



Investor Update - Q4 & FY2016-17



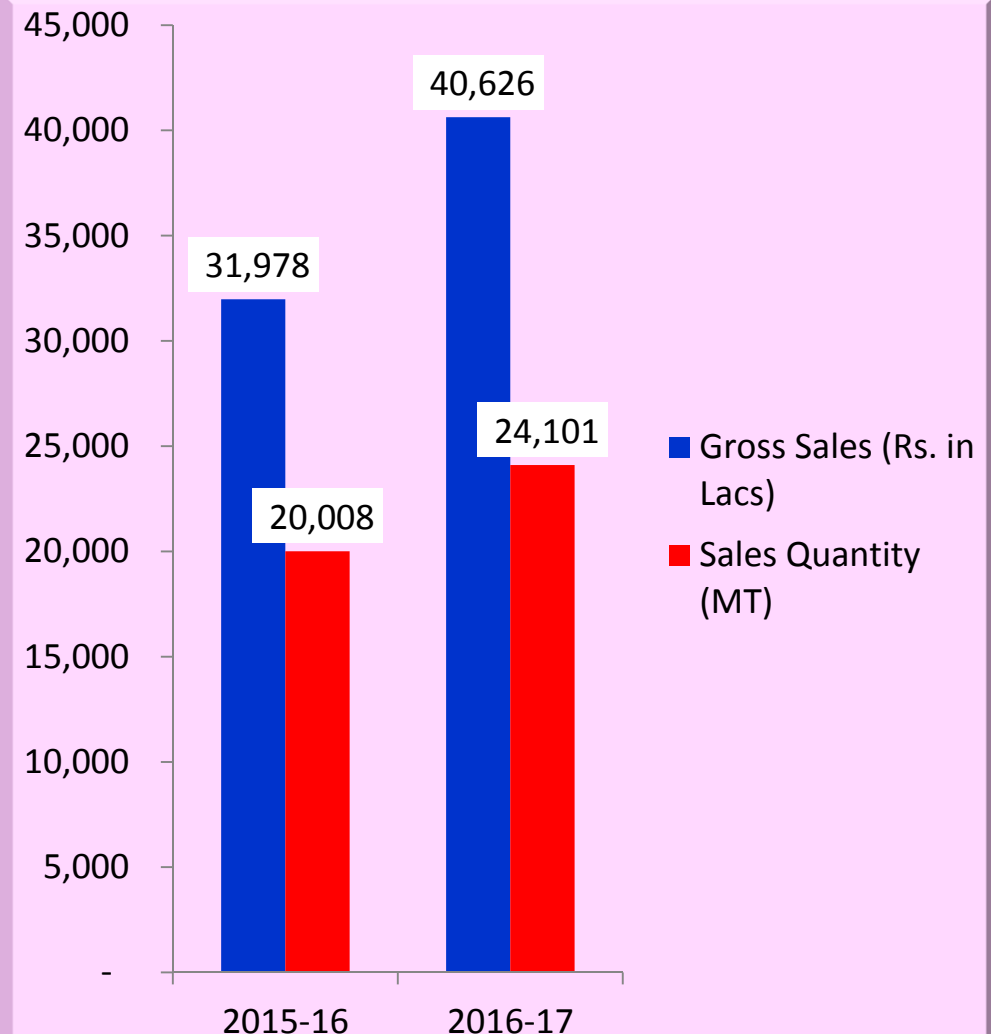
Financial Snapshot



Financial Highlights

- Increased Volume, Change in Product Mix, Increased Customer Demand, Increased Margins and Improved Operational Efficiencies during 2016-17 has resulted consistent growth for the Company.
- Better Market Sentiments and New Product Lines has resulted increase in volume and sales during the year.
- Aluminium Alloy & Cored Wire Businesses have contributed well along with Aluminium Wire Rod and Aluminium Deox verticals during the year.

