# MUNJAL SHOWA LIMITED

Registered Office & Works: 9-11, Maruti Industrial Area, Sector - 18, Gurugram - 122 015 (Haryana) INDIA

E-mail: msladmin@munjalshowa.net Website: www.munjalshowa.net Corporate Identity Number: L34101HR1985PLC020934, PAN: AAACM0070D

Phone: 0124-4783000 Fax: 0124-2341359

August 14, 2020

The D.G.M. (Listing)
Corporate Relation Department
BSE Ltd
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001
Security Code: 520043

The Asst. Vice President
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra-Kurla Complex
Bandra (E), Mumbai – 400 051
Security Code: MUNJALSHOW

Sub: Submission of Annual Report FY 2019-20 and Notice of Annual General Meeting under Regulation 34 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sirs,

With reference to the captioned subject, please find attached herewith the Annual Report for the financial year 2019-20 along with the Notice of 35<sup>th</sup> Annual General Meeting as required under Regulation 34 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and sent to the shareholders of the Company.

This is for your information and records.

Thanking You,

For MUNJAL SHOWA LIMITED

(Geetanjali Sharma)
Company Secretary

Encl.: As above





ANNUAL REPORT

# **CORPORATE INFORMATION**

#### **Board of Directors**

Mr. Yogesh Chander Munjal

(Chairman & Managing Director)

Mr. Shigeki Kobayashi (Joint Managing Director)

Mr. Ashok Kumar Munjal

Mrs. Charu Munjal

Mr. Devi Singh

Ms. Geeta Anand

Mr. Nand Lal Dhameja

Mr. Surinder Kumar Mehta

Mr. Vinod Kumar Agrawal

Mr. Yasuhiro Yamamoto

#### **Audit Committee**

Mr. Vinod Kumar Agrawal-Chairman

Mr. Devi Singh- Member

Mr. Nand Lal Dhameja- Member

Mr. Ashok Kumar Munjal- Member

# Share Transfer/ Stakeholders Relationship Committee

Mr. Nand Lal Dhameja-Chairman

Mr. Yogesh Chander Munjal-Member

Mr. Shigeki Kobayashi- Member

Mr. Ashok Kumar Munjal-Member

#### **Nomination and Remuneration Committee**

Mr. Surinder Kumar Mehta-Chairman

Mr. Vinod Kumar Agrawal-Member

Mr. Devi Singh-Member

Mr. Yogesh Chander Munjal-Member

### **Corporate Social Responsibility Committee**

Mr. Yogesh Chander Munjal- Chairman

Mr. Vinod Kumar Agrawal- Member

Mr. Shigeki Kobayashi- Member

# Risk Management Committee (Non-Mandatory)

Mr. Yogesh Chander Munjal- Chairman

Mr. Pankaj Gupta-Member

Mr. Devesh Gupta -Member

#### **Chief Financial Officer**

Mr. Pankaj Gupta

# **Company Secretary & Compliance Officer**

Ms. Geetanjali Sharma

### **Statutory & Tax Auditors**

M/s Deloitte Haskins & Sells LLP, Gurugram

#### **Internal Auditors**

M/s Vaish & Associates, Chartered Accountants, New Delhi

#### **Secretarial Auditors**

M/s Satyender Kumar & Associates, Gurugram

### **Bankers**

MUFG Bank Ltd.

Standard Chartered Bank

State Bank of India

Citi Bank N.A.

**HDFC Bank Limited** 

Kotak Mahindra Bank Limited

### **Share Transfer Agent**

MCS Share Transfer Agent Limited

F-65, Okhla Industrial Area, Phase I,

New Delhi- 110 020

Tel: 011-41406149-52; Fax; 41709881

Email: helpdeskdelhi@mcsregistrars.com

#### **Technical & Financial Collaborator**

Showa Corporation 1-14-1, Fujiwara –Cho Gyoda- shi Saitama Ken, Japan

#### **Registered Office & Works**

### **Gurugram Plant & Registered Office**

9-11, Maruti Industrial Area, Sector-18,

Gurugram-122015, Haryana

#### **Manesar Plant**

Plot No. 26 E & F, Sector 3, IMT Manesar,

Gurugram- 122050, Haryana

#### **Haridwar Plant**

Plot No. 1, Industrial Park-2, Phase-1,

Salempur Mehdood, Haridwar- 249403

Uttarakhand



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# Yearly Financial Results at a Glance

(₹ In lakhs)

|  |            |            |            | (          |            |
|--|------------|------------|------------|------------|------------|
|  | March'20   | March'19   | March'18   | March'17   | March'16   |
| Share Capital  | 799.93     | 799.93     | 799.93     | 799.93     | 799.93     |
| Reserve & Surplus                                      | 62,455.22  | 60,262.86  | 56,162.32  | 50,466.90  | 44,492.09  |
| Total Shareholder's Funds                              | 63,255.15  | 61,062.79  | 56,962.25  | 51,266.83  | 45,292.02  |
| Liabilities & Provisions                               | 12,856.76  | 18,085.08  | 22,367.92  | 16,309.93  | 15,661.40  |
| Total Assets / Liabilities                             | 76,111.91  | 79,147.87  | 79,330.17  | 67,576.76  | 60,953.42  |
| Revenue from operations (Net Excise duty & GST)        | 131,277.29 | 169,269.32 | 160,210.77 | 147,724.69 | 150,183.71 |
| (% Change year on year)                                | (22.44)    | 5.65       | 8.45       | (1.64)     | (8.59)     |
| Profit Before Interest Depreciation & Tax (PBDIT)      | 7,925.32   | 11,158.80  | 13,379.62  | 11,707.16  | 11,727.48  |
| Profit Before Interest Depreciation & Tax (PBDIT) in % | 6.04       | 6.59       | 8.35       | 7.92       | 7.81       |
| Interest   | 42.53      | 10.32      | 14.93      | 5.40       | 12.19      |
| Depreciation   | 2,037.66   | 2,594.18   | 2,824.46   | 2,906.22   | 2,929.84   |
| Profit Before Tax (PBT)                                | 5,845.13   | 8,554.30   | 10,540.23  | 8,795.55   | 8,785.45   |
| Profit After Tax (PAT)                                 | 4,253.70   | 6,259.50   | 7,751.42   | 6,071.33   | 6,115.23   |
| Earnings per Share (EPS) (₹)                           | 10.64      | 15.65      | 19.38      | 14.14      | 15.29      |
| Book Value per Share (₹)                               | 158.15     | 152.68     | 142.42     | 128.18     | 113.24     |
| Dividend payout %                                      | 225*       | 225        | 225        | 200        | 200        |
| Dividend per share                                     | 4.50*      | 4.50       | 4.50       | 4.00       | 4.00       |

<sup>\*</sup> Recommended by Board of Directors



# Notice

NOTICE IS HEREBY GIVEN THAT THE 35<sup>TH</sup> ANNUAL GENERAL MEETING (AGM) OF THE MEMBERS OF MUNJAL SHOWA LIMITED ("THE COMPANY") WILL BE HELD ONTHURSDAY, THE 10<sup>TH</sup> DAY OF SEPTEMBER, 2020 AT 11:00 A.M. (IST) THROUGH VIDEO CONFERENCING ("VC")/OTHER AUDIO VISUAL MEANS ("OAVM") TO TRANSACT THE FOLLOWING BUSINESS: -

#### **ORDINARY BUSINESS:**

 To receive, consider and adopt the Audited Financial Statements of the Company including Balance Sheet as at March 31, 2020, the Statement of Profit and Loss and Cash Flow Statement and notes thereon for the Financial Year ended March 31, 2020 together with the reports of the Board of Directors and Auditors thereon:

To consider and, if thought fit, to pass the following Resolution as an Ordinary Resolution:

"RESOLVED THAT the Audited Financial Statements of the Company including Balance Sheet as at March 31, 2020, the Statement of Profit and Loss and Cash Flow Statement for the Financial year ended March 31, 2020 together with the reports of the Board of Directors and Auditors thereon be and are hereby received, considered and adopted."

2. To declare a dividend on equity shares for the financial year 2019-20.

To consider and, if thought fit, to pass the following Resolution as an Ordinary Resolution:

"RESOLVED THAT a dividend of  $\stackrel{?}{\stackrel{\checkmark}}$  4.50 per equity share of  $\stackrel{?}{\stackrel{\checkmark}}$  2/- each fully paid up for the financial year 2019-20 be and is hereby approved and declared."

3. To appoint a Director in place of Mr. Yasuhiro Yamamoto (DIN: 08127304), who retires by rotation and, being eligible, offers himself for re-appointment.

To consider and, if thought fit, to pass the following Resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Section 152 and other applicable provisions, if any,

of the Companies Act, 2013 and the rules made thereunder (including any statutory modification(s) or re-enactment(s) thereof, for the time being in force), Mr. Yasuhiro Yamamoto (DIN: 08127304), who retires by rotation and being eligible, offers himself for reappointment, be and is hereby re-appointed as a Director of the Company, liable to retire by rotation."

#### **SPECIAL BUSINESS:**

 Variation in the terms of appointment of Mr. Shigeki Kobayashi (DIN: 07626553), Joint Managing Director of the Company

To consider and, if thought fit, to pass the following Resolution as a Special Resolution:

"RESOLVED THAT pursuant to Sections 188, 190, 196, 197, 203 read with Schedule V and other applicable provisions, if any, of the Companies Act, 2013 ("the Act") and the rules made thereunder and applicable provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (including any statutory modification(s) or re-enactment(s) thereof, for the time being in force), and on recommendation of the Nomination and Remuneration Committee, Audit Committee and Board of Directors of the Company and as approved by the members of the Company vide passing a Special Resolution at the 34th Annual General Meeting of the Company held on August 30, 2019, the consent of the members of the Company be and is hereby accorded with retroactive effect from financial year ended March 31, 2020 that if, in any financial year, during the tenure of Mr. Shigeki Kobayashi (DIN: 07626553), Joint Managing Director of the Company, the Company has no profits or its



profits are inadequate, the Company, will continue to pay the approved remuneration by way of Salary and perquisites including profit based commission as minimum remuneration subject to the provisions of the Act as set out in the explanatory statement forming part of this resolution.

RESOLVED FURTHER THAT consent of the members be and is hereby accorded for the waiver of excess amount of managerial remuneration already paid/provided to Mr. Shigeki Kobayashi for the financial year 2019-20, which was in excess of the limits prescribed in Part II of Schedule V to the Act.

**RESOLVED FURTHER THAT** the other terms and conditions of the appointment of Mr. Shigeki Kobayashi, Joint Managing Director be and is hereby remains unchanged.

**RESOLVED FURTHER THAT** the Board of Directors of the Company be and is hereby authorized to do all such acts, deeds and things and execute all such documents, instruments and writings as may be required and to delegate all or any of its powers herein conferred to any Committee of Board to give effect to the aforesaid resolution."

By Order of the Board of Directors, For Munjal Showa Limited

> (Geetanjali Sharma) Company Secretary ACS No. 42219

Registered Office:

Date: June 30, 2020

Place: Gurugram

9-11, Maruti Industrial Area

Sector- 18, Gurugram, Haryana - 122015

CIN: L34101HR1985PLC020934 Phone No. 0124-4783000 Email: cs@munjalshowa.net Website: www.munjalshowa.net

#### **NOTES:**

 In view of the massive outbreak and extraordinary circumstances due to Covid-19 pandemic in the Country social distancing norms to be followed and the continuing restrictions on movement of persons at several places of the country and, the Ministry of Corporate Affairs ("MCA") has vide its General Circular No. 14/2020, 17/2020 and 20/2020 dated April 8, 2020 April 13, 2020 and May 5, 2020, Circular number SEBI/HO/CFD/CMD1/CIR/P/2020/79 dated May 12, 2020 issued by the Securities and Exchange Board of India (SEBI) (hereinafter collectively referred to as "the Circulars") permitted the holding of the Annual General Meeting ("AGM") of the Company during the calendar year 2020 through Video Conferencing (VC) or Other Audio Visual Means (OAVM), without the physical presence of the Members at a common venue. In compliance with the provisions of the Companies Act, 2013 ("Act"), SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") and the Circulars as mentioned above, the AGM of the Company is being held through VC / OAVM. The deemed venue of the 35th AGM shall be the Registered Office of the Company.

- 2. The relevant details, pursuant to Regulations 26(4) and 36(3) of the SEBI Listing Regulations and Secretarial Standard on General Meetings issued by the Institute of Company Secretaries of India, in respect of Director seeking re-appointment at this AGM is annexed.
- 3. Pursuant to the provisions of the Act, a Member entitled to attend and vote at the AGM is entitled to appoint a proxy to attend and vote on poll on his/her behalf and the proxy need not be a Member of the Company. Since this AGM is being held through VC / OAVM, physical attendance of Members has been dispensed with. Accordingly, the facility for appointment of proxies by the Members to attend and cast vote for the members will not be available for this AGM and hence the Proxy Form, Attendance Slip and route map are not annexed to this Notice.
- 4. Pursuant to Section 113 of the Act, Institutional/ Corporate Shareholders (i.e. other than individuals/ HUF, NRI, etc.) are required to send a scanned copy (PDF/JPG Format) of its Board or governing body Resolution or Authorization Letter authorizing its representative to attend the AGM through VC / OAVM and to vote on their behalf through remote e-voting



or through e-voting at the AGM. The said Resolution or Authorization Letter shall be sent to the Scrutinizer by email through its registered email address to satyenderfcs@gmail.com with a copy marked to helpdesk.evoting@cdslindia.com

- 5. In terms of Section 152 of the Act, Mr. Yasuhiro Yamamoto (DIN 08127304), retires by rotation at this AGM and being eligible, offer himself for reappointment. The Board of Directors of the Company recommends his re-appointment. Brief resume of Mr. Yasuhiro Yamamoto is given in Annexure A.
- The Explanatory Statement setting out the material facts concerning Special Business at Item No. 4 of the accompanying notice as required by Section 102 of the Companies Act, 2013, is annexed hereto and forms part of this Notice.
- 7. The Company has fixed Friday, August 28, 2020 as the 'Record Date' for determining entitlement of members to dividend for the financial year ended March 31, 2020, if approved at the AGM.

In case the dividend declared at AGM could not be paid due to non-availability of the details of the bank account, the Company shall dispatch the dividend warrant, cheque to such shareholder by post upon normalization of the postal services.

If the dividend, as recommended by the Board of Directors for the financial year ended on March 31, 2020, is approved and declared at the AGM, payment of such dividend subject to deduction of tax at source will be made within 30 days from the date of declaration as under:

- i. To all Beneficial Owners in respect of shares held in dematerialized form as per the data as may be made available by the National Securities Depository Limited ("NSDL") and the Central Depository Services (India) Limited ("CDSL"), collectively "Depositories", as of the close of business hours on Friday, August 28, 2020;
- To all Members in respect of shares held in physical form after giving effect to valid transmission or transposition requests lodged with the Company

as of the close of business hours on Friday, August 28, 2020.

- 8. Pursuant to Section 72 of the Act, member(s) of the Company may nominate a person in whom the shares held by him/them shall vest in the event of his/ their unfortunate death. Member(s) holding shares in physical form may file nomination in the prescribed Form SH-13 with the Company's RTA, MCS Share Transfer and Agent Limited ("MCS"). In respect of shares held in dematerialized form, the nomination form may be filed with the respective Depository Participant.
- 9. As per Regulation 40 of SEBI Listing Regulations, as amended, securities of listed companies can be transferred only in dematerialized form with effect from, April 1, 2019, except in case of request received for transmission or transposition of securities. In view of this and to eliminate all risks associated with physical shares and for ease of portfolio management, members holding shares in physical form are requested to consider converting their holdings to dematerialized form. Members can contact the Company or MCS for assistance in this regard.
- 10. To support the 'Green Initiative', Members who have not yet registered their email addresses or wants to update their registered email address are requested to register/update the same with their Depository Participants (DPs) in case the shares are held by them in electronic form and with MCS by providing Folio No., Name of shareholder, scanned copy of the share certificate(s) (front and back), PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) in case the shares are held by them in physical form.

For receiving the dividend directly in their bank accounts, Members are requested to register/update changes, if any, pertaining to their name, postal address, email address, telephone/ mobile numbers, Permanent Account Number (PAN), mandates, nominations, power of attorney, bank details such as, name of the bank and branch details, bank account number, MICR code, IFSC code, etc., to their DPs in case the shares are held by them in electronic form and to MCS in case the shares are held by them in physical form.



- 11. In case of joint holders, the Member whose name appears as the first holder in the order of names as per the Register of Members of the Company will be entitled to vote at the AGM and the dividend will be paid in the name of such first holder in the order of names.
- 12. Members who would like to express their views/ ask questions before or during the AGM, are requested to write to the Company through email on cs@munjalshowa.net from their registered email id mentioning their views/questions along with their full name, demat account number/folio number, registered email id, mobile number and such other details as may be deemed fit by Saturday, September 05, 2020 till 5:00 p.m. (IST). The views/questions of those shareholders will only be taken up who has mailed it to the Company within time and the same will be replied by the Company suitably.
- 13. Members are requested to note that under Section 124 and 125 of the Act (erstwhile Section 205A of the Companies Act, 1956) read with Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016 ("IEPF Rules") the amount of dividend remaining unpaid or unclaimed for a consecutive period of seven years from the due date of transfer to Unpaid Dividend Account of the Company, is required to be transferred to the Investor Education and Protection Fund ("IEPF") constituted by the Central Government of India.

The Company had, accordingly, transferred ₹ 645,582/- being unpaid and unclaimed dividend amount pertaining to dividend for financial year 2011-12 to the IEPF within the stipulated time period.

The Company has uploaded the information in respect of unpaid and unclaimed dividends from financial year 2012-13 onwards on the website of the IEPF Authority viz. <a href="www.iepf.gov.in">www.iepf.gov.in</a> and under 'Investors' section on the website of the Company viz. <a href="www.munjalshowa.net">www.munjalshowa.net</a>. The concerned members are requested to verify the details of their unclaimed amounts, if any, from the said websites and write to the Company's Registrar before the same becoming due for transfer to the IEPF.

14. Pursuant to the provisions of IEPF Rules, all shares in respect of which dividend has not been paid or claimed for seven consecutive years shall be transferred by the Company to the IEPF Authority ("IEPF Account") within thirty days of expiry of the said period of 7 years. Accordingly, 64,497 Equity Shares during the financial year 2017-18, 21,650 Equity Shares during the financial year 2018-19 and 4,109 Equity Shares during the financial year 2019-20 in respect of which the dividend remained unpaid or unclaimed for seven consecutive years were transferred to the IEPF Authority. The Members, whose unclaimed dividends/shares have been transferred to IEPF, may claim the same by making an online application to the IEPF Authority in web Form No. IEPF-5 available on <a href="https://www.iepf.gov.in">www.iepf.gov.in</a>.

Further, all the shareholders who have not claimed/encashed their dividends in the last seven consecutive years from 2012-13 are advised to claim the same. In case valid claim is not received, the Company will proceed to transfer the respective shares to the IEPF Account in accordance with the procedure prescribed under the IEPF Rules.

- 15. In compliance with the aforesaid Circulars, Notice of the AGM along with the Annual Report for the Financial Year 2019-20 is being sent only through electronic mode to those Members whose email addresses are registered with the Company/ Depositories as on Friday, August 07, 2020 and no physical copy of the same will be provided. Members may note that the Notice of AGM and Annual Report for Financial Year 2019-20 will also be available on the Company's website www.munjalshowa.net, websites of the Stock Exchanges i.e. BSE Limited and National Stock Exchange of India Limited at www.bseindia.com and www.nseindia.com, respectively, and on the website of CDSL i.e., www.evotingindia.com.
- 16. Members attending the AGM through VC / OAVM shall be counted for the purpose of reckoning the quorum under Section 103 of the Act.
- 17. Pursuant to Finance Act 2020, dividend income will be taxable in the hands of shareholders w.e.f. April 01, 2020 and the Company is required to deduct



tax at source from dividend paid to shareholders at the prescribed rates. For the prescribed rates for various categories, the shareholders are requested to refer to the Finance Act, 2020 and amendments thereof.

A Resident individual shareholder with PAN and who is not liable to pay income tax can submit a yearly declaration in Form No. 15G/15H, to avail the benefit of non-deduction of tax at source by email to cs@munjalshowa.net by 11:59 p.m. IST on August 20, 2020. Shareholders are requested to note that in case their PAN is not registered, the tax will be deducted at a higher rate of 20%.

Non-resident shareholders can avail beneficial rates under tax treaty between India and their country of residence, subject to providing necessary documents i.e. No Permanent Establishment and Beneficial Ownership Declaration, Tax Residency Certificate, Form 10F, any other document which may be required to avail the tax treaty benefits by sending an email to cs@munjalshowa.net. The aforesaid declarations and documents need to be submitted by the shareholders by 11:59 p.m. IST on August 20, 2020.

Non-resident Indian shareholders are requested to inform about the following to the Company or its Share Transfer Agent or the concerned Depository Participant, as the case may be, immediately of:-

- a. The change in the residential status on return to India for permanent settlement;
- b. The particulars of the NRE Account with a Bank in India, if not furnished earlier.
- 18. All documents referred in the Notice and explanatory statement and Statutory Registers i.e. Register of Directors and Key Managerial Personnel and their shareholding maintained under Section 170 of the Act and the Register of Contracts or Arrangements in which Directors are interested maintained under Section 189, will be available for inspection in electronic mode from the date of circulation of this Notice upto the date of AGM and will also be available for inspection during the AGM. Members may request the same by sending an email at cs@munjalshowa.net from their registered email addresses.

19. Instructions for e-voting and joining the AGM through VC/OAVM are as follows:

#### A. VOTING THROUGH ELECTRONIC MEANS

- (i) The Company shall be providing two-way teleconferencing facility for the ease of participation of the members.
- (ii) In compliance with the provisions of Section 108 of the Act, read with Rule 20 of the Companies (Management and Administration) Rules, 2014, as amended from time to time, and Regulation 44 of the SEBI Listing Regulations and the Circulars as mentioned above, the Members are provided with the facility to cast their vote electronically, through the remote e-voting before the AGM and through e-voting during the AGM. For the purpose of providing remote e-voting and facility of e-voting at the AGM, the Company has entered into an agreement with CDSL as the authorized agency.
  - The instructions for remote e-voting are given herein below:
- (iii) The remote e-voting period commences on Monday, September 07, 2020 (9:00 a.m. IST) and ends on Wednesday, September 09, 2020 (5:00 p.m. IST). During this period, Members holding shares either in physical form or in dematerialized form, as on Thursday, September 03, 2020 i.e. cut-off date, may cast their vote through remote e-voting. The remote e-voting module shall be disabled by CDSL for voting thereafter. Those Members, who will be present in the AGM through VC/ OAVM facility and have not cast their vote on the Resolutions through remote e-voting and are otherwise not barred from doing so, shall be eligible to vote through e-voting system during the AGM.
- (iv) The Company has appointed Mr. Satyender Kumar (FCS 4087), Proprietor- M/s Satyender Kumar & Associates, Company Secretaries, Gurugram as the Scrutinizer to scrutinize the



- e-voting during the AGM and remote e-voting process in a fair and transparent manner and he has communicated his willingness to be appointed and will be available for the same purpose.
- (v) The Members who have cast their vote by remote e-voting prior to the AGM may also attend/participate in the AGM through VC / OAVM but shall not be entitled to cast their vote again.
- (vi) The voting rights of members shall be in proportion to their shares of the paid up equity share capital of the Company as on the cut-off date (record date) of Thursday, September 03, 2020.
- (vii) A person, whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on the cut-off date i.e. Thursday, September 03, 2020 only shall be entitled to avail the facility of remote e-voting/ e-voting facility at the AGM.
- (viii) Any person, who acquires shares of the Company and becomes a Member of the Company after sending of the Notice and holding shares as of the cut-off date, may obtain the login ID and password by sending a request at helpdesk.evoting@cdslindia.com. However, if he/she is already registered with CDSL for remote e-voting then he/she can use his/her existing User ID and password for casting the vote.
- vi. If you are a first time user follow the steps given below:

# The instructions to members for voting electronically are as under:-

- i. The shareholders should log on to the e-voting website <u>www.evotingindia.com</u>.
- ii. Click on "Shareholders" module.
- iii. Now Enter your User ID;
  - a. For CDSL: 16 digits beneficiary ID,
  - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
  - Members holding shares in Physical Form should enter Folio Number registered with the Company.

OR

Alternatively, if you are registered for CDSL's EASI/EASIEST e-services, you can log-in at https://www.cdslindia.com from Login - Myeasi using your login credentials. Once you successfully log-in to CDSL's EASI/EASIEST e-services, click on e-Voting option and proceed directly to cast your vote electronically.

- iv. Next enter the Image Verification as displayed and Click on Login.
- v. If you are holding shares in demat form and had logged on to <a href="https://www.evotingindia.com">www.evotingindia.com</a> and voted on an earlier voting of any company, then your existing password is to be used.

### For Members holding shares in Demat Form and Physical Form

PAN

Enter your 10-digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders).

Shareholders who have not updated their PAN with the Company/Depository Participant are requested to use the sequence number sent by Company/RTA or contact Company/RTA.



# For Members holding shares in Demat Form and Physical Form

Dividend Bank Details or Date of Birth (DOB) Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login.

If both the details are not recorded with the depository or company please enter the member id/folio number in the Dividend Bank details field as mentioned in instruction (iii).

- vii. After entering these details appropriately, click on "SUBMIT" tab.
- viii. Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- ix. For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- **x.** Click on the EVSN for the Munjal Showa Limited.
- xi. On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.

- **xii.** Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- xiii. After selecting the Resolution you have decided to vote on, click on "SUBMIT".

  A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- **xiv.** Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- xv. You can also take out print of the voting done by you by clicking on "Click here to print" option on the voting page.
- xvi. If Demat account holder has forgotten the login password then enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- xvii. Shareholders can also cast their vote using CDSL's mobile app m-Voting available for android based mobiles. The m-Voting app can be downloaded from Google Play Store. Apple and Windows phone users can download the app from the App Store and the Windows Phone Store respectively. Please follow the instructions as prompted by the mobile app while voting on your mobile.



# xviii. Note for Non-Individual Shareholders & Custodians:

- Non-Individual shareholders а other (i.e. than Individuals, HUF and NRI etc.) and Custodians are required to log on to www.evotingindia.com and register themselves as Corporate and Custodians respectively in the "Corporates" module.
- A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
- c. After receiving the login details a compliance user should be created using the admin login and password. The Compliance user would be able to link the account(s) for which they wish to vote on.
- d. The list of accounts should be mailed to helpdesk.evoting@

- cdslindia.com and on approval of the accounts they would be able to cast their vote.
- e. A scanned copy of the Board Resolution/Authorization and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- xix. If you have any queries or issues regarding attending AGM & e-Voting from the e-Voting System, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at <a href="www.evotingindia.com">www.evotingindia.com</a>, under help section or write an email to helpdesk.evoting@cdslindia.com or contact Mr. Nitin Kunder (022-23058738) or Mr. Mehboob Lakhani (022-23058543) or Mr. Rakesh Dalvi (022-23058542).

Process for registration of email id for obtaining Annual Report and user id/password for e-voting and updation of bank account mandate for receipt of dividend:

| Physical<br>Holding | Send a request to the Registrarand Transfer Agents of the Company, MCS at helpdeskdelhi@mcsregistrars.com providing Folio No., Name of shareholder, scanned copy of the share certificate (front and back), PAN (self attested scanned copy of PAN card), AADHAR (self attested scanned copy of Aadhar Card) for registering email address. |  |  |  |  |  |  |
|---------------------|---|--|--|--|--|--|--|
|                     | Following additional details need to be provided in case of updating Bank Account Details:  |  |  |  |  |  |  |
|                     | a) Name and Branch of the Bank in which you wish to receive the dividend,   |  |  |  |  |  |  |
|                     | b) the Bank Account type,   |  |  |  |  |  |  |
|                     | c) Bank Account Number allotted by their banks after implementation of Core Banking Solutions   |  |  |  |  |  |  |
|                     | d) 9 digit MICR Code Number, and  |  |  |  |  |  |  |
|                     | e) 11 digit IFSC Code   |  |  |  |  |  |  |
|                     | f) a scanned copy of the cancelled cheque bearing the name of the first shareholder.  |  |  |  |  |  |  |
| Demat Holding       | Please contact your Depository Participant (DP) and register your email address and bank account details in your demat account, as per the process advised by your DP.  |  |  |  |  |  |  |



# B. INSTRUCTIONS FOR MEMBERS FOR ATTENDING THE AGM THROUGH VC/OAVM ARE AS UNDER:

- Members will be able to attend the AGM through VC / OAVM at https://www.evotingindia.com by using their remote e-voting login credentials and selecting the EVSN for Company's AGM. The link for VC/OAVM will be available in shareholder/members login where the EVSN of Company will be displayed. Members who do not have the User ID and Password for e-voting or have forgotten the User ID and Password may retrieve the same by following the remote e-voting instructions mentioned in the Notice. Further Members can also use the OTP based login for logging into the e-voting system of CDSL.
- 2. Members are requested to participate on first come first serve basis. However, the participation of Members holding 2% or more, Promoters, Institutional Investors, Directors, Key Managerial Personnel, Chairperson of Audit Committee, Nomination and Remuneration Committee and Stakeholder Relationship Committee, the Statutory Auditors and the Secretarial Auditors of the Company is not restricted on first come first serve basis. Participation is restricted up to 1000 members only.
- The facility for joining AGM through VC/ OAVM will be opened 15 minutes before the scheduled time i.e. 10:45 A.M. and shall remain open throughout the proceedings of the meeting for at least 15 minutes from commencement of AGM.
- Members who need assistance before or during the AGM, can contact Mr. Rakesh Dalvi Manager CDSL on helpdesk.evoting@cdslindia.com or 022-23058542/43.
- 5. Members are encouraged to join the Meeting through Laptops for better sound and video clarity and experience.
- 6. Further Members should use Internet with a good speed to avoid any disturbance during the meeting.

7. Please note that Participants Connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to Fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.

#### **Other Instructions**

- 1. The Scrutinizer shall, immediately after the conclusion of voting at the AGM, first count the votes cast during the AGM, thereafter, unblock the votes cast through remote e-voting in the presence of at least two (2) witnesses not in the employment of the Company. The Scrutinizer shall submit, not later than 48 hours of conclusion of the AGM, a consolidated Scrutinizer's Report of the total votes cast in favour or against, if any, to the Chairman or a person authorised by him in writing, who shall countersign the same. The Chairman or the authorized person shall declare the results.
- declared The result along with the Scrutinizer's Report shall be placed on the Company's website www.munjalshowa.net and on the website CDSL https://www.evotingindia.com immediately. The Company shall simultaneously forward the results to National Stock Exchange of India Limited and BSE Limited, where the shares of the Company are listed. The result will also be posted on the notice board of the Company at its registered office.

By Order of the Board of Directors, For Munjal Showa Limited

Place: Gurugram Company Secretary
Date: June 30, 2020 ACS No. 42219

### **Registered Office:**

9-11, Maruti Industrial Area Sector- 18, Gurugram, Haryana - 122015 CIN: L34101HR1985PLC020934 Phone No. 0124-4783000 Email: cs@munjalshowa.net

Website: www.munjalshowa.net

11



#### **ANNEXURE TO THE NOTICE**

# Explanatory Statement Pursuant to Section 102(1) of the Companies Act, 2013

#### Item No. 4

Mr. Shigeki Kobayashi has been appointed in the 32<sup>nd</sup> (Thirty Second) Annual General Meeting of the Company held on 24th August 2017 as the Joint Managing Director of the Company for a period of five years with effect from October 26, 2016 to October 25, 2021. The Members of the Company had increased the basic salary of Mr. Shigeki Kobayashi, Joint Managing Director in the 33<sup>rd</sup> (Thirty Third) and 34th (Thirty Fourth) Annual General Meeting of the Company respectively. Under the leadership of Mr. Shigeki Kobayashi, the profitability of the Company has maintained since his appointment inspite of the challenging environment. In view of the vast experience and valuable contribution made by Mr. Shigeki Kobayashi towards the growth of the Company and the job responsibilities handled by the Joint Managing Director, and on the basis of the recommendations of the Nomination and Remuneration Committee and the Audit Committee of the Company, the Board of Directors have approved, by passing a Resolution in their meeting held on June 30, 2020, with retroactive effect from financial year ended March 31, 2020 that if in any financial year, the Company has no profits or its profits are inadequate, the Company will pay the approved minimum remuneration (see below) by way of Salary and perquisites including profit based commission subject to the provisions of the Companies Act, 2013.

The managerial remuneration paid to Mr. Shigeki Kobayashi during the FY 2019-20 exceeded the limits prescribed in Part II of Schedule V to the Act. Therefore as required under Section 197(10) of the Companies Act, 2013, the Members are requested to grant their approval for waiver of excess managerial remuneration paid to the Mr. Kobayashi during the Financial Year 2019-20.

The details of remuneration payable to Mr. Shigeki Kobayashi and the terms and conditions of the appointment as already approved in the previous Annual General Meetings of the Company are given below:

1. **Basic Salary**: ₹ 18,50,000/- (Rupees Eighteen Lakhs Fifty thousand only) per month.

- 2. **Special Pay**: Special pay will be ₹ 3,00,000/- (Rupees Three Lakhs only) per month.
- 3. **Commission**: He shall also be paid commission in addition to Basic Salary & Special Pay, perquisites and any other allowances, benefits, or amenities subject to the condition that the amount of commission shall not exceed 1% of the net profit of the Company in a particular financial year as computed in the manner referred to in Section 198 and any other applicable provisions of the Companies Act, 2013.
- 4. Perquisites and Allowances: In addition to the above Basic Salary, Special Pay and Commission, he shall be entitled to the following perquisites and allowances:
  - Residential Accommodation: Rent free furnished residential accommodation with free use of all the facilities and amenities including deploy of security guards shall be provided by the Company;
  - Medical Reimbursement: Reimbursement of actual medical expenses incurred by him and his family in India; in addition, he will also be entitled to be covered under group Mediclaim policy as per the rules of the Company;
  - c) Children's Education Allowance: In case of children studying in India, actual expenses incurred, shall be admissible;
  - Leave Travel Concession: Once in a year incurred in accordance with the Rules specified by the Company;
  - e) Club Fees: Actual fees of clubs will be reimbursed;
  - f) Gas, Electricity & Water: Actual Expenses on Gas, Electricity and Water will be paid by the Company;
  - g) Personal Accident Insurance: Actual premium to be paid by the Company;
  - h) **Car:** Facility of car(s) with driver;
  - Telephone: Free telephone facility at Residence including internet and mobile phone facility;
  - j) Provision for servants at residence: The Company shall provide the service of servants not exceeding two at the residence of appointee.



- k) Leave: One month's leave with full salary for every 11 months of service subject to the condition that the leave accumulated but not availed will not be encashed:
- Reimbursement shifting expenses: Reimbursement of expenses incurred for joining duty and returning to home country after completion of tenure: Actual expenses incurred on travel and packing, forwarding, loading/ unloading as well as freight, insurance, custom duty, clearing expenses, local transportation and installation expenses in connection with the moving of personal effects for self and family for joining duty in India. On completion of the tenure, all the expenses referred to herein above for travel and forwarding the personal effects to Japan shall also be allowable to the appointee on his finally leaving the employment of Company. If however, they join another branch of the same/ related multinational Company, the branch to which they are transferred shall bear these expenses;
- m) Reimbursement of other expenses: Reimbursement of entertainment, traveling, hotel and other expenses actually and properly incurred for the business of the Company;
- n) **Contribution to Provident Funds**: As per Employee Provident Fund & Miscellaneous

Provisions Act 1952, 12% of the basic salary shall be deducted from his salary and the same shall be deposited in the fund and the same amount of contribution shall be deposited from company's account;

5. **Minimum Remuneration:** In the event of absence or inadequacy of profits in any financial year during the tenure of his appointment, the Company will pay the aforesaid approved remuneration by way of Salary and perquisites including profit based commission subject to the provisions of the Companies Act, 2013.

However, he shall not be entitled to any sitting fee for attending meetings of the Board or Committee thereof. **Explanation:** For the aforesaid purposes "Family" means the spouse and the dependent children.

All other terms and conditions of his appointment including allowances, perquisites and benefits will remain same.

This resolution is being proposed to be passed because of the amendment in Schedule V of the Companies Act, 2013 w.r.t. the Special Resolution to be passed, if in any financial year, the Company has no profits or its profits are inadequate, the Company will pay the approved minimum remuneration by way of Salary and perquisites including profit based commission subject to the provisions of the Companies Act, 2013.

The statement of particulars pursuant to Schedule-V of the Companies Act, 2013 of Mr. Shigeki Kobayashi, Joint Managing Director is given below:

#### I. GENERAL INFORMATION

| S. No. | Particulars/Subject   | Information  |
|--------|---|--|
| 1.     | Nature of industry  | Manufacturer of Auto Components  |
| 2.     | Date or expected date of commencement of commercial Production  | Year 1987  |
| 3.     | In case of new companies, expected date of commencement of activities as per project approved by financial institutions appearing in the prospectus |  |
| 4.     | Financial performance based on given indicators   | In the Financial Year 2019-20, the Company made a turnover of ₹ 128,820.17 lakhs (Gross) and Profit of ₹ 4,253.70 lakhs after tax. |
| 5.     | Export performance and net foreign exchange collections   | ₹ 98.18 lakhs  |
| 6.     | Foreign Investments or collaborators, if any  | Collaboration with Showa Corporation, Japan  |



# II. INFORMATION ABOUT THE APPOINTEE

| S. No. | Particulars/Subject  | Information   |
|--------|--|---|
| 1.     | Background Details   | Mr. Shigeki Kobayashi has done Graduation from Hamamatsu Technical High School, Shizuoka Prefecture, Japan. He has approximately 38 years of experience in technical field. Under the leadership of Mr. Shigeki Kobayashi, the profitability of the Company has maintained since his appointment, inspite of the challenging environment. |
| 2.     | Past remuneration  | For the period from 01 April 2019, to 31 March 2020 Mr. Shigeki Kobayashi has drawn a remuneration of ₹ 349.58 lakhs.   |
| 3.     | Recognition or awards  | No awards.  |
| 4.     | Job profile and his suitability  | He is working as a Joint Managing Director.   |
| 5.     | Remuneration proposed  | Salary, other perquisites and other terms as fully set out in the explanatory statement of item no. 04 of the Notice and as per Schedule V of the Companies Act, 2013 in case of no profits/inadequate profits pursuant to the approval of the shareholders.  |
| 6.     | Comparative remuneration profile with respect to industry, size of the company, profile of the position and person | Considering the responsibility shouldered by him of the business activities of the Company, proposed remuneration is commensurate with industry standards and Board level positions held in similar sized and similarly positioned businesses.  |
| 7.     | Pecuniary relationship<br>directly or indirectly with<br>the Company personnel,<br>if any                          | Not Applicable.   |

### III. OTHER INFORMATION

| S. No. | Particulars/Subject                  | Information  |
|--------|--------------------------------------|--|
| 1.     | Reason of loss or inadequate profits | Due to substantial fall in auto sector consequently in auto component industry.  |
| 2.     | · ·                                  | Reducing the expenditure to the extent possible through "Unnati Project" completed by the Company.  Searching for new customers and doing active discussion with proposed customers.  Company has been aggressively pursuing and implementing its strategies to improve financial performance. |
| 3.     |                                      | It is difficult to forecast the productivity and profitability in measurable terms. However, the Company expects that productivity and profitability may improve and would be comparable with the industry average.  |



The terms of appointment and remuneration including minimum remuneration as detailed in the resolution read with Explanatory Statement may be regarded as an abstract of the terms of Appointment and Memorandum of Interest under section 190 of the Companies Act, 2013.

In compliance with the provisions of Secretarial Standard 2 and SEBI (LODR) Regulations, 2015, the details of the director are attached with the notice as **Annexure A**.

Except Mr. Shigeki Kobayashi and his relatives, none of the Director, Key Managerial Personnel (KMPs) and their relatives are interested/concerned either financially or otherwise, except to the extent of their shareholding in the Company, in the Resolution under Item No. 4 of the notice.

Mr. Shigeki Kobayashi does not hold any equity shares in the Company.

