

Date: 11.08.2025

To,
The Manager Listing,
National Stock Exchange of India
Limited, Exchange Plaza,
Bandra Kurla Complex,
Bandra (E) Mumbai: 400051
Scrip Code- WEBELSOLAR

To,
The Manager Listing,
BSE Limited,
Floor 25,
PJ Towers, Dalal Street,
Mumbai: 400 001
Scrip Code- 517498

Sub: Investors Presentation on the Financial Results for the quarter ended 30<sup>th</sup> June, 2025

Dear Sir,

Enclosed herewith is an Investors Presentation on the Financial Results for the quarter ended 30<sup>th</sup> June, 2025.

The same will also be made available on the website of the Company viz. www.webelsolar.com.

This is for your information and records.

For WEBSOL ENERGY SYSTEM LIMITED

Raju Sharma Company Secretary

# Websol Energy System Limited Registered Office:

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E-mail: websol@webelsolar.com

#### **Corporate Office and Plant:**

Sector II, Falta Special Economic Zone, Falta 24 Parganas (South), West Bengal, India, Pin- 743504 Ph.: 91-3174-222932, Fax: 91-3174-222933

E-mail: websol@webelsolar.com





# Websol Energy System Limited

(BSE: 517498, NSE: WEBELSOLAR)

Earnings Presentation Q1 FY2026

**11**th August **2025** 

# Key Highlights – Q1 FY26



Key Metric	INR 219 Cr	INR 103 Cr	INR 67 Cr
	Revenue	EBITDA	PAT
Growth	96.0% / 26.5%	135.4% / 31.9%	193.7% / 39.2%
	YoY / QoQ	YoY / QoQ	YoY / QoQ
Margins	68.1% Gross Margin	47.3% EBITDA Margin	30.4% PAT Margin
Capital Base	63.1%	80.2%	0.66x Cash Conversion
(FY25)	ROCE	ROE	
Highlights	<ul> <li>On track to successfully comm</li> </ul>	acity utilization of existing Cell Line nission 600MW Cell Line (Phase II) in less thar mpletely from internal accruals	n 1 year

Cash Conversion = Cash Flow from Operations / EBITDA



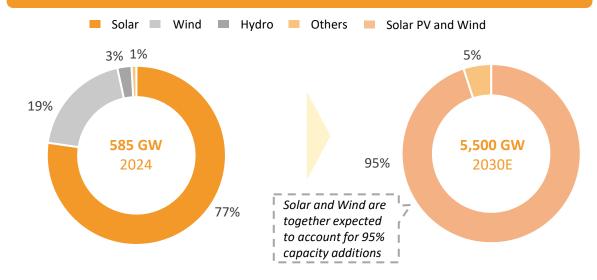


- 1 Industry Overview
- 2 Business Update
- 3 Financial Performance

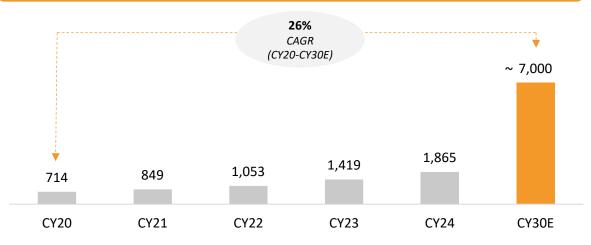
# **Global Capacity Landscape**



## **Global Renewable Annual Capacity Additions**



# Global Solar Installed Capacity (GW)



### **Global Net-Zero Commitments**

140+ countries have pledged net-zero emissions by mid-century

### **Increasing Electrification**

Shift from fossil fuels to electricity in vehicles, heating, manufacturing

### **Rapidly Declining Costs**

Levelized Cost of Energy from utility-scale solar is now cheaper than coal and gas in over 90% of the world

### **Green Hydrogen and Solar Synergy**

Solar is the best fit for green hydrogen production via electrolysis

### **Digital Infrastructure Boom**

Growing digital infrastructure such as data centres, AI compute centres need massive new energy capacity

