



ARFIN INDIA LIMITED

Investor Update – Q2 2015-16



Business Overview



- The Company has reported Volume Growth of 14.50% during the quarter ended September 30, 2015 in compare to previous year's quarter ended September 30, 2014 although top line is maintained at same level due to reduction in LME prices, global market slow down & impact of China which have impacted sale prices of aluminum products.
- **Alloy plant** set up has been done successfully and commercial production started during the quarter ended September 30, 2015. The Company has completed trial order during the quarter ended September 30, 2015 and is in process of getting new orders. This plant has in built capacity of 6,000 metric tons per annum.
- **Cored Wire Plant** got operational during the previous year is now running at its full capacity and plant capacity has been booked for whole year.

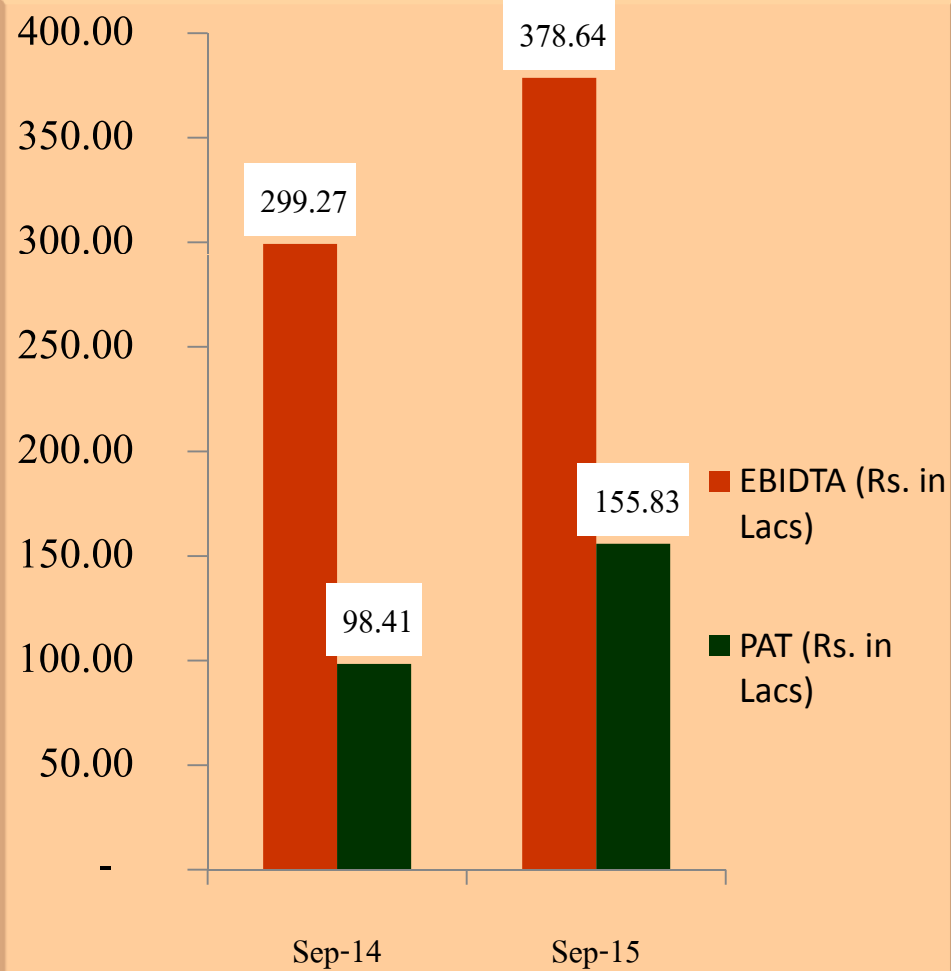
Financial Snapshot



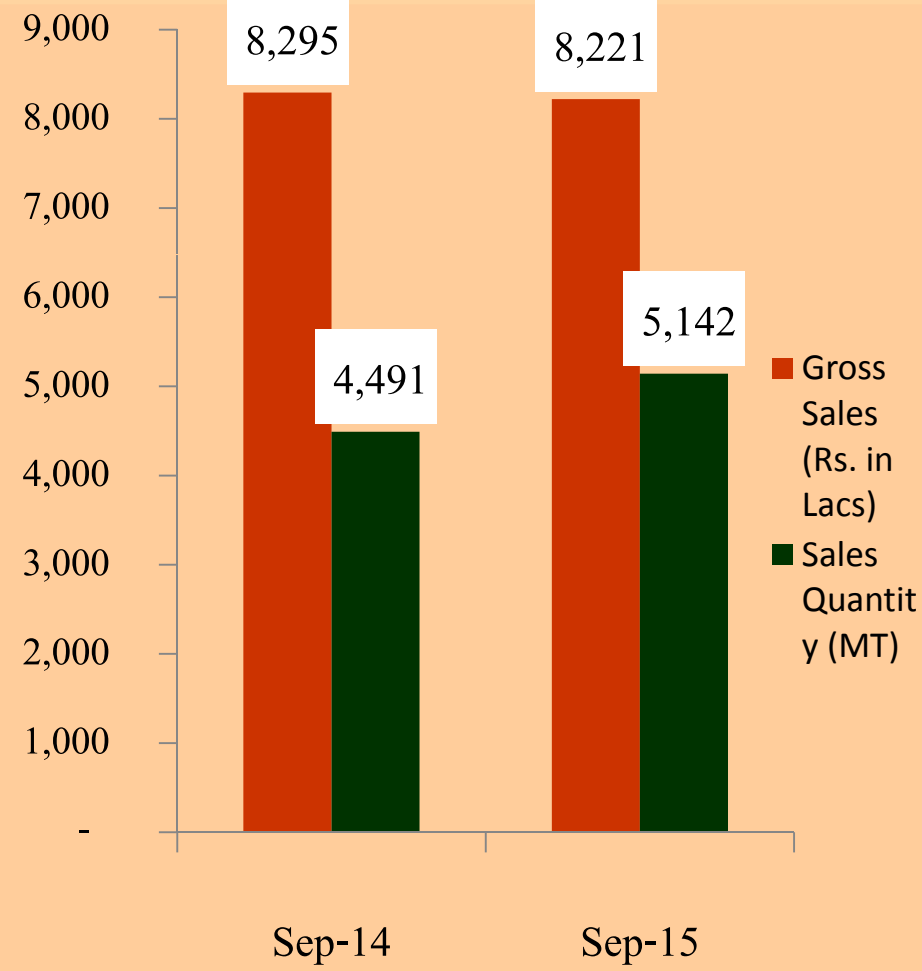
- The Company has reported Total Income from Operations of ₹ 7,049.36 Lacs and EBIDTA of ₹ 378.64 Lacs for the quarter ended September 30, 2015.
- The Company has reported EBIDTA Margins of 5.37% of Net Sales which is higher by 123 bps as compared to previous year quarter ended September 30, 2014. EBIDTA Margins have improved on account of substantial reduction in cost of power & fuel.
- The Company has reported year on year increase in Profit After Tax of 58.35% which is mainly on account of improved gross margins, operational efficiencies and reduction in cost of borrowings.
- Earning Per Share (EPS) has been increased to ₹ 5.16 per share in compare to ₹ 3.38 during the previous year quarter ended September 30, 2014.

Financial Snapshot

EBIDTA & PAT (₹ in Lacs)



Gross Sales & Sales Quantity



Financial Performance - Income Statement



INCOME STATEMENT (₹ in Lacs)		3 Months		Growth %
Particulars	Sep-15	Sep-14		
Net Sales/Income From Operations	7,049.36	7,225.58	22.38%	
COGS	5,999.82	6,367.98		
Gross Profit	1,049.55	857.60		
