



HINDUSTAN FOODS LIMITED

A Vanity Case Group Company

A Government Recognised Two Star Export House

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15, Lal Bahadur Shastri Road, Kurla (West), Mumbai, Maharashtra, India, 400 070.

Email: business@thevanitycase.com, **Website:** www.hindustanfoodslimited.com

Tel. No.: +91 22 6980 1700/01, **CIN:** L15139MH1984PLC316003

Date: August 8, 2025

To, The General Manager Department of Corporate Services BSE Limited Floor 25, P. J. Towers, Dalal Street, Mumbai- 400 001 Tel: (022) 2272 1233 / 34 Company Scrip Code: 519126	To, The Manager, National Stock Exchange of India Limited, Listing Department, Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai 400 070 Company Symbol: HNDFDS
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Dear Sir/Madam,

Subject: Earnings Presentation August' 25

In pursuance to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015, please find attached herewith the "**Earnings Presentation August' 25**" for the Quarter ended June 30, 2025.

We request you to take above on record.

Thanking you.

Yours faithfully,

For **Hindustan Foods Limited**

Bankim Purohit
Company Secretary and Legal Head
ACS: 21865

Encl. As above





HINDUSTAN FOODS LIMITED

Hindustan Foods Limited Earnings Presentation August '25



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Q1 FY26 Overview



Key Parameters

01

NETWORTH
as on 30th June 2025

Rs. **1,005** crore

02

GROSS BLOCK*
as on 30th June 2025

Rs. **1,491** crore

03

NET DEBT TO EQUITY

0.65

04

TOTAL REVENUES #
For Q1FY26

Rs. **998** crore
15% growth YoY

05

EBITDA
For Q1FY26

Rs. **84** crore
10% growth YoY

06

PROFIT AFTER TAX
For Q1FY26

Rs. **32** crore
17% growth YoY

Shared Manufacturing

- The South facility manufacturing shoes is ramping up production as per our expectations
- The shoe business achieved its highest-ever monthly sales in June 2025
- The expansion in Mysuru beverage facility contributed to it producing the highest ever volumes this quarter

Dedicated Manufacturing

- Operations at the greenfield Ice Cream plant in Nashik started in May '25 and are gradually ramping up
- Production at the Lucknow Ice Cream facility has been successfully ramped up to meet growing demand posting its highest ever quarter production
- Civil work has commenced for the Greenfield Ice Cream project in North and operations are expected to commercialize in Q4FY26
- The expansion at the Hyderabad facility has now commercialised production and will gradually ramp up in the coming few months

Message from the Management



Commenting on the results, Sameer R. Kothari, Managing Director said, “HFL was able to achieve its highest ever quarterly profit despite the unseasonal rains that affected the off take of our seasonal offerings like ice creams and beverages. The ramp-ups in our new plant in Nashik and the stabilization of the shoe business led to a satisfactory performance in this quarter.

The last year was the year of ‘Audacious, Agile and Ambitious’ bets, this year is going to be all about scaling with intent and executing with discipline. We will continue to focus on acquisitions which are value accretive in an external environment that continues to be challenging and more so with the Tariff War. Our diversified product mix and differentiated business model gives us confidence of being able to successfully maneuver the turbulent times and we remain confident of being able to achieve the targets that we have set for ourselves.”



Commenting on the Operational Performance, Ganesh Argekar, Executive Director said, “While most of our factories continued to deliver stable performance, we especially strengthened our operations in the two new sectors of ice creams and shoes.

With the operations at our greenfield Nashik plant ramping up and the Lucknow facility producing at its peak capacity, we continue to see traction in the ice cream segment. We have acquired land for the new factory in Panipat and have started civil activities which give us the confidence that we will soon be the largest contract manufacturer of ice creams in the country.

As far as shoe manufacturing is concerned, we continue to see improvements in the operational metrics though we are watching closely the effect of global turmoil on the overall industry and specifically on our multinational customers.”



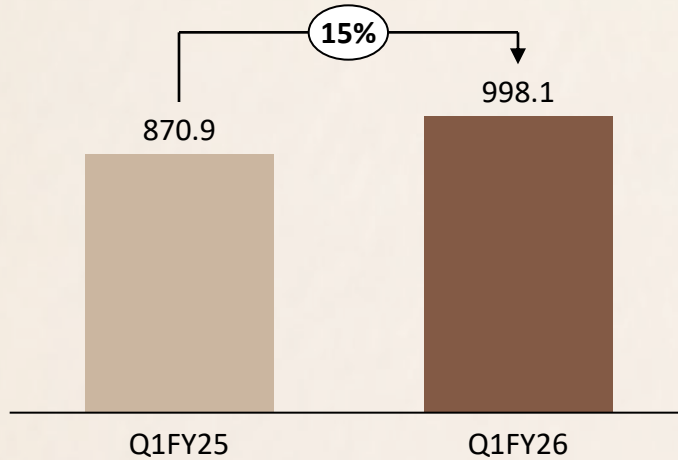
Commenting on the Financial Performance, Mayank Samdani, Group CFO said, “This quarter saw us coming very close to a major milestone of achieving a 1000 crore quarterly turnover. We also ended the quarter with record profitability figures. As investments made in new factories and in expansion of the existing factories have started delivering, we are confident that this number should improve further.