The Board recommends the resolution as set out in Item No. 4, to the members for their approval as Special Resolution.

By Order of the Board of Directors, For Munjal Showa Limited

> (Geetanjali Sharma) Company Secretary ACS No. 42219

Place: Gurugram Date: June 30, 2020

### **Registered Office:**

9-11, Maruti Industrial Area Sector- 18, Gurugram, Haryana - 122015 CIN: L34101HR1985PLC020934 Phone No. 0124-4783000

Email: <u>cs@munjalshowa.net</u> Website: <u>www.munjalshowa.net</u>



# **ANNEXURE A TO THE NOTICE**

Details of the Directors seeking re-appointment in the forthcoming Annual General Meeting/ variation of the terms of remuneration, in pursuance of SEBI (LODR) Regulations, 2015 and Secretarial Standard-2 on General Meeting issued by the Institute of Company Secretaries of India:

| Name of the Director  | Mr. Yasuhiro Yamamoto   | Mr. Shigeki Kobayashi  |  |  |
|---|---|--|--|--|
| DIN   | 08127304  | 07626553   |  |  |
| Date of Birth & Age   | 18/10/1963 & 57 Years   | 03/04/1964 & 56 Years  |  |  |
| Qualification   | Graduate  | Graduation from Hamamatsu Technical Hi<br>School, Shizuoka Prefecture, Japan   |  |  |
| Experience and Expertise  | 37 years of experience in the field of engineering industry and auto component  | 38 years of experience in technical field  |  |  |
| Remuneration proposed to<br>be paid   | NIL   | Provided in Corporate Governance Report  |  |  |
| Date of first appointment on the Board  | 30/05/2018  | 26/10/2016   |  |  |
| Number of Meetings of the Board attended during the year  | Details mentioned in the Corporate Governance report  | Details mentioned in the Corporate Governance report   |  |  |
| Directorships held in other companies   | NIL   | NIL  |  |  |
| Board Membership of Listed<br>Companies as on March 31, 2020  | Munjal Showa Limited  | Munjal Showa Limited   |  |  |
| Number of meeting of the Board attended during the year   | One   | Four   |  |  |
| Chairman/ Member of the<br>Committee of the Board of<br>directors as on March 31, 2020  | NIL   | Munjal Showa Limited - Member of<br>Stakeholders Relationship Committee<br>- Member of Corporate Social Responsibilit<br>Committee   |  |  |
| Number of Shares held in the<br>Company as on March 31, 2020  | NIL   | NIL  |  |  |
| Relationship with other<br>directors, manager and other<br>Key Managerial Personnel of the<br>company   | NIL   | NIL  |  |  |
| Terms and Conditions of appointment or re-appointment along with details of remuneration sought to be paid and remuneration last drawn by such person | Non-executive Directors do not draw any remuneration from the Company except Sitting Fee for attending the meetings of Board of Directors and Committees thereof as may be determined by the Board of Directors from time to time | As per Nomination and Remuneration Policy of the Company as displayed on the Company's website viz. www.munjalshowa.net  Details of the remuneration drawn is mentioned in the Corporate Governance Report |  |  |



# Board's Report

#### Dear Members.

Your Directors are pleased to present the 35<sup>th</sup> Board Report on the business and operations of the Company together with the Audited Financial Statements for the financial year ended March 31, 2020.

#### **FINANCIAL SUMMARY AND HIGHLIGHTS**

The salient features of the Company's financial performance for the year ended March 31, 2020 are as follows:

(₹ In lakhs)

| (111141   |            |            |  |
|---|------------|------------|--|
|   | Year Ended | Year Ended |  |
|   | 31.03.20   | 31.03.19   |  |
| Sales and other Income (Net of GST)                                   | 131,277.29 | 169,269.32 |  |
| Profit before Interest, Depreciation & Tax                            | 7,925.32   | 11,158.80  |  |
| Finance Cost  | 42.53      | 10.32      |  |
| Depreciation  | 2,037.66   | 2,594.18   |  |
| Profit before Tax   | 5,845.13   | 8,554.30   |  |
| Tax Expenses  |            |            |  |
| -Current tax  | 1,466.89   | 2,793.61   |  |
| -Deferred tax   | 124.54     | (498.81)   |  |
| Total Tax Expense   | 1,591.43   | 2,294.80   |  |
| Profit after Tax  | 4,253.70   | 6,259.50   |  |
| Other comprehensive income net of taxes                               | 108.39     | 10.77      |  |
| Total Comprehensive Income  | 4,362.09   | 6,270.27   |  |
| Surplus brought forward including items of other comprehensive income | 30,355.01  | 28,254.47  |  |
| Profit available for appropriation                                    | 34,717.10  | 34,524.74  |  |
| Dividend payment  | 1,799.78   | 1,799.78   |  |
| Dividend Tax  | 369.95     | 369.95     |  |
| Transfer to General Reserve   | 2,000.00   | 2,000.00   |  |
| Surplus available including items of other comprehensive income       | 32,547.37  | 30,355.01  |  |

### **OPERATIONS & STATE OF THE COMPANY'S AFFAIRS**

The Company has achieved a sales turnover (Net of GST) including other income of ₹ 131,277.29 lakhs as compared to ₹ 169,269.32 lakhs in the previous year. The profit before

tax in the current year was at  $\stackrel{?}{\sim}$  5,845.13 lakhs as compared to  $\stackrel{?}{\sim}$  8,554.30 lakhs in the previous year.

The State of affairs of the Company is detailed in the "Management Discussion & Analysis Report" annexed as **Annexure-A** and forms part of this report.

#### **CREDIT RATING**

The Company's financial discipline and prudence is reflected in the credit ratings ascribed by CRISIL rating agency as given below:

| Long-Term Rating          | AA/Negative |
|---------------------------|-------------|
| Short-Term Rating         | CRISIL A1+  |
| ₹ (in crores)             |             |
| INR 68.5 Long-Term Loans  | AA/Negative |
| INR 30 Cash Credit        | AA/Negative |
| INR 43.5 Letter of Credit | CRISIL A1+  |
| INR 2.25 Bank Guarantee   | CRISIL A1+  |
| INR 6 Commercial Paper    | CRISIL A1+  |

#### TRANSFER TO GENERAL RESERVE

The Board has transferred an amount of ₹ 2,000/- lakhs to General Reserve for the financial year ended March 31, 2020 before recommending the dividend. The balance amount of ₹ 32,547.37 lakhs (Previous year ₹ 30,355.01 lakhs) will be retained as surplus in the statement of Profit and Loss.

### **DIVIDEND**

Your Directors are pleased to recommend a dividend of 225% (i.e. ₹ 4.50 per equity share of ₹ 2/- each fully paid up) on the paid-up Equity Share Capital of the Company for the financial year ended March 31, 2020 amounting to ₹ 1,799.78 lakhs. In view of the changes made under the Income-tax Act, 1961, by the Finance Act, 2020, dividends paid or distributed by the Company shall be taxable in the hands of the Shareholders. Your Company shall, accordingly, make the payment of the Final Dividend after deduction of tax at source. The dividend, if approved by the shareholders, at the 35th Annual General Meeting shall be payable to the



shareholders registered in the books of the Company and the beneficial owners whose names are furnished by the depositories, as on the Record Date i.e. August 28, 2020.

#### **SHARE CAPITAL & DEBENTURES**

The authorized share capital of the Company is ₹ 15,00,00,000 (Rupees Fifteen Crores only) divided into 7,50,00,000 (Seven Crores Fifty Lakh) equity shares of face value of ₹ 2 (Rupees Two) each. The paid-up Share Capital of the Company as on March 31, 2020 was ₹ 7,99,90,000 (Rupees Seven Crore Ninety-Nine Lakhs Ninety Thousand only) divided into 3,99,95,000 equity shares of face value of ₹ 2 (Rupees Two) each. The Company has received in-principle approval on 07.01.2020 for listing of 14,000 equity shares on the exchanges which were earlier kept in abeyance.

During the year under review, the Company has not issued any shares with differential voting rights nor granted any stock options or sweat equity shares. The Company has not issued or repaid any Debentures, Preference Shares, Bonds and Security during the financial year. None of the Directors of the Company hold any shares or security of the Company except Mr. Surinder Kumar Mehta who holds 2000 equity shares of the Company jointly with his wife Mrs. Santosh Mehta. The Company does not have any Debentures or Preferential Shares as on March 31, 2020.

#### **FINANCE**

Cash and cash equivalent as at March 31, 2020 was ₹304.20 lakhs. The Company continues to focus on judicious management of its working capital. Receivables, inventories and other working capital parameters were kept under strict check through continuous monitoring.

# PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS

The Company has neither given any guarantee nor provided any security covered under the provision of Section 186 of the Companies Act, 2013 ("the Act"). The Company has made investments in Mutual funds, Alternative Investments Funds, Commercial Papers & Market linked debentures and has given loans/advances to its vendors in the ordinary course of business. The details of investments made and loans given are provided in Note no. 5A and 5B of the financial statements for the year ended March 31, 2020.

#### **CORPORATE GOVERNANCE**

Your Company has been practicing the principles of good Corporate Governance over the years. The Company has complied with the Corporate Governance requirements as stipulated under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI (LODR) Regulations, 2015)). A separate section on Corporate Governance and Management Discussion & Analysis Report along with a Certificate of the Auditors of your Company confirming the compliance of Corporate Governance is annexed as *Annexure-B* and forms an integral part of this Report.

In terms of Regulation 17(8) of SEBI (LODR) Regulations, 2015, a Certificate signed by Chief Executive Officer and Chief Financial Officer is annexed as **Annexure-C** and forms an integral part of the Report.

The Board of Directors has laid down a **Code of Conduct** to be followed by all the Directors and members of Senior Management of your Company. The Board of Directors supports the broad principles of Corporate Governance. In addition to the basic governance issues, the Board also lays strong emphasis on transparency, accountability and integrity.

# TRANSFER TO INVESTOR EDUCATION AND PROTECTION FUND

During the Financial Year under review, your Company has transferred unpaid/ unclaimed dividend, amounting to ₹ 6.45 lakhs for financial Year 2011-12 to the Investor Education and Protection Fund (IEPF) of the Central Government of India.

Further, the Company has also transferred ₹ 3.87 lakhs on September 03, 2019 for financial year 2018-19 being the dividend declared on shares already transferred to IEPF.

#### **STATUTORY AUDITORS**

Pursuant to Section 139 of the Act, read with the Companies (Audit and Auditors) Rules, 2014, the Members of the Company in 32<sup>nd</sup> Annual General Meeting approved the appointment of M/s Deloitte Haskins & Sells LLP, Chartered Accountants (ICAI Registration No. – 117366W/W-100018) as the Statutory Auditors of the Company for the period of 5 years, who shall hold office up to the conclusion of the 37<sup>th</sup> Annual General Meeting of the Company.



There are no qualifications, reservation, adverse remark, observations, comments or disclaimer given by the Auditors in their Report. The Report given by the Statutory Auditors, M/s Deloitte Haskins & Sells LLP, Chartered Accountants on the financial statements of the Company for the financial year 2019-20, is part of the Annual Report and self explanatory.

Further, no fraud has been reported by the Statutory Auditors and the Secretarial Auditor to the Audit Committee in terms of Section 143(12) of the Act during the financial year.

#### **SECRETARIAL AUDITORS**

Pursuant to the provisions of Section 204 of the Act and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company had appointed M/s Satyender Kumar & Associates, a proprietorship firm of Company Secretary to conduct the Secretarial Audit of the Company for the financial year 2019-20. The Report given by the Secretarial Auditor is annexed as *Annexure-D* and forms an integral part of this report. There are no qualifications, reservation, adverse remark, observations, comments or disclaimer given by the Auditors in their Report.

The Board has re-appointed M/s Satyender Kumar & Associates, Company Secretary (COP No. 5189) as the Secretarial Auditors of the Company for the financial year 2020-21. Your Company had received their written consent that the appointment will be in accordance with the applicable provisions of the Act and rules framed thereunder.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

The details pursuant to Section 134(3)(m) of the Act read with Rule 8 of the Companies (Accounts) Rules, 2014 regarding Conservation of Energy, Technology Absorption and Foreign Exchange earnings & outgo is annexed as *Annexure-E* and forms an integral part of this report.

#### **EXTRACT OF ANNUAL RETURN**

In terms of provisions of Section 92, 134(3)(a) of the Act read with Rule 12 of the Companies (Management and Administration) Rules, 2014, the extract of annual return

of the Company in Form MGT 9 may be accessed on the Company's website i.e. <u>www.munjalshowa.net.</u>

#### **PARTICULARS OF EMPLOYEES**

The statement of particulars of employees as per Section 197 of the Act read with Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, for the year ended March 31, 2020, is annexed as *Annexure-F* and forms an integral part of this report.

#### **CORPORATE SOCIAL RESPONSIBILITY INITIATIVES**

In terms of provisions of Section 135 of the Act and the Companies (Corporate Social Responsibility Policy) Rules, 2014, the Corporate Social Responsibility (hereinafter referred as 'CSR') Committee has formulated a CSR Policy indicating the activities to be undertaken by the Company. The constitution of CSR Committee is disclosed in Corporate Governance Report which forms an integral part of Annual Report.

The CSR policy may be accessed on the Company's website i.e. <a href="https://www.munjalshowa.net/wp-content/uploads/2020/07/CSR-Policy.pdf">https://www.munjalshowa.net/wp-content/uploads/2020/07/CSR-Policy.pdf</a>

As part of its initiatives under CSR, the Company has undertaken projects in the areas of Education, Health, Water and Sanitation. These projects are largely in accordance with Schedule VII of the Act and CSR Policy of the Company. The annual report on CSR activities as required under the Companies (CSR Policy) Rules, 2014 is set out as *Annexure-G* and forms an integral part of this report.

Munjal Showa Limited considers corporate social responsibility as an integral part of its business activities and endeavors to utilize the allocated CSR budget for the benefit of the society.

The Company has incurred the CSR expenditure of ₹192.47 lakhs during the financial year 2019-20 being about 107% of ₹180.19 lakhs, to be spent during the financial year. The CSR activities of the Company are approved by the Board and few new initiatives have been proposed that may be considered in future. For the subsequent years, the Company endeavors to spend the budgeted CSR expenditure in accordance with the statutory requirements.



#### MATERIAL CHANGES AND COMMITMENTS

There are no material changes and commitments affecting the financial position of the Company that have occurred between the end of financial year and the date of the report.

#### **ENVIRONMENT COMPLIANCE**

We believe that "waste is a precious resource kept in a wrong place". We further believe that "there is no waste as per the law of the nature". Hence from the solid waste like Iron & Steel from old scrap machines, we are collecting the raw material and we are manufacturing "Lean and Low cost" machines with a philosophy of Easy to run, Easy to maintain, Easy to clean and Zero accident by meeting all the quality and productivity standard. Everything is done in-house starting from design up to finishing of the machine. This concept of reuse of metallic waste is highly appreciated by CII, ACMA and international experts of our Japanese Collaborator. By Regular training for workers and staff to prevent accident related to mechanical, electrical, chemical, physiological and psychological safety the Company has made "Zero incidents" as acceptable standard. Hazard Identification and Risk Assessment (HIRA) is our primary focus to mitigate and prevent the abnormalities. Because of our dedicated and committed efforts in continual improvement of Safety, Health and Environment area, we had received two National Awards from Ministry of Labour and Employment, Government of India for safety. The Company is a regular member of Haryana Environment Management Society.

The Company has started Green Vendor Development Programme (GVDP) since 2009-10. The aim of the project is to conserve water and energy, minimize generation of waste, terminate hazardous chemicals with non-hazardous chemicals, minimize carbon foot print and generate pollution prevention awareness throughout the plant and to achieve 100 percent legal compliance. The Company is rigorously improving to create a better place for our next generation.

#### **TOTAL PRODUCTIVE MAINTENANCE**

The Company has taken up the journey of Total Productive Maintenance (TPM) with the help of JIPM (Japan Institute of Plant Maintenance) Japan and CII, TPM Club India. Major objectives of TPM are to increase (PQCDSME) Productivity,

to improve Quality, to reduce Costs, to ensure in time Delivery, to increase Safety, to increase profitability, to build Morale and to protect environment by formation of small cross functional work groups and to improve overall Plant efficiency. The other objectives are to procure and install maintenance free plant and machinery; and to achieve zero defects, zero break down, zero losses and zero accidents. In nutshell, TPM is to identify 21 types of Losses & converts them into Profit. We are able to reduce Repair & Maintenance Cost.

We have achieved TPM Excellency Award "Category A" for Gurugram and Manesar Plants in the years 2008 and 2010 respectively from Japan Institute of Plant Maintenance. We have been awarded by JIPM TPM Excellence Consistency Award for both Gurugram & Manesar Plants in the year 2013. Now we have started TPM Journey in our Haridwar Plant also & we had TPM Kick-Off Ceremony in November 2015.

#### **LEAN TPM ACTIVITIES**

We have clubbed TPM with lean manufacturing system. Through Lean we are able to focus & control 7 types of wastes. Our Company has conducted Lean Manufacturing System (Value Stream Mapping) Workshop through JMAC Japan. We have converted huge & complicated machines by using TPM & Lean Concepts. These machines consume very less Electricity, occupy less space, take very less inputs like consumables, manpower, tools, oils, compressed air, less set-up time, less cycle time, etc. These machines are 10S Machines (Safe, Simple, Small, Slim, Speed, Smart, Sturdy, Superb, Sushil & Sunder) and help us in reducing Cost of manufacturing. So far we are able to manufacture more than 850 machines In-house with Lean TPM concept inclusive of many CNC Machines.

#### ISO/TS 16949/LATF16949 ACCREDITATION

Your Company's manufacturing facilities are located at Gurugram, Haridwar and Manesar and we continue to maintain and uphold the prestigious ISO/TS 16949:2009, ISO 14001:2015 and OHSAS 18001: 2007 (Occupational Health & Safety Assessment Series) certifications from reputed leading Indian and International Certification Institutions. These certifications help in continuous



improvements, besides emphasis being laid on prevention of defects, reduction of wastes, prevention of near misses and to ensure maximized customer delight.

#### LISTING

The shares of your Company are listed on the National Stock Exchange of India Limited (NSE) and BSE Limited (BSE), and pursuant to Clause C(9)(d) of Schedule V of SEBI (LODR) Regulations, 2015, the annual Listing fees for the year 2020-21 has been paid to them well before the due date i.e. April 30, 2020. Annual Custody/Issuer fee for the year 2020-21 has been paid by the Company to the depositories viz. NSDL and CDSL.

#### **HUMAN RESOURCES**

Promoting Human Resources management is the strength of our Company and over a period of time, we have changed our vision of employees from "Human Resources Management" to "Human Capital Management".

Your Company believes that employees form the fulcrum of growth and differentiation for the organization. The Company recognizes that people are its principal assets and that its continued growth is dependent upon the Company's ability to attract and retain quality people. The total headcounts were 2531 at the end of the year as compared to 3097 of the previous year. The Company encourages longterm commitment to the Company by rewarding its people for the opportunities they create, and the value generated for customers and shareholders. The Company conducts several employee engagement and training Programmes to upgrade the skills of the workforce and generate specialist in quality, maintenance and manufacturing. As desired by the Government of India we have started NEEM Scheme and NAPS Scheme in order to enhance the technical skill level of our unemployed youths.

Many initiatives have been taken to support business through organizational efficiency, process change support and various employee engagement Programmes which have helped the organization achieve higher productivity levels. A significant effort has also been undertaken to develop leadership as well as technical/ functional capabilities in order to meet future talent requirement.

#### **BUSINESS RISK MANAGEMENT**

The Company has a Risk Management Policy to identify, evaluate business risks and opportunities. This framework seeks to create transparency, minimize adverse impact on the business objectives and enhance the Company's competitive advantage. The business risk framework defines the risk management approach across the enterprise at various levels including documentation and reporting.

The Company regularly conducts a study to develop a comprehensive 360° view on the opportunities, risks and threats to the business. These include areas such as market trends, new competition, changing customer preferences, disruptions in supplies, product development, talent management etc.

#### The Board has identified following risks:

Intensifying Competition, Declining margins, Imposition of strict environmental / safety / regulatory regulations, Increase in raw material/component prices, Dependence on Collaborators, Over dependence on limited user segment base, Economic downturn, Risk of natural or manmade disasters, Product liability / recall, Single vendor dependence for critical components, Investment risks in expansion projects, Sales Catering only to Domestic Market, Over Dependence on few customers base, Retention & development of personnel and Inappropriate addressing of customer grievances. We through qualitative products and brand image, import only in case of cost advantage, regular improvement in productivity, controls over overhead and Labour cost through a robust control of approvals, internal audit of environmental safety and regulatory compliance, localization of components, insurance, TS 16949 certification, TPM certification, regular development of alternate vendors where only single source, capturing customer complaints and response to them, have effective risk mitigating plans.

#### **VIGIL MECHANISM / WHISTLE BLOWER POLICY**

The Company has established a vigil mechanism for the Directors and Employees of the Company by adopting the Whistle Blower Policy to report about the genuine concerns, unethical behaviour, fraud or violation of Company's Code of Conduct. Your Company hereby affirms that no Director/



Employee have been denied access to the Chairman of the Audit Committee. The details of the Whistle Blower Policy is explained in the Corporate Governance Report which form an integral part of this Report and is also posted on the website of the Company.

The website link is given below:

https://www.munjalshowa.net/wp-content/uploads/ 2019/06/Vigil-Mechanism-or-Whistle-Blower-Policy.pdf

#### RECOMMENDATION OF THE AUDIT COMMITTEE

During the year, all the recommendations made by the Audit Committee were accepted by the Board.

#### **CHANGES IN THE NATURE OF BUSINESS**

There is no change in the nature of the business of the Company during the Financial Year 2019-20.

#### **DIRECTORS AND KEY MANAGERIAL PERSONNELS**

During the financial year 2019-20, Mr. Ashok Kumar Munjal and Mr. Shigeki Kobayashi, Directors were liable to retire by rotation and being eligible had offered them, for re-appointment before the shareholders at 34<sup>th</sup> Annual General Meeting (AGM) of the Company. The shareholders confirmed their appointment at the 34<sup>th</sup> AGM of the Company.

At the 34<sup>th</sup> AGM of the Company, the members confirmed the appointment of Ms. Geeta Anand as Non-Executive Independent Director of the Company to hold office for a term of five (5) consecutive years with effect from November 03, 2018.

Mr. Yasuhiro Yamamoto, Non-Executive - Non Independent Director, is liable to retire by rotation at the 35<sup>th</sup> AGM and being eligible he has offered himself for re-appointment.

At the 34<sup>th</sup> AGM of the Company, the members approved the variation in the terms of appointment of Mr. Yogesh Chander Munjal, Managing Director and Mr. Shigeki Kobayashi, Joint Managing Director of the Company w.e.f. September 01, 2019. The Board has proposed variation in the terms of appointment of Mr. Shigeki Kobayashi, Joint Managing Director of the Company before the members at the 35<sup>th</sup> AGM of the Company.

Pursuant to the provisions of the SEBI (LODR) Regulations, 2015 and the Act, the profiles of all the Directors, seeking re-appointment/variation in terms of appointment at the ensuing Annual General Meeting, have been provided in the Notice of 35<sup>th</sup> AGM of the Company.

All Independent Directors have given individual declarations that they meet the criteria of independence as laid down under Section 149(6) of the Act and SEBI (LODR) Regulations, 2015. All the Independent Directors have registered themselves under data bank of Independent Directors created and maintained by Indian Institute of Corporate Affairs.

All Directors of the Company have also given declarations that they are not debarred from holding the office of Director by virtue of any SEBI order or any other such statutory authority as required under the Circular dated 20th June, 2018 issued by BSE Limited and National Stock Exchange of India Limited.

The Company appreciates the dedicated and valuable guidance given by all the Directors of the Company.

# **COMMITTEES OF THE BOARD**

The Company has several Committees which have been established in compliance with the requirement of the relevant provisions of applicable laws and statutes. As on March 31, 2020, the Board has five committees: The Audit Committee, Nomination and Remuneration Committee, Corporate Social Responsibility Committee, Share Transfer/ Stakeholders Relationship Committee and Risk Management Committee (non-mandatory committee). A detailed note on the composition of the Board and its committees is provided in the Corporate Governance Report, which forms integral part of the Board Report.

# SUBSIDIARY COMPANIES, JOINT VENTURES OR ASSOCIATE COMPANIES

During the financial year 2019-20, no Company became or ceased to be a Subsidiary/Joint Venture/Associate of the Company.

## **BOARD EVALUATION**

Pursuant to the provisions of the Act and SEBI (LODR) Regulations, 2015, the Board has carried out an annual



performance evaluation of its own, the Directors individually as well as its committees on the criteria as recommended by the Nomination and Remuneration Committee of the Company. The manner in which the formal annual evaluation has been carried out has been explained in the Corporate Governance Report, which forms an integral part of this report. The performance evaluation was found satisfactory.

# NOMINATION AND REMUNERATION POLICY AND REMUNERATION TO THE DIRECTORS

The Board on the recommendation of the Nomination & Remuneration Committee has framed a policy for selection and appointment of Directors, Senior Management Personnel including Key Management Personnel and affixing their remuneration. The salient features of the Nomination and Remuneration Policy are mentioned below:

- The Nomination and Remuneration Policy of the Company is designed to attract, motivate, improve productivity and retain manpower by creating a congenial work environment, encouraging initiatives, personal growth, team work and inculcating a sense of belongingness and involvement, besides offering appropriate remuneration packages and superannuation benefits.
- The Committee shall comprise at least three (3) Directors, all of whom shall be non-executive Directors and at least half shall be Independent.
- The Nomination and Remuneration Committee shall meet at least once in a year.
- Quorum of the meeting shall be either two members or one-third of the members of the committee, whichever is greater, including at least one independent director in attendance.
- The Role of the Committee includes: Periodically reviewing the size and composition of the Board to have an appropriate mix of executive and independent Directors to maintain its independence and separate its functions of governance and management and to ensure that it is structured to make appropriate decisions, with a variety of perspectives and skills, in the best interests of the Company;

- Formulate the criteria for determining qualifications, positive attributes and independence of a Director and recommend to the Board, relating to the remuneration for the Director, key managerial personnel and other employees.
- Establishing and reviewing Board KMP and Senior Management succession plans in order to ensure and maintain an appropriate balance of skills, experience and expertise on the Board and Senior Management.
- The Board as per the criteria approved by the Nomination and Remuneration Committee shall carry out evaluation of performance of its own, its committees, and individual Directors.

During the Financial Year 2019-20, certain modifications in the policy were made and approved by the Board of Directors in their meeting held on May 30, 2019, pursuant to amendments in SEBI (LODR) Regulations, 2015. The revised Nomination and Remuneration Policy is available on the website of the Company at:

https://www.munjalshowa.net/wp-content/uploads/2020/07/NRC-Policy Updated 24.07.2020.pdf

The details of remuneration under Section 197 of the Companies Act, 2013 paid to Directors are given in point no. IV of Corporate Governance Report which forms integral part of this Report.

#### **BOARD DIVERSITY POLICY**

The Company recognizes and embraces the importance of a diverse board in its success. We believe that a truly diverse board will leverage differences in thought, perspective, knowledge, skill, regional and industry experience, cultural and geographical background, age, ethnicity, race and gender, which will help us, retain our competitive advantage. The Board has adopted the Board Diversity Policy which sets out the approach to diversity of the Board of Directors.

The Board Diversity Policy is available on our website at:

http://www.munjalshowa.net/wp-content/uploads/2016/02/Boards-Diversity-Policy.pdf

#### **MEETINGS**

A calendar of Meetings is prepared and circulated in advance to the Directors. During the financial year, four (4)



Board Meetings were convened and held on May 30, 2019, July 31, 2019, November 06, 2019 and January 28, 2020. The details of Board members who have attended the meetings are given in the Corporate Governance Report forming part of this Report. The intervening gap between two consecutive Board Meetings was within the maximum limit as prescribed under the Act and SEBI (LODR) Regulations, 2015. (Please refer point no. I & II of Corporate Governance Report)

#### **DIRECTORS' RESPONSIBILITY STATEMENT**

Your Directors make the following statement in terms of Section 134(3)(c) & (5) of the Act, which is to the best of their knowledge and belief and according to the information and explanations obtained by them:

- In the preparation of the annual accounts for the Financial Year ended March 31, 2020, the applicable accounting standards had been followed and no material departures were made from the same;
- b. Appropriate accounting policies have been selected and applied consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end financial year ended March 31, 2020 and of the profits of your Company for that period;
- c. Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Act, for safeguarding the assets of your Company and for preventing and detecting fraud and other irregularities;
- d. The annual accounts have been prepared on a going concern basis;
- e. They have laid down Internal Financial Controls to be followed by the Company and that such Internal Financial Controls are adequate and were operating effectively and
- f. They have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems are adequate and operating effectively.

#### **RELATED PARTY TRANSACTIONS**

All transactions entered into with Related Parties as defined under the Act and SEBI (LODR) Regulations, 2015 during the financial year 2019-20 were in the ordinary course of business and on an arm's length pricing basis and do not attract the provisions of Section 188 of the Act. Hence, requirement of Form AOC-2 as required under Section 188(1) of the Act is not applicable to the Company.

All transactions with related parties were placed before Audit Committee and committee has also given omnibus approval for repetitive and foreseen transactions. The Board also noted these related party transactions on quarterly basis. The details of related party transactions are given in note number 32 of Audited Financial Statements.

The Company has developed a policy on Related Party Transactions. The policy on Related Party Transactions as approved by the Board is uploaded on the Company's website and the link of such policy is given below:

https://www.munjalshowa.net/wp-content/uploads/2020/06/Related-Party-Transaction-Policy.pdf

#### **MAINTAINANCE OF COST RECORDS**

The provisions of Section 148 of the Companies Act, 2013 is not applicable to the Company so the Company is not required to maintain cost records under the aforesaid section.

# INTERNAL CONTROL SYSTEM AND THEIR ADEQUACY

The Company has a comprehensive system of internal control to safeguard the Company's assets against any loss from unauthorized use and ensure proper authorization of financial transactions.

The Company has internal control systems commensurate with the size and nature of the business and has experienced personnel positioned adequately in the organization to ensure internal control processes and compliances. The Company takes abundant care in designing, reviewing and monitoring regularly the working of internal control



systems and their compliances for all important financial internal control processes. The Audit findings are reported on quarterly basis to the Audit Committee of the Board headed by a Non-executive Independent Director.

The Company has robust ERP systems based on SAP platform. This ensures high degree of systems-based checks and controls.

The Company maintains a system of internal controls designed to provide a high degree of assurance regarding the effectiveness and efficiency of operations, the reliability of financial controls and compliance with laws and regulations.

The Act has introduced under Section 143(3)(i) stating that the statutory auditors of the Company shall include in his audit report whether the Company has adequate internal financial controls system in place and the operating effectiveness of such controls in addition to the reporting by Board of Directors in director's responsibility statement. The concept of reporting on internal financial controls is still new in India. This new reporting requirement has thrown up many challenges. The Company has developed the internal financial control processes and that was vetted by the internal auditors during the year. The same has also been verified by the statutory auditors and who have reported that all the material Internal financial controls exist during the financial year 2019-20.

The Company has developed a compliance tool for the purpose of legal compliance of all the applicable Acts to the Company.

#### **COMPLIANCE OF THE SECRETARIAL STANDARDS**

The Directors have devised proper systems to ensure compliance with the provisions of all applicable Secretarial Standards issued by the Institute of Company Secretaries of India and that such systems are adequate and operating effectively.

#### **GENERAL**

Your Directors state that no disclosure or reporting is required in respect of the following items as there

were no transactions on these items during the year under review:

- Details relating to deposits covered under Chapter V
  of the Act The Company did not invite/accept any
  deposit within the meaning of Chapter V of the Act,
  and the rules made thereunder.
- No significant or material orders were passed by the Regulators or Courts or Tribunals which impact the going concern status and Company's operations in future.

# SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION & REDRESSAL), ACT, 2013

The Company has in place an Policy on prevention of Sexual Harassment at workplace in line with the requirements of The Sexual Harassment of Women at the Workplace (Prevention, Prohibition & Redressal) Act, 2013. Internal Complaints Committee (ICC) has been set up to redress complaints received regarding sexual harassment. All employees (permanent, contractual, temporary, trainees) are covered under this policy.

Your Directors further state that during the year under review, no complaints were received pursuant to the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.

Various workshops and awareness Programmes w.r.t. prevention of sexual harassment has been carried out during the F.Y. 2019-20.

### **POLICIES**

We seek to promote and follow the highest level of ethical standards in all our business transactions guided by our value system. The SEBI (LODR) Regulations, 2015 mandated the formulation of certain policies for all listed companies. All our corporate governance policies are available on website of the company i.e. <a href="https://www.munjalshowa.net">www.munjalshowa.net</a>



| Policy  | Web-link   |
|---|--|
| Policy for Determination of Materiality of Information or Events                                | http://www.munjalshowa.net/wp-content/uploads/2019/05/Policyfor-Determination-of-Materiality-of-Information-or-Events.pdf              |
| Boards Diversity Policy   | http://www.munjalshowa.net/wp-content/uploads/2016/02/Boards-Diversity-Policy.pdf  |
| Corporate Social Responsibility Policy  | https://www.munjalshowa.net/wp-content/uploads/2020/07/CSR-Policy.pdf  |
| Vigil Mechanism / Whistle Blower Policy   | https://www.munjalshowa.net/wp-content/uploads/2019/06/Vigil-Mechanism-or-Whistle-Blower-Policy.pdf                                    |
| Nomination and Remuneration Policy  | https://www.munjalshowa.net/wp-content/uploads/2020/07/NRC-Policy_Updated_24.07.2020.pdf   |
| Records and Archives Management Policy  | http://www.munjalshowa.net/wp-content/uploads/2016/02/Records-and-Archives-Management-Policy.pdf                                       |
| Related Party Transaction Policy  | https://www.munjalshowa.net/wp-content/uploads/2020/06/Related-Party-Transaction-Policy.pdf  |
| Code of Conduct for Regulating,<br>Monitoring and Reporting of Trading by<br>Designated Persons | http://www.munjalshowa.net/wp-content/uploads/2019/03/Code-of-Conduct-and-Fair-Disclosure-Under-SEBIInsider-Trading-Regulation2015.pdf |
| Code of Conduct for Directors and Senior Management Personnel                                   | http://www.munjalshowa.net/wp-content/uploads/2016/02/Code-of-conduct.pdf  |
| Policy on prevention of Sexual<br>Harassment at workplace                                       | https://www.munjalshowa.net/wp-content/uploads/2020/07/20200724121738.pdf  |

#### **ACKNOWLEDGEMENT**

Your Directors place on record their appreciation of the co-operation and support extended to the Company by Government of India, State Governments of Haryana and Uttarakhand, other local authorities, bankers, suppliers, customers and other stakeholders whose continued support has been a source of strength to the Company. The continued dedication and sense of commitment shown by the employees at all levels during the year deserve special mention.

The Directors also place on record their appreciation for the valuable assistance and guidance extended to the Company by Showa Corporation, Japan and for the encouragement and assurance, which our collaborator has provided from time to time for the growth and development of the Company.

The Directors also take this opportunity to express their deep gratitude for the continued co-operation and support received from its valued shareholders.

For and on behalf of the Board

| Vinod Kumar Agrawal               | Yogesh Chander Munjal           | Place: Gurugram     |
|-----------------------------------|---------------------------------|---------------------|
| (Director)                        | (Chairman & Managing Director)  | Date: June 30, 2020 |
| (DIN 00004463)                    | (DIN 00003491)                  |                     |
| A-224, Ist Floor, Defence Colony, | B-175, Greater Kailash, Part I, |                     |
| New Delhi - 110024                | New Delhi -110048               |                     |



#### ANNEXURE-A TO THE BOARD'S REPORT

# Management Discussion and Analysis Report

# **Industry Structure and Development**

The Indian auto industry is recognised as a 'sunrise industry' as it has emerged as one of the fastest growing sector over last few years.

The automobile industry in India is the world's fourth largest. India was the world's fourth largest manufacturer of cars and seventh largest manufacturer of commercial vehicles in 2019. Indian automotive industry (including component manufacturing) is expected to reach ₹ 16.16-18.18 trillion (US\$ 251.4-282.8 billion) by 2026. Indian automobile industry received Foreign Direct Investment (FDI) worth US\$ 23.89 billion between April 2000 and December 2019. Five per cent of total FDI inflow in India went to automobiles sector.

Over the last decade, the automobile components industry has registered a CAGR of 10.06 per cent and reached US\$ 56.52 billion in FY19-20 while export grew at CAGR of 8.34 per cent during FY14-FY19 to touch US\$ 15.17 billion in FY19-20. The auto components industry accounted for 2.3 per cent of India's Gross Domestic Product (GDP) and 25 per cent to its manufacturing GDP, providing employment to 50 lakh people in 2019-20.

Domestic automobile production increased at 2.36 per cent CAGR between FY16-FY20 with 26.36 million vehicles manufactured in the country in FY20. Overall, domestic automobiles sales increased at 1.29 per cent CAGR between FY16-FY20 with 21.55 million vehicles being sold in FY20.

Automobile export grew 14.50 per cent in FY19. It is expected to grow at a CAGR of 3.05 per cent during 2016-2026. The government of India expects automobile sector to attract US\$ 8-10 billion in local and foreign investment by 2023.

2019 was a challenging year for the auto industry, which witnessed headwinds due to the slowing economy in last 6 years. This steep drop had caused operational hardships for many companies and production plans had to be reevaluated through the year to adjust to market requirements. Some improvement in consumer sentiment was witnessed during

this festive season, however, the automobile industry has not recovered from demand contraction.

The government has come out with a few measures to help bring the industry out of this lull, including a reduction in the corporate tax rate to 22%, pumping of liquidity to boost the economy, increase in depreciation rate by 15% for vehicle purchase and also provided assurance that a scrappage policy is in the works. These interventions certainly provided some positive push to the subdued demand.

Government has been discussing a scrappage policy for removing old vehicles from the road. However, a scrappage policy without any incentive will not support scrappage and demand generation. SIAM has proposed that Government announces an incentive-based vehicle scrappage policy for removal of the old and polluting vehicles, registered between 1st April 1995 and 31st March 2005, from the Indian roads. The incentive could be in the form of 50% rebate on GST, 50% rebate on the road tax, and 85% of the scrap value to induce the customers to scrap their vehicles.

#### **Market Size**

The Indian auto-components industry can be broadly classified into the organised and unorganised sectors. The organised sector caters to the Original Equipment Manufacturers (OEMs) and consists of high-value precision instruments while the un-organised sector comprises low-valued products and caters mostly to the aftermarket category.

### **Opportunities and Threats**

- India is emerging as global hub for auto component sourcing
- Relative to competitors, India is geographically closer to key automotive markets like the Middle East & Europe
- In December 2018 India pitched to boost its exports in auto components in the market of China.
- In September 2015, Automotive Mission Plan 2016-26 was unveiled which targets a fourfold growth for the sector



- Strong support for R&D & product development by establishing NATRiP centers
- 100 per cent FDI allowed under automatic route for auto component sector
- In January 2019, The Government of India lowered the custom duty on import of parts and components of electric vehicles to 10-15 per cent.
- Reduction in excise duties in motor vehicles sector to spur the demand for auto components

Auto component manufacturers are afraid of the government's aggressive plans for electric vehicles, and it seems this transition is not in harmony with the future goals of the industry. Usually, an internal combustion engine (ICE) of most of the cars works on more than 2,000 moving parts, but the engine of an electric vehicle doesn't require more than 20 similar parts/components.

Familiar with the imminent shift, many SMEs in the auto components industry are reluctant to invest in the electric vehicle expansion plans.

No doubt, an environment of fear is eclipsing the industry. But it is equally true that the industry is all set to become the third-largest in the world by 2025, and globalization is considered auspicious rather than a menace.

Despite this, a few of the industry players believe that the newer technology is apartheid to an age-old industry, which is still enjoying a growth momentum. They assume that once electric vehicles start replacing petrol/diesel based automobiles; there will be a sudden fall in the demand of auto components such as cylinder blocks, filters, transmitters, plugs, etc.

