

The Listing Department
BSE Limited
P. J. Towers, Dalal Street,
Mumbai 400 001.

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Web.: www.batliboi.com

CIN : L52320MH1941PLC003494



Date : August 9, 2025

Subject: Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, we are enclosing herewith copy of Investor Presentation titled Batliboi Limited Investor Presentation 1QFY26

The above information is also available on the website of the Company i.e. www.batliboi.com

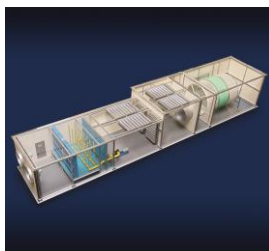
Kindly take the same on your record.

Thanking you

Yours faithfully,
For **Batliboi Limited**

Pooja Sawant
Company Secretary
ACS - 35790

Place: Mumbai
Encl: As above



Batliboi Ltd

Investor Presentation

1QFY26

 Visit Our Website
www.batliboi.com



Disclaimer



This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Batliboi Ltd.'s (“Batliboi Ltd” or the Company) future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Batliboi Ltd undertakes no obligation to publicly revise any forward looking statements to reflect future/likely events or circumstances.

***Note - Numbers discussed in the presentation are consolidated and rounded off to nearest digit.
The numbers discussed also incorporate the financials of the merged entity, Batliboi Environmental Engineering Ltd (BEEL).***



Management Commentary on 1QFY26 Results



Nirmal Bhogilal

Chairman of Batliboi Ltd

“We acknowledge that our first quarter results for FY26 were below expectations, impacted primarily by transitional challenges following the recent merger, subdued capital expenditure in key sectors, and extraordinary expenses in the Machine Tool Division. Despite these headwinds, we are encouraged by the strong order inflows across our businesses and the healthy order backlog of Rs 490.29 crores as of June 2025, positioning us well for a robust recovery in the coming quarters.

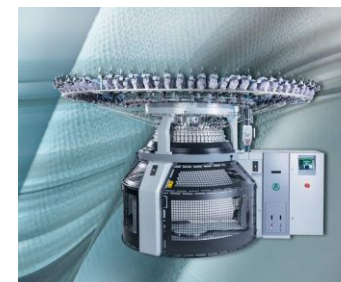
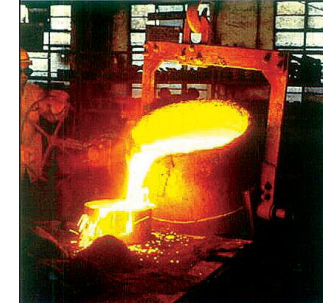
Looking ahead, the company remains confident in achieving sustainable top-line growth of 10 to 12% and improved profitability in FY26 compared to the prior year. We are targeting revenue in the range of Rs125-130cr in the upcoming 2QFY26E Sectoral tailwinds, particularly from Steel and Power, alongside stabilizing markets such as Bangladesh, underpin our growth prospects. We anticipate continued momentum across all divisions, with anticipated order inflow in the range of Rs 350cr+ in 2QFY26 and inflows worth ~Rs1,000cr+ for the entire fiscal. We are committed to delivering enhanced value to our shareholders by leveraging our diversified portfolio, operational synergies post-merger, and focused strategic investments.

We have completed our planned capital expenditure of Rs. 25 crores in foundry, machine tool and Air Engineering divisions at our manufacturing facilities in Udhana, Surat. Its impact on the revenue and profitability will be seen gradually increasing from Q2FY26 onwards. Moving forward, Batliboi remains focused on leveraging synergies from the recent”



About Batliboi Ltd

- ▶ Batliboi at a Glance
- ▶ Batliboi: A Well Diversified Business Group
- ▶ Batliboi Groups and Divisions
- ▶ Environmental Engineering Group





Batliboi Ltd at a Glance

Rs 70cr

1QFY26 Revenue

Rs 0.24cr

1QFY26 EBITDA

Rs (3)cr

1QFY26 PBT

Rs (2)cr

1QFY26 PAT

0.32x

Net debt to equity
as at March,2025



507

Number of employees



Exports in

20+ Countries



Rs 413 Cr

FY25 Revenue



High Growth Business Segments

- ✓ Machine Tools
 - ✓ Air Engineering
 - ✓ Textile Machinery
 - ✓ Environmental Engineering
- Manufacturing location unit**



- ✓ Surat, India
- ✓ Peterborough in Canada(Quickmill Inc, Subsidiary of Batliboi Ltd).

Note – Number of employees include employees of Quickmill, Canada and of newly incorporated EEL



Executive Summary

Strategic Update

In the quarter our revenue from operations stood at Rs69 cr. We reported a loss of Rs2cr for the quarter. The performance for the quarter was largely impacted due to subdued textile division performance and post merger delays of BEEL with Batliboi Limited resulting in delayed execution.

- Our strategic efforts continue to deliver healthy order inflows. As of June 2025, our order backlog stood at approx Rs490.29 cr. We completed our planned capital expenditure of Rs 25cr and plan to incur capex of approx Rs 5cr in FY26 towards Solar System at our Surat Plant. For the quarter, we recorded a strong order inflow of Rs 271.29 crores as compared to Rs 165cr in 1QFY25

Business Highlights Of the quarter

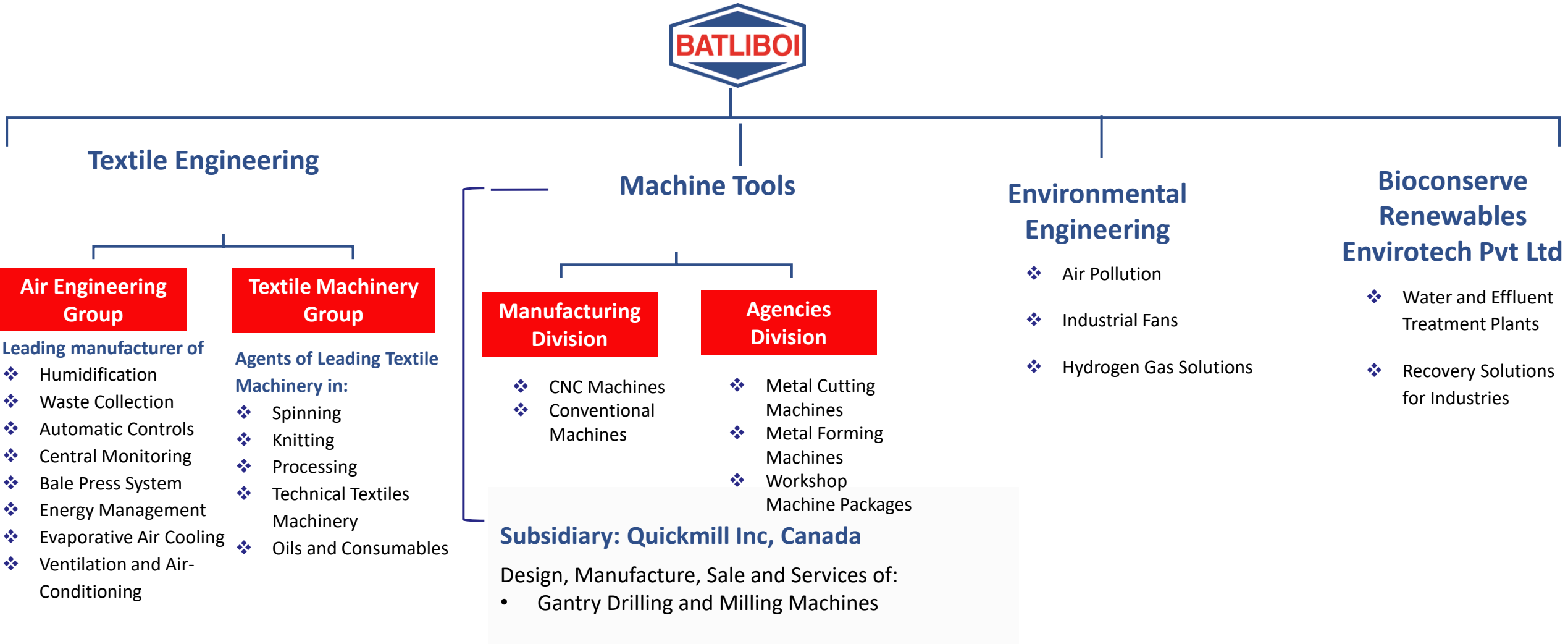
- Order for cold Isostatic Press valued at approx. Rs. 14 cr in Machine Tool Trading Division
- Single largest order of 60 circular knitting machines valued at approx. Rs. 45 cr in Textile machinery and single order of Rs. 4 cr in Textile Air Engineering.
- First export order for a gas cleaning system used in waste-to-energy, an order for an acid neutralization scrubber system for a battery reclamation process and order for TAR/Wet Electrostatic Precipitator from major steel manufacturer totalling approx. Rs. 13 cr .

