

**JAY BHARAT MARUTI LIMITED**

**Corporate Office :**

Plot No. 9, Institutional Area,  
Sector 44, Gurgaon-122 003 (Hr.)  
T : +91 124 4674500, 4674550  
F : +91 124 4674599  
W : www.jbmgroup.com



**Ref. No. JBML/SE/2021-22**

**Date: 24<sup>th</sup> January, 2022**

**BSE Limited  
Phiroz Jeejeebhoy Towers  
Dalal Street,  
Mumbai - 400001**

**The National Stock Exchange of India Ltd.  
Exchange Plaza, 5th Floor,  
Plot No. C/1, G- Block,  
Bandra Kurla Complex, Bandra (E)  
Mumbai - 400051**

**Scrip Code: 520066**

**NSE SYMBOL: JAYBARMARU**

**Sub: Presentation for analysts and institutional investors**

Dear Sir,


Please find herewith the enclosed presentation for the Investors/Analysts and Institutional Investors.

You are requested to take the same on your records and display it on your website for wider circulation purposes.

Thanking you,

Yours truly,

**For Jay Bharat Maruti Limited**

  
**(Ravi Arora)  
Company Secretary  
Encl. As above**

**Works :**

**Plant I :** Plot No. 5, MSIL, Joint Venture Complex, Gurgaon-122 015 (Haryana) T: +91 124 4887200, F: +91 124 4887300

**Plant II :** Village & Post - Mohammadpur Narsinghpur, Sector 36, Gurgaon - 122 001 (Haryana) T: +91 124 4935300, F: +91 124 4935332

**Plant III :** Plot No. 15-16 & 21-22, Sector 3A, Maruti Supplier Park, IMT Manesar, Gurgaon -122 051 (Haryana) T: +91 9999190423, 9899079952

**Plant IV :** Plot No. 322, Sector - 3, Phase-II, GWC, Bawal - 123 501 (Haryana) T +91 8221004201, 8221004203

**Regd. Office :** 601, Hemkunt Chambers, 89, Nehra Place, New Delhi - 110 019 T : +91 11 26427104-06. F : +91 11 26427100

**CIN :** L29130DL1987PLC027342



Our milestones are touchstones

# JAY BHARAT MARUTI LTD

Q3 FY'22 and 9M FY'22 Financial Results

24th January, 2022

This presentation might contain forward looking statements which involve a number of risks, uncertainties and other factors that could cause the actual results to differ materially from those in the forward looking statements. The Company undertakes no obligation to update these to reflect the events or circumstances thereof. Secondly, these statements should be understood in conjunction with the risks the company faces.

1 Q3 FY'22 vs. Q3 FY'21

Ratio Comparison

2 Q3 FY'22 vs. Q2 FY'22

Ratio Comparison

3 9M FY'22 vs. 9M FY'21

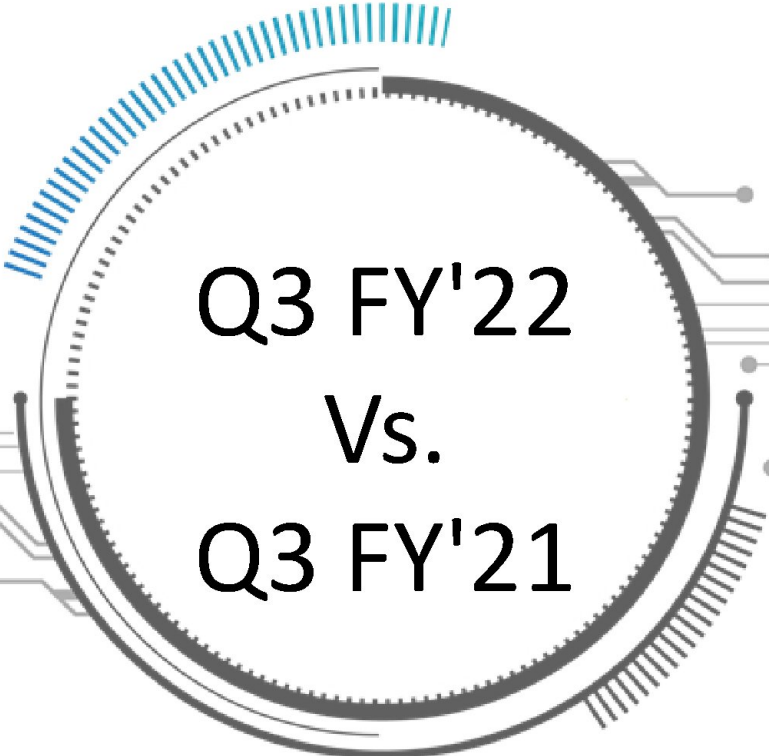
Ratio Comparison

4 Future Prospects

Note 1

1 All Figures in the presentation are in INR Cr, except Ratios

2 Due to Rounding off ratios may be approximate



Q3 FY'22  
Vs.  
Q3 FY'21



## STANDALONE HIGHLIGHTS OF Q3 FY'22 AND Q3 FY'21

Parameter	Q3 FY'22	Q3 FY'21
Net Sales	505.72	496.03
EBIDTA	39.65	53.12
PBT	12.06	27.66
PAT	7.23	17.66

All figures are in INR Crores

## KEY FINANCIAL RATIOS ( %AGE OF TOTAL INCOME)

Parameter	Q3 FY'22	Q3 FY'21
Material Cost	78.27	75.40
Employee Cost	8.08	8.02
Other Expenses	5.82	5.93
EBIDTA	7.84	10.65
Interest Expense	1.60	1.69
Depreciation	3.85	3.41
PBT	2.38	5.55
PAT	1.43	3.54



# FINANCIAL ANALYSIS OF STANDALONE HIGHLIGHTS OF Q3 FY'22 AND Q3 FY'21

Key Reasons for margin Movement

## **Negative Factors**

- Adverse commodity Prices.
- Lower Customer Volumes, leading to lower Capacity Utilization.
- Higher Depreciation Cost.