#### **Government Initiatives**

The Government of India's Automotive Mission Plan (AMP) 2006–2016 has come a long way in ensuring growth for the sector. Indian Automobile industry is expected to achieve a turnover of \$300 billion by the year 2026 and will grow at a rate of CAGR 15 per cent from its current revenue of \$74 billion.

As per the Union Budget 2019-20, government moved GST council to lower the GST rate on electric vehicles from 12 per cent to 5 per cent. Also, to make electric vehicle affordable to consumers, our government will provide additional income tax deduction of ₹ 1.5 lakh (US\$ 2,115) on the interest paid on loans taken to purchase electric vehicles.

Government has come out with Automotive Mission Plan (AMP) 2016-26 which will help the automotive industry to grow and will benefit Indian economy in the following ways: -

- Contribution of auto industry in the country's GDP will rise to over 12 per cent
- Around 65 million incremental number of direct and indirect jobs will be created
- End of life Policy will be implemented for old vehicles

#### **Achievements**

Following are the achievements of the government in the past four years:

- In April-September 2019, 365,282 units of passenger vehicles were exported from India.
- The FAME India Scheme formulated by Department of Heavy Industry led to a continuous increase in registered OEMs and vehicle models. Also, the scheme enhanced the sales of electric vehicles and about 261,507 electric/hybrid vehicles were supported under the scheme up to December 6, 2018. In February 2019, the Government of India approved the FAME-II scheme with a fund requirement of ₹ 10,000 crore (US\$ 1.39 billion) for FY20-22.
- Under National Automotive Testing and R&D Infrastructure Project (NATRiP) various facilities including passive safety labs comprising of crash core facility and crash instrumentations including dummies were established at ICAT-Manesar & ARAI-Pune
- To give a fresh thrust to e-mobility in public transport,
  Department of Heavy Industry announced the
  launch of public & shared mobility based on electric
  powertrain.

#### **Road Ahead**

The rapidly globalizing world is opening up newer avenues for the transportation industry, especially while it makes a shift towards electric, electronic and hybrid cars, which are deemed more efficient, safe and reliable modes of transportation. Over the next decade, this will lead to newer verticals and opportunities for auto-component manufacturers, who would need to adapt to the change via systematic research and development.



National Electric Mobility Mission Plan aims at achieving sales of 6-7 million units of hybrid and electric vehicles by 2020. As per Automobile Component Manufacturers Association (ACMA) forecasts, automobile component exports from India are expected to reach US\$ 80 billion by 2026.

The Indian auto-components industry is set to become the third largest in the world by 2025. Indian auto-component makers are well positioned to benefit from the globalization of the sector as exports potential could be increased by up to US\$ 30 billion by 2021.

#### **Product Wise Performance**

All products of the Company come under single primary business segment i.e. Shock Absorber. Its variants are Front Forks, Rear Cushions, Struts and Gas Spring/Rear Door Lifters etc. Therefore, requirement for analyzing segmentwise or product wise performance does not arise.

#### **Outlook**

The auto component manufacturing industry in India is pegged at 3.5 lakh crore in FY 2018 and the industry is poised to grow 4 times by 2026. However, in the absence of a well-defined road map for the automobile industry, the future of the auto component segment looks bleak with disastrous consequences for many of the players. The industry will not witness growth if it continues to follow a business as usual scenario.

The possible transition of the automobile industry towards hybrids and electric vehicles will lead to disruption in the overall automotive market landscape which will also influence the product portfolios of auto component manufacturers. The alignment and the pace of this alignment to the anticipated new automotive landscape will be key for auto component manufacturers to stay relevant, survive disruption and grow over the next multiple years.

This alignment will see the rationalization of the product portfolio and even consolidation in different product segments in the auto component manufacturing pace. Recent move of Bosch to hive off its starter and generator division to SEG indicates that the company anticipates pressure on the legacy components in the realm of adoption of new technology and also regulatory push to embrace stringent emission norms in the mobility sector.

Thousands of auto component makers and aftermarket, players risk shutting down in the next 8-10 years as they are ill-prepared for a future where new and disruptive technologies like electric vehicles and autonomous or self-driving cars take over the roads. As new ideas and technologies in the automobile sector come to the fore every day, the \$51 billion Indian auto component industry is waiting for the government or one of its agencies to draw up a detailed road map on the future of mobility. Unless there is some clarity on the automakers' technology play in India and the development of the ecosystem that goes along with it through some well-defined policies and notifications, both the auto and component makers will continue to live in a state of uncertainty.

Nearly 50% of the domestic auto component players are either making engine parts or the transmission drive, which will have no place in an electric car, which runs on batteries. There is also a question mark on the kind of batteries that will ultimately survive; whether it will be lithium-ion or something else will depend mostly on the cost of the battery and its safety features. The CAF norms and BSVI implementation will further push automobile companies to embrace technology that restricts emission and this will pave way for newer technology like ISG and BSG that are likely to replace alternator and generator in the automobile. The mandatory requirement to enhance safety features and premiumization of mass selling cars will also lead to the migration of electrical architecture from 12V to 48V.

#### **Risks and Concerns**

The outbreak of the Novel Corona Virus (COVID-19) is fast spreading its tentacles across the world and is having a major impact on all aspects of society, including the automotive industry. The corona virus (COVID-19) outbreak is causing widespread concern and economic hardship for consumers, businesses and communities across the globe.

The global pandemic caused by the novel corona virus comes at time when both the Indian economy and the automotive industry were hoping for recovery. COVID-19 will impact all stakeholders in the value chain who will experience both short and medium term impact. This could range from shortage of raw material, shifting of production to other countries, liquidity crunch to delays in availability



of models, deferred launches and shrinkage in consumer demand.

The India automotive industry has already seen difficult past few quarters and this pandemic led lockdown couldn't have been more ill-timed. However, a planned and concerted response, both immediate and medium to long term will ensure a V shape recovery.

Imports share a significant share of our key inputs. This pandemic has led to disruption in supply chain management that may impact business goals of the Company. We have been engaged in exploring alternative vendors for key inputs and also focusing on exploring new opportunities in sales.

The Company is taking all necessary measures in terms of mitigating the impact of challenges being resilient in order to sail through the current situation. It is focused on controlling the fixed costs, maintaining liquidity and closely monitoring the supply chain to ensure that the manufacturing facility operate smoothly.

The Indian auto industry is poised to become the 4th largest automobile market globally overtaking UK and Germany after China, US and Japan and India is currently world second largest two-wheeler manufacturer. Stringent environment regulations and compliance with environment sustainability agenda have forced the government and stakeholders to go beyond the conventional ICE platforms and offer electric powertrains by 2030, putting pressure on OEMs to develop Electric Powertrains for future roll out. As the technology evolves, demand for connected features is also bound to increase as this will be key to OEs platform differentiation. Component manufacturers will be forced to explore technology and capability development across digital and hardware integration to remain relevant.

The survival of the Indian auto component manufacturers will be largely dependent on how soon and effectively able to adapt and transform business models in line with the industry disruption. Suppliers of Auto component will have to reimagining their business models and assess where they are and where they want to play in line with their competencies and their appetite to endure disruption. The industry will give several opportunities for component manufacturers, defining where to play and how to play will be dependent on the component manufacturers in line with their long term strategy and ability to respond to changes.

Irrespective of the position that players take, the Industry would need to focus on the following areas to be future-ready:

- Focus on R&D and Technology through M&As, JVs, and technical collaborations, both within component industry as well as software developers;
- Focus on addressing skill gap development through increased industry and academia interaction as well as investment in training and certifications;
- Inability to timely ramp-up production to meet market demand and planned growth;
- Loss of Customer Satisfaction and brand image due to quality issues;
- Supply Chain Disruptions;
- Rising fuel prices;
- Higher interest rates;
- Monsoon dependency.

The Company has a well-established risk management policy and procedures based on which risks are identified and assessed across its business units and operations. To manage and mitigate the risks, mitigation plans are embedded in the various initiatives that the management has already executed. These plans are reviewed periodically by the Risk Management Committee of the Company. For better mitigation of Risk, the Company has made a Risk Management Committee. The Committee periodically reviews the concerned risks. The Company reviews the effectiveness of the mitigation strategies and their implementation process.

# **Internal Control System and its Adequacy**

Your Company maintains adequate internal control systems commensurate with the nature of its business and size and complexity of its operations. The Company has implemented a SAP ERP (Enterprise Resource Planning) system. The financial authority at various management levels is clearly defined in the delegation of powers. These are regularly tested for their effectiveness by Statutory as well as Internal Auditors. In the highly networked IT environment of the Company, validation of IT Security receives focused attention from IT specialists and Statutory Auditors. Your Company has appointed reputed firm of Chartered Accountants for internal audit functions consisting of experienced and professionally qualified team. The Internal Auditor reports directly to the Board through Audit Committee. The internal



auditor has covered the area of internal financial Controls, reconciliation of GST inputs, Checking of TDS compliances and GST compliances. The Audit Committee reviews the adequacy and effectiveness of the Company's internal control environment and monitors the implementation of audit recommendations.

# Discussion on financial performance with respect to operational performance

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these Ind AS financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, and other accounting principles generally accepted in India. The financials have been prepared considering the above requirements of applicable laws.

The Company has achieved turnover (net of GST) of ₹ 128,820 lakhs as against ₹ 166,929 lakhs during the previous year and contracted 22.55 percent. The profit before tax was ₹ 5,845 lakhs as against ₹ 8,554 lakhs of previous year. The decreases in profit before tax was 21.67 percent and profit after tax was lower by 32.04 percent at ₹ 4,253 lakhs as against ₹ 6,259 lakhs in the previous year.

# Material Development in Human Resources/ Industrial Relations, including number of people employed

The strategic purpose of Human Resources is to be a catalyst and change agent for creating the Human Capital

transformation required to ensure sustained business outperformance, while simultaneously addressing the needs of its multiple stakeholders (starting with customers and employees) and strengthening the core values of the Company. In the long run, the ultimate metric for success is continuous improvement in the total factor productivity, while addressing the business imperatives of cash, cost, competence and confidence. The emphasis has been on aligning all the HR levers towards achieving these goals.

Focus continued to be on the Talent Management and Leadership Development processes which included Development Centers, Individual Development Planning, e-learning, up-skilling programs, Leadership Lifecycle programs and Action-Learning Projects etc.

The Company's strength of employees stood at 2531 as on March 31, 2020.

### **Cautionary Statement**

Certain statements in the Management Discussion and Analysis Report describing the Company's objectives, projections, estimates, expectations or predictions may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ from those expressed or implied. Important factors that could make a difference to the Company's operations include raw material availability and prices, cyclical demand and pricing in the markets, exchange rate variations, global economic, social & demographic factors, changes in Government regulations, tax regimes, economic developments within India and the countries in which the Company conducts business and other incidental factors.

For and on behalf of the Board

Place: Gurugram Date: June 30, 2020 Yogesh Chander Munjal (Chairman & Managing Director) (DIN 00003491) B-175, Greater Kailash, Part I, New Delhi -110048 Vinod Kumar Agrawal
(Director)
(DIN 00004463)
A-224, Ist Floor, Defence Colony,
New Delhi -110024



#### ANNEXURE-B TO THE BOARD'S REPORT

# Corporate Governance Report

### **Report on Corporate Governance**

The Directors have pleasure in presenting the Corporate Governance Report for the year ended March 31, 2020.

### Company's Philosophy on Corporate Governance

Corporate Governance is about commitment to values and ethical business conduct. We look upon good Corporate Governance practices as a key driver of sustainable corporate growth and long-term shareholders value creation. Good Corporate Governance is about enhancing value for all our stakeholders. The Company is committed to adopt best practices in Corporate Governance and disclosures thereunder. This includes its corporate structures, its culture, policies and the manner in which it deals with its various stakeholders. Timely and accurate disclosure of information regarding the financial situation, performance, ownership and governance of the Company are an important part of Corporate Governance.

The Company believes that sound Corporate Governance is critical to enhance and retain investors' trust. This is demonstrated in shareholder returns, high credit ratings, governance processes and an entrepreneurial, performance focused work environment. Our customers have benefited from high quality products delivered at the most competitive prices. The basic ingredients of corporate governance require professionals to raise their competency and capability levels to meet the expectations in managing the enterprise and its resources effectively with the highest standards of ethics.

#### **Governance Structure**

Munjal Showa Limited's governance structure broadly comprises the Board of Directors and the Committees of the Board at the apex level and the Management structure at the operational level. The layered structure brings about a harmonious blend in governance as the Board sets the overall corporate objectives and gives direction and freedom to the Management to achieve these corporate objectives within a given framework, thereby bringing

about an enabling environment for value creation through sustainable profitable growth. This attitude of Munjal Showa Limited has strengthened the bond of trust with its stakeholders including the society at large.

#### I. BOARD OF DIRECTORS

#### A. Composition of Board

The Board plays a pivotal role in ensuring that the Company runs on sound and ethical business practices and that its resources are utilized for creating sustainable growth and societal wealth. The Board operates within the framework of a well-defined responsibility matrix which enables it to discharge its fiduciary duties of safeguarding the interests of the company, ensuring fairness in the decision-making process, integrity and transparency in the Company's dealing with its members and other stakeholders.

As on 31st March, 2020, the Board of Directors of the Company consists of ten (10) Directors including 2 (Two) Executive Directors; 3 (three) Non-Executive Non-Independent Directors and 5 (five) Non-Executive Independent Directors of which one is woman Director. The Board have a pool of collective knowledge from various disciplines like Engineering, Finance, Taxation, Treasury, Business Management, Corporate Planning, etc. The Board has been constituted in a manner resulting in an appropriate composition of Executive, Non-Executive and Independent Directors. The Non-Executive Directors play an active role in the meetings of the Board and are associated with the various Board Committees. They also bring independent judgment in the Board's deliberations and decisions. The Board meets regularly and is responsible for the proper management of the Company. The Chairman of the Board is a Promoter & Executive Director.



The Board and its Committees formulate policy decisions, so as to lead and control the affairs of the Company. The Composition of the Board is in conformity with the provisions of the Listing Regulations.

The details of the composition and category of Directors, attendance of each Director at the Board Meetings and the last Annual General Meeting, number of other Board of Directors or Committees in which a Director is a member or chairperson during financial year 2019-20 are as follows:

| Name of Director,<br>Category, Designation and<br>DIN                            | held o                         | Meetings<br>during his/<br>enure and<br>tended<br>Attended | Attendance<br>at the last<br>AGM on<br>August 30,<br>2019 | Member-<br>ships** | Chair-<br>person** | No. of Directorships held in other Companies^^ | Date of<br>joining<br>the Board |  |  |
|--|--------------------------------|--|---|--------------------|--------------------|--|---------------------------------|--|--|
| <b>Executive &amp; Promoter Direct</b>   | Executive & Promoter Directors |  |   |                    |                    |  |                                 |  |  |
| Mr. Yogesh Chander Munjal<br>(Chairman& Managing<br>Director)<br>(DIN: 00003491) | 4                              | 4  | Yes   | 2                  | 1                  | 2  | 16/05/1985                      |  |  |
| Mr. Shigeki Kobayashi (Joint<br>Managing Director)<br>(DIN: 07626553)            | 4                              | 4  | Yes   | 1                  | None               | 1  | 26/10/2016                      |  |  |
| Non-Executive Non-Indepen  | dent D                         | irectors   |   |                    |                    |  |                                 |  |  |
| Mr. Ashok Kumar Munjal<br>(DIN: 00003843)  | 4                              | 1  | Yes   | 3                  | 1                  | 3  | 02/01/1989                      |  |  |
| Mrs. Charu Munjal^<br>(Woman Director)<br>(DIN: 03094545)                        | 4                              | 3  | No  | None               | None               | 2  | 23/05/2014                      |  |  |
| Mr. Yasuhiro Yamamoto<br>(DIN: 08127304)   | 4                              | 1  | No  | None               | None               | 1  | 30/05/2018                      |  |  |
| Non-Executive Independent  | Directo                        | ors  |   |                    |                    |  |                                 |  |  |
| Ms. Geeta Anand<br>(DIN: 00078091)   | 4                              | 2  | No  | None               | None               | 1  | 03/11/2018                      |  |  |
| Mr. Devi Singh*<br>(DIN: 00015681)   | 4                              | 4  | Yes   | 2                  | None               | 3  | 23/09/2008                      |  |  |
| Mr. Nand Lal Dhameja*<br>(DIN: 02351762)   | 4                              | 4  | Yes   | 2                  | 1                  | 1  | 23/09/2008                      |  |  |
| Mr. Surinder Kumar Mehta*<br>(DIN: 0002888)                                      | 4                              | 2  | Yes   | None               | None               | 1  | 23/09/2008                      |  |  |
| Mr. Vinod Kumar Agrawal*<br>(DIN: 00004463)                                      | 4                              | 4  | Yes   | 1                  | 1                  | 1  | 29/07/2005                      |  |  |

<sup>\*</sup> Re-appointed as Non-Executive Independent Director w.e.f. April 01, 2019.

Note: Any other Director does not hold directorship in any other listed entities except Munjal Showa Limited as on March 31, 2020.

<sup>\*\*</sup> Includes only Audit committee and Stakeholders' Relationship committee of Indian Public Companies including Munjal Showa Limited.

<sup>^</sup> Holds the directorship in one Listed entity i.e. Shivam Autotech Limited as Whole Time Director (Executive Director) other than Munjal Showa Limited.

<sup>^^</sup> Excluding Private Companies, Section 8 Companies and Foreign Companies as per Companies Act, 2013 but including Directorship in Munjal Showa Limited.



The Directors on the Board of the Company are highly experienced, competent and have the skills as required in the context of business of the Company. The detailed skills, expertise and competencies of the Directors is given below:

| Mr. Yogesh Chander Munjal, aged 80 years, is an eminent personality in the corporate world. He graduated in the field of Architecture from the IIT, Roorkee.   |
|--|
| Mr. Shigeki Kobayashi, aged 56 years, completed his graduation from Hamamatsu Technical High School, Shizuoka Prefecture, Japan. He has approx. 38 years of experience in technical field.   |
| Mr. Ashok Kumar Munjal, aged 69 years is a Commerce and Law Graduate from Punjab University and having 36 years of experience in the field of engineering industry, investment, finance and auto component.  |
| Mrs. Charu Munjal, aged 48 years, holds a Diploma in Textile Designing from Banaras Hindu University and has considerable exposure in creative designing and marketing field.  |
| Mr. Yasuhiro Yamamoto, aged 57 years, having 37 years of vast experience in technical field, completed his Graduation in Engineering from Japan. He started his career with Showa Corporation, Asaba Plant in 1982. He is well-experienced in managing Business Planning office, Motorcycle and Hydraulic Components operation department.   |
| Mr. Devi Singh, aged 67 years is a well-known Professor of International Finance and Management. He is recognized as one of the top Academic Leaders in India who has created and transformed Institutions of higher learning. He holds Ph.D. in International Finance from Indian Institute of Management, Ahmedabad.   |
| Mr. Vinod Kumar Agrawal, aged 77 years is a graduate in commerce and law from University of Lucknow. He topped Lucknow University in LLB and LLM examination and was awarded five Gold Medals. He cleared Civil services exams of UPSC in 1966 and joined Indian Customs and Excise services in 1967. He served the prestigious positions in the Government of India.  |
| Prof. Nand Lal Dhameja, aged 80 years has vast experience in research, consultancy and training in India and abroad and has been involved in national and international projects including Privatisation and PSU Disinvestment, Urban infrastructure, Evaluation of Health Care, Implementation of ZBB in Scientific Research and Development organisation. He has contributed number of books and contributed research papers in the areas of finance, management accounting, public enterprises management, public budgeting and financial management; privatisation and PSU disinvestment including urban infrastructure public services financing. He has been awarded: 'Paul H. Appleby Award' for excellent service in the field of Public Administration and for the Indian Institute of Public Administration, for the year 2018. He holds Ph.D in Finance from IIM Ahmadabad. |
|  |



| Mr. Surinder<br>Kumar Mehta | Mr. Surinder Kumar Mehta, aged 85 years graduated from A S College, Khanna in 1954 and passed out from Punjab University Law College, Jalandhar with high merit in 1957, Enrolled as advocate of Punjab and Haryana High Court, Chandigarh in 1959. He joined Hero Group in 1962 with responsibility for group accounts, internal audit, taxation, finance and legal matters and retired from this position in December 2003 as Sr. Vice President. |
|-----------------------------|---|
| Ms. Geeta Anand             | Ms. Geeta Anand, aged 69 years, Managing Director of A G Industries Private Limited. A G Industries Private Limited has been promoted by her. She is Commerce graduate and joined as first director of A G Industries Private Limited in 1991. She has very rich experience of more than 29 years of auto components manufacturing industry.  |

There are (5) five Independent Directors on the Board of the Company as on March 31, 2020. All the Independent Directors fulfill the conditions of Independence as given under Companies Act, 2013 and Listing Regulations and are independent of the management of the Company.

None of the Directors hold any shares or any other security of the Company as on March 31, 2020 except Mr. Surinder Kumar Mehta who holds 2000 equity shares of the Company jointly with his wife Mrs. Santosh Mehta.

None of the Directors are inter-se related to any other Director on the Board or are related to any Key Managerial Personnel of the Company except Mrs. Charu Munjal, who is daughter-in-law of Mr. Yogesh Chander Munjal.

None of the Independent Directors of the Company is serving as an Independent Director in more than 7 Listed Companies. Further, no Independent Director of the Company who is a Whole-Time Director in another Listed Company is serving as an Independent Director in more than 3 Listed Companies.

None of the Directors on the Board is a Director in more than 10 Public companies nor are they members in Committees of the Board in more than 10 Committees or Chairperson of more than 5 Committees.

At the 33<sup>rd</sup> Annual General Meeting held on September 26, 2018, the shareholders vide special resolutions approved the re-appointment of Mr. Vinod Kumar Agrawal, Mr. Surinder Kumar Mehta, Mr. Nand Lal Dhameja and Mr. Devi Singh, as Non-Executive Independent Directors to hold office for another term of five consecutive years with effect from April 01, 2019 upto March 31, 2024.

Further, as per Regulation 17 (1B) of the Listing Regulation, consent of the members by way of Special Resolution has also been obtained for continuation of a Non-Executive Director beyond the age of seventy-five years. Mr. Vinod Kumar Agrawal, Mr. Surinder Kumar Mehta and Mr. Nand Lal Dhameja have attained the age of more than 75 years and the shareholders have approved their re-appointment through Special Resolutions in the 33<sup>rd</sup> Annual General Meeting for their continuation as Independent Directors of the Company.

#### B. Board Meetings held in financial year 2019-20

The Company held one (01) Board Meeting in each quarter and maximum gap between two consecutive meetings did not exceed one hundred & twenty (120) days. Thus the Board held four (4) meetings during the financial year 2019-20 i.e. on May 30, 2019, July 31, 2019, November 06, 2019 and January 28, 2020.



The notice of each Board Meeting is given in writing to each Director of the Company. The agenda along with the relevant notes and other material information were sent/e-mailed to each Director in advance except for the meetings called at a shorter notice. In exceptional circumstances, additional or supplementary item(s) are taken up with permission of Chairman of the respective meeting and with the consent of the majority of Board/Committee members present at the meeting.

Also, the Board Meetings of the Company have been held with proper compliance of the provisions of the Companies Act, 2013, Listing Regulations and Secretarial Standards, as applicable thereon.

#### C. Code of Conduct for Directors and Senior Management Personnel

The Code of Conduct for Directors and Senior Management Personnel ('the Code'), as adopted by the Board, is a comprehensive Code applicable to all the Directors and Senior Management Personnel. The Company's Board of Directors and Senior Management Personnel are responsible for and are committed to setting the standards of conduct contained in this Code and for updating these standards, as appropriate, to ensure their continuing relevance, effectiveness and responsiveness to the needs of investors and all other stakeholders as also to reflect corporate, legal and regulatory developments. This Code is adhered to in letter and in spirit.

A copy of the Code has been uploaded on the Company's website i.e. <a href="www.munjalshowa.net">www.munjalshowa.net</a>. The Code has been circulated to all the Directors and Senior Management Personnel and the compliance of the same is affirmed by them annually.

All the members of Board of Directors and Senior Management Personnel have affirmed compliance with the Code of Conduct of the Company for the financial year 2019-20. The declaration to this effect signed by the Managing Director of the Company is attached as 'Annexure-B1' forming integral part of this Report.

The web-link of the Code of Conduct is given below:

http://www.munjalshowa.net/wp-content/uploads/2016/02/Code-of-conduct.pdf

# D. Familiarization Programs for Independent Directors

At the time of appointment and re-appointment of an Independent Directors, a formal letter of appointment is given, which inter alia explains the role, functions, duties and responsibilities expected from him/her as an Independent Director of the Company.

The web-link of terms and conditions for the appointment of Independent Director is as under:

https://www.munjalshowa.net/wp-content/uploads/2015/05/TERMS-AND-CONDITIONS-FOR-THE-APPOINTMENT-OF-INDEPENDENT-DIRECTOR.pdf

The Company conducts Familiarization Program for its Independent Directors to familiarize them with regard to their roles, rights, responsibilities in the Company, nature of industry, Company's strategy, Organization Structure, business model, performance updates of the Company, risks management, code of conduct and policies of the Company etc. The Director is also familiarized with the compliances required under the Companies Act, 2013, Listing Regulations and other relevant regulations.



#### Familiarization programme for Independent Directors:

| Objective  | The Company follows a structured orientation and training programme for the Independent Directors to understand and get them updated on the business and operations of the Company on a continuous basis. |
|--|---|
| Familiarization Program for<br>Independent Directors | Industry overview and business model of the Company and an outline of corporate plan and annual targets   |
|  | Introduction to product profile   |
|  | Operations overview Financial performance and budget & control processes  |
|  | Overview of sales & marketing   |
|  | Familiarization on Statutory compliances as a Board Member including their Roles, Rights and Responsibilities   |

Note: The above programme was conducted for Independent Directors of the Company during the financial year 2019-20.

The web-link of Familiarization program for Independent Directors is as under:

https://www.munjalshowa.net/wp-content/uploads/2020/06/Familiarization-programme-for-Independent-Directors-2019-20.pdf

#### **COMMITTEES OF THE BOARD**

With a view to have a more focused attention on business and for better governance and accountability, the Board has constituted the following mandatory committees viz. Audit Committee, Share Transfer/ Stakeholders' Relationship Committee, Nomination Remuneration Committee, Corporate Social Responsibility Committee and voluntary constituted committee viz. Risk Management Committee (It is applicable for only top 500 companies to constitute Risk Management Committee, thus it is not mandatory for our Company). The terms of reference of these Committees are determined by the Board and their relevance reviewed from time to time. Meetings of each of these Committees are convened by the respective Chairman of the Committee, who also informs the Board about the summary of discussions held in the Committee Meetings. The Minutes of the Committee Meetings are sent to the respective members of the Committees and tabled at the next consecutive Board Meeting for noting. All recommendations of the Committees are placed before the Board for approval or information, if required. During the financial year ended March 31, 2020, all the recommendations of/submissions by the Committees which were mandatorily required, were accepted by the Board.

#### II. AUDIT COMMITTEE

The Audit Committee comprises of Mr. Vinod Kumar Agrawal, Mr. Ashok Kumar Munjal, Mr. Nand Lal Dhameja and Mr. Devi Singh, being Non-Executive Directors and majority of them are Independent Directors. Mr. Vinod Kumar Agrawal, Non-Executive Independent Director is the Chairman of the Committee. All the members are having expertise in financial matters. All these members of the Committee have good knowledge of Corporate & Project Finance, Accounts and Corporate Laws, Accounting and related financial management expertise.



The powers, role and terms of reference of the Audit Committee cover the areas as contemplated under Section 177 of the Companies Act, 2013 and Regulation 18 of Listing Regulations, as applicable, besides other terms as referred by the Board of Directors.

The Audit Committee assures to the Board the adherence of adequate internal controls and financial disclosures and other acts conforming to the requirements of Listing Regulations. The quarterly/half yearly/annual financial results/ statements of the Company are reviewed by the

Committee before submission to the Board for approval.

The Company Secretary of the Company acts as the secretary of the Committee. The Statutory Auditors and Chief Financial Officer generally attend the meetings on invitation by the Chairman. During the financial year 2019-20, the Audit Committee met four (4) times, on May 30, 2019, July 31, 2019, November 06, 2019 and January 28, 2020. All the meetings were attended by the Statutory Auditors and Chief Financial Officer.

The Composition and attendance of Members at the meetings of the Audit Committee held during 2019-20 was as under:

| Name of the Chairman and Member     | Attendance at the Audit Committee Meetings held on |               |                   |                  |
|-------------------------------------|--|---------------|-------------------|------------------|
|                                     | May 30, 2019                                       | July 31, 2019 | November 06, 2019 | January 28, 2020 |
| Non-Executive Directors             |  |               |                   |                  |
| Mr. Ashok Kumar Munjal (Member)     | No   | Yes           | No                | No               |
| Non-Executive Independent Directors |  |               |                   |                  |
| Mr. Vinod Kumar Agrawal (Chairman)  | Yes  | Yes           | Yes               | Yes              |
| Mr. Nand Lal Dhameja (Member)       | Yes  | Yes           | Yes               | Yes              |
| Mr. Devi Singh (Member)             | Yes  | Yes           | Yes               | Yes              |

#### **Extract of terms of reference of Audit Committee**

The Audit Committee of the Company is entrusted with the responsibility to supervise the Company's internal controls and financial reporting process and, inter-alia, performs the following functions:

- overseeing the Company's financial reporting process and disclosure of financial information to ensure that the financial statements are correct, sufficient and credible;
- reviewing and examining with management the quarterly and annual financial results and the auditors' report thereon before submission to the Board for approval;
- reviewing management discussion and analysis of financial condition and results of operations;
- reviewing, approving or subsequently modifying any Related Party Transactions in accordance with the Related Party Transaction Policy of the Company;



- recommending the appointment, remuneration and terms of appointment of Statutory Auditors of the Company and approval for payment of any other services;
- reviewing and monitoring the auditor's independence and performance and effectiveness of audit process;
- reviewing management letters / letters of internal control weaknesses issued by the Statutory Auditors;
- reviewing with management, Statutory Auditors and Internal Auditor, the adequacy of internal control systems;
- reviewing the adequacy of internal audit function and discussing with Internal Auditor any significant finding and reviewing the progress of corrective actions on such issues;
- evaluating internal financial controls and risk management systems;
- reviewing the functioning of the Code of the Company and Whistle Blowing Mechanism;
- reviewing the utilisation of loans and / or advances from / investment in the Subsidiary exceeding ₹ 100 crores or 10% of the asset size of the subsidiary, whichever is lower including existing loans / advances / investments.

The Audit Committee shall listen to the Auditors and key managerial personnel of the Company when it considers the audit report, but the auditors and key managerial personnel shall not have the right to vote.

The Audit Committee will have roles, duties, functions and powers etc. as mentioned in the Companies Act, 2013 read with Rules made thereunder and the Listing Regulations.

#### III. NOMINATION AND REMUNERATION COMMITTEE

The Nomination & Remuneration Committee comprises of Mr. Surinder Kumar Mehta, Mr. Yogesh Chander Munjal, Mr. Vinod Kumar Agarwal and Mr. Devi Singh. Mr. Surinder Kumar Mehta, Non-Executive Non-Independent Director is the Chairman of the Committee. The Chairperson of the Company i.e. Mr. Yogesh Chander Munjal is also the member of the Committee.

The Company Secretary of the Company acts as the secretary of the Committee. During the Financial Year 2019-20, the Nomination & Remuneration Committee met 1 (one) time i.e. on May 30, 2019.

The powers, role and terms of reference of the Nomination and Remuneration Committee cover the areas as contemplated under Section 178 of the Companies Act, 2013 and Regulation 19 of Listing Regulations, besides other terms as referred by the Board of Directors.

The terms of reference of the Committee inter alia, include the following:

- Determine/recommend the criteria for appointment of Executive, Non-Executive and Independent Directors to the Board;
- Determine/recommend the criteria for qualifications, positive attributes and independence of Director;
- Review and determine all elements of remuneration package of all the Executive Directors, i.e. salary, benefits, bonuses, stock options, pension etc;
- Formulate criteria and carry out evaluation of each Director's performance and performance of the Board as a whole;
- Recommend to the Board, all remunerations, in whatever form, payable to Senior Management.



The Composition and the attendance of members at the meetings of the Nomination and Remuneration Committee held during 2019-20 are as under:

| Name of the Chairman and Member  | Attendance at the Nomination and Remuneration Committee Meeting held on May 30, 2019 |
|--|--|
| Mr. Surinder Kumar Mehta (Chairman) (Non-Executive Independent Director) | Yes  |
| Mr. Yogesh Chander Munjal (Member) (Executive Director)                  | Yes  |
| Mr. Vinod Kumar Agrawal (Member) (Non-Executive Independent Director)    | Yes  |
| Mr. Devi Singh (Member) (Non-Executive Independent Director)             | Yes  |

#### IV. REMUNERATION OF DIRECTORS

The remuneration structure of Executive Directors comprises of basic salary, commission, perquisites and other allowances. Non-executive Directors do not draw any remuneration from the Company except sitting fees for attending the meetings of Board of Directors and Committees thereof as may be determined by the Board of Directors from time to time. There are no other pecuniary relationships or transactions with the Non-Executive Directors except payment of sitting fees. Payments of sitting fees to non-executive directors are made within the limits prescribed under the Companies Act, 2013. The details of the remuneration paid to Directors for the financial year 2019-20 are as under:

(In ₹)

| Name                      | Salary     | Perquisites | Cont. to PF & Allowances | Commission | Sitting Fee | Total      |
|---------------------------|------------|-------------|--------------------------|------------|-------------|------------|
| Sh. Yogesh Chander Munjal | 27,450,000 | 3,483,923   | 19,632,000               | 7,674,212  | NIL*        | 58,240,135 |
| Sh. Shigeki Kobayashi     | 24,550,000 | 820,282     | 1,914,111                | 7,674,212  | NIL*        | 34,958,605 |
| Sh. Ashok Kumar Munjal    | NIL        | NIL         | NIL                      | NIL        | 180,000     | 180,000    |
| Smt. Charu Munjal         | NIL        | NIL         | NIL                      | NIL        | 180,000     | 180,000    |
| Sh. Vinod Kumar Agrawal   | NIL        | NIL         | NIL                      | NIL        | 600,000     | 600,000    |
| Sh. Nand Lal Dhameja      | NIL        | NIL         | NIL                      | NIL        | 720,000     | 720,000    |
| Sh. Devi Singh            | NIL        | NIL         | NIL                      | NIL        | 540,000     | 540,000    |
| Sh. Surinder Kumar Mehta  | NIL        | NIL         | NIL                      | NIL        | 180,000     | 180,000    |
| Sh. Yashuhiro Yamamoto    | NIL        | NIL         | NIL                      | NIL        | NIL         | NIL        |
| Smt. Geeta Anand          | NIL        | NIL         | NIL                      | NIL        | 120,000     | 120,000    |

Note: Sitting fee indicated above also includes payment for Board-level committee meetings.

None of the Directors neither hold nor are entitled to any Stock options in the Company. Other than sitting fees as indicated above for attending the meetings of the Company, the Non-Executive Directors did not have any pecuniary relationship or transactions with the Company during the year.

The criteria of making payment to Non-Executive Directors, is disclosed in the Nomination and Remuneration Policy of the Company, which is uploaded on the website of the Company i.e. <a href="https://www.munjalshowa.net/wp-content/uploads/2020/07/NRC-Policy Updated 24.07.2020.pdf">https://www.munjalshowa.net/wp-content/uploads/2020/07/NRC-Policy Updated 24.07.2020.pdf</a>

<sup>\*</sup>Directors have agreed not to receive sitting fess for the meetings.



#### V. CORPORATE SOCIAL RESPONSIBILITY (CSR) COMMITTEE

The CSR Committee was constituted on May 23, 2014 under the provision of Section 135 of the Companies Act, 2013. The Company has framed a CSR Policy which is uploaded on the website of the Company i.e. <a href="https://www.munjalshowa.net/wp-content/uploads/2020/07/CSR-Policy.pdf">https://www.munjalshowa.net/wp-content/uploads/2020/07/CSR-Policy.pdf</a>

The extract of the terms of reference of the CSR Committee broadly comprises as:

- Formulate and recommend to the Board, a CSR Policy indicating the activities to be undertaken by the Company as specified in Schedule VII of the Act.
- Recommend the amount of expenditure to be incurred on the activities mentioned in the CSR Policy.
- Monitor the CSR Policy.

The Company Secretary of the Company acts as the secretary of the Committee. During the Financial Year 2019-20, the CSR Committee met 1 (one) time i.e. on May 30, 2019. The composition of the CSR Committee as on March 31, 2020 and the details of members participation at the meeting of the Committee are as under:

| Name of the Chairman and Member      | Attendance at the Corporate Social Responsibility<br>Meeting held on May 30, 2019 |
|--------------------------------------|---|
| Executive Directors                  |   |
| Mr. Yogesh Chander Munjal (Chairman) | Yes   |
| Mr. Shigeki Kobayashi (Member)       | Yes   |
| Non-Executive Independent Director   |   |
| Mr. Vinod Kumar Agrawal (Member)     | Yes   |

#### VI. RISK MANAGEMENT COMMITTEE

Business Risk Evaluation and Management is an ongoing process within the Organization.

The roles and responsibilities of the Risk Management Committee are as prescribed under Regulation 21 of the Listing Regulations and includes monitoring and reviewing of risk management plan on a quarterly basis and reporting the same to the Board of Directors periodically as it may deem fit, in addition to any other terms as may be referred by the Board of Directors, from time to time. The Company has a risk management framework to identify, monitor and minimize risks as also identify business opportunities.

The extract of the terms of reference of the Risk Management Committee broadly comprises as:

- Formulate, monitor and review risk management policy and plan, inter alia covering investment of surplus funds, management of foreign exchange risks, cyber security risks, data privacy risks and intellectual property infringements risks.
- Approve addition / deletion of banks from time to time for carrying out Treasury transactions and delegate the said power to such person as may deem fit.

The committee comprises of Mr. Yogesh Chander Munjal (Chairman & Managing Director), Mr. Pankaj Gupta (Chief Financial Officer) and Mr. Devesh Gupta (Senior Divisional Manager). The Company Secretary of the Company acts as the secretary of the Committee.



Details of members' participation at the meetings of the Committee are as under:

| Name of the Chairman and                 | Attendance at the Risk Management Committee Meetings held on |               |                   |                  |  |
|--|--|---------------|-------------------|------------------|--|
| Member                                   | May 30, 2019   | July 31, 2019 | November 06, 2019 | January 28, 2020 |  |
| Mr. Yogesh Chandra Munjal<br>(Chairman)  | Yes  | Yes           | Yes               | Yes              |  |
| Mr. Pankaj Gupta (Member)                | Yes  | Yes           | Yes               | Yes              |  |
| Mr. K. Chakravorty (Member) <sup>1</sup> | Yes  | No            | NA                | NA               |  |
| Mr. Devesh Gupta (Member) <sup>2</sup>   | NA   | NA            | Yes               | Yes              |  |

<sup>&</sup>lt;sup>1</sup>Retired w.e.f. July 21, 2019

#### VII. STAKEHOLDERS RELATIONSHIP COMMITTEE

The Stakeholders Relationship Committee oversees, inter-alia, Redressal of shareholder and investor grievances, transfer/transmission of shares, issue of duplicate shares, and exchange of new design share certificates, recording dematerialization /dematerialization of shares and other related matters. The roles and responsibilities of the Stakeholders Relationship Committee are as prescribed under Section 178 of the Companies Act, 2013 and Regulation 20 of the Listing Regulations.

The objective of the Stakeholders Relationship Committee broadly comprise of:

 Resolving the grievances of the security holders of the listed entity including complaints related to transfer/transmission of shares, non-receipt of annual report, nonreceipt of declared dividends, issue of new/ duplicate certificates, general meetings etc.

- Reviewing the measures taken for effective exercise of voting rights by shareholders.
- Reviewing the adherence to the service standards adopted by the Company in respect of various services being rendered by the Registrar & Share Transfer Agent.
- Reviewing the various measures and initiatives taken by the Company for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/ annual reports/statutory notices by the shareholders of the company.

