

Presentation on Results

Q3 & 9 Months FY 2012-13

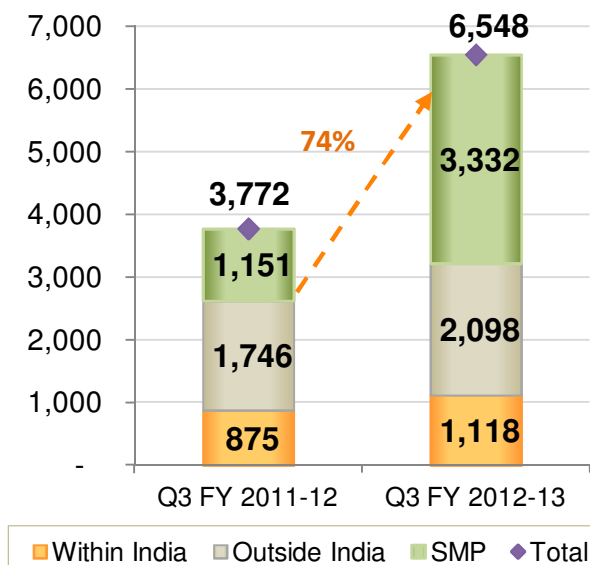
Q3 FY 2012-13 vs Q3 FY 11-12

MSSL Consolidated: Q3 FY 2012-13 vs Q3 FY 2011-12

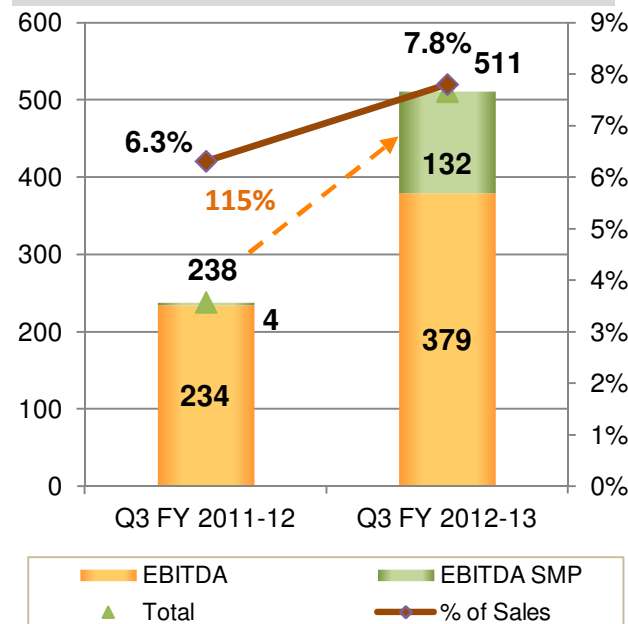
Q3 FY 2012-13 vs Q3 FY 2011-12

(Rs. in Crores)

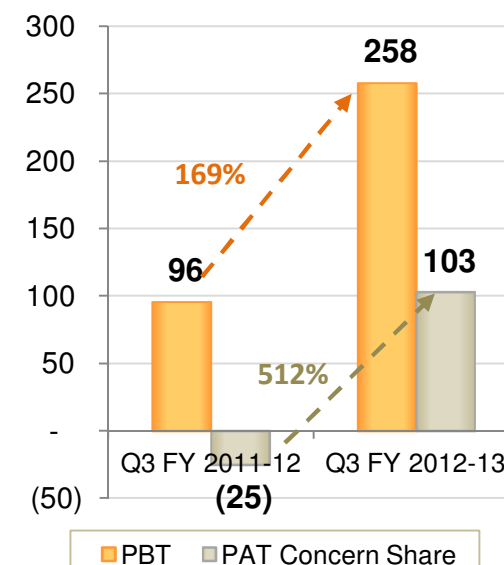
» Sales



» EBIDTA* / % to Sales#



» PBT ** & PAT Concern Share



» Revenue Growth

Within India Outside India

28%

87%



up



up

» Consolidated Revenue growth
without SMP : 23%

Notes :



For the Quarter (Rs. Crores)

2011-12

2012-13

Exchange Loss/ (Gain) on Long
Term Loans

62.75

65.84



Profit after tax (Concern share) is after :

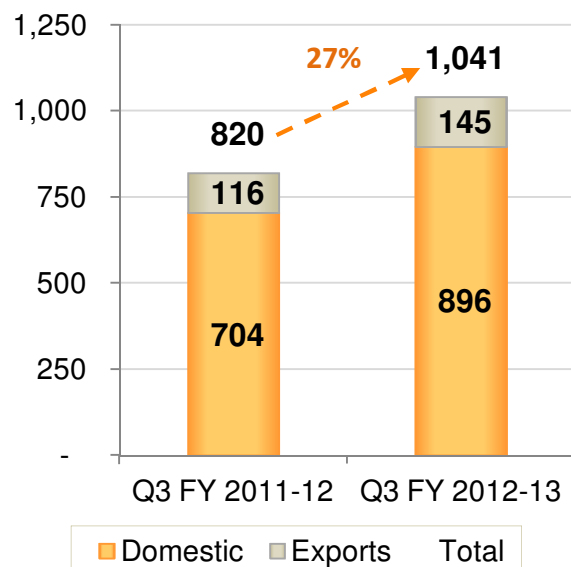
- accounting for exchange loss/(gain)
- after minority interest.

