Batliboi Ltd.

Legal & Secretarial Department

Regd. & Corporate Office :

Bharat House, 5th Floor,
104, Bombay Samachar Marg,
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Phone : +91 (22) 6637 8200
Fax : +91 (22) 2267 5601
E-mail : legal@batliboi.com
Web.: www.batliboi.com
CIN : L52320MH1941PLC003494

The Listing Department
BSE Limited
P. J. Towers, Dalal Street,
Mumbai 400 001.

Date : November 7, 2025

Subject: Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, we are enclosing herewith copy of Investor Presentation titled Batliboi Limited Investor Presentation 2Q & 1HFY26

The above information is also available on the website of the Company i.e. www.batliboi.com

Kindly take the same on your record.

Thanking you

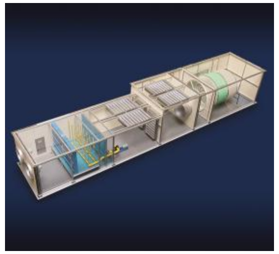
Yours faithfully,
For **Batliboi Limited**

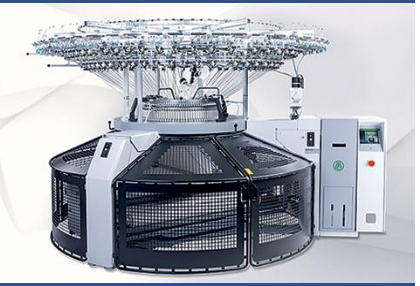
POOJA ROHIT SAWANT
Digitally signed by POOJA ROHIT SAWANT
Date: 2025.11.07 17:56:15 +05'30'

Pooja Sawant
Company Secretary
ACS - 35790

Place: Mumbai
Encl: As above

BATLIBOI





Batliboi Ltd

Investor Presentation

2Q & 1HFY26

Visit Our Website
www.batliboi.com

Disclaimer

This presentation contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Batliboi Ltd.'s ("Batliboi Ltd" or the Company) future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Batliboi Ltd undertakes no obligation to publicly revise any forward looking statements to reflect future/likely events or circumstances.

Note - Numbers discussed in the presentation are consolidated and rounded off to nearest digit.
The numbers discussed also incorporate the financials of the merged entity, Batliboi Environmental Engineering Ltd (BEEL).

Management Commentary on 2Q & 1HFY26 Results

Nirmal Bhogilal

Chairman of Batliboi Ltd

I am pleased to report that our 2Q results were in line with expectations, reflecting a strong recovery after a challenging first quarter. While 1QFY26 was impacted by transitional challenges following our recent merger and headwinds in key sectors, our robust order inflows and a healthy order backlog of Rs 621.44 crores as of September 2025 position us well for sustained growth.

Looking ahead, we remain confident in achieving sustainable top-line growth of 10 to 12% and improved profitability for FY26 compared to the previous year. We have already secured order inflows worth Rs 608.10 crore in 1HFY26, and we anticipate strong inflows for the balance part of the year. Our growth prospects are supported by sectoral tailwinds, expanding international markets, and strategic partnerships that enhance our portfolio and operational synergies.

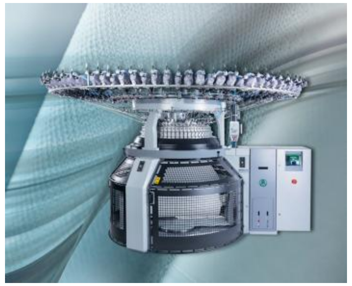
Batliboi will continue to leverage the synergies from the recent merger, our diversified portfolio, and focused strategic investments to deliver enhanced shareholder value.

Note - Numbers discussed in the commentary are consolidated and rounded off to nearest digit.

About Batliboi Ltd

- Batliboi at a Glance
- Batliboi: A Well Diversified Business
- Batliboi Groups and Divisions
- Environmental Engineering




Batliboi Ltd at a Glance

Rs 121cr
2QFY26 Revenue

Rs 11cr
2QFY26 EBITDA

Rs 8cr
2QFY26 PBT

Rs 6cr
2QFY26 PAT

0.32x
Net debt to equity as at March,2025

507
Number of employees

Exports in
20+ Countries

Rs 190 Cr
1HFY26 Revenue

High Growth Business Segments
- ✓ *Machine Tools*
- ✓ *Air Engineering*
- ✓ *Textile Machinery*
- ✓ *Environmental Engineering*

Manufacturing location unit
- ✓ *Surat, India*
- ✓ *Peterborough in Canada(Quickmill Inc, Subsidiary of Batliboi Ltd).*

Note – Number of employees include employees of Quickmill, Canada and of newly incorporated Environmental Engineering

Executive Summary

Strategic Update

In the quarter, our revenue from operations grew to Rs 121 crore, compared to Rs. 70 crores in Q1FY26. Our EBITDA grew to Rs11 crore, compared to an EBITDA of Rs 24lakh in 1QFY26. Our PBT showed a sharp turn around from a loss of Rs3 crores in Q1 to Rs8 crore in this quarter. PAT also improved to Rs. 6 crores in this quarter compared to a loss of Rs. 2 crores in Q1 and a profit of Rs.6 crores in Q2 of last year. This robust performance was driven by improvement across all our business segments, despite challenges faced in the textile sector.

- Our efforts continue to drive strong order inflows. As of September 2025, our order backlog was approximately Rs 621.44 crore compared to Rs. 490.29 crores at the end of Q1 and Rs. 412 crores at the end of Q2 last year.
- We are planning further capex of Rs 8 crores as a part of our expansion for the balance part of the year.

Outlook

- Overall the Company is confident of an improved result both in top line at 10- 12% and bottom line for FY26.
- We anticipate and remain committed to achieving order inflows of over Rs 1,000 crore for the full year FY26.

Batliboi Ltd: A Well Diversified Business Group

BATLIBOI

Textile Engineering

Air Engineering

Leading manufacturer of

- Humidification
- Waste Collection
- Automatic Controls
- Central Monitoring
- Bale Press System
- Energy Management
- Evaporative Air Cooling
- Ventilation and Air-Conditioning

Textile Machinery

Agents of Leading Textile Machinery in:

- Spinning
- Knitting
- Processing
- Technical Textiles Machinery
- Oils and Consumables

Machine Tools

Manufacturing Division

- CNC Machines
- Conventional Machines

Agencies Division

- Metal Cutting Machines
- Metal Forming Machines
- Workshop Machine Packages

Subsidiary: Quickmill Inc, Canada

Design, Manufacture, Sale and Services of:

- Gantry Drilling and Milling Machines

Environmental Engineering

- Air Pollution
- Industrial Fans
- Hydrogen Gas Solutions

Bioconserve Renewables Envirotech Pvt Ltd

- Water and Effluent Treatment Plants
- Recovery Solutions for Industries

Machine Tools

Manufacturing Division (India)

- Offers 2 to 3 axis CNC machines – Vertical Machining Centers, Turning Centers, Vertical Turning Lathes.
- General Purpose Machines - Radial Drilling Machines, Portable Drilling Machines with Universal Head.
- 60 trained engineers and technicians for both sales and services through a network of 15 offices.
- Major customers from Auto Component, Tractors, Dies and Molds, Light Engineering and Infra Industries.

