

July 28, 2025

National Stock Exchange "Exchange Plaza", C-1, Block G, Bandra- Kurla Complex, Bandra (E), Mumbai – 400 051.	BSE Limited 27th Floor, Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400 001.
Scrip Symbol : TTKPRESTIG	Scrip Code : 517506

Dear Sir,

Sub: Data to be shared with Analysts for the first quarter ended June 30, 2025

We are enclosing herewith a copy of information to be shared with Analysts. The said information will be published on our website also.

Please take this information on record.

Thanking you,

Yours faithfully,
For TTK Prestige Limited,

Manjula K V
Company Secretary & Compliance Officer

TTK Prestige

L I M I T E D

Q1 FY 2025-26 Investor Presentation

Prestige®

*Jo aapnon se kare pyaar, woh
Prestige se kaise kare inkaar.*

COOKING UP
TIMELESS INNOVATIONS,
TIME AND AGAIN.



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PRESSURE COOKER



NUTRI-ZEN
MIKER GRINDER
3 JAR



CUTE SS
ELECTRIC
RICE
COOKER



CERAGLIDE
DUO CERAMIC
COOKWARE
RANGE



COPPER
BOTTLE



Index



General backdrop for Q1 of FY 2025-26



Performance Highlights



Subsidiaries - Performance Highlights



Going Forward



Product Launches

GENERAL BACKDROP FOR Q1 OF FY 2025-26

A. GENERAL ECONOMY

- The global economic growth deteriorated during this quarter, with substantial barriers to trade, tighter financial conditions, diminishing confidence and heightened policy uncertainty.
- Global GDP growth is projected to slow down from 3.3% in 2024 to the range of 2.3% to 2.9% this year and next year based on the assumption that tariff rates as of mid-May are sustained.
- The World Bank and United Nations forecast even lower global growth rates, around 2.3–2.4%, marking this as the weakest period of non-recessionary growth since 2008
- The Israel-Iran conflict poses risks to global energy supply disruptions and has resulted in a slight increase in oil prices.
- Advanced economies saw sharper slowdowns, with the United States forecast to grow by just over 1% and euro area, Canada, and China facing subdued prospects.
- In contrast, India stood out, maintaining robust GDP growth above 6% and remaining the fastest-growing major economy.
- GST growth slowed to a four-year low of 6.1% in June, while manufacturing activity rose to a 14-month high. Agriculture performed well, with improved monsoon coverage and higher sowing activity.
- Despite the slowdown, India's growth rate remains strong compared to other major economies, with the International Monetary Fund (IMF) projecting India to be the fastest-growing major economy.

GENERAL BACKDROP FOR Q1 OF FY 2025-26

A. GENERAL ECONOMY (Continued...)

- The Reserve Bank of India (RBI) reduced the repo rate by 50 basis points to 5.50%, aiming to stimulate growth amid easing inflation
- Logistics disruptions including container shortages and irregular shipping schedules impacted export growth during this quarter. However, merchandise exports remained stable compared to previous year, reflecting resilient trade despite logistical issues. Uncertainties around tariff regime in USA, is forcing US customers to defer imports into US and overseas manufactures are holding stocks on behalf of US customers.

B. SPECIFIC TO COMPANY

- All channels were active during the quarter with e-commerce continued to lead the growth. General trade continued with its positive trend which commenced in Q4 of last year.
- MFI driven Rural market continued to face challenges from the last year with no signs of its revival.
- The competitive pressures continued especially in the low-price points of the market.
- The increase in Aluminum prices eased during the quarter, though it started to move up from the end of the quarter driven by tariff wars and geo-political situations.
- While the outlook for exports is encouraging, buyers in US are deferring shipment of stocks awaiting clarity in tariff that would prevail at the time of arrival at US customs.