### **ESG Investing and Corporate Demand**

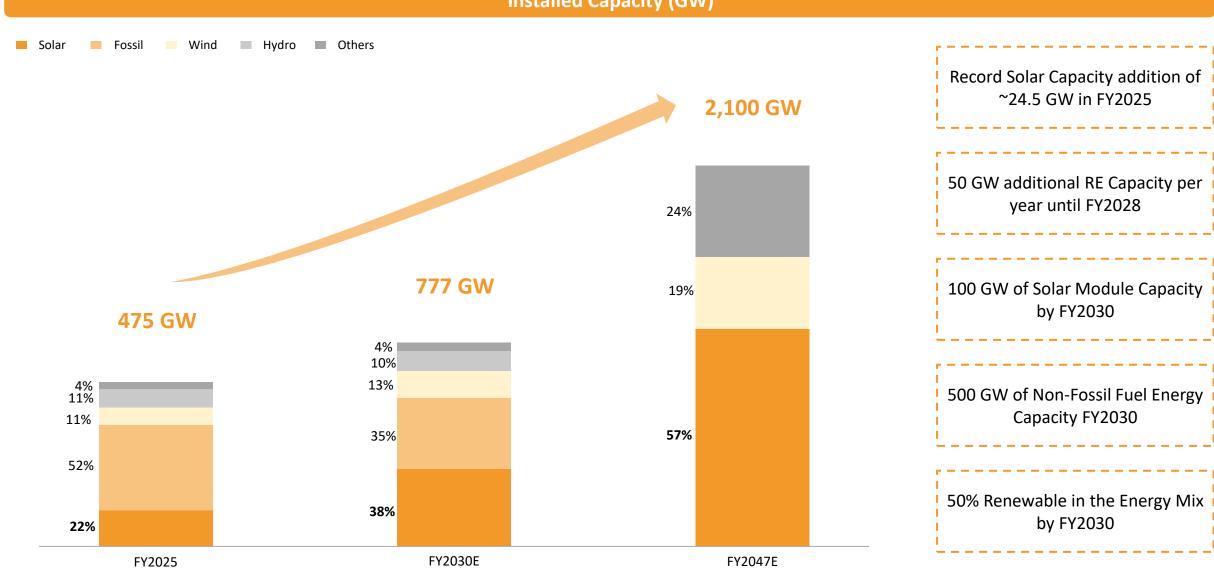
100% renewable supply chain demand from major corporations worldwide

Source: IRENA, IEA, Global Status Report; CY refers to the period Jan – Dec

# India's Renewable Energy Shift to Solar







# **India's Solar Energy Transformation**



### **Government Initiatives**



Rs 100bn for rooftop solar, offering ~300 units free electricity/month



**PM-KUSUM Scheme** 

Financial assistance to farmers and other eligible entities to install solar pumps



**DCR Mandate** 

Indian-made solar cells & modules mandated in government-backed projects



**Tariff Restrictions** 

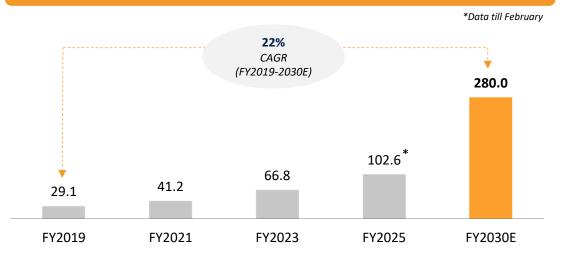
40% duty on modules, 25% on cells on imports to boost Indian manufacturing



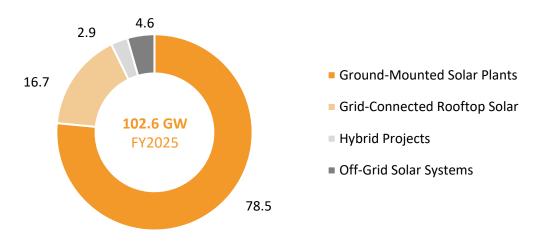
**ALMM** 

Only ALMM-listed modules allowed in government projects and direction for ALMM solar cell in future

