

#### Lords Chloro Alkali Limited

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Web: www.lordschloro.com

Date: 10/11/2025

To,	To,
The General Manager,	Listing Department,
Department of Corporate Services,	National Stock Exchange of India Limited,
BSE Limited,	Exchange plaza,
Phiroze Jeejeebhoy Towers,	Bandra-Kurla Complex, Bandra (E),
Dalal Street, Mumbai – 400 001	Mumbai – 400051
Scrip Code: 500284	Scrip Code: LORDSCHLO

#### Dear Sir/Madam

#### Sub: Investor Presentation- Q2 and H1 FY 26

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("the Listing Regulations"), please find attached herewith Investor Presentation-Q2 and H1 FY 26.

The same will also be available on the website of the Company at www.lordschloro.com.

Kindly take the above into your records.

Thanking You.

Yours faithfully,

For Lords Chloro Alkali Limited

Pankaj Mishra Company Secretary

Registered Office: SP-460, Matsya Industrial Area, Alwar-301030 (Rajasthan)
Phone: 0144-2881221, 2881360

CIN: L24117RJ1979PLC002099



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## Introducing

# **LORDS CHLORO ALKALI**

Lords Chloro Alkali Limited (LCAL) is a leading manufacturer of caustic soda and related chemicals with a strong regional presence in North India. Established in 1979, the company has transformed under the ownership of the Dhir family, evolving into a modern, efficient, and sustainability-driven enterprise.

LCAL has a clear vision of becoming a "Green Chemical Company", embedding renewable energy into its operations. With a growing portfolio of downstream products like Chlorinated Paraffin Wax (CPW), the company ensures stable chlorine absorption and enhanced value creation.

### **SNAPSHOT**

Manufacturing Unit – Alwar, Rajasthan

Debt to equity

as on Sept'25

0.67

300 TPD
Caustic Soda
Installed Capacity
(~1,05,000 TPA)

300+

Employees, driven by efficiency and sustainability focus **50 TPD** 

CPW Capacity (~18,250 TPA), expanding to 100 TPD by FY27

**16 MW** 

Solar Plant operational at Bikaner 15%

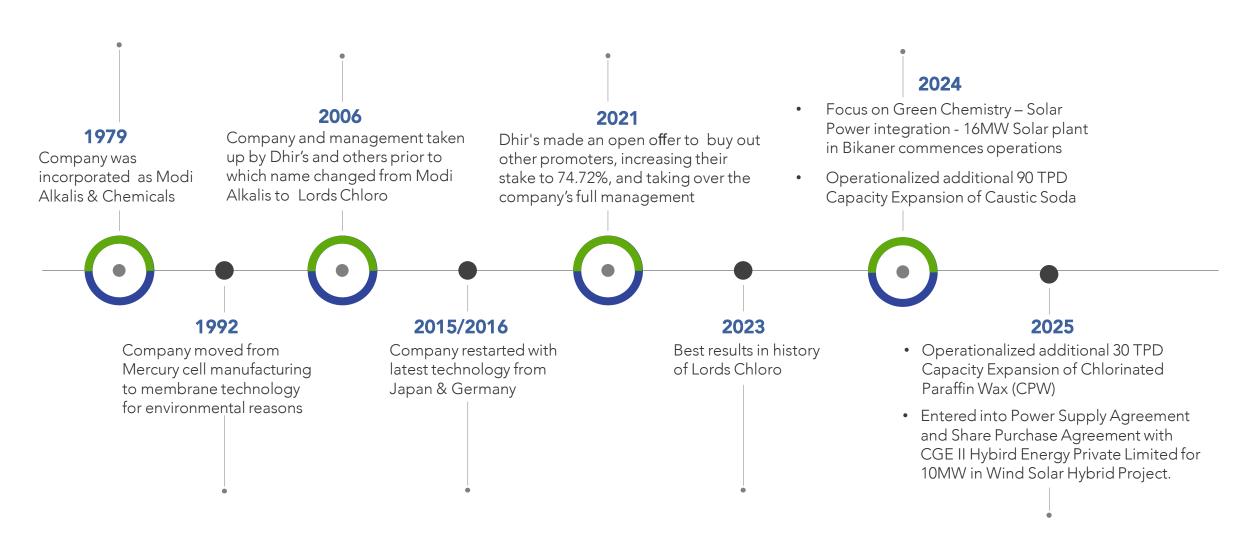
Revenue CAGR (FY21 – FY25)