PERFORMANCE HIGHLIGHTS

KEY PERFORMANCE HIGHLIGHTS FOR 1st QUARTER ENDED JUNE 30, 2025 (AS COMPARED TO Q1 OF PREVIOUS YEAR)

- Domestic Sales was at Rs 559.2 Crores (PY Rs 533.9 Crores) registering a growth of 4.7%
- Export Sales for the quarter was at Rs 15.6 Crores (PY Rs 17.4 Crores). Some shipments could not be made due to external factors like logistic constraints and trade tariff uncertainties.
- Total Sales for the quarter grew by 4.3% from Rs 551.3 Crores last year to Rs. 574.8 Crores.
- Operating EBITDA was at Rs 51.0 Crores as compared to PY Rs 61.9 Crores after providing for strategy expenses of Rs.17.7 Crores.
- The Other Expense for the quarter includes Rs 17.7 Crores (PY Rs 1.3 Crores) being expenses attributable to Company's ongoing efforts over next few quarters to achieve overall business excellence and bringing in sustainable cost savings. The operating margin before this provision was 11.9% (PY 11.5%). After this provision, the Operating EBITDA margin was at 8.9% (PY 11.2%)
- Profit before Tax was at Rs 47.2 Crores (PY Rs 62.7 Crores)
- Profit after Tax was at Rs 35.1 Crores (PY Rs 46.9 Crores)
- EPS was at Rs 2.56 per equity share of face value Rs 1/- each (PY Rs 3.38)
- Consolidated turnover was at Rs 609.3 Crores (PY Rs 587.9 Crores)
- Consolidated Profit before Tax stood at Rs 35.2 Crores (PY Rs 55.0 Crores)
- Consolidated Profit after Tax was at Rs 25.6 Crores (PY Rs 40.8 Crores)
- Consolidated EPS was at Rs 1.94 per equity share of face value Rs 1/- each (PY Rs 3.01)

PERFORMANCE HIGHLIGHTS

KEY BUSINESS FACTS FOR Q1 OF 2025-26

- With all channels except rural being active during the quarter, the growth was led by E-commerce, General Trade and Prestige Xclusive Stores. While CSD continued with its stress on sales, some of those have been compensated through the other channels. The rural channel dependant on MFI continued to be affected as in the last year.
- Considering the common customer base, the general trade and Xclusive stores had an average growth of around 6% for the quarter over last year, while the modern format and e-commerce together registered double digit growth with e-commerce leading it.
- The Company in the last few quarters has been steadily consolidating and improving its market share.
- The Judge brand post its repositioning to reach the mass market continued with its good double-digit growth during this quarter as well.
- The commodity prices have been stable during the quarter and with better product mix, helped the gross margin to be better than last year.
- The Company carries a comfortable free cash of over Rs 816 Crores (including short term Liquid investments) as on June 30, 2025, after capex, and after deploying sufficient amounts in working capital for a cost-effective supply chain.
- Introduced 38 new SKUs during this quarter across all categories. New launches are being received well in the market.
- Prestige Xclusive chain strength stood at 675 contributing significantly to total sales.