{* Before exchange loss/ (Gain)} {** before exchange loss/(gain) and before exceptional items}

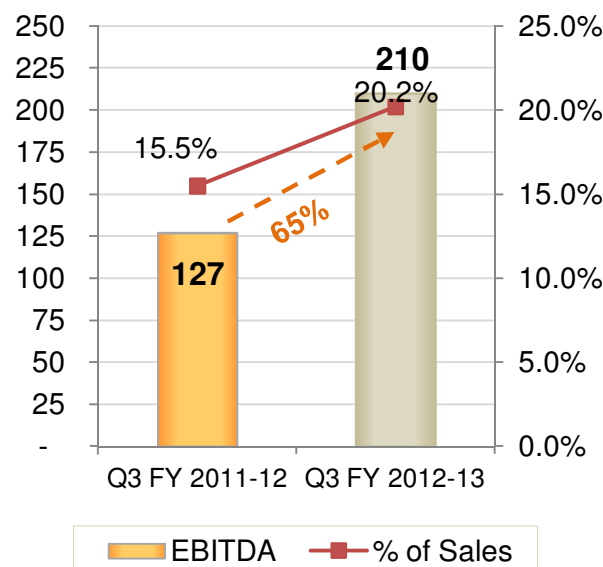
MSSL Standalone : Q3 FY 2012-13 vs Q3 FY 2011-12

Q3 FY 2012-13 vs Q3 FY 2011-12

» Sales

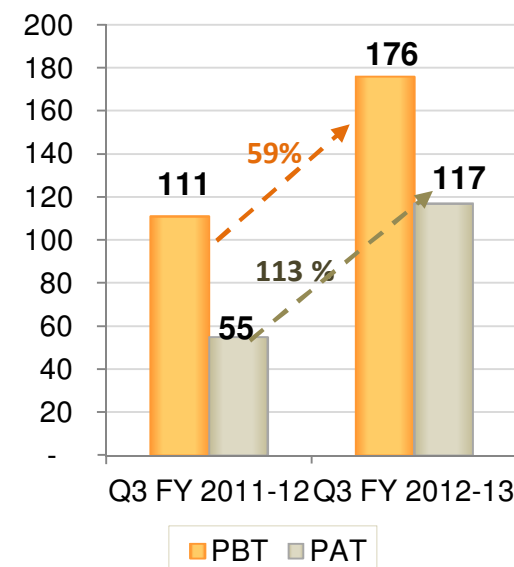


» EBIDTA* / % to Sales

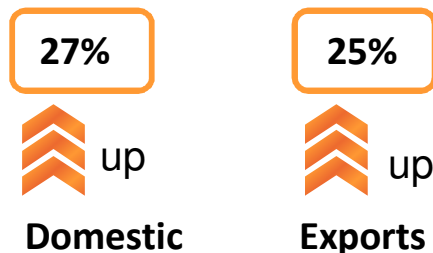


» PBT ** & PAT

(Rs. in Crores)



» Revenue Growth



Notes :



For the Quarter (Rs. Crores)	2011-12	2012-13
Exchange Loss/ (Gain) on Long Term Loans	37.35	17.25



Profit after tax (Concern share) is after :
I. accounting for exchange loss/(gain) .

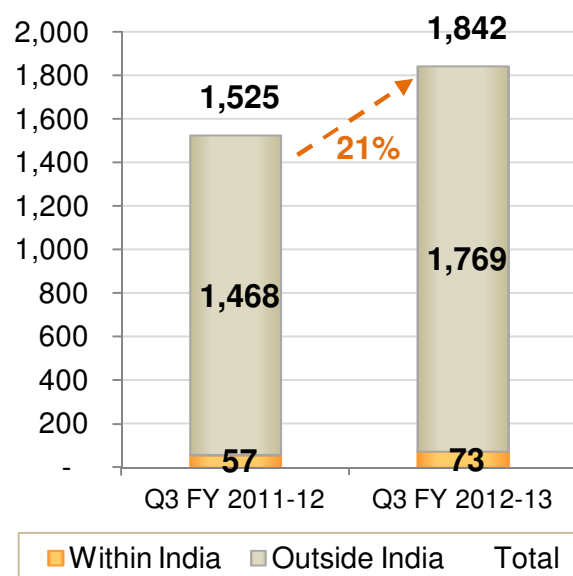
{* Before exchange loss/ (Gain)} {** before exchange loss/(gain) and before exceptional items}

SMR: Q3 FY 2012-13 vs Q3 FY 2011-12

Q3 FY 2012-13 vs Q3 FY 2011-12

(Rs. in Crores)

