



ARFIN INDIA LIMITED

Investor Update 2014-15



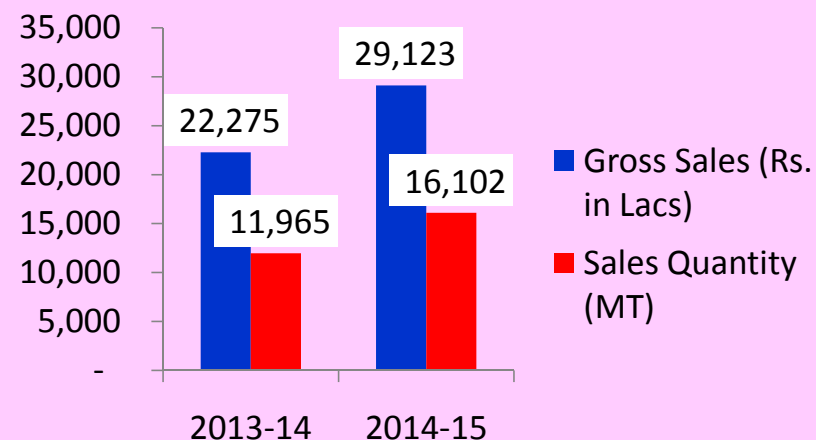
# Financial Snapshot



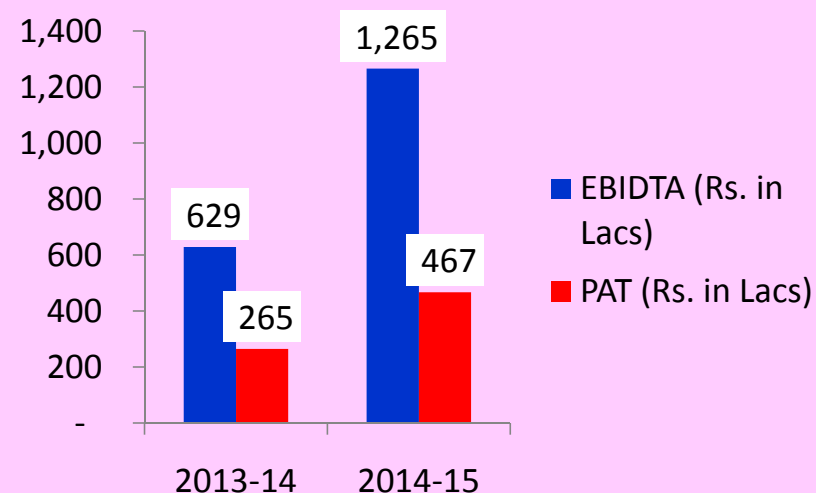
## Financial Highlights

- Improved market sentiments, increased gross margin and higher operational efficiencies marked financial year 2014-15 noteworthy for the company. Gross Margins have improved by 258 basis points year on year basis in compare to previous year on account of change in product mix and improved market sentiments. Company has registered quantity growth of 34.6% year on year.
- Income from operations has increased from ₹ 190 Crores to ₹ 250 Crores for the year 2014-15 registering a 31.29% growth year on year basis. The EBIDTA margins have increased to 5.06% of net sales for the year ended March 31, 2015 in compare to 3.30% of net sales during previous year, on account of improved operational efficiency.

## Gross Sales & Sales Quantity



## EBIDTA & PAT (₹ in Lacs)



# Financial Performance - Income Statement



INCOME STATEMENT (₹ in Lacs)		Year Ended		Growth %
Particulars	FY15	FY14		
Net Sales/Income From Operations	24,994.94	19,037.43	31.29%	
COGS	21,623.61	16,960.68		
Gross Profit	3,371.33	2,076.76	62.34%	
Gross Margin %	13.49%	10.91%		
Employees Benefit Expenses	162.72	105.84	101.26%	
Power & Fuel	732.23	508.69		
Other Expenses	1,310.02	851.87		
Total Expenses	2,204.97	1,466.40		
Other Income	99.13	18.43		
EBIDTA	1,265.49	628.79		
EBIDTA %	5.06%	3.30%		
Depreciation & Amortization Expenses	75.44	42.17		
EBIT	1,190.05	586.61		
Finance Costs	484.74	185.16		
PBT	705.31	401.45	75.69%	
PBT %	2.82%	2.11%		
Tax Expense	238.18	136.94	76.60%	
PAT	467.13	264.51		
PAT %	1.87%	1.39%		
Basic & Diluted Earning Per Share (₹ )	15.87	9.24	71.77%	

