

Yasho Industries Limited

Q2FY21 Financial Highlights

- > Revenue stood at Rs 88.92 Cr, a growth of 34% YoY basis
- > EBITDA at Rs 13.09 Cr, growth of 21% on YoY basis
- > Production volume stood at 1815 MT, a growth of 24% on YoY basis

Mumbai, November 12th, 2020: Yasho Industries Ltd (BSE: 541167 | ISIN: INE616Z01012) a leading Indian global manufacturer & supplier of specialty and fine chemicals, has announced its un-audited financial results for the quarter and half year ended on September 30, 2020.

Particulars (Rs in Crores)	Q2FY21	Q2FY20	Y-o-Y	Q1FY21	Q-o-Q	H1FY21	H1FY20	Y-o-Y
Total Revenue*	88.92	66.18	34.4%	72.96	21.9%	161.88	148.62	8.9%
EBITDA	13.09	10.82	20.9%	11.37	15.1%	24.45	19.10	28.1%
EBITDA Margin (%)	14.7%	16.3%		15.6%		15.1%	12.8%	
PBT	5.13	4.24	21.1%	3.85	33.3%	8.98	6.88	30.5%
PBT Margin (%)	5.8%	6.4%		5.3%		5.5%	4.6%	
PAT	3.16	3.21	-1.8%	2.86	10.5%	6.01	5.14	17.0%
PAT Margin (%)	3.5%	4.9%		3.9%		3.7%	3.5%	
Sales in MT	1,815	1,465	23.9%	1,410	28.7%	3,225	2,997	7.6%

^{*} Including other income

Mr. Parag Jhaveri, Chairman and Managing Director, Yasho Industries Limited said, "We are pleased to report strong revenue growth of 34% for the quarter on YoY basis at Rs 88.9 Cr. This increase in revenue is on back of robust demand for our products across the globe. Our sales volume grew by 24% and absolute EBITDA grew by 21%. As we scale our revenues, we expect to improve our profitability.

We can encapsulate opportunities and deliver client's requirement through our diverse product basket. High-quality standard products and various global certifications gives us a competitive edge in the global markets. Many companies across the globe are scouting for new alternate vendor and we are happy to qualify and become their long-term business partner.

Continuous product innovation, customer centric approach and with our increase in capacity, we are well equipped to deliver our commitments. We are seeing an uptick in overall demand for all our products and we foresee this business momentum to continue."

About Yasho Industries Limited:

Yasho Industries Ltd is a pioneer in the field of manufacturing fine and specialty chemicals, exporting all over the globe, including USA, Europe, Asia, Middle East and Brazil. Guided by a Management Team that has over 30 years of experience in the industry, it is fully equipped with well-established Automated Manufacturing Facilities designed to manufacture multiple product ranges. The company has a dynamic and far reaching customer base, and rakes in more than 55% of its revenue through export. It is ISO 9001:2015 & FSSC 22000 certified and is a trailblazer in the chemical industry. It continues to grow rapidly, while catering to a huge array of products mapping across various industries and has a strong long-term relationship with customers in more than 40 countries. The company has three well equipped manufacturing units located in Vapi, Gujarat.

For further details please contact:

Company: Advisors:



Yasho Industries Ltd.

CIN - L74110MH1985PLC037900

Mr. Yayesh Jhaveri Email - <u>yayesh@yashoindustries.com</u> www.yashoindustries.com



Strategic Growth Advisors Pvt. Ltd.

CIN - U74140MH2010PTC204285

Investor Relations:

Mr. Shrikant Sangani - 91 9619595686 Email – shrikant.sangani@sgapl.net

Public Relations:

Ms. Purvi Shah – 7709066266 Email- <u>purvi.shah@sgapl.net</u>

Mr. Siddhesh Jamsandekar -8879739097

Email- siddhesh.j@sgapl.net

www.sgapl.net