» Sales



» Revenue Growth

» Growth in Euro Terms : 17 %

28%



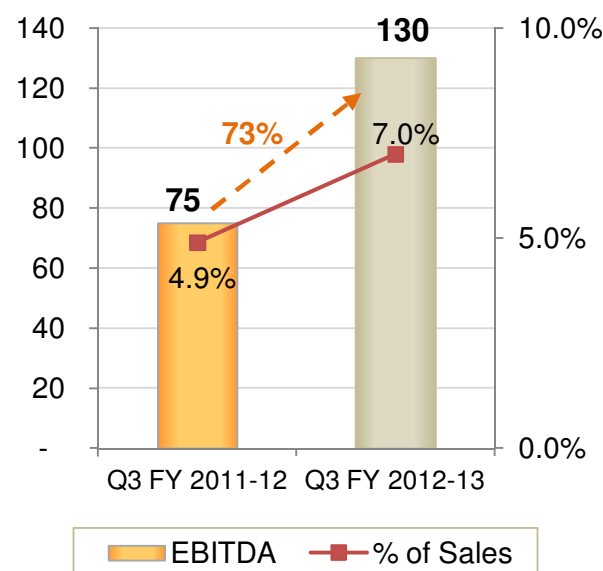
Within India

21 %

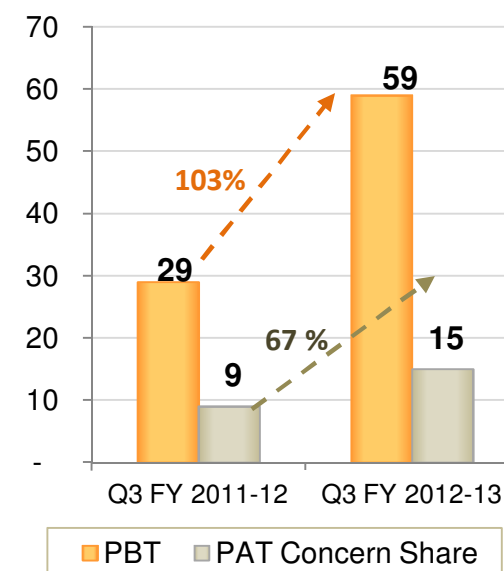


Outside India

» EBIDTA* / % to Sales



» PBT ** & PAT Concern Share



Notes :



For the Quarter (Rs. Crores)	2011-12	2012-13
Exchange Loss/ (Gain) on Long Term Loans	4.71	(3.22)



Profit after tax (Concern share) is after :
I. accounting for exchange loss/(gain)
II. minority interest.

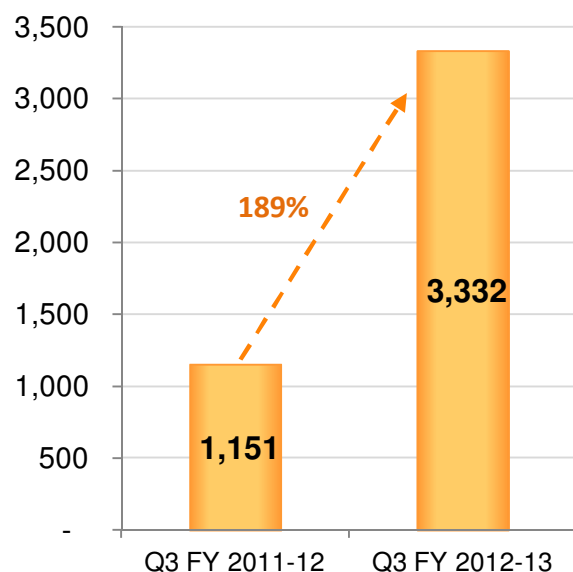
{* Before exchange loss/ (Gain)} {** before exchange loss/(gain) and before exceptional items}

SMP: Q3 FY 2012-13 vs Q3 FY 2011-12

Q3 FY 2012-13 vs Q3 FY 2011-12#

(Rs. in Crores)

