Decades of experience in Electronics Manufacturing



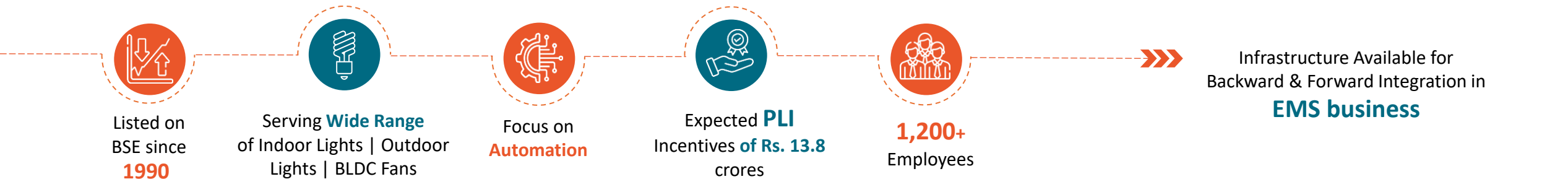
ODM & EMS in Consumer Durables



In-house development & ownership of designs



ISO compliant Organisation

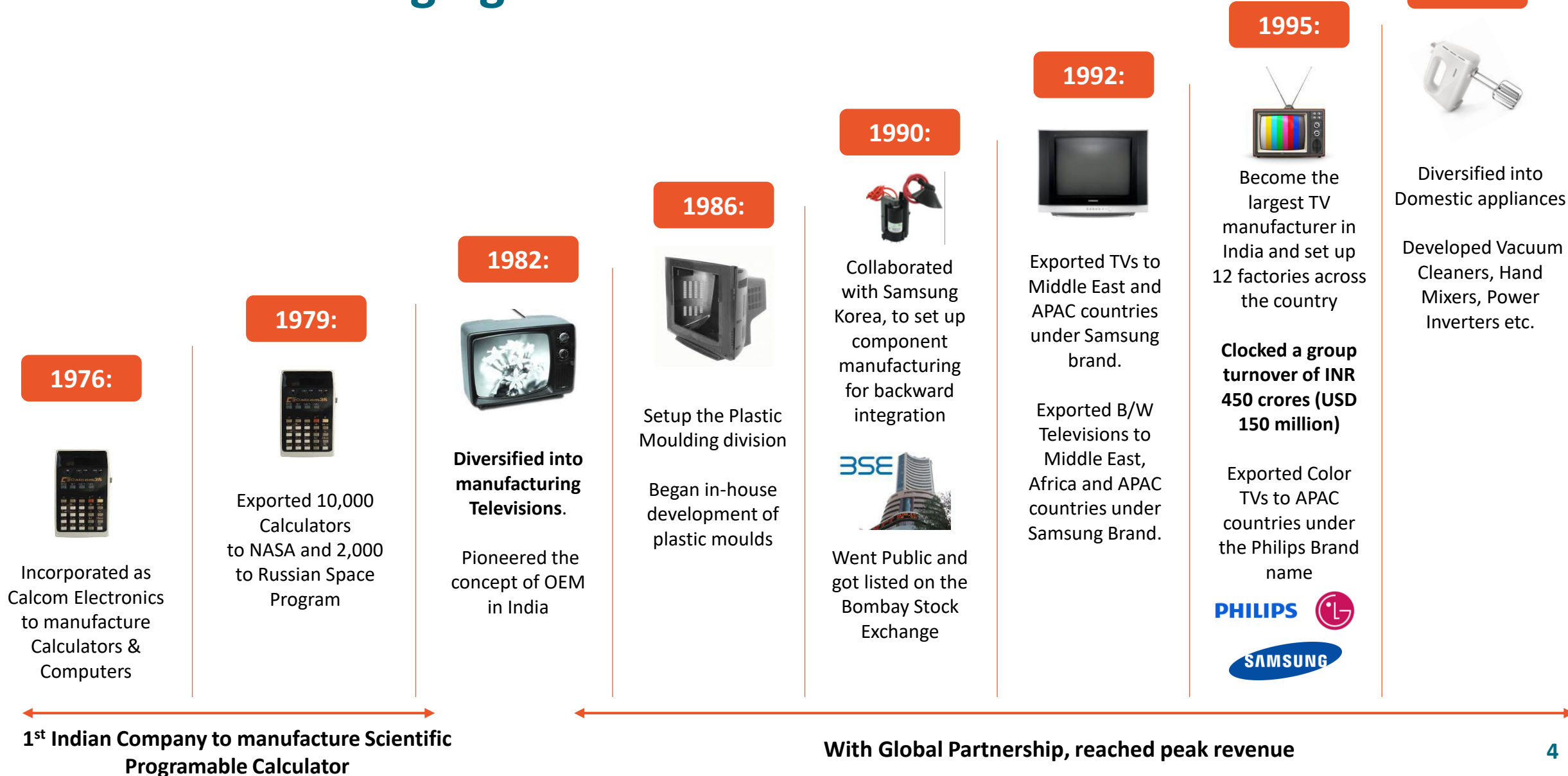


FY25 Highlights*	Revenue from Operations Rs. 157.26 crores	EBITDA Rs. 11.68 crores	EBITDA Margin 7.4%	Net Profit Rs. 1.43 crores
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*Consolidated Figures



The Road to Emerging ODM





Key Milestones

Rising from Adversity

2002:

Collapse of Television Business due to change in technology.
Lost major customers in a span of 8 months.

Exported Color TVs to Europe and UK meeting IEC standards and CE Certified

2004:



Exported Color TVs to USA with UL approval

2007:



Exported Fluorescent Lighting to neighboring countries such as Nepal, Sri Lanka & Bangladesh

2013:



Diversified into LED Lighting and developed a range of Fixtures & Luminaires.

Exported Downlighters to APAC countries under OSRAM brand.

2016-17:



Exported LED bulbs and battens to Nepal and the Middle East.



Exported Stage Light to OSRAM Germany



2020:



Started Mass Manufacturing of LED Bulbs and now catering to leading brands.

Selected for the PLI Scheme

Panasonic



LEDVANCE

amazon basics

... and Many More

2022-23:



Exported LED Bulbs and Led battens to Nepal and Middle East



Expanding Business Segments to include EMS and diversifying into manufacturing BLDC Fans.



Started Exporting UL Approved Disk Light to USA

2024:



TAEHWA

Broadened horizons by diversifying into Solar Lighting. Setting up an in-house plastic extrusion plant.