Agency Division

Represents state of the art Machine Tools for:

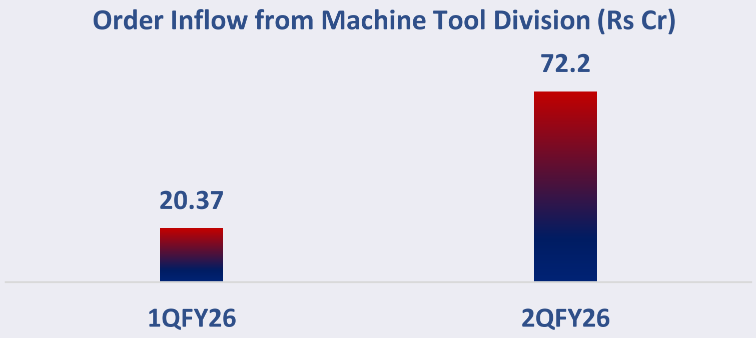
- Metal Cutting
- Metal Forming Applications
- Workshop Machine Packages

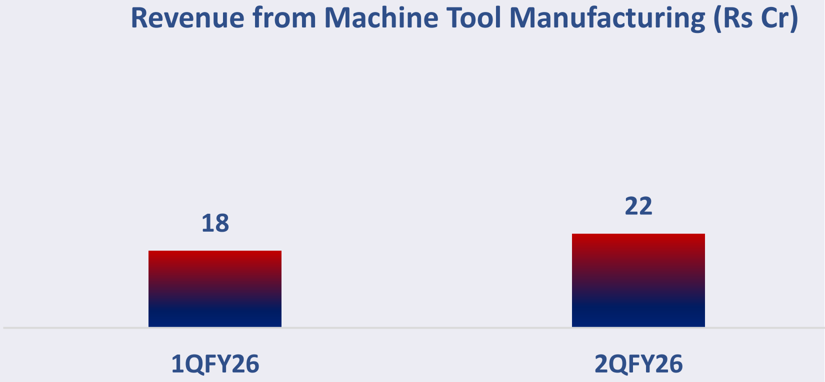
Key Updates on the Division

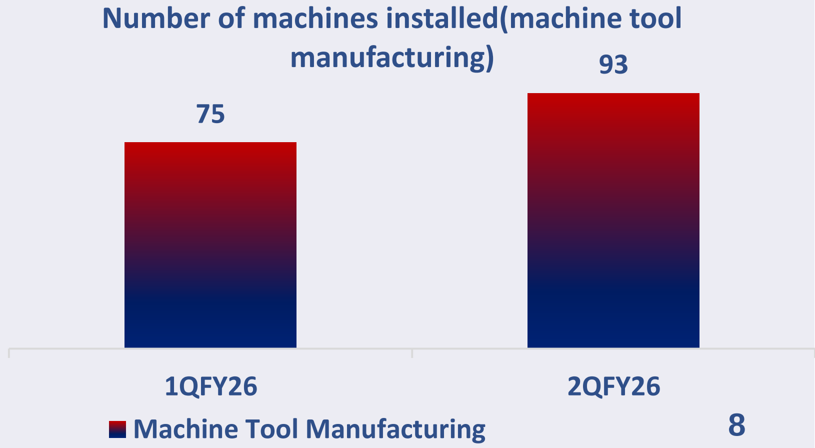
- In 1HFY26, the Machine Tool division had an order inflow of. Rs108.61 crore, with Rs72.20crore recorded in 2QFY26
- The total order backlog for the Machine Tools division as of September 2025 stood at **Rs114.39 crore, accounting for 18%** of the company's overall order backlog.

Key Industries Catered

- Auto Component
- Tractors
- Dies and Molds
- Light Engineering
- Infra Industries







Note – Numbers discussed are of Machine Tools Trading and Manufacturing

Machine Tools Global Presence: Quickmill our Canadian Subsidiary

Quickmill is headquartered in Peterborough, Ontario, Canada and is engaged in the manufacture and sale of large size Gantry Drilling & Milling machines. It caters to the global market for the Energy, Structural Steel, Aviation, large equipment manufacturing and Job shop manufacturing sectors.

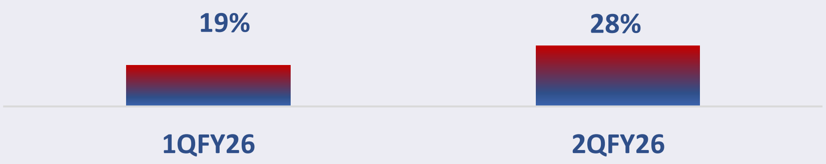
Key Updates on the Division

- **Challenging 1H Amid Tariff Uncertainty:**
  QuickMill had faced weak order inflow and execution delays due to US tariff-related concerns, impacting its performance in 1QFY26

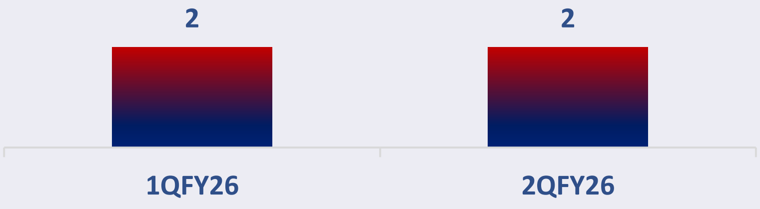
- **Positive Momentum Restored:**
  Order bookings and enquiry levels have improved in Q2, positioning Quickmill for a stronger remainder of FY26—barring unforeseen circumstances

- Quickmill had an **order inflow of Rs47.87cr in 1HFY26** with **Rs33.96cr recorded in 2QFY26**. As of Sept,2025 Quickmill has an **order backlog of Rs68.99cr**

Quickmill revenue contribution to Total Revenue (%)



Number of machines installed



400+
Projects Installed

105
Satisfied Clients

130+
Customers Worldwide

Net Debt Free with adequate surplus

FANUC America Authorized CNC Aggregator

Engineered and built in Canada with; sales to USA, Canada, Mexico, Saudi Arabia, India