This quarter saw the conversion of the outstanding warrants leading to a further strengthening of our balance sheet with a net debt equity ratio reducing to 0.65. As we continue to allocate capital to new projects and acquisitions, we will ensure an optimal use of funds and achieve our targeted RoE.

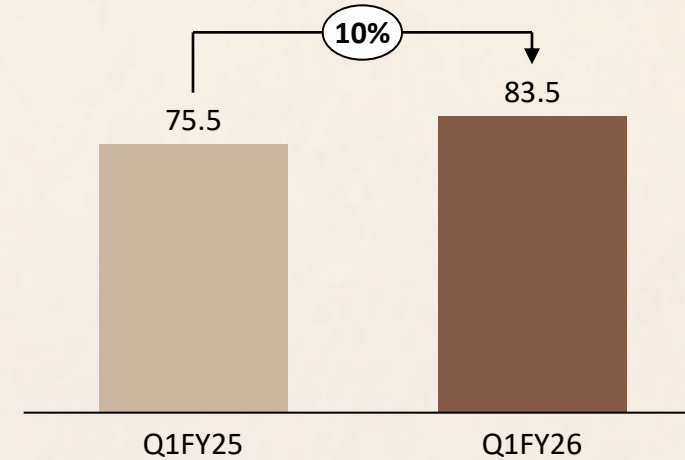
Going ahead, we do foresee some seasonal variations but are optimistic about the annual trend.”

Q1FY26 Consolidated Results Highlights

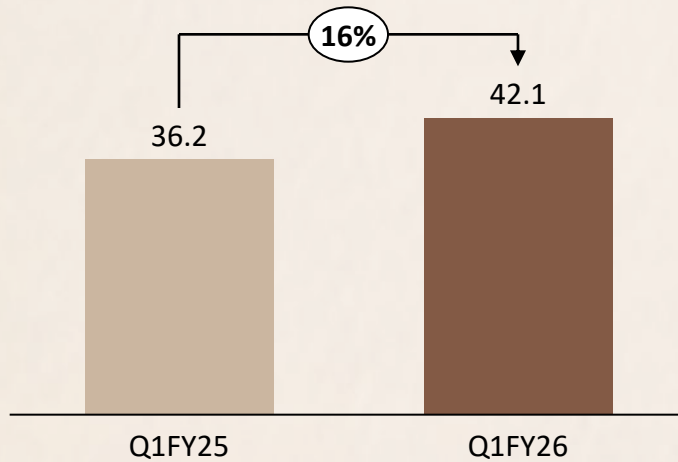
Revenue# (Rs. Crs.)



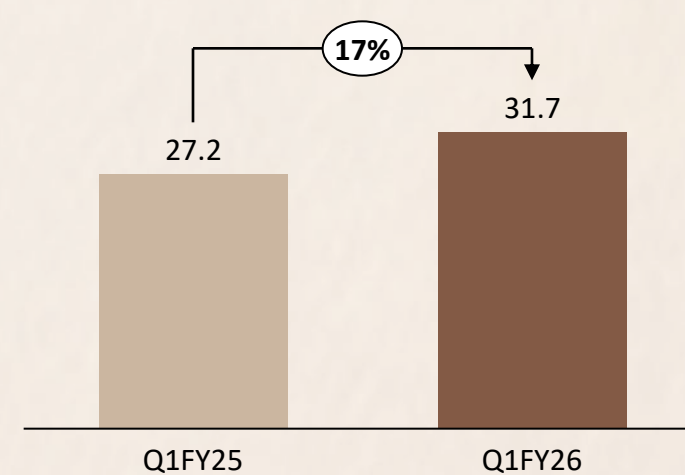
EBITDA # (Rs. Crs.)



Profit before Tax (Rs. Crs.)



Profit after Tax (Rs. Crs.)



Consolidated Profit & Loss Statement – Q1FY26

Particulars (Rs. Crs.)	Q1FY26	Q1FY25	Y-o-Y	Q4FY25	Q-o-Q	FY25
Total Revenue[#]	998.1	870.9	15%	936.3	7%	3,578.9
Cost of Goods Sold	781.3	680.7		724.6		2792.0
Manufacturing and Operating Costs	51.7	45.4		48.0		183.5
Gross Profit	165.1	144.8	14%	163.8	1%	603.4
Employee Expenses	62.8	52.4		63.4		222.4
Other Expenses	18.9	16.8		20.0		73.3
EBITDA	83.5	75.5	10%	80.3	4%	307.7
Depreciation	20.9	19.5		20.1		79.7
EBIT	62.5	56.0		60.3		228.0
Finance Cost	20.5	19.8		19.6		80.0
Profit Before Tax	42.1	36.2	16%	40.6	4%	147.9
Tax expense	10.3	9.0		9.9		38.3
Profit After Tax	31.7	27.2	17%	30.7	3%	109.6
EPS	2.69	2.38		2.62		9.51

Includes Other Income

THANK YOU

Company:



Hindustan Foods Limited

CIN: L15139MH1984PLC316003

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