Expanding the portfolio to include Solar Street Lights.

Challenging Times

The Comeback Chapter



Proficiency in

Consumer Durables

Calcom

Indoor Lighting

Low Wattage Bulbs

3W

5W

7W

9W

12W

15W

18W

23W

26W

40W

50W

60W

Mid Wattage Bulbs

High Wattage Bulbs

Recessed Downlights

6W

12W

18W



Outdoor Lighting

Streetlight

20W

30W

50W

70W

100W

150W

200W

Flood Lights

20W

30W

50W

70W

100W

150W

200W

Solar Street Lights

30W

45W

60W

80W

100W

160W

High Bay Lights

100W

150W

200W



Smart Lighting

LED Smart Bulbs

9W

12W

LED Smart Batts

20W

Smart Downlights

10W

15W



Emergency Lighting

Emergency Bulbs

9W

12W

15W

20W

30W

Emergency Batts

10W

20W



New Products

BLDC Fans

35W



EMS

EV Chargers



Solar Inverters



IT Hardware





Presence in

ODM & EMS Manufacturing

Calcom

Product Specification

Product Design

Module

Product

**Calcom's
Presence**

Original Design Manufacturing (ODM)

Operate in the B2B market, offering end-to-end manufacturing — from concept and product design to development and final production — across three key product segments.

Specification

Design

Manufacturing

Assembly

Have strong presence in ODM business and expanding in it

Electronic Manufacturing Services (EMS)

Manufacture, test, distribute, and provide return/repair services for electronic components and assemblies for original equipment manufacturers (OEMs).

Specification

Design

Manufacturing

Assembly

Infrastructure available for EMS projects with focus on electronics, EV Chargers, Motor Drivers, PCB Assemblies and Smart meters

OEMs

Calcom



Strong Relationship with Key Customers

Calcom

Panasonic

OPPLE
LIGHTING

GreatWhite
Electricals

BAJAJ
Bajaj Electricals Ltd.
Inspiring Trust

USHA

OSRAM

LEDVANCE

POLYCAB

nipo

sun king
from Greenlight Planet

Jaquar
LIGHTING

TRAXON | e&cue
MEMBER OF PROSPERITY GROUP

wipro

HPL

amazon
basics

Flipkart
SmartBuy

BPL

croma
A TATA Enterprise

zunroof
India's #1 Choice

OSRAM
Germany

Safonix

SMARTMESH

wyze

CG CHAUDHARY
GROUP

CAPITAL
LIGHTING FIXTURE COMPANY®

JPM
JP MINDA GROUP
SINCE 1956

RR KÄBEL

EVEREADY

GEARUP
Switches You to the Next Level

GIRISH

ORBIT
THE POWER OF PEOPLE
WIRES & CABLES

LEDURE
LED Lights



State-of-the-art

Manufacturing Facility

Calcom

11 SMT Lines

10 Assembly Lines

Current area: 15,000 sq. meters

Expanding to

30,000 sq. meters



PLANT & MACHINERY

- ▶ **11 SMT Lines** with Automatic Printers and 10/12 Zone Reflow Ovens
- ▶ 5 Plastic Injection Molding Machines
- ▶ 3D Automatic Optical Inspection systems (3D AOI)
- ▶ 3 Automatic Bulb Assembly Lines
- ▶ 10 Automatic Ageing Machines
- ▶ Battery Charging, Sorting & Grading Setup
- ▶ 2 PDC Machines (180T and 400T)



IN-HOUSE FACILITIES

- ▶ **10 Final Assembly Lines** with Laser printing and Automatic Packing Machines
- ▶ **Tool Room** for Dyes & Moulds
- ▶ **In-house** Plastic Extrusion Plant comprising **10 extruders**, Powder Coating Plant and Pressure Die Casting
- ▶ 3 Manual Insertion Lines
- ▶ Well equipped Appropriation Lab



ON GROUND

- ▶ State-of-the-art Factory located at Greater Noida
- ▶ Area ~ 13,000 square metres
- ▶ **Covered Area ~15,000 square meters**
- ▶ 1000 KW Power Back up
- ▶ 525 KW Rooftop Solar Plant
- ▶ Proximity to New Delhi and upcoming Freight Corridor



Scientific Programmable Calculators



1st Indian company & **3rd** in the world to manufacture scientific programmable calculators;

Exported **10,000 units to NASA** and **2,000 units to the Russian Space Program**.

Patented Digital Clock for Televisions



Developed a **patented digital clock for** televisions.

Lighting Electronics



Diversified into lighting electronics, developing a range of products for domestic and international markets, including specialty lighting products.



Colour TV Design

1st Indian company to design its own colour TV, meeting IEC standards and approved by Philips Global Design Centre, Singapore.

Television Design



1st Indian company to design televisions meeting UL and IEC Standards for European and US Markets

Before 2010

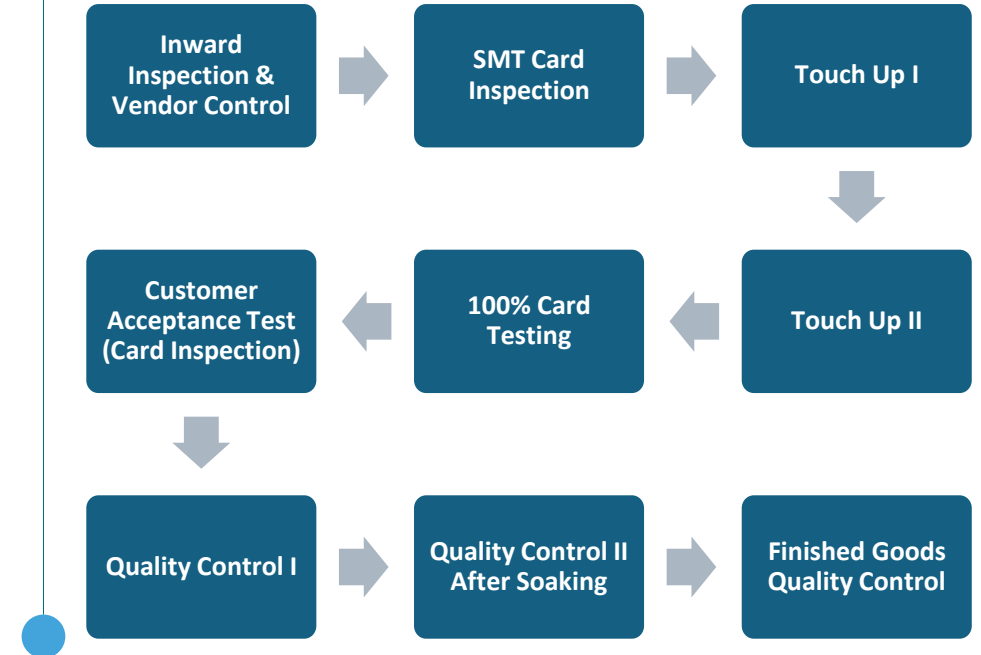
After 2010

Focus on Quality

Calcom

- In-house Approbation Lab is designed to simulate real-world operating conditions. Equipped with state-of-the-art testing instruments, it ensures that product performs reliably even under stress
- Quality assurance approach is fully integrated across the value chain, supported by real-time testing, traceability systems and a dedicated validation lab, ensuring consistent performance and reliable outcomes.
- Field defective LED products remain below 0.5%, reflecting the company's strong commitment to quality, reliability, and customer satisfaction