**10 MW** 

Group captive with Continuum Green Energy



# ACCELERATING OUR JOURNEY TO BEING A GREEN CHEMICAL COMPANY







- Chartered Accountant by profession
- 18 years of experience in the Chloro Alkali industry, he not only serves as President of AMAI but also brings wealth of industry knowledge and-leadership



Madhav Dhir Executive Director

- BA in Business Management, MSc in Economics, LLB, Graduate from Imperial College London
- Director of Lords Chloro Alkali Limited for over 10 years, focuses on Company's future, expanding business, adding new chemicals, and charting growth trajectory



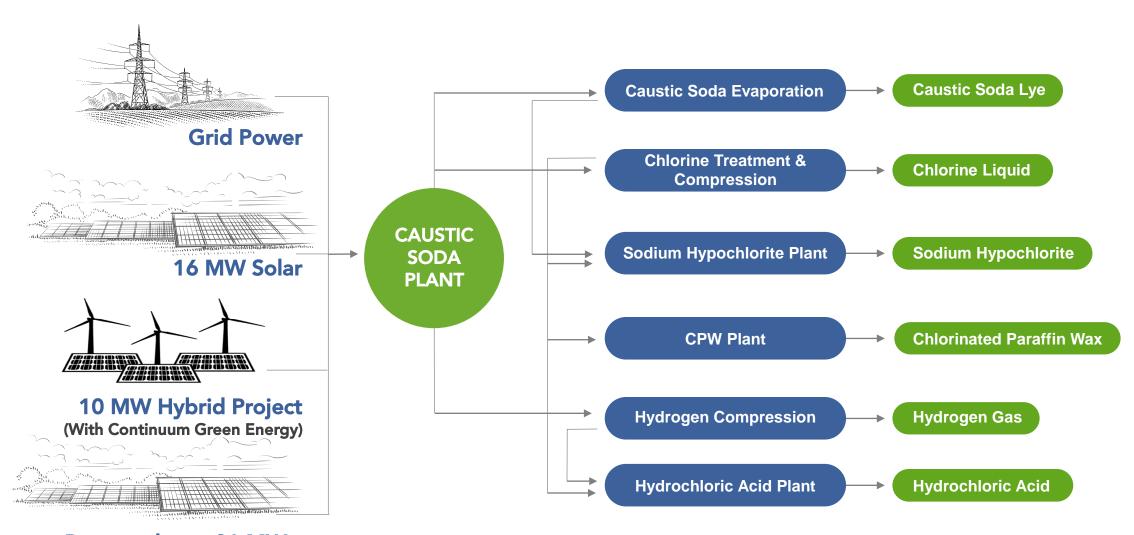
**Deepak Mathur** Technical Director

- B.Tech. in Chemical Engineering from Punjab University, Chandigarh
- Boasting more than 40 years of experience in chloro-alkali plants across India, is a seasoned expert in this field



# **BUSINESS OVERVIEW**

# WIDE PRODUCT OFFERINGS....



Proposed new 21 MW



#### **Caustic Soda Evaporation**

#### Caustic Soda Lye Key Applications (K)

- Neutralizing agent
- Cleaning & bleaching agent
- pH regulator

#### **End-Use Industries (E)**

- Aluminium
- Paper & Pulp
- Textiles
- Soaps & Detergents
- Pharmaceuticals

## Chlorine Treatment & Compression

#### Chlorine Key Applications (K)

- Disinfection
- Bleaching
- Chemical synthesis

#### **End-Use Industries (E)**

- Water treatment
- PVC & plastics
- Inorganic chemicals
- Paper & pulp
- Pharma intermediates