The Stakeholders Relationship Committee comprises of Mr. Nand Lal Dhameja, Mr. Yogesh Chander Munjal, Mr. Shigeki Kobayashi and Mr. Ashok Kumar Munjal. Mr. Nand Lal Dhameja, Non-Executive Independent Director is the Chairman of the Committee.

During FY 2019-20, four (4) Stakeholders Relationship Committee meetings were held on May 30, 2019; July 31, 2019; November 06, 2019 and January 28, 2020. Attendance of Members at the meetings of the Stakeholders Relationship Committee held during 2019-20 was as under:

| Name of the                           | Attendance at | the Stakeholders F | Relationship Committee | Meetings held on |
|---------------------------------------|---------------|--------------------|------------------------|------------------|
| Chairman and Member                   | May 30, 2019  | July 31, 2019      | November 06, 2019      | January 28, 2020 |
| <b>Executive Directors</b>            |               |                    |                        |                  |
| Mr. Yogesh Chander Munjal<br>(Member) | Yes           | Yes                | Yes                    | Yes              |
| Mr. Shigeki Kobayashi<br>(Member)     | Yes           | Yes                | Yes                    | Yes              |

<sup>&</sup>lt;sup>2</sup> Appointed w.e.f July 31, 2019



| Name of the                        | Attendance at the Stakeholders Relationship Committee Meetings held on |               |                   |                  |
|------------------------------------|--|---------------|-------------------|------------------|
| Chairman and Member                | May 30, 2019   | July 31, 2019 | November 06, 2019 | January 28, 2020 |
| Non-Executive Directors            |  |               |                   |                  |
| Mr. Ashok Kumar Munjal<br>(Member) | No   | Yes           | No                | No               |
| Non-Executive Independent          |  |               |                   |                  |
| Mr. Nand Lal Dhameja<br>(Chairman) | Yes  | Yes           | Yes               | Yes              |

#### **Compliance Officer**

Ms. Geetanjali Sharma, Company Secretary of the Company acts as the Compliance Officer of the Company and any request / complaint can be forwarded to the Company at e-mail Id cs@munjalshowa.net.

During the year, the company has not received any complaint from the shareholder and no investor complaint was pending at the beginning or at the end of the year.

# VIII. SHARE TRANSFER SYSTEM / DIVIDEND AND OTHER RELATED MATTERS

Share transfers in physical form are processed and the share certificates are generally returned to the transferees within a period of thirty days from the date of receipt of transfer, provided the transfer documents lodged with the Company are complete in all respects.

The Board of Directors has delegated the authority to approve the share transfers/ transmission to the Company Secretary and/or Chief Financial Officer who attend the same within thirty days and in case of any dispute / difference, they forward the same to the Stakeholders Relationship Committee for their approval.

The Company obtains from a Company Secretary in practice half yearly certificate of compliance with the share transfer formalities as required under Regulation 40(9) of the Listing Regulations, and files a copy of the same with the Stock Exchanges.

#### **Reconciliation of Share Capital Audit**

As required by the Securities & Exchange Board of India (SEBI) quarterly audit of the Company's share capital is being carried out by an independent external auditor with a view to reconcile the total share capital admitted with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) and held in physical form, with the issued and listed capital. The Auditors' Certificate in regard to the same is submitted to BSE Limited and the National Stock Exchange of India Limited and is also placed before Share Stakeholders' Relationship Committee and the Board of Directors every quarter.

#### **Compliance with Secretarial Standards**

The Institute of Company Secretaries of India, a statutory body, has issued Secretarial Standards on Board and General meetings. The Company has duly complied with all the applicable provisions of the Secretarial Standards on Board and General meetings.

#### IX. INDEPENDENT DIRECTORS MEETING

A separate meeting of the Independent Directors is required to be held without the attendance of non-independent directors and members of the management:

- To review the performance of nonindependent Directors and the Board as a whole;
- **b.** To review the performance of the Chairperson of the Company;



c. To assess the quality, quantity and timeliness of flow of information between the Company Management and the Board that is necessary for the Board to effectively and reasonably perform their duties.

Considering the lockdown imposed in India due to the current pandemic situation across the world, the and as per the MCA General Circular No. 11/2020 dated March 24, 2020, the Independent Directors were not able to hold any such meeting before 31 March, 2020.

But a separate meeting of the Independent Directors was held on June 18, 2020 without the attendance of non-independent directors and members of the management. All the Independent Directors attended the said meeting.

All the Independent Directors have given their view on the above-mentioned points to the Company in their performance evaluation report.

### X. POLICY FOR SELECTION AND APPOINTMENT OF DIRECTORS AND THEIR REMUNERATION

The Board has, on the recommendation of the Nomination & Remuneration Committee framed a policy for selection and appointment of Directors, Senior Management personnel and their components of remuneration. The Nomination and Remuneration Policy is displayed on the website of the Company:

https://www.munjalshowa.net/wpcontent/uploads/2020/07/NRC-Policy\_ Updated 24.07.2020.pdf

#### XI. PERFORMANCE EVALUATION

Pursuant to the provisions of the Companies Act, 2013 and Listing Regulations, the Board has carried out the annual performance evaluation of its own performance, the Directors individually as well as the evaluation of its Committees. A structured parameter has been prepared after taking into consideration inputs received from the Directors, covering various aspects of the Board's functioning such as adequacy of the composition

of the Board and its Committees, Board culture, execution and performance of specific duties, obligations and governance.

The performance evaluation of Independent Directors has been done by the entire Board of Directors, excluding the Director being evaluated and on the basis of the report of performance evaluation, it shall be determined whether to extend or continue the term of appointment of the Independent Director.

The Board has carried out an exercise to evaluate the performance of individual Directors including the Chairman of the Board, who were evaluated on parameters such as level of engagement and contribution, independence of judgment, safeguarding the interest of the Company etc. The performance evaluation of the Directors was carried out by the entire Board except the director being evaluated.

The Nomination and Remuneration Committee has formulated the criteria for evaluation of Independent Directors based on the following specifications:

- 1. Participation at Board/ Committee Meetings
- 2. Managing Relationship
- 3. Knowledge and Skill
- 4. Personal Attributes
- 5. Initiative and Resourcefulness
- 6. Judgment
- **7.** Adaptability
- 8. Decisiveness
- 9. Innovation and Creativity
- 10. Leadership
- 11. Interpersonal Relationship
- 12. Oral Communication
- 13. Written Communication
- 14. Job knowledge and skills
- **15.** Learning Ability
- **16.** Evaluating subordinates
- 17. Self-Management
- 18. Attendance and Grooming



#### XII. DISCLOSURES

#### **Related Party Transactions**

All transactions entered into with Related Parties as defined under the Companies Act, 2013 and Listing Regulations during the financial year 2019-20 were in the ordinary course of business and on an arm's length pricing basis and do not attract the provisions of Section 188 of the Companies Act, 2013.

All transactions with related parties were placed before Audit Committee and Audit committee has given omnibus approval for repetitive and foreseen transactions. The Company has not entered into any materially significant transactions with the related parties that may have potential conflict with the interests of the Company at large. The details of related party transactions are given in note number 32 of Financial Statements.

The Company has developed a policy on Related Party Transactions. The policy on related party transactions as approved by the Board is uploaded on the Company's website. The link of such policy is given below:

https://www.munjalshowa.net/wp-content/uploads/2020/06/Related-Party-Transaction-Policy.pdf

None of the Directors has any pecuniary relationships with the Company.

A statement in summary form of transactions with related parties in the ordinary course of business is placed periodically before the Audit Committee and also noted in the Board Meeting on quarterly basis.

#### **Strictures and Penalties**

There is neither any non-compliance of any legal provision of applicable law, nor any penalty, stricture imposed by the stock exchanges or SEBI or any other authority, on any matters related to capital market during the previous three years.

#### **Compliance with Accounting Standards**

In the preparation of the financial statements, the Company has followed all the Indian Accounting Standards as amended up to date.

#### Internal Controls

The Company has a formal system of internal control testing which examines both the design effectiveness and operational effectiveness to ensure reliability of financial and operational information and all statutory / regulatory compliances. The Company's business processes are on SAP-ERP and SAP-HR platforms and have a strong monitoring and reporting process resulting in financial discipline and accountability.

#### CEO & MD / CFO Certification

The MD and the CFO have issued certificate pursuant to Regulation 17(8) of Listing Regulations certifying that the financial statements do not contain any untrue statement and these statements represent a true and fair view of the Company's affairs for the financial year ended March 31, 2020. The said certificate is annexed as *Annexure-C* and forms integral part of the Annual Report.

#### **MATERIAL SUBSIDIARIES**

The Company has no subsidiaries as at March 31, 2020.

# XIII. FOREIGN EXCHANGE RISK, COMMODITY PRICE RISKS AND COMMODITY HEDGING ACTIVITIES

The Company is consulting foreign exchange experts on day-to-day basis for hedging /booking the import bill to manage the foreign exchange risks.

## XIV. PUBLIC ISSUES, RIGHT ISSUES OR PREFERENTIAL ISSUES

The Company has not raised any money/funds from public issues, right issues, preferential allotment or qualified institutional placements as



specified under Regulation 32(7a) of the Listing Regulations during the financial year 2019-20.

#### XV. VIGIL MECHANISM / WHISTLE BLOWER POLICY

The Company is committed to adhere to the highest standards of ethical, moral and legal conduct of business operations. To maintain these standards, the Company encourages its employees who have concerns about suspected misconduct to come forward and express these concerns without fear of punishment or unfair treatment. A Vigil (Whistle Blower) mechanism provides a channel to the employees and Directors to report to the management concerns about unethical behavior, actual or suspected fraud or violation of the codes of conduct or policy. The mechanism provides for adequate safeguards against victimization of employees and Directors to avail the mechanism and also provide for direct access to the Chairman and Managing Director/ Chairman of the Audit Committee in exceptional cases. This neither relives employees from their duty of confidentiality in the course of their work nor can it be used as a route for raising malicious or unfounded allegations against people in authority and / or colleagues in general.

None of the personnel of the Company has been denied access to the Audit Committee.

Vigilance and Ethics Officer is as under:-

Name and Address – Mr. R K Arora, Head Personnel

**Munjal Showa Limited** 

9-11, Maruti Industrial Area, Sector-18, Gurugram-122015

Email-rkarora@munjalshowa.net

The contact details of the Chairman & Managing Director are as under:

Name and Address of Chairman & Managing Director – Mr. Yogesh Chander Munjal

Munjal Showa Limited

9-11, Maruti Industrial Area, Sector-18, Gurugram-122015

Email-yogesh munjal@munjalshowa.net

The contact details of the Chairman of the Audit Committee are as under:

Name and Address of the Chairman of Audit Committee- Mr. Vinod Kumar Agrawal

**Munjal Showa Limited** 

9-11, Maruti Industrial Area, Sector-18, Gurugram-122015

Email- agrawalnagrawal@yahoo.co.in

Pursuant to Section 177 of the Companies Act, 2013, the Listing Regulations and the SEBI (Prohibition of Insider Trading) Regulations, 2015, the Company had adopted its Whistle Blower Policy. The website link of Vigil Mechanism/ Whistle Blower Policy is given below:

https://www.munjalshowa.net/wp-content/uploads/2019/06/Vigil-Mechanism-or-Whistle-Blower-Policy.pdf

#### XVI. PREVENTION OF INSIDER TRADING

The Company has adopted a code of internal procedures and conduct for regulating, monitoring and reporting of trading by designated persons with a view to regulate trading in securities by the designated persons of the Company applicable from April 01, 2019 as per Securities and Exchange Board of India (Prohibition of Insider Trading) (Amendment) Regulations, 2019. The Code requires pre-clearance for dealing in the Company's shares and prohibits the purchase or sale of Company shares by the designated persons while in possession of unpublished price sensitive information in relation to the Company and during the period when the trading window is closed.

The Company has also adopted a Code of Practice and Procedure for Fair Disclosure of Unpublished Price Sensitive Information in pursuance of Regulation 8(1) of the SEBI (Prohibition of Insider Trading) Regulation, 2015. The Chief Financial Officer of the Company is designated as Chief Investor Relations Officer in pursuance of such code. The Company Secretary is responsible for implementation of the Code.



All the designated persons have confirmed the compliance with the Code.

## XVII. MEANS OF COMMUNICATION WITH THE MEMBERS/SHAREHOLDERS

The quarterly / half yearly/nine months' results are announced within forty-five days of the close of the respective quarter. The audited annual results are announced as per the requirements of the Listing Regulations. The aforesaid financial results are sent to BSE Limited (BSE) and the National Stock Exchange of India Limited (NSE) where the Company's securities are listed, immediately after these are approved by the Board.

SEBI vide circular no. SEBI/HO/CFD/CMD1/CIR/P/2020/38 dated March 19, 2020 and circular No. SEBI/HO/DDHS/ON/P/2020/41 dated March 23, 2020 had extended the timeline for submission of financial results under regulations 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('LODR Regulations') to June 30, 2020 and further extended the timeline for submission of financial results under Regulation 33 of the LODR Regulations till July 31, 2020 vide Circular No. SEBI/HO/CFD/CMD1/CIR/P/2020/106 dated June 24, 2020.

The results are thereafter given by way of a Press Release to various news agencies/analysts and are published within forty-eight hours in leading English and Hindi daily newspapers such as "Mint" (English edition) and "Hindustan" (Hindi edition). The audited financial statements form a part of the Annual Report which is sent to the Members well in advance of the Annual General Meeting.

The Company also informs by way of intimation to BSE and NSE all price sensitive matters or such other matters, which in its opinion are material and of relevance to the members and subsequently issues a Press Release in regard to the same.

The Annual Report of the Company, the quarterly/half yearly/nine months and the annual results and the press releases of the Company are also displayed on the Company's website: www.munjalshowa.net

In compliance with the Listing Regulations, the quarterly results, shareholding pattern, quarterly compliances and all other corporate communication to the Stock Exchanges viz. BSE Limited and the National Stock Exchange of India Limited (NSE) are filed electronically on BSE's online portal through Corporate Filing and Dissemination System (CFDS) website <a href="https://www.corpfiling.co.in">www.corpfiling.co.in</a> and with NSE through NSE Electronic Application Processing System ('NEAPS') portal.

No presentations were made to the institutional investors or to the analysts.

#### XVIII. GENERAL INFORMATION TO SHAREHOLDERS

#### **Investor Services**

Share transfers and other communication regarding change of address, dividends, share certificates, investor complaints, etc. may be addressed to

MCS Share Transfer Agent Limited F-65, Ist Floor, Okhla Industrial Area, Phase I, New Delhi- 110 020 Tel: 011-41406149-52; Fax; 41709881 Email: helpdeskdelhi@mcsregistrars.com

Members who hold shares in dematerialized form should correspond with the Depository Participant with whom they maintain Demat Account/s, for their queries relating to shareholding, change of address, credit of dividend through National Electronic Clearing Services (NECS). However, queries relating to non-receipt of dividend, non-receipt of annual reports, or on matters relating to the working of the Company should be sent to the Company.

Members who hold shares in physical form should address their queries to the Company.



Members are requested to ensure that correspondence for change of address, change in bank details, processing of unclaimed dividend, sub-division of shares, renewals / split / consolidation of share certificates, issue of duplicate share certificates should be signed by the first named Member as per the specimen signature registered with the Company. The Company may also, with a view to safeguard the interest of its Members and that of the Company, request for additional supporting documents such as certified copies of PAN Cards and other proof of identity and/ or address. Members are requested to indicate their Depository Participant ID & Client ID/ Ledger Folio number in their correspondence with the Company and also to provide their email addresses and telephone numbers/FAX numbers to facilitate prompt response from the Company.

#### **Market Information**

#### **Listing on Stock Exchanges**

The Company's shares are listed on the following Stock Exchanges and the Listing Fees have been paid to the Stock Exchanges:

| Name & Address of the Stock Exchanges  | Scrip Code/<br>Symbol | ISIN for NSDL/<br>CDSL (De-<br>materialized<br>shares) |
|--|-----------------------|--|
| BSE Limited<br>Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400001  | 520043                | INIEE 77 A 01007                                       |
| National Stock Exchange of India Limited<br>Exchange Plaza, Bandra-Kurla Complex, Bandra (East), Mumbai 400051 | MUNJALSHOW            | INE577A01027   |

#### Munjal Showa Limited Share Price on BSE & NSE April, 2019- March, 2020

(In ₹)

| BSE Limited |            |           | National Sto<br>of India |           |
|-------------|------------|-----------|--------------------------|-----------|
| Month       | High Price | Low Price | High Price               | Low Price |
| Apr-19      | 171.65     | 154.00    | 174.00                   | 154.05    |
| May-19      | 168.00     | 144.55    | 169.80                   | 145.30    |
| Jun-19      | 171.00     | 141.15    | 166.50                   | 143.10    |
| Jul-19      | 150.90     | 116.05    | 150.55                   | 115.05    |
| Aug-19      | 141.40     | 115.00    | 137.30                   | 114.20    |
| Sep-19      | 142.90     | 118.70    | 130.00                   | 117.55    |
| Oct-19      | 145.00     | 122.25    | 145.50                   | 123.35    |
| Nov-19      | 144.00     | 124.00    | 144.15                   | 120.70    |
| Dec-19      | 131.00     | 118.00    | 132.50                   | 119.00    |
| Jan-20      | 149.00     | 122.25    | 144.55                   | 123.00    |
| Feb-20      | 137.00     | 102.50    | 135.00                   | 102.00    |
| Mar-20      | 105.00     | 55.00     | 105.80                   | 54.00     |



#### Stock Performance of Munjal Showa Limited vs. Bombay Stock Exchange (BSE) Indices:

|      | BSE Sensex |          | Munjal Showa Limited |        |          |  |
|------|------------|----------|----------------------|--------|----------|--|
| Year | Sensex     | % Change | Year                 | Close  | % Change |  |
| 2020 | 29,468.49  | -23.80   | 2020                 | 59.80  | -63.92   |  |
| 2019 | 38,672.91  | 17.30    | 2019                 | 165.75 | -18.93   |  |
| 2018 | 32,968.68  | 11.30    | 2018                 | 204.45 | -4.54    |  |
| 2017 | 29,620.50  | 30.10    | 2017                 | 214.17 | 30.99    |  |
| 2016 | 25,341.86  | 17.92    | 2016                 | 163.50 | -6.89    |  |
| 2015 | 27,957.49  | 47.27    | 2015                 | 175.60 | 109.80   |  |
| 2014 | 22,386.27  | 75.03    | 2014                 | 83.70  | 46.84    |  |
| 2013 | 18,835.77  | 10.45    | 2013                 | 57.00  | -19.09   |  |

#### **Dematerialization of Shares and Liquidity**

The Status of the shares held in demat and physical form as on March 31, 2020 are given below:

| No. of Shares held with NSDL   | 3,40,18,006 | 85.06%  |
|--------------------------------|-------------|---------|
| No. of Shares held with CDSL   | 55,21,262   | 13.80%  |
| No. of Shares held in Physical | 4,55,732    | 1.14%   |
| Total                          | 39,995,000  | 100.00% |

#### Shareholding pattern as on March 31, 2020

| Category of shareholder  | Number of<br>shareholders | Total<br>number of<br>shares | Total<br>shareholding<br>as a percentage<br>of total number<br>of shares |
|--|---------------------------|------------------------------|--|
| Indian Promoters   | 2                         | 15,604,075                   | 39.02  |
| Foreign Promoters  | 1                         | 10,400,000                   | 26.00  |
| Public Shareholding  |                           |                              |  |
| Institutions   |                           |                              |  |
| Mutual Funds/ UTI  | 4                         | 20,841                       | 0.05   |
| Financial Institutions/ Banks  | 2                         | 7,000                        | 0.02   |
| Foreign Portfolio Investors  | 1                         | 91,098                       | 0.23   |
| Non-institutions   |                           |                              |  |
| Bodies Corporate   | 245                       | 3,292,208                    | 8.23   |
| Individuals -  |                           |                              |  |
| i. Individual shareholders holding nominal share capital up to ₹ 2 lakhs | 17,669                    | 9,471,109                    | 23.68  |



| Category of shareholder   | Number of<br>shareholders | Total<br>number of<br>shares | Total<br>shareholding<br>as a percentage<br>of total number<br>of shares |
|---|---------------------------|------------------------------|--|
| ii. Individual shareholders holding nominal share capital in excess of ₹ 2 lakhs. | 4                         | 561,455                      | 1.40   |
| NBFCs registered with RBI   | 1                         | 200                          | 0.00   |
| Non resident Indians  | 382                       | 456,258                      | 1.14   |
| IEPF Demat Account  | 1                         | 88,256                       | 0.22   |
| Any Other-Trust & foundation  | 2                         | 2,500                        | 0.01   |
| GRAND TOTAL   | 18,314                    | 39,995,000                   | 100.00   |

Statement showing Shareholding of persons belonging to the category "Promoter and Promoter Group" as on March 31, 2020

| Sr. No.    | Name of the shareholder Total Shares held  |            | res held                     |
|------------|--|------------|------------------------------|
|            |  | Number     | As a % of total shareholding |
| <b>(I)</b> | (II)                                       | (III)      | (IV)                         |
| 1          | DAYANAND MUNJAL INVESTMENT PRIVATE LIMITED | 15,600,000 | 39.00                        |
| 2          | SHOWA CORPORATION, JAPAN                   | 10,400,000 | 26.00                        |
| 3          | NIDHI KAPOOR (RELATIVE OF DIRECTOR)        | 4,075      | 0.01                         |
| TOTAL      |  | 26,004,075 | 65.01                        |

No shares have been pledged by the promoters.

Distribution of Shareholding as on March 31, 2020

| Shares Holding on<br>Nominal Value of ₹ 2 |           | No. of<br>Shares | No. of<br>Shareholders | % of<br>Shares | % of<br>Shareholders |       |
|---|-----------|------------------|------------------------|----------------|----------------------|-------|
| 1   | То        | 500              | 2,049,392              | 15,518         | 5.12                 | 82.06 |
| 501                                       | То        | 1000             | 1,437,633              | 1,668          | 3.59                 | 8.82  |
| 1001                                      | То        | 2000             | 1,503,462              | 902            | 3.75                 | 4.77  |
| 2001                                      | То        | 3000             | 713,118                | 277            | 1.78                 | 1.46  |
| 3001                                      | То        | 4000             | 522,814                | 142            | 1.30                 | 0.75  |
| 4001                                      | То        | 5000             | 506,059                | 106            | 1.26                 | 0.56  |
| 5001                                      | То        | 10000            | 1,186,650              | 165            | 2.96                 | 0.87  |
| 10001                                     | То        | 50000            | 2,191,655              | 110            | 5.47                 | 0.58  |
| 50001                                     | То        | 100000           | 778,988                | 11             | 1.94                 | 0.05  |
| And Above                                 | And Above |                  |                        | 10             | 72.77                | 0.05  |
| Total                                     |           | 39,995,000       | 18,909                 | 100.00         | 100.00               |       |



#### DETAILS OF ANNUAL GENERAL MEETING/ EXTRA ORDINARY GENERAL MEETING

The Annual General Meetings of the Company in the last three years have been held as under:

| For the Year | Location   | Day and Date                  | Time       | No. of Special<br>Resolutions<br>passed |
|--------------|--|-------------------------------|------------|---|
| 2018-2019    | 9-11, Maruti Industrial Area,<br>Sec-18, Gurugram-122015 | Friday, August 30, 2019       | 11.00 A.M  | 02                                      |
| 2017-2018    | 9-11, Maruti Industrial Area,<br>Sec-18, Gurugram-122015 | Wednesday, September 26, 2018 | 11.00 A.M. | 06                                      |
| 2016-2017    | 9-11, Maruti Industrial Area,<br>Sec-18, Gurugram-122015 | Thursday, August 24, 2017     | 11.00A.M.  | 01                                      |

#### 2018-19- Special Resolutions passed for:

- Variation in terms of appointment of Mr. Yogesh Chander Munjal, Managing Director
- Variation in terms of appointment of Mr. Shigeki Kobayashi, Joint Managing Director

#### 2017-18- Special Resolutions passed for:

- Variation in terms of appointment of Mr. Shigeki Kobayashi, Joint Managing Director
- Variation in terms of appointment of Mr. Yogesh Chander Munjal, Managing Director
- Four separate resolutions for the re-appointment of Independent Directors, Mr. Vinod Kumar Agrawal, Mr. Devi Singh, Mr. Nand Lal Dhameja and Mr. Surinder Kumar Mehta

#### 2016-2017-Special Resolutions passed for:

Variation in terms of appointment of Mr. Yogesh Chander Munjal, Managing Director

No resolution has been passed by the Company's shareholders through postal ballot during the Financial Year 2019-20 and there is no resolution proposed to be passed through postal ballot in the ensuing Annual General Meeting.

#### **Extraordinary General Meeting (EGM)**

No EGM was held during the Financial Year 2019-20.

#### **Corporate Benefits**

Dividend declared for the last 7 (seven) years on ₹ 2/- paid up share:

| Financial Year | Type    | Declared Dividend per share | Due Dates for Transfer to IEPF |
|----------------|---------|-----------------------------|--------------------------------|
| 2011-12        | Final   | ₹3.00                       | 13-Oct-2019                    |
| 2012-13        | Final   | ₹3.00                       | 13-Oct-2020                    |
| 2013-14        | Final   | ₹ 3.50                      | 02-Nov-2021                    |
| 2014-15        | Final   | ₹ 4.00                      | 30-Oct-2022                    |
| 2015-16        | Interim | ₹ 4.00                      | 13-Apr-2023                    |
| 2016-17        | Final   | ₹ 4.00                      | 28-Oct-2024                    |
| 2017-18        | Final   | ₹ 4.50                      | 31-Oct-2025                    |
| 2018-19        | Final   | ₹ 4.50                      | 05-Oct-2026                    |



#### Transfer of Unclaimed Shares to Investor Education and Protection Fund

Pursuant to the provisions of the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules 2016 (the 'Rules') notified by the Ministry of Corporate Affairs effective September 7, 2016, as amended, all shares in respect of which dividend has remained unclaimed by the shareholders for seven consecutive years or more are required to be transferred to the Investor Education and Protection Fund (IEPF).

During the financial year, notices were sent to the concerned shareholders whose shares were liable to be transferred to IEPF Demat Account under the said Rules for taking appropriate action and full details of such shareholders and shares due for transfer to IEPF Authority's Demat Account have also been uploaded on Company's website at www.munialshowa.net

A total of 64,497 Equity Shares during the financial year 2017-18, 21,650 Equity Shares during the financial year 2018-19 and 4,109 Equity Shares during the financial year 2019-20 in respect of which the dividend remained unpaid or unclaimed for seven consecutive years were transferred to the IEPF Authority.

An option to claim from IEPF Authority, all unpaid/unclaimed dividends or other amounts and the unclaimed shares transferred to IEPF, is available to members. Members may make their claim by following the due procedure for refund as prescribed under the said rules.

Details of equity shares which have been transferred into IEPF Demat Account are available on the website of the Company at <a href="https://www.munjalshowa.net">www.munjalshowa.net</a> and at the website of IEPF authority at <a href="https://www.iepf.gov.in">www.iepf.gov.in</a>.

The Company has appointed a Nodal Officer of the Company under the provisions of IEPF, the details of which are available on the website of the Company i.e. <u>www.munjalshowa.net</u>.

#### Other General Information to the members of the Company

#### 01) Nomination Facility:

The Company offers facility of nomination. The facility is made available folio-wise and for the entire shares registered under the folio. The members holding shares in dematerialized form may contact and consult their respective Depository Participant (DP) for availing the nomination facility. Members holding shares in physical form may contact Registrar & Transfer Agent (RTA) of the Company.

| 02) | Outstanding GDRs/ADRs/Warrants or any convertible instruments, if any | : | Not Applicable  |
|-----|---|---|---|
| 03) | Plant Locations   | : | <ul> <li>9-11, Maruti Industrial Area, Sector-18, Gurugram-122015, Haryana</li> <li>26 E &amp; F, Sector-3, IMT Manesar, Gurugram-122050, Haryana</li> <li>Plot No. 1, Industrial Park-2, Phase-1, Salempur Mehdood,<br/>Haridwar- 249402, Uttarakhand</li> </ul> |
| 04) | Shareholder Correspondence may be addressed to                        |   | Ms. Geetanjali Sharma<br>(Company Secretary & Compliance Officer)<br>Munjal Showa Limited, Plot No. 9-11, Maruti Industrial Area, Sector-18,<br>Gurugram, Haryana- 122015<br>Email: cs@munjalshowa.net  |
|     |   |   | Shareholders holding shares in electronic mode should address all their correspondence to their respective Depository Participant.  RTA may be contacted for any query related to Share Transfer and other matters.   |



|     | Queries relating to the Financial<br>Statements of the Company may be<br>addressed to | : | Mr. Pankaj Gupta<br>(Chief Financial Officer)<br>Munjal Showa Limited, Plot No. 9-11, Maruti Industrial Area, Sector-18,<br>Gurugram, Haryana- 122015<br>Email: pgupta@munjalshowa.net |
|-----|---|---|--|
| 05) | Annual General Meeting  |   |  |
|     | -Day, Date and Time   | : | September 10, 2020at 11:00 AM  |
|     | -Venue  | : | 9-11, Maruti Industrial Area, Sector 18, Gurugram-122015 (HR)  |
| 06) | Financial Calendar  |   |  |
|     | (a) Financial Year 2020-2021  | : | April 01st to March 31st   |
|     | (b) Financial reporting for the quarter ending June 2020                              | : | By August 14, 2020   |
|     | (c) Financial reporting for the quarter and half year ending September 2020           | : | By November 14, 2020   |
|     | (d) Financial reporting for the quarter and nine months ending December 2020          | : | By February 14, 2021   |
|     | (e) Financial reporting for the year ending March 2021                                | : | By End of May, 2021  |
|     | (f) Annual General Meeting for the year ending March 31, 2021                         | : | By End of September, 2021  |
| 07) | Face Value of the Equity Share  | : | ₹ 2/- per share  |
| 08) | Date of Book Closure  |   | Saturday, August 29, 2020 to Thursday, September 10, 2020 (both days inclusive)  |
| 09) | Dividend payment date   | : | The dividend on Equity Shares, if declared at the Annual General Meeting will be paid by October 09, 2020 to the members   |
| 10) | Company Identification Number (CIN)   | : | L34101HR1985PLC020934  |
|     | Permanent Account Number (PAN)  | : | AAACM0070D   |
| 11) | Annual Listing Fee  | : | Paid for the F.Y. 2020-21  |
| 12) | Details of Public Funding Obtained in the previous three years                        | : | The Company has not obtained any public funding in the previous three years.   |

# 13) The Company's financial discipline and prudence is reflected in the credit ratings ascribed by CRISIL rating agency for the Financial Year in review:

| Long-Term Rating          | AA/Negative |
|---------------------------|-------------|
| Short-Term Rating         | CRISIL A1+  |
| ₹ (in crores)             |             |
| INR 68.5 Long-Term Loans  | AA/Negative |
| INR 30 Cash Credit        | AA/Negative |
| INR 43.5 Letter of Credit | CRISIL A1+  |
| INR 2.25 Bank Guarantee   | CRISIL A1+  |
| INR 6 Commercial Paper    | CRISIL A1+  |



- 14) A certificate from the Company Secretary in practice that none of the directors on the Board of the Company have been debarred or disqualified from being appointed or continuing as directors of companies by the Board/Ministry of Corporate Affairs or any such statutory Authority is attached as **Annexure-H** and forms integral part of this Report.
- **15)** Total fees paid to the Statutory Auditors M/s Deloitte Haskins & Sells LLP, Chartered Accountants (ICAl Registration No. 117366W/W-100018) and all entities in the network firm/network entity of which the statutory Auditor is a part during the financial year 2019-20:

|  | (Amount in ₹) |
|--|---------------|
| Audit fee (Including fees for Internal Control Over Financial Reporting) | 26,00,000     |
| Limited review of unaudited financial results                            | 9,00,000      |
| Other services (certification etc.)                                      | 1,00,000      |
| Tax audit fee  | 3,00,000      |
| Out of pocket expenses   | 47,460        |
| Total  | 39,47,460     |

16) Sexual Harassment Policy: The Company has made a policy under Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013. The Company also has an Internal Complaints Committee which works on the issues regarding safety of women at workplace.

Disclosure in relation to the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 is given below:

| Number of complaints filed during the financial year 2019-20       | NIL |
|--|-----|
| Number of complaints disposed of during the financial year 2019-20 | NIL |
| Number of complaints pending at the end of financial year 2019-20  | NIL |

#### XIX. CHAIRMAN

The Company appointed Mr. Yogesh Chander Munjal as the Chairman of the Company w.e.f. October 26, 2016. He is an Executive Director of the Company.

Mr. Yogesh Chander Munjal and Mr. Shigeki Kobayashi are the Managing Directors of the Company.

#### XX. COMPLIANCE WITH THE REQUIREMENTS UNDER LISTING REGULATIONS

The Board of Directors periodically reviewed the compliance of all applicable laws and steps taken by the Company to rectify instances of non-compliance, if any. The Company is in compliance with all mandatory requirements of Listing Regulations. Specifically, Company confirms compliance with corporate governance requirements specified in Regulation 17 to 27 and clauses (b) to (i) of sub regulation (2) of Regulation 46 of the Listing Regulations.

In addition, the Company has also adopted the following non-mandatory requirement to the extent mentioned below:

#### The Board:

The Chairman of the Company is an Executive Director.

#### **Shareholders Rights:**

The quarterly and year to date financial results/statements are published in newspapers and posted on Company's website.

Modified Opinion(s) in Audit Report: The Company's financial statements had unmodified audit opinion.

**Reporting of Internal Auditor:** The Internal Auditor of the Company directly reports to the Audit Committee on functional matters.



#### XXI. CORPORATE GOVERNANCE CERTIFICATE

In compliance with Regulation 34 and Schedule V of Listing Regulations, a certificate from M/s. Deloitte Haskins & Sells LLP, Chartered Accountants, confirming compliance with the conditions of the Corporate Governance has been attached as *Annexure-I* forming integral part of this report.

#### For and on behalf of the Board

Place: Gurugram

Yogesh Chander Munjal

Vinod Kumar Agrawal

(Chairman & Managing Director)

(DIN 00003491)

B-175, Greater Kailash, Part I,
New Delhi -110048

Vinod Kumar Agrawal

(Director)

(DIN 00004463)

#### **ANNEXURE-B1**

#### **DECLARATION BY CHAIRMAN & MANAGING DIRECTOR**

[Regulation 34(3), read with Schedule V (Part D) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015]

I, Yogesh Chander Munjal, Chairman and Managing Director of Munjal Showa Limited hereby declare that all the members of Board of Directors and Senior Management Personnel have affirmed compliance with the Code of Conduct of the Company for the financial year 2019-20.

For and on behalf of the Board

Place: Gurugram
Date: June 30, 2020

Yogesh Chander Munjal (Chairman & Managing Director) (DIN 00003491) B-175, Greater Kailash, Part I, New Delhi -110048



#### ANNEXURE 'C' TO THE BOARD'S REPORT

#### CHIEF EXECUTIVE OFFICER (CEO) AND CHIEF FINANCIAL OFFICER (CFO) CERTIFICATION

Certificate under regulation 17(8) read with Schedule II Part B of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

The Board of Directors

Munjal Showa Limited

9-11, Maruti Industrial Area,
Sector-18, Gurugram-122015

We the undersigned, in our respective capacities as Chief Executive Officer and Chief Financial Officer of Munjal Showa Limited, to the best of our knowledge and belief certify that:

- a) We have reviewed financial statements and the cash flow statement for the year ended March 31, 2020 and that to the best of our knowledge and belief, we state that:
  - i) these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - ii) these statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b) We further state that to the best of our knowledge and belief, there are no transactions entered into by the Company during the year, which are fraudulent, illegal or violative of the Company's Code of Conduct.
- c) We hereby declare that all the members of the Board of Directors and Executive Committee have confirmed compliance with the Code of Conduct as adopted by the Company.
- d) We are responsible for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the Company pertaining to financial reporting of the Company and have disclosed to the Auditors and Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or proposed to take to rectify these deficiencies.
- e) We have indicated, based in our most recent evaluation, wherever applicable, to the Auditors and the Audit Committee;
  - i) significant changes, if any, in internal control over financial reporting during the year;
  - ii) significant changes, if any, in the accounting policies during the year and that the same has been disclosed in the notes to the financial statements; and
  - iii) instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having significant role in the Company's internal control system over the financial reporting.

#### For and on behalf of the Board

Place: Gurugram
Date: June 30, 2020

Yogesh Chander Munjal (Chairman & Managing Director) (DIN 00003491) B-175, Greater Kailash, Part I, New Delhi - 110048 Pankaj Gupta (Chief Financial Officer) (PAN ABCPG8127F) House No. 408, Sector - 4, Urban State, Gurugram -122001



#### ANNEXURE 'D' TO THE BOARD'S REPORT

# Secretarial Audit Report

# FORM No.MR-3 For The Financial Year ended on 31st March, 2020

(Pursuant to Section 204(1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014)

To,
The Members,
Munjal Showa Limited
CIN: L34101HR1985PLC020934
9-11, Maruti Industrial Area
Sector 18, Gurugram-122015,
Haryana

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Munjal Showa Limited** (hereinafter called the Company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, We hereby report that in our opinion, the company has, during the audit period covering financial year ended on 31st March, 2020 ("Audit Period") complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31st March, 2020 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;

- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings; (Not applicable to the Company during the audit period)
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'): -
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015.
  - Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018; (Not applicable to the Company during the audit period)
  - (d) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014; (Not applicable to the Company during the audit period)
  - (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008; (Not applicable to the Company during audit the period)
  - (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client to the extent of securities issued; Not applicable as the Company



is not registered as Registrar to an Issue and Share Transfer Agent.

- (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; and (Not applicable to the Company during the audit period)
- (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 2018; (Not applicable to the Company during the audit period)
- vi) As confirmed and certified by the management, there is no Sectoral law specifically applicable to the Company based on the Sectors /Businesses.
  - We have also examined compliance with the applicable clauses/regulations of the following:
- (i) Secretarial Standards with regard to Meeting of Board of Directors (SS-1) and General Meetings (SS-2) issued by The Institute of Company Secretaries of India;
- (ii) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015 and Listing agreements entered into by the Company with National Stock Exchange of India Limited and BSE Limited;

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above. During the year under review, the Company has paid/provided for managerial remuneration of Mr. Shigeki Kobayashi amounting to Rs. 228.37 lakhs, in excess of the limits and approvals prescribed under Section 197 read with Schedule V to the Companies Act, 2013. As per Amendment Notification effective from 12.9.2018 in the provisions of Section 197 and Schedule V to the Companies Act, 2013, the Central Government approval in this regard is no more required. However, the Company has represented to us that it shall seek necessary approval of the Shareholders at the ensuing General Meeting.

#### We further report that,

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors, Independent Directors and Woman Directors.

There were no changes in the composition of the Board of Directors during the period under review.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision is carried through while the dissenting members' views are captured and recorded as part of the minutes (during the year under review there were no instance recorded in the minutes where any director has dissented to any particular resolution).

We further report that based on review of compliance mechanism established by the Company and on the basis of the Compliance Certificate(s) issued by the KMP's and taken on record by the Board of Directors at their meeting(s), we are of the opinion that management has adequate systems and processes commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the audit period the Company had no specific events/actions that had a major bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc.

#### Limitations

The prevailing lockdown on account of COVID-19 situation has impacted the physical verification of the documents and records as being maintained by the Company at their offices and we are constrained to determine the quantum of said impact. We have taken all possible steps to verify the records as made available to us by the Company through electronic medium and taken necessary confirmation / representation from the officials of Company, wherever required.

For SATYENDER KUMAR & ASSOCIATES

Company Secretaries

Satyender Kumar (Proprietor) C.P. No. 5189 FCS 4087

Place: Gurugram FCS 4087
Date: June 30, 2020 (UDIN: F004087B000401077)



#### ANNEXURE 'E'TO THE BOARD'S REPORT

# Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo

#### (A) CONSERVATION OF ENERGY-

(i) The steps taken or impact on conservation of energy;

The Company is making continuous efforts to conserve and optimize energy wherever practicable by economizing on fuel and power.