# Financial Performance - Balance Sheet

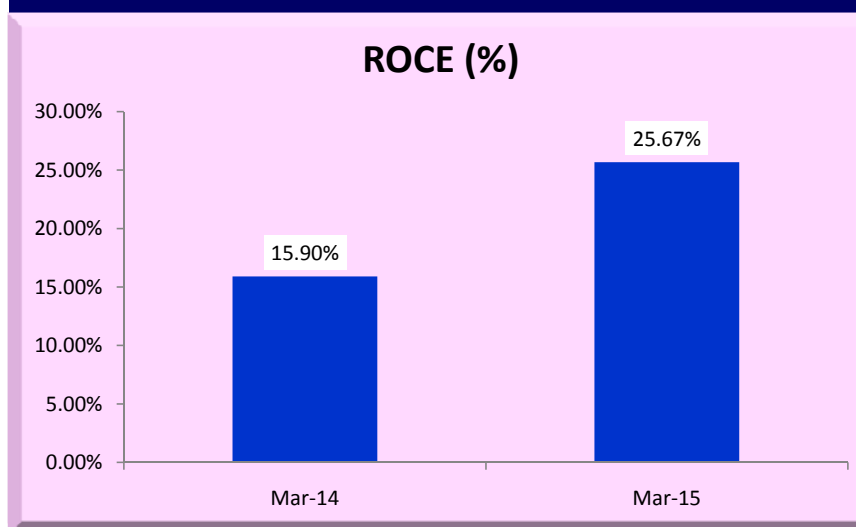


## STATEMENT OF ASSETS AND LIABILITIES

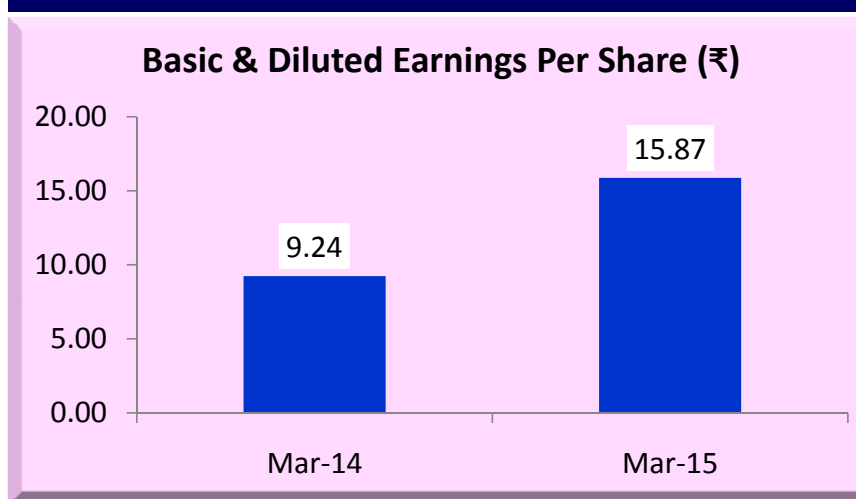
(₹ in Lacs)

Particulars	As At March 31, 2015	As At March 31, 2014
<b>EQUITY AND LIABILITIES</b>		
<b>Shareholders' Funds</b>	<b>1,770.71</b>	<b>1,278.74</b>
<b>Non Current Liabilities</b>		
Long Term Borrowings	247.10	969.78
Deferred Tax Liabilities (Net)	97.40	76.22
<b>Total Non Current Liabilities</b>	<b>344.50</b>	<b>1,046.00</b>
<b>Current Liabilities</b>		
Short Term Borrowings	3,111.18	2,349.75
Trade Payables	3,566.69	2,676.64
Other Current Liabilities	29.02	78.41
Short Term Provisions	156.03	49.97
<b>Total Current Liabilities</b>	<b>6,862.91</b>	<b>5,154.77</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>8,978.12</b>	<b>7,479.50</b>
<b>ASSETS</b>		
<b>Non Current Assets</b>		
Fixed Assets	1,420.79	925.61
Long Term Loans and Advances	19.51	23.17
<b>Total Non Current Assets</b>	<b>1,440.29</b>	<b>948.78</b>
<b>Current Assets</b>		
Inventories	4,408.18	2,705.65
Trade Receivables	2,318.14	3,512.62
Cash and Cash Equivalents	385.59	233.42
Short Term Loans and Advances	425.92	79.03
<b>Total Current Assets</b>	<b>7,537.83</b>	<b>6,530.72</b>
<b>TOTAL ASSETS</b>	<b>8,978.12</b>	<b>7,479.50</b>

## ROCE (EBIDTA/Capital Employed)



## Earning Per Share (₹)



# Production Capacity Increase



During the year Company has added additional production capacity of 9000 Metric Tons through addition of below plants:

**Cored Wire Mill:** New Venture of Cored Wire Mill is one of its Class and the 6<sup>th</sup> setup in the Indian subcontinent. We have successfully commissioned the set up of Cored Wire Plant during March 2015. This Continuous Mill is having an annual capacity of 3,000 Metric Tons of production.

- The Cored Wire is used for De-oxidation, Desulphurization and Inclusion-modification in the Steel Industries. The encapsulated Calcium Silicide in steel sheath (called **Cored Wire**) is injected into the steel melt with help of wire injection system with the purpose of high recovery of *Ca* in steel than the virgin *Ca* / *CaSi* lumps addition into the ladle.

**Alloy Plant:** After success in the Deox products sector, Arfin decided to start a new Venture of Aluminum Alloy Ingots Production. The Installation has already been completed and it is expected to start commercial production by June 2015. This manufacturing facility will target the automotive segment across India and in the vicinity of Ahmedabad. This plant has a capacity of producing 6,000 Metric Ton Per Annum of Alloy Ingots.



ARFIN INDIA LIMITED

***Thank You***



# Disclaimer



- Certain statements in this release concerning our future growth prospects are forward-looking statements within the meaning of applicable laws and regulations, and which involve a number of risks and uncertainties, beyond the control of the Company, that could cause actual results to differ materially from those in such forward-looking statements.*
- The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition including those factors which may affect our cost advantage, wage increases, our ability to attract and retain highly skilled professionals, political instability and general economic conditions affecting our industry.*
- Arfin India Ltd. may, from time to time, make additional written and oral forward looking statements, including our reports to shareholders. The Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.*
- The Company also expects the media to have access to all or parts of this release and the management's commentaries and opinions thereon, based on which the media may wish to comment and/or report on the same. Such comments and/or reporting maybe made only after taking due clearance and approval from the Company's authorized personnel. The Company does not take any responsibility for any interpretations/ views/ commentaries /reports which may be published or expressed by any media agency, without the prior authorization of the Company's authorized personnel.*