#### **Hydrochloric Acid Plant**

#### Hydrochloric Acid (HCl) Key Applications (K)

- Pickling agent
- pH regulation
- Neutralization

#### **End-Use Industries (E)**

- Steel & Metallurgy
- Effluent treatment plants
- Pharmaceuticals
- Dyes & Chemicals

#### **CPW Plant**

#### Chlorinated Paraffin Wax (CPW) Key Applications (K)

- Flame retardant
- Plasticizer
- Lubricant

#### **End-Use Industries (E)**

- PVC pipes & cables
- Rubber industry
- Plastics & leather
- Paints & coatings

#### **Sodium Hypochlorite Plant**

#### Sodium Hypochlorite Key Applications (K)

- Bleaching
- Disinfection
- Water treatment

#### **End-Use Industries (E)**

- Textiles
- Municipal water supply
- Pharma & healthcare
- Sanitization products

#### **Hydrogen Compression**

#### Hydrogen Gas (By-product) Key Applications (K)

- Hydrogenation
- Clean energy fuel

#### **End-Use Industries (E)**

- Oils & Fats processing
- Chemical manufacturing

# **STRONG CLIENTS PROFILE**













# MANUFACTURING FOOTPRINT

Our Alwar, Rajasthan facility is a sophisticated manufacturing facility with Technologically advanced plant maintaining industry leading utilization rates while demonstrating our environmental commitment with a significant part of our 84 acre campus preserved as green belt.





## **Production Capabilities**

## **Current Capacity**

- 1,05,000 TPA caustic soda
- 18,250 TPA of Chlorinated Paraffin Wax (CPW)

### Technology

ISO 9001, ISO 14001, ISO 45001 Tech Suppliers from Asahi Kasei (Japan), UHDE (Germany), Bertrams (Switzerland), KREBS

No mercury cells; cleaner fuel transition

### **Integrated Process**

Developing ability to channel by product of caustic soda into value added products

### **Integrating Solar Power**

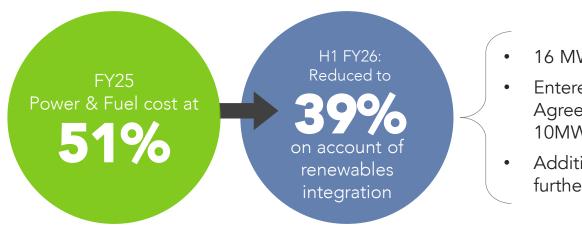
Significant focus on harnessing solar power for chemical production, a move that reduces reliance on non-renewable energy sources and positions as a leading player in green energy adoption within the chemical sector

Focus on Sustainable Manufacturing

# **POWER COST – OUR BIGGEST LEVER**

Energy is our single largest cost component and our biggest opportunity.

Power & fuel constitute approx. 51% of production costs



- 16 MW Solar plant
- Entered into Power Supply Agreement and Share Purchase Agreement with CGE II Hybird Energy Private Limited for 10MW in Wind Solar Hybrid Project.
- Additionally new proposed 21 MW solar project to bring further cost savings

**IMPACT** 

More stable EBITDA margins, reduced dependence on cyclical caustic soda prices, and enhanced competitiveness vs peers relying on thermal power.

### LORDS CHLORO ALKALI LIMITED

# STRATEGIC CAPEX JOURNEY

Our disciplined investments drive scale and efficiency

## Completed Projects (FY24 – FY25 | Rs. 150 crore)



Caustic Soda
Increased capacity from 210 TPD  $\rightarrow$  300 TPD, already operating at ~80% utilization.



Chlorinated Paraffin Wax (CPW) increased capacity from 20 TPD → 50 TPD to enhance captive chlorine utilization.



Solar Power Plant
Commissioned a 16 MW solar facility in Bikaner,
meeting ~10% of power requirement.

These projects were funded through a mix of internal accruals and debt, keeping balance sheet strength intact.

# STRATEGIC CAPEX JOURNEY

Our disciplined investments drive scale and efficiency

## Current ongoing Projects (FY26 | Rs. 40 crore)

- CPW Capacity expansion: Expanding capacity from 50 TPD
   → 100 TPD, scheduled for commissioning by FY27 end.
- Will increase captive chlorine consumption, reduce dependence on external chlorine markets, and strengthen revenue contribution from downstream products.





