



Investor Update – 2017-18 – Q2



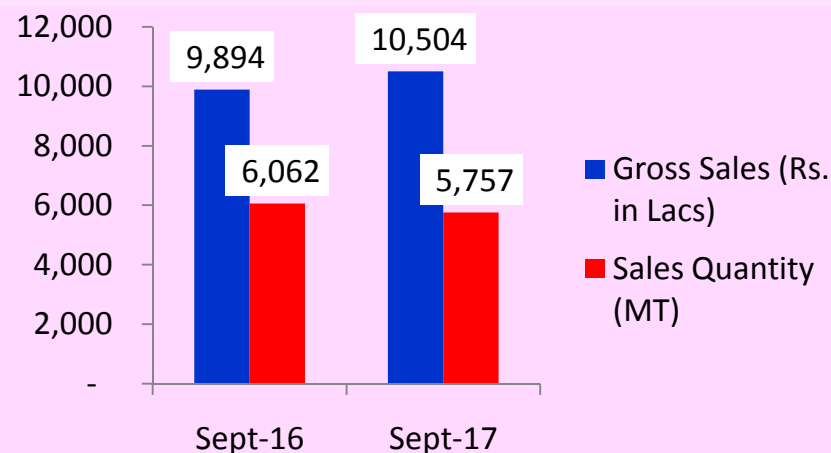
Financial Snapshot



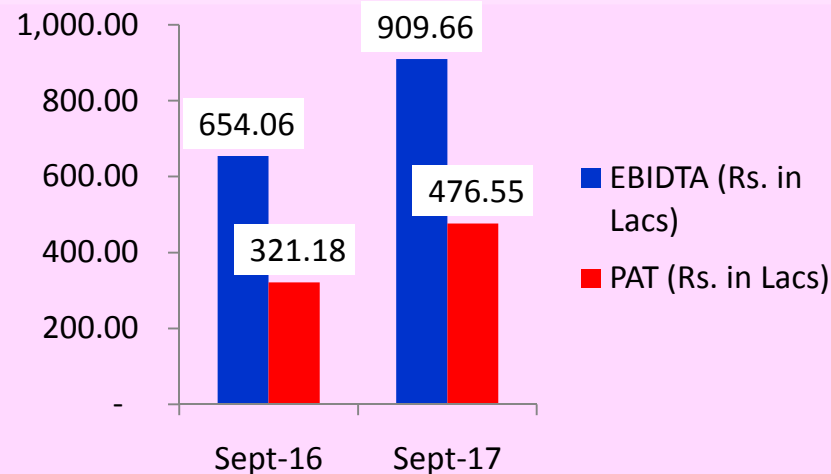
Financial Highlights

- Increased Product Lines, Consistently Improved Market, Increased Customer Demand and Improved Operational Efficiencies marked the quarter noteworthy for the Company. EBIDTA Margins have improved by 238 basis points year on year in compare to previous year quarter on account of improved operational efficiencies and change in product mix.
- Addition of new product lines viz; Master Alloys & Ferro Titanium and strong performance by existing products has resulted increase in top line and improved bottom line for the quarter and half year ended September 30, 2017.

Gross Sales & Sales Quantity (Quarterly)



EBIDTA & PAT (` in Lacs) (Quarterly)