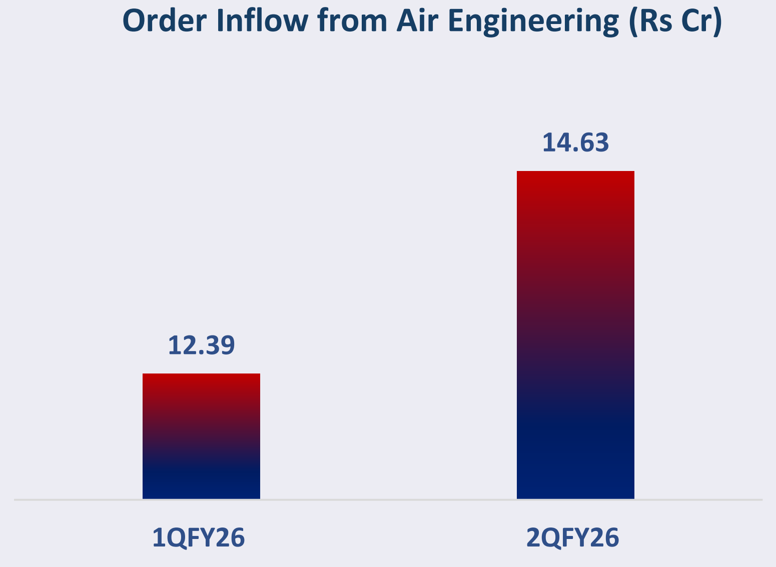
Air Engineering

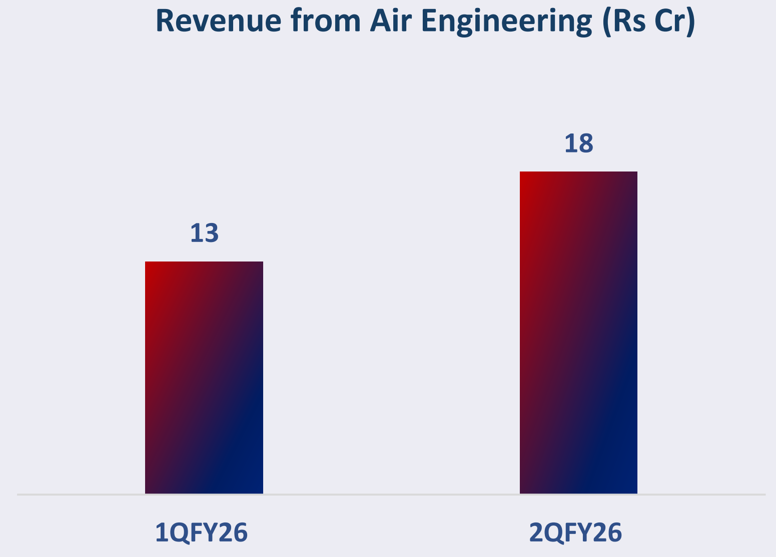
Solutions for Air Engineering in:

- Textile and Para Textile
- The production of Natural and Para Textile
- The production of Natural and Man-Made Fibres
- Tobacco Industries
- Paper and Cellulose Industries
- Production of Glass Fibers
- Food Industries
- Tyre Industries
- Various other Industrial applications

Key Updates on the Division

- ❑ Encouraging outlook for H2, with strong order prospects across segments and improved business sentiment in Bangladesh driven by economic and political stability.
- ❑ In the upcoming 3QFY26, we are targeting an order inflow of **Rs18-20cr** and revenue in the range of **Rs15-16cr**





Textile Machinery

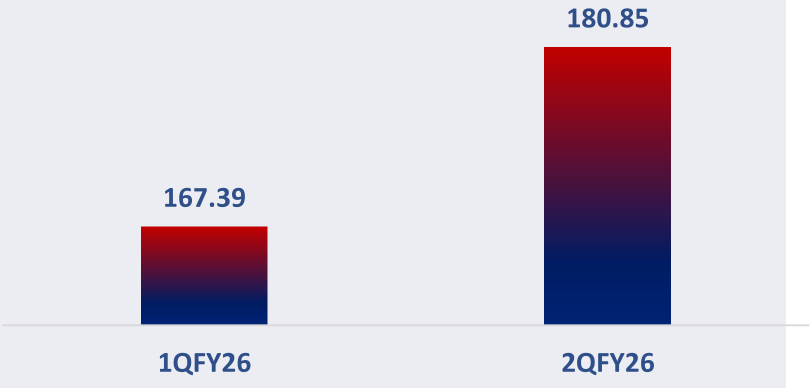
- Serves the Spinning, Knitting, Processing, and Technical textile industry.
- Supplies latest generation of equipment and accessories from companies like:

Mayer & Cie.
LORIS BELLINI Dyeing machines
SAURER.
ELiAR
MARIO CROSTA
FERRARO SPA
Loptex
PENTEK TEXTILE MACHINERY
ICHINOSE
BRAZZOLI
EUROPROGETTI S.R.L. recovery water technology
FADIS TEXTILE MACHINERY
fimat
intex consulting group
DETTIN S.p.A.
POZZI LEOPOLDO since 1885

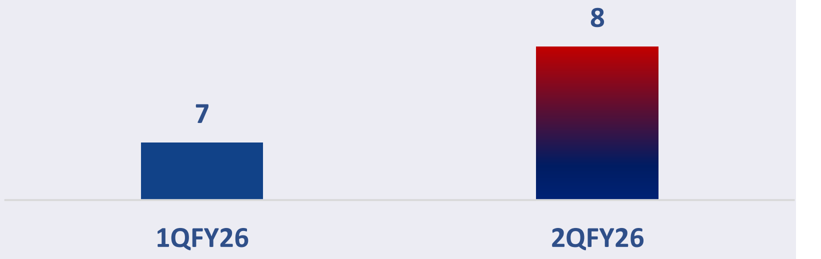
Key Updates on the Division

- ❑ Strong prospects for Order Inflow across all segments consisting of knitting, spinning and Processing in the remaining fiscal
- ❑ Overall, confidence for this business remains very high and are hopeful of better performance compared to last year.

Order Inflow from Textile Machinery (Rs Cr)



Revenue from Textile Machinery (Rs Cr)



Environmental Engineering

Divisions

Air Pollution Control Division

Design, Engineering, Installation and Commissioning of

Dry &Wet Pollution Control Equipment /Systems

- De-dusting System
- Dust and Fume extraction system
- TAR Separation Systems(WESP)
- Gas Cleaning ad Scrubbing System together with Auxiliary Equipment
- Nox and Sox removal from flue gases