**Entered into Power Supply Agreement** and Share Purchase Agreement with CGE II Hybird Energy Private Limited for 10MW in Wind Solar Hybrid Project.

### Strategic Impact

- Shall Supports **revenue growth** over the medium term.
- Improves EBITDA margin resilience through cost savings and product integration.
- Reinforces LCAL's transition from a traditional commodity chemical company to a future-ready, green chemical enterprise.

## **OUR VALUE PROPOSITION**



#### **Cost Leadership through Renewable Energy**

- Renewable shift (solar) already started reducing power cost from Q4 FY25 onwards
- Targeting 40%-45% renewable energy in the medium term



#### **Stability via Downstream Integration**

- Chlorine, a volatile by-product, integrated into Chlorinated Paraffin Wax (CPW).
- CPW capacity expansion ensures chlorine absorption, protecting caustic soda production.
- Increase CPW to contribute in revenues over the next 2–3 years.



#### **Growth Visibility with Prudent Capex**

- Rs. 150 cr capex completed in FY24 & FY25 → capacity up by ~40%.
- Approved Rs. 30 cr CPW expansion → commissioning by FY27 end.



#### **ESG-Driven Transformation**

- Mercury cells phased out → cleaner production technology.
- Renewable projects reducing carbon footprint by 17,200 tons CO<sub>2</sub> annually (equal to 8.5 lakh trees planted).
- Positioning LCAL as India's "Green Chemical Company".



#### Healthy relationship with customers in North India

- Among the few players based in North India, with total capacity of ~300 TPD.
- Freight economics discourage imports from Gujarat, protecting pricing power.
- Plant strategically located near end-user industries.

## **CAPEX JOURNEY**

## Total Capex Outlay of Rs. 355 crore across FY24 – FY28 to drive growth and efficiency



#### FY24 - FY25

#### Completed - Rs. 150 crore

- 90 TPD Caustic Soda
- 16 MW Solar plant



#### **FY26**

#### Ongoing - Rs. 40 crore

- 10 MW group captive hybrid renewable power project
- 50 TPD CPW



#### **FY26 - FY28**

#### New Proposed - Rs. 165 crore

- 100 TPD Caustic Soda
- 21 MW Solar Plant
- 100 TPD Sulphuric Acid



# FINANCIAL HIGHLIGHTS

# COMMENTING ON THE Q2 FY26 FINANCIAL RESULTS

"Our performance in Q2 FY26 reflects the strength of our operating discipline and the ability to scale efficiently in a stable demand environment. Revenue growth of over 62% year-on-year and a significant improvement in margins underscore the structural progress we have made through cost optimization, process improvements, and cleaner energy integration.

Our solar power initiative continues to deliver tangible benefits, driving energy cost efficiencies and improving overall competitiveness. Building on this momentum, we have now announced a Rs. 165 crore strategic capex plan focused on expanding caustic soda capacity, adding sulphuric acid production, and enhancing solar power generation.

These initiatives are designed to strengthen our growth foundation, diversify our product portfolio, and advance our sustainability agenda. We remain committed to responsible growth - balancing scale with energy efficiency and operational excellence. As we execute our expansion roadmap, our focus will remain on building a future-ready enterprise aligned with evolving customer and industry needs."

