



ARFIN INDIA LIMITED

Investor Update – Q1-2016-17



Business Overview



- The Company has reported **Volume Growth** of 36% during the quarter ended June 30, 2016 in compare to previous year's quarter ended June 30, 2015 with year on year value growth of 28% for the quarter.
- The Company has ordered 2nd machine of **Cored Wire Plant** to meet increased market demand and which is expected to start commercial production during third quarter of the year.
- Trial production from **Cable & Conductors plant** has been completed and the Company is in process of getting ISI Mark to start commercial production from this plant. Commercial production is expected to start from last quarter of the year.

Financial Snapshot



- The Company has reported Income from Operations of ₹ 8,155 Lacs for the quarter ended June 30, 2016 in compare to ₹ 6,349 Lacs for the previous year quarter ended June 30, 2015 registering strong year on year growth of 28%.
- Gross Margins have improved to 14% in compare to 11.65% during previous year quarter ended June 30, 2016.
- EBIDTA margin have increased to 7.55% of sales during the quarter in compare to 4.98% during previous year quarter ended June 30, 2015. EBIDTA has mainly increased on account of increase in gross margin and reduction in cost of power & fuel.
- The Company has reported year on year increase in Profit After Tax of 103% which is mainly on account of improved gross margin and improved operational efficiencies.
- Earnings Per Share (EPS) has been increased to ₹ 10.16 per share in compare to ₹ 4.99 during the previous year's quarter ended June 30, 2015.