Industrial Fans

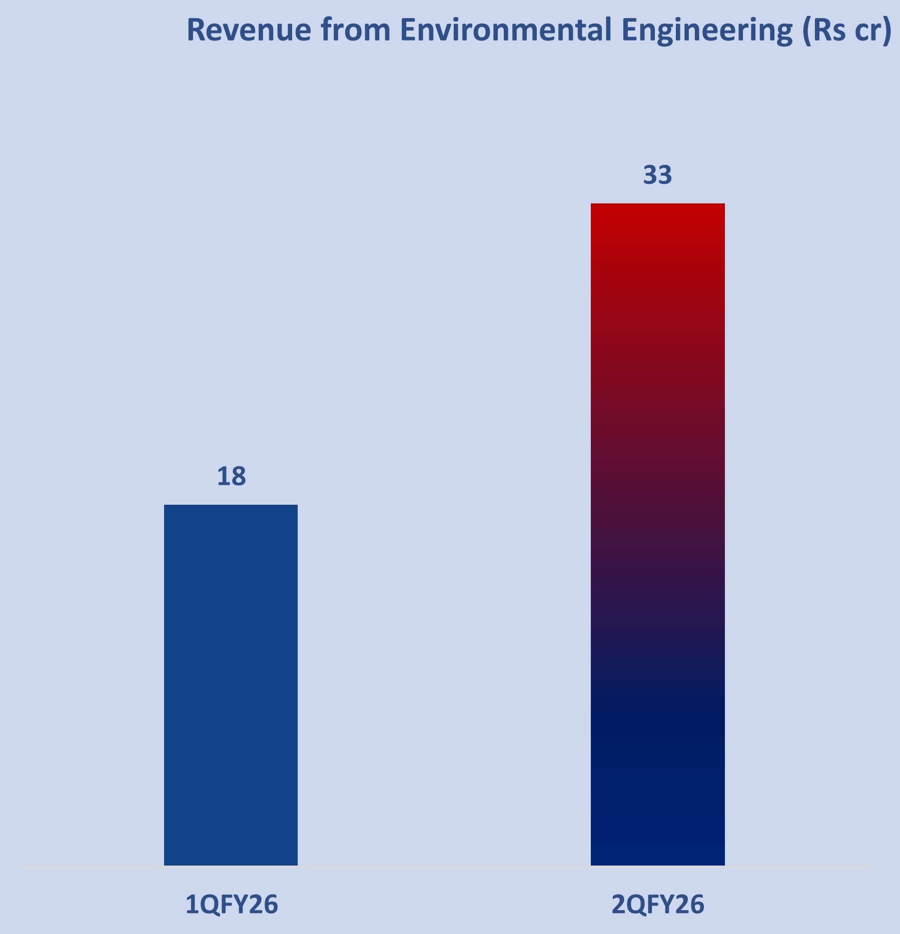
Design, Manufacturing and Supply of Centrifugal Fans & Blowers of

- Light Duty
- Medium Duty and
- Heavy Duty Constructions

Hydrogen Gas Solutions

Hydrogen Solutions for Industrial Applications such as:

- On-site generation solution
- Engineering Support Services for Green & Grey Hydrogen



Environmental Engineering

Strengthening Momentum

- **Strategic Merger Impact:**
  Integration of BEEL with Batliboi Ltd (effective Mar'25) influenced Q1 FY26 performance; rectified in Q2 and now leveraging combined strengths for long-term growth.

- **Highlights:**
  - Udhna Fan Manufacturing Unit merged with Environmental Engineering from 1st Jul'25 – operational synergies underway.
  - Continued momentum in "Clean Air & HVAC Systems" – diversified orders secured across applications

Order Inflow From Environmental Engineering (Rs Cr)

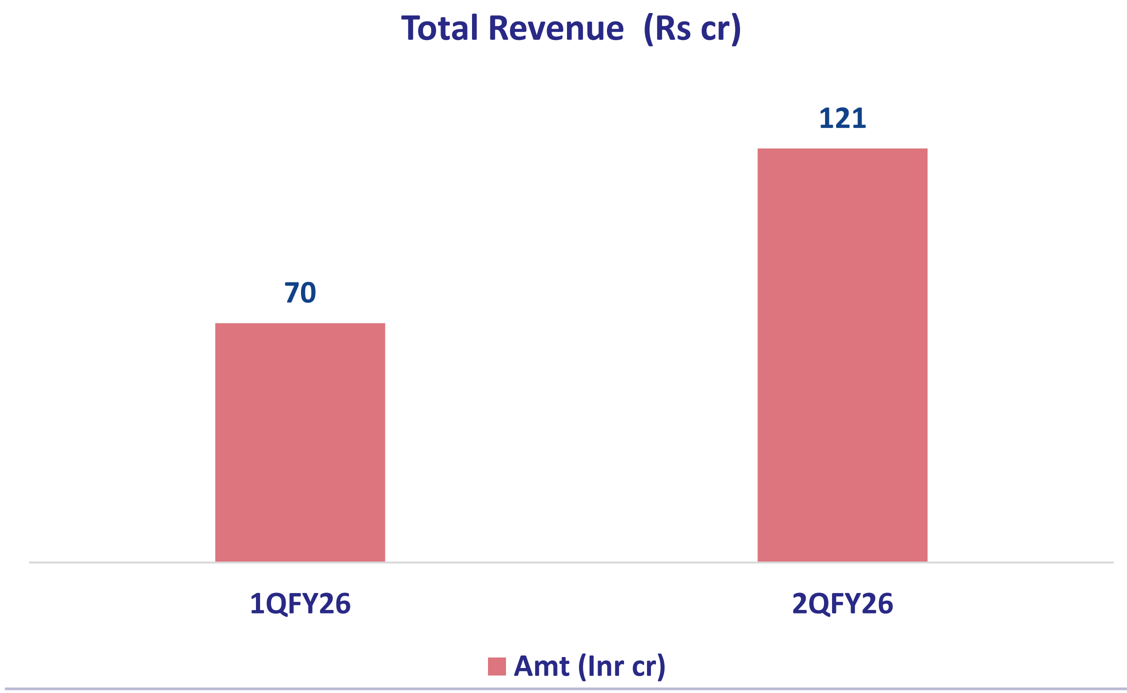
Key Updates on the Division

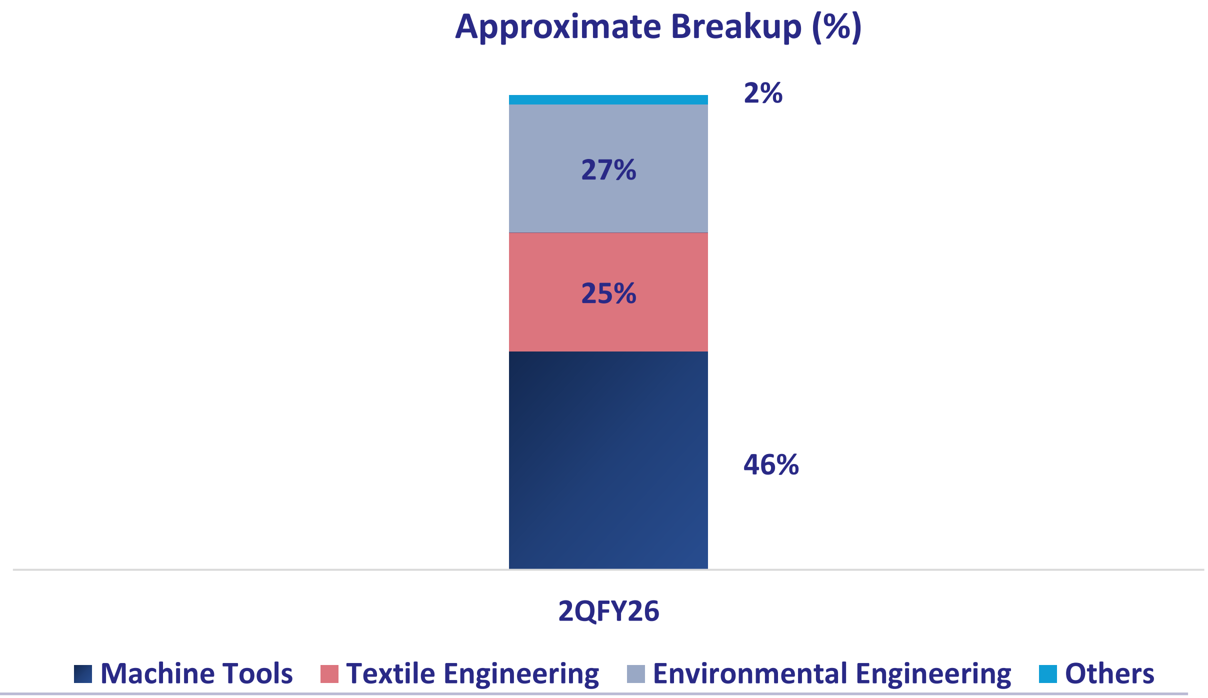
- Environmental Engineering reported a revenue of **Rs51cr in 1HFY26 which is ~26%** of the Total Revenue
- As of Sept,2025 Environmental Engineering had an order backlog of **Rs87.62cr which is 15%** of the total order backlog of the company
- **Positive Outlook:** With operational formalities completed, both revenue and profitability are expected to improve significantly by year-end.