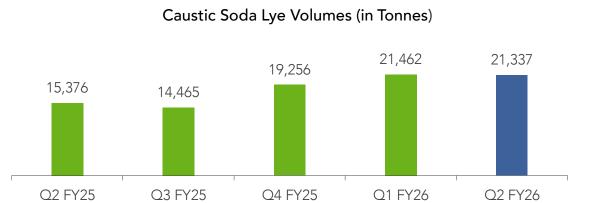
## **Mr Ajay Virmani**

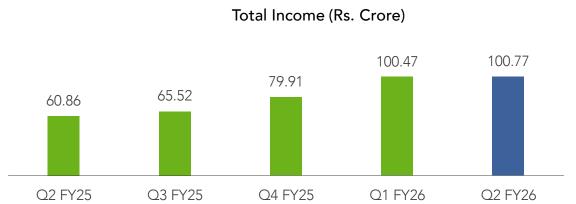
Managing Director

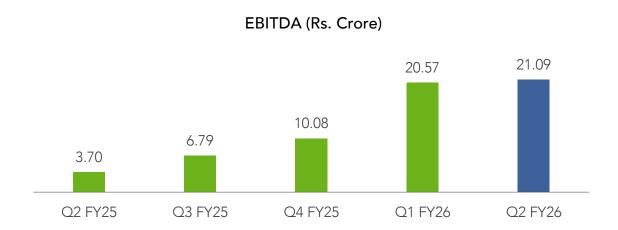


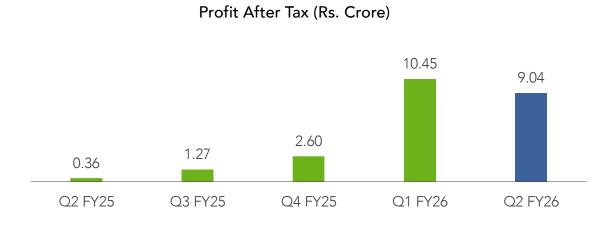
#### LORDS CHLORO ALKALI LIMITED

## **FINANCIAL HIGHLIGHTS - QUARTERLY**









# **PROFIT & LOSS STATEMENT – QUARTERLY**

All Figures in Rs. Crore	Q2 FY26	Q2 FY25	YoY%	Q1 FY26
Income from operations	98.34	60.62	62.23%	100.20
Other income	2.43	0.24		0.27
Total income	100.77	60.86	65.59%	100.47
Cost of Raw Material	26.75	15.04		31.09
Changes in inventory	-0.98	-0.98		-3.01
Employee Cost	7.03	4.60		5.25
Power and Fuel Charges	39.19	34.69		39.56
Operating expenses	7.70	3.81		6.90
Total Expenditure	79.68	57.16		79.78
EBITDA	21.09	3.70	470.41%	20.68
EBITDA Margin %	20.93%	6.08%	1,486 bps	20.59%
Depreciation	4.17	2.40		4.05
Interest	2.79	0.75		2.61
Profit Before Tax	14.13	0.54		14.03
Tax	5.09	0.18		3.58
Profit After Tax	9.04	0.36	2,421%	10.45
Basic EPS (Rs.)	3.59	0.22		4.15