## **Positive Factors**

- Cost Reduction efforts.
- Raw material Price compensation by Customer.
- Higher Tool Room Capacity utilisation and Increase in Sale and Margin.





Q3 FY'22  
Vs.  
Q2 FY'22



## STANDALONE HIGHLIGHTS OF Q3 FY'22 AND Q2 FY'22

Parameter	Q3 FY'22	Q2 FY'22
Net Sales	505.72	467.55
EBIDTA	39.65	32.06
PBT	12.06	5.60
PAT	7.23	3.48

All figures are in INR Crores

## KEY FINANCIAL RATIO (% AGE OF TOTAL INCOME)

Parameter	Q3 FY'22	Q2 FY'22
Material Cost	78.27	78.78
Employee Cost	8.08	8.33
Other Expenses	5.82	6.04
EBIDTA	7.84	6.85
Interest Expense	1.60	1.81
Depreciation	3.85	3.84
PBT	2.38	1.20
PAT	1.43	0.74



# FINANCIAL ANALYSIS OF STANDALONE HIGHLIGHTS OF Q3 FY'22 AND Q2 FY'22

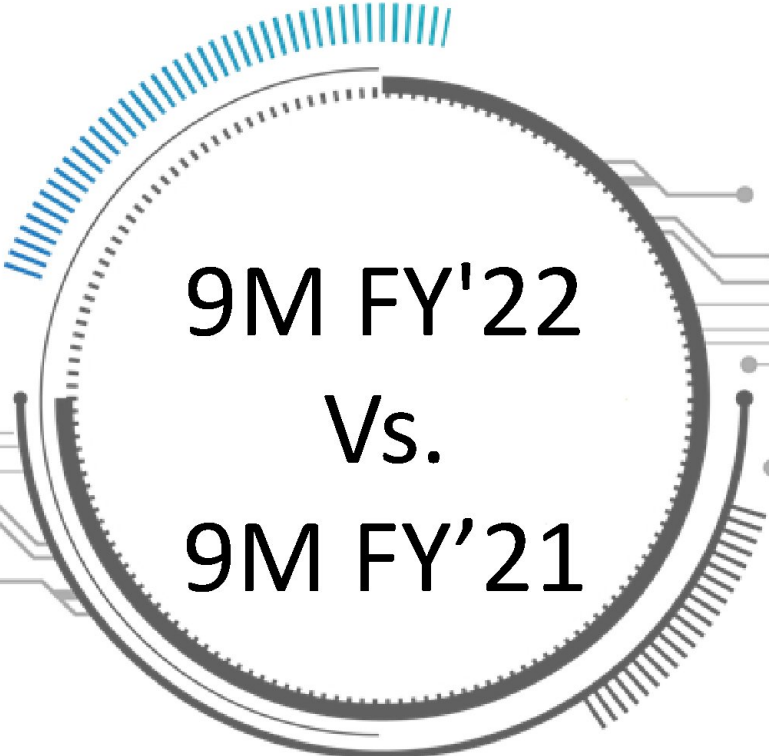
## Key Reasons for margin Movement

### **Negative Factors**

- Nil

### **Positive Factors**

- PBT more than Double, EBIDTA Margin Increase by 23.67%.
- All operating and Financial Cost went Down.
- Increase Customer Volumes, leading to Better Capacity Utilization.

A large central graphic featuring a circular gauge-like border with a dotted inner edge and a solid outer edge. The interior of the circle contains the text '9M FY'22 Vs. 9M FY'21'. The background is filled with a complex pattern of grey circuit lines and blue vertical bars of varying lengths, resembling a data visualization or a stylized network diagram.

9M FY'22  
Vs.  
9M FY'21



## STANDALONE HIGHLIGHTS OF 9M FY'22 AND 9M FY'21

Parameter	9M FY'22	9M FY'21
Net Sales	1384.81	958.09
EBIDTA	102.55	81.69
PBT	22.04	10.21
PAT	13.66	6.11

All figures are in INR Crores

## KEY FINANCIAL RATIOS ( %AGE OF TOTAL INCOME)

Parameter	9M FY'22	9M FY'21
Material Cost	78.07	75.27
Employee Cost	8.51	9.63
Other Expenses	6.02	6.61
EBIDTA	7.40	8.49
Interest Expense	1.78	2.62
Depreication	4.03	4.81
PBT	1.59	1.06
PAT	0.99	0.63



# FINANCIAL ANALYSIS OF STANDALONE HIGHLIGHTS OF 9M FY'22 AND 9M FY'21

## Key Reasons for margin Movement

### **Negative Factors**

- Adverse commodity Prices.

### **Positive Factors**

- Cumulative Profit went due to Better Performance in Q3.
- Cost Reduction efforts.
- Increase Customer Volumes, leading to Better Capacity Utilization.



- Semi Conductor Chip Shortage Impact getting Reduced
- Company to make Steady Cost Reduction Efforts
- Efforts to Improve Tool Room performance
- Commodity Prices Expected to Go Down



**THANK YOU**