Gross Sales & Sales Quantity



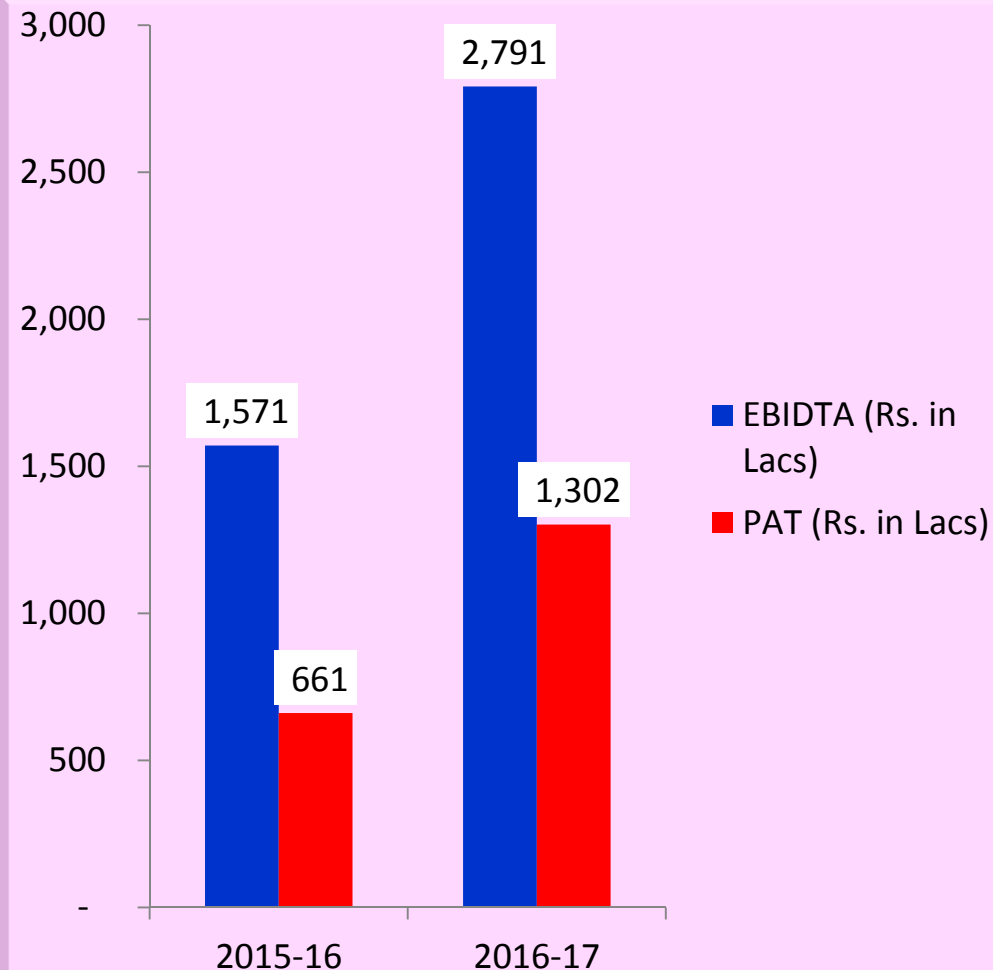
Financial Snapshot



Financial Highlights

- EBIDTA Margin have improved on account of change in product mix, improved operational efficiencies and increased gross margins during the year. Bottom line has increased significantly in compare to previous year.
- EBIDTA Margins have increased to 8.12% of Net Sales.
- During last quarter of the year the Company has added Master Alloy & Ferro Alloy products.

EBIDTA & PAT (₹ in Lacs)



Financial Performance - Income Statement



INCOME STATEMENT (₹ in Lacs)		Year Ended		Quarter Ended	
Particulars	31-Mar-17	31-Mar-16	31-Mar-17	31-Mar-16	
Income From Operations	34,379.54	27,287.56	9,026.65	8,135.33	
COGS	28,539.65	23,722.74	7,251.08	7,185.99	
Gross Profit	5,839.89	3,564.82	1,775.57	949.34	
Gross Margin %	16.99%	13.06%	19.67%	11.67%	
Employees Benefit Expenses	387.55	270.75	175.54	91.63	
Power & Fuel	545.80	338.20	157.85	68.09	
Other Expenses	2,207.44	1,481.31	626.66	362.52	
Total Expenses	3,140.79	2,090.26	960.05	522.24	
Other Income	92.10	96.18	38.49	37.73	
EBIDTA	2,791.20	1,570.74	854.01	464.83	
EBIDTA %	8.12%	5.76%	9.46%	5.71%	
Depreciation & Amortization Expenses	118.94	88.19	32.35	23.44	
EBIT	2,672.26	1,482.55	821.66	441.39	
Finance Costs	619.68	481.89	187.01	119.75	
PBT	2,052.58	1,000.66	634.65	321.64	
PBT %	5.97%	3.67%	7.03%	3.95%	
Tax Expense	750.81	339.68	286.55	119.20	
PAT	1,301.77	660.98	348.09	202.44	
PAT %	3.79%	2.42%	3.86%	2.49%	
Basic Earnings Per Share	40.08	21.90	8.82	6.71	
Diluted Earnings Per Share	38.87	21.90	8.59	6.71	