Financial Performance - Income Statement



INCOME STATEMENT (₹ in Lacs)	Quarter Ended		Half Year Ended	
Particulars	30-Sep-17	30-Sep-16	30-Sep-17	30-Sep-16
Income From Operations (Inclusive of Excise Duty / GST)	10,503.66	9,412.35	20,197.52	18,583.31
Less: GST Recoverd	1,584.81	-	1,584.81	-
Less: Excise Duty	-	1,052.07	1,081.39	2,068.37
Net Sales / Income From Operations	8,918.85	8,360.28	17,531.32	16,514.94
Cost of Goods Sold	7,253.34	6,835.68	14,600.34	13,848.97
Gross Margin	1,665.51	1,524.60	2,930.98	2,665.97
Gross Margin %	18.67%	18.24%	16.72%	16.14%
Employee Benefits Expense	136.01	59.43	226.20	116.79
Power & Fuel	201.40	147.32	371.76	242.64
Other Expenses	427.39	693.11	773.18	1,069.56
Total Expenses	764.80	899.87	1,371.14	1,428.99
Other Income	8.95	29.33	11.21	44.69
EBIDTA	909.66	654.06	1,571.05	1,281.67
EBIDTA %	10.20%	7.82%	8.96%	7.76%
Depreciation & Amortization Expenses	32.48	27.29	74.18	52.72
EBIT	877.18	626.78	1,496.87	1,228.95
Finance Costs	139.98	148.45	286.36	293.32
PBT	737.20	478.33	1,210.51	935.63
PBT %	8.27%	5.72%	6.90%	5.67%
Tax Expense	260.65	157.15	425.01	307.76
PAT	476.55	321.18	785.50	627.87
PAT %	5.34%	3.84%	4.48%	3.80%
Other Comprehensive Income (OCI)	8.04	-	16.62	-
Total Comprehensive Income After Tax	484.59	321.18	802.12	627.87
Basic & Diluted Earnings Per Share (₹)	11.76	10.64	19.39	20.80

Financial Snapshot



2017-18 - Q2 Highlights

- The Company has reported Total Income From Operations of ` 10,504 Lacs with year on year growth of 11.59% and EBIDTA of ` 909.66 Lacs for the quarter ended September 30, 2017.
- The Company has reported EBIDTA Margins of 10.20% of Net Sales which is higher by 238 basis points as compared to previous year quarter ended September 30, 2016. EBIDTA Margin has improved on account of improved operational efficiencies and change in product mix.
- The Company has reported year on year increase in Profit After Tax of 48.38% for the quarter ended September 30, 2017.
- Earnings Per Share (EPS) was ` 11.76 for the quarter ended September 30, 2017 which is higher by 10.54% year on year basis.

Financial Snapshot



2017-18 - H1 Highlights

- The Company has reported Total Income From Operations of ` 20,197 Lacs with year on year growth of 9% and EBIDTA of ` 1,571 Lacs for the half year ended September 30, 2017.
- The Company has reported EBIDTA Margins of 8.96% of Net Sales which is higher by 120 basis points as compared to half year ended September 30, 2016. EBIDTA Margin has improved on account of improved operational efficiencies and change in product mix.
- The Company has reported year on year increase in Profit After Tax of 25% for the half year ended September 30, 2017.
- Earnings Per Share (EPS) was ` 19.39 for half year ended September 30, 2017.

Production Overview



❖ Conductor Plant

- The Company has started commercial production from the Conductor & Cables Plant during the quarter ended September 30, 2017.
- During the quarter ended September 30, 2017, the Company has received Conductors purchase orders from various State Electricity Board Companies.

Thank You

REGISTERED OFFICE

B-302, Pelican House,
Gujarat Chamber of Commerce Building,
Ashram Road, Ahmedabad-380009,
Gujarat, India.

IR CONTACT: investors@arfin.co.in

TELEPHONE NO. : +91 79 26583791

CIN: L65990GJ1992PLC017460

WEBSITE: www.arfin.co.in

Disclaimer



- *Certain statements in this release concerning our future growth prospects are forward-looking statements within the meaning of applicable laws and regulations, and which involve a number of risks and uncertainties, beyond the control of the Company, that could cause actual results to differ materially from those in such forward-looking statements.*
- *The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition including those factors which may affect our cost advantage, wage increases, our ability to attract and retain highly skilled professionals, political instability and general economic conditions affecting our industry.*
- *Arfin India Ltd. may, from time to time, make additional written and oral forward looking statements, including our reports to shareholders. The Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.*
- *The Company also expects the media to have access to all or parts of this release and the management's commentaries and opinions thereon, based on which the media may wish to comment and/or report on the same. Such comments and/or reporting maybe made only after taking due clearance and approval from the Company's authorized personnel. The Company does not take any responsibility for any interpretations/ views/ commentaries /reports which may be published or expressed by any media agency, without the prior authorization of the Company's authorized personnel.*