Outlook

- Overall the Company is confident of an improved result both in top line (at 10- 12%) and bottom line for FY26.
- We are anticipating order inflows worth of Rs350cr+ for the upcoming quarter and ~Rs1,000cr for the full year.



Batliboi Ltd: A Well Diversified Business Group





Machine Tools

Manufacturing Division (India)

- ❑ Offers 2 to 3 axis CNC machines – Vertical Machining Centers, Turning Centers, Vertical Turning Lathes.
- ❑ General Purpose Machines - Radial Drilling Machines, Portable Drilling Machines with Universal Head.
- ❑ 60 trained engineers and technicians for both sales and services through a network of 15 offices.
- ❑ Major customers from Auto Component, Tractors, Dies and Molds, Light Engineering and Infra Industries.

Agency Division

Represents state of the art Machine Tools for:

- ❑ Metal Cutting
- ❑ Metal Forming Applications
- ❑ Workshop Machine Packages

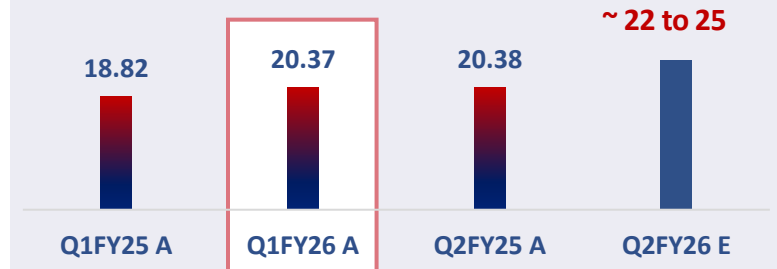
Key Updates on the Division

- ❑ **Successfully completed Rs 25Cr CAPEX** for strategic upgradation and expansion of foundry and machine shop facilities. Capex benefits yet to reflect; growth expected over next 3 quarters. Significant spend on exhibitions to drive visibility.
- ❑ **All new equipment fully commissioned**, enhancing production efficiency and supporting future growth
- ❑ Q1 impacted by delivery shifts to Q2/Q3. Healthy order backlog supports a stronger year-end outlook.

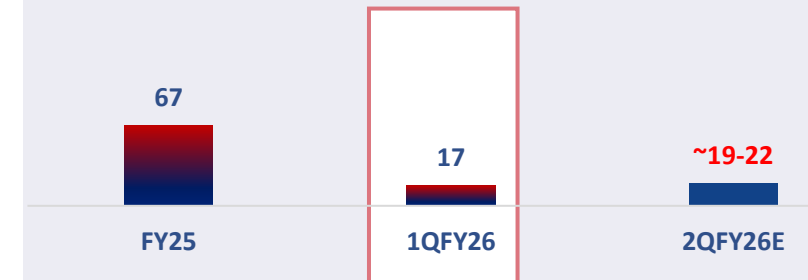
Key Industries Catered

- ▶ Auto Component
- ▶ Tractors
- ▶ Dies and Molds
- ▶ Light Engineering
- ▶ Infra Industries

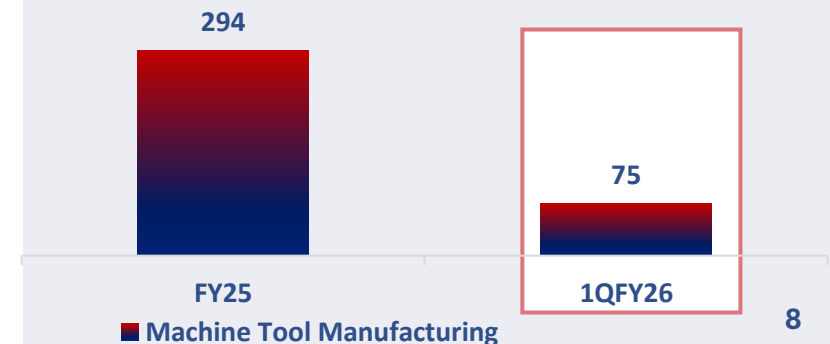
Order Inflow from Machine Tool Division (Rs Cr)



Revenue from Machine Tool Division (Rs Cr)



Number of machines installed



Note – Numbers discussed are only of Manufacturing Division(India)



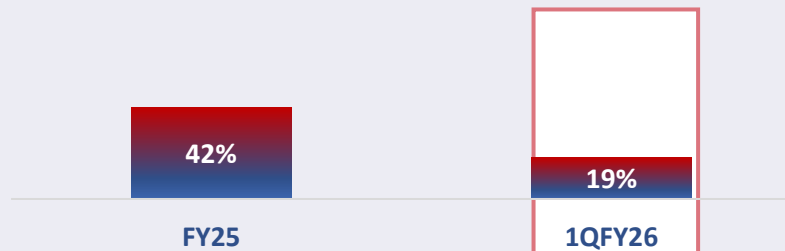
Machine Tools Global Presence: Quickmill our Canadian Subsidiary

Quickmill is headquartered in Peterborough, Ontario, Canada and is engaged in the manufacture and sale of large size Gantry Drilling & Milling machines. It caters to the global market for the Energy, Structural Steel, Aviation, large equipment manufacturing and Job shop manufacturing sectors.

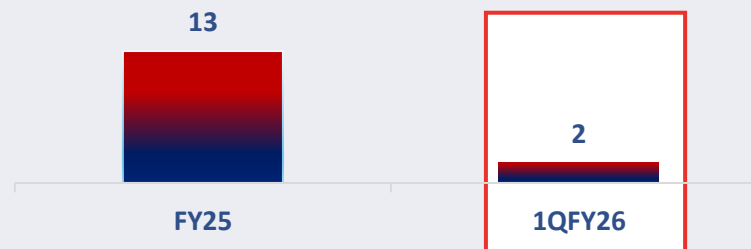
Key Updates on the Division

- ❑ **Challenging Q1 Amid Tariff Uncertainty:**
QuickMill faced weak order inflow and execution delays due to US tariff-related concerns, impacting quarterly performance.
- ❑ **Positive Momentum Restored:**
Order bookings and enquiry levels have improved post-Q1, positioning QuickMill for a stronger remainder of FY26—barring unforeseen circumstances
- ❑ **Deferred Orders to Boost Q2:**
Two high-value machine sales delayed due to customer payment issues in Q1 are now scheduled for billing in Q2, aiding revenue recovery.
- ❑ Confident of reasonably good overall performance by year end.