Financial Performance - Income Statement

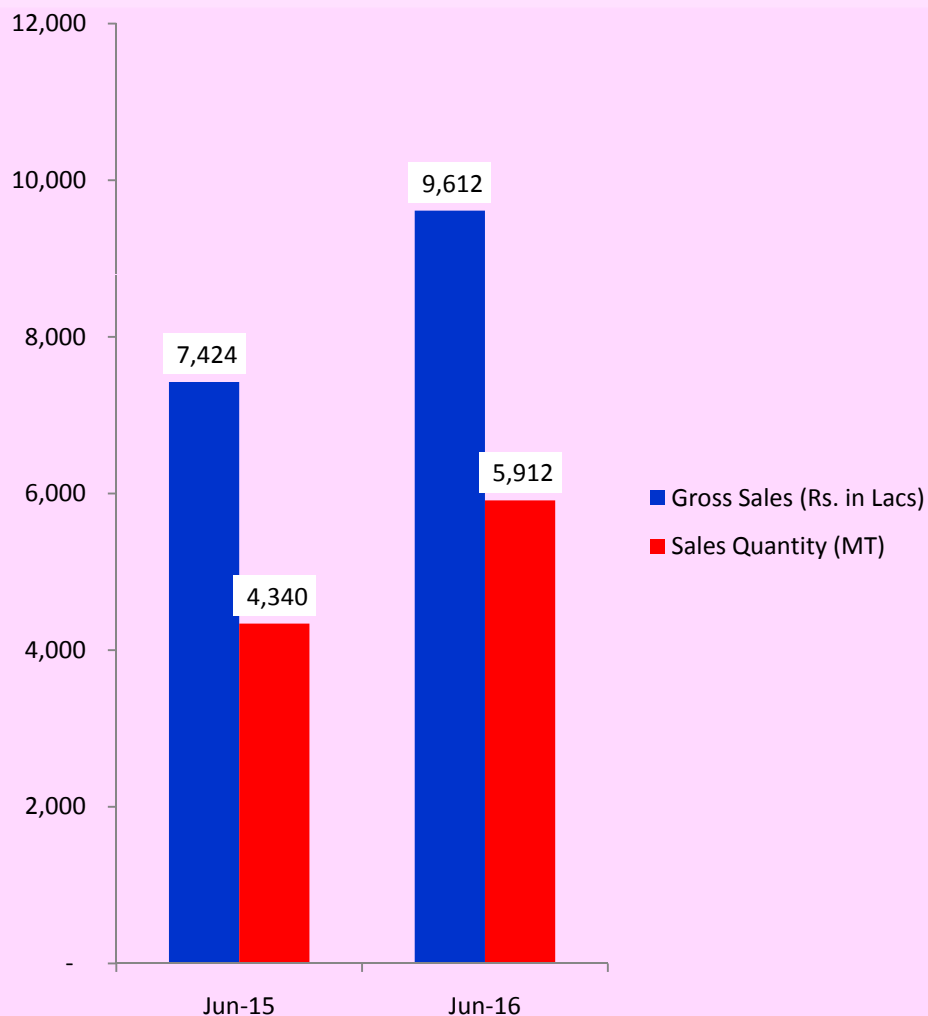


INCOME STATEMENT (₹ in Lacs)		Quarter Ended		Growth
Particulars	30-Jun-16	30-Jun-15	Quarter	
Net Sales / Income From Operations	8,154.66	6,349.02	28.44%	
COGS	7,013.30	5,609.62		
Gross Profit	1,141.36	739.40	54.36%	
Gross Margin %	14.00%	11.65%		
Employees Benefit Expenses	57.36	56.71		
Power & Fuel	95.32	103.54		
Other Expenses	388.37	275.86		
Total Expenses	541.05	436.11		
Other Income	15.35	12.73		
EBIDTA	615.66	316.02	94.82%	
EBIDTA %	7.55%	4.98%		
Depreciation & Amortization Expenses	25.43	24.10		
EBIT	590.23	291.92		
Finance Costs	132.95	68.76		
PBT	457.28	223.16	104.91%	
PBT %	5.61%	3.51%		
Tax Expense	150.61	72.58		
PAT	306.67	150.58	103.65%	
PAT %	3.76%	2.37%		
Basic & Diluted Earnings Per Share (₹)	10.16	4.99	103.67%	

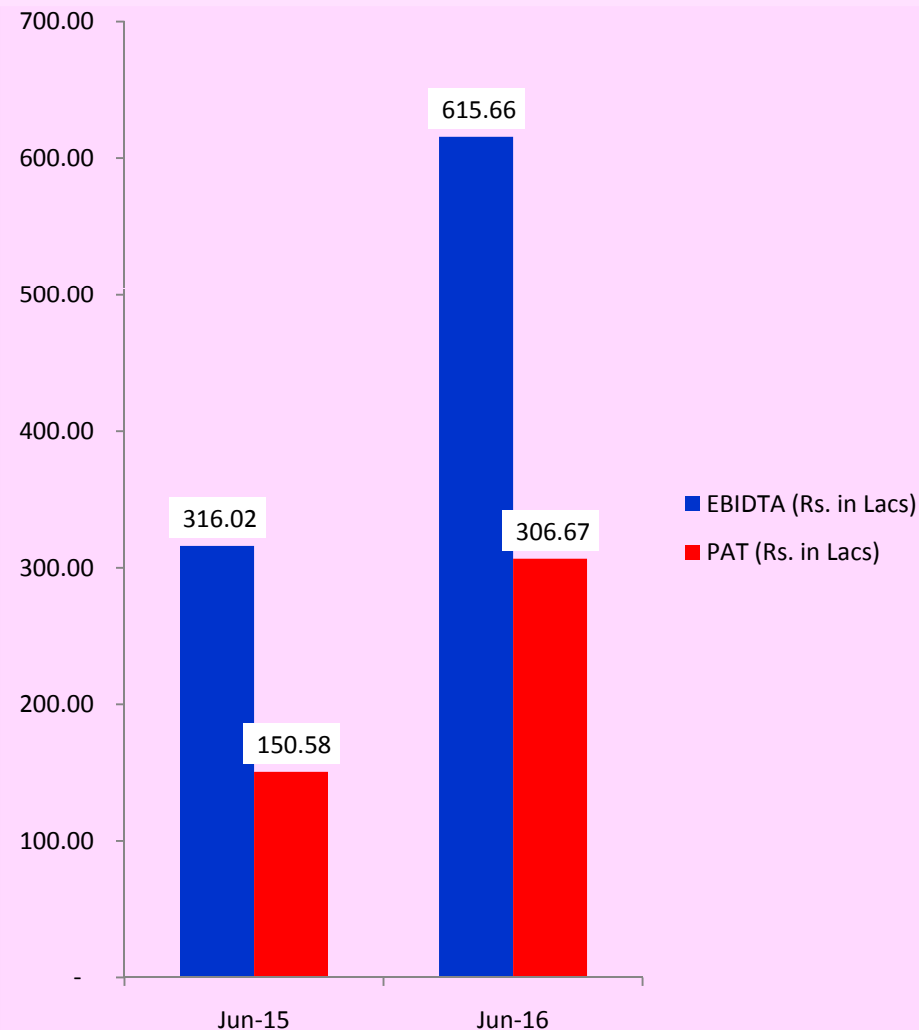
Financial Snapshot



Gross Sales & Sales Quantity



EBIDTA & PAT (₹ in Lacs)



Thank You

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Disclaimer



- *Certain statements in this release concerning our future growth prospects are forward-looking statements within the meaning of applicable laws and regulations, and which involve a number of risks and uncertainties, beyond the control of the Company, that could cause actual results to differ materially from those in such forward-looking statements.*
- *The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition including those factors which may affect our cost advantage, wage increases, our ability to attract and retain highly skilled professionals, political instability and general economic conditions affecting our industry.*
- *Arfin India Ltd. may, from time to time, make additional written and oral forward looking statements, including our reports to shareholders. The Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.*
- *The Company also expects the media to have access to all or parts of this release and the management's commentaries and opinions thereon, based on which the media may wish to comment and/or report on the same. Such comments and/or reporting maybe made only after taking due clearance and approval from the Company's authorized personnel. The Company does not take any responsibility for any interpretations/ views/ commentaries /reports which may be published or expressed by any media agency, without the prior authorization of the Company's authorized personnel.*