The following new initiatives were taken to conserve energy during the year 2019-20:

- 1. Stopped Air Leakages
- 2. Big Motors to small Motors
- 3. Clubbing of Operations
- 4. Providing Auto stop timers to stop machines during breaks
- 5. Auto stop timers on exhaust fans
- 6. Power factor improved
- 7. Chip conveyor motor removed
- 8. 250 watts mercury vapour lamps replaced with 100 LED lights
- (ii) The steps taken by the company for utilizing alternate sources of energy;

The Company uses State Power Board Electricity and Generators. Your Company has started the solar power plant for Gurugram and Manesar Plant. The Company is trying to reduce Energy by using LED Lights and Solar Water Heater etc.

#### (B) TECHNOLOGY ABSORPTION

(I) THE EFFORTS MADE TOWARDS TECHNOLOGY ABSORPTION;

New product Technology absorption

Indigenization of CKD Parts

(II) THE BENEFITS DERIVED LIKE PRODUCT IMPROVEMENT, COST REDUCTION, PRODUCT DEVELOPMENT OR IMPORT SUBSTITUTION;

Process / product improvements for consistency of performance Supply to the existing customers for their new models

#### Future plan of action

Our efforts will be focused on catering the requirement of our existing customers for their new models and indigenization of various components.

#### (III) IMPORTED TECHNOLOGY

Your Company has absorbed the technology received from collaborator Showa Corporation, Japan, continuously. As in the past, the Company has successfully implemented indigenization of various components as an import substitution in order to fulfill the continuous demand of the customers for price reduction with the prior approval of our collaborators on quality issues. The cost reduction was possible because of material reduction, standardization, application engineering, product engineering & manufacturing and reduction in manufacturing cycle time.

In the last five years, the Company has imported various drawings with right to use for getting the orders from existing and new customers for their new models.

#### **Expenditure on Research and Development**

Capital ₹ NIL

Recurring ₹ 1,20,60,167/-**Total** ₹ **1,20,60,167**/-



#### (C) FOREIGN EXCHANGE EARNINGS AND OUTGO

Activities relating to exports, initiatives taken to increase exports, development of new export markets for product and services and export plans:

The Company is not doing any export directly to those countries where our collaborator M/s Showa Corporation has manufacturing base. However, the Company has started exporting certain components to Showa/its joint ventures/ its associates wherever they

find our price competitive. Further, the Company is catering to the requirement of Shock Absorbers, Struts and Window Balancers for export models of Hero MotoCorp Limited, Honda Motorcycles and Scooter India Pvt. Limited and for Maruti Suzuki India Limited.

#### Total Foreign Exchange used and earned

The foreign exchange earnings during the year were ₹ 9,818,088/- and foreign exchange outgo during the year was ₹ 1,540,793,252 /-.

For and on behalf of the Board

Place: Gurugram Date: June 30, 2020 Yogesh Chander Munjal (Chairman & Managing Director) (DIN 00003491) B-175, Greater Kailash, Part I, New Delhi -110048 Vinod Kumar Agrawal (Director) (DIN 00004463) A-224, Ist Floor, Defence Colony, New Delhi - 110024



#### ANNEXURE 'F' TO THE BOARD'S REPORT

Statement of Disclosure of Remuneration under Section 197 of the Companies Act 2013 and Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

THE RATIO OF THE REMUNERATION OF EACH DIRECTOR TO THE MEDIAN REMUNERATION OF THE EMPLOYEES OF THE COMPANY FOR THE FINANCIAL YEAR 2019-2020

| S.NO. | NAME                      | DESIGNATION             | RATIO |
|-------|---------------------------|-------------------------|-------|
| 1.    | Mr. Yogesh Chander Munjal | Managing Director       | 111   |
| 2.    | Mr. Shigeki Kobayashi     | Joint Managing Director | 67    |

The Company pays only sitting fees to Non-Executive Directors.

THE PERCENTAGE INCREASE IN REMUNERATION OF EACH DIRECTOR, CHIEF FINANCIAL OFFICER, CHIEF EXECUTIVE OFFICER, COMPANY SECRETARY OR MANAGER, IF ANY, IN THE FINANCIAL YEAR 2019-2020

The changes made in the remuneration of each director, chief financial officer, chief executive officer, company secretary or manager in the financial year is as follows:-

| S. NO. | NAME                      | DESIGNATION             | PERCENTAGE CHANGE |
|--------|---------------------------|-------------------------|-------------------|
| 1.     | Mr. Yogesh Chander Munjal | Managing Director       | 22.63             |
| 2.     | Mr. Shigeki Kobayashi     | Joint Managing Director | 4.10              |
| 3.     | Mr. Pankaj Gupta          | Chief Financial Officer | 6.84              |
| 4.     | Ms. Geetanjali Sharma     | Company Secretary       | 0.40              |

THE PERCENTAGE DECREASE IN THE MEDIAN REMUNERATION OF EMPLOYEES IN THE FINANCIAL YEAR 2019-20: 1.12 THE NUMBER OF PERMANENT EMPLOYEES ON THE ROLLS OF COMPANY

There were 1,256 employees on the rolls of the Company as on March 31, 2020 as compared to 1,267 employees as on March 31, 2019.

AVERAGE PERCENTILE INCREASE ALREADY MADE IN THE SALARIES OF EMPLOYEES OTHER THAN THE MANAGERIAL PERSONNEL IN THE LAST FINANCIAL YEAR AND ITS COMPARISON WITH THE PERCENTILE INCREASE IN THE MANAGERIAL REMUNERATION AND JUSTIFICATION THEREOF AND POINT OUT IF THERE ARE ANY EXCEPTIONAL CIRCUMSTANCES FOR INCREASE IN THE MANAGERIAL REMUNERATION

The average percentile decrease in the salaries of employees was around 10.78% and the percentile increase in the managerial remuneration for the year was 14.95%. The Company except Managing Director and Joint Managing Director gives general increase to all its permanent employees after every three years as per the practice followed by the Company after making wage agreements with its permanent workers for three years. The last increase was effective from July 2016. Apart from this the Company gives 3 to 5 percent every year on the basis of the individual employee's performance.

It is hereby affirmed that the remuneration paid is as per the Remuneration Policy for Directors, Key Managerial Personnel and other Employees.

For and on behalf of the Board

Place: Gurugram Date: June 30, 2020 Yogesh Chander Munjal (Chairman & Managing Director) (DIN 00003491) B-175, Greater Kailash, Part I, New Delhi -110048 Vinod Kumar Agrawal
(Director)
(DIN 00004463)
A-224, Ist Floor, Defence Colony,
New Delhi -110024



Statement of particulars of employees pursuant to Section 197(12) of the Companies Act, 2013 read with Rule 5(2) & (3) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 for the year ended March 31, 2020

. Details of top ten employee except Managing Directors:

| Whether any such employee is a relative of any director or manager of the company      | ON                                       | ON                                    | ON   | ON  | ON                                 | ON                             | ON                          | ON                                | O <sub>N</sub>                            | ON   |
|--|--|---------------------------------------|--|---|------------------------------------|--------------------------------|-----------------------------|-----------------------------------|---|--|
| Percent-<br>age/Nos.<br>of Equity<br>Share   | IIN                                      | II.                                   | NIL  | 1206<br>shares                              | IJ.                                | II.                            | II.                         | IJ.                               | II.                                       | NIL  |
| Last<br>employment<br>held before<br>joining the<br>Company and<br>Designation<br>hold | Showa<br>Corporation,<br>Japan           | Showa<br>Corporation,<br>Japan        | Saroj Pvt. Ltd                             | Omega Bright<br>Steels Pvt. Ltd             | Thai Summit                        | Birla Yamaha<br>Ltd, Dehradun  | Diamond<br>Spring           | Kelvinator,<br>Alwar              | ISDD National<br>Voluntary<br>origination | Donaldson<br>India Filter<br>System Pvt.<br>Ltd. |
| Age<br>(Years)   | 40                                       | 37                                    | 56   | 54  | 55                                 | 28                             | 59                          | 55                                | 56  | 47   |
| Date of Commence- ment of Employment   | 03.10.2017                               | 13.10.2016                            | 14.11.2005                                 | 27.09.1994                                  | 10.10.2008                         | 03.10.1997                     | 19.12.1986                  | 13.06.1994                        | 01.02.1992                                | 13.11.2017                                       |
| Nature of duties   | Technical                                | Technical                             | Sr. Mgt-<br>Purchase<br>Department<br>Head | Sr. Mgt.<br>Head<br>Finance and<br>Accounts | Sr. Mgt-<br>Haridwar<br>Plant Head | Sr. Mgt-<br>Paint Shop<br>Head | Sr. Mgt-<br>Quality<br>Head | Sr. Mgt-<br>Manesar<br>Plant Head | Sr. Mgt.<br>P&A                           | Sr. Mgt.<br>Production                           |
| Experience (Years)   | 20                                       | 16                                    | 30   | 30  | 29                                 | 39                             | 38                          | 31                                | 28  | 20   |
| Quali-<br>fication   | Graduate in<br>Mechanical<br>Engineering | Graduate in<br>Automobile<br>Electric | B. Tech.<br>(Mech.)                        | CA, CS & CMA                                | BE                                 | B. Sc.<br>(Chem.)              | Diploma<br>(Mech.)          | Diploma<br>(Mech.)                | MSC +MBA                                  | BE   |
| Nature of employment   | Contractual                              | Contractual                           | Permanent<br>Employee                      | Permanent<br>Employee                       | Permanent<br>Employee              | Permanent<br>Employee          | Permanent<br>Employee       | Permanent<br>Employee             | Permanent<br>Employee                     | Permanent<br>Employee                            |
| Gross Remuneration (₹)   | 5,656,519                                | 5,821,796                             | 4,527,953                                  | 3,821,843                                   | 3,365,900                          | 3,329,803                      | 3,170,534                   | 2,953,446                         | 2,465,973                                 | 2,447,682  |
| Designation  | Technical<br>Advisor                     | Technical<br>Advisor                  | V.P  | V.P & C.F.O.                                | A.V.P.                             | V.P                            | V.P                         | A.V.P                             | G.M.                                      | G.M.   |
| Name   | HIDEKAZU<br>SHIMAZAKI                    | HIDENOBU                              | ASHUTOSH<br>SRIVASTAVA                     | PANKAJ<br>GUPTA                             | SANJAY<br>KUMAR<br>SHARMA          | RAKESH<br>KUMAR<br>VASHIST     | MANOJ<br>KUMAR<br>SAXENA    | PARAMJEET<br>SINGH<br>YADAV       | AKSHAY<br>KUMAR<br>TRIPATHY               | MANISH<br>AGARAWAL                               |
| No.  | <b>—</b>                                 | 7                                     | m  | 4   | 2                                  | 9                              | 7                           | ∞                                 | 0   | 10   |

Note: Gross remuneration shown above is subject to tax and comprises salary including arrears, allowances, rent, medical reimbursements, leave travel benefits, leave encashment, provident fund, superannuation fund & gratuity.



Details of the Employees, who were in receipt of remuneration aggregating ₹ 1,02,00,000 or more per annum.

ä

| Last Percent- Whether any such held before of Equity employee is joining the Share a relative of ompany and Designation hold company | Yes,<br>disclosure<br>is given in<br>Note 32 of<br>Financial<br>Statements | O <sub>N</sub>                                   |
|--|--|--|
| Percent-<br>age/Nos.<br>of Equity<br>Share   | J <sub>N</sub>   | NI   |
| Last Percent- employment age/Nos. held before of Equity joining the Share Company and Designation hold                               | Chief<br>Executive-<br>Rockman<br>Cycle Inds.<br>Ltd.                      | Showa India<br>Private<br>Limited                |
| Age<br>(Years)   | 80   | 56   |
| Date of<br>Commence-<br>ment of<br>Employment  | 01.09.1986   | 26.10.2016                                       |
| Nature of<br>duties  | Overall<br>management of<br>the affairs of the<br>Company                  | Overall management of the affairs of the Company |
| Experience (Years)   | 92   | 38   |
| Quali-<br>fication   | B. Arch.   | Graduate   |
| Nature of<br>employment  | Contractual  | Contractual                                      |
| E  | 5,82,40,135/-  | 3,49,58,605/-                                    |
| Designation Gross Remunerati   | Managing<br>Director   | Joint<br>Managing<br>Director                    |
| SI. Name<br>No.  | Yogesh<br>Chander<br>Munjal  | Shigeki<br>Kobayashi                             |
| is So.   | <del>.</del>   | 2.   |

# Employed for part of the financial year and was in receipt of remuneration not less than $\cline{7}$ 8,50,000 per month: NII ن

# NOTES:

- Information has been furnished on the basis of employees employed throughout the financial year, who were in receipt of remuneration for that year which, in the aggregate, was not less than ₹ 1.02 Cr per annum (₹ 8.50 Lakhs per month) and for employees who worked for a part of the Financial Year, who were in receipt of remuneration for any part of the year. None of the Employee was there who was in receipt of remuneration in excess of that drawn by the Managing Director or whole time director or manager and holds by himself or along with his spouse and dependent children, not less than 2% of the equity shares of the Company;
- Gross remuneration includes Salary, Commission, Company's contribution to Provident Fund and Superannuation Fund, Medical Reimbursement, Monetary Value of Perquisites & value of Rent Free Accommodation;  $\vec{\mathsf{c}}$
- 3. The above employees are not related to any Director of the Company;
- 4. The appointment is contractual as per the policy/rules of the Company;
- Terms and conditions are as per the Appointment Letter given to the appointee from time to time; 5.
- All the employees have adequate experience to discharge the responsibilities assigned to them.

For and on behalf of the Board

Place: Gurugram Date: June 30, 2020

Yogesh Chander Munjal (Chairman & Managing Director) (DIN 00003491) B-175, Greater Kailash, Part I, New Delhi - 110048

(Director) (DIN 00004463) A-224, Ist Floor, Defence Colony, New Delhi -110024

Vinod Kumar Agrawal



#### ANNEXURE 'G' TO THE BOARD'S REPORT

# Annual Disclosure on Corporate Social Responsibility (CSR) Activities

1. The Company continues to engage with stakeholders including communities, academia, civil society, expert organisations and the Government and would take up such other CSR activities in line with the Government's intent and which are important for society. The above areas are mapped with the activities as prescribed in Schedule VII to the Companies Act, 2013 in the Annexure.

The CSR Policy of the Company is available on the Company's website. The link of the same is: <a href="https://www.munjalshowa.net/wp-content/uploads/2020/07/CSR-Policy.pdf">https://www.munjalshowa.net/wp-content/uploads/2020/07/CSR-Policy.pdf</a>

#### 2. Composition of the CSR Committee:

Mr. Yogesh Chander Munjal- Chairman

Mr. Vinod Kumar Agrawal- Member

Mr. Shigeki Kobayashi-Member

- 3. Average net profit of the Company for last three financial years: ₹ 9,009 lakhs
- 4. Prescribed CSR Expenditure (two percent of the amount as in item 3 above): ₹ 180.19 lakhs
- 5. Details of CSR spend for the financial year 2019-20:
  - a. Total amount spent for the financial year 2019-20: ₹ 192.47 lakhs
  - b. Amount unspent, if any: Nil
  - c. Manner in which the amount spent during the financial year 2019-20 is detailed below:

| (1)       | (2)   | (3)  | (4)                                 | (5)  |                | (6)   | (7)                                   | (8)                                   | (9)                                   |   |   |   |   |   |
|-----------|---|--|-------------------------------------|--|----------------|---|---------------------------------------|---------------------------------------|---------------------------------------|---|---|---|---|---|
| S.<br>No. |   | Relevant<br>Section of<br>Schedule<br>VII in which | Projects/<br>Programmes<br>Coverage | Amount sp<br>the projec<br>program<br>(In ₹) | ts or<br>me    | Cumulative<br>expenditure<br>upto March<br>31, 2020<br>(In ₹) | expenditure<br>upto March<br>31, 2020 | expenditure<br>upto March<br>31, 2020 | expenditure<br>upto March<br>31, 2020 | expenditure S<br>upto March Di<br>31, 2020 th | expenditure Spent: upto March Direct or | Date of<br>Recommended<br>by the CSR<br>Committee | Spent: Recommended Direct or by the CSR through Committee | Date of<br>Approval by<br>the Board of<br>Directors |
|           |   | the project<br>is covered                          |                                     | Direct expenditure                           | Over-<br>heads |   | Implementing<br>agency                |                                       |                                       |   |   |   |   |   |
| 1.        | Skill enhancement &<br>Imparted industrial training<br>by NAPS programme and<br>paid requisite remuneration<br>to the trainees.   | ii. Promoting<br>Education                         | Gurugram                            | 37,03,288                                    | 0              | 37,03,288   | Direct                                | 30.05.2019                            | 30.05.2019                            |   |   |   |   |   |
| 2.        | Running and maintenance<br>expenses of Pathology LAB<br>for poor and needy patients,<br>medical expenses of<br>patients through Dayanand<br>Medical College and others<br>and professional fees to<br>Doctor. | i. Preventive<br>Health care                       | Ludhiana                            | 16,13,210                                    | 0              | 16,13,210   | Direct                                | 30.05.2019                            | 30.05.2019                            |   |   |   |   |   |



| (1)       | (2)   | (3)  | (4)                                 | (5)  |                | (6)   | (7)                                      | (8)   | (9)   |
|-----------|---|--|-------------------------------------|--|----------------|---|--|---|---|
| S.<br>No. | CSR project or activity identified  | Relevant<br>Section of<br>Schedule<br>VII in which | Projects/<br>Programmes<br>Coverage | Amount sp<br>the projec<br>program<br>(In ₹) | ts or<br>me    | Cumulative<br>expenditure<br>upto March<br>31, 2020 | Amount<br>Spent:<br>Direct or<br>through | Date of<br>Recommended<br>by the CSR<br>Committee | Date of<br>Approval by<br>the Board of<br>Directors |
|           |   | the project<br>is covered                          |                                     | Direct expenditure                           | Over-<br>heads | (In₹)   | Implementing<br>agency                   |   |   |
| 3.        | Provided Cooler to Vedic<br>Kanya High School<br>situated at Gurugram in<br>order to provide adequate<br>infrastructure facility for the<br>students of the school. | ii. Promoting<br>Education                         | Gurugram                            | 75,001                                       | 0              | 75,001  | Direct                                   | 30.05.2019  | 30.05.2019  |
| 4.        | Provided fees and other charges for BPL Students to SGT University.   | ii. Promoting<br>Education                         | Gurugram                            | 1,80,000                                     | 0              | 1,80,000  | Direct                                   | 30.05.2019  | 30.05.2019  |
| 5.        | Medical/Healthcare expenses to Rotary southern charitable Trust.  | i. Preventive<br>Health care                       | Delhi                               | 500,000                                      | 0              | 500,000   | Direct                                   | 30.05.2019  | 30.05.2019  |
| 6.        | Medical/Healthcare<br>expenses to Arya Veer Netra<br>Chikitsalaya   | i. Preventive<br>Health care                       | Gurugram                            | 10,00,000                                    | 0              | 10,00,000   | Direct                                   | 30.05.2019  | 30.05.2019  |
| 7.        | Paid to Khushi Kinship for<br>Humanitarian Social and<br>Holistic intervention in india   | ii. Promoting<br>Education                         | Delhi                               | 3,70,000                                     | 0              | 3,70,000  | Direct                                   | 30.05.2019  | 30.05.2019  |
| 8.        | Paid to Sri Sathya Sai Central<br>Trust for general Public<br>health care schemes   | i. Preventive<br>Health care                       | Delhi                               | 10,50,000                                    | 0              | 10,50,000   | Direct                                   | 30.05.2019  | 30.05.2019  |
| 9.        | Paid to CII to Promote<br>technical, financial<br>education activities through<br>Satyanand Munjal Training<br>Institute  | ii. Promoting<br>Education                         | Karnataka                           | 1,00,00,000                                  | 0              | 1,00,00,000   | Direct                                   | 30.05.2019  | 30.05.2019  |
| 10.       | Provided Furniture and<br>other Expenses for Students<br>through Raman Kant Munjal<br>Foundation  | ii. Promoting<br>Education                         | Gurugram                            | 7,55,860                                     | 0              | 7,55,860  | Raman<br>Kant Munjal<br>Foundation       | 30.05.2019  | 30.05.2019  |
| TOTA      | L   |  |                                     | 1,92,47,359                                  |                | 1,92,47,359   |  |   |   |

The CSR Committee approved the programs and projected, is subject to the interchanges of expenditure among activities as approved.

- 6. In case the Company has failed to spend the two per cent of the average net profit of the last three financial years or any part thereof, the Company shall provide the reasons for not spending the amount in its Board report:
  - Not Applicable
- 7. A responsibility statement of the CSR Committee that the implementation and monitoring of CSR Policy, is in compliance with CSR objectives and Policy of the Company.
  - We hereby declare that implementation and monitoring of the CSR policy are in compliance with CSR objectives and policy of the Company.



We also hereby confirmed that all the CSR expenditure spent during the financial year 2019-20 was in accordance with Schedule VII of the Companies Act, 2013.

8. Our aim is to be one of the most respected companies in India delivering superior and sustainable value to all our customers, business partners, shareholders, employees and host communities.

The CSR initiatives focus on holistic development of host communities and create social, environmental and economic value to the society.

To pursue these objectives we will continue to:

- Uphold and promote the principles of inclusive growth and equitable development.
- b. Develop Community Development Plans based on needs and priorities of host communities and measure the effectiveness of community development programmes.
- c. Work actively in areas of preventive health and sanitation, education, skills for employability, livelihoods and income generation, waste resource management and water conservation for host communities for enhancing Human Development Index.
- d. Collaborate with likeminded bodies like governments, voluntary organizations and academic institutes in pursuit of our goals.

Interact regularly with stakeholders, review and publicly report our CSR initiatives.

For and on behalf of the Board

Place: Gurugram

Yogesh Chander Munjal

Vinod Kumar Agrawal

(Chairman & Managing Director)

(DIN 00003491)

B-175, Greater Kailash, Part I,
New Delhi - 110048

Vinod Kumar Agrawal

(Director)

(DIN 00004463)



#### ANNEXURE 'H'TO THE BOARD'S REPORT

#### **CERTIFICATE OF NON-DISQUALIFICATION OF DIRECTORS**

(Pursuant to Regulation 34(3) and Schedule V Para C clause (10)(i) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015)

To,
The Members of
Munjal Showa Limited
CIN: L34101HR1985PLC020934
9-11, Maruti Industrial Area
Sector 18, Gurugram-122015,
Haryana

We have examined the following documents:

- i) Declaration of non-disqualification as required under Section 164 of Companies Act, 2013 ('the Act');
- ii) Disclosure of concern or interests as required under Section 184 of the Act; (hereinafter referred to as 'relevant documents')

as submitted by the Directors of Munjal Showa Limited ('the Company') bearing CIN: L34101HR1985PLC020934 and having its registered office at 9-11, Maruti Industrial Area Sector 18, Gurugram-122015, Haryana, to the Board of Directors of the Company ('the Board') for the Financial Year ended 31st March, 2020 and relevant registers, records, forms and returns maintained by the Company and as made available to us for the purpose of issuing this Certificate in accordance with Regulation 34(3) read with Schedule V Para C Clause 10(i) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We have considered non-disqualification to include non-debarment by Regulatory/ Statutory Authorities. It is the responsibility of Directors to submit relevant documents with complete and accurate information in accordance with the provisions of the Act.

Ensuring the eligibility for the appointment / continuity of every Director on the Board is the responsibility of the management of the Company. Our responsibility is to express an opinion on the basis of our verification.

Based on our examination as aforesaid and such other verifications carried out by us as deemed necessary and adequate (including Directors Identification Number (DIN) status at the portal www.mca.gov.in), in our opinion and to the best of our information and knowledge and according to the explanations provided by the Company, its officers and authorized representatives, we hereby certify that none of the Directors on the Board of the Company, as listed hereunder for the Financial Year ending 31st March, 2020, have been debarred or disqualified from being appointed or continuing as Directors of Companies by Securities and Exchange Board of India/Ministry of Corporate Affairs or any such statutory authority.

| Sr.<br>No. | Name of Director          | DIN      | Date of appointment in Company |
|------------|---------------------------|----------|--------------------------------|
| 1.         | Mr. Surinder Kumar Mehta  | 00002888 | 23/09/2008                     |
| 2.         | Mr. Yogesh Chander Munjal | 00003491 | 16/05/1985                     |
| 3.         | Mr. Ashok Kumar Munjal    | 00003843 | 02/01/1989                     |
| 4.         | Mr. Vinod Kumar Agrawal   | 00004463 | 29/07/2005                     |



| Sr.<br>No. | Name of Director      | DIN      | Date of appointment in Company |
|------------|-----------------------|----------|--------------------------------|
| 5.         | Mr. Devi Singh        | 00015681 | 23/09/2008                     |
| 6.         | Ms. Geeta Anand       | 00078091 | 03/11/2018                     |
| 7.         | Mr. Nand Lal Dhameja  | 02351762 | 23/09/2008                     |
| 8.         | Mrs. Charu Munjal     | 03094545 | 23/05/2014                     |
| 9.         | Mr. Shigeki Kobayashi | 07626553 | 26/10/2016                     |
| 10.        | Mr. Yasuhiro Yamamoto | 08127304 | 30/05/2018                     |

This certificate is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

This Certificate has been issued at the request of the Company to make disclosure in its Corporate Governance Report of the Financial Year ended 31st March, 2020.

For SATYENDER KUMAR & ASSOCIATES

Company Secretaries

Satyender Kumar (Proprietor) C.P. No. 5189 FCS 4087

(UDIN: F004087B000400758)

Place: Gurugram

Date: June 30, 2020



#### ANNEXURE 'I'TO THE BOARD'S REPORT

To The Members of MUNJAL SHOWA LIMITED

# Independent Auditor's Certificate on Corporate Governance

- 1. This certificate is issued in accordance with the terms of our engagement letter dated January 03, 2020.
- 2. We, Deloitte Haskins & Sells LLP, Chartered Accountants, the Statutory Auditors of Munjal Showa Limited ("the Company"), have examined the compliance of conditions of Corporate Governance by the Company, for the year ended on 31 March 2020, as stipulated in regulations 17 to 27 and clauses (b) to (i) of regulation 46(2) and para C and D of Schedule V of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the Listing Regulations).

#### Managements' Responsibility

3. The compliance of conditions of Corporate Governance is the responsibility of the Management. This responsibility includes the design, implementation and maintenance of internal control and procedures to ensure the compliance with the conditions of the Corporate Governance stipulated in Listing Regulations.

#### Auditor's Responsibility

- 4. Our responsibility is limited to examining the procedures and implementation thereof, adopted by the Company for ensuring compliance with the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.
- 5. We have examined the books of account and other relevant records and documents maintained by the Company for the purposes of providing reasonable assurance on the compliance with Corporate Governance requirements by the Company.
- 6. We have carried out an examination of the relevant records of the Company in accordance with the Guidance Note on Certification of Corporate Governance issued by the Institute of the Chartered Accountants of India (the ICAI), the Standards on Auditing specified under Section 143(10) of the Companies Act 2013, in so far as applicable for the purpose of this certificate and as per the Guidance Note on Reports or Certificates for Special Purposes issued by the ICAI which requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI.
- 7. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.

#### Opinion

- 8. Based on our examination of the relevant records and according to the information and explanations provided to us and the representations provided by the Management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in regulations 17 to 27 and clauses (b) to (i) of regulation 46(2) and para C and D of Schedule V of the Listing Regulations during the year ended March 31, 2020.
- 9. We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

For **DELOITTE HASKINS & SELLS LLP** 

Chartered Accountants (Firm's Registration No. 117366W / W-100018)

Jaideep Bhargava

Partner (Membership No. 090295) (UDIN:20090295AAAAEN1230)

Place: Gurugram
Date: June 30, 2020



### Independent Auditor's Report

### To The Members of Munial Showa Limited

### **Report on the Audit of the Financial Statements**

### **Opinion**

We have audited the accompanying financial statements of Munjal Showa Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2020, the Statement of Profit and Loss (including Other Comprehensive Income), the Statement of Cash Flows and the Statement of Changes in Equity for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, ("Ind AS") and other accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2020, and its profit, total comprehensive income, its cash flows and the changes in equity for the year ended on that date.

### **Basis for Opinion**

We conducted our audit of the financial statements in accordance with the Standards on Auditing specified under section 143(10) of the Act (SAs). Our responsibilities under those Standards are further described in the Auditor's Responsibility for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules made thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. We have determined that there are no key audit matters to communicate in our report.

### Information Other than the Financial Statements and Auditor's Report Thereon

- The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the Board's Report including Annexures to Board's Report, Corporate Governance, Management Discussion and Analysis and Shareholder's Information, but does not include the financial statements and our auditor's report thereon.
- Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.
- In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated.
- If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the Ind AS and other accounting principles generally accepted in India. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and



other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

### Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal financial control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
- of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the financial statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the financial statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



### Report on Other Legal and Regulatory Requirements

- 1. As required by Section 143(3) of the Act, based on our audit, we report, that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - c) The Balance Sheet, the Statement of Profit and Loss including Other Comprehensive Income, the Statement of Cash Flows and Statement of Changes in Equity dealt with by this Report are in agreement with the books of account.
  - d) In our opinion, the aforesaid financial statements comply with the Ind AS specified under Section 133 of the Act.
  - e) On the basis of the written representations received from the directors as at March 31, 2020 taken on record by the Board of Directors, none of the directors is disqualified as at March 31, 2020 from being appointed as a director in terms of Section 164(2) of the Act.
  - f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A". Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting.
  - g) With respect to the other matters to be included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, as amended:

In our opinion and to the best of our information and according to the explanations given to us, the remuneration paid/ provided by the Company to its directors during the year is in excess of the limits laid down under section 197 of the Act read with Schedule V of the Companies Act, 2013.

Details of remuneration paid in excess of the limit laid down under this section read with Schedule V of the Companies Act, 2013, which is subject to the Shareholder's approval at the ensuing general meeting are given below:

| Managerial<br>Position        | Excess amount<br>of remuneration<br>paid/ provided<br>(₹ in Lakhs) | Financial<br>period                  | Treatment of the excess remuneration in the financial statements |
|-------------------------------|--|--------------------------------------|--|
| Joint<br>Managing<br>Director | 228.37   | 1 April 2019<br>to March 31,<br>2020 | Included in<br>Employee<br>benefits<br>expenses                  |

- h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended in our opinion and to the best of our information and according to the explanations given to us:
  - The Company has disclosed the impact of pending litigations on its financial position in its financial statements- Refer Note 31 of the financial statements;
  - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses- Refer Note 37 of the financial statements:
  - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company- Refer Note 38 of the financial statements;
- 2. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government in terms of Section 143(11) of the Act, we give in "Annexure B" a statement on the matters specified in paragraphs 3 and 4 of the Order.

### For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants (Firm's Registration No.117366W/W-100018)

**Jaideep Bhargava** Partner bership No. 090295)

Gurugram (Membership No. 090295) June 30, 2020 (UDIN: 20090295AAAAEL4877)



### ANNEXURE A TO THE INDEPENDENT AUDITOR'S REPORT

(Referred to in paragraph 1(f) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

Report on the Internal Financial Controls Over Financial Reporting under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of **Munjal Showa Limited** ("the Company") as at March 31, 2020 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

### Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the "Guidance Note on Audit of Internal Financial Controls over Financial Reporting" (the "Guidance Note") issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note issued by the Institute of Chartered Accountants of India and the Standards on Auditing prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

### Meaning of Internal Financial Controls Over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorisations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

### Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls,



material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Opinion**

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2020, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note issued by the Institute of Chartered Accountants of India.

### For DELOITTE HASKINS & SELLS LLP

**Chartered Accountants** 

(Firm's Registration No.: 117366W/W-100018)

Jaideep Bhargava

Partner

Gurugram (Membership No. 090295) June 30, 2020 (UDIN: 20090295AAAAEL4877)



### ANNEXURE B TO THE INDEPENDENT AUDITOR'S REPORT

(Referred to in paragraph 2 under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

- (i) In respect of its property, plant and equipment:
  - (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of the property, plant and equipment.
  - (b) All the property, plant and equipment were physically verified by the management during the year in accordance with a planned programme of verifying them once in three years which, in our opinion, is reasonable having regard to the size of the Company and nature of its assets. No material discrepancies were noticed on such verification.
  - (c) According to the information and explanations given to us and the records examined by us and based on the examination of the registered sale deed and conveyance deed provided to us, we report that, the title deeds, comprising all the immovable properties of land and buildings included under the head "Property, plant and equipment", are held in the name of the Company as at the balance sheet date except the following:

| Particulars of the land                                 | Amount (Carrying amount as at<br>March 31, 2020) (₹ in lakhs) | Remarks                                     |
|---|---|---|
| Freehold land located at Manesar admeasuring 59,273 sft | 2,377.36  | Pending registration in the name of Company |

- (ii) As explained to us, the inventories were physically verified during the year by the management at reasonable intervals other than for inventories lying with third parties at the end of the year for which confirmations have been obtained in most of the cases and no material discrepancies were noticed on physical verification.
- (iii) The Company has not granted any loans, secured or unsecured, to companies, firms, Limited Liability Partnerships or other parties covered in the register maintained under section 189 of the Companies Act, 2013.
- (iv) The Company has not granted any loans, made investments or provided guarantees and hence reporting under clause (iv) of the Order is not applicable.
- (v) According to the information and explanations given to us, the Company has neither accepted any deposit during the year nor has any unclaimed deposits within the meaning of Section 73 to Section 76 or any other relevant provisions of the Companies Act, 2013.
- (vi) The maintenance of cost records has not been specified by the Central Government under section 148(1) of the Companies Act, 2013.
- (vii) According to the information and explanations given to us, in respect of statutory dues:
  - (a) The Company has generally been regular in depositing undisputed statutory dues, including Provident Fund, Employees' State Insurance, Income-Tax, Goods & Services Tax, Customs Duty, Cess and other material statutory dues applicable to it with the appropriate authorities. There were no undisputed amounts payable in respect of Provident Fund, Employees' State Insurance, Income-tax, Goods & Services Tax, Customs Duty, cess and other material statutory dues in arrears as at March 31, 2020 for a period of more than six months from the date they became payable.



(b) There are no dues in respect of Sales Tax, Customs Duty, Excise Duty, Value Added Tax and Goods & Services Tax as at March 31, 2020 which have not been deposited on account of dispute. The following are the particulars of Income-tax which have not been deposited/deposited under protest as at March 31, 2020 by the Company on account of disputes:

| Name of<br>Statute      | Nature of<br>Dues | Amount*<br>(₹ in lakhs) | Amount paid<br>under protest<br>(₹ in lakhs) | Period to which<br>the Amount<br>Relates | Dispute is Pending   |
|-------------------------|-------------------|-------------------------|--|--|--|
|                         |                   | 1,385.91                | 435.36                                       | AY 2010-11                               | Set aside by Income Tax<br>Appellate Tribunal pending<br>with Dispute resolution<br>panel. |
| Income-tax<br>Act, 1961 | Income-<br>tax    | 2,060.47                | 1442.72                                      | AY 2011-12                               | Set aside by Income Tax<br>Appellate Tribunal pending<br>with assessing officer.           |
|                         |                   | 61.69                   | 61.69  | AY 2013-14                               | Income Tax Appellate<br>Tribunal   |
|                         |                   | 45.40                   | 33.71  | AY 2015-16                               | Income Tax Appellate<br>Tribunal   |

<sup>\*</sup> Amount as per demand orders including interest and penalty wherever indicated in the order and excludes disputed dues fully paid.

- (viii) In our opinion and according to the information and explanations given to us, the Company has not defaulted in repayment of loans/borrowings to banks. The Company has not taken any loans or borrowings from financial institutions and government or has not issued any debentures during the year.
- (ix) The Company has not raised moneys by way of initial public offer or further public offer (including debt instruments) or term loans and hence reporting under clause (ix) of the Order is not applicable.
- (x) To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company and no material fraud on the Company by its officers or employees has been noticed or reported during the year.
- (xi) In our opinion and according to the information and explanations given to us, the Company has paid/provided managerial remuneration in excess of the limits and approvals prescribed under section 197 read with Schedule V to the Companies Act, 2013, which is subject to the Shareholders approval at the ensuing general meeting to the following managerial personnel:

| Managerial Position     | Excess amount of<br>remuneration paid/<br>provided (₹ In Lakhs) |                                   | Treatment of the excess remuneration in the financial statements |
|-------------------------|---|-----------------------------------|--|
| Joint Managing Director | 228.37  | 1 April 2019 to<br>March 31, 2020 | . ,  |

- (xii) The Company is not a Nidhi Company and hence reporting under clause (xii) of the Order is not applicable.
- (xiii) In our opinion and according to the information and explanations given to us, the Company is in compliance with Section 177 and 188 of the Companies Act, 2013, where applicable, for all transactions with the related parties and the details of related party transactions have been disclosed in the financial statements as required by the applicable accounting standards.



- (xiv) During the year, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures and hence reporting under clause (xiv) of the Order is not applicable to the Company.
- (xv) In our opinion and according to the information and explanations given to us, during the year the Company has not entered into any non-cash transactions with its directors or persons connected with them and hence provisions of section 192 of the Companies Act, 2013 are not applicable.
- (xvi) The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act, 1934.