» Sales



From the date of acquisition
23rd November 2011 to 31st December 2011

» Revenue Growth

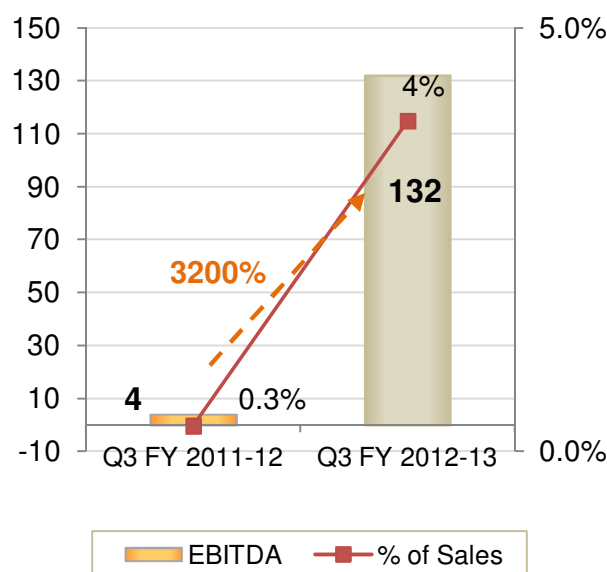
» Growth in Euro Terms : 185 %

189%

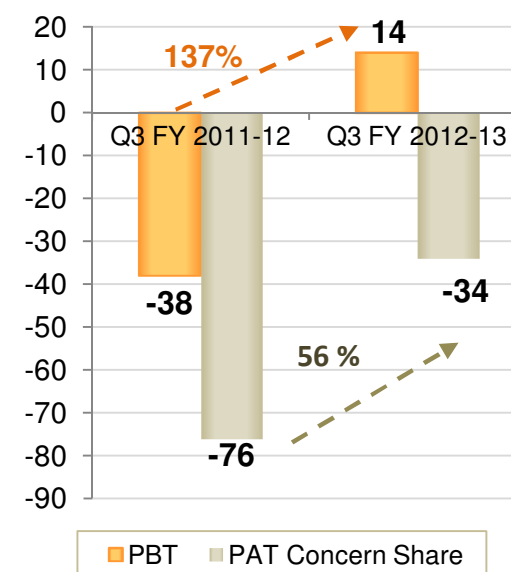


Total Growth

» EBIDTA* / % to Sales



» PBT ** & PAT Concern Share



Notes :



For the Quarter (Rs. Crores)	2011-12	2012-13
Exchange Loss/ (Gain) on Long Term Loans	20.69	51.81



Profit after tax (Concern share) is after :

- accounting for exchange loss/(gain) on US \$ Loans guaranteed by shareholders , booked as charge to P/L account
- minority interest.

{* Before exchange loss/ (Gain)} {** before exchange loss/(gain) and before exceptional items}

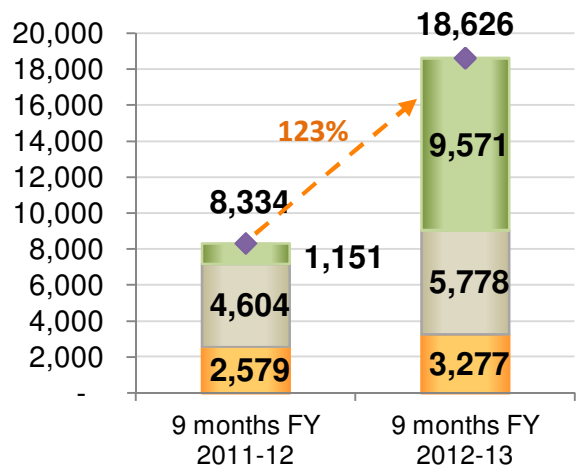
9 Months FY 2012-13 vs 9 Months FY 11-12

MSSL Consolidated : 9 Months FY 2012-13 vs 9 months FY 2011-12

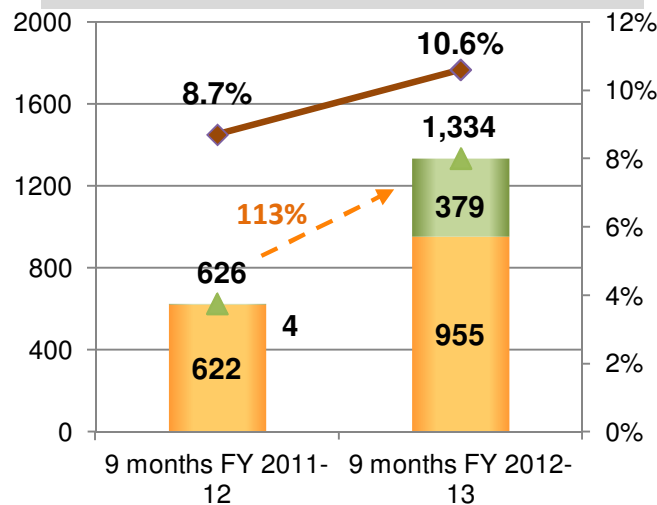
9 months FY 2012-13 vs 9 months FY 2011-12

(Rs. in Crores)

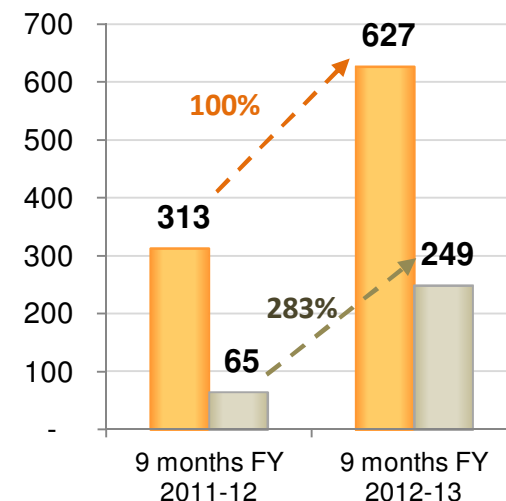
» Sales



» EBIDTA* / % to Sales#



» PBT ** & PAT Concern Share



» Revenue Growth

Within India Outside India

27%

167%



up



up

» Consolidated Revenue growth without SMP : 26%

Notes :



For the 9 months (Rs. Crores)	2011-12	2012-13
Exchange Loss/ (Gain) on Long Term Loans	122.17	156.25



Profit after tax (Concern share) is after :

- accounting for exchange loss/(gain)
- minority interest.

