



Kellton Tech posts a revenue growth of 8.1% Y-o-Y in FY 2021-2022; PAT for Q4 FY22 jumped by 5.7%

Hyderabad, India – 30th May, 2022 : Kellton Tech Solutions Ltd. (BSE & NSE: KELLTONTEC), a global leader in digital transformation serving start-ups to Fortune 500 companies announced today its financial results for **Fourth Quarter & Year Ended 31st March, 2022**.

Review of financial performance for FY 22 ended 31st March, 2022

- Total Revenue for the financial year 2021-2022 was ₹ 8,439 million; up by 8.1% Y-o-Y basis.
- The Company reported an EBITDA of ₹ 1,059 million.
- The EBITDA margin stood at 12.6%
- Net profit stood at ₹ 704 million for FY22
- PAT Margin for FY22 was reported at 8.3%
- Diluted EPS stood at ₹ 7.39

Review of financial performance for the quarter ended 31th March, 2022 (Q4)

- Total revenue was ₹ 2,105 million during the quarter under review as compared to ₹ 2,197 million during the previous quarter.
- The Company reported an EBITDA of ₹ 260 million for the quarter under review
- The EBITDA margin for the quarter under review was 12.3%.
- Net profit stood at ₹ 188.2 million for Q4 FY22 for the quarter under review as compared to ₹178 million during the corresponding quarter in the previous year reflecting an increase of 5.7% Y-o-Y basis.
- PAT Margin stood at 8.9%
- EPS stood at ₹ 2.10.

Operational Highlights of FY22

- Our Polish office opens doors for Ukrainian Refugees - We hired many Ukrainians in our Polish office in these times of war.
- Successful Rollout of S4Hana on AWS - SAP featured this as a Success Story on their website
- Kellton Tech was featured as Top AI firms in 2022 by leading media house –NDTV

- One Kellton Launch in Q4FY22 - Integrating all global businesses working as one single unit

New Client Wins during Q4 FY22

Acquired **10** new clients during the quarter, some big wins are:

- Kellton has been chosen for transforming traditional user experience and user flows for a leading multi-brand retail company to drive a seamlessly immersive buying experience for its customers. Under this engagement, Kellton is going to revamp the buying experience of the customers with the help of analytics and cutting edge technology expertise.
- A global leader in the beverage (energy drink) industry has shaken hands with Kellton Tech. Under this engagement, we are modernizing core ERP and legacy supply chain into an intelligent network to drive operational efficiency, experience-led transformation, and accurate performance.
- Kellton tech has partnered with a home care services providing organisation to transform a critical user-facing process via the core-critical RPA solution. This engagement will help our client to redefine the overall user experience by providing human-centred care with technology.
- Kellton is managing a business-wide modernization of the product rating algorithm for a leading technology company. Along with it we are handling AWS setup and are revamping the tool for sustainability insights on all consumer products. AI based insights would help our client to capture the consumer behaviour resulting in high growth in the business
- A global digital company has partnered with Kellton tech to scale the technology operations using DevOps capability. The aim is to enable an agile-CX transformation and continuous innovation with faster time-to-market deployments disrupting the AI-driven background screening technology.
- Kellton tech is inspiring the next-gen of resource planning and management by building a high-performant platform that embeds intelligent capabilities for Asia's leading animation and visual effects pioneer.

Commenting on the results, Mr. Niranjan Chintam, Chairman & Whole-time Director, Kellton Tech, said: "The FY22 ended on a positive note. In the Q4 of the last fiscal, the PAT surged by 5.7%, and Earnings per Share (EPS) increased by 19.3%, helping the total revenue for FY 22 grow by 8.1%. The growth indicates that our strategies are working for us, and we are moving in the right direction.

We are committed to improving our global delivery model and strengthening our client services. In FY22, we transitioned into the next phase of growth and success by integrating our global operations. We are in the process of redesigning our organizational strategies and realigning roles and responsibilities. In the coming years, we aim to leverage our technical excellence and skilled global workforce to build improved digital products and robust enterprise grade solutions which will help us cater to our client requirements."

About Kellton Tech Solutions

Kellton Tech is a 'Born Digital' technology consulting and services company founded on the belief of 'Infinite Possibilities with Technology.' The Company has helped startups to Fortune 500 clients build disruptive Digital Transformation solutions and leverage technology as a competitive differentiator for



their businesses. Driven by deep domain knowledge and technology expertise, Kellton Tech adds value to the relationship by acting as a Trusted Partner to its clients. A rapidly growing company, Kellton Tech has made it to the Deloitte's 'Technology Fast50' India list four times, Forbes Asia's 'Best Under a Billion' list, and has been recognized amongst the best tech companies to work for. With operations across the US, Europe, India, and Asia-Pacific, the team of 1500 dedicated Kellton'ites is consistently on the lookout for the next gripping challenge, please visit our web site www.kelltontech.com

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Note: Except for the historical information and discussion contained herein, statements included in this release may constitute forward looking statements. These statements involve a number of risks and uncertainties that could cause actual results to differ materially from those that be projected by these forward looking statements. These risks and uncertainties include, but not limited to such factors as competition, growth, pricing environment, recruitment and retention, technology, wage inflation, law and regulatory policies etc. Such risks and uncertainties are detailed in the Annual Report of the company which is available on the website www.kelltontech.com. Kellton Tech Solutions Ltd. undertakes no obligation to update forward looking statements to reflect events or circumstances after the date thereof.