PERFORMANCE HIGHLIGHTS

SALES BREAKUP – STANDALONE- FOR 1ST QUARTER

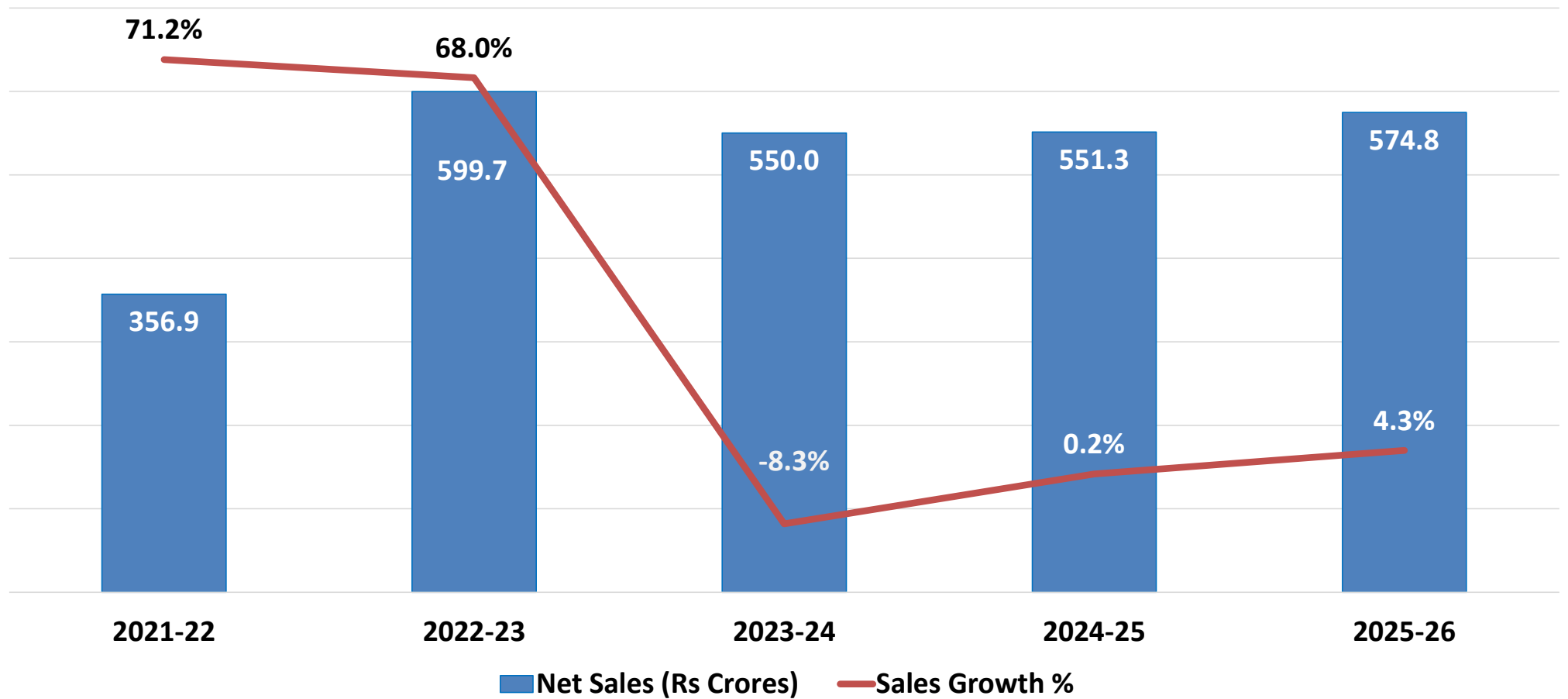
(In Rs. Crores)

	Q1 2025-26	Q1 2024-25	GROWTH	Q1 2023-24	Q1 2022-23
COOKERS	188.0	179.6	4.7%	178.4	194.1
COOKWARE	105.6	98.6	7.1%	89.9	105.6
APPLIANCES	251.8	243.3	3.5%	251.2	272.2
OTHERS	29.5	29.8	-1.1%	30.6	27.8
TOTAL	574.8	551.3	4.3%	550.0	599.7