# **PROFIT & LOSS STATEMENT – HALF YEAR**

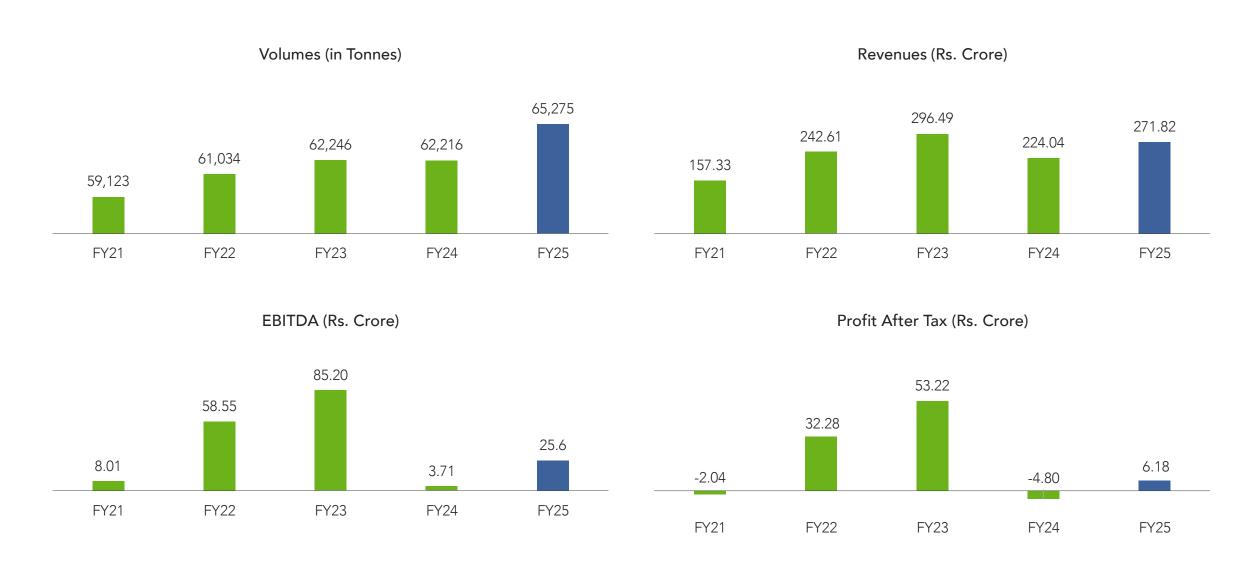
All Figures in Rs. Crore	H1 FY26	H1 FY25	YoY%
Income from operations	198.54	125.66	58.00%
Other income	2.70	0.73	
Total income	201.24	126.39	59.22%
Cost of Raw Material	57.84	32.26	
Changes in inventory	-4.00	-0.59	
Employee Cost	12.28	8.98	
Power and Fuel Charges	78.74	68.91	
Operating expenses	14.60	8.10	
Total Expenditure	159.46	117.66	
EBITDA	41.78	8.73	378.47%
EBITDA Margin %	20.76%	6.91%	1,385 bps
Depreciation	8.22	4.82	
Interest	5.40	1.33	
Profit Before Tax	28.16	2.58	
Tax	8.67	0.27	
Profit After Tax	19.49	2.31	743.12%
Basic EPS (Rs.)	7.75	0.92	

# **BALANCE SHEET – AS ON 30th SEPT'25**

r′25

Assets (Rs. Crore)	As on 30 <sup>th</sup> Sept'25	As on 31 <sup>st</sup> Mar'25
Non Current Assets	312.13	289.98
Property, plant & Equipment	258.26	263.91
Capital work-in-progress	2.62	0.00
Right-of-use assets	12.74	6.60
Intangible Assets under development		0.00
Intangible Assets		0.15
FA - Investments	9.93	0.35
FA - Loans	0.01	0.02
Other Non-Current Assets	28.44	18.96
Current Assets	103.47	85.90
Inventories	31.91	29.86
FA - Trade Receivables	42.85	36.82
FA - Cash & cash equivalents	16.18	3.03
FA - Bank balances	0.00	8.92
FA - Loans	0.11	0.12
Current Tax Assets	1.83	1.12
Other Current Assets	10.59	6.05
Total Assets	415.60	375.89

# **ANNUAL FINANCIAL HIGHLIGHTS**



# **PROFIT & LOSS STATEMENT – ANNUAL**

All Figures in Rs. Crore	FY21	FY22	FY23	FY24	FY25
Income from operations	154.10	240.08	295.05	221.11	270.22
Other income	3.23	2.52	1.44	2.93	1.59
Total income	157.33	242.61	296.49	224.04	271.82
Cost of Raw Material	26.47	34.46	44.00	53.59	72.82
Changes in inventory	-5.19	5.92	2.78	(2.07)	-3.66
Employee Cost	10.27	13.07	20.97	16.31	18.79
Power and Fuel Charges	106.46	114.49	125.33	136.06	137.75
Operating expenses	11.04	16.05	18.23	16.43	20.52
Total Expenditure	149.32	184.06	211.31	220.33	246.21
EBITDA	8.01	58.55	85.20	3.71	25.60
EBITDA Margin %	5.09%	24.13%	28.73%	1.65%	9.42%
Depreciation	6.41	7.26	8.08	9.00	11.74
Interest	3.99	4.77	2.41	2.11	5.72
Profit Before Tax	(2.39)	46.52	74.71	(7.40)	8.15
Tax	(0.35)	14.23	21.49	(2.61)	1.97
Profit After Tax	(2.04)	32.28	53.22	(4.80)	6.18
PAT Margin	(1.30%)	13.31%	17.95%	(2.14%)	2.27%
Basic EPS	(0.81)	12.83	21.16	(1.91)	2.46