Quickmill revenue contribution to Total Revenue (%)



Number of machines installed



400+

Projects Installed



105

Satisfied Clients



130+

Customers Worldwide



Net Debt Free
with adequate
surplus



FANUC America
Authorized CNC
Aggregator



Engineered and built in
Canada with; sales to
USA, Canada, Mexico,
Saudi Arabia, India





Textile Engineering

It consists of Air Engineering and Textile Machinery

Air Engineering Group

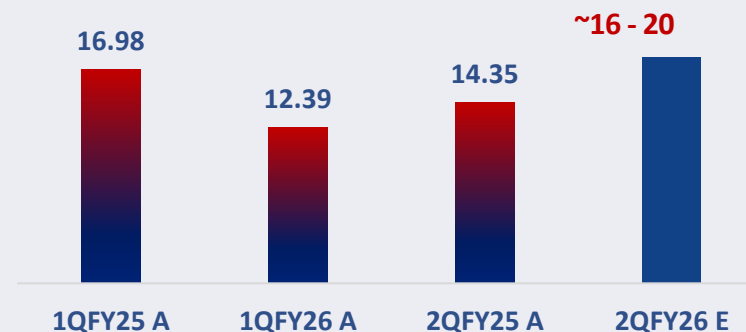
Solutions for Air Engineering in:

- Textile and Para Textile
- The production of Natural and Para Textile
- The production of Natural and Man-Made Fibres
- Tobacco Industries
- Paper and Cellulose Industries
- Production of Glass Fibers
- Food Industries
- Tyre Industries
- Various other Industrial applications

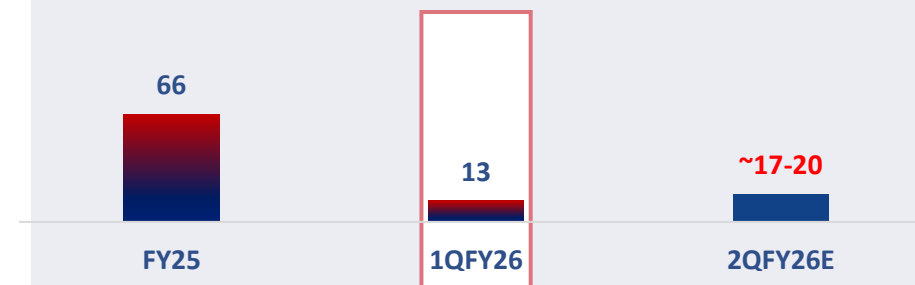
Key Updates on the Division

- ❑ Muted industry capex in FY25 led to a lower opening order backlog for both the Textile Machinery and Air Engineering divisions; however, order inflow picked up momentum in Q1 FY26
- ❑ Encouraging outlook for Q2, with strong order prospects across segments and improved business sentiment in Bangladesh driven by economic and political stability
- ❑ Orders worth Rs 5 Cr deferred to Q2 due to client-side delays, but overall confidence remains high for ending the year with a significantly improved order backlog

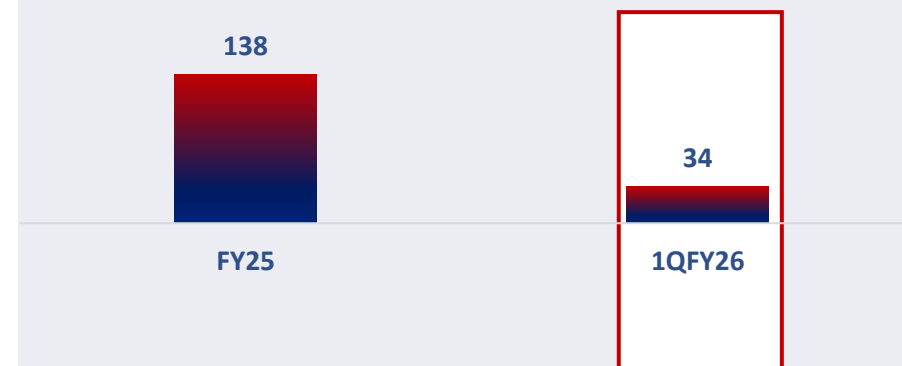
Order Inflow from Air Engineering (Rs Cr)



Revenue from Air Engineering (Rs Cr)



Number of systems installed





Textile Engineering (Cont)

Textile Machinery Group

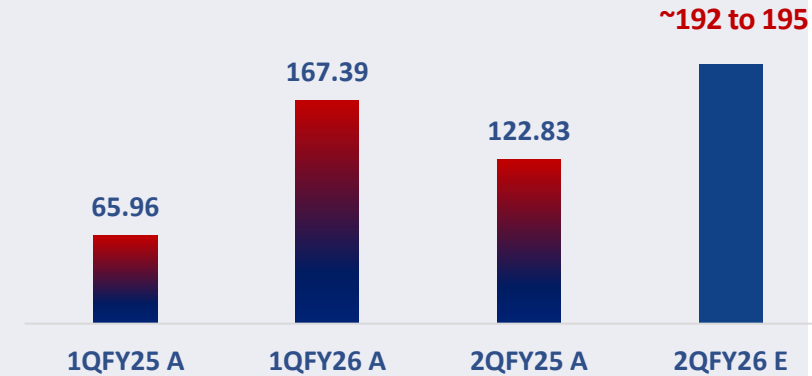
- Serves the Spinning, Knitting, Processing, and Technical textile industry.
- Supplies latest generation of equipment and accessories from companies like:



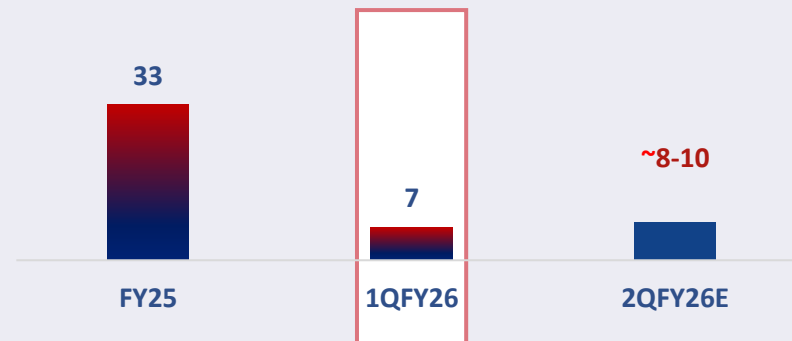
Key Updates on the Division

- The company has booked single largest order for 60 machines for knitting application order worth Rs45Cr.
- Strong prospects for Q2 Order Inflow across all segments consisting of knitting, spinning and Processing.
- Overall, confidence for this business remains very high and are hopeful of better performance compared to last year.