{# Without SMP acquired on 23rd Nov 11}

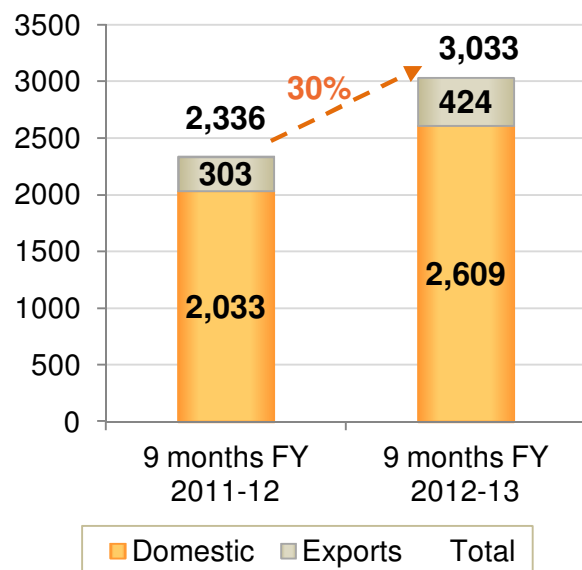
{* Before exchange loss/(Gain)}

{** before exchange loss/(gain) and before exceptional items}

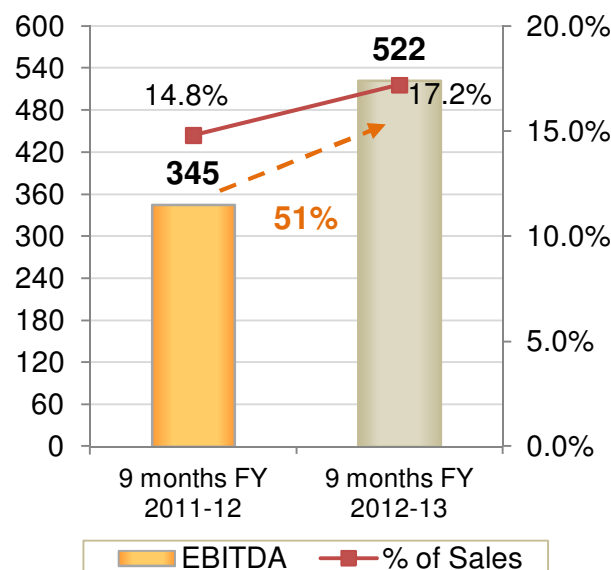
MSSL Standalone : 9 Months FY 2012-13 vs 9 months FY 2011-12

9 months FY 2012-13 vs 9 months FY 2011-12

» Sales

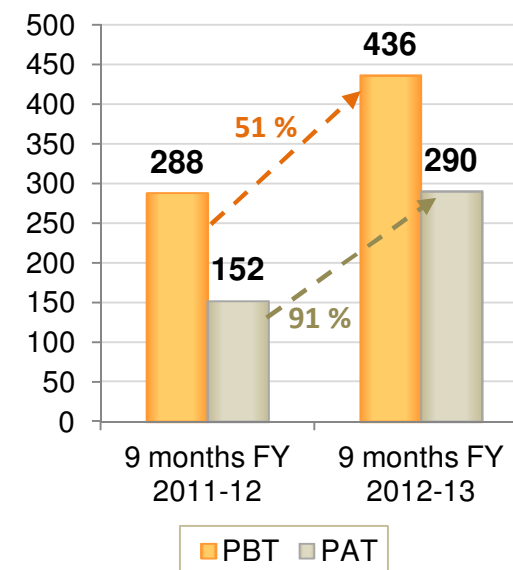


» EBIDTA* / % to Sales

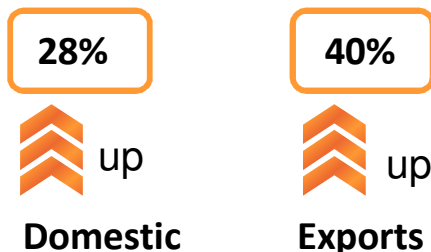


» PBT** & PAT

(Rs. in Crores)



» Revenue Growth



Notes :



For the 9 months (Rs. Crores)	2011-12	2012-13
Exchange Loss/ (Gain) on Long Term Loans	80.51	38.66