Gross Margin %	14.89%	11.87%		
Employees Benefit Expenses	60.37	16.52	26.52%	
Power & Fuel	105.86	257.41		
Other Expenses	511.43	303.62		
Total Expenses	677.65	577.55		
Other Income	6.76	19.22		
EBIDTA	378.65	299.27	57.24%	
EBIDTA %	5.37%	4.14%		
Depreciation & Amortization Expenses	18.25	14.24	58.34%	
EBIT	360.39	285.03		
Finance Costs	129.72	138.33		
PBT	230.67	146.70		
PBT %	3.27%	2.03%		
Tax Expense	74.84	48.29	52.66%	
PAT	155.83	98.41		
PAT %	2.21%	1.36%		
Basic & Diluted Earning Per Share	5.16	3.38		

Thank You

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Disclaimer



- Certain statements in this release concerning our future growth prospects are forward-looking statements within the meaning of applicable laws and regulations, and which involve a number of risks and uncertainties, beyond the control of the Company, that could cause actual results to differ materially from those in such forward-looking statements.*
- The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition including those factors which may affect our cost advantage, wage increases, our ability to attract and retain highly skilled professionals, political instability and general economic conditions affecting our industry.*
- Arfin India Ltd. may, from time to time, make additional written and oral forward looking statements, including our reports to shareholders. The Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.*
- The Company also expects the media to have access to all or parts of this release and the management's commentaries and opinions thereon, based on which the media may wish to comment and / or report on the same. Such comments and /or reporting maybe made only after taking due clearance and approval from the Company's authorized personnel. The Company does not take any responsibility for any interpretations / views / commentaries / reports which may be published or expressed by any media agency, without the prior authorization of the Company's authorized personnel.*