Order Inflow from Textile Machinery (Rs Cr)



Revenue from Textile Machinery (Rs Cr)





Environmental Engineering Group

Divisions

Air Pollution Control Division

Design, Engineering, Installation and Commissioning of

- De-dusting System
- Dust and Fume extraction system
- TAR Separation Systems(WESP)
- Gas Cleaning ad Scrubbing System together with Auxiliary Equipment
- Nox and Sox removal from flue gases

Industrial Fans

Design, Manufacturing and Supply of Centrifugal Fans & Blowers of

- Light Duty
- Medium Duty and
- Heavy Duty Constructions

Hydrogen Gas Solutions

Hydrogen Solutions for Industrial Applications such as:

- On-site generation solution
- Engineering Support Services for Green & Grey Hydrogen

Dry &Wet
Pollution
Control
Equipment
/Systems

Revenue from EEG (Rs cr)

120

FY25

18

1QFY26

~40-45

2QFY26E



Environmental Engineering Group (EEG)

Order Inflow From EEG (Rs Cr)

EEG - Strengthening Momentum

❑ Strategic Merger Impact:

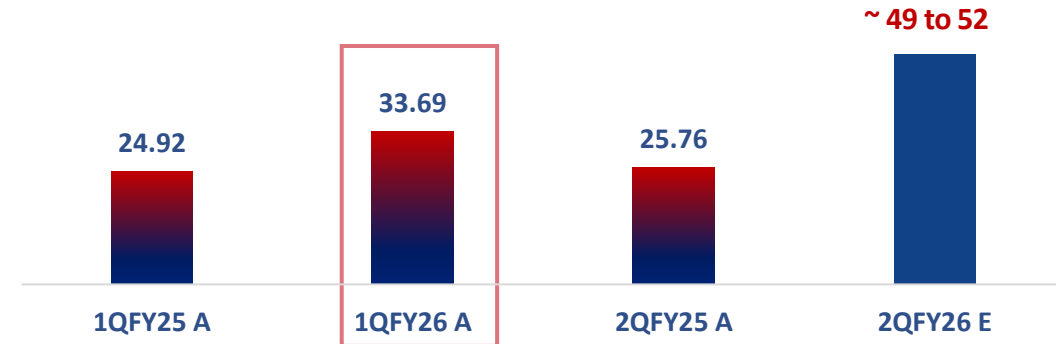
Integration of BEEL with Batliboi Ltd (effective Mar'25) influenced Q1 FY26 performance; now leveraging combined strengths for long-term growth.

❑ Order Highlights

- First export order for a gas cleaning system used in waste-to-energy, an order for an acid neutralization scrubber system for a battery reclamation process and order for TAR/Wet Electrostatic Precipitator from major steel manufacturer, all put together approx. Rs. 13 cr

❑ Facility & Portfolio Expansion:

- Udhna Fan Manufacturing Unit merged with EEG from 1st Jul'25 – operational synergies underway
- Continued momentum in “Clean Air & HVAC Systems” – diversified orders secured across applications



Key Updates on the Division

- ❑ Operational Impact: The quarter remained subdued due to order delivery delays caused by procedural changes post-merger (name change, GST registration, etc).
- ❑ Strong Order Booking: Despite these challenges, order inflow remained robust, with the order book rising to Rs 115 crore by Q1-end (vs. Rs 99 crore at the start).
- ❑ Positive Outlook: With operational formalities completed, both revenue and profitability are expected to improve significantly by year-end.
- ❑ Rs 15 Cr Billing Shortfall in Q1 FY26, primarily due to transitional challenges post the BEEL–Batliboi Ltd merger (effective Mar'25).



Our USP's

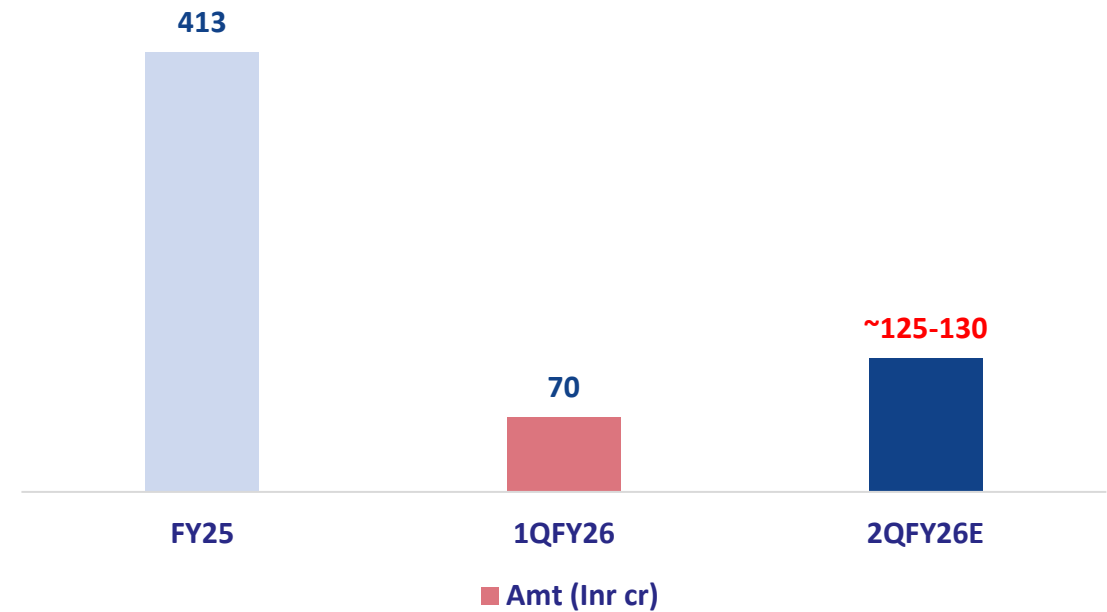
- ▶ Diverse Business Segments
- ▶ Extensive marketing network
- ▶ Large Manufacturing Base
- ▶ A Growing Orderbook



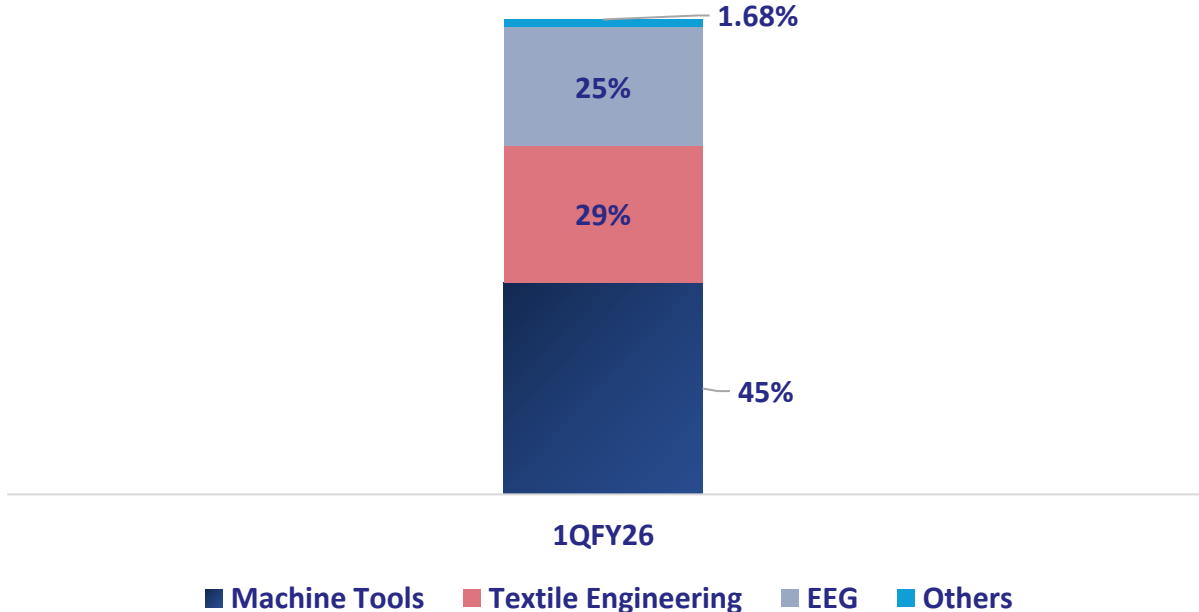


Diverse Business Segments

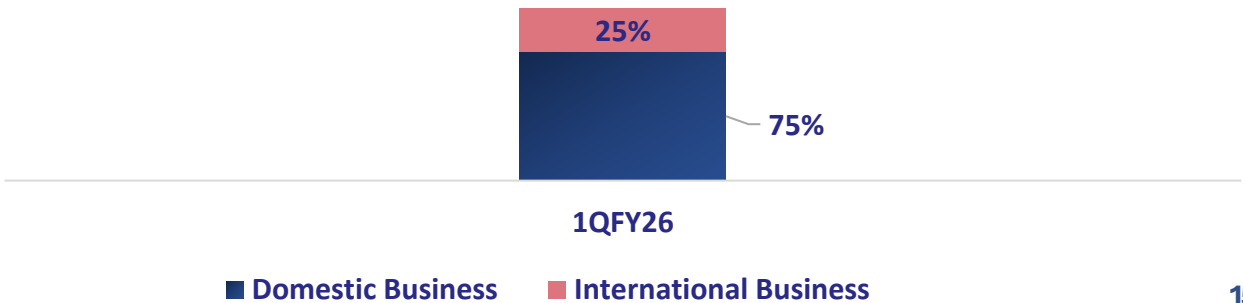
Total Revenue (Rs cr)