Financial Snapshot



FY17 Highlights

- The Company has reported Total Income From Operations of ₹ 34,380 Lacs with year on year growth of 25.99% and EBIDTA of ₹ 2,791 Lacs for the year ended March 31, 2017.
- The Company has reported EBIDTA Margins of 8.12% of Net Sales which is higher by 236 bps as compared to previous year ended March 31, 2016. EBIDTA Margin has improved on account of change in product mix and improved operational efficiencies.
- The Company has reported year on year increase in Profit After Tax of 96.94% which is mainly on account of increased volume, increase in gross margins and improved operational efficiencies.
- Basic Earnings Per Share has been increased to ₹ 40.08 per share in compare to ₹ 21.90 during the previous year ended March 31, 2016.

Financial Snapshot



Quarter Highlights

- The Company has reported Total Income from Operations of ₹ 9,026 Lacs with year on year growth of 10.96% and EBIDTA of ₹ 854 Lacs for the quarter ended March 31, 2017.
- The Company has reported year on year increase in Profit After Tax of 71.95% which is mainly on account of increased volume, increase in margins and improved operational efficiencies.
- Basic Earnings Per Share has been increased to ₹ 8.82 in compare to ₹ 6.71 during the previous year's quarter ended March 31, 2016.

Statement of Assets and Liabilities



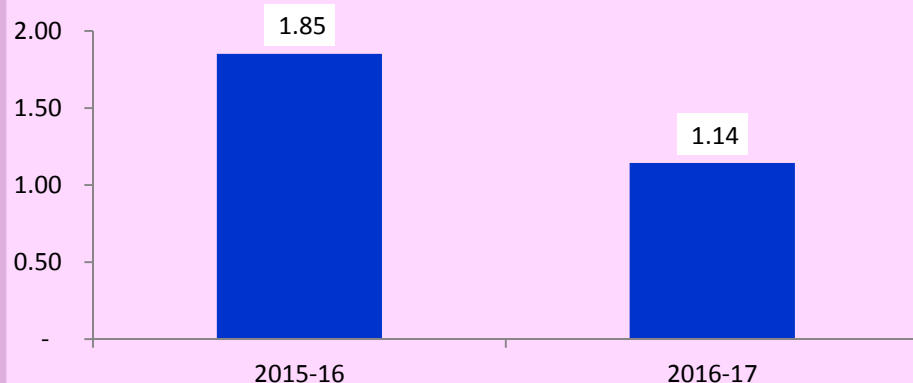
Particulars (₹ in Lacs)	As At March 31, 2017	As At March 31, 2016
Shareholders' Funds	5,388.95	2,377.20
Non Current Liabilities		
Long Term Borrowings	462.14	1,094.90
Deferred Tax Liabilities (Net)	177.89	117.08
Total Non Current Liabilities	640.03	1,211.98
Current Liabilities		
Short Term Borrowings	5,601.61	3,218.11
Trade Payables	3,519.00	4,635.89
Other Current Liabilities	113.76	103.81
Short Term Provisions	770.35	366.07
Total Current Liabilities	10,004.72	8,323.88
TOTAL EQUITY AND LIABILITIES	16,033.70	11,913.06
Non Current Assets		
Fixed Assets	2,157.46	1,840.54
Long Term Loans and Advances	36.72	19.25
Total Non Current Assets	2,194.18	1,859.79
Current Assets		
Current Investments	412.00	0.00
Inventories	7,137.36	6,189.48
Trade Receivables	5,828.90	3,289.81
Cash and Cash Equivalents	329.55	396.35
Short Term Loans and Advances	131.71	177.63
Total Current Assets	13,839.52	10,053.27
TOTAL ASSETS	16,033.70	11,913.06