# **BALANCE SHEET**

Equity & Liabilities (Rs. Crore)	As on 31 <sup>st</sup> Mar'25	As on 31 <sup>st</sup> Mar'24
Shareholders Funds	181.67	164.49
Share Capital	25.15	25.15
Other Equity	156.52	139.33
Non Controlling Interest	0.00	0.00
Non Current Liabilities	123.12	64.59
Long Term Borrowings	78.45	24.77
Lease Liability	5.50	5.70
Provisions	1.21	1.67
Deferred Tax Liabilities	17.19	15.17
Other non-current Liabilities	20.77	17.27
Current Liabilities	71.09	33.28
Short term Borrowings	47.80	12.07
Trade Payables	6.81	8.85
Lease Liability	0.44	0.57
Other Financial Liabilities	2.04	1.42
Other Current Liabilities	11.43	7.38
Short term Provisions	2.58	3.00
Current Tax Liability (Net)	0.00	0.00
Total Equity & Liabilities	375.89	262.35

Assets (Rs. Crore)	As on 31 <sup>st</sup> Mar'25	As on 31 <sup>st</sup> Mar'24
Non Current Assets	289.98	175.57
Property, plant & Equipment	263.91	128.77
Capital work-in-progress	0.00	24.09
Right-of-use assets	6.60	6.30
Intangible Assets under development	0.00	0.06
Intangible Assets	0.15	0.00
FA - Investments	0.35	0.35
FA - Loans	0.02	0.06
Other Non-Current Assets	18.96	15.94
Current Assets	85.90	86.78
Inventories	29.86	21.83
FA - Trade Receivables	36.82	25.70
FA - Cash & cash equivalents	3.03	0.23
FA - Bank balances	8.92	33.62
FA - Loans	0.12	0.13
Current Tax Assets	1.12	0.47
Other Current Assets	6.05	4.81
Total Assets	375.89	262.35



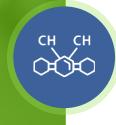
# **GROWTH AHEAD**



# Industry OPPORTUNITY

## Indian Chemical Industry\*

- Global outperformer in terms of demand growth and shareholder value creation
- Projected growth at 11-12% during 2021–27 and by 7-10% during 2027–40 thereby tripling its global market share by 2040
- Increased domestic demand and a shift in supply chain are expected to boost growth even further.



## Indian Caustic Soda Industry\*\*

- Annual capacity of ~6.4 million MT accounting for around 5-6% of global capacity and is expected to grow in line with country's GDP
- India has become net exporter of Caustic soda from being an importer



## **Growth Prospects**

- Realizations improved on quarter on quarter basis during FY25 due to growing demand scenario in the domestic market
- India's GDP is expected to keep demand for caustic soda high due to growth in both domestic manufacturing and the underlying end user industries



# STRATEGIC CAPEX PLAN TO STRENGTHEN GROWTH AND EFFICIENCY

Total Capex Outlay

Rs. 165 crore

Purpose

Capacity expansion, Product

diversification and energy efficiency

Implementation Timeline FY26-FY28







## **Expanding Caustic Soda**

- Existing capacity running over 80% utilization
- Undertaking addition of 100 TPD
- Post expansion Total Installed capacity will be 360 TPD as 40 TPD UHDE plant will be decommissioned
- Strengthens market position, improves scale efficiencies

## **Sulphuric Acid**

- Capacity 100 TPD
- Enhances downstream value addition and product diversification
- Strengthens margin profile through better utilization of by-products

## **Solar Power Capacity**

- 21MW additional Captive use plant
- Post completion total captive capacity 37MW +10 MW Group captive
- Reduces dependency on grid power; lowers energy cost

### Strategic Rationale & Expected Benefits

- Enhanced production capacity to meet rising demand
- Backward integration and improved value chain through new flaker unit
- Lower power and fuel costs through expanded solar capacity
- Improved margins and competitiveness
- Strengthened ESG commitment with higher renewable energy usage

# Thank You

Mr. Madhav Dhir,

**Executive Director** 

Lords Chloro Alkali Limited

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