

Ref No: RML/2025-26/594

Date: July 18, 2025

To,  
**BSE Limited**  
**Scrip Code: 543228**

**National Stock Exchange of India Limited**  
**Symbol: ROUTE**

Dear Sir/Madam,

**Sub: Press Release: Financial Results**

This is further to our intimation reference RML/2025-26/592 dated July 17, 2025 wherein we have submitted the Financial Results for the Quarter ended June 30, 2025.

A Press Release being issued in this regard is enclosed and the same is also available on the website of the Company at [www.rotemobile.com](http://www.rotemobile.com)

You are requested to take the above information on record.

Thanking you,  
Yours truly,  
**For Route Mobile Limited**

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**Rajdipkumar Gupta**  
**Managing Director**  
**DIN: 01272947**

**Encl:** as above

## Route Mobile Limited Announces Q1 FY26 Results

Q1 FY26 Revenue from operations stands at Rs. 1,050.83 crore, PAT stands at Rs. 58.78 Crore

**Mumbai, July 18<sup>th</sup> 2025:** Route Mobile Limited ("Route Mobile"), a leading cloud communication platform service provider to enterprises, over-the-top ("OTT") players and mobile network operators, has announced its financial results for the first quarter ended on 30<sup>th</sup> June, 2025.

### Highlights for Q1 FY26 (YoY) Consolidated Financials

- Revenue from operations stood at Rs. 1,050.83 crore as against Rs. 1,103.42 crore in Q1 FY25
- Profit Before Exceptional Item and Tax stands at Rs 76.57 crore as against Rs. 102.88 crore in Q1 FY25
- Profit After Tax reported was at Rs. 58.78 crore as against Rs. 81.16 crore in Q1 FY25
- Profit After Tax, adjusted for Exceptional Item, was at Rs. 58.78 crore as against Rs. 81.16 crore in Q1 FY25
- EPS stands at Rs. 8.45(basic) and Rs. 8.45(diluted)

### Q1 FY26 Vs Q4 FY25 (Consolidated)

Revenue from operations for the quarter ended June 30, 2025, stood at Rs. 1,050.83 crore as compared to Rs. 1,175.00 crore in Q4 FY25

Profit Before Tax (PBT) stood at Rs. 76.57 crore for Q1 FY26 as compared to Rs. 103.68 crore in Q4 FY25. The company's PBT margin stood at 7.29%

Profit After Tax (PAT) reported at Rs. 58.78 crore for Q1 FY26 as against Rs. 60.28 crore in Q4 FY25.

Commenting on the Company's Q1 FY26 performance, Mr. **Rajdipkumar Gupta, CEO and Managing Director, Route Mobile Limited, said**, "We are navigating a dynamic market environment, marked by continued softness in the A2P SMS segment. While revenue has declined—partly due to the loss of low-margin business and customer shifts to alternate channels—gross margin performance has improved, leading to stronger EBITDA margin over last quarter. This reflects our commitment to driving sustainable, quality-led growth with a strong focus on profitability. Encouragingly, we are seeing healthy traction across our non-SMS product lines, validating our diversification strategy. Our strategic initiatives include expansion of RCS based solution revenues, deepening partnerships with global system integrators, expanding the footprint of our MNO firewall solutions, and shaping our approach to the telecom API opportunity. As we continue to execute with discipline and clarity in a rapidly evolving communication landscape, we remain confident in our ability to build a more resilient and value-accretive business."

### About Route Mobile Limited (www.routemobile.com) (BSE: 543228; NSE: ROUTE)

Established in 2004, Route Mobile Limited ("RML") is a cloud communications platform service provider catering to enterprises, over-the-top (OTT) players, and mobile network operators (MNOs). RML's portfolio comprises solutions in Business Messaging, Voice, Email, SMS filtering, analytics, and monetization. RML has a diverse enterprise client base across various industries, including social media companies, banks and financial institutions, e-commerce entities, and travel aggregators. RML is headquartered in Mumbai, India, with a global presence in Asia Pacific, the Middle East, Africa, Europe, and the Americas. Route Mobile is now a part of Proximus Group, a provider of digital services and

communication solutions operating in Belgium and international markets.

#### About Proximus Global

Proximus Global, combining the strengths of Telesign, BICS, and Route Mobile, is transforming the future of communications and digital identity. Together, our solutions fuel innovation across the world's largest companies and emerging brands. Our unrivaled global reach empowers businesses to create engaging experiences with built-in fraud protection across the entire customer lifecycle. Our comprehensive suite of solutions – from our super network for voice, messaging, and data, to 5G and IoT; and from verification and intelligence to CPaaS for personalized omnichannel engagement – enables businesses and communities to thrive. Reaching over 5 billion people worldwide, securing more than 180 billion transactions annually, and connecting 1,000+ destinations, we honor our commitment to connect, protect and engage everyone, everywhere.

#### Additional Resources

Follow Route Mobile on LinkedIn: <https://in.linkedin.com/company/routemobilelimited>

Follow Route Mobile on Twitter: [https://twitter.com/route\\_mobile](https://twitter.com/route_mobile)

Become a fan of Route Mobile: <https://www.facebook.com/Routemobilelimited>

For more information, contact:

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#### DISCLAIMER:

*Some of the statements, concerning our future growth prospects, in this communication may be forward looking statements within the meaning of applicable laws and regulations. Actual results may differ from such expectations, projections etc., whether express or implied. These forward-looking statements are based on various assumptions, expectations and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, competitive intensity, pricing environment in the market, economic conditions affecting demand and supply, ability to maintain and manage key customer relationships, new or changed priorities of trade, significant changes in political stability in India and globally, government regulations and taxation, climatic conditions, natural calamity, war, pandemic, currency rate fluctuations, litigation among others over which the Company does not have any direct control. These factors may affect our ability to successfully implement our business strategy. The Company cannot, therefore, guarantee that the 'forward-looking' statements made herein shall be realized. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company unless it is required by law.*