Financial Performance Ratios



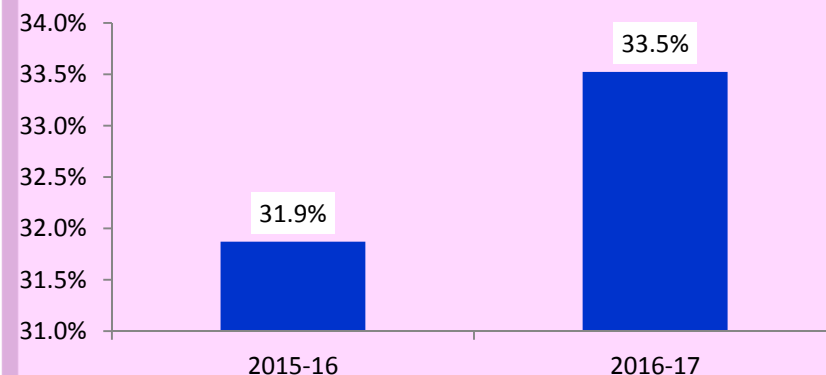
Debt - Equity Ratio

Debt - Equity Ratio (x)



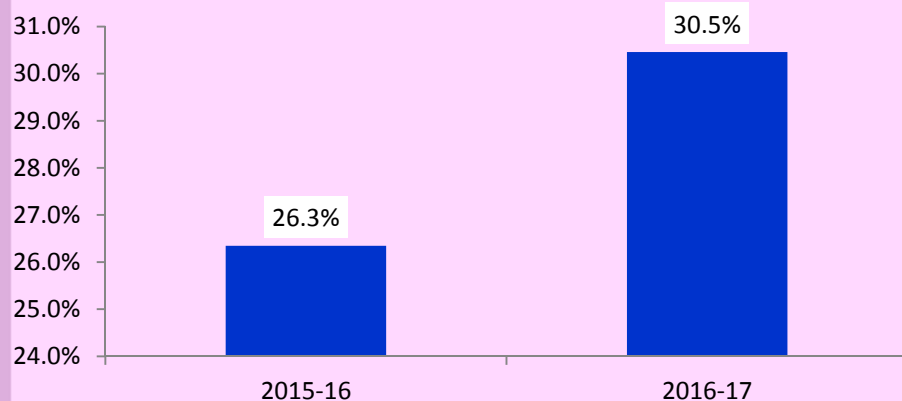
Return on Net Worth

Return on Net Worth (%)



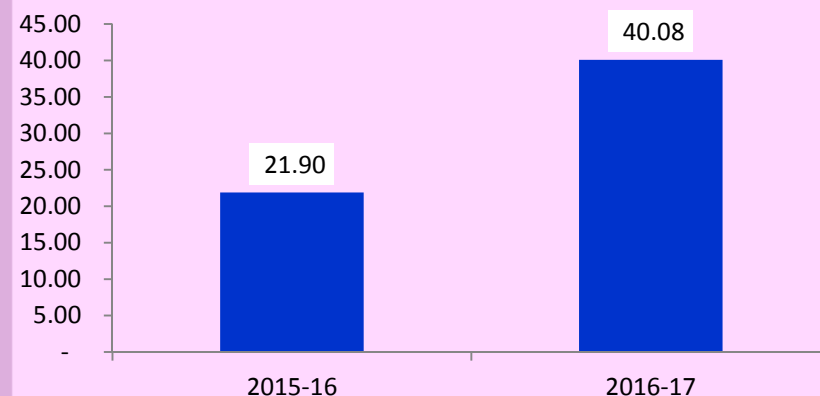
Return on Capital Employed

Return on Capital Employed (%)



Earnings Per Share

Basic Earnings Per Share (₹)



Production Overview



❖ Master Alloy & Ferro Alloy Plant

- During the year the Company has set up Master Alloys & Ferro Alloys plant.
- The Plant is already commissioned and started commercial production during last quarter of the financial year 2016-17.

❖ Cored Wire Plant

- Second Plant of Cored Wire got operational during last quarter of the year.

Thank You

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