Quality Check Process



Key Instruments in Use



Surge Tester



Integrated Sphere



Photometry Sphere



High Voltage Tester



Environmental Chamber

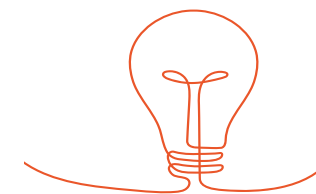
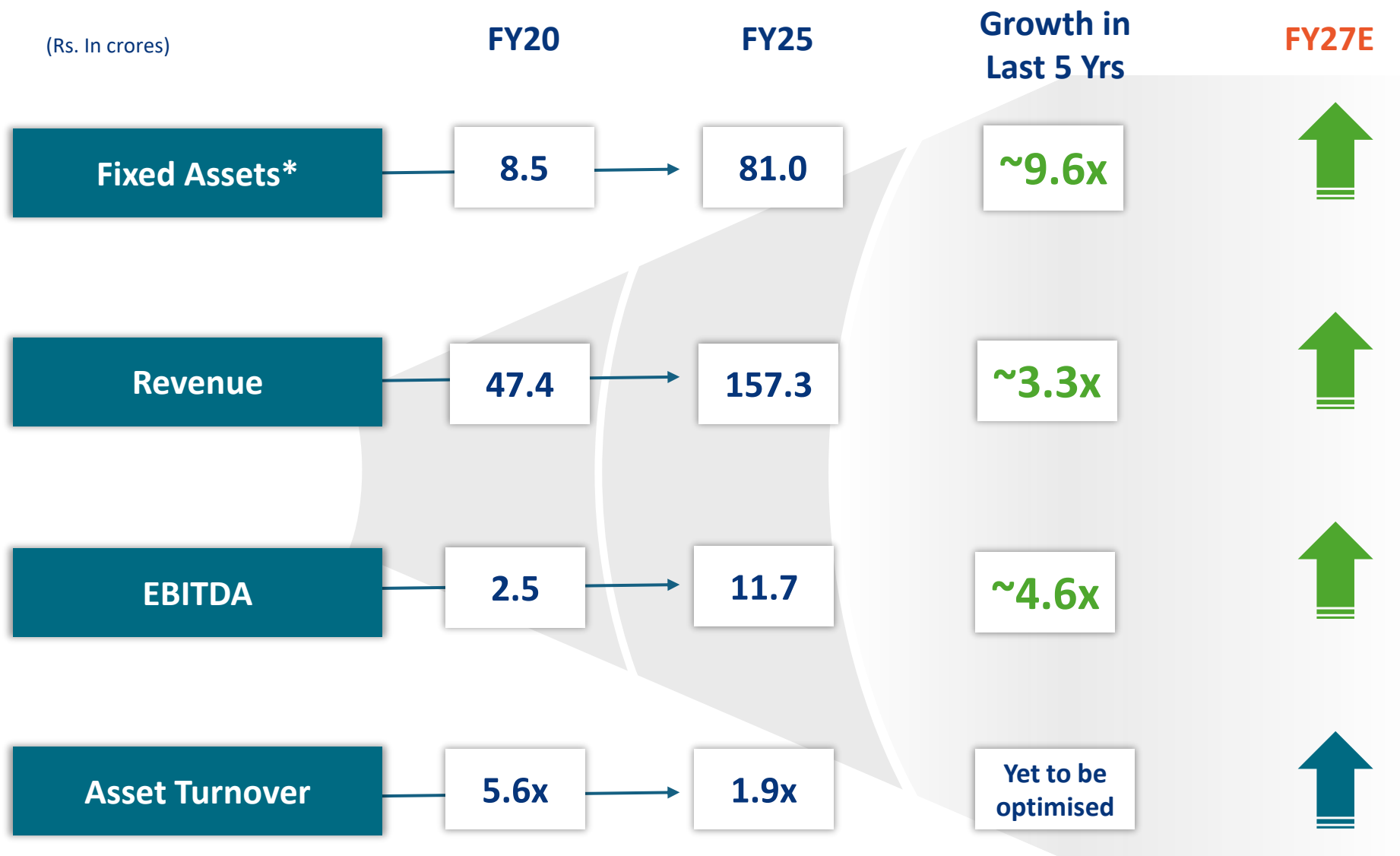
Key Certifications





Delivering Consistent Performance, Driving Future Growth

Calcom



> 2x

**Expected Growth
in next 2 years**

*Includes Net Carrying value of PPE, CWIP & ROU Asset

Growth Drivers

01

Electronics Manufacturing Services (EMS)

Infrastructure available for substantial increase in EMS business along with Backward and Forward Integration

**02**

Automation

Focusing on Automation to enhance operational efficiencies & Capabilities

**03**

Production Linked Incentive (PLI) Scheme approved

Approved PLI scheme incentive limit upgraded from Rs. 10 crores to Rs. 25 crores.