Approximate Breakup (%)



Geographical Presence (%)





Widespread Sales and Distribution Network in India



15
Branch Offices



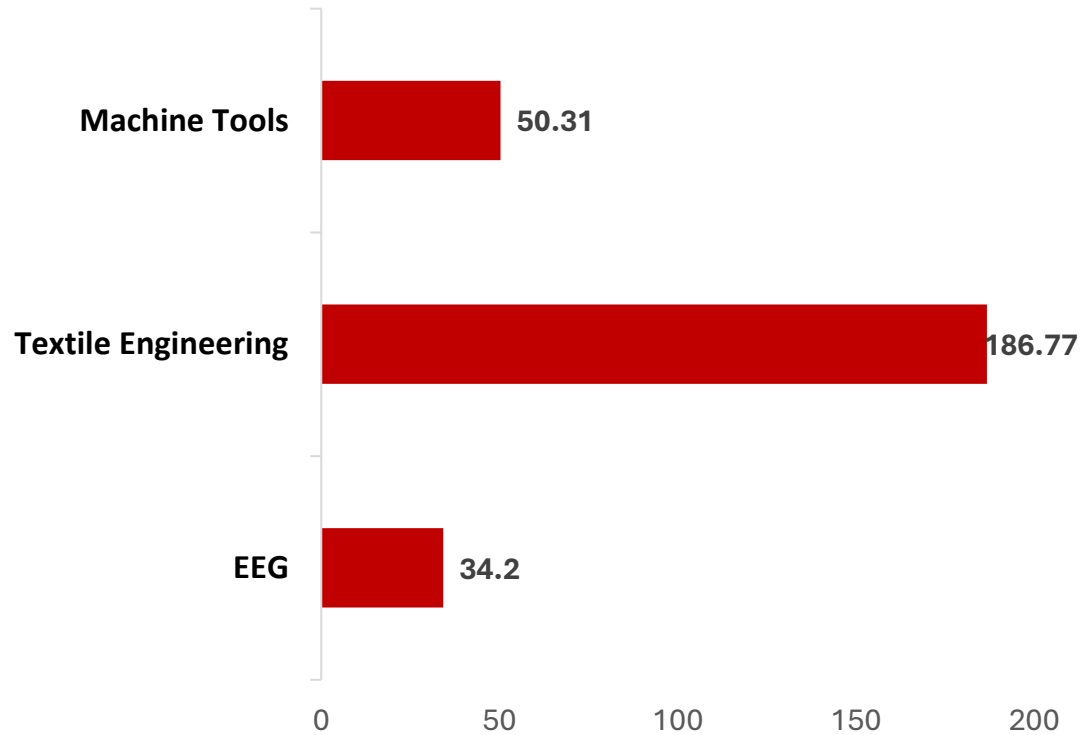
20
Number of country
exports



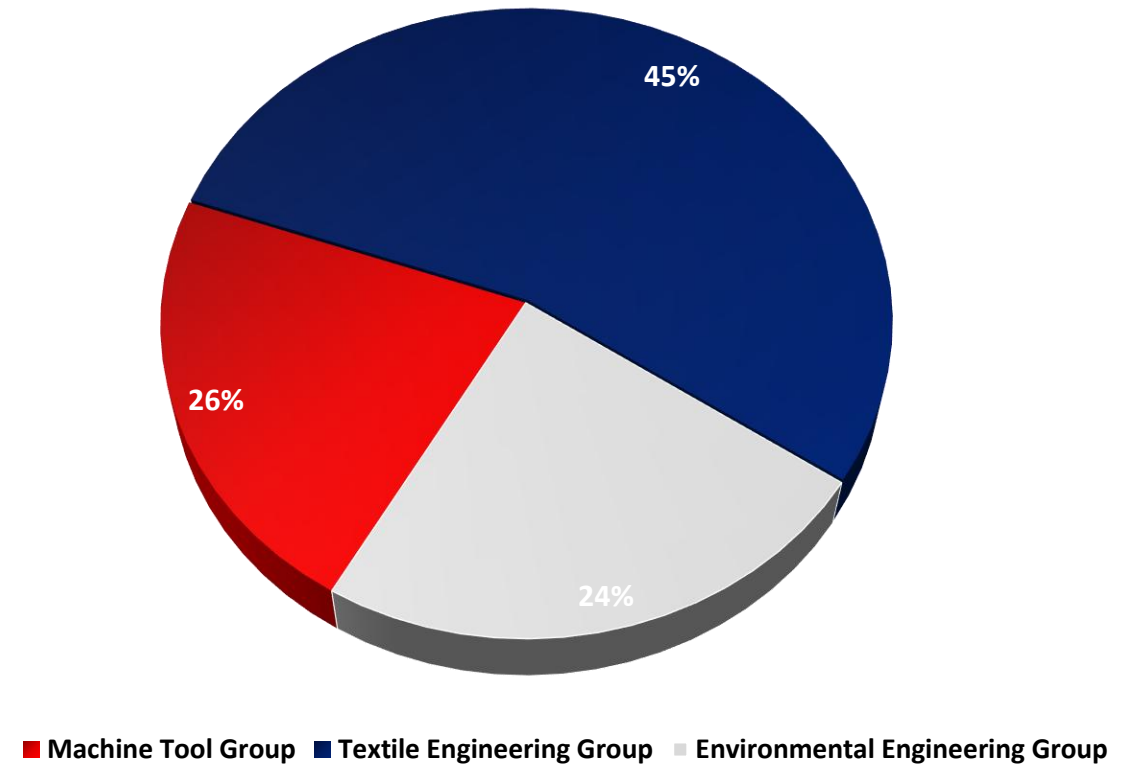
Healthy Backlog

Order Backlog of Rs 490.29cr (as of June 2025)

1QFY26 Orderbook Inflow



Outstanding Value (%)



