



HINDUSTAN FOODS LIMITED

A Vanity Case Group Company

A Government Recognised Two Star Export House

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Tel. No.: +91 22 6980 1700/01, **CIN:** L15139MH1984PLC316003

Date: August 8, 2025

To, The General Manager Department of Corporate Services BSE Limited Floor 25, P. J. Towers, Dalal Street, Mumbai- 400 001 Tel: (022) 2272 1233 / 34 Company Scrip Code: 519126	To, The Manager, National Stock Exchange of India Limited, Listing Department, Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai 400 070 Company Symbol: HNDFDS
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Dear Sir/Madam,

Subject: Press Release

Please find attached the press release titled “**Hindustan Foods Limited delivers record quarterly profits with consistent growth over last few quarters despite market challenges**”.

The disclosure is made in compliance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

This is for your information and record.

Thanking you.

Yours faithfully,

For **Hindustan Foods Limited**

Bankim Purohit
Company Secretary and Legal Head
ACS: 21865

Encl. As above





Investor Release

Hindustan Foods Limited delivers record quarterly profits with consistent growth over last few quarters despite market challenges

Hindustan Foods Limited (“HFL” or the “Company”), a diversified FMCG contract manufacturer, announced its unaudited financial results, for the quarter ending 30th June 2025.

Key Consolidated Financial Highlights for Q1FY26 are as follows:

- **Total Income increased by 15%** to Rs 998 Crores in Q1FY26 from Rs 871 Crores in Q1FY25
- **EBITDA increased by 10%** to Rs 84 Crores in Q1FY26 from Rs 76 Crores in Q1FY25
- **PBT increased by 16%** to Rs 42 Crores in Q1FY26 from Rs 36 Crores in Q1FY25
- **PAT increased by 17%** to Rs 32 Crores in Q1FY26 from Rs 27 Crores in Q1FY25

Business Updates

- Operations at the greenfield Ice Cream plant in Nashik started in May '25 and are gradually ramping up
- Production at the Lucknow Ice Cream facility has been successfully ramped up to meet growing demand posting its highest ever quarter production
- Civil work has commenced for the Greenfield Ice Cream project in North and operations are expected to commercialize in Q4FY26
- The expansion at the Hyderabad facility has now commercialised production and will gradually ramp up in the coming few months
- The South facility manufacturing shoes is ramping up production as per our expectations
- The shoe business achieved its highest-ever monthly sales in June 2025
- The expansion in Mysuru beverage facility contributed to it producing the highest ever volumes this quarter

Commenting on the results, Sameer R. Kothari, Managing Director said, “HFL was able to achieve its highest ever quarterly profit despite the unseasonal rains that affected the off take of our seasonal offerings like ice creams and beverages. The ramp-up in our new plant in Nashik and the stabilization of the shoe business led to a satisfactory performance in this quarter.

The last year was the year of ‘Audacious, Agile and Ambitious’ bets, this year is going to be all about scaling with intent and executing with discipline. We will continue to focus on acquisitions which are value accretive in an external environment that continues to be challenging and more so with the Tariff War. Our diversified product mix and differentiated business model gives us confidence of being able to successfully maneuver the turbulent times and we remain confident of being able to achieve the targets that we have set for ourselves.”



Commenting on the Operational Performance, Ganesh Argekar, Executive Director said, *“While most of our factories continued to deliver stable performance, we especially strengthened our operations in the two new sectors of ice creams and shoes.*

With the operations at our greenfield Nashik plant ramping up and the Lucknow facility producing at its peak capacity, we continue to see traction in the ice cream segment. We have acquired land for the new factory in Panipat and have started civil activities which give us confidence that we will soon be the largest contract manufacturer of ice creams in the country.

As far as shoe manufacturing is concerned, we continue to see improvements in the operational metrics though we are watching closely the effect of global turmoil on the overall industry and specifically on our multinational customers.”

Commenting on the Financial Performance, Mayank Samdani, Group CFO said, *“This quarter saw us coming very close to a major milestone of achieving a 1000 crore quarterly turnover. We also ended the quarter with record profitability figures. As investments made in new factories and in expansion of the existing factories have started delivering, we are confident that this number should improve further.*

This quarter saw the conversion of the outstanding warrants leading to a further strengthening of our balance sheet with a net debt equity ratio reducing to 0.65. As we continue to allocate capital to new projects and acquisitions, we will ensure an optimal use of funds and achieve our targeted RoE.

Going ahead, we do foresee some seasonal variations but are optimistic about the annual trend.”

About Hindustan Foods Limited

HFL was founded in 1984. The Company offers dedicated and shared manufacturing services to FMCG corporates who are looking to minimize costs while maximizing product quality in the post-GST environment. In 2013, Vanity Case India Private Limited (**The Vanity Case Group of Companies**) bought a controlling stake in HFL and since then the Company has diversified across various FMCG categories with manufacturing competencies in Food & Beverages, Home Care, Fabric Care, Beauty & Personal Care, Wellness & OTC Pharma, Leather & Sports Footwear, and Household Insecticides, amongst others. The Vanity Case Group was founded in the year 2001 and is a large and diversified FMCG contract manufacturers in India. Over the years, HFL has transformed into a scalable, profitable, and a diversified contract manufacturer catering to various marquee customers.

Safe Harbor Statement

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results, accordingly, investor’s discretion is advised with respect hereto. Certain statements in this release contain words or phrases that are forward looking statements. All forward-looking statements are subject to risks, uncertainties and assumptions that could cause actual results to differ materially from those contemplated by the





relevant forward-looking statement. Actual results may differ materially from those anticipated in the forward-looking statements. HFL assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

This press release is for information purposes only and does not constitute an offer, solicitation or advertisement with respect to the purchase or sale of any security of the Company and no part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever. This press release is not a complete description of the Company. Any opinion, estimate or projection herein constitutes a judgment as of the date of this press release, and there can be no assurance that future results or events will be consistent with any such opinion, estimate or projection. All information contained in this press release has been prepared solely by the Company. No information contained herein has been independently verified by anyone else. No representation or warranty (express or implied) of any nature is made nor is any responsibility or liability of any kind accepted with respect to the truthfulness, completeness or accuracy of any information, projection, representation or warranty (expressed or implied) or omissions in this press release. Neither the Company nor anyone else accepts any liability whatsoever for any loss, howsoever, arising from any use or reliance on this presentation or its contents or otherwise arising in connection therewith. The distribution of this document in certain jurisdictions may be restricted by law and persons into whose possession this press release comes should inform themselves about, and observe, any such restrictions.

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