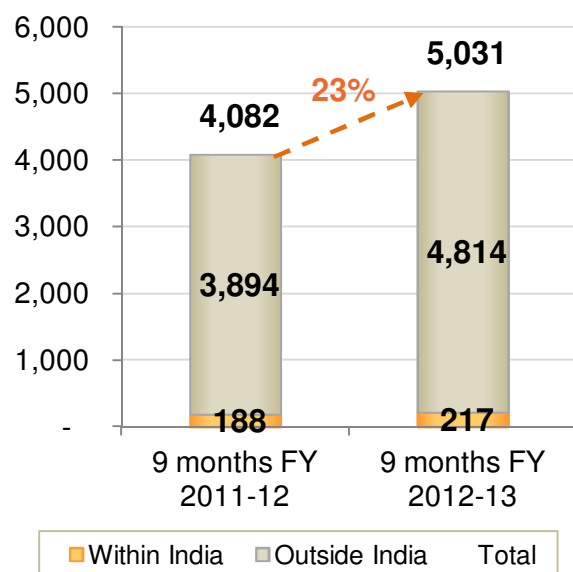
Profit after tax (Concern share) is after :
I. accounting for exchange loss/(gain).

{* Before exchange loss/ (Gain)} {** before exchange loss/(gain) and before exceptional items}

SMR : 9 Months FY 2012-13 vs 9 months FY 2011-12

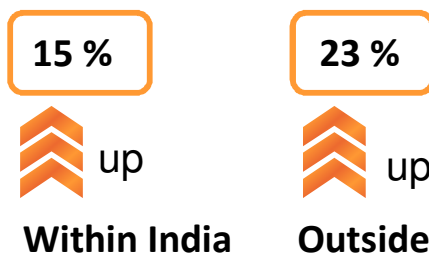
9 months FY 2012-13 vs 9 months FY 2011-12

» Sales

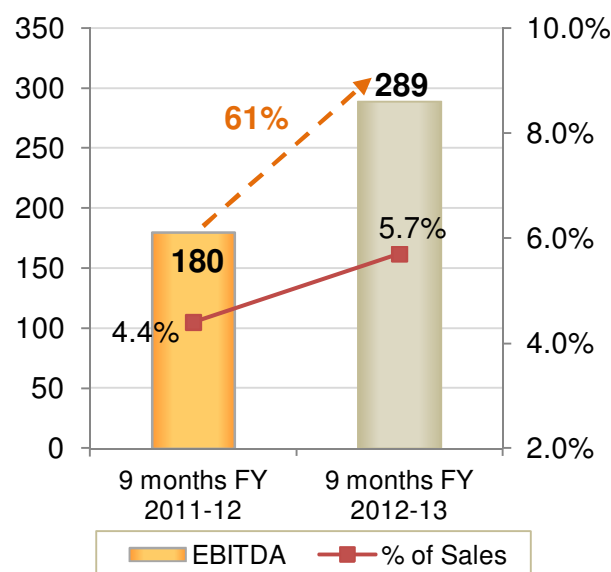


» Revenue Growth

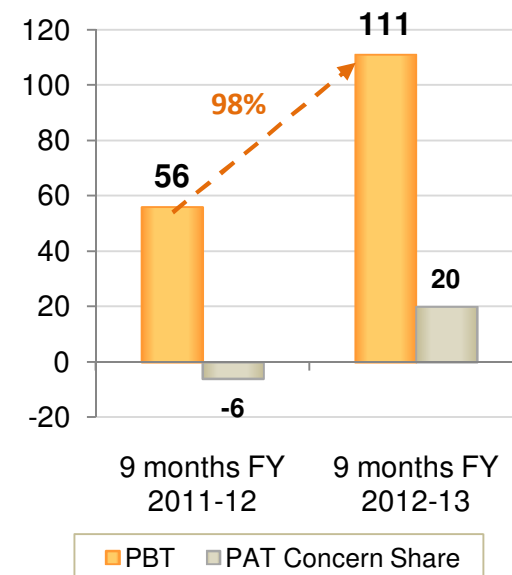
» Growth in Euro Terms : 17 %



» EBIDTA* / % to Sales



» PBT ** & PAT Concern Share



Notes :



For the 9 months (Rs. Crores)

Exchange Loss/ (Gain)
on Long Term Loans

2011-12

2012-13

20.97

6.04



Profit after tax (Concern share) is after :

- accounting for exchange loss/(gain)
- minority interest.