Note – Quickmill is part of Machine Tools Division

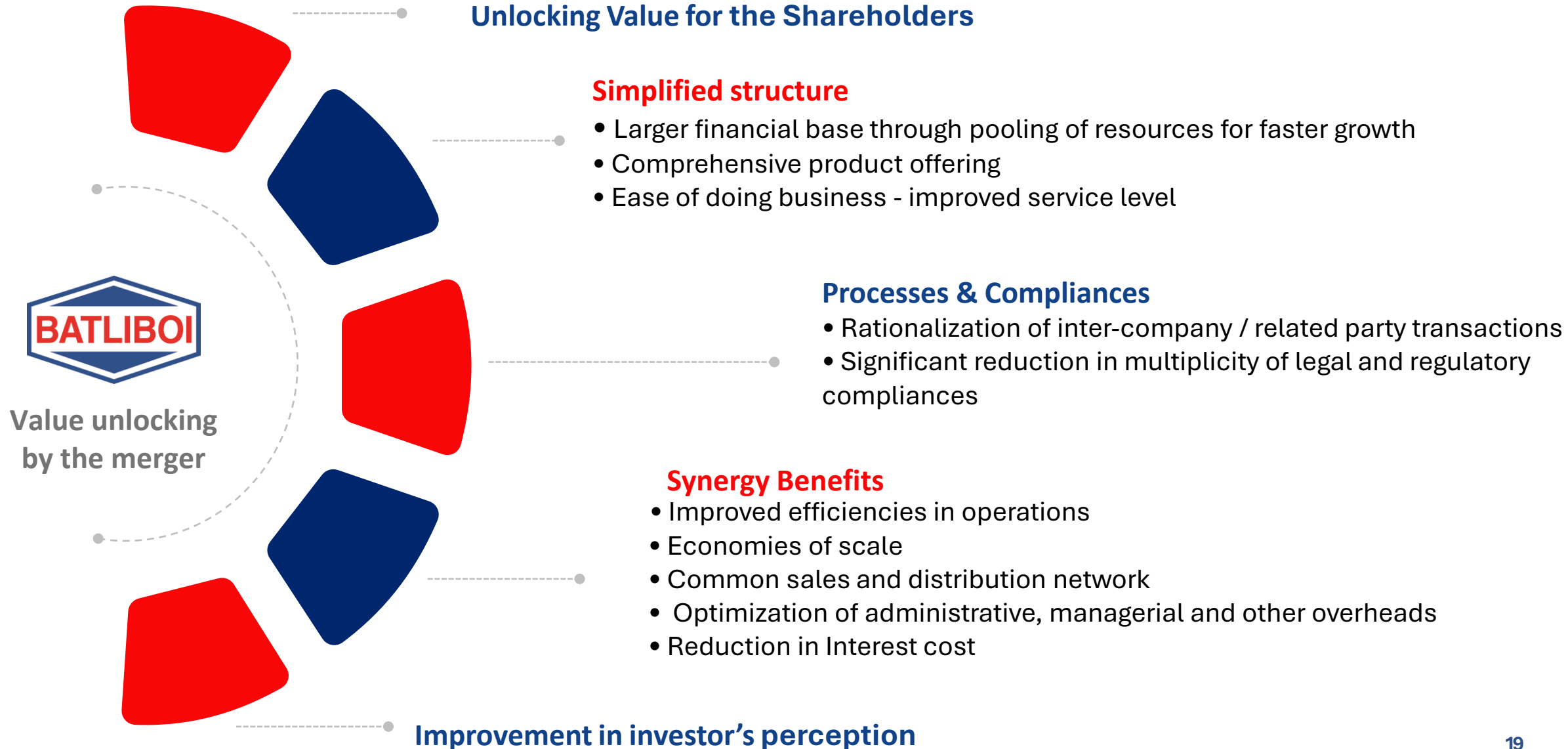


Strategic Initiatives

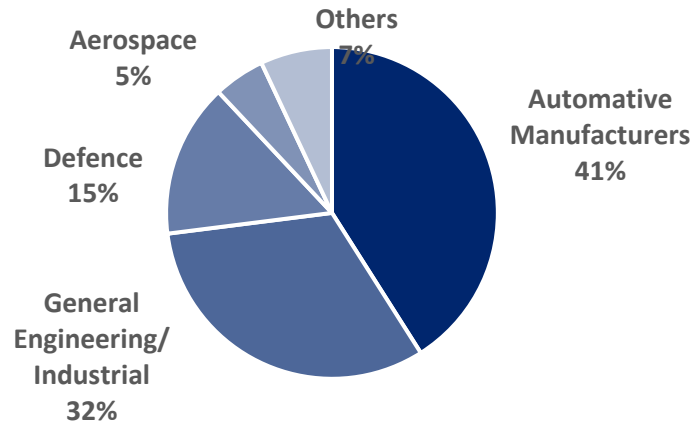
- ▶ Rationale for merger of Batliboi Ltd. and Batliboi Environmental Engineering Ltd. (BEEL)
- ▶ Tapping the opportunity in CNC space (Machine Tools)
- ▶ Emerging opportunities from Air Engineering (Textile & Non-Textile Industries) and Textile Machinery space
- ▶ New Subsidiary for effluent and water treatment (Bioconserve Renewables Envirotech Pvt Ltd)
- ▶ Foraying in Green Hydrogen



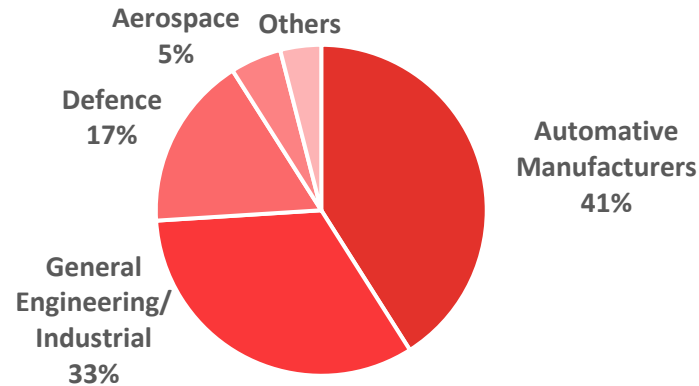
Rationale for Merger of Batliboi Ltd and Batliboi Environmental Engineering Ltd (BEEL)



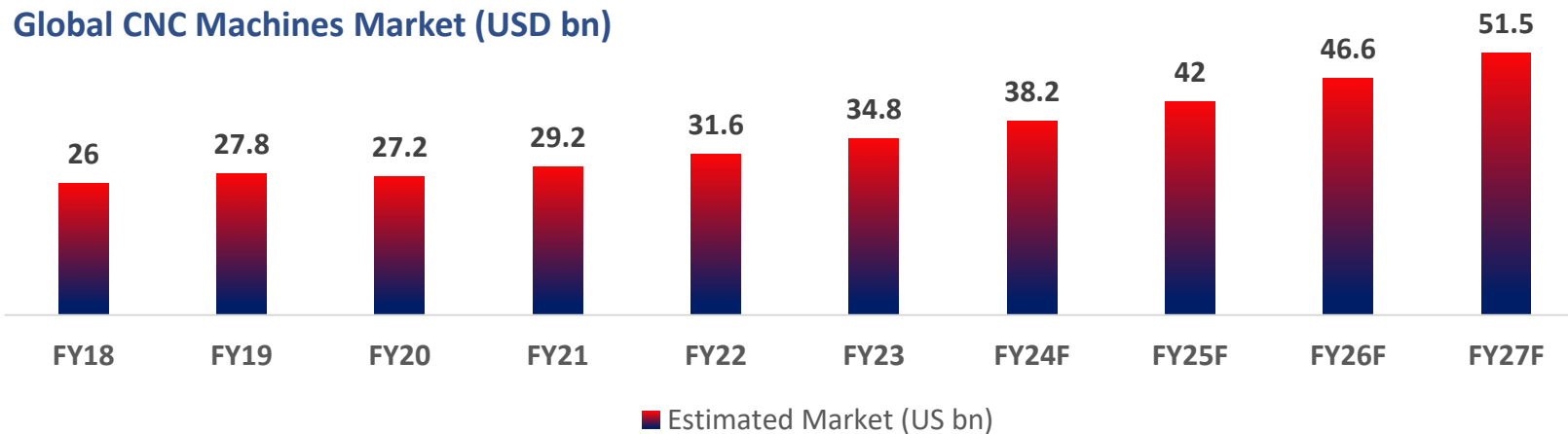
FY23 (USD 1.13bn)