### For DELOITTE HASKINS & SELLS LLP

**Chartered Accountants** 

(Firm's Registration No.: 117366W/W-100018)

Jaideep Bhargava

Partner

Gurugram (Membership No. 090295)
June 30, 2020 (UDIN: 20090295AAAAEL4877)



### Balance Sheet as at March 31, 2020

|     | - |    |     |    |     |
|-----|---|----|-----|----|-----|
| - ( | ₹ | in | Ial | Иľ | 161 |
|     |   |    |     |    |     |

| Particulars  | Notes   | As at          | As at          |
|--|---------|----------------|----------------|
| ASSETS   |         | March 31, 2020 | March 31, 2019 |
| Non-current assets   |         |                |                |
| (a) Property, plant and equipment  | 3       | 14,279.42      | 14,106.99      |
| (b) Capital work-in-progress   | 3a      | 193.41         | 303.55         |
| (c) Intangible assets  | 4       | 229.93         | 164.31         |
| (d) Financial assets   |         |                |                |
| (i) Investments  | 5a      | 4,239.27       | 4,150.37       |
| (ii) Loans   | 5b      | 162.30         | 171.22         |
| (iii Other financial assets  | 5c      | 574.81         | 415.30         |
| (e) Deferred tax assets (net)  | 15      | 353.00         | 513.99         |
| (f) Income tax assets (net)  | 6       | 5,597.57       | 5,281.13       |
| (g) Other non-current assets   | 7       | 24.04          | 210.32         |
| Total Non- Current Assets  | ,       | 25,653,75      | 25,317.18      |
| Current assets   |         | 25,055.75      | 25,517.10      |
| (a) Inventories  | 8       | 7,284.58       | 8,034.02       |
| (b) Financial assets   | 0       | 7,204.30       | 0,034.02       |
| (i) Investments  | 5a      | 27,621.84      | 20,175.74      |
| (ii) Trade Receivables   | 9       | 13,997.78      | 19,902.63      |
|  | 10      |                |                |
| (iii) Cash and cash equivalents  |         | 304.20         | 4,177.15       |
| (iv) Bank balances other than (iii) above  | 11      | 72.80          | 71.10          |
| (v) Loans  | 5b      | 214.57         | 219.89         |
| (vi) Other financial assets  | 5c      | 5.81           | 4.94           |
| (c) Other current assets   | 7       | 956.58         | 1,245.22       |
| Total Current Assets   |         | 50,458.16      | 53,830.69      |
| Total Assets   |         | 76,111.91      | 79,147.87      |
| EQUITY AND LIABILITIES   |         |                |                |
| EQUITY   |         |                |                |
| (a) Equity share capital   | 12      | 799.93         | 799.93         |
| (b) Other equity   | 13      | 62,455.22      | 60,262.86      |
| Total Equity   |         | 63,255.15      | 61,062.79      |
| LIABILITIES  |         |                |                |
| Non-current liabilities  |         |                |                |
| (a) Provisions   | 14      | 246.12         | 272.50         |
| (b) Other non-current liabilities  | 17      | 5.79           | 7.79           |
| Total Non-Current Liabilities  |         | 251.91         | 280.29         |
| Current liabilities  |         |                |                |
| (a) Financial Liabilities  |         |                |                |
| (i) Trade Payables   | 16a     |                |                |
| Total outstanding dues of micro enterprises and small enterprises                      |         | 903.26         | 1,575.25       |
| Total outstanding dues of creditors other than micro enterprises and small enterprises |         | 9,177.11       | 12,838.30      |
| (ii) Other financial liabilities   | 16b     | 250.85         | 299.06         |
| (b) Other current liabilities  | 17      | 991.04         | 1,301.06       |
| (c) Provisions   | 14      | 1,282.59       | 1,791.12       |
| Total Current Liabilities  |         | 12,604.85      | 17,804.79      |
| Total Equity and Liabilities   |         | 76,111.91      | 79,147.87      |
| See accompanying notes to the financial statements                                     | 1 to 40 |                |                |

In terms of our report attached

For and on behalf of the Board of Directors

For **Deloitte Haskins & Sells LLP** Chartered Accountants

**Jaideep Bhargava** Partner Yogesh Chander Munjal Chairman & Managing Director DIN- 00003491 **Vinod Kumar Agrawal** Chairman-Audit Committee DIN- 00004463

Pankaj Gupta Chief Financial Officer Geetanjali Sharma Company Secretary Membership No. A42219

Place : Gurugram
Date : June 30, 2020

Place : Gurugram
Date : June 30, 2020



### Statement of **Profit and Loss** for the year ended March 31, 2020

(₹ in lakhs

|      | Dowling  | Notes   | Fourthe                                 | (< in lakins)                           |
|------|--|---------|---|---|
|      | Particulars Particulars  | Notes   | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
| ı    | INCOME   |         |   |   |
|      | Revenue from operations (gross)                                      | 18      | 128,820.17                              | 166,929.45                              |
|      | Other income   | 19      | 2,457.12                                | 2,339.87                                |
|      | Total Income (I)   |         | 131,277.29                              | 169,269.32                              |
| Ш    | EXPENSES   |         |   |   |
|      | Cost of raw materials and components consumed                        | 20      | 95,314.36                               | 125,595.04                              |
|      | Changes in inventories of finished goods, work-in progress and scrap | 21      | (158.09)                                | (257.36)                                |
|      | Employee benefit expenses  | 22      | 12,025.82                               | 13,244.66                               |
|      | Finance costs  | 23      | 42.53                                   | 10.32                                   |
|      | Depreciation and amortization expenses                               | 24      | 2,037.66                                | 2,594.18                                |
|      | Other expenses   | 25      | 16,169.88                               | 19,528.18                               |
|      | Total expenses (II)  |         | 125,432.16                              | 160,715.02                              |
| III  | Profit before tax (I-II)   |         | 5,845.13                                | 8,554.30                                |
| IV   | Tax expense:   |         |   |   |
|      | Current tax  | 26      | 1,489.00                                | 2,793.61                                |
|      | Tax adjustment for earlier year                                      | 26      | (22.11)                                 | -                                       |
|      | Deferred tax (credit)/ charge  | 26      | 124.54                                  | (498.81)                                |
|      | Total tax expenses (IV)  |         | 1,591.43                                | 2,294.80                                |
| V    | Profit for the year (III-IV)   |         | 4,253.70                                | 6,259.50                                |
| VI   | Other Comprehensive Income   |         |   |   |
|      | Items that will not be reclassified to profit or loss:               |         |   |   |
|      | Re-measurement gains (losses) on defined benefit plans               |         | 144.84                                  | 16.55                                   |
|      | Income tax benefit/(expenses)  | 26      | (36.45)                                 | (5.78)                                  |
|      | Items that will be reclassified to profit or loss:                   |         | -                                       | -                                       |
|      | Net other comprehensive income for the year, net of tax (VI)         |         | 108.39                                  | 10.77                                   |
| VII  | Total Comprehensive Income for the year (net of tax) (V+VI)          |         | 4,362.09                                | 6,270.27                                |
| VIII | Earnings per equity share (of ₹ 2 each) in ₹                         | 27      |   |   |
|      | (1) Basic  |         | 10.64                                   | 15.65                                   |
|      | (2) Diluted  |         | 10.64                                   | 15.65                                   |
|      | See accompanying notes to the financial statements                   | 1 to 40 |   |   |

In terms of our report attached

For **Deloitte Haskins & Sells LLP** Chartered Accountants

Jaideep Bhargava

Partner

Yogesh Chander Munjal Chairman & Managing Director

DIN- 00003491

Pankaj Gupta Chief Financial Officer Vinod Kumar Agrawal Chairman-Audit Committee DIN- 00004463

For and on behalf of the Board of Directors

Geetanjali Sharma Company Secretary Membership No. A42219

Place : Gurugram Date : June 30, 2020

Place : Gurugram Date : June 30, 2020



### I Cash Flow Statement for the year ended March 31, 2020

(₹ in lakhs)

|       |  |              |            |            | (₹ in lakhs)  |
|-------|--|--------------|------------|------------|---------------|
|       |  | For the year |            |            | e year ended  |
|       |  | March 31,    | , 2020     | M          | arch 31, 2019 |
|       | I FLOW FROM OPERATING ACTIVITIES   |              |            |            |               |
|       | after tax  |              | 4,253.70   |            | 6,259.50      |
| -     | tments for:  |              |            |            |               |
| Add:  | Depreciation and amortization expenses   | 2,037.66     |            | 2,594.18   |               |
|       | Tax expense  | 1,591.43     |            | 2,294.80   |               |
|       | Loss on property, plant and equipment sold/<br>discarded                       | -            |            | 7.50       |               |
|       | Finance cost   | 42.53        |            | 10.32      |               |
|       | Fair value loss on financial instruments at fair value through profit and loss | 897.18       |            | 133.79     |               |
|       | Re-measurement loss on defined benefit plans                                   | 144.84       |            | 16.55      |               |
|       |  |              | 4,713.64   |            | 5,057.14      |
| Less: | Interest income  | 121.19       |            | 79.23      |               |
|       | Dividend income  | -            |            | 13.34      |               |
|       | Net gain on sale of investments  | 2,125.12     |            | 1,736.24   |               |
|       | Liabilities no longer required written back (net)                              | 23.67        |            | -          |               |
|       | Profit on sale of property, plant and equipment                                | 5.78         |            | -          |               |
|       | Dobtful advance to vendor recovered  | 17.60        |            | -          |               |
|       | Deferred income from government grant  | 2.00         |            | 2.00       |               |
|       |  |              | 2,295.36   |            | 1,830.81      |
| Opera | ating profit before working capital changes                                    |              | 6,671.98   |            | 9,485.83      |
| Chan  | ges in working capital:  |              |            |            |               |
|       | Adjustment for (increase)/decrease in operating assets:                        |              |            |            |               |
|       | Inventories  | 749.44       |            | (1,718.23) |               |
|       | Trade receivables  | 5,904.85     |            | 4,584.97   |               |
|       | Loans-Current  | 5.31         |            | (60.27)    |               |
|       | Loans-Non-Current  | 8.91         |            | 80.28      |               |
|       | Other financial assets-current   | 0.41         |            | -          |               |
|       | Other financial assets-non-current   | (126.68)     |            | (139.97)   |               |
|       | Other current assets   | 306.24       |            | (334.16)   |               |
|       | Other non-current assets   | 5.87         |            | 7.16       |               |
|       |  |              | 6,854.35   |            | 2,419.78      |
|       | Adjustment for increase/(decrease) in operating liabilities:                   |              |            |            |               |
|       | Trade payables   | (4,309.48)   |            | (4,090.36) |               |
|       | Other financial liabilities-Current  | (21.11)      |            | (14.31)    |               |
|       | Other current liabilities  | (310.02)     |            | (288.45)   |               |
|       | Short-term provisions  | (508.53)     |            | 63.34      |               |
|       | Long-term provisions   | (26.39)      |            | (20.68)    |               |
|       |  |              | (5,175.53) | -          | (4,350.46)    |



### Cash Flow Statement for the year ended March 31, 2020 (Contd.)

(₹ in lakhs)

|   | (\ III Idkiis)     |                    |  |  |
|---|--------------------|--------------------|--|--|
|   | For the year ended | For the year ended |  |  |
|   | March 31, 2020     | March 31, 2019     |  |  |
| Cash generated from operations  | 8,350.80           | 7,555.15           |  |  |
| Less: Direct taxes paid   | 1,783.33           | 3,457.73           |  |  |
| Net cash from operating activities  | 6,567.47           | 4,097.42           |  |  |
| B. CASH FLOW FROM INVESTING ACTIVITIES  |                    |                    |  |  |
| Capital expenditure on property, plant & equipment and intangible assets including capital advances | (2,019.65)         | (1,434.03)         |  |  |
| Proceeds from sale of property, plant & equipment   | 11.48              | 8.21               |  |  |
| Sale of investments   | 81,704.00          | 86,072.98          |  |  |
| Purchase of investment  | (88,011.06)        | (84,391.88)        |  |  |
| Net increase/(decrease) in other bank balances and margin money deposits                            | (34.53)            | -                  |  |  |
| Dividend income   | -                  | 13.34              |  |  |
| Interest received   | 119.90             | 79.16              |  |  |
| Net cash from / (used in) investing activities  | (8,229.86)         | 347.78             |  |  |
| C. CASH FLOW FROM FINANCING ACTIVITIES  |                    |                    |  |  |
| Interest paid   | (42.53)            | (10.32)            |  |  |
| Dividends paid  | (1,798.08)         | (1,799.78)         |  |  |
| Tax on dividend   | (369.95)           | (369.95)           |  |  |
| Net cash (used) in financing activities   | (2,210.56)         | (2,180.05)         |  |  |
| D. INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS (A+B+C)   | (3,872.95)         | 2,265.15           |  |  |
| Cash and cash equivalents at the beginning of the year  | 4,177.15           | 1,912.00           |  |  |
| Cash and cash equivalents at the end of the year  | 304.20             | 4,177.15           |  |  |

In terms of our report attached

For **Deloitte Haskins & Sells LLP** Chartered Accountants

Jaideep Bhargava

Partner

**Yogesh Chander Munjal** Chairman & Managing Director

DIN- 00003491

Pankaj Gupta Chief Financial Officer Vinod Kumar Agrawal Chairman-Audit Committee

For and on behalf of the Board of Directors

DIN- 00004463

**Geetanjali Sharma** Company Secretary Membership No. A42219

Place : Gurugram
Date : June 30, 2020
Place : Gurugram
Date : June 30, 2020



# Statement of **Changes in equity** for the year ended March 31, 2020

| A. Equity share capital              |                 | (₹ in lakhs) |
|--------------------------------------|-----------------|--------------|
| Particulars                          | Nos. (in lakhs) | Amount       |
| Balance as at April 1, 2018          | 399.95          | 799.93       |
| Issued during the year               | ı               | 1            |
| Closing balance as at March 31, 2019 | 399.95          | 799.93       |
| Issued during the year               | 1               | 1            |
| Closing balance as at March 31, 2020 | 399.95          | 799.93       |

| B. Other equity   |                      |                 |                                     | (₹ in lakhs) |
|---|----------------------|-----------------|-------------------------------------|--------------|
| Particulars   | Reserves and Surplus | nd Surplus      | Items of Other Comprehensive Income | Total        |
|   | Retained earnings    | General reserve | Defined<br>Benefit Plan             |              |
| As at April 1, 2018   | 28,590.22            | 27,907.85       | (335.75)                            | 56,162.32    |
| Profit for the year   | 6,259.50             | I               | 1                                   | 6,259.50     |
| Remeasurement of the defined benefit plan (net of income tax) | ı                    | I               | 10.77                               | 10.77        |
| Transfer to general reserves                                  | (2,000.00)           | 2,000.00        | 1                                   | 1            |
| Payment of dividends  | (1,799.78)           | I               | 1                                   | (1,799.78)   |
| Tax on dividend   | (369.95)             | 1               | -                                   | (369.95)     |
| As at March 31, 2019  | 30,679.99            | 29,907.85       | (324.98)                            | 60,262.86    |
| Add: Profit for the year                                      | 4,253.70             | ı               | 1                                   | 4,253.70     |
| Remeasurement of the defined benefit plan (net of income tax) | ı                    | ı               | 108.39                              | 108.39       |
| Transfer to general reserves                                  | (2,000.00)           | 2,000.00        | 1                                   | 1            |
| Payment of dividends  | (1,799.78)           | I               | 1                                   | (1,799.78)   |
| Tax on dividend   | (369.95)             | 1               | 1                                   | (369.95)     |
| As at March 31, 2020  | 30,763.96            | 31,907.85       | (216.59)                            | 62,455.22    |
|   |                      |                 |                                     |              |

In terms of our report attached

For Deloitte Haskins & Sells LLP

Chartered Accountants

Jaideep Bhargava Partner

Chairman & Managing Director
DIN- 00003491
Pankaj Gupta
Chief Financial Officer

Chairman-Audit Committee

Vinod Kumar Agrawal

Yogesh Chander Munjal

DIN-00004463

Geetanjali Sharma
Company Secretary
Membership No. A42219

For and on behalf of the Board of Directors

Place : Gurugram

Place : Gurugram Date : June 30, 2020

Date: June 30, 2020

Place: Gurugram



### 1. CORPORATE INFORMATION

Munjal Showa Limited ('the Company') is a public company domiciled in India and has a registered office in Gurugram, India. The Company is incorporated under the provisions of the erstwhile Companies Act, 1956. The shares of the Company are listed on two stock exchanges in India i.e. National Stock Exchange (NSE) and Bombay Stock Exchange (BSE). It was established in 1985 as a result of technical and financial collaboration between Hero Group and Showa Corporation, Japan.

The Company operates as an ancillary and manufactures auto components for the two-wheeler and four-wheeler industry, primary products being front forks, shock absorbers, struts, gas springs and window balancers for sale in domestic market. The Company has three manufacturing locations, two in the state of Haryana and one in the state of Uttarakhand. These units are located at Gurugram, Manesar and Haridwar.

The financial statements for the year ended March 31, 2020 were approved by the Board of Directors and authorised for issue on June 30, 2020.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### i) Basis of preparation of financial statements

### a) Statement of compliance

The financial statements have been prepared in accordance with Ind ASs notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended).

### b) Accounting convention

The financial statements have been prepared on the historical cost basis except for certain financial instruments that are measured at fair values at the end of each reporting period, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

### c) Operating cycle

Based on the nature of products/ activities of the Company and the normal time between acquisition of assets and their realization in cash or cash equivalents, the Company has determined its operating cycle as 12 months for the purpose of classification of its assets and liabilities as current and non-current.

### ii) Foreign currencies

### Functional and presentational currency

The Company's financial statements are presented in Indian Rupees (INR) which is also the Company's functional currency. Functional currency is the currency of the primary economic environment in which an entity operates and is normally the currency in which the entity primarily generates and expends cash. All the financial information presented in INR has been rounded to the nearest lacs (INR 00,000), except when otherwise stated.

### Transactions and Balances

Transactions in foreign currencies are initially recorded by the Company at the functional currency spot rates at the date the transaction first qualifies for recognition. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date. Exchange differences arising on settlement or translation of monetary items are recognised in the Statement of Profit and Loss.



Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of the gain or loss on the change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognised in OCI or the Statement of Profit and Loss are also recognised in OCI or the Statement of Profit and Loss, respectively).

### iii) Fair value measurement

The Company measures certain financial instruments at fair value at each balance sheet date. Fair value is the price that would be received from the sale an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

### iv) Cash and cash equivalents

Cash and cash equivalents in the balance sheet comprise cash in hand & cash at banks and short-term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.



For the purpose of the statement of cash flows, cash and cash equivalents, as defined above, net of outstanding bank overdrafts are considered an integral part of the Company's cash management.

### v) Cash flow statement

Cash flows are reported using the indirect method, whereby profit/ (loss) before extraordinary items and tax is adjusted for the effects of transactions of a non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the Company are segregated based on the available information.

### vi) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, discounts, sales incentives, goods & service tax and value added taxes.

The Company recognises revenue when the amount of revenue and its related cost can be reliably measured and it is probable that future economic benefits will flow to the entity and degree of managerial involvement associated with ownership or effective control have been met for each of the Company's activities as described below. The Company bases its estimates on historical results, taking into consideration the type of customer, the type of transactions and the specifics of each arrangement.

### Sale of goods

Revenue is recognized for domestic and export sales of goods when the Company transfers control over such products to the custom on dispatch from the factory.

### Dividend and interest income

Dividend income from investments is recognised when the shareholder's right to receive payment has been established.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably. Interest income is accrued on, time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

### vii) Inventories

Inventories comprise raw materials, components, work-in-progress, finished goods, stock in trade, and stores and spares which are carried at lower of cost or net realizable value, while scrap is carried at its realizable value.

Cost of inventories comprise all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. Cost of inventories, other than finished goods and work-in-progress, is determined on a moving weighted average basis. Cost of finished goods and work-in-progress include the cost of materials determined on a moving weighted average basis and an appropriate portion of fixed overheads based on normal capacity and variable overheads based on actual capacity.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale. The net realisable value of work-in -progress is determined with reference to the selling prices of related finished products. Raw materials and other supplies held



for use in the production of finished products are not written down below cost except in cases where material prices have declined and it is estimated that the cost of the finished products will exceed their net realisable value. The comparison of cost and net realisable value is made on an item-by item basis.

### viii) Property, plant and equipment

### **Recognition and Measurement**

Items of Property, plant and equipment (including furniture, fixtures, vehicles, etc.) held for use in the production or supply of goods or services, or for administrative purposes are measured at cost of acquisition less accumulated depreciation and/or accumulated impairment loss, if any. Properties in the course of construction for production, supply or administrative purposes are carried at cost, less any recognised impairment loss. Cost comprises purchase price, non-refundable taxes, duties or levies, any other directly attributable cost of bringing the asset to its working condition for its intended use and the estimated costs of dismantling and removing the items and restoring the site on which they are located. Any trade discounts and rebates are deducted in arriving at the purchase price.

An item of property, plant and equipment and any significant part initially recognised is de-recognised upon disposal or when no future economic benefits are expected from its use. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the Statement of Profit and Loss.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment.

### **Subsequent Costs**

The cost of replacing a part of an item of property, plant and equipment is recognised in the carrying amount of the item of property, plant and equipment, if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be measured reliably with the carrying amount of the replaced part getting de-recognised. The cost for day-to-day servicing of property, plant and equipment are recognised in Statement of Profit and Loss as and when incurred.

### Depreciation

Depreciation is recognised so as to write off the cost of assets (other than freehold land and properties under construction) less their residual values over their useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

Depreciation on property, plant and equipment is charged on a pro-rata basis at the straight-line method over estimated useful lives of its property, plant and equipment which is generally in line with that provided in Part C of Schedule II to the Act.

The identified components are depreciated separately over their useful lives; the remaining components are depreciated over the life of the principal asset. The Company has used the following rates to provide depreciation on its property, plant and equipment.



| S. No. | Assets                        | Useful lives estimated by the management (years) |
|--------|-------------------------------|--|
| (i)    | Factory Buildings             | 30   |
| (ii)   | Plant and machinery           | 2 to 15  |
| (iii)  | Furniture and fixtures        | 10   |
| (iv)   | Office equipment              | 5  |
| (v)    | Computers- Servers & networks | 6  |
| (vi)   | Computers- End user devices   | 3  |
| (vii)  | Vehicles                      | 6  |

The management has estimated, supported by independent assessment by technical experts, professionals, the useful lives of the following classes of assets:

- The useful lives of certain plant and equipment is estimated as ranging between 2 to 15 years, which is lower than those indicated in schedule II
- Vehicles are depreciated over the estimated useful lives of 6 years, which is lower than those indicated in schedule II.

Depreciation methods, useful lives and residual values are reviewed at each financial year end and adjusted prospectively, if appropriate.

### ix) Intangible assets

### **Recognition and Measurement**

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is their fair value at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses. Internally generated intangibles, excluding capitalised development cost, are not capitalised and the related expenditure is reflected in the Statement of Profit and Loss in the period in which the expenditure is incurred.

### **Amortisation and Useful lives**

Intangible assets with finite lives are amortised over the useful life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in the Statement of Profit and Loss unless such expenditure forms part of carrying value of another asset. Amortisation is calculated over the cost of the asset, or other amount substituted for cost, less its residual value.

Amounts paid towards acquisition of designs and drawings is amortised on straight line basis over the period of expected future sales from the related product, which the management has determined to be 24 months based on past trends. Amortisation shall begin when the asset is available for use, i.e., when it is in the location and condition necessary for it to be capable of operating in a manner intended by management.

Costs relating to software, which are acquired, are capitalised and amortised on a straight line basis over the management's estimated useful life of 48 months.



Gains or losses arising from de-recognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the Statement of Profit and Loss within other income when the asset is de-recognised.

### Research and development costs

Research costs are expensed as incurred. Development expenditures on an individual project are recognised as an intangible asset when the Company can demonstrate:

- The technical feasibility of completing the intangible asset so that the asset will be available for use or sale;
- Its intention to complete and its ability to use or sell the asset;
- How the asset will generate future economic benefits;
- The availability of resources to complete the asset;
- The ability to measure reliably the expenditure during development.

Following initial recognition of the development expenditure as an asset, the asset is carried at cost less any accumulated amortisation and accumulated impairment losses. Amortisation of the asset begins when development is complete and the asset is available for use. It is amortised over the period of expected future benefit. Amortisation expense is recognised in the Statement of Profit and Loss unless such expenditure forms part of carrying value of another asset. During the period of development, the asset is tested for impairment annually.

### x) Borrowing cost

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the asset. All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds. Borrowing cost also includes exchange differences to the extent regarded as an adjustment to the borrowing costs.

### xi) Leasing

Rental expense from operating leases is generally recognised on a straight line basis over the term of relevant lease. Where the rentals are structured solely to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost increase, such increases are recognised in the year in which such benefits accrue. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

### Company as a lessee

The Company's lease asset classes primarily consist of leases for buildings. The Company assesses whether a contract contains a lease, at inception of a contract. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Company assesses whether: (i) the contract involves the use of an identified asset (ii) the Company has substantially all of the economic benefits from use of the asset through the period of the lease and (iii) the Company has the right to direct the use of the asset.



At the date of commencement of the lease, the Company recognizes a right-of-use asset ("ROU") and a corresponding lease liability for all lease arrangements in which it is a lessee, except for leases with a term of twelve months or less (short-term leases) and low value leases. For these short-term and low value leases, the Company recognizes the lease payments as an operating expense on a straight-line basis over the term of the lease.

Certain lease arrangements includes the options to extend or terminate the lease before the end of the lease term. ROU assets and lease liabilities includes these options when it is reasonably certain that they will be exercised.

The right-of-use assets are initially recognized at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or prior to the commencement date of the lease plus any initial direct costs less any lease incentives. They are subsequently measured at cost less accumulated depreciation and impairment losses.

Right-of-use assets are depreciated from the commencement date on a straight-line basis over the shorter of the lease term and useful life of the underlying asset. Right of use assets are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-inuse) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the Cash Generating Unit (CGU) to which the asset belongs.

The lease liability is initially measured at amortized cost at the present value of the future lease payments. The lease payments are discounted using the interest rate implicit in the lease or, if not readily determinable, using the incremental borrowing rates in the country of domicile of these leases. Lease liabilities are remeasured with a corresponding adjustment to the related right of use asset if the Company changes its assessment if whether it will exercise an extension or a termination option.

### Transition

The Company applied Ind AS 116 initially on 01 April 2019, using the modified retrospective approach with Option 2 where an amount equal to lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to that lease is recognised in the balance sheet as Right-of use asset immediately before the date of initial application.

The following is the summary of practical expedients elected on initial application:

Applied a single discount rate to a portfolio of leases of similar assets in similar economic environment with a similar end date.

Applied the exemption not to recognize right-of-use assets and liabilities for leases with less than 12 months of lease term on the date of initial application,

Excluded the initial direct costs from the measurement of the right-of-use asset at the date of initial application.

Applied the practical expedient to grandfather the assessment of which transactions are leases. Accordingly, Ind AS 116 is applied only to contracts that were previously identified as leases under Ind AS 17.

### xii) Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.



The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material).

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources would be required to settle the obligation, the provision is reversed.

### Warranties

The estimated liability for product warranties is recorded when products are sold. These estimates are established using historical information on the nature, frequency and average cost of warranty claims and management estimates regarding possible future incidence based on corrective actions on product failures. The timing of outflows will vary as and when warranty claim will arise- being typically two to five years. The estimate of such warranty-related costs is revised annually.

### xiii) Contingent liabilities

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made.

### xiv) Contingent assets

Contingent assets are disclosed in the financial statements only when an inflow of economic benefits is probable.

### xv) Financial instruments

Financial assets and financial liabilities are recognised when the Company becomes a party to the contractual provisions of the instruments.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in the Statement of Profit and Loss.

### a.) Financial assets

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets

### Classification of financial assets

Debt instruments that meet the following conditions are subsequently measured at amortised cost (except for debt instruments that are designated as at fair value through profit or loss on initial recognition):



- the asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

Debt instruments that meet the following conditions are subsequently measured at fair value through other comprehensive income ("FVTOCI") (except for debt instruments that are designated as at fair value through profit or loss on initial recognition):

- the asset is held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Interest income is recognised in profit or loss for FVTOCI debt instruments.

All other financial assets are subsequently measured at fair value.

### Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Income is recognised on an effective interest basis for debt instruments other than those financial assets classified as at FVTPL. Interest income is recognised in the Statement of Profit and Loss and is included in the "Other income" line item.

### Financial assets at fair value through profit or loss (FVTPL)

Investments in equity instruments are classified as at FVTPL, unless the Company irrevocably elects on initial recognition to present subsequent changes in fair value in other comprehensive income for investments in equity instruments which are not held for trading.

Debt instruments that do not meet the amortised cost criteria or FVTOCI criteria are measured at FVTPL. In addition, debt instruments that meet the amortised cost criteria or the FVTOCI criteria but are designated as at FVTPL are measured at FVTPL.

A financial asset that meets the amortised cost criteria or debt instruments that meet the FVTOCI criteria may be designated as at FVTPL upon initial recognition if such designation eliminates or significantly reduces a measurement or recognition inconsistency that would arise from measuring assets or liabilities or recognising the gains and losses on them on different bases. The Company has not designated any debt instrument as at FVTPL.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any gains or losses arising on re-measurement recognised in the Statement of Profit and Loss. The net gain or loss recognised in Statement of Profit and Loss incorporates any dividend or interest earned on the financial



asset and is included in the 'Other income' line item. Dividend on financial assets at FVTPL is recognised when the Company's right to receive the dividends is established, it is probable that the economic benefits associated with the dividend will flow to the entity, the dividend does not represent a recovery of part of cost of the investment and the amount of dividend can be measured reliably.

### Impairment of financial assets

The Company applies the expected credit loss model for recognising impairment loss on financial assets measured at amortised cost, debt instruments at FVTOCI, trade receivables, other contractual rights to receive cash or other financial asset, and financial guarantees not designated as at FVTPL.

Expected credit losses are the weighted average of credit losses with the respective risks of default occurring as the weights.

### De-recognition of financial assets

The Company de-recognises a financial asset when the contractual rights to the cash flows from the asset expires, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another party.

### b.) Financial liabilities and equity instruments

### Classification as debt or equity

Debt and equity instruments issued by Company are classified as either financial liabilities or as' equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

### **Equity instruments**

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities.

### Financial liabilities

Financial liabilities that are not held-for-trading and are not designated as at FVTPL are measured at amortised cost at the end of subsequent accounting periods. The carrying amounts of financial liabilities that are subsequently measured at amortised cost are determined based on the effective interest method. Interest expense that is not capitalised as part of costs of an asset is included in the 'Finance costs' Line item.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability.

All financial liabilities are subsequently measured at amortised cost using the effective interest method or at FVTPL.

### De-recognition of financial liabilities

The Company derecognises financial liabilities when, and only when, the Company's obligations are discharged, cancelled or have expired.



### c.) Derivative financial instruments

The Company enters into a variety of derivative financial instruments to manage its exposure to foreign exchange rate risks, including foreign exchange forward contracts, option contracts, etc.

### **Embedded derivatives**

Derivatives embedded in non-derivative host contracts that are not financial assets within the scope of. Ind AS 109 are treated as separate derivatives when their risks and characteristics are not closely related to those of the host contracts and the host contracts are not measured at FVTPL.

### xvi) Equity share capital

Equity shares are classified as equity. Incremental costs directly attributable to the issuance of new shares are recognised as a deduction from equity, net of any tax effects

### xvii) Impairment of non-financial assets

The carrying amounts of the Company's non-financial assets, other than deferred tax assets, are reviewed at the end of each reporting period to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

The recoverable amount of an asset or cash-generating unit ('CGU') is the greater of its value in use or its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or group of assets ('CGU').

The Company's corporate assets do not generate separate cash inflows. If there is an indication that a corporate asset may be impaired, then the recoverable amount is determined for the CGU to which the corporate asset belongs.

An impairment loss is recognised, if the carrying amount of an asset or its cash-generating unit exceeds its estimated recoverable amount and are recognised in Statement of Profit and Loss. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of goodwill, if any, allocated to the units and then to reduce the carrying amounts of the other assets in the unit (Company of units) on a pro rata basis.

Impairment losses recognised in prior periods are assessed at end of each reporting period for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

### xviii) Employee benefits

### **Short Term Employee Benefits**

All employee benefits expected to be settled wholly within twelve months of rendering the service are classified as short-term employee benefits. When an employee has rendered service to the Company during



an accounting period, the Company recognises the undiscounted amount of short-term employee benefits expected to be paid in exchange for that service as an expense unless another Ind AS requires or permits the inclusion of the benefits in the cost of an asset. Benefits such as salaries, wages and short-term compensated absences and bonus etc. are recognised in Statement of Profit and Loss in the period in which the employee renders the related service.

### **Defined Contribution Plan**

### Provident fund and superannuation fund

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and has no obligation to pay any further amounts. The Company makes specified monthly contributions towards provident fund and superannuation fund which are defined contribution plans. The Company has no obligation, other than the contribution payable to the funds. The Company recognises contribution payable to the fund scheme in the Statement of Profit and Loss, when an employee renders the related service. If the contribution payable to the scheme for service received before the balance sheet date exceeds the contribution already paid, the deficit payable to the scheme is recognised as a liability after deducting the contribution already paid. If the contribution already paid exceeds the contribution due for services received before the balance sheet date, then excess is recognised as an asset to the extent that the prepayment will lead to, for example, a reduction in future payment or a cash refund.

### Long term Employee benefits

### **Defined Benefit Plan**

### Gratuity

The Company's gratuity benefit scheme is a defined benefit plan. The Company's net obligation in respect of defined benefit plan is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; this benefit is discounted to determine its present value. Any unrecognised past service costs and the fair value of any plan assets are deducted. The calculation of the Company's obligation under this plan is performed annually by a qualified actuary using the projected unit credit method.

Re-measurements comprising of actuarial gains and losses, the effect of the changes to the asset ceiling (if applicable) and the return on plan assets (excluding amounts included in net interest on the net defined benefit liability), are recognised immediately in the balance sheet with a corresponding debit or credit to retained earnings through other comprehensive income in the period in which they occur. Re-measurements are not reclassified to profit or loss in subsequent periods.

All other expenses related to defined benefit plans are recognised in the Statement of Profit and Loss as employee benefit expenses. Gains or losses on the curtailment or settlement of any defined benefit plan are recognised when the curtailment or settlement occurs. Curtailment gains and losses are accounted for as past service costs.

### Compensated absences

The employees can carry forward a portion of the unutilized accrued compensated absences and utilise it in future service periods or receive cash compensation during termination of employment.



Compensated absence, which is expected to be utilized within the next 12 months, is treated as short-term employee benefit. The Company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date. The Company treats compensated absences expected to be carried forward beyond twelve months, as long-term employee benefit for measurement purposes. Such long-term compensated absences are provided for based on the actuarial valuation using the projected unit credit method at the year-end. Actuarial gains/ losses are immediately taken to the Statement of Profit and Loss.

The Company presents the leave as a current liability in the balance sheet, to the extent it does not have an unconditional right to defer its settlement for 12 months after the reporting date. Where Company has the unconditional legal and contractual right to defer the settlement for a period beyond 12 months, the same is presented as non-current liability.

### xix) Taxes

Income tax expense represents the sum of the tax currently payable and deferred tax.

### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit before tax' as reported in the Statement of Profit and Loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Company's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

### **Deferred** tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

### Current and deferred tax for the year

Current and deferred tax are recognised in the Statement of Profit and Loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively.



### xx) Government grants

Government grants are recognised where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the related costs, for which it is intended to compensate, are expensed. When the grant relates to an asset, it is recognised as income in equal amounts over the expected useful life of the related asset.

When the Company receives grants of non-monetary assets, the asset and the grant are recorded at fair value amounts and released to the Statement of Profit and Loss over the expected useful life in a pattern of consumption of the benefit of the underlying asset i.e. by equal annual instalments.

### xxi) Earnings per share

Basic earnings per share are calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year.

For calculating diluted earnings per share, the net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares.

### xxii) Recent Accounting pronouncements

The Company has analysed it and concluded that there no recent accounting pronouncements which have material impact on the financial performance and position of the Company.



### 3. Property, plant and equipment

|   |                   |                      |                     |                      |                      |           |          | (₹ in lakhs) |
|---|-------------------|----------------------|---------------------|----------------------|----------------------|-----------|----------|--------------|
| Particulars                               | Freehold<br>land* | Factory<br>Buildings | Plant and machinery | Furniture & fixtures | Office<br>equipments | Computers | Vehicles | Total        |
| Gross Carrying value as at April 01, 2018 | 5,197.38          | 5,173.27             | 10,080.34           | 51.64                | 72.27                | 65.72     | 257.19   | 20,897.81    |
| Additions                                 | ı                 | 1                    | 848.80              | 5.61                 | 1.62                 | 5.78      | 36.10    | 897.91       |
| Disposals                                 | 1                 | 1                    | (66.40)             | 1                    | (1.25)               | (0.20)    | (7.55)   | (75.40)      |
| Gross Carrying value as at March 31, 2019 | 5,197.38          | 5,173.27             | 10,862.74           | 57.25                | 72.64                | 71.30     | 285.74   | 21,720.32    |
| Additions                                 | ı                 | 166.80               | 1,781.71            | 3.05                 | 17.11                | 17.90     | 9.73     | 1,996.30     |
| Disposals                                 | ı                 | 1                    | (23.01)             | (0.34)               | (3.56)               | ı         | (47.30)  | (74.21)      |
| Gross Carrying value as at March 31, 2020 | 5,197.38          | 5,340.07             | 12,621.44           | 59.96                | 86.19                | 89.20     | 248.17   | 23,642.41    |
| Accumulated Depreciation                  |                   |                      |                     |                      |                      |           |          |              |
| As at April 01, 2018                      | 1                 | 509.58               | 4,550.73            | 17.21                | 35.31                | 31.25     | 99.23    | 5,243.31     |
| Depreciation expense                      | ı                 | 229.85               | 2,095.84            | 10.63                | 13.21                | 18.58     | 61.60    | 2,429.71     |
| Accumulated depreciation on deletions     | 1                 | 1                    | (50.78)             | I                    | (1.16)               | (0.20)    | (7.55)   | (59.69)      |
| As at March 31, 2019                      | 1                 | 739.43               | 6,595.79            | 27.84                | 47.36                | 49.63     | 153.28   | 7,613.33     |
| Depreciation expense                      | 1                 | 230.34               | 1,515.49            | 5.92                 | 10.70                | 18.36     | 37.36    | 1,818.17     |
| Accumulated depreciation on deletions     | I                 | 1                    | (21.51)             | (0.22)               | (3.56)               | ı         | (43.22)  | (68.51)      |
| As at March 31, 2020                      | 1                 | 269.77               | 8,089.77            | 33.54                | 54.50                | 62.99     | 147.42   | 9,362.99     |
| Carrying value                            |                   |                      |                     |                      |                      |           |          |              |
| As at March 31, 2019                      | 5,197.38          | 4,433.84             | 4,266.95            | 29.41                | 25.28                | 21.67     | 132.46   | 14,106.99    |
| As at March 31, 2020                      | 5,197.38          | 4,370.30             | 4,531.67            | 26.42                | 31.69                | 21.21     | 100.75   | 14,279.42    |

<sup>\*</sup> Registration in the name of the Company is pending for freehold land located at Manesar measuring 59,273 sq. ft having a carrying value of₹2,377,36 lakhs.

| 3a. Capital work in progress |                      | (₹ in lakhs)         |
|------------------------------|----------------------|----------------------|
|                              | As at March 31, 2020 | As at March 31, 2019 |
| Capital work in progress     | 193.41               | 303.55               |



### 4. Intangible assets

(₹ in lakhs)

| Particulars                               | Computer<br>Software | Designs and drawings | Total  |
|---|----------------------|----------------------|--------|
| Gross Carrying value as at April 1, 2018  | 29.32                | 378.26               | 407.58 |
| Additions                                 | 7.73                 | 250.70               | 258.43 |
| Gross Carrying value as at March 31, 2019 | 37.05                | 628.96               | 666.01 |
| Additions                                 | 0.24                 | 284.87               | 285.11 |
| Gross Carrying value as at March 31, 2020 | 37.29                | 913.83               | 951.12 |
| Accumulated amortisation                  |                      |                      |        |
| As at April 1, 2018                       | 15.47                | 321.76               | 337.23 |
| Amortisation expense                      | 6.80                 | 157.67               | 164.47 |
| As at March 31, 2019                      | 22.27                | 479.43               | 501.70 |
| Amortisation expense                      | 6.55                 | 212.94               | 219.49 |
| As at March 31, 2020                      | 28.82                | 692.37               | 721.19 |
| Carrying Value                            |                      |                      |        |
| As at March 31, 2019                      | 14.78                | 149.53               | 164.31 |
| As at March 31, 2020                      | 8.47                 | 221.46               | 229.93 |

### 5. Financial Assets

(₹ in lakhs)

| 5.(a) Investments   | Units as at    | Units as at    | Non-c                   | urrent                  | Cur                     | rent                    |
|---|----------------|----------------|-------------------------|-------------------------|-------------------------|-------------------------|
|   | March 31, 2020 | March 31, 2019 | As at<br>March 31, 2020 | As at<br>March 31, 2019 | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
| Category-wise investments   |                |                |                         |                         |                         |                         |
| Investment in debentures  |                |                | -                       | -                       | 209.10                  | 1,552.81                |
| Investment in mutual funds  |                |                | -                       | -                       | 26,917.70               | 18,127.89               |
| Other investments   |                |                | 4,239.27                | 4,150.37                | 495.04                  | 495.04                  |
|   |                |                | 4,239.27                | 4,150.37                | 27,621.84               | 20,175.74               |
| Investments carried at fair value through profit or loss (FVTPL)  |                |                |                         |                         |                         |                         |
| Investment in debentures  |                |                |                         |                         |                         |                         |
| Quoted  |                |                |                         |                         |                         |                         |
| Face value of ₹ 200,000 each of JM Financial Products<br>Limited - Non-convertible Market Linked Debentures       | 100.00         |                | -                       | -                       | 209.10                  | -                       |
| Face value of ₹ 1,000,000 each of JM Financial<br>Products Limited - Non- convertible Market Linked<br>Debentures | -              | 100.00         | -                       | -                       | -                       | 1,039.66                |
| Face Value of ₹ 1,00,000 each of Reliance Finance Ltd MLD series B/180723-Type1 Sec, redeem PP NCD                | -              | 500.00         | -                       | -                       | -                       | 513.15                  |
| Investment in debentures  |                |                | -                       | -                       | 209.10                  | 1,552.81                |



(₹ in lakhs)

| 5.(a) Investments   | Units as at    | Units as at    | Non-c                   | urrent                  | Curi                    | rent                    |
|---|----------------|----------------|-------------------------|-------------------------|-------------------------|-------------------------|
|   | March 31, 2020 | March 31, 2019 | As at<br>March 31, 2020 | As at<br>March 31, 2019 | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
| Investment in mutual funds  |                |                |                         |                         |                         |                         |
| {include funds which are listed but not quoted}                   |                |                |                         |                         |                         |                         |
| Unquoted  |                |                |                         |                         |                         |                         |
| Units of the face value of ₹ 10 each                              |                |                |                         |                         |                         |                         |
| Sundaram Low Duration Fund Regular Growth                         | -              | 6,812,595.97   | -                       | -                       | -                       | 1,734.68                |
| Sundaram Arbitrage Fund-Direct Growth                             | 10,463,870.98  | -              | -                       | -                       | 1,057.88                | -                       |
| PGIM India Arbitrage Fund Direct Plan-Growth                      | 22,132,316.68  | 39,424,502.38  | -                       | -                       | 3,229.61                | 5,398.12                |
| Edelweiss Arbitrage Fund -Direct Plan Growth                      | 28,767,616.83  | 15,136,800.49  | -                       | -                       | 4,349.72                | 2,130.85                |
| Mahindra Credit Risk Yojna-Direct Growth                          | 19,523,934.48  | 14,766,651.08  | -                       | -                       | 2,218.86                | 1,548.42                |
| Nippon India Arbitrage Fund - Direct Growth                       | 4,971,612.10   | 17,834,145.14  | -                       | -                       | 1,040.56                | 3,490.36                |
| BNP Paribas Arbitrage Fund  | 16,688,169.82  | -              |                         |                         | 2,082.85                |                         |
|   |                |                |                         |                         |                         |                         |
| Units of the face value of ₹ 1000 each                            |                |                |                         |                         |                         |                         |
| PGIM India ArbitrageMoney Market Fund-Direct Plan-<br>Growth      | 250,000.00     | -              | -                       | -                       | 2,507.52                | -                       |
| HSBC Ultra Short Duration Fund Direct Growth                      | 100,026.45     | -              | -                       | -                       | 1,009.58                | -                       |
| Nippon India Liquid Fund-Direct Growth                            | 77,156.25      | -              | -                       | -                       | 3,742.61                | -                       |
| Invesco India Money Market Fund-Direct Growth                     | -              | 46,352.51      | -                       | -                       | -                       | 1,005.95                |
| Yes Liquid Fund-Direct Growth                                     | -              | 78,905.18      | -                       | -                       | -                       | 800.94                  |
| Mahindra Liquid Fund Direct Growth                                | 281,131.71     | 166,628.49     | -                       | -                       | 3,622.89                | 2,018.57                |
| Mahindra Ultra Short Term Yojana-Direct Growth                    | 199,055.08     | -              | -                       | -                       | 2,055.62                | -                       |
| Investment in mutual funds  |                |                | -                       | -                       | 26,917.70               | 18,127.89               |
| Other Investments   |                |                |                         |                         |                         |                         |
| Investment in alternate investment funds                          |                |                |                         |                         |                         |                         |
| Unquoted  |                |                |                         |                         |                         |                         |
| Alchemy Leaders of tomorrow Class A2 - Series 1                   | -              | -              | 342.11                  | 480.23                  | -                       | -                       |
| Avendus Absolute Return Fund - Class A3                           | -              | -              | 1,624.02                | 1,072.72                | -                       | -                       |
| Avendus Enhance Fund series 1                                     | -              | -              | 398.30                  | 510.52                  | -                       | -                       |
| Avendus Enhance Fund series 2                                     | -              | -              | 411.90                  | 519.70                  | -                       | -                       |
| Avendus Enhance Fund series 3                                     | -              | -              | 431.78                  | -                       | -                       | -                       |
| Edelweiss Alpha Fund (AIF)  | -              | -              | -                       | 1,039.40                | -                       | -                       |
| DSP India Enhnced Equity SatCore fund                             | -              | -              | 1,031.16                | 527.80                  | -                       | -                       |
| Investment in alternate investment funds                          |                |                | 4,239.27                | 4,150.37                | -                       | -                       |
| Investment in commercial papers                                   |                |                |                         |                         |                         |                         |
| Unquoted  |                |                |                         |                         |                         |                         |
| Face value of ₹ 500,000 of IIFL Wealth Finance Limited CP Account | 100.00         | -              | -                       | -                       | 495.04                  | -                       |
| Face value of ₹ 500,000 of IIFL Wealth Finance Limited CP Account | -              | 100.00         | -                       | -                       | -                       | 495.04                  |
| Investment in commercial papers                                   |                |                | -                       | -                       | 495.04                  | 495.04                  |
| Total   |                |                | 4,239.27                | 4,150.37                | 27,621.84               | 20,175.74               |



|   | As at March<br>31, 2020 | As at March<br>31, 2019 | As at March<br>31, 2020 | As at March<br>31, 2019 |
|---|-------------------------|-------------------------|-------------------------|-------------------------|
| Aggregate book value of quoted investments                            | -                       | -                       | 209.10                  | 1,552.81                |
| Aggregate market value of quoted investments                          | -                       | -                       | 209.10                  | 1,552.81                |
| Aggregate carrying value of unquoted investments                      | 4,239.27                | 4,150.37                | 27,412.74               | 18,622.93               |
| Category-wise investment as per Ind AS 109 classification             |                         |                         |                         |                         |
| Financial assets carried at fair value through profit or loss (FVTPL) |                         |                         |                         |                         |
| Unquoted  |                         |                         |                         |                         |
| Investment in mutual funds  | -                       | -                       | 26,917.70               | 18,127.89               |
| Other investments   |                         |                         |                         |                         |
| Alternate Investment Funds  | 4,239.27                | 4,150.37                | -                       | -                       |
| Commercial papers   | -                       | -                       | 495.04                  | 495.04                  |
|   | 4,239.27                | 4,150.37                | 27,412.74               | 18,622.93               |
| Quoted  |                         |                         |                         |                         |
| Investment in debentures  | -                       | -                       | 209.10                  | 1,552.81                |
|   |                         |                         |                         |                         |
| Total   | 4,239.27                | 4,150.37                | 27,621.84               | 20,175.74               |
|   |                         |                         |                         |                         |
| Loans to employees  |                         |                         |                         |                         |
| Unsecured, considered good  | 162.30                  | 171.22                  | 214.57                  | 219.89                  |
|   |                         |                         |                         |                         |
| Total   | 162.30                  | 171.22                  | 214.57                  | 219.89                  |

Note: These financial assets are carried at amortised cost.