Benefit already received: Rs. 2.16 crores | Expected incentives: ~ Rs. 13.8 crores

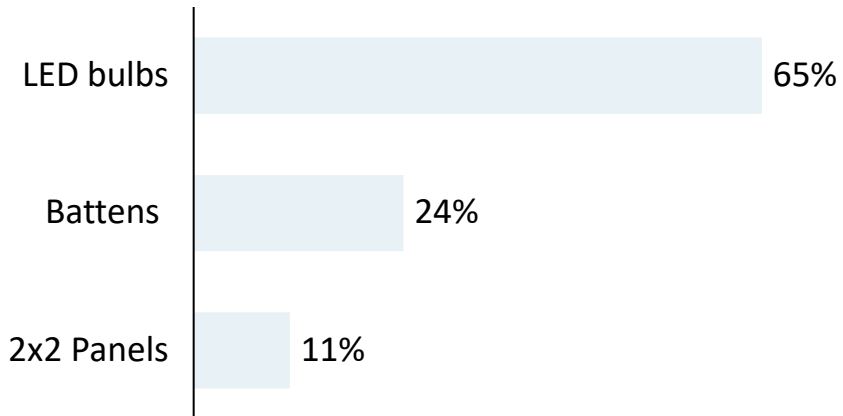
**04**

Diversification

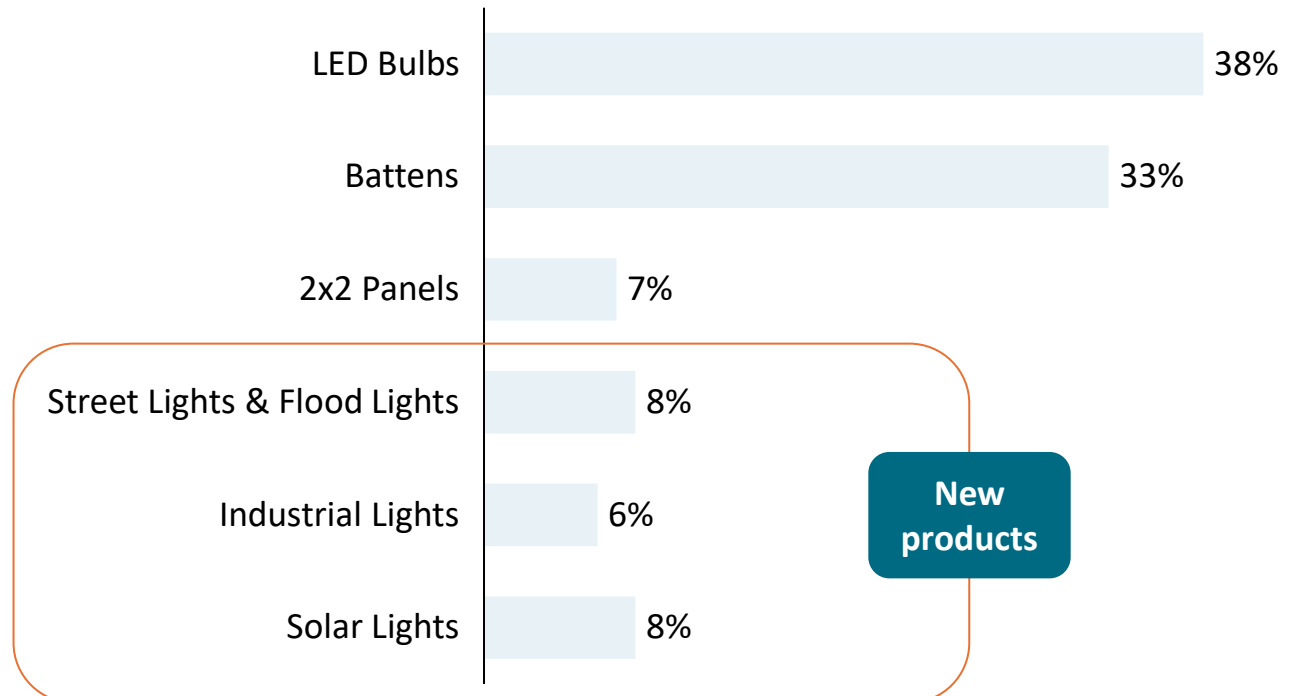
Diversifying into Futuristic and Energy Saving Products – BLDC Fans, Smart Lighting (IoT), Solar Lighting and other new products



To Drive Next Level of Growth

FY25 RevenueRs. **157** crores**~60%**

Revenue growth

FY26E Revenue**As per management estimate, Actual results may varyRs. **250+** crores



Leadership Team



Sushil K Malik
Chairman &
Managing Director

Mr. Sushil Kumar Malik is the Founder, Chairman and Managing Director of Calcom. An Electronics Engineer from Delhi College of Engineering and an M.B.A. from FMS, Delhi.

He has over four decades of rich experience in the electronics and lighting industry. A trail blazer, he was always ahead of his time. He has led Calcom since its inception. Besides overseeing all the operational functions, his primary focus is the company's Vision & Strategic Planning and Research and Development.



Abhishek Malik
Executive Director

Mr. Abhishek Malik is the Executive Director at Calcom. He graduated from Macquarie University, Sydney, Australia followed by an MBA from IE Business School, Madrid.

He has over 17 years of working experience across the Consulting and Service Industry. He co-founded a start-up in the Automotive space before joining Calcom. At Calcom, he is looking after Strategy, Marketing and Investor Relations. He is also managing the Smart/ IoT business vertical of Calcom.



Debashish Mukherjee
Chief Executive Officer

Mr. Debashish Mukherjee is the Chief Executive Officer at Calcom. He is an Electronics Engineer and a topper of his University. He has 35 Years of proven experience in different fields like Product/Process/Quality management, setting up of manufacturing units, Supplier Management, Portfolio Planning etc.

He was last appointed as Director/Head of Innovation & Design Quality for Professional Lighting Business Group of Philips Lighting India (now known as Signify Innovations India Ltd).



**All Support functions are headed by Seasoned Professionals
with 25+ years of working experience in the Lighting/
Electronics Industry**

1,200+
Employees

50%
Gender diversity ratio

Experienced Board of Directors

Ms. Parvathy Venkatesh

Non-Executive Independent Director

Ms. Venkatesh has done her B.Com (Hons), FCMA, USA). She is associated with Ramanath Iyer & Co (RNI & Co.)- a leading firm for cost accountants in Delhi. She has a rich professional experience spanning over 20 years in diverse areas of Cost Audits, Consulting, Internal Audits and system implementation in many large companies. She has worked in various industries including Textiles, Sugar, Cement, Automobile, Auto Ancillaries, Paper, Consumer Electronics etc. She is also a Consultant to the Ministry of Housing & Urban Affairs on the financial evaluation of RFD projects.

Mr. Sunder Hemrajani

Non-Executive Independent Director

Mr. Sunder Hemrajani is an alumnus of Harvard Business School. He completed his MBA from FMS, Delhi and Graduated in Mechanical Engineering from Delhi College of Engineering (DCE). He has over 35 years of varied experience in Sales, Marketing and General Management functions in leading Companies like Hindustan Unilever, Whirlpool, PepsiCo, Reliance Capital and Times. He retired as Managing Director of Times Innovative Media Ltd.