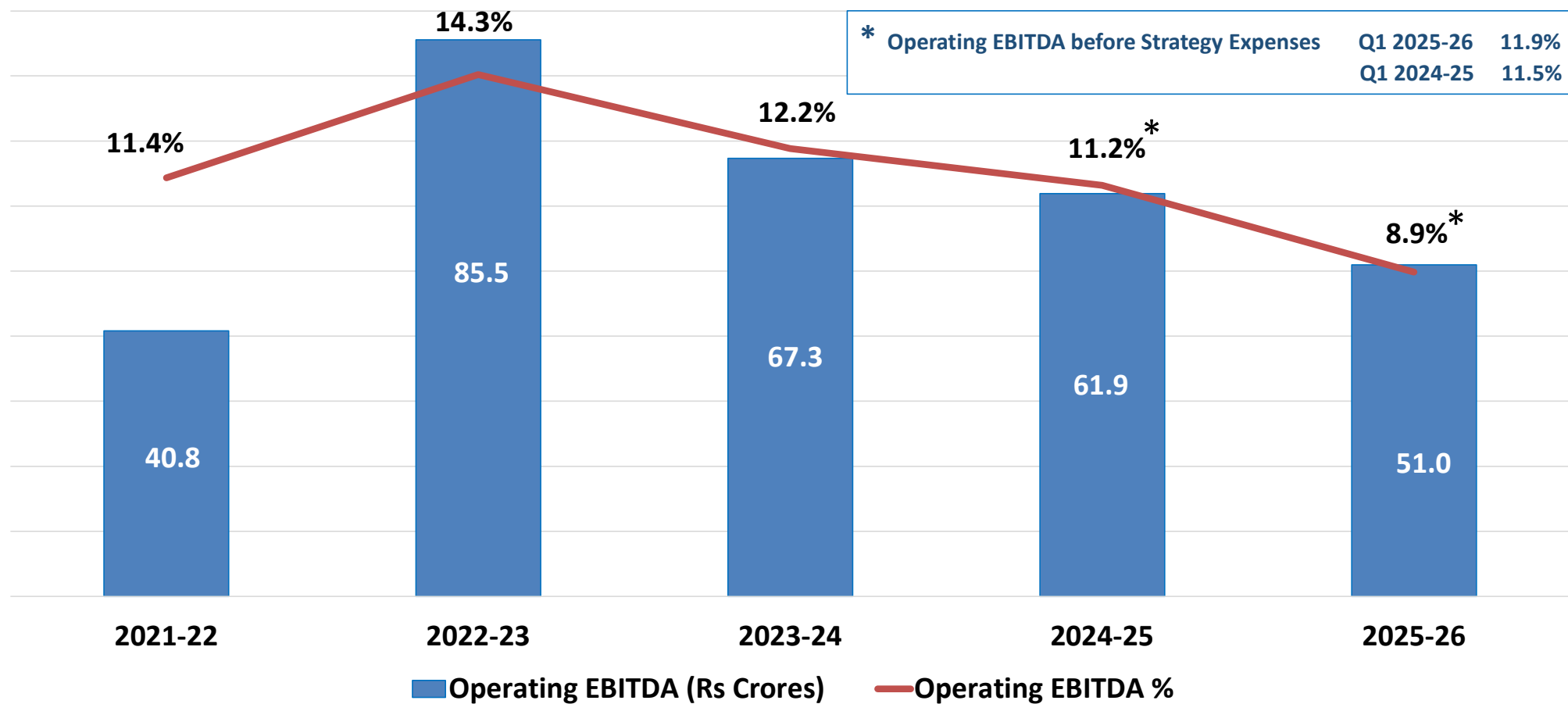
PROPORTION TO SALES	Q1 2025-26	Q1 2024-25
COOKERS	32.7%	32.6%
COOKWARE	18.4%	17.9%
APPLIANCES	43.8%	44.1%
OTHERS	5.1%	5.4%
TOTAL	100.0%	100.0%

Q1 2023-24	Q1 2022-23
32.4%	32.4%
16.3%	17.6%
45.7%	45.4%
5.6%	4.6%
100.0%	100.0%

Q1 NET SALES OVER 5 YEARS (STANDALONE)



Q1 OPERATING EBITDA OVER 5 YEARS (STANDALONE)



SUBSIDIARIES PERFORMANCE HIGHLIGHTS

UK SUBSIDIARY – HORWOOD HOMEWARES LTD

- Horwood achieved a sale of £ 2.3 million during Q1 FY26 (PY £ 2.7 million).
- Horwood's Operating EBITDA for Q1 FY26 was at £ (0.6) million [PY £ (0.2) million]
- In Q1 of FY 2025–26, the UK economy showed signs of slowdown after a strong performance in the previous quarter.
- Unusual warm weather all month has been keeping most consumers outdoors and spending less time at the shops. Inflation remaining around 3.4% has suppressed purchase appetite in most sectors.
- The UK economy is showing a mixed picture, although the inflation remains above the Bank of England's target, there are signs of further interest rate cuts to combat inflation and support growth.
- Modest growth is anticipated in Q2, with certain forecasts suggesting a marginally better performance compared to previous year.
- Nevertheless, persistent worries regarding the cost of living and the effects of trade tensions continue to exist.
- Horwood has been focusing on various cost reduction initiatives last year and these efforts are continuing to manage the tight market conditions.