(₹ in lakhs)

| 5.(c) Other financial assets                       | Non-c                      | urrent                     | Cur                        | rent                       |
|--|----------------------------|----------------------------|----------------------------|----------------------------|
|  | As at<br>March 31,<br>2020 | As at<br>March 31,<br>2019 | As at<br>March 31,<br>2020 | As at<br>March 31,<br>2019 |
| Unsecured, considered good unless otherwise stated |                            |                            |                            |                            |
| Security deposits                                  | 541.48                     | 414.80                     | 4.29                       | 4.70                       |
| Non-current bank balances*                         | 33.33                      | 0.50                       | -                          | _                          |
| Interest accrued but not due on deposit            | -                          | -                          | 1.52                       | 0.24                       |
| Total  | 574.81                     | 415.30                     | 5.81                       | 4.94                       |

Note: These financial assets are carried at amortised cost.

<sup>\*</sup>Fixed deposit receipt of ₹ 33.33 lakhs (For 2018-19 ₹.0.50 lakhs) pledged with GST/VAT authorities.



### 6. Income Tax Assets (net)

(₹ in lakhs)

|                         | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
|-------------------------|-------------------------|-------------------------|
| Income tax assets       |                         |                         |
| Advance income tax      | 7,086.57                | 8,114.52                |
| Less: Provision for tax | 1,489.00                | 2,833.39                |
| Net                     | 5,597.57                | 5,281.13                |

### 7. Other assets

(₹ in lakhs)

|  | Non-C                   | Non-Current             |                         | rent                    |
|--|-------------------------|-------------------------|-------------------------|-------------------------|
|  | As at<br>March 31, 2020 | As at<br>March 31, 2019 | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
| Unsecured, considered good (unless otherwise stated) |                         |                         |                         |                         |
| Capital advances                                     | 24.04                   | 204.45                  | -                       | -                       |
| Prepaid expenses                                     | -                       | 5.87                    | 365.19                  | 329.38                  |
| Balance with statutory/government authorities        | -                       | -                       | 475.16                  | 858.92                  |
| DEPB Licences  | -                       | -                       | 96.48                   | -                       |
| Advances to vendors -considered good                 | -                       | -                       | 17.05                   | 55.12                   |
| -considered doubtful                                 | -                       | -                       | 226.15                  | 247.03                  |
| Less: Provision for doubtful advances                | -                       | -                       | (226.15)                | (247.03)                |
| Others   | -                       | -                       | 2.70                    | 1.80                    |
| Total  | 24.04                   | 210.32                  | 956.58                  | 1,245.22                |

### 8. Inventories

(₹ in lakhs)

|   | As at          | As at          |
|---|----------------|----------------|
|   | March 31, 2020 | March 31, 2019 |
| Raw materials and components              | 3,140.36       | 3,882.02       |
| Raw materials and components - in transit | 1,345.00       | 1,599.23       |
| Work in progress                          | 913.40         | 854.70         |
| Finished goods                            | 1,120.98       | 1,024.99       |
| Stores and spares                         | 702.09         | 654.04         |
| Stores and spares - in transit            | 56.14          | 15.83          |
| Scrap                                     | 6.61           | 3.21           |
| Total                                     | 7,284.58       | 8,034.02       |

The cost of inventories recognised as an expense during the year was ₹ 120,161.66 lakhs (for 2018-19: ₹155,863.61 lakhs).

Inventories of ₹ 38.10 lakhs (as at March 31, 2019 ₹ 17.25 lakhs) are expected to be recovered after more than twelve months.



The mode of valuation of inventories has been stated in note no. 2(vii)

The cost of inventory recognised as an expense includes ₹ 176.79 lakhs (for 2018-19: ₹ 92.30 lakhs) in respect of writedowns of inventory to net realisable value.

### 9. Trade receivables

(₹ in lakhs)

| Particulars                 | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
|-----------------------------|-------------------------|-------------------------|
| Secured, considered good    | 10.03                   | 20.33                   |
| Unsecured, considered good  | 13,987.75               | 19,882.30               |
| Credit impaired             | 2.00                    | 5.57                    |
|                             | 13,999.78               | 19,908.20               |
| Allowance for credit losses | (2.00)                  | (5.57)                  |
| Total                       | 13,997.78               | 19,902.63               |

### (₹ in lakhs)

| Particulars                 | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
|-----------------------------|-------------------------|-------------------------|
|                             |                         |                         |
| Age of receivables          |                         |                         |
| Within credit period        | 12,066.47               | 19,900.20               |
| Up to 6 months past due     | 1,923.80                | 2.43                    |
| More than 6 months past due | 9.51                    | 5.57                    |
| Total                       | 13,999.78               | 19,908.20               |

Trade receivables are non-interest bearing and are generally on terms of 25 to 52 days.

The Company is not exposed to significant concentrations of credit risk as significant portion of its trade receivables is from creditworthy counterparties and Company doesn't have any past history of any losses on account of credit risk.

### 10. Cash and Cash Equivalents

(₹ in lakhs)

| Particulars              | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
|--------------------------|-------------------------|-------------------------|
| Cash on hand             | 8.61                    | 9.64                    |
| Balances with banks:     |                         |                         |
| In current accounts      | 244.30                  | 69.40                   |
| In cash credit accounts* | 51.29                   | 4,098.11                |
| Total                    | 304.20                  | 4,177.15                |

<sup>\*</sup>Cash credit facility from banks is secured against current assets of the Company namely inventories, bills receivables and book debts, and other assets and movables both present and future.



### 11. Other bank balances

(₹ in lakhs)

| Particulars                                      | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
|--|-------------------------|-------------------------|
| In dividend current accounts (earmarked accouts) | 72.80                   | 71.10                   |
| Total  | 72.80                   | 71.10                   |

For the purpose of the statement of cash flow, cash and cash equivalents comprise the following:

(₹ in lakhs)

| Particulars             | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
|-------------------------|-------------------------|-------------------------|
| Cash on hand            | 8.61                    | 9.64                    |
| Balances with banks:    |                         |                         |
| In current accounts     | 244.30                  | 69.40                   |
| In cash credit accounts | 51.29                   | 4,098.11                |
| Total                   | 304.20                  | 4,177.15                |

### 12. Equity Share Capital

(₹ in lakhs)

| Particulars  | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
|--|-------------------------|-------------------------|
| Authorised share capital   |                         |                         |
| 750 lakhs (March 31, 2019: 750 lakhs ) equity shares of ₹ 2 each       | 1,500.00                | 1,500.00                |
| Issued share capital   |                         |                         |
| 399.98 lakhs (March 31, 2019: 399.98 lakhs ) equity shares of ₹ 2 each | 799.95                  | 799.95                  |
|  | 799.95                  | 799.95                  |
| Subscribed and fully paid-up share capital                             |                         |                         |
| 399.95 lakhs (March 31, 2019: 399.95 lakhs ) equity shares of ₹ 2 each | 799.90                  | 799.90                  |
|  | 799.90                  | 799.90                  |
| Shares forfeited (amount originally paid up)                           | 0.03                    | 0.03                    |
| Total paid-up share capital  | 799.93                  | 799.93                  |

A. Reconciliation of no. of equity shares and amount outstanding at the beginning and at the end of the reporting year:

| Particulars     | As at March 31, 2020 |            | As at Marc      | h 31, 2019 |
|-----------------|----------------------|------------|-----------------|------------|
|                 | Nos. (in lakhs)      | ₹ in lakhs | Nos. (in lakhs) | ₹ in lakhs |
| Opening Balance | 399.95               | 799.93     | 399.95          | 799.93     |
| Closing Balance | 399.95               | 799.93     | 399.95          | 799.93     |



### B. Terms/Rights attached to equity shares

- 1. The Company has only one class of equity shares having a par value of ₹ 2 per share. Each holder of equity share is entitled to one vote per share. The Company declares and pays dividend in Indian rupees.
- 2. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive the remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

### C. Details of shareholders holdings more than 5% shares

| Name of Shareholder                                | As at March 31, 2020 |                        | As at March 31, 2019 |                        |
|--|----------------------|------------------------|----------------------|------------------------|
|  | Nos.<br>(in lakhs)   | % holding in the class | Nos.<br>(in lakhs)   | % holding in the class |
| Equity shares of ₹ 2 each fully paid               |                      |                        |                      |                        |
| (i) Dayanand Munjal Investments<br>Private Limited | 156.00               | 39.00%                 | 156.00               | 39.00%                 |
| (ii) Showa Corporation, Japan                      | 104.00               | 26.00%                 | 104.00               | 26.00%                 |
| (iii) Enam Securities Private Limited              | 21.51                | 5.38%                  | 21.51                | 5.38%                  |

As per records of the Company, including its register of shareholders/ members and other declarations received from shareholders regarding beneficial interest, the above shareholding represents both legal and beneficial ownerships of shares.

### 13. Other equity

(₹ in lakhs)

|                   | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
|-------------------|-------------------------|-------------------------|
| Retained earnings | 30,547.37               | 30,355.01               |
| General reserve   | 31,907.85               | 29,907.85               |
| Total             | 62,455.22               | 60,262.86               |

### A. Retained earnings

(₹ in lakhs)

|  | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
|--|---|---|
| Opening balance  | 30,355.01                               | 28,254.47                               |
| Add: Profit for the year   | 4,253.70                                | 6,259.50                                |
| Other Comprhensive income arising from remeasurement of defined benefit oblifation net of income tax | 108.39                                  | 10.77                                   |
| Less: Final dividend @ ₹ 4.50 per equity share (FY 2018-19 - ₹ 4.50 per equity share)                | 1,799.78                                | 1,799.78                                |
| Less: Tax on dividend  | 369.95                                  | 369.95                                  |
| Less: Transfer to general reserve  | 2,000.00                                | 2,000.00                                |
| Balance at end of year   | 30,547.37                               | 30,355.01                               |



### B. General reserve (₹ in lakhs)

|                                      | For the year<br>ended<br>March 31, 2020 | For the year<br>ended<br>March 31, 2019 |
|--------------------------------------|---|---|
| Opening balance                      | 29,907.85                               | 27,907.85                               |
| Add: Transfer from retained earnings | 2,000.00                                | 2,000.00                                |
| Balance at end of year               | 31,907.85                               | 29,907.85                               |

The general reserve is used from time to time to transfer profits from retained earnings for appropriation purposes. As the general reserve is created by a transfer from one component of equity to another and is not an item of other comprehensive income, items included in the general reserve will not be reclassified subsequently to profit or loss.

### Dividends

After the reporting date, the following dividends were proposed by the directors subject to the approval at the annual general meeting; the dividends have not been recognised as a liability.

(₹ in lakhs)

|   | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
|---|-------------------------|-------------------------|
| The board proposed dividend on equity shares after the balance sheet date   |                         |                         |
| Proposed dividend on equity shares for the year ended March 31, 2020 of ₹ 4.50 per share (March 31, 2019: ₹ 4.50 per share) | 1,799.78                | 1,799.78                |
| DDT on proposed dividend  | -                       | 369.95                  |
| Total   | 1,799.78                | 2,169.73                |

### 14. Provisions

(₹ in lakhs)

|                                 | Non-Current             |                         | Current                 |                         |
|---------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
|                                 | As at<br>March 31, 2020 | As at<br>March 31, 2019 | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
| Provision for employee benefits |                         |                         |                         |                         |
| Provision for gratuity          | -                       | -                       | 139.20                  | 606.00                  |
| Provision for leave benefits    | -                       | -                       | 906.87                  | 936.65                  |
| Total (A)                       | -                       | -                       | 1,046.07                | 1,542.65                |
| Other provisions                |                         |                         |                         |                         |
| Provision for warranties        | 246.12                  | 272.50                  | 161.52                  | 173.47                  |
| Provision for contingency       | -                       | -                       | 75.00                   | 75.00                   |
| Total (B)                       | 246.12                  | 272.50                  | 236.52                  | 248.47                  |
| Total (A+ B)                    | 246.12                  | 272.50                  | 1,282.59                | 1,791.12                |



#### Movement in provision for warranty

(₹ in lakhs)

|                              | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
|------------------------------|-------------------------|-------------------------|
| At the beginning of the year | 445.97                  | 482.29                  |
| Additions during the year    | 105.76                  | 136.98                  |
| Utilized during the year     | (144.09)                | (173.30)                |
| At the end of the year       | 407.64                  | 445.97                  |
| Current portion              | 161.52                  | 173.47                  |
| Non-current portion          | 246.12                  | 272.50                  |

A provision is recognised for expected warranty claims on products sold during the last one to five years as per warranty period on respective models, based on past experience of level of repairs and returns. Assumption used to calculate the provision for warranties are based on current sales level and current information available about past returns based on the warranty period for all products sold. The table above gives information about movement in warranty provision.

#### **Provision for contingency**

The Company had received a show-cause notice from Haryana State Pollution Control Board ('HSPCB') in 2009-10 towards contamination of ground water caused due to higher concentration of chromium used by the Company as compared to the minimum expected level. Pursuant to the show cause notice, the management had submitted a time bound remediation plan as per which specified milestones were to be achieved at the end of each quarter till December 2010. A bank guarantee of ₹ 500 lakhs had also been submitted to HSPCB. The management had initiated adequate steps suggested by the experts and had completed the plan within the overall time frame. Against the appeal filed by the Company with Appellate Authority, HSPCB, the case had been decided by the appellate authority on November 4, 2011 and as per the order of the appellate authority, bank quarantee of ₹ 375 lakhs had been released and bank guarantee of ₹ 125 lakhs had been forfeited by HSPCB. The Company had filed a writ petition against the order of the appellate authority before the Hon'ble High Court of Punjab and Haryana, which gave the decision for transfer of the case to National Green Tribunal, New Delhi. National Green Tribunal has disposed off our Appeal vide Judgment dated 03.11.2016 stating that we see no reason to interfere with the order dated 09.08.2010 passed by the HSPCB, partially encashing the bank guarantee furnished by the appellant industry to the extent of ₹.125 lakhs and directed the Chairman of the HSPCB to personally conduct an inquiry into the matter, fix responsibility and take action in accordance with law. Provision of ₹75 lakhs (March 31, 2018: ₹75 lakhs), over and above the amount already forfeited by HSPCB, had been retained towards any contingency, as per management's assessment of the costs to be incurred.

#### Movement in provision for contingency

|                              | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
|------------------------------|-------------------------|-------------------------|
| At the beginning of the year | 75.00                   | 75.00                   |
| Additions during the year    | -                       | _                       |
| Utilized during the year     | -                       |                         |
| At the end of the year       | 75.00                   | 75.00                   |
| Current portion              | 75.00                   | 75.00                   |
| Non-current portion          | -                       | -                       |



## 15. Deferred tax assets (net)

(₹ in lakhs)

|   | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
|---|-------------------------|-------------------------|
| Deferred Tax Liabilities on                                   |                         |                         |
| Property, plant and equipment & intangible assets             | -                       | 10.67                   |
| Financials assets carried at fair value through profit & loss | 126.51                  | 159.04                  |
| Sub-total(A)  | 126.51                  | 169.71                  |
| Less: Deferred tax assets on                                  |                         |                         |
| Property, plant and equipment & intangible assets             | 108.06                  | -                       |
| Accrued expenses deductible on payment                        | 304.19                  | 595.43                  |
| Provision for doubtful debts and advances                     | 67.26                   | 88.27                   |
| Sub-total(B)  | 479.51                  | 683.70                  |
| Total (A-B)   | (353.00)                | (513.99)                |

## Movement of Deferred tax (assets)/ liabilities

| For the year ended March 31, 2020                             |                    |   |                          |                    |
|---|--------------------|---|--------------------------|--------------------|
| Particulars   | Opening<br>Balance | Recognised<br>in Statement<br>of Profit and<br>Loss | Other compre-<br>hensive | Closing<br>Balance |
| Deferred tax liabilities on                                   |                    |   |                          |                    |
| Property, plant and equipments & intangible assets            | 10.67              | 118.73  | -                        | (108.06)           |
| Financials assets carried at fair value through profit & loss | 159.04             | 32.53   | -                        | 126.51             |
| Less: Deferred tax assets on                                  |                    |   |                          |                    |
| Accrued expenses deductible on payment                        | 595.43             | (291.24)  | -                        | 304.19             |
| Provision for doubtful debts and advances                     | 88.27              | (21.01)   | -                        | 67.26              |
| Remeasurement of Defined Benefit Obligations                  | -                  | 36.45   | (36.45)                  | -                  |
| Others  | -                  | -   | -                        | -                  |
| Deferred tax assets (net)                                     | (513.99)           | (124.54)  | (36.45)                  | (353.00)           |



## Movement of Deferred tax (assets)/ liabilities

(₹ in lakhs)

| For the year ended March 31, 2019                             |                    |   |  |                    |
|---|--------------------|---|--|--------------------|
| Particulars   | Opening<br>Balance | Recognised<br>in Statement<br>of Profit and<br>Loss | Recognised in Other comprehensive income | Closing<br>Balance |
| Deferred tax liabilities on                                   |                    |   |  |                    |
| Property, plant and equipments & intangible assets            | 363.44             | 352.77  | -  | 10.67              |
| Financials assets carried at fair value through profit & loss | 285.63             | 126.59  | -  | 159.04             |
| Less: Deferred tax assets on                                  |                    |   |  |                    |
| Accrued expenses deductible on payment                        | 555.24             | 40.19   | -  | 595.43             |
| Provision for doubtful debts and advances                     | 88.59              | (0.32)  | -  | 88.27              |
| Remeasurement of Defined Benefit Obligations                  | -                  | 5.78  | (5.78)                                   | -                  |
| Others  | 26.20              | (26.20)   | -  | -                  |
| Deferred tax assets (net)                                     | (20.96)            | 498.81  | (5.78)                                   | (513.99)           |

## 16(a) Financial liabilities - Trade Payables

(₹ in lakhs)

|  | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
|--|-------------------------|-------------------------|
| Trade payables (including acceptances)   |                         |                         |
| Total outstanding dues of micro enterprises and small enterprises                      | 903.26                  | 1,575.25                |
| Total outstanding dues of creditors other than micro enterprises and small enterprises | 9,177.11                | 12,838.30               |
| Total  | 10,080.37               | 14,413.55               |

<sup>(</sup>i) Due to Micro, small and medium enterprises have been determined to the extent such parties have been identified on the basis of information collected by the Company. This has been relied upon by the auditors.

## 16(b) Other financial liabilities

|   | As at<br>March 31, 2020 |        |
|---|-------------------------|--------|
| Current                                       |                         |        |
| Other financial liabilities at amortised cost |                         |        |
| Security deposit from customers/ others*      | 35.50                   | 56.00  |
| Unpaid dividend                               | 72.80                   | 71.10  |
| Capital Creditors                             | 132.28                  | 161.08 |
| Others  | 10.27                   | 10.88  |
| Total   | 250.85                  | 299.06 |

<sup>\*</sup>Security deposits are repayable on demand.



#### 17. Other liabilities

(₹ in lakhs)

|  | Non-current             |                         | Cur                     | rent                    |
|--|-------------------------|-------------------------|-------------------------|-------------------------|
|  | As at<br>March 31, 2020 | As at<br>March 31, 2019 | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
| Statutory remittances                                      |                         |                         |                         |                         |
| Tax deducted at source and tax collected at source payable | -                       | -                       | 158.16                  | 181.86                  |
| Provident fund and Employee State<br>Insurance payable     | -                       | -                       | 123.93                  | 117.88                  |
| Goods and Services Tax Payable                             | -                       | -                       | 700.62                  | 994.20                  |
| Deferred Government grant                                  | 5.79                    | 7.79                    | 2.00                    | 2.00                    |
| Others   | -                       | -                       | 6.33                    | 5.12                    |
| Total  | 5.79                    | 7.79                    | 991.04                  | 1,301.06                |

#### **Deferred Government Grant**

(₹ in lakhs)

|  |                         | , ,                     |
|--|-------------------------|-------------------------|
|  | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
| At the beginning of the year                 | 9.79                    | 11.79                   |
| Deferred during the year                     | -                       | -                       |
| Released to the Statement of Profit and Loss | (2.00)                  | (2.00)                  |
| At the end of the year                       | 7.79                    | 9.79                    |
| Current portion                              | 2.00                    | 2.00                    |
| Non-current portion                          | 5.79                    | 7.79                    |

During the year ended March 31, 2016, the Company had received grant amounting to ₹30 lakhs for setting up industrial units in Uttarakhand under the Central Capital Investment Subsidy Scheme, 2003. The Company has assessed the grant in the nature of fixed capital investment for setting up a unit in the State of Uttrakhand and has accounted the same as deferred income as per Para 24 of Ind AS 20 "Accounting for Government grants and Disclosure of Government Assistance". The grant set up as deferred income is recognised in the Statement of Profit and Loss on a systematic basis over the useful life of the property, plant & equipment.

## 18. Revenue From Operations (Gross)

|                                     | For the<br>year ended<br>March 31, 2020 | year ended |
|-------------------------------------|---|------------|
| Revenue from operations             |   |            |
| Sale of products:                   |   |            |
| - Finished goods                    | 127,704.05                              | 164,234.57 |
| Other operating revenue:            |   |            |
| - Scrap sales                       | 1,116.12                                | 2,093.69   |
| - Incentive from Central Government | -                                       | 601.19     |
| Total                               | 128,820.17                              | 166,929.45 |



Reconciliation of revenue recognised with contract price:

(₹ in lakhs)

|   | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
|---|---|---|
| Contract price (Gross)                      | 128,820.47                              | 166,328.76                              |
| Adjustments for:                            |   |   |
| Discount & Incentives as per contract       | (0.30)                                  | (0.50)                                  |
| Revenue from sale of finished goods & scrap | 128,820.17                              | 166,328.26                              |

#### 19. Other income

(₹ in lakhs)

| Particulars   | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
|---|---|---|
| Interest income:  |   |   |
| Income-tax refunds  | -                                       | 148.59                                  |
| Loans to employees  | 9.19                                    | 7.23                                    |
| Others  | 112.00                                  | 72.00                                   |
| Other non-operating income:                               |   |   |
| Net gain on sale of investments                           | 2,125.12                                | 1,736.24                                |
| Exchange differences (net)                                | 63.96                                   | 236.43                                  |
| Doubtful advance to vendor recovered                      | 17.60                                   | -                                       |
| Profit on disposal of property, plant and equipment (net) | 5.78                                    | -                                       |
| Liabilities no longer required written back (net)         | 23.67                                   | 94.03                                   |
| Dividend income   | -                                       | 13.34                                   |
| Deferred income on government grant (Note 17) #           | 2.00                                    | 2.00                                    |
| Miscellaneous income                                      | 97.80                                   | 30.01                                   |
| Total   | 2,457.12                                | 2,339.87                                |

<sup>#</sup> Government grants have been received for the purchase of certain items of property, plant and equipment. There are no unfulfilled conditions or contingencies attached to these grants. The grant set up as deferred income is recognised in the Statement of Profit and Loss on a systematic basis over the useful life of the property, plant & equipment.

## 20. Cost of materials consumed

| Particulars                                  | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
|--|---|---|
| Inventory at the beginning of the year       | 5,481.25                                | 4,170.09                                |
| Add: Purchases during the year               | 94,318.47                               | 126,906.20                              |
|  | 99,799.72                               | 131,076.29                              |
| Less: Inventory at the end of the year       | 4,485.36                                | 5,481.25                                |
| Cost of raw material and components consumed | 95,314.36                               | 125,595.04                              |



## 21. Changes in inventory of finished goods, work-in progress and scrap

(₹ in lakhs)

| Particulars                              | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
|--|---|---|
| Inventories at the beginning of the year |   |   |
| Work-in-progress                         | 854.70                                  | 707.48                                  |
| Finished goods                           | 1,024.99                                | 907.41                                  |
| Scrap                                    | 3.21                                    | 10.65                                   |
| Total                                    | 1,882.90                                | 1,625.54                                |
| Inventories at the end of the year       |   |   |
| Work-in-progress                         | 913.40                                  | 854.70                                  |
| Finished goods                           | 1,120.98                                | 1,024.99                                |
| Scrap                                    | 6.61                                    | 3.21                                    |
| Total                                    | 2,040.99                                | 1,882.90                                |
| Change in inventory                      | (158.09)                                | (257.36)                                |

## 22. Employee benefits expenses

(₹ in lakhs)

| Particulars   | For the<br>year ended<br>March 31, 2020 | year ended |
|---|---|------------|
| Salaries, wages and bonus                                 | 10,766.49                               | 11,743.17  |
| Contribution to provident and other funds (refer note 29) | 610.67                                  | 593.37     |
| Gratuity expense (refer note 29)                          | 227.54                                  | 230.65     |
| Staff welfare expenses                                    | 421.12                                  | 677.47     |
| Total   | 12,025.82                               | 13,244.66  |

Disclosure in compliance with Ind AS-19 "Employee Benefits" has been given in Note 29.

#### 23. Finance Costs

(₹ in lakhs)

| Particulars      | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
|------------------|---|---|
| Interest expense | 42.53                                   | 10.32                                   |
| Total            | 42.53                                   | 10.32                                   |

## 24. Depreciation and amortization expense

| Particulars  | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
|--|---|---|
| Depreciation of property, plant and equipment (Note 3) | 1,818.17                                | 2,429.71                                |
| Amortisation of intangible assets (Note 4)             | 219.49                                  | 164.47                                  |
| Total  | 2,037.66                                | 2,594.18                                |



## 25. Other expenses

| (₹ in lakhs)   |   |   |
|--|---|---|
| Particulars  | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
| Consumption of stores and spares   | 2,935.81                                | 4,062.19                                |
| Job work expenses  | 1,834.49                                | 2,442.95                                |
| Power and fuel   | 3,671.93                                | 4,809.13                                |
| Freight and forwarding charges   | 370.11                                  | 423.04                                  |
| Rent (refer Note 30)   | 36.76                                   | 28.27                                   |
| Hire charges   | 15.20                                   | 17.93                                   |
| Rates and taxes  | 9.84                                    | 10.77                                   |
| Insurance  | 341.55                                  | 337.80                                  |
| Repairs and maintenance:   |   |   |
| Plant and machinery  | 697.11                                  | 1,021.70                                |
| Buildings  | 60.29                                   | 81.94                                   |
| Others   | 278.88                                  | 279.72                                  |
| Advertising and sales promotion  | 4.78                                    | 5.30                                    |
| Royalty  | 3,284.92                                | 4,098.16                                |
| Technician fee   | 39.33                                   | 64.75                                   |
| Warranty expense (refer Note 14)   | 105.76                                  | 136.98                                  |
| Legal and professional fees  | 450.31                                  | 202.39                                  |
| Travelling and conveyance  | 493.40                                  | 532.35                                  |
| Communication costs  | 22.57                                   | 21.68                                   |
| Printing and stationery  | 13.07                                   | 36.46                                   |
| Directors' sitting fees  | 25.20                                   | 27.00                                   |
| Payment to statutory auditors  | 39.47                                   | 38.44                                   |
| Donations*   | 15.36                                   | 104.43                                  |
| Bank charges   | 14.51                                   | 18.08                                   |
| Loss on disposal of property, plant and equipment (net)                        | -                                       | 7.50                                    |
| Fair value loss on financial instruments at fair value through profit and loss | 897.18                                  | 133.79                                  |
| Corporate social responsibility (CSR) expenditure                              | 192.47                                  | 242.26                                  |
| Miscellaneous expenses   | 319.58                                  | 343.17                                  |
| TOTAL  | 16,169.88                               | 19,528.18                               |

<sup>\*</sup> Donation includes ₹ Nil (for 2018-19: ₹ 100 lakhs) paid to political party through electoral bond.



(₹ in lakhs)

| Particulars  | For the<br>year ended<br>March 31, 2020 |       |
|--|---|-------|
| Payment to auditor:  |   |       |
| As statutory auditors:   |   |       |
| Audit fee (Including fees for Internal Control Over Financial Reporting) | 26.00                                   | 24.00 |
| Limited review of unaudited financial results                            | 9.00                                    | 7.50  |
| Other services (certification etc.)                                      | 1.00                                    | 0.75  |
| Tax audit fee  | 3.00                                    | 3.00  |
| Taxation Matters   | -                                       | 2.60  |
| Out of pocket expenses   | 0.47                                    | 0.59  |
| Total  | 39.47                                   | 38.44 |

## **Details of CSR expenditure:**

(₹ in lakhs)

| Particulars  | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
|--|---|---|
| Gross amount required to be spent by the Company during the year   | 180.20                                  | 181.96                                  |
| Amount spent   |   |   |
| i) Construction/acquisition of any asset   | -                                       | -                                       |
| ii) On any other purpose (paid to CII for training institute, skill enhancement by imparting industrial training and for various health care activities) | 192.47                                  | 242.26                                  |

## 26. Income taxes

## (a) Income tax expense recognised in Statement of Profit and Loss

| Particulars  | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
|--|---|---|
| Current income tax:  |   |   |
| In respect of current year                                     | 1,489.00                                | 2,793.61                                |
| Tax adjustment for earlier year                                | (22.11)                                 | -                                       |
| Deferred tax:  |   |   |
| In respect of current year                                     | 124.54                                  | (498.81)                                |
| Income tax expense reported in the statement of profit or loss | 1,591.43                                | 2,294.80                                |



## (b) Income tax on Other Comprehensive Income

(₹ in lakhs)

| Particulars   | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
|---|---|---|
| Deferred tax benefit  |   |   |
| Arising on income and expenses recognised in other comprehensive income:    |   |   |
| Remeasurement of defined benefit obligation                                 | (36.45)                                 | (5.78)                                  |
| Total income tax benefit/(expense) recognised in other comprehensive income | (36.45)                                 | (5.78)                                  |

## (c) The income tax expense for the year can be reconciled to the accounting profit as follows:

(₹ in lakhs)

| Particulars  | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
|--|---|---|
| Profit before income tax   | 5,845.13                                | 8,554.30                                |
| Income tax expense calculated at 25.168% (2018-19: 34.944%)              | 1,471.10                                | 2,989.21                                |
| Effect of deduction under section 80IC of the Income tax Act, 1961       | -                                       | (474.33)                                |
| Effect of expenses that are not deductable in determining taxable profit | 52.31                                   | 84.65                                   |
| Effect of change in tax rate   | 179.85                                  | -                                       |
| Effect of income that is exempt/ taxed on lower rate                     | (69.48)                                 | (256.72)                                |
| Others   | (42.35)                                 | (48.01)                                 |
|  | 1,591.43                                | 2,294.80                                |
| Income tax expense reported in the Statement of Profit and Loss          | 1,591.43                                | 2,294.80                                |
|  | -                                       | -                                       |

## (d) The income tax expense on Other Comprehensive Income for the year can be reconciled as follows:

| Particulars   | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
|---|---|---|
| Other Comprehensive Income  |   |   |
| Re-measurement gains (losses) on defined benefit plans                  | 144.84                                  | 16.55                                   |
| Income tax expense/(benefit) calculated at 25.168% (2018-19: 34.944%)   | (36.45)                                 | (5.78)                                  |
| Income tax expense/(benefit) reported in the Other Comprehensive Income | (36.45)                                 | (5.78)                                  |
|   | -                                       | -                                       |



## 27. Earnings Per Share (EPS)

(₹ in lakhs)

| Particulars   | For the<br>year ended<br>March 31, 2020 | year ended |
|---|---|------------|
| Basic earnings per share (in ₹)   | 10.64                                   | 15.65      |
| Diluted earnings per share (in ₹)   | 10.64                                   | 15.65      |
| The earnings and weighted average number of equity shares used in the calculation of basic/diluted earnings per share are as follows: |   |            |
| Profit for the year, per Statement of Profit and Loss   | 4,253.70                                | 6,259.50   |
| Weighted average number of equity shares  | 399.95                                  | 399.95     |

### 28. Critical accounting judgements and key sources of estimation uncertainty

In the application of the Company accounting policies, which are described in note 2, the management of the Company are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The following are the areas of estimation uncertainty and critical judgements that the management has made in the process of applying the Company's accounting policies:

#### (a) Impairment of non-financial assets

The carrying amounts of the Company's non-financial assets, other than deferred tax assets, are reviewed at the end of each reporting period to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

The recoverable amount of an asset or cash-generating unit ('CGU') is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets ('CGU').

The Company's corporate assets do not generate separate cash inflows. If there is an indication that a corporate asset may be impaired, then the recoverable amount is determined for the CGU to which the corporate asset belongs.

#### (b) Useful life of depreciable assets

Management reviews the useful lives of depreciable assets at each reporting date. As at March 31, 2020 management assessed that the useful lives represent the expected utility of the assets to the Company. Further, there is no significant change in the useful lives as compared to previous year.



#### (c) Provisions and contingent liabilities

On an ongoing basis, the Company reviews pending cases, claims by third parties and other contingencies. For contingent losses that are considered probable, an estimated loss is recorded as an accrual in financial statements. Loss contingencies that are considered possible are not provided for but disclosed as Contingent liabilities in the financial statements. Contingencies the likelihood of which is remote are not disclosed in the financial statements.

#### (d) Estimation of defined benefits and compensated absences

The present value of the gratuity and compensated absence obligations are determined using actuarial valuation. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases and mortality rates. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

The parameter most subject to change is the discount rate. In determining the appropriate discount rate for plans operating in India, the management considers the interest rates of government bonds in currencies consistent with the currencies of the post-employment benefit obligation. The mortality rate is based on publicly available mortality tables for the specific countries. Those mortality tables tend to change only at interval in response to demographic changes. Future salary increases and gratuity increases are based on expected future inflation rates.

Further details about gratuity and leave encashment obligations are given in Note 29.

## (e) Provision for warranty

A provision is recognised for expected warranty claims on products sold during the last one to five years as per warranty period on respective models, based on past experience of level of repairs and returns. Assumption used to calculate the provision for warranties are based on current sales level and current information available about past returns based on the warranty period for all products sold.