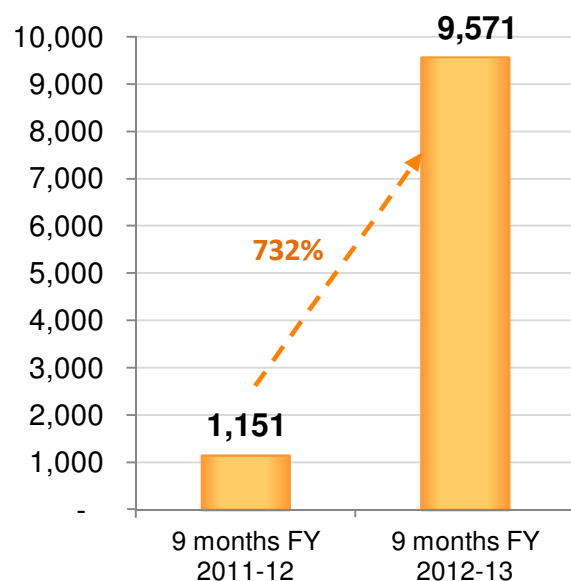
{* Before exchange loss/ (Gain)} {** before exchange loss/(gain) and before exceptional items}

SMP: 9 Months FY 2012-13 vs 9 months FY 2011-12

9 months FY 2012-13 vs 9 months FY 2011-12

(Rs. in Crores)

» Sales



» Revenue Growth

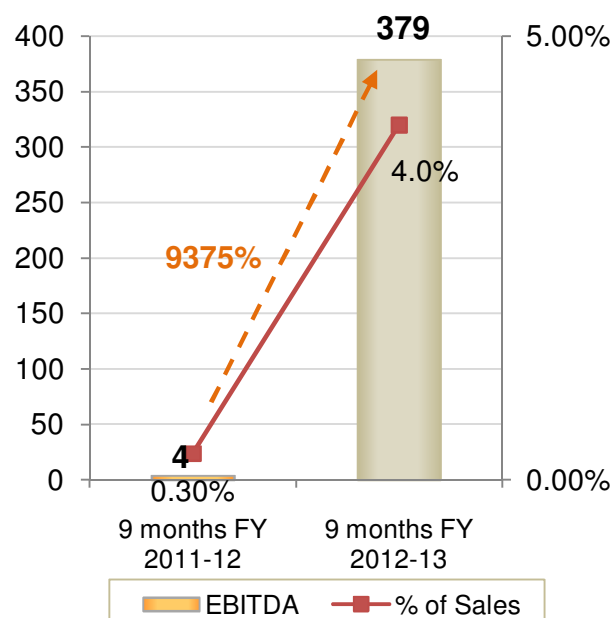
» Growth in Euro Terms : 796 %

732%



Total Growth

» EBIDTA* / % to Sales



Notes :



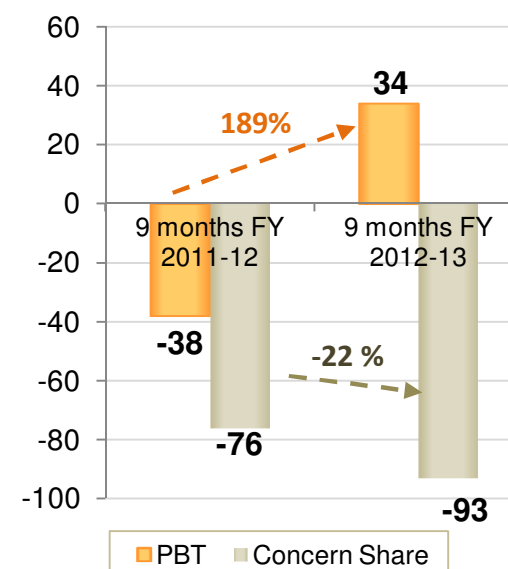
For the 9 months (Rs. Crores)	2011-12	2012-13
Exchange Loss/ (Gain) on Long Term Loans	20.69	111.55

Profit after tax (Concern share) is after :

- accounting for exchange loss/(gain) on US \$ Loans guaranteed by shareholders , booked as charge to P/L account
- minority interest.