SUBSIDIARIES PERFORMANCE HIGHLIGHTS

INDIAN SUBSIDIARY – ULTRAFRESH MODULAR SOLUTIONS LIMITED

- Ultrafresh achieved a sale of Rs. 8.8 Crores during Q1 FY 26 (PY Q1: Rs. 7.7 Crores); registering a growth of 13.6%
- Ultrafresh's EBITDA for Q1 FY26 was at Rs. (2.1) Crores [PY Rs. (2.0) Crores].
- Ultrafresh is currently in expansion mode and has been investing in systems, process and people to grow its business resulting in lower profitability. They are continuing their efforts on optimization of costs and expanding its sales to improve its EBITDA margin.
- Their order book has been healthy driven by improved B2C customer acquisition.
- Being a 51% Subsidiary Company their financials are consolidated appropriately in the Consolidated Financial Statements.
- Ultrafresh added 5 studios during Q1 FY26 totalling to 170 studios as of June 30, 2025, after attritions.

GOING FORWARD

- The Indian economy is expected to maintain its growth momentum in FY 2025–26, with projections ranging from 6.3% to 6.7% by various institutions. Key drivers include rising rural and urban consumption, infrastructure investment, and favourable borrowing conditions.
- The services sector continues to expand, supporting urban recovery, while agricultural prospects remain strong.
- Investment activity is also expected to improve, aided by trade agreements such as the FTA with the UK.
- The reduction in interest rates by RBI consecutively for 2 times this calendar year is also expected to improve the customer sentiment and thus demand.
- All the above is expected to aid the Company to maintain its growth path in the coming quarters if projected GDP growth is achieved.
- Exports prospects, though promising, may be impacted due to the tariff wars.
- The Company will continue to commit financial resources for Company's ongoing efforts to achieve overall business excellence besides bringing in sustainable cost savings and this may have certain transient effects on the operating EBITDA of the Company in the next 7 – 8 quarters as the benefits of this exercise is likely to offset the cost only after a few quarters.
- The Company is focusing more on innovative products to capitalize on the growth opportunity.
- The company has slated for launch around 76 new SKUs during Q2 of FY 26.

SAFE HARBOUR

THIS PRESENTATION MAY CONTAIN CERTAIN STATEMENTS WHICH ARE FUTURISTIC IN NATURE. SUCH STATEMENTS REPRESENT THE INTENTIONS OF THE MANAGEMENT AND THE EFFORTS BEING PUT IN BY THEM TO REALIZE CERTAIN GOALS. THE SUCCESS IN REALIZING THESE GOALS DEPENDS ON VARIOUS FACTORS BOTH INTERNAL AND EXTERNAL. THEREFORE, THE INVESTORS ARE REQUESTED TO MAKE THEIR OWN INDEPENDENT JUDGMENTS BY CONSIDERING ALL RELEVANT FACTORS BEFORE TAKING ANY INVESTMENT DECISION.

Kitchenware & Kitchen Appliances

Q1 FY 25-26

Grey Ceraglide Duo Range



Largest range of 15 SKUs with PFOA & PFAS free Ceramic Non-Stick cookware with a new look

15 New Products



- Ceramic Non-Stick coating – Uses less oil
- PFOA & PFAS free
- Ideal for high heating
- Gas and Induction compatible
- Stain resistant

Range: Same as Ceraglide

Bottles & Flasks



- SS Sturdy Body
- 304 grade SS
- High Quality Stainless Steel
- Light Weight
- Easy to Clean
- Spill – Free

**Splash – SS single wall
(1L and 500 ml)**



- Designer models (Engraved & Matt finish)
- Copper body for health benefits
- **Available in 750ml, 950ml, 1L (Bedroom bottle)**

Copper bottle

Cute Range Pressure Cooker



Triply



- Deep Lid for Spillage Control
- Food Grade inner body, Induction compatible outer body

Range: 3 & 5L

HA



- Deep Lid for Spillage Control
- Hard anodized durable body

Range: 2,3 & 5L without
Induction base

5 New Product

PRODUCT LAUNCHES

TTK Prestige
LIMITED

Kitchen Appliances



Nutri Zen – 800w – 3Jar



Nutri Jet 450 w 2Jar



Blend X



**1 L Cute Rice Cooker SS
Double Bowl**



**1.5 L Cute Rice Cooker SS
Double Bowl**

PRODUCT LAUNCHES

TTK Prestige
LIMITED

Kitchen Appliances



Iris Plus AI 3 burner



Iris Plus AI 2 burner

THANK YOU

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