## Government Target to Achieve ~280 GW by 2030



## **Installed Capacity Breakdown (GW)**







- 1 Industry Overview
- **2** Business Update
- (3) Financial Performance

## **Company Snapshot**









## 1990

Date of Incorporation

### 30+ Years

Manufacturing Experience

## Falta, West Bengal

Plant Location

### ~ 7 acres

Land Area

### 600MW

**Current Cell Capacity** 

### 550MW

**Current Module Capacity** 

### +90%

**Effective Cell Utilization** 

### **Mono PERC**

**Current Technology** 

### October 2025

Commercial start of additional 600MW Mono PERC Cell Line

## <1 Year

To successfully commission new Cell Line

## **100% Capex**

Of new Cell Line through
Internal Accruals



# **Business Strengths Supporting Long-Term Growth**





# Rich History in the Indian Solar Space

Established in 1990 as one of the first solar cell and module manufacturers in India



# Well-positioned Product Portfolio

Diversified Solar Cell and Module portfolio serving both Domestic and Export markets



# Advanced Manufacturing Facility

Fully automated facility for Solar Cell and Module at Falta SEZ, West Bengal



# Strong Relationships with Clients

10+ years of relationship with key Industry players as one of the oldest manufacturers



# **Technology Capabilities**

Evolved with the latest technology in the last 30 years bringing high efficiency products to the market



# **Experienced Management Team**

Leadership team with deep solar manufacturing expertise, driving legacy and growth for 3 decades





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# **Operational Performance and Profitability**

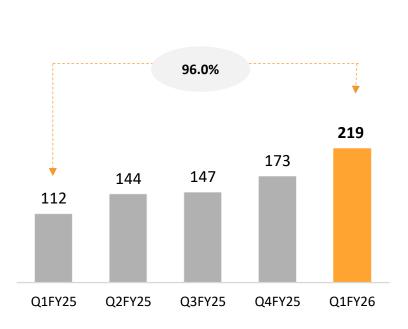


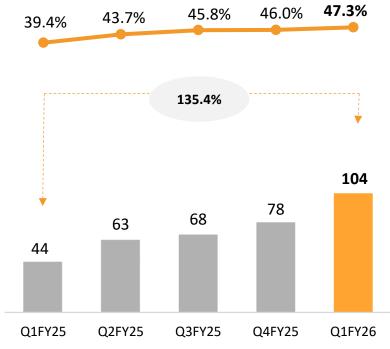
All figure in Rs. Cr

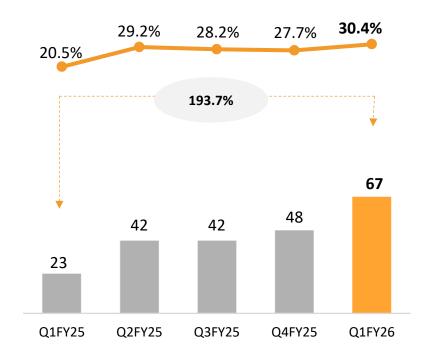


## **EBITDA\*** and Margin

## **Profit After Tax and Margin**



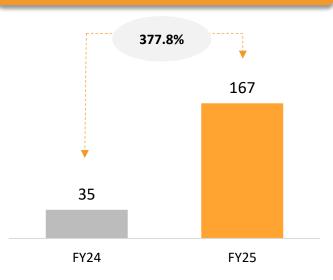




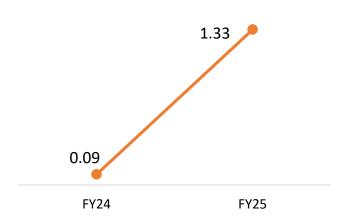
# **Capital Efficiency**







### **Asset Turnover Ratio**



### **Debt/Equity Ratio**



**Interest Coverage Ratio** 



Strong Cash Flow generation of Rs.167 Cr in FY25 to support expansion initiatives

Significant improvement in Debt/Equity to 0.55x in FY25 from 1.70x in FY24

Asset Turnover improved to 1.33x in FY25 vs. 0.09x in FY24, as operations resumed

Interest Coverage turned positive at 10.99x, reflecting sharp recovery in Profitability