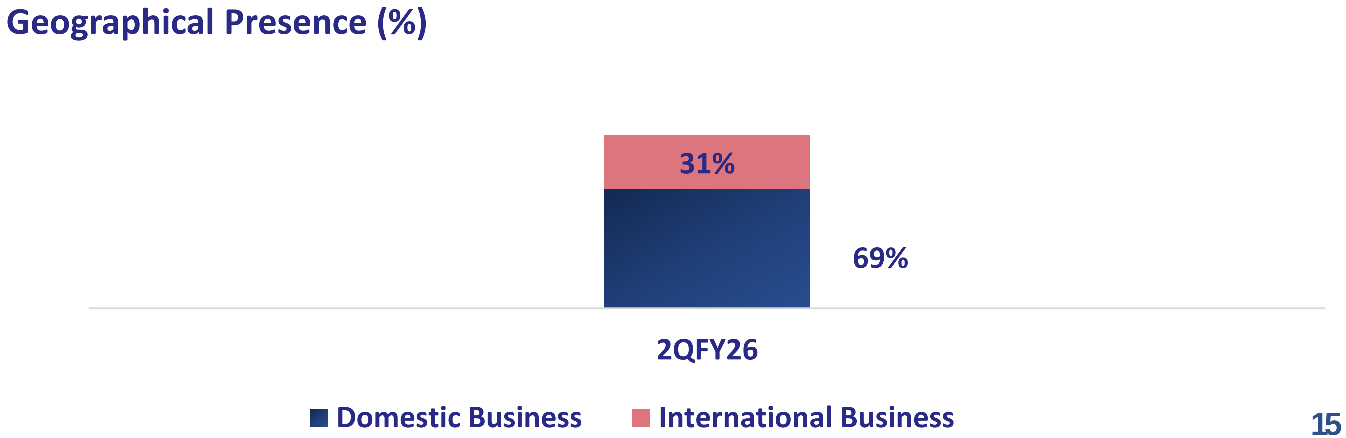
Our USP's

- Diverse Business Segments
- Extensive marketing network
- Large Manufacturing Base
- A Growing Orderbook

Diverse Business Segments







Widespread Sales and Distribution Network in India

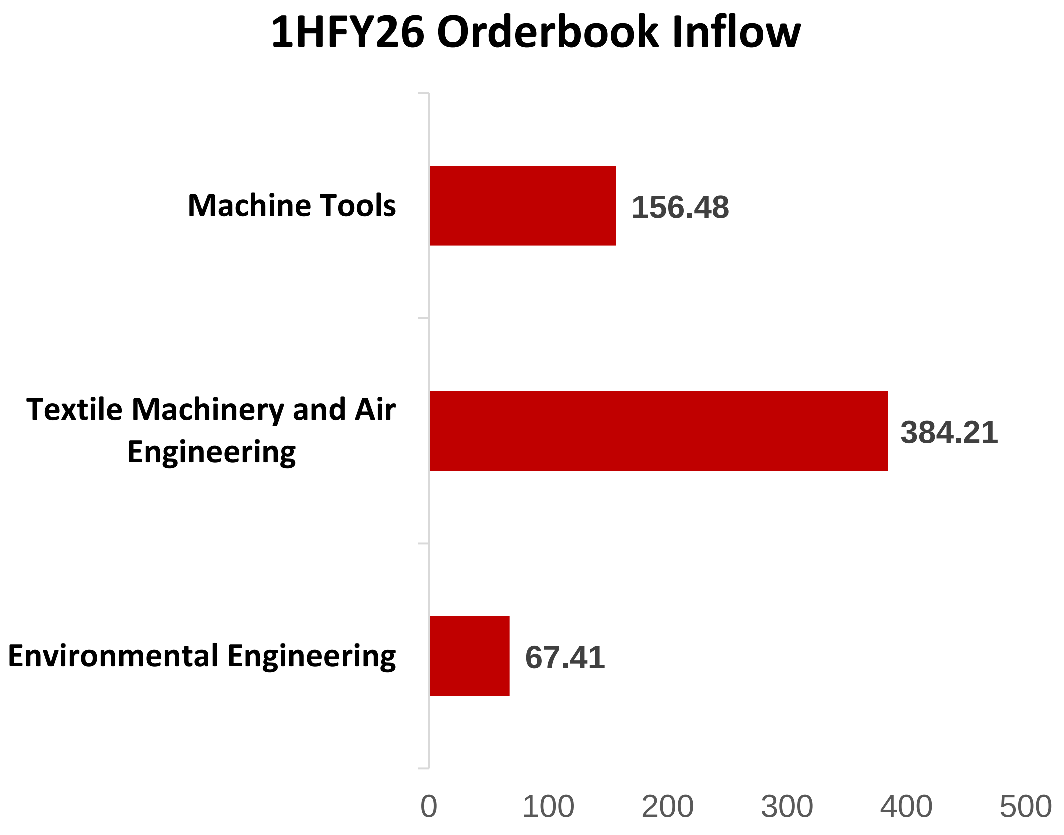
★ Corporate Office
▲ Manufacturing Facility
■ Sales & Service Offices
● Resident Office