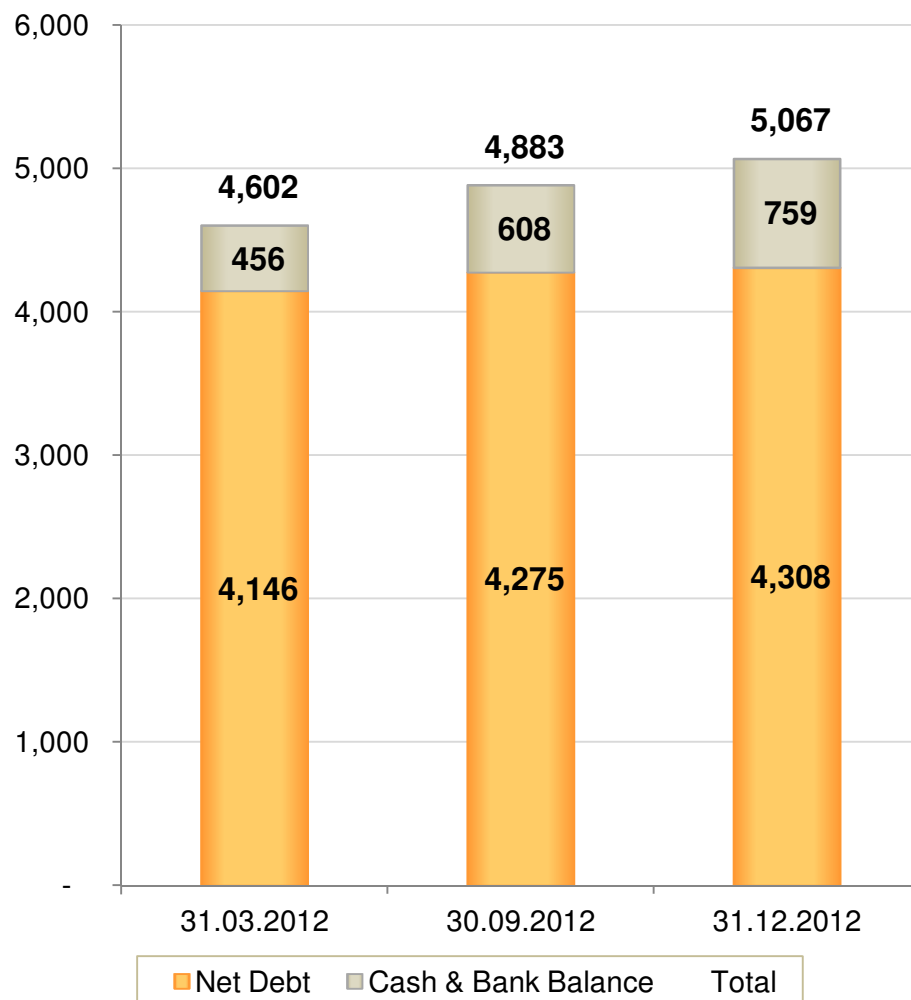
{* Before exchange loss/(Gain)} {** before exchange loss/(gain) and before exceptional items}

» PBT ** & PAT Concern Share



Consolidated Debt Position

» Net Debt, Cash & Bank Balance (Rs. in Crores)

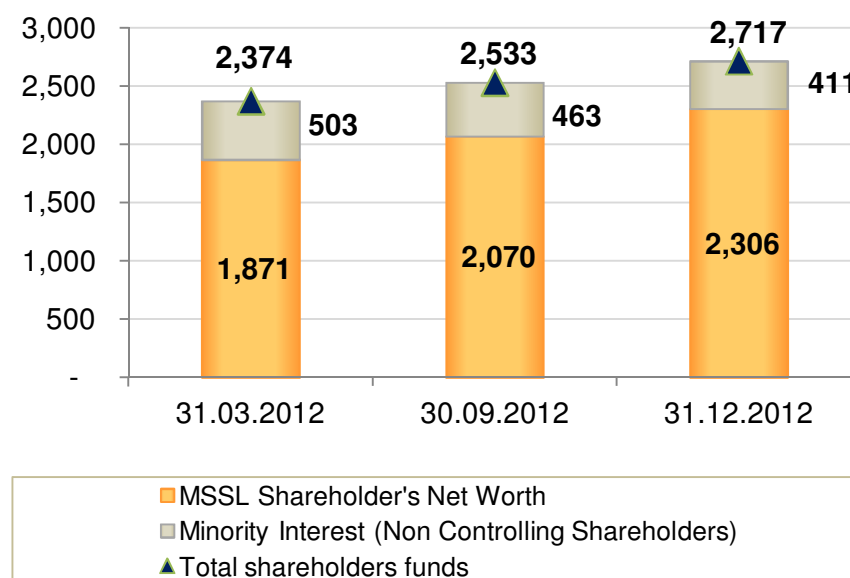


1. The company has booked exchange loss on long term loans i.e. MTM losses of Rs 156 crores in 9 months ending 31-12-2012.

2. The company has applied following rates of conversion of translation of Euro Loans at Company's overseas subsidiaries :

- 31-3-2012 : Rs 67.88
- 30-9-2012 : Rs 67.96
- 31-12-2012 : Rs 72.55

» Shareholders Equity (Rs. in Crores)



1. The graphical presentation of the results has been prepared from Unaudited Results for the Quarter and 9 months ended 31st December 2012 – the same are available on the website of the company (www.motherson.com)
2. Exchange Loss/ (Gain) on Long Term Loans :
 - Standalone : Exchange Loss/ (Gain) , including MTM on External Commercial Borrowings mainly denominated in US \$ arising on account of change in exchange rates from US \$ / other currency to Rupee ;
 - SMR : Exchange Loss/ (Gain) , including MTM on US \$ Loans availed at SMR Jersey arising on account of changes in exchange rates from US \$ to Euro ; and
 - SMP : Exchange Loss / (Gain) represents MTM on US \$ Loans availed by holding company(ies) of SMP , arising out of change in exchange rate of US \$ to Rupee (Guaranteed by MSSL & SMIL in 51:49 ratio).
3. EBITDA = Profit from operations before other Income, Finance Costs & Exceptional Items + Depreciation & Amortization + exchange differences on Long Term Loans.

Thank You ...



A Relationship Built on Trust