#### 29. Employee benefits

#### **Defined Contribution Plans - General Description**

The Company makes contribution towards employees' provident fund, superannuation fund & employees state insurance ("ESIC"). Under the schemes, the Company is required to contribute a specified percentage of payroll cost, as specified in the rules of the schemes to these defined contribution schemes. The Company has recognised ₹ 610.67 lakhs (2018-19: ₹ 593.37 lakhs) as an expense towards contribution to these plans.

| Particulars                                    | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
|--|---|---|
| Employer's contribution to provident fund      | 498.86                                  | 467.10                                  |
| Employer's contribution to superannuation fund | 87.41                                   | 86.76                                   |
| Employer's contribution to ESIC                | 24.40                                   | 39.51                                   |
| Total  | 610.67                                  | 593.37                                  |



## **Defined Benefit Plans - General Description**

#### **Gratuity:**

The gratuity plan is governed by the Payment of Gratuity Act, 1972. Under the Act, employees who have completed five years of service are entitled to specific benefit. The level of benefit provided depends on the member's length of service, salary and retirement age. The employee is entitled to a benefit equivalent to 15 days salary last drawn for each completed year of service with part thereof in excess of six months. The same is payable on termination of service or retirement or death, whichever is earlier.

This is a funded benefit plan for qualifying employees. The Company makes contributions to LIC policy to cover the liability of the Company. The scheme provides for a lump sum payment to vested employees at retirement, death while in employment or on termination of employment. Vesting occurs upon completion of five years of service.

These plans typically expose the Company to actuarial risks such as: investment risk, inherent interest rate risk, longevity risk and salary risk.

| Investment Risk    | The present value of the defined benefit plan liability (denominated in Indian Rupee) is calculated using a discount rate which is determined by reference to market yields at the end of the reporting period on government bonds. Currently for the plan in India, it has a relatively balanced mix of investments in government securities, and other debt instruments. |
|--------------------|--|
| Interest Rate Risk | The defined benefit obligation calculation uses a discount rate based on government bonds. If bond yields fall, the defined benefit obligation will tend to increase.  |
| Longevity Risk     | The present value of the defined benefit plan liability is calculated by reference to the best estimate of the mortality of plan participants both during and after their employment. An increase in the life expectancy of the plan participants will increase the plan's liability.  |
| Salary Risk        | Higher than expected increase in salary will increase the defined benefit obligation.  |

The most recent actuarial valuation of the plan assets and the present value of the defined benefit obligation were carried out as at March 31, 2020 by Mr. K. K. Dharni (Membership no. 00051), Fellow of the Institute of Actuaries of India. The present value of the defined benefit obligation, and the related current service cost, were measured using the projected unit credit method.

The following tables summarise the components of net benefit expense recognised in the Statement of Profit and Loss and the funded status and amounts recognised in the Balance Sheet for the respective plans:

| Particulars   | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
|---|---|---|
|   | Gratuity                                | Gratuity                                |
|   | (Funded)                                | (Funded)                                |
| Change in benefit obligation  |   |   |
| Present value of obligation as at the beginning of the year             | 2,534.44                                | 2,256.32                                |
| Current service cost  | 181.12                                  | 184.07                                  |
| Interest cost   | 194.14                                  | 173.96                                  |
| Remeasurement on the net defined benefit liability                      |   |   |
| Actuarial (gain) / loss arising from changes in demographic assumptions | 1.31                                    | -                                       |



(₹ in lakhs)

| Particulars   | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
|---|---|---|
|   | Gratuity                                | Gratuity                                |
|   | (Funded)                                | (Funded)                                |
| Actuarial (gain) / loss arising from changes in financial assumptions     | (27.86)                                 | 10.03                                   |
| Actuarial (gain) / loss arising from experience adjustments               | (112.56)                                | (20.06)                                 |
| Benefits paid   | (138.39)                                | (69.88)                                 |
| Present value of obligation as at the end of the year                     | 2,632.20                                | 2,534.44                                |
| Change in plan assets   |   |   |
| Fair value of plan assets at the beginning of the year                    | 1,928.44                                | 1,652.08                                |
| Interest income   | 147.72                                  | 127.38                                  |
| Return on plan assets (excluding amounts included in net interest income) | 5.74                                    | 6.52                                    |
| Contribution by the Company   | 549.49                                  | 212.34                                  |
| Benefits paid   | (138.39)                                | (69.88)                                 |
| Plan assets at the end of the year  | 2,493.00                                | 1,928.44                                |
| Liability/ (Asset) recognized in the financial statements                 | 139.20                                  | 606.00                                  |

## Amount recognised in Statement of Profit and Loss:

(₹ in lakhs)

| Particulars                                       | For the<br>year ended<br>March 31, 2020 |        |
|---|---|--------|
| Service Cost                                      |   |        |
| Current service cost                              | 181.12                                  | 184.07 |
| Net interest expense                              | 46.42                                   | 46.58  |
| Amount recognised in Statement of Profit and Loss | 227.54                                  | 230.65 |

## Amount recognised in Other Comprehensive Income:

| Particulars  | For the<br>year ended<br>March 31, 2020 | For the<br>year ended<br>March 31, 2019 |
|--|---|---|
| Remeasurement on the net defined benefit liability                         |   |   |
| Return on plan assets (excluding amounts included in net interest expense) | (5.74)                                  | (6.52)                                  |
| Actuarial (gains)/ losses arising from changes in demographic assumptions  | 1.32                                    | -                                       |
| Actuarial (gains)/ losses arising from changes in financial assumptions    | (27.86)                                 | 10.03                                   |
| Actuarial (gains)/ losses arising from experience adjustments              | (112.56)                                | (20.06)                                 |
| Amount recognised in Other Comprehensive Income                            | (144.84)                                | (16.55)                                 |



The major categories of plan assets of the fair value of the total plan assets are as follows:

| Gratuity                      | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
|-------------------------------|-------------------------|-------------------------|
| Investment Details            | Funded                  | Funded                  |
| Investment with Insurer (LIC) | 100%                    | 100%                    |

The principal assumptions used in determining gratuity liability for the Company's plans are shown below:

|                             | As at<br>March 31, 2020   | As at<br>March 31, 2019   |
|-----------------------------|---------------------------|---------------------------|
| Discount rate (%)           | 6.80                      | 7.66                      |
| Future salary increases (%) | 7.50                      | 8.50                      |
| Retirement Age (Years)      | 58                        | 58                        |
| Withdrawal rate             |                           |                           |
| Up to 30 years              | 3%                        | 3%                        |
| From 31 to 44 years         | 2%                        | 2%                        |
| Above 44 years              | 1%                        | 1%                        |
|                             |                           |                           |
| Mortality rate              | 100% of IALM<br>(2012-14) | 100% of IALM<br>(2006-08) |

The Company makes annual contribution to Life Insurance Corporation (LIC). As LIC does not disclose the composition of its portfolio investments, break-down of plan investments by investment type is not available to disclose.

Significant actuarial assumptions for the determination of the defined obligation are discount rate and expected salary increase. The sensitivity analysis below have been determined based on reasonable possible changes of the respective assumptions occurring at the end of the year, while holding all other assumptions constant.

- If the discount rate is 50 basis points higher (lower), the defined benefit obligation would decrease by ₹ 100.43 lakhs (increase by ₹ 108.54 lakhs) [as at March 31, 2019: decrease by ₹ 97.12 lakhs (increase by ₹ 105.01 lakhs)].
- If the expected salary growth increases (decreases) by 50 basis points, the defined benefit obligation would increase by ₹ 107.28 lakhs (decrease by ₹ 100.25 lakhs) [as at March 31, 2019: increase by ₹ 103.66 lakhs (decrease by ₹ 96.82 lakhs)]

Sensitivities due to change in mortality rate and change in withdrawal rate are not material and hence impact of such change is not calculated.

#### **Sensitivity Analysis**

The sensitivity analysis presented above may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated.

Furthermore, in presenting the above sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of reporting period, which is same as that applied in calculating the defined benefit obligation liability recognized in the balance sheet.



## Maturity profile of defined benefit obligation

|   | As at<br>March 31, 2020 |             |
|---|-------------------------|-------------|
| Average duration of the defined benefit obligation (in years) | 15.32 years             | 15.69 years |

The Company expects to make a contribution of ₹ 193.63 lakhs (as at March 31, 2019 ₹ 233.23 lakhs) to the defined benefit plans during the next financial year.

#### 30. Ind AS 116: 'Leases'

Effective from April 1, 2019, the Company has adopted Ind AS 116 'Leases'. Based on assessment carried out by the Company, the application of Ind AS 116 did not have material impact on the Financial Statements of the Company.

The Company has entered into cancellable operating lease arrangement for various residential properties. Lease payments recognized as expenses in the Statement of Profit and Loss during the year ended March 31, 2020 is ₹ 36.76 lakhs (March 31, 2019: ₹ 28.27 Lakhs). Under the terms of the agreement, the Company has provided interest-free security deposits.

## 31. Contingent liabilities, commitments and assets (to the extent not provided for)

#### a. Capital and other commitments

At March 31 2020, the estimated amount of contracts remaining to be executed on capital account was ₹86.47 lakhs (March 31, 2019: ₹991.81 lakhs)

The Company has other commitments, for purchase/sales orders which are issued after considering requirements per operating cycle for purchase /sale of goods and services, employee's benefits including union agreement in normal course of business. The Company does not have any long term commitments or material non-cancellable contractual commitments/contracts, which might have material impact on the financial statements.

#### b. Contingent Liabilities

(₹ in lakhs)

|   | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
|---|-------------------------|-------------------------|
| a) Demands raised by Income tax authorities, being disputed by the Company                    | 110.08                  | 106.27                  |
| b) Demands issued by GST/Excise authorities, being disputed by the Company                    | 342.28                  | 342.28                  |
| c) Demand raised by Employees State Insurance Recovery Officer, being disputed by the Company | 82.71                   | 82.71                   |

The above matters are subject to legal proceedings in the ordinary course of business. The legal proceeding when ultimately concluded will not, in the opinion of the management, have a material effect on financial position of the Company. Amount above does not include the contingencies the likelihood of which is remote.



## 32. Related party disclosures under IND AS 24

- (i) Names of related parties and related party relationship
  - (a) Key management personnel and their relatives
    - Mr. Yogesh Chander Munjal Chairman cum Managing Director
    - Mr. Ashok Kumar Munjal- Non executive director
    - Mr. Pankaj Munjal- Independent director upto September 29, 2018
    - Mrs. Charu Munjal- Non executive director
    - Mr. Vinod Kumar Agrawal- Independent director
    - Mr. Nand Lal Dhameja- Independent director
    - Mr. Devi Singh-Independent director
    - Mr. Surinder Kumar Mehta- Independent director
    - Mrs. Nidhi Kapoor Daughter of Mr. Yogesh Chander Munjal
    - Mr. Shigeki Kobayashi Joint Managing Director
    - Mr. Teruyoshi Sato Director upto May 30, 2018
    - Mr. Yasuhiro Yamamoto- Non executive director w.e.f May 30, 2018
    - Mrs. Geeta Anand- Independent director w.e.f November 03, 2018
    - Mr. Avi Munjal- Assistant General Manager w.e.f December 01, 2018 Grandson of Mr. Yogesh Chander Munjal and son of Mrs. Charu Munjal
  - (b) Enterprise with significant influence over the Company
    - Showa Corporation, Japan
    - Dayanand Munjal Investments Private Limited
  - (c) Enterprises owned or controlled by key management personnel and their relatives
    - Dayanand Munjal Investments Private Limited
    - Shivam Autotech Limited
  - (d) Additional related parties as per Companies Act 2013, with whom transactions have taken during the year

#### Key managerial personnel

- Mr. Pankaj Gupta- Chief Financial Officer
- Mr. Saurabh Agrawal- Company Secretary upto January 05, 2019
- Ms. Geetanjali Sharma-Company Secretary w.e.f. January 31, 2019

#### Enterprises in which Director is a member/partner

- Sunbeam Auto Private Limited upto May 31, 2018
- Munjal Castings (Partnership firm) upto May 31, 2018



|  |   |                                   |  |  |   |                                       |          | (₹ in lakhs) |
|--|---|-----------------------------------|--|--|---|---------------------------------------|----------|--------------|
|  | Enterprises with significant influence over the Company | th significant<br>ence<br>Company | Key management<br>personnel & their<br>relatives | Key management<br>personnel & their<br>relatives | Enterprises owned or controlled by key management personnel and their relatives | ed by key<br>t personnel<br>relatives | Total    | al           |
|  | 2019-20   | 2018-19                           | 2019-20  | 2018-19  | 2019-20   | 2018-19                               | 2019-20  | 2018-19      |
| Transactions during the year:                  |   |                                   |  |  |   |                                       |          |              |
| Sale of goods                                  |   |                                   |  |  |   |                                       |          |              |
| Shivam Autotech Limited                        | 1   | 1                                 |  | 1  | 3.05  | 3.37                                  | 3.05     | 3.37         |
| Showa Corporation, Japan                       | 11.16   | 1.74                              |  | -  | 1   | 1                                     | 11.16    | 1.74         |
|  | 11.16   | 1.74                              | 1  | -  | 3.05  | 3.37                                  | 14.21    | 5.11         |
| Purchase of goods                              |   |                                   |  |  |   |                                       |          |              |
| Shivam Autotech Limited                        | 1   | 1                                 | 1  | 1  | 1,290.33  | 1,673.80                              | 1,290.33 | 1,673.80     |
| Showa Corporation, Japan                       | 2,550.18  | 3,828.27                          | 1  | 1  | ı   | 1                                     | 2,550.18 | 3,828.27     |
| Sunbeam Auto Private Limited                   | ı   | 1                                 | 1  | 1  | ı   | 2,792.73                              | 1        | 2,792.73     |
| Munjal Castings                                | 1   | 1                                 | 1  | -  | 1   | 88.78                                 | 1        | 88.78        |
|  | 2,550.18  | 3,828.27                          | -  | •  | 1,290.33  | 4,555.31                              | 3,840.51 | 8,383.58     |
| Royalty paid/payable                           |   |                                   |  |  |   |                                       |          |              |
| Showa Corporation, Japan                       | 3,284.92  | 4,098.16                          |  | -  | _   | -                                     | 3,284.92 | 4,098.16     |
|  | 3,284.92  | 4,098.16                          | -  | -  | -   | -                                     | 3,284.92 | 4,098.16     |
| Purchase of Intangible assets                  |   |                                   |  |  |   |                                       |          |              |
| Design and drawing fees                        |   |                                   |  |  |   |                                       |          |              |
| Showa Corporation, Japan                       | 284.87  | 250.70                            | -  | -  | 1   | -                                     | 284.87   | 250.70       |
|  | 284.87  | 250.70                            | -  | -  | -   | -                                     | 284.87   | 250.70       |
| Technician fee paid/payable                    |   |                                   |  |  |   |                                       |          |              |
| Showa Corporation, Japan                       | 39.33   | 64.75                             | 1  | 1  | 1   | 1                                     | 39.33    | 64.75        |
|  | 39.33   | 64.75                             | 1  | 1  | 1   | 1                                     | 39.33    | 64.75        |
| Travelling and conveyance expense paid/payable |   |                                   |  |  |   |                                       |          |              |
| Showa Corporation, Japan                       | 34.62   | 30.59                             | -  | -  | ı   | -                                     | 34.62    | 30.59        |
|  | 34.62   | 30.59                             | -  | -  | -   | -                                     | 34.62    | 30.59        |
|  |   |                                   |  |  |   |                                       |          |              |

 $\equiv$ 

financial year:

The following table provides the total value of transactions that have been entered into with related parties for the relevant



|  |   |                                   |  |                              |   |  |             | (र ın lakhs) |
|--|---|-----------------------------------|--|------------------------------|---|--|-------------|--------------|
|  | Enterprises with significant influence over the Company | th significant<br>ince<br>company | Key management<br>personnel & their<br>relatives | igement<br>I & their<br>ives | Enterprises owned or controlled by key management personnel and their relatives | ed by key<br>tr personnel<br>relatives | Total       | al           |
|  | 2019-20   | 2018-19                           | 2019-20  | 2018-19                      | 2019-20   | 2018-19                                | 2019-20     | 2018-19      |
| Legal and professional fees paid/<br>payable   |   |                                   |  |                              |   |  |             |              |
| Showa Corporation, Japan   | 0.51  | 0.92                              | I  | ı                            | 1   | 1                                      | 0.51        | 0.92         |
|  | 0.51  | 0.92                              | -  | -                            | -   | -                                      | 0.51        | 0.92         |
| Other Exp / Staff Welfare expense paid/payable   |   |                                   |  |                              |   |  |             |              |
| Showa Corporation, Japan   | 0.68  | 5.98                              | -  | -                            | -   | -                                      | 0.68        | 5.98         |
|  | 0.68  | 5.98                              | -  | -                            | -   | -                                      | 0.68        | 5.98         |
| Dividend proposed/ paid  |   |                                   |  |                              |   |  |             |              |
| Showa Corporation, Japan   | 468.00  | 468.00                            | 1  | 1                            | ı   | 1                                      | 468.00      | 468.00       |
| Dayanand Munjal Investment Pvt.<br>Ltd.  | 702.00  | 702.00                            | 1  | 1                            | 1   | '                                      | 702.00      | 702.00       |
| Nidhi Kapoor   | 0.18  | 0.18                              | 1  | -                            | -   | -                                      | 0.18        | 0.18         |
|  | 1,170.18  | 1,170.18                          | -  | 1                            | -   | -                                      | 1,170.18    | 1,170.18     |
| Employee Benefits for Key Management Personnel (Salary, Commission and contributions to Provident fund | ent Personnel (   | Salary, Commis                    | ssion and conti                                  | ibutions to Pro              | ovident fund a  | and Superannuation fund)               | ation fund) |              |
| Mr.Yogesh Chander Munjal   | 1   | 1                                 | 582.40   | 474.94                       | 1   | '                                      | 582.40      | 474.94       |
| Mr. Shigeki Kobayashi  | 1   | 1                                 | 349.58   | 335.82                       | 1   | '                                      | 349.58      | 335.82       |
| Mr. Pankaj Gupta   | 1   | 1                                 | 38.22  | 35.77                        | 1   | '                                      | 38.22       | 35.77        |
| Mr. Saurabh Agrawal  | 1   | 1                                 | 1  | 5.21                         | 1   | 1                                      | 1           | 5.21         |
| Ms. Geetanjali Sharma  | 1   | '                                 | 5.33   | 0.73                         | 1   | 1                                      | 5.33        | 0.73         |
| Mr. Avi Munjal   | 1   | 1                                 | 7.87   | 3.94                         | 1   | 1                                      | 7.87        | 3.94         |
| Sitting fees to non executive and Independent directors  |   |                                   |  |                              |   |  |             |              |
| Mr. Ashok Kumar Munjal   | 1   | 1                                 | 1.80   | 1.00                         | 1   | 1                                      | 1.80        | 1.00         |
| Ms. Charu Munjal   | 1   | 1                                 | 1.80   | 2.20                         | 1   | 1                                      | 1.80        | 2.20         |
| Mr. Vinod Kumar Agrawal  | 1   | 1                                 | 00.9   | 6.20                         | 1   | '                                      | 00'9        | 6.20         |
| Mr. Nand Lal Dhameja   | 1   | 1                                 | 7.20   | 08.9                         | 1   | 1                                      | 7.20        | 08.9         |
| Mr. Devi Singh   | 1   | 1                                 | 5.40   | 5.80                         | 1   | 1                                      | 5.40        | 5.80         |
| Mr. Surinder Kumar Mehta   | 1   | 1                                 | 1.80   | 3.20                         | 1   | 1                                      | 1.80        | 3.20         |
| Mrs. Geeta Anand   | 1   | 1                                 | 1.20   | 1.80                         | 1   | 1                                      | 1.20        | 1.80         |
|  | 1   | 1                                 | 1,008.60   | 883.41                       | 1   | 1                                      | 1,008.60    | 883.41       |
|  |   |                                   |  |                              |   |  |             |              |



(₹ in lakhs)

|                           | Enterprises with significant influence over the Company | th significant<br>ence<br>Company | Key management<br>personnel & their<br>relatives | nanagement<br>onnel & their<br>relatives | Enterprises owned or controlled by key management personnel and their relatives | es owned<br>ed by key<br>it personnel<br>relatives | Total    | al       |
|---------------------------|---|-----------------------------------|--|--|---|--|----------|----------|
|                           | 2019-20   | 2018-19                           | 2019-20  | 2018-19                                  | 2019-20   | 2018-19  | 2019-20  | 2018-19  |
| Trade payables            |   |                                   |  |  |   |  |          |          |
| Shivam Autotech Limited   | ı   | ı                                 | ı  | ı  | 21.79   | 247.03   | 21.79    | 247.03   |
| Showa Corporation, Japan  | 1,659.19  | 2,053.94                          | 1  | ı  | 1   | ı  | 1,659.19 | 2,053.94 |
| Mr. Yogesh Chander Munjal | 1   | 1                                 | 76.74  | 29.64                                    | 1   | 1  | 76.74    | 29.64    |
| Mr. Shigeki Kobayashi     | 1   | ı                                 | 76.74  | 106.37                                   | 1   | ı  | 76.74    | 106.37   |
| Mr. Pankaj Gupta          | 1   | 1                                 | 1  | 1.00                                     | 1   | 1  | 1        | 1.00     |
| Ms. Geetanjali Sharma     | 1   | ı                                 | ı  | 0.31                                     | 1   | ı  | ı        | 0.31     |
| Mr. Avi Munjal            | 1   | -                                 | 1  | 0.86                                     | -   | 1  | -        | 0.86     |
|                           | 1,659.19  | 2,053.94                          | 153.48   | 138.18                                   | 21.79   | 247.03   | 1,834.46 | 2,439.15 |
| Trade receivables         |   |                                   |  |  |   |  |          |          |
| Shivam Autotech Limited   | 1   | ı                                 | ı  | 1  | 4.02  | 0.28   | 4.02     | 0.28     |
| Showa Corporation, Japan  | 2.95  | -                                 | -  | -  | -   | -  | 2.95     | 1        |
|                           | 2.95  | 1                                 | •  | 1  | 4.02  | 0.28   | 6.97     | 0.28     |

# Notes:-

- The remuneration to the key managerial personnel does not include the provisions made for gratuity and leave benefits, as they are determined on an actuarial basis for the Company as a whole.
- No amount has been written off or written back in the year in respect of debts due from/to above related parties.  $\equiv$
- Employee benefit for key management personnel include remuneration paid/ provided by the Company to its Joint Managing Director for the year ended March 31, 2020 is in excess of the limits laid down under section 197 of the Act read with Schedule V of the Act by ₹ 228.37 Lakhs. The Company would be obtaining requisite shareholders' approval for excess remuneration so paid by passing a special resolution at the ensuing Annual General Meeting. **=**

Balances as at the year end



## 33. Segment information

The Company primarily operates in the auto components segment. The Company operates as an ancilliary and manufactures auto components for the two-wheeler and four-wheeler industry, primary products being shock absorbers, struts and window balancers.

The board of directors of the Company, which has been identified as being the chief operating decision maker (CODM), evaluates the Company's performance, allocates resources based on the analysis of the various performance indicators of the Company as a single unit. Therefore, there is no reportable segment for the Company as per the requirement of IND AS 108 "Operating Segments".

Geographical Locations: The Geographical segments have been considered for disclosure as the secondary segment, under which the domestic segment includes sales to customers located in India and overseas segment includes sales to customer located outside India.

(₹ in lakhs)

| Revenue from Operations | Domestic   | Overseas | Total      |
|-------------------------|------------|----------|------------|
| 2019-20                 | 128,721.99 | 98.18    | 128,820.17 |
| 2018-19                 | 166,819.93 | 109.52   | 166,929.45 |

- a) Domestic segment includes sales to customers located in India.
- b) Overseas segment includes sales to customers located outside India.
- c) There are no non-current assets located outside India.
- d) The accounting policies adopted for segment reporting are in conformity with the accounting policies adopted for the Company. Revenue from operations have been allocated to segments on the basis of their relationship to the operating activities of the segment.

#### Information about major customers

Included in revenue from operations (net of taxes) arising from domestic sales are revenues which arose from following customers which were 10% or more of the Company's revenue:

(₹ in lakhs)

| Name of customer | 31 March 2020 | 31 March 2019 |
|------------------|---------------|---------------|
| Customer 1       | 100,493.09    | 127,015.73    |

#### 34. Financial instruments

#### 34.1 Capital Management

The Company manages its capital to ensure that the Company will be able to continue as a going concern while maximising the return to stakeholders through efficient allocation of capital towards expansion of business, optimisation of working capital requirements and deployment of surplus funds into various investment options. The Company does not have debts and meets its capital requirement through equity.

The Company is not subject to any externally imposed capital requirements.

The management of the Company reviews the capital structure of the Company on regular basis. As part of this review, the Board considers cost of capital and the risks associated with the movement in the working capital.



The following table summarizes the capital of the Company:

(₹ in lakhs)

|                 | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
|-----------------|-------------------------|-------------------------|
| Share capital   | 799.93                  | 799.93                  |
| Equity reserves | 62,455.22               | 60,262.86               |
| Total Equity    | 63,255.15               | 61,062.79               |

#### **Categories of financial instruments**

(₹ in lakhs)

|   |                | (\ III Iakiis) |
|---|----------------|----------------|
|   | As at          | As at          |
|   | March 31, 2020 | March 31, 2019 |
| Financial assets                                      |                |                |
| Financial assets at fair value through profit or loss |                |                |
| Non-current   |                |                |
| Investments   | 4,239.27       | 4,150.37       |
| Current   |                |                |
| Investments   | 27,621.84      | 20,175.74      |
| Financial assets at amortised cost                    |                |                |
| Non-current   |                |                |
| Loans   | 162.30         | 171.22         |
| Other financial assets                                | 574.81         | 415.30         |
| Current   |                |                |
| Loans   | 214.57         | 219.89         |
| Trade receivables                                     | 13,997.78      | 19,902.63      |
| Cash and bank balances                                | 377.00         | 4,248.25       |
| Other financial assets                                | 5.81           | 4.94           |
| Total   | 47,193.38      | 49,288.34      |
| Financial liabilities at amortised cost               |                |                |
| Current   |                |                |
| Trade payables  | 10,080.37      | 14,413.55      |
| Other financial liabilities                           | 250.85         | 299.06         |
| Total   | 10,331.22      | 14,712.61      |

#### 34.2 Fair value measurements

The Company uses the following hierarchy for determining and/or disclosing the fair value of financial instruments by valuation techniques:

The following is the basis of categorising the financial instruments measured at fair value into Level 1 to Level 3:

Level 1: This level includes financial assets that are measured by reference to quoted prices (unadjusted) in active markets for identical assets or liabilities. This category consists of quoted debentures and open-ended mutual funds.



- Level 2: This level includes financial assets and liabilities, measured using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).
- Level 3: This level includes financial assets and liabilities measured using inputs that are not based on observable market data (unobservable inputs). Fair values are determined in whole or in part, using a valuation model based on assumptions that are neither supported by prices from observable current market transactions in the same instrument nor are they based on available market data.

Fair value of the Company's financial assets that are measured at fair value on a recurring basis:

There are certain Company's financial assets which are measured at fair value at the end of each reporting period. Following table gives information about how the fair values of these financial assets are determined:

(₹ in lakhs)

|   | Fair value | e as at March | 31, 2019 |
|---|------------|---------------|----------|
|   | Level 1    | Level 2       | Level 3  |
| Financial assets at fair value through profit or loss |            |               |          |
| Non-current   |            |               |          |
| Other Investments - Alternate investment funds        | -          | 4,150.37      | -        |
| Current   |            |               |          |
| Investments in mutual funds                           | 18,127.89  | -             | -        |
| Investments in debentures                             | 1,552.81   |               |          |
| Other Investments - Commercial Papers                 | -          | 495.04        | -        |

(₹ in lakhs)

|   | Fair valu | Fair value as at March 31, 2020 |         |
|---|-----------|---------------------------------|---------|
|   | Level 1   | Level 2                         | Level 3 |
| Financial assets at fair value through profit or loss |           |                                 |         |
| Non-current   |           |                                 |         |
| Other Investments - Alternate investment funds        | -         | 4,239.27                        | -       |
| Current   |           |                                 |         |
| Investments in mutual funds                           | 26,917.70 | -                               | -       |
| Investments in debentures                             | 209.10    | -                               | -       |
| Other Investments - Commercial Papers                 | -         | 495.04                          | -       |

The fair value of the financial assets and financial liabilities are included at the amount that would be received to sell an asset and paid to transfer a liability in an orderly transaction between the market participants. The following methods and assumptions were used to estimate the fair values:

- Investments traded in active markets are determined by reference to quotes from the financial institutions; for example: Net asset value (NAV) for investments in open-ended mutual funds declared by mutual fund house, quoted price of equity shares in the stock exchange etc.
- The fair value of debenture is based on direct market observable inputs.



- Trade receivables, cash & cash equivalents, other bank balances, loans, other current financial assets, trade
  payables and other current financial liabilities: Approximate their carrying amounts largely due to short-term
  maturities of these instruments.
- Management uses its best judgment in estimating the fair value of its financial instruments. However, there are inherent limitations in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates presented above are not necessarily indicative of all the amounts that the Company could have realized or paid in sale transactions as of respective dates. As such, the fair value of the financial instruments subsequent to the respective reporting dates may be different from the amounts reported at each year end.

#### 34.3 Financial risk management objectives

The Company's senior management monitors and manages the financial risks relating to the operations of the Company. These risks include market risk (including currency risk, interest rate risk and other price risk), credit risk and liquidity risk. The Company seeks to minimise the effects of these risks by using diversification of investments, credit limit to exposures, etc., to hedge risk exposures. The use of financial instruments is governed by the Company's policies on foreign exchange risk and the investment. The Company does not enter into or trade financial instruments, including erivative financial instruments, for speculative purposes.

#### Market risk

Market risk is the risk of any loss in future earnings, in realizable fair values or in future cash flows that may result from a change in the price of a financial instrument. The Company's activities expose it primarily to the financial risks of changes in foreign currency exchange rates and interest rates risk/ liquidity which impact returns on investments. The Company enters into derivative financial instruments to manage its exposure to foreign currency risk including import payables. Future specific market movements cannot be normally predicted with reasonable accuracy.

#### Foreign currency risk management

The Company undertakes transactions denominated in foreign currencies and consequently, exposures to exchange rate fluctuations arise. Exchange rate exposures are managed within approved policy parameters utilising forward foreign exchange contracts. The counter party for these contracts is generally a bank, however there are no outstanding forward exchange contracts at year end.

#### Foreign currency exposure

(Amount in lakhs)

|                   | ,                       | , amount in laters,     |
|-------------------|-------------------------|-------------------------|
|                   | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
| Trade Receivables |                         |                         |
| In USD            | 0.24                    | 0.25                    |
| In JPY            | -                       | 0.27                    |
|                   |                         |                         |
| Trade Payables    |                         |                         |
| In USD            | 13.83                   | 5.05                    |
| In JPY            | 523.25                  | 637.73                  |
| In EURO           | 0.02                    | 0.20                    |
| In THB            | 72.93                   | 59.99                   |



#### Foreign currency sensitivity

The following table details the Company's sensitivity to a 5% increase and decrease in the ₹ against the relevant foreign currencies. (+)/(-)5% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period end for a 10% change in foreign currency rates. A positive number below indicates an increase in profit or equity where the ₹ strengthens (+)(-)5% against the relevant currency. For a 5% weakening of the ₹ against the relevant currency, there would be a comparable impact on the profit or equity, and the balances below would be positive or negative.

(₹in lakhs)

| Currency   | As at Marc  | h 31, 2020  | As at Marcl | n 31, 2019  |
|--|-------------|-------------|-------------|-------------|
|  | 5% increase | 5% decrease | 5% increase | 5% decrease |
| Receivable   |             |             |             |             |
| In USD   | 0.93        | (0.93)      | 0.85        | (0.85)      |
| In JPY   | -           | -           | 0.01        | (0.01)      |
| Payable  |             |             |             |             |
| In USD   | (53.23)     | 53.23       | (17.46)     | 17.46       |
| In JPY   | (18.61)     | 18.61       | (19.91)     | 19.91       |
| In EURO  | (0.07)      | 0.07        | (0.79)      | 0.79        |
| In THB   | (8.62)      | 8.62        | (6.54)      | 6.54        |
| Impact on profit or loss as at the end of the reporting period | (79.60)     | 79.60       | (43.85)     | 43.85       |
| Impact on total equity as at the end of the reporting period   | (59.56)     | 59.57       | (28.53)     | 28.53       |

In management's opinion, the sensitivity analysis is unrepresentative of the inherent foreign exchange risk because the exposure at the end of the reporting period does not reflect the exposure during the year/ in future years.

#### Credit risk management

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Company. The Company has adopted a policy of only dealing with creditworthy counterparties as a means of mitigating the risk of financial loss from defaults. The Company's exposure and wherever appropriate, the credit ratings of its counterparties are continuously monitored and spread amongst various counterparties. Credit exposure is controlled by counterparty limits that are reviewed and approved by the management of the Company. Financial instruments that are subject to concentrations of credit risk, principally consist of balance with banks, investments in debt instruments/ bonds, trade receivables, loans and advances and derivative financial instruments. None of the financial instruments of the Company result in material concentrations of credit risks.

Balances with banks were not past due or impaired as at the year end. In other financial assets that are not past dues and not impaired, there were no indication of default in repayment as at the year end.

The age analysis of trade receivables as of the balance sheet date have been considered from the due date and disclosed in the note no. 9 above.



The Company has used a practical expedient by computing the expected loss allowance for financial assets based on historical credit loss experience and adjustments for forward looking information.

#### Movement in the expected credit loss allowance of financial assets

(₹ in lakhs)

| Particulars                      | For the<br>year ended<br>March 31, 2020 | year ended |
|----------------------------------|---|------------|
| Balance at beginning of the year | 5.57                                    | 6.47       |
| Add: Provided during the year    | -                                       | -          |
| Less: Reversals of provision     | -                                       | 0.90       |
| Less: Amounts written off        | 3.57                                    | -          |
| Balance at the end of the year   | 2.00                                    | 5.57       |

#### Other price risks including interest rate risk

The Company has deployed its surplus funds into various financial instruments including units of mutual funds, debentures, etc. The Company is exposed to NAV (net asset value) price risks arising from investments in these funds. The value of these investments is impacted by movements in interest rates, liquidity and credit quality of underlying securities.

## NAV price sensitivity analysis

The sensitivity analyses below have been determined based on the exposure to NAV price risks at the end of the reporting period. If NAV prices had been 1% higher/lower:

• profit for the year ended March 31, 2020 would increase/decrease by ₹ 316.52 lakhs (for the year ended March 31, 2019: increase/decrease by ₹ 227.73 lakhs).

#### Liquidity risk

Liquidity risk represents the inability of the Company to meet its financial obligations within stipulated time. To mitigate this risk, the Company maintains sufficient liquidity by way of readily convertible instruments and working capital limits from banks.

#### Maturity profile of financial liabilities:

The table below provides details regarding the remaining contractual maturities of financial liabilities at the reporting date.

| Particulars                      | As at March      | 31, 2020  | As at March      | 31, 2019  |
|----------------------------------|------------------|-----------|------------------|-----------|
|                                  | Less than 1 year | Total     | Less than 1 year | Total     |
| Current                          |                  |           |                  |           |
| (i) Trade payables               | 10,080.37        | 10,080.37 | 14,413.55        | 14,413.55 |
| (ii) Other financial liabilities | 250.85           | 250.85    | 299.06           | 299.06    |



The surplus funds with the Company and operational cash flows will be sufficient to dispose the financial liabilities with in the maturity period.

35. Information pursuant to clause 3 (vii) (b) of the Companies (Auditor's Report) Order, 2016 in respect of disputed dues, not deposited as at March 31, 2020, pending with various authorities:

(₹ in lakhs)

| Name of<br>Statute      | Nature of<br>Dues | Amount*<br>(₹ in lakhs) | Amount paid<br>under protest<br>(₹ lakhs) | Period to which<br>the Amount<br>Relates | Forum where<br>Dispute is Pending   |
|-------------------------|-------------------|-------------------------|---|--|---|
| Income-tax<br>Act, 1961 | Income-tax        | 1,385.91                | 435.36                                    | AY 2010-11                               | Set aside by Income Tax Appellate Tribunal pending with Dispute Resolution Panel. |
|                         |                   | 2,060.47                | 1442.72                                   | AY 2011-12                               | Set aside by Income Tax Appellate Tribunal pending with assessing officer.        |
|                         |                   | 61.69                   | 61.69                                     | AY 2013-14                               | Income Tax Appellate Tribunal   |
|                         |                   | 45.40                   | 33.71                                     | AY 2015-16                               | Income Tax Appellate Tribunal   |

<sup>\*</sup> Amount as per demand orders including interest and penalty wherever indicated in the order and excludes disputed dues fully paid.

## 36. Details of dues to micro and small enterprises as defined under the MSMED Act, 2006

|   | As at<br>March 31, 2020 | As at<br>March 31, 2019 |
|---|-------------------------|-------------------------|
| The principal amount and the interest due thereon remaining unpaid to any supplier as at the end of accounting year   |                         |                         |
| Principal amount due to micro and small enterprises   | 903.26                  | 1,575.25                |
| Interest due on above   | -                       | -                       |
| The amount of interest paid by the buyer in terms of Section 16 of the MSMED Act 2006 along with the amounts of the payment made to the supplier beyond the appointed day during each accounting year   | -                       | -                       |
| The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED Act 2006   | -                       | -                       |
| The amount of interest accrued and remaining unpaid at the end of each accounting year  | 3.77                    | 3.77                    |
| The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under Section 23 of the MSMED Act 2006 | -                       | -                       |

- **37.** The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
- **38.** There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund. Unpaid dividend (refer note 16 (b)) does not include any amount outstanding as at March 31, 2020 which are required to be credited to Investor Education and Protection Fund.



- 39. The spread of COVID 19 has affected the business operations post the national lock down. The Company has taken various measures in consonance with Central and State Government advisories to contain the pandemic, which included closing of manufacturing facilities. Given the uncertainty of quick turnaround to normalcy, post lifting of the lock down, the Company has carried out a comprehensive assessment of possible impact on its business operations, financial assets, contractual obligation and its overall liquidity position, based on the internal and external sources of information and application of reasonable estimates. The Company does not foresee any significant incremental risk to the recoverability of its assets or in meeting its financial obligations over the foreseeable future, given early and required steps taken to contain, protect and mitigate the exposure. Pursuant to the relaxed guidelines, the Company has now resumed its operations; however, some of the staff continues to operate from home. Since the situation is continuously evolving, the impact assessed in future may be different from the estimates made as at the date of approval of these financial results. Management will continue to monitor any material changes arising due to the impact of this pandemic on financial and operational performance of the Company and take necessary measures to address the situation.
- 40. The financial statements were approved for issue by the board of directors on June 30, 2020.

#### For and on behalf of the Board of Directors

Yogesh Chander Munjal Vinod Kumar Agrawal
Chairman & Managing Director
DIN- 00003491 Chairman-Audit Committee
DIN- 00004463

**Pankaj Gupta**Chief Financial Officer

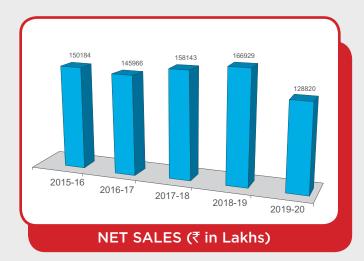
Company Secretary

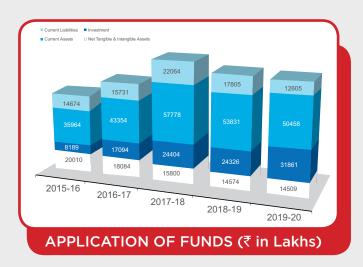
Membership No. A42219

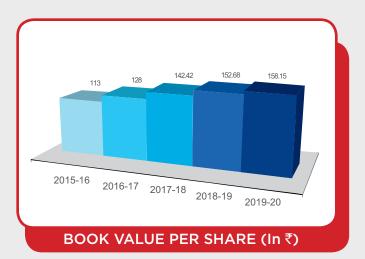
Place: Gurugram

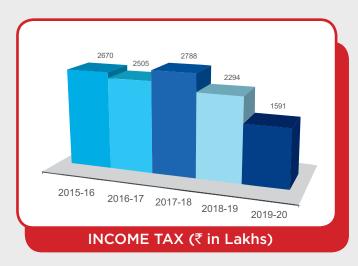
Date: June 30, 2020

# FINANCIAL PERFORMANCE













**Gurugram Plant** 



**Manesar Plant** 



Haridwar Plant

# **MUNJAL SHOWA LIMITED**

CIN: L34101HR1985PLC020934

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