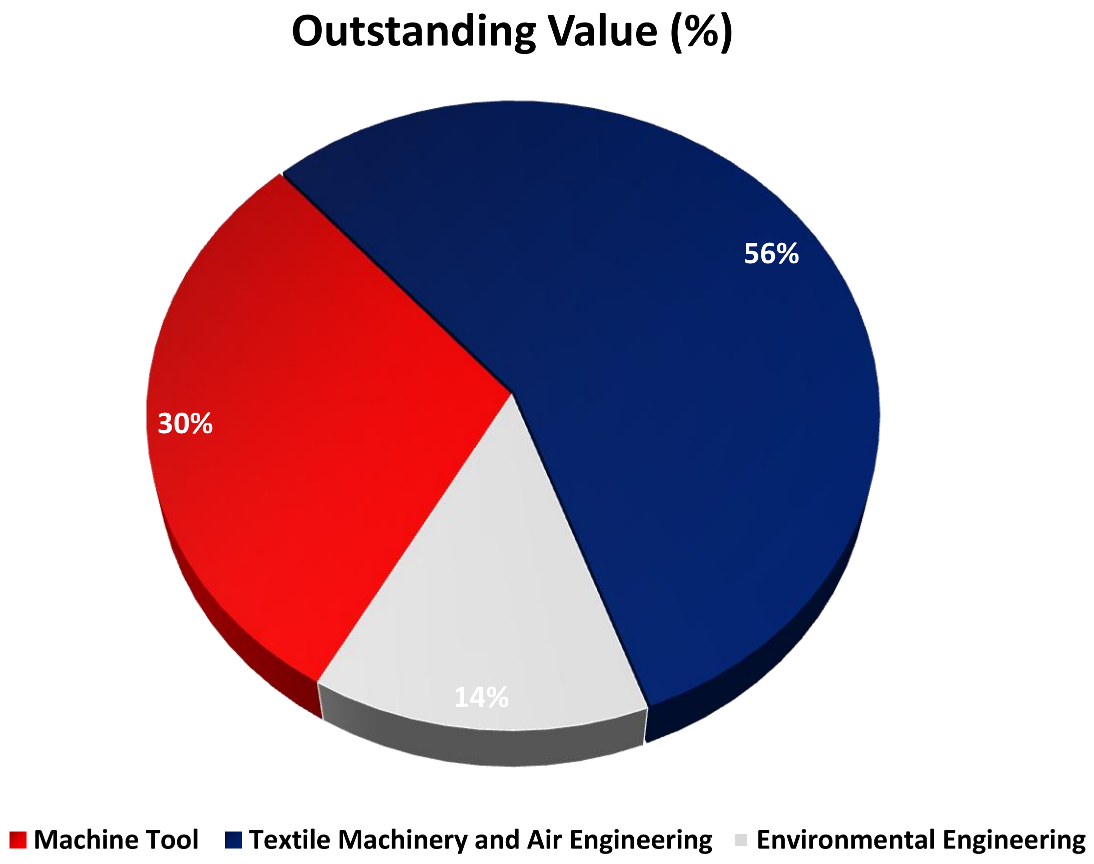
Over 15
Branch Offices

20
Number of country exports

Healthy Backlog

Order Backlog of Rs 621.44cr (as of Sept 2025)



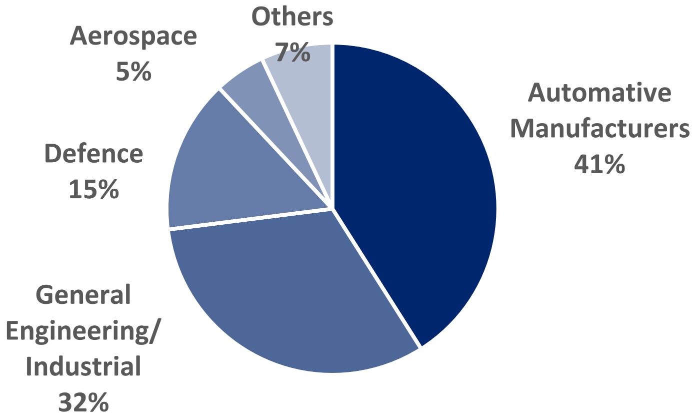


Note – Quickmill is part of Machine Tools

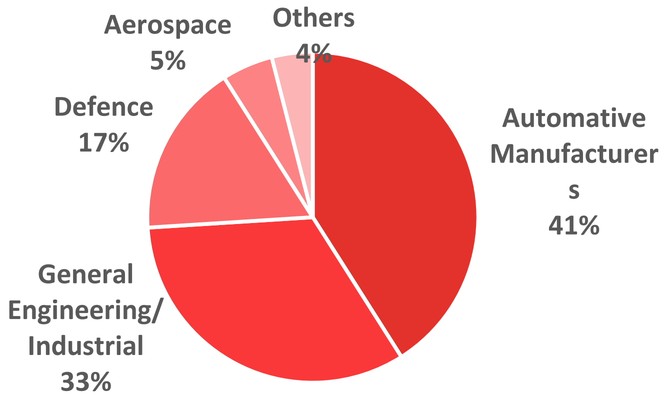
Strategic Initiatives

- Rationale for merger of Batliboi Ltd. and Batliboi Environmental Engineering Ltd. (BEEL)
- Tapping the opportunity in CNC space (Machine Tools)
- Emerging opportunities from Air Engineering (Textile & Non-Textile Industries) and Textile Machinery space
- Foraying in Green Hydrogen

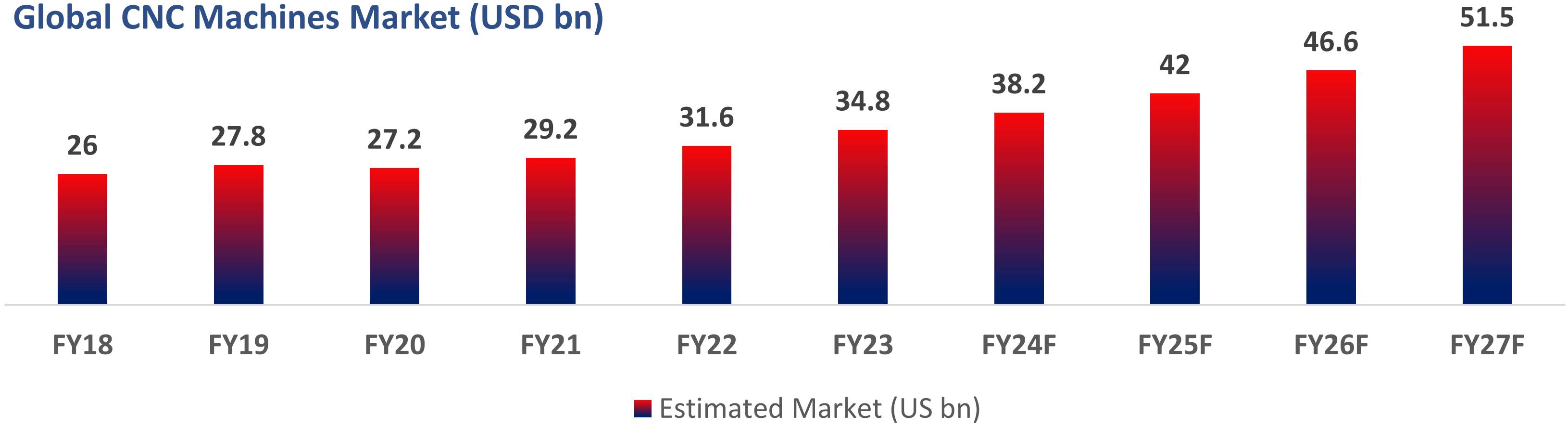
FY23 (USD 1.13bn)