FY27 (USD 1.71bn)



Global CNC Machines Market (USD bn)



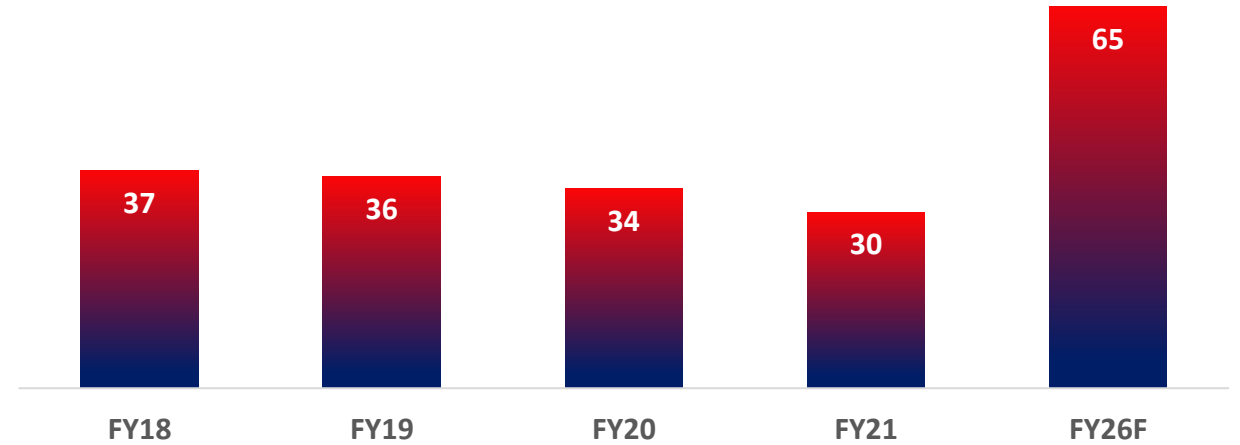
**Massive Opportunity
in CNC (Machine
Tools) Market
Globally**



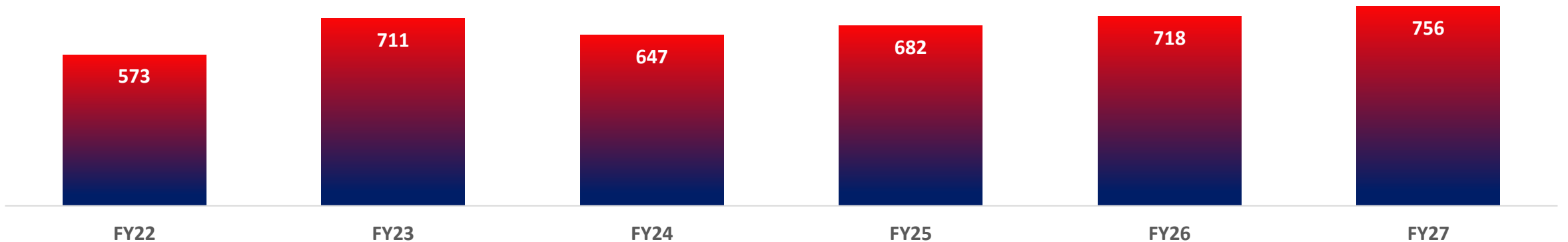
Emerging Opportunity from Textile Sector

- India's apparel and textile industry is witnessing robust growth, fueled by a mix of domestic and global factors. On the home front, a large and expanding population, rising disposable incomes, and shifting consumer preferences are key drivers of demand
- Internationally, supportive government policies, current and upcoming Free Trade Agreements (FTAs), ongoing trade tensions, and a stable political environment are boosting export potential. These dynamics are creating significant opportunities for sustainable textile machinery and advanced manufacturing technologies.

Textiles and Apparel exports from India (USD bn)



Forecast Global Textile Market Size (USD bn)



Opportunities in effluent and water treatment

Why effluent and water treatment?



1



Market Size

India has the **5th largest** water and wastewater treatment market in the world, valued at **USD11 bn.**



2



Investment

The sector is anticipated to grow over by **USD18 bn** by 2026.



3



Catalysts

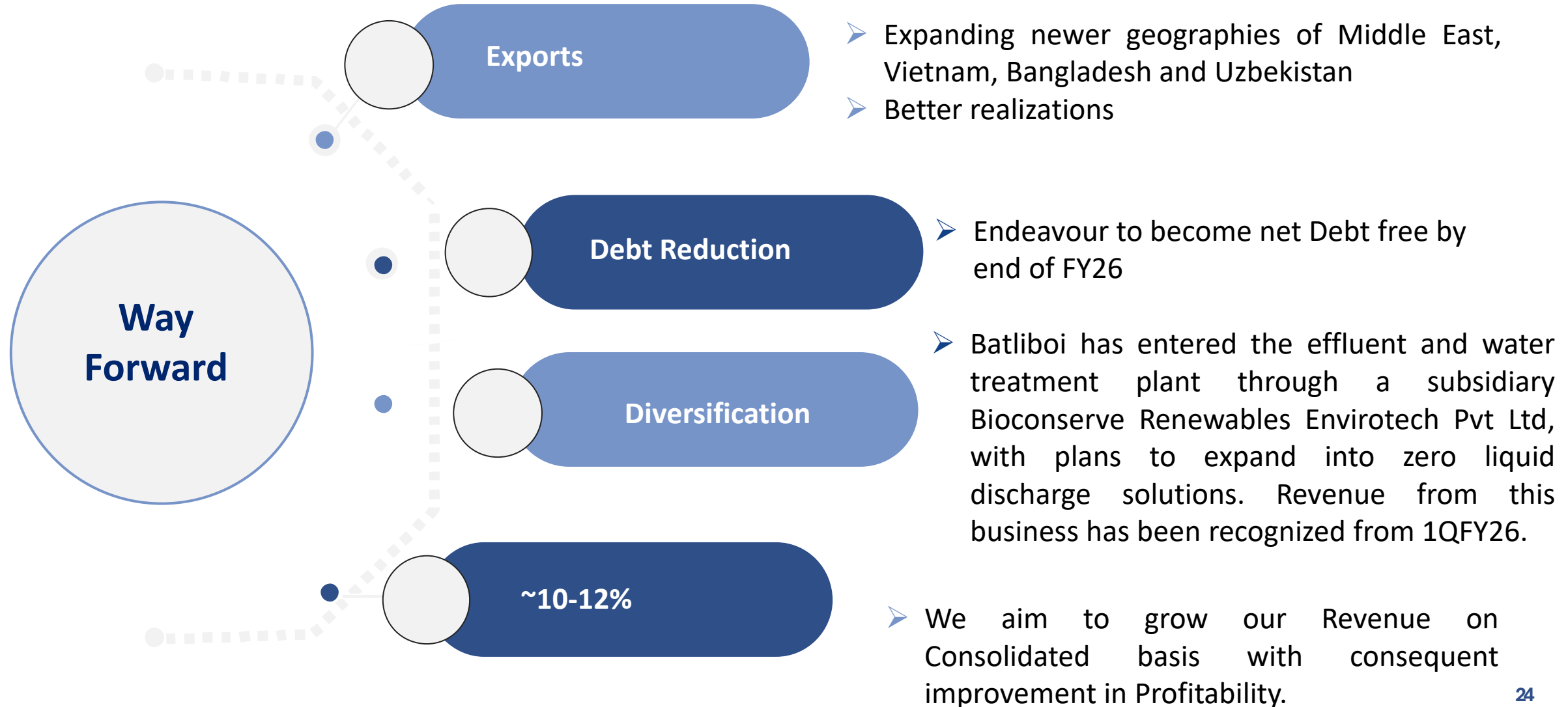
Rising population, industrial activity, and climate change lead to water salination and contamination, necessitating effluent and water treatment.