Mr. Naresh Kumar Jain

Non-Executive Independent Director

Mr. Naresh Kumar Jain has an industry experience of over 44 years which includes more than 30 years of managerial experience in senior positions. He has been Director Legal & Compliance for a large listed entity for 5+ years. He was the Chairman of NIRC (1992) and Council Member of The Institute of Company Secretaries of India (1995-1997). He has also been the Secretary and CEO of The Institute of Company Secretaries of India (2003-2012). He has been member of various committees and groups of apex industry associations, government/ regulatory bodies, academic institutions, international associations including the MCA, Planning Commission, SEBI, NFCG, IGONU, IFCS, CSIA

Mr. Lajpat Rai Gupta

Non-Executive Independent Director

Mr. Lajpat Rai Gupta is an energetic Top Management Executive with extensive hands-on experience in Management, Business Leadership and working with Board of Directors, Banks, Investors, Government Bodies and has proven talent in managing and motivating teams of loyal and productive employees. Leader who uses an “out-of-the box” approach to Problem Solving, and consistently drives bottom-line performance, Efficiency, Process and Profit Improvements. Strategic & Rich experience in Accounting & Financial management.

Powering Progress Responsibly

01

Environmental

- Installed a 525 KW rooftop solar power system that provides a significant share of the plant's energy needs. This initiative both lowers carbon emissions and achieves cost savings.
- Achieved a measurable decline in energy consumption across operations by replacing traditional fans with energy-efficient BLDC fans and integrating automation into key processes to optimize power usage and minimize waste.

02

Social

- Through CSR initiatives, the company supports underprivileged girls' education, providing skills and opportunities that prepare them for a brighter future.
- This reinforces the company's commitment to education's transformative power and to fostering a more equitable, inclusive society.

03

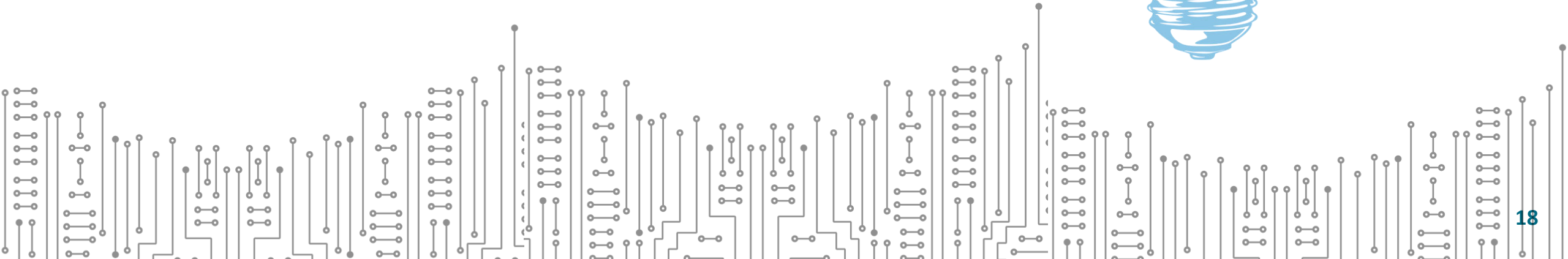
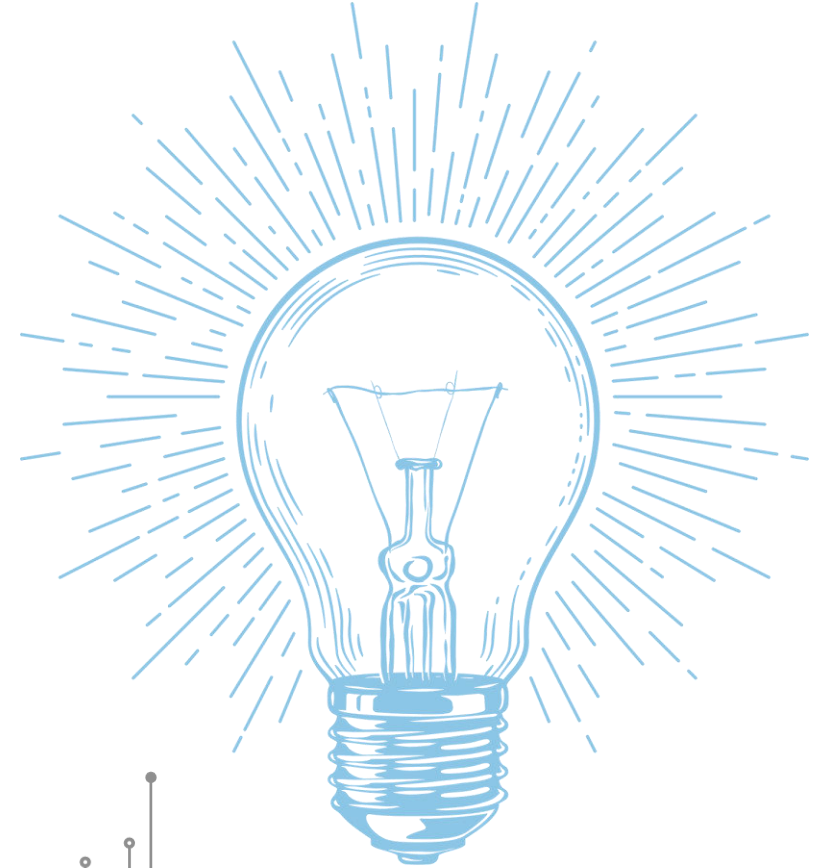
Governance

- Strong governance is key to trust, sustainability, and long-term stakeholder value.
- Guided by values of respect, service excellence, and performance, the company upholds the highest ethical standards through robust systems, internal training, and strict compliance with the Companies Act 2013, SEBI regulations, and industry guidelines.