FY27 (USD 1.71bn)



Global CNC Machines Market (USD bn)



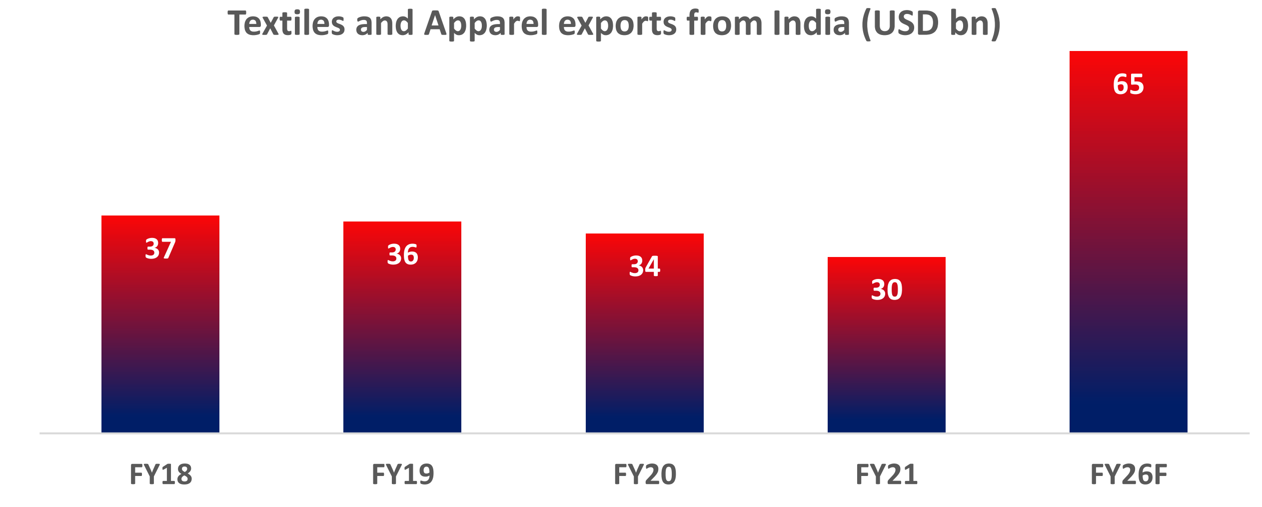
Massive Opportunity in CNC (Machine Tools) Market Globally

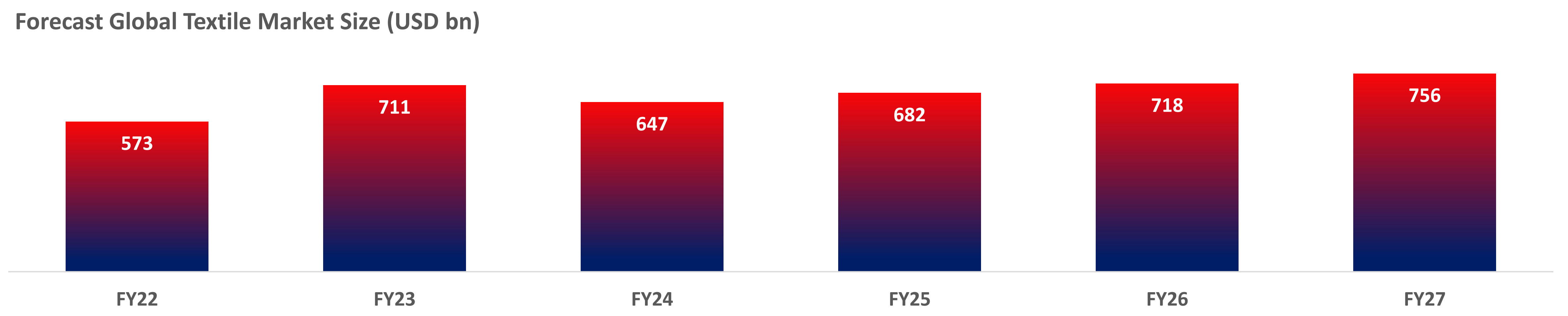
https://www.fortunebusinessinsights.com/industry-reports/machine-tools-market-101693

Emerging Opportunity from Textile Sector

- India's apparel and textile industry is witnessing robust growth, fueled by a mix of domestic and global factors. On the home front, a large and expanding population, rising disposable incomes, and shifting consumer preferences are key drivers of demand

- Internationally, supportive government policies, current and upcoming Free Trade Agreements (FTAs), ongoing trade tensions, and a stable political environment are boosting export potential. These dynamics are creating significant opportunities for sustainable textile machinery and advanced manufacturing technologies.





https://www.seair.co.in/blog/textile-exports-from-india.aspx

Foraying on Sustainability Green Hydrogen Space

Why Green Hydrogen?

Market Size

5MMT of Green Hydrogen by FY2030

Investment

Rs 8 trillion worth of opportunities in Green Hydrogen space.

Sustainability

50MMT of CO2 emissions are expected to be averted

Batliboi Ltd Roadmap

Way Forward

Exports

- Expanding newer geographies of Middle East, Vietnam, Bangladesh and Uzbekistan
- Better realizations

Debt Reduction

- Endeavour to become net Debt free by end of FY26

Diversification

- Batliboi has entered the industrial effluent treatment business through a subsidiary Bioconserve Renewables Envirotech Pvt Ltd, to focus on zero liquid discharge solutions. Revenue from this business has been recognized from 1QFY26.

~10-12%

- We aim to grow our Revenue on Consolidated basis with consequent improvement in Profitability.

Annexures

Professional Management Team

Nirmal Bhogilal
Chairman

- Mr. Nirmal Bhogilal is a B.Sc. (Engg.), Chemical Engineering from Imperial College, London University.
- He was Past President and Currently Committee Member of Indian Machine Tools Manufacturers Association (IMTMA).
- He has been Chairman of various committees in CII and was Chairman-WR.
- He was also past president and is currently member of the Board in Indo German Chamber of Commerce (IGCC).

Sanjiv Joshi
Managing Director

- Mr. Sanjiv Joshi is a B. E. Mechanical and Post Graduate in Marketing Management. He started his career with Batliboi as Graduate Engineer Trainee in 1984.
- He has worked in all the verticals of Batliboi Ltd. He was appointed as CEO of Environmental Engineering Group in 2008. He was appointed as Managing Director of Batliboi Limited in November 2020. He has an overall industry experience of more than 40 years.