Why Green Hydrogen?





Batliboi Ltd Roadmap





Annexures

Professional Management Team



Nirmal Bhogilal
Chairman

- ❖ Mr. Nirmal Bhogilal is a B.Sc. (Engg.), Chemical Engineering from Imperial College, London University.
- ❖ He was Past President and Currently Committee Member of Indian Machine Tools Manufacturers Association (IMTMA).
- ❖ He has been Chairman of various committees in CII and was Chairman-WR.
- ❖ He was also past president and is currently member of the Board in Indo German Chamber of Commerce (IGCC).



Sanjiv Joshi
Managing Director

- ❖ Mr. Sanjiv Joshi is a B. E. Mechanical and Post Graduate in Marketing Management. He started his career with Batliboi as Graduate Engineer Trainee in 1984.
- ❖ He has worked in all the verticals of Batliboi Ltd. He was appointed as CEO of Environmental Engineering Group in 2008. He was appointed as Managing Director of Batliboi Limited in November 2020. He has an overall industry experience of more than 40 years.



Kabir Bhogilal
Whole Time Director

- ❖ Mr. Kabir Bhogilal is a BA (Hons), Business Administration, De Montfort University, Leicester, UK.
- ❖ He joined Batliboi in 2007 as Divisional Manager – Business Development. He has spent his early years on the shop floor and all the business verticals.
- ❖ He is a Director of Batliboi Environmental Engineering Limited, Batliboi Impex Limited, Batliboi International Limited and Batliboi Renewable Energy Solutions Private Limited.
- ❖ He is currently a Director on Indian Machine Tool Manufacturers' Association (IMTMA) and Maharashtra Dyslexia Association (MDA).



Consolidated 1QFY26 Income Statement

Particulars (Rs in Cr)	1Q FY26	1Q FY25	% YoY Chg	FY25
Revenue from Operations	70	94	-26%	413
Gross Profit	28	36	-21%	151
EBITDA	0.24	7	-2%	29
EBITDA Margin %	na	7%	NA	7%
Depreciation	1	1	33%	5
Earnings Before Interest & Tax	-1	6	NA	24
Finance cost	1	2	-7%	6
Profit Before Tax	-3	4	NA	18
Tax	0	1	-76%	5
Net Profit	-2	3	-178%	13
PAT Margin (%)	Na	3%	NA	3%
Earnings Per Share Basic (Rs)	-0.53	0.63	NA	2.88
Earnings Per Share Diluted (Rs)	-0.52	0.62	NA	2.86

Numbers are rounded off to nearest digit.



Consolidated Balance Sheet

Particulars	FY24	FY25
Current Assets:		
Inventories	46	44
Trade Receivables	87	86
Cash And Cash Equivalents	23	27
Loans	0	0
Other Current Assets	8	15
Current Tax Assets(Net)	0	0
Investments	0	13
Total Current Assets	164	186
Non Current Assets:		
PPE	193	201
Capital Work in Progress	1	4
Right of use assets	3	6
Financial Assets	-	-
Investments	0	10
Trade Receivable	7	7
Non-Current assets held for sale	18	18
Other non-current assets	8	8
Total Non-Current Assets	229	254
Total Assets	393	440

Particulars	FY24	FY25
NON-CURRENT LIABILITIES		
Long Term Borrowings	63	60
Lease Liability	2	5
Trade Payables	3	1
Other financial liabilities	1	1
Deferred Tax Liabilities [Net]	17	15
Provisions	5	6
Other Non-Current Liabilities	4	2
Total Non-Current Liabilities	96	91
Equity and Liabilities		
Equity Share Capital	21	23
Other Equity(includes share premium, Reserves and surplus)	134	201
Total Equity	155	225
CURRENT LIABILITIES		
Short Term Borrowings	27	22
Lease Liability	1	1
Trade Payables	74	67
Other Current Liabilities	37	26
Short Term Provisions	3	4
Current Tax Liabilities (Net)	1	5
Total Current Liabilities	142	125
Total Liabilities	238	215
Total Equity and Liabilities	393	440



Recent Participations in Exhibitions

IMTEX 2024

Bengaluru, India
19-23 Jan
Machine Tools



Knitech 2024

Tripura, India
01-04 March
Textile Machinery



Pune Machine Tool Expo 2024

Pune India
23-24 May
Machine Tool



Boiler India 2024

CIDCO, Navi Mumbai
25-27 September
Environmental Engineering



Wind Energy India 2024

Chennai India
23-24 October
Machine Tools



Bharat Tex India 2025

Greater Noida
12-15 February
Textile Machinery



DTG 2025

ICCB, Dhaka, Bangladesh
20 – 25 February
Air Engineering



DMTE 2025

Bharat Mandapam, New Delhi
9 – 12 May
Machine Tools



ACMEE 2025

CTC, Chennai, India
18-23 Jun
Machine Tools





Sample Customer Base

Machine Tools

- Andritz Hydro Pvt. Ltd.
- Balkrishna Industries Ltd
- Bhabha Atomic Research Centre (BARC)
- Bharat Heavy Electrical Ltd
- Brahmos Aerospace Trivandrum Ltd.
- COFMOW
- Department Of Employment And Training
- Flender Drives Pvt. Ltd.
- IFGL Refractories Ltd.
- Indian Railways
- Inox Wind Ltd.
- J J Engineers & Fabricators
- Jaquar & Co Pvt Ltd
- Jindal Rail
- Jindal Steel & Power Ltd.
- JSW Steel
- Kartar Agro Industries Pvt Ltd
- L&T MHI Turbine Pvt Ltd.
- Larsen & Toubro
- SAIL
- Siemens Ltd.
- Space Applications Centre (SAC), ISRO
- Suzlon Towers & Structures Ltd.
- Tata Steel – TGS
- TEXMACO Limited
- Titagarh Wagons
- Torrent Power Ltd.
- Ultra Tech Cement Ltd.
- Walchandnagar Industries Ltd.
- Concurrent Technology Company, USA
- Cust-o- Fab, USA
- Kelvoin, USA
- Ohmstede, USA
- O’Neal Industries, USA
- Zamil Steel, Saudi Arabia



Sample Customer Base

Textile Engineering

- Aarati International Ltd.
- Anwar Group, Bangladesh
- GHCL Textiles Ltd
- Ha-meem Group, Bangladesh
- Indo Count Industries Ltd
- L. S. Mills Ltd.
- RSWM Limited
- Sanathan Textiles Ltd
- Sangam India Ltd
- Shanmugavel Group
- Shreedhar Spinners Pvt Ltd
- Sutlej Textiles & Industries Ltd
- Trident Group
- Wellknown Industries Ltd.
- Welspun Group
- Ambika Cotton Mills
- Arvind Mills
- Bhilosa Industries
- Birla Advanced
- Himatsingka
- Hunaram
- HYS Industries
- Jay Jay Mills
- Kitex Apparel Parks
- KPR Mills
- Mango Filaments (Kejriwal)
- Nahar Industrial Enterprises
- Shobikaa Impex
- Sky Textile India (Sky Spintex)
- Technocraft Industries
- Trident



Sample Customer Base

Environmental Engineering Group

- Arcelor Mittal / Nippon Steel Ltd.
- ATC
- CEAT
- Chloride Metals Ltd.
- Dianelli India Pvt. Ltd.
- Epsilon Carbon
- Good Year
- ISGEC
- JSPL
- JSW Ltd.
- Larsen & Toubro
- Megha Engineering Ltd
- Nuclear Fuel Complex
- SAIL
- Thermax
- Yokohoma



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