Q2 & H1 FY26

Financial Highlights



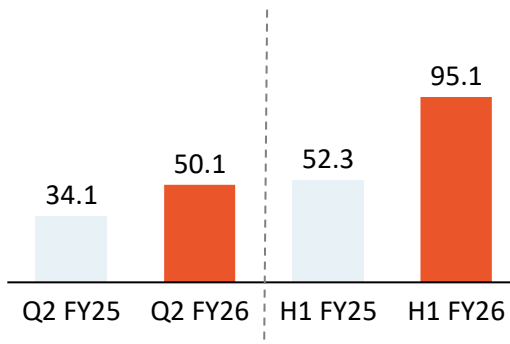
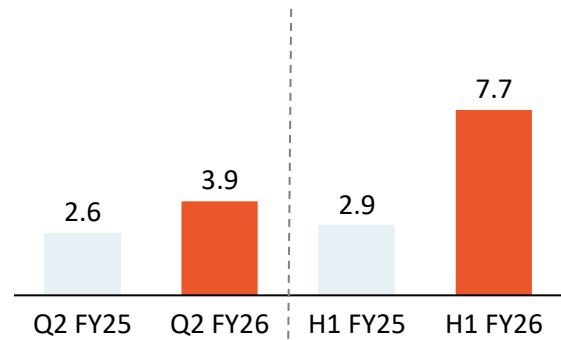
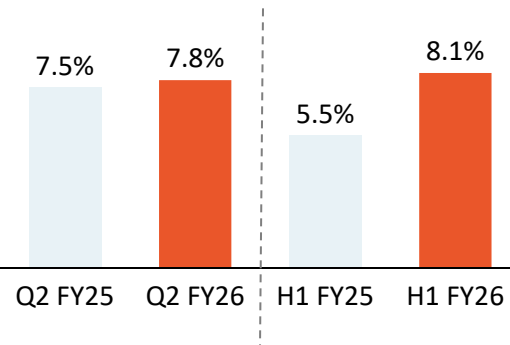
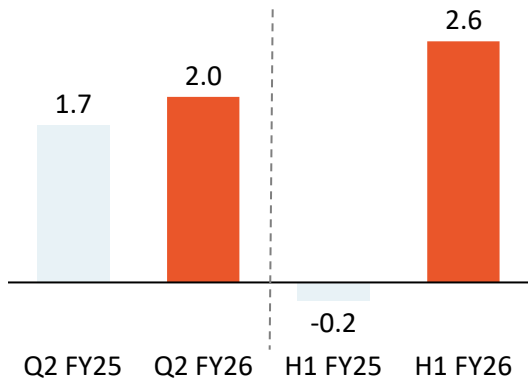
Quarterly Highlights

"We are pleased to report our highest ever second quarter and first-half yearly revenue performance, posting a 46.9% & 81.8% growth on a YoY basis respectively. This growth was driven by steady demand across key products, improving product mix and strong execution.

We continue to focus on innovation and developing new product offerings under ODM business like Street Lights, Flood Lights, Well Glass, Bulkheads, High Bay Lights, Linear Suspended Office Lighting, All-in-One Solar Street Lights, Semi Integrated Solar Lights etc. to meet evolving customer needs. On EMS side, we have available manufacturing infrastructure to cater new projects under consumer durables.

Looking ahead, we are further venturing into high-value products while expanding our mass consumption strategy to include Outdoor Lighting. By moving up the value chain through these initiatives, we aim to strengthen our scale, optimize yield, and build capabilities that will establish us as a trusted, long-term value partner for our esteemed clients. We are confident to maintain growth momentum in the coming quarters and aim to surpass Rs. 250 crores revenue in FY26."

- Mr. Sushil Kumar Malik
Chairman and Managing Director

Revenue (Rs. In Cr)**EBITDA (Rs. In Cr)****EBITDA Margin (%)****PAT (Rs. In Cr)**



Profit and Loss Statement

Particulars (Rs in Crores)	Q2 FY26	Q2 FY25	YoY	Q1 FY26	QoQ	H1 FY26	H1 FY25	YoY
Revenue from Operations	50.1	34.1	46.9%	45.1	11.1%	95.1	52.3	81.8%
Cost of Goods Sold	38.2	25.5		34.0		72.2	39.3	
Employee Cost	5.7	4.6		5.4		11.1	7.6	
Other Expenses	2.3	1.4		1.9		4.2	2.6	
EBITDA	3.9	2.6	51.2%	3.8	2.6%	7.7	2.9	167.4%
EBITDA Margin (%)	7.8%	7.5%		8.4%		8.1%	5.5%	
Other Income	1.96	1.6		0.2		2.2	1.7	
Depreciation	1.4	1.0		1.4		2.8	1.9	
Finance Cost	1.7	1.5		1.7		3.4	2.7	
Exceptional Item Gain / (Loss)	0.0	0.0		0.0		0.0	0.0	
Profit before tax	2.7	1.7	56.9%	0.9	190.3%	3.7	-0.1	-
Tax	0.6	0.0		0.2		0.9	0.0	
Share of profit/ (loss) of JV	-0.1	-0.1		-0.1		-0.2	-0.1	
Profit After tax	2.0	1.7	18.9%	0.6	215.3%	2.6	-0.2	-
Profit After Tax Margin (%)	4.0%	4.9%		1.4%		2.7%	-0.4%	
EPS (Rs.)	1.42	1.22		0.47		1.87	-0.15	