Kabir Bhogilal
Whole Time Director

- Mr. Kabir Bhogilal is a BA (Hons), Business Administration, De Montfort University, Leicester, UK.
- He joined Batliboi in 2007 as Divisional Manager – Business Development. He has spent his early years on the shop floor and all the business verticals.
- He is a Director of Batliboi Environmental Engineering Limited, Batliboi Impex Limited, Batliboi International Limited and Batliboi Renewable Energy Solutions Private Limited.
- He is currently a Director on Indian Machine Tool Manufacturers' Association (IMTMA) and Maharashtra Dyslexia Association (MDA).

Consolidated 2QFY26 Income Statement

Particulars (Rs in Cr)	2QFY26	2QFY25	% YoY Chg	1HFY26	1HFY25	% YoY Chg
Revenue from Operations	121	104	16%	190	198	-4%
Gross Profit	43	41	6%	71	77	-7%
EBITDA	11	10	6%	11	17	-37%
EBITDA Margin %	*9%*	*10%*	*-80bps*	*6%*	*9%*	*-278%*
Depreciation	2	1	16%	3	2	24%
Earnings Before Interest & Tax	9	9	5%	8	15	-47%
Finance cost	1	2	-20%	3	3	-13%
Profit Before Tax	8	7	10%	5	11	-55%
Tax	1	1	7%	1	3	-47%
Net Profit	6	6	11%	4	9	-57%
PAT Margin (%)	*5%*	*5%*	*-22bps*	*2%*	*4%*	*-239bps*
Earnings Per Share Basic (Rs)	1.30	1.20	8%	0.78	1.83	-57%
Earnings Per Share Diluted (Rs)	1.27	1.19	7%	0.76	1.82	-58%

Numbers are rounded off to nearest digit.

Consolidated Balance Sheet

Particulars	FY24	FY25	1HFY26
Current Assets:			
Inventories	46	44	54
Trade Receivables	87	86	86
Cash And Cash Equivalents	23	27	6
Ba Balance	0	0	14
Other Current Assets	8	15	17
Investments	0	13	7
Total Current Assets	**164**	**186**	**184**
Non Current Assets:			
PPE	193	201	201
Capital Work in Progress	1	4	11
Right of use assets	3	6	5
Investments	0	10	7
Trade Receivable	7	7	7
Non-Current assets held for sale	18	18	18
Other non-current assets	8	8	8
Intangible Assets			0.32
Total Non-Current Assets	**229**	**254**	**257**
Total Assets	**393**	**440**	**441**

Particulars	FY24	FY25	1HFY26
NON-CURRENT LIABILITIES			
Long Term Borrowings	63	60	57
Lease Liability	2	5	5
Trade Payables	3	1	1
Other financial liabilities	1	1	1
Deferred Tax Liabilities [Net]	17	15	15
Provisions	5	6	6
Other Non-Current Liabilities	4	2	4
Total Non-Current Liabilities	**96**	**91**	**89**
Equity and Liabilities			
Equity Share Capital	21	23	23
Other Equity(includes share premium, Reserves and surplus)	134	201	202
Non controlling interest			1
Total Equity	**155**	**225**	**226**
CURRENT LIABILITIES			
Short Term Borrowings	27	22	28
Lease Liability	1	1	1
Trade Payables	74	67	64
Other Current Liabilities	37	26	27
Short Term Provisions	3	4	4
Current Tax Liabilities (Net)	1	5	2
Total Current Liabilities	**142**	**125**	**126**
Total Liabilities	**238**	**215**	**215**
Total Equity and Liabilities	**393**	**440**	**441**

Recent Participations in Exhibitions

IMTEX 2024
Bengaluru, India
19-23 Jan
Machine Tools

Knitech 2024
Tripura, India
01-04 March
Textile Machinery

Pune Machine Tool Expo 2024
Pune India
23-24 May
Machine Tool

Boiler India 2024
CIDCO, Navi Mumbai
25-27 September
Environmental Engineering

Wind Energy India 2024
Chennai India
23-24 October
Machine Tools

Bharat Tex India 2025
Greater Noida
12-15 February
Textile Machinery

DTG 2025
ICCB, Dhaka, Bangladesh
20 – 25 February
Air Engineering

DMTE 2025
Bharat Mandapam, New Delhi
9 – 12 May
Machine Tools

ACMEE 2025
CTC, Chennai, India
18-23 Jun
Machine Tools

Sample Customer Base

Machine Tools

- Andritz Hydro Pvt. Ltd.
- Balkrishna Industries Ltd
- Bhabha Atomic Research Centre (BARC)
- Bharat Heavy Electrical Ltd
- Brahmos Aerospace Trivandrum Ltd.
- COFMOW
- Department Of Employment And Training
- Flender Drives Pvt. Ltd.
- IFGL Refractories Ltd.
- Indian Railways
- Inox Wind Ltd.
- J J Engineers & Fabricators
- Jaquar & Co Pvt Ltd
- Jindal Rail
- Jindal Steel & Power Ltd.
- JSW Steel
- Kartar Agro Industries Pvt Ltd
- L&T MHI Turbine Pvt Ltd.
- Larsen & Toubro
- SAIL
- Siemens Ltd.
- Space Applications Centre (SAC), ISRO
- Suzlon Towers & Structures Ltd.
- Tata Steel – TGS
- TEXMACO Limited
- Titagarh Wagons
- Torrent Power Ltd.
- Ultra Tech Cement Ltd.
- Walchandnagar Industries Ltd.
- Concurrent Technology Company, USA
- Cust-o- Fab, USA
- Kelvoin, USA
- Ohmstede, USA
- O'Neal Industries, USA
- Zamil Steel, Saudi Arabia

Sample Customer Base

Textile Engineering

- Aarati International Ltd.
- Anwar Group, Bangladesh
- GHCL Textiles Ltd
- Ha-meem Group, Bangladesh
- Indo Count Industries Ltd
- L. S. Mills Ltd.
- RSWM Limited
- Sanathan Textiles Ltd
- Sangam India Ltd
- Shanmugavel Group
- Shreedhar Spinners Pvt Ltd
- Sutlej Textiles & Industries Ltd
- Trident Group
- Wellknown Industries Ltd.
- Welspun Group

- Ambika Cotton Mils
- Arvind Mills
- Bhilosa Industries
- Birla Advanced
- Himatsingka
- Hunaram
- HYS Industries
- Jay Jay Mills
- Kitex Apparel Parks
- KPR Mills
- Mango Filaments (Kejriwal)
- Nahar Industrial Enterprises
- Shobikaa Impex
- Sky Textile India (Sky Spintex)
- Technocraft Industries
- Trident

Sample Customer Base

Environmental Engineering Group

- Arcelor Mittal / Nippon Steel Ltd.
- ATC
- CEAT
- Chloride Metals Ltd.
- Dianelli India Pvt. Ltd.
- Epsilon Carbon
- Good Year
- ISGEC
- JSPL
- JSW Ltd.
- Larsen & Toubro
- Megha Engineering Ltd
- Nuclear Fuel Complex
- SAIL
- Thermax
- Yokohoma

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