Net Debt as on 30<sup>th</sup> June 2025 is Rs. 89 Cr

# **Profit and Loss Statement**



All figure in Rs. Cr

					All figure in Rs. Cr
	Q1 FY2026	Q1 FY2025	Y-o-Y (%)	Q4 FY2025	Q-o-Q (%)
Revenue from Operations	219	112	96.0%	173	26.5%
Other Income	2	0.2	848.9%	1	105.8%
Total Income	221	112	97.6%	174	26.9%
Cost of Material Consumed	81	42	94.4%	50	63.0%
Stores & Spares Consumption	8	5	51.6%	8	(1.8)%
Changes in Inventories of Finished Goods and Work in Progress	(19)	(2)	802.8%	(1)	2852.6%
Employee Benefits Expense	6	3	74.6%	6	7.7%
Other Expenses	40	19	103.2%	32	23.8%
EBITDA*	104	44	135.4%	78	31.9%
EBITDA Margin (%)	47.3%	39.4%	791 bps	45.4%	194 bps
Finance Cost	4	5	(12.1)%	4	7.8%
Depreciation and Amortisation Expense	11	8	37.1%	10	7.6%
Profit Before Tax	91	32	186.0%	66	38.1%
Tax Expenses	24	9	166.3%	18	34.9%
Profit After Tax	67	23	193.7%	48	39.2%
PAT Margin (%)	30.4%	20.5%	995 bps	27.7%	268 bps

\*Excludes Other Income

# **Balance Sheet**



All figure in Rs. Cr

Equity and Liabilities	FY2024	FY2025	
Equity Share Capital	42	42	
Other Equity	66	236	
Total Equity	108	278	
Financial Liabilities			
Lease Liabilities	-	1	
Provisions	2	2	
Borrowings	162	123	
Deferred Tax Liabilities (Net)	-	24	
Total Non-Current Liabilities	165	151	
Financial Liabilities			
(i) Borrowings	21	29	
(ii) Trade payables	49	32	
(iii) Other Financial Liabilities	2	3	
(iv) Lease Liabilities	0.1	0.3	
Provisions	0.4	8	
Other Current Liabilities	7	13	
Total Current Liabilities	80	86	
Total Equity and Liabilities	353	514	

Assets	FY2024	FY2025
Property, plant and equipment	270	283
Right of Use assets	0.1	1
Capital work-in-progress	30	17
Other Intangible assets	0.00	1
Financial Assets		
(i) Investments	-	5
(ii) Other Financial Assets	3	3
Deferred Tax Assets (Net)	16	-
Other Non-Current Assets	3	40
Total Non-Current Assets	322	350
Inventory	19	34
Financial Assets		
(i) Trade Receivable	1	5
(ii) Cash and Cash Equivalents	1	48
(iii) Other Bank Balances	-	39
(iv) Other Financial Assets	0.04	0.4
Other Current Assets	10	36
Current tax assets (net)	0.4	2
Total Current Assets	31	164
Total Assets	353	514

## **Board of Directors**





### Mr Sohan Lal Agarwal

### **Managing Director**

- Commerce Graduate from Calcutta University
- Pioneer in India's Solar manufacturing Industry with over four decades of entrepreneurial leadership



### Mr Shailesh Kumar Mishra

#### Independent Director

- Bachelor's Degree in Electrical Engineering from the Maulana Azad College of Technology, Bhopal
- 38+ years of expertise with leadership positions in NTPC, SECI and Power Grid



### Dr Rajeewa R Arya

#### Non Executive Director

- Degree from Jadavpur University, MTech from IIT Kanpur and PhD from Brown University
- 40+ years of expertise with leadership positions in Moser-Baer and BP Solar



### Mrs Vasanthi Sreeram

#### Non Executive Director

- Postgraduate in Physics from IIT Mumbai and M.Tech in Energy Study from IIT Delhi
- 25+ years of deep technical expertise in Solar Cell and Module Manufacturing



### Ms Sanjana Khaitan

#### **Executive Director**

- Commerce Graduate from SRCC. Delhi University and Postgraduate in Finance from University of Cambridge
- Dynamic finance professional with global credentials and insight



### Ms Rupanjana De

#### Independent Director

- Qualified Company Secretary from ICSI and Masters in Law
- Global academic credentials and more than 24+ years experience in Corporate CSR Law, and Governance



### Mr Vishal Patodia

#### Independent Director

- Graduation with specialization in Finance & Accounting and qualified CS and CMA (Inter)
- 15+ years of experience in Corporate Governance and Financial Management

## Disclaimer



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### **Registered Office**

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