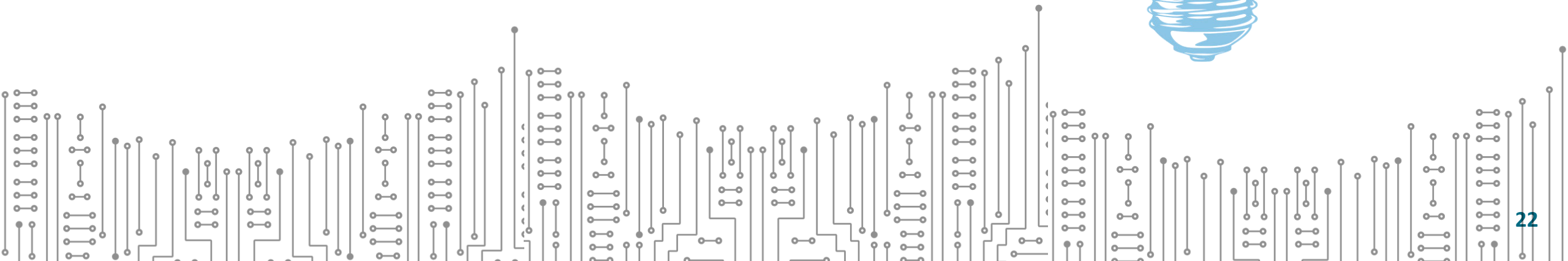
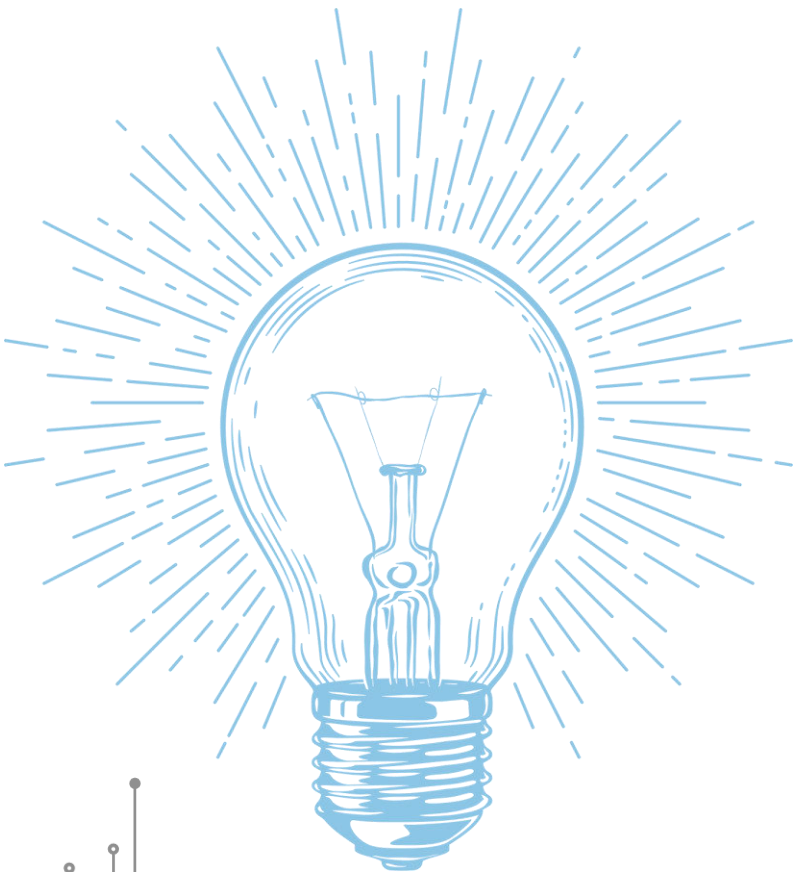


Consolidated Balance Sheet

Assets (Rs in Crores)	Sep-25	Mar-25
Total Non Current Assets	91.4	85.8
Property, Plant and Equipment	62.2	63.6
Capital work-in-progress	8.0	1.0
Right to use of lease assets	16.2	16.4
Goodwill	4.1	4.1
Other intangible assets	0.0	0.0
Financial Assets		
Investments	0.4	0.1
Loans	0.0	0.0
Other financial assets	0.3	0.3
Other non-current assets	0.0	0.2
Total Current Assets	106.4	102.8
Inventories	61.6	42.5
Financial Assets		
Trade receivables	29.8	46.5
Cash and cash equivalents	0.3	0.3
Bank balances other than above	8.3	8.3
Loans	0.0	0.0
Other financial assets	2.4	0.4
Other current assets	4.0	4.7
Current Tax Assets (Net)	0.0	0.1
Total Assets	197.8	188.6

Liabilities (Rs in Crores)	Sep-25	Mar-25
Total Equity	85.7	82.8
Equity Share capital	14.0	14.0
Other Equity	71.7	68.9
Total Non Current Liabilities	21.2	24.9
Financial liabilities		
Borrowings	18.4	22.1
Lease Liabilities	0.0	0.0
Provisions	1.3	1.2
Deferred tax liabilities (Net)	1.5	1.5
Total Current Liabilities	90.9	80.9
Financial liabilities		
Borrowings	43.2	40.3
Trade Payables	42.0	35.7
Other financial liabilities	3.2	2.4
Lease Liabilities	0.0	0.0
Provisions	0.9	0.2
Other current liabilities	1.6	2.3
Current tax liabilities (Net)	0.0	0.0
Total Equity and Liabilities	197.8	188.6

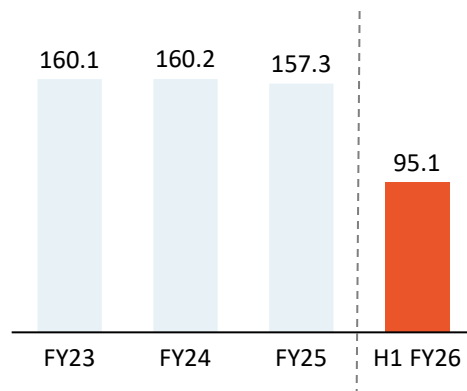
Historical
Financial Highlights



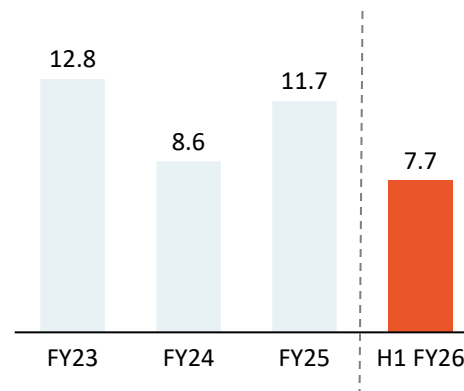


Financial Highlights

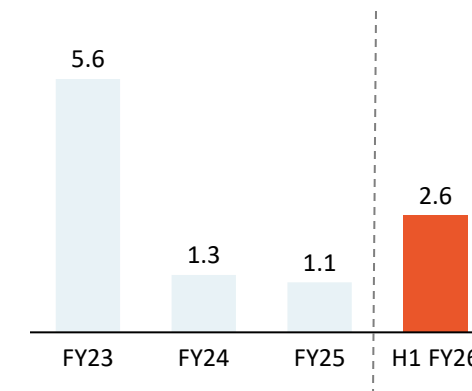
Revenue (Rs. In Cr)



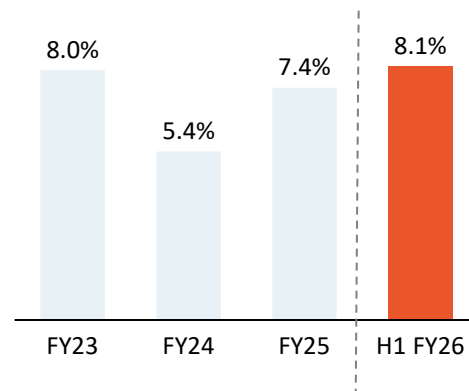
EBITDA (Rs. In Cr)



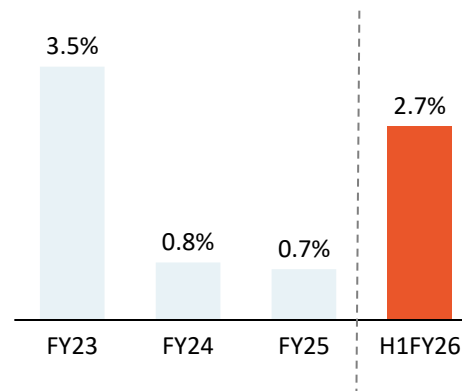
PAT (Rs. In Cr)



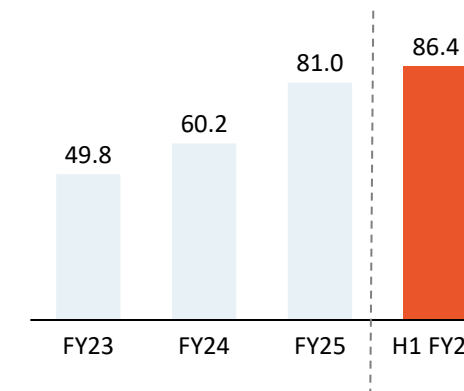
EBITDA Margins



PAT Margins



Fixed Assets* (Rs. In Cr)



*Includes PPE, CWIP & ROU Assets



Consolidated Profit and Loss Statement

Particulars (Rs in Crores)	FY25	FY24	FY23
Revenue from Operations	157.3	160.2	160.1
Cost of Goods Sold	120.7	125.5	125.3
Employee Cost	18.9	19.8	17.2
Other Expenses	6.0	6.3	4.8
EBITDA	11.7	8.6	12.8
EBITDA Margin (%)	7.4%	5.4%	8.0%
Other Income	2.0	1.4	0.9
Depreciation	4.0	3.0	2.4
Finance Cost	5.8	4.9	3.2
Exceptional Item Gain / (Loss)	-1.8	0.0	0.0
Profit before tax	2.0	2.2	8.1
Tax	0.6	0.8	2.4
Share of profit/(loss) of JV	-0.3	0.0	0.0
Profit after tax	1.1	1.3	5.6
Profit After Tax Margin (%)	0.7%	0.8%	3.5%
EPS (Rs.)	0.81	0.97	4.42



Consolidated Balance Sheet

Assets (Rs in Crores)	Mar-25	Mar-24	Mar-23
Total Non Current Assets	85.8	66.7	54.1
Property, Plant and Equipment	63.6	43.6	32.8
Capital work-in-progress	1.0	0.0	0.0
Right to use of lease assets	16.4	16.7	17.0
Goodwill	4.1	4.1	4.1
Other intangible assets	0.0	0.0	0.0
Financial Assets			
Investments	0.1	0.3	0.0
Loans	0.0	0.0	0.0
Other financial assets	0.3	0.3	0.2
Other non-current assets	0.2	1.8	0.0
Total Current Assets	102.8	86.2	75.4
Inventories	42.5	33.6	29.5
Financial Assets			
Trade receivables	46.5	42.3	36.2
Cash and cash equivalents	0.3	0.8	0.1
Bank balances other than above	8.3	5.2	3.5
Loans	0.0	0.0	0.0
Other financial assets	0.4	0.6	0.6
Other current assets	4.7	3.7	5.4
Current Tax Assets (Net)	0.1	0.0	0.0
Total Assets	188.6	152.9	129.5

Liabilities (Rs in Crores)	Mar-25	Mar-24	Mar-23
Total Equity	82.8	76.1	63.5
Equity Share capital	14.0	13.5	12.8
Other Equity	68.9	62.6	50.7
Total Non Current Liabilities	24.9	21.2	15.4
Financial liabilities			
Borrowings	22.1	19.1	13.6
Lease Liabilities	0.0	0.0	0.0
Provisions	1.2	1.0	0.8
Deferred tax liabilities (Net)	1.5	1.1	1.0
Total Current Liabilities	80.9	55.7	50.6
Financial liabilities			
Borrowings	40.3	28.1	17.9
Trade Payables	35.7	22.7	28.4
Other financial liabilities	2.4	1.8	1.4
Lease Liabilities	0.0	0.0	0.0
Provisions	0.2	0.2	1.2
Other current liabilities	2.3	2.9	1.8
Current tax liabilities (Net)	0.0	0.0	0.0
Total Equity and Liabilities	188.6	152.9	129.5



Consolidated Cash Flow Statement

Particulars (Rs. in Crores)	Mar-25	Mar-24	Mar-23
Net Profit Before Tax	2.0	2.2	8.1
Adjustments for: Non-Cash Items / Other Investment or Financial Items	10.0	8.7	5.8
Operating profit before working capital changes	12.0	10.9	13.9
Changes in working capital	-0.7	-13.1	-14.2
Cash generated from Operations	11.3	-2.2	-0.3
Direct taxes paid (net of refund)	-0.2	-1.7	-0.8
Net Cash from Operating Activities	11.1	-3.9	-1.2
Net Cash from Investing Activities	-26.5	-17.2	-9.3
Net Cash from Financing Activities	14.9	21.7	10.3
Net Decrease in Cash and Cash equivalents	-0.4	0.6	-0.2
Add: Cash & Cash equivalents at the beginning of the period	0.8	0.1	0.3
Cash & Cash equivalents at the end of the period	0.3	0.8	0.1

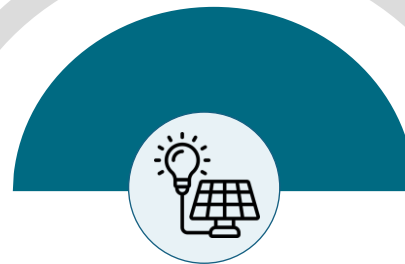


De-risk & Diversification

De-risking through diversification into new futuristic, energy-efficient products such as BLDC fans and many new products, driving sustainable growth and innovation

Enhancing operational efficiency through automation to drive productivity, cost optimization, and scalability

Operational Efficiency



Scaling Up Infrastructure for ODM Business

Scaling up infrastructure and strengthening backward integration to support new product lines, with a focus on solar lighting and outdoor lighting such as High Bay Lights, Emergency Lights, etc.

Comprehensive infrastructure in place to significantly scale EMS business, supported by backward and forward integration

Venturing into new products such as EV Chargers, Solar Inverters, IT Hardware, Desert Coolers, etc.

Infrastructure Readiness for EMS Expansion





Thank You!

Calcom Vision Limited :

Calcom

Calcom Vision Ltd.

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