

Bajaj Finance Limited Results - 4th Quarter FY 12-13

Bajaj Finance reports AUM of ₹ 17,517 crores and the highest ever quarterly profit after tax of ₹ 164 Crores - A growth of 52% over corresponding quarter of previous year.

The Board of Directors of Bajaj Finance Limited in their meeting held today -

- I. Took on record the Unaudited Financial Results of the Company for the 4th quarter ended 31 March 2013.

Performance Highlights-Q4

- Customers acquired during Q4 FY13 ↑ 24 % to 6,22,513 from 5,01,669 in Q4 FY12.
- Deployments during Q4 FY13 ↑ 21% to ₹ 5,106 Crores from ₹ 4,208 Crores in Q4 FY12.
- Total income for Q4 FY13 ↑ 35% to ₹ 843 Crores from ₹ 623 Crores in Q4 FY12.
- Profit after tax for Q4 FY13 ↑ 52% to ₹ 164 Crores from ₹ 108 Crores in Q4 FY12.
- Loan losses and provisions for Q4 FY13 ↑ only 13% to ₹ 45 Crores as against ₹ 40 Crores in Q4 FY12. The provisioning coverage ratio stood at 83% as of 31 March 2013. The Company continues to provide for loan losses in excess of RBI requirements.

Performance Highlights-FY 12-13

- Customers acquired during FY13 ↑ 26% to 28,08,816 from 22,20,694 in FY12.
- Deployments during FY13 ↑ 23% to ₹ 19,367 Crores from ₹ 15,797 Crores in FY12.
- Total income for FY13 ↑ 43% to ₹ 3,111 Crores from ₹ 2,172 Crores in FY12.
- Profit after tax for FY13 ↑ 46% to ₹ 591 Crores from ₹ 406 Crores in FY12.
- Loan losses and provisions for FY13 ↑ only 18% at ₹ 182 Crores as against ₹ 154 Crores in FY12.
- Provisioning coverage ratio as at 31 March 2013 stood at 83% against 89% as at 31 March 2012.
- Net NPA for FY13 stood at 0.19% against 0.12% in FY12.

Capital raising through rights equity issue

To augment the capital base of the company for the purpose of capital adequacy requirements, pursuant to the approvals of board of directors and members, the company, raised ₹ 743.52 crore through rights issue of equity shares during FY2013. 6,759,258 equity shares of the face value of ₹ 10 each were issued at a premium of ₹ 1090 per share to the existing eligible equity shareholders in the ratio of 3:19. After the issue, the paid equity share capital of the company has increased from ₹ 42.81 crore to ₹ 49.57 crore. Allotment of the shares was done on 2 March 2013 and these shares commenced trading on BSE & NSE effective from 6 March 2013.

- Capital adequacy ratio stood at 21.95%. The Company continues to be well capitalized to support its growth trajectory.
- The Board of Directors has recommended a dividend of ₹ 15 per share (150%)

Key financial figures

(₹ in Crores)

Particulars	Q4'13	Q4'12	QoQ	FY 12-13	FY 11-12	YOY
Customers acquired (nos in '000)	622	502	24%	2808	2221	26%
Assets under Management	17517	13107	34%	17517	13107	34%
Receivables under financing activity	16744	12283	36%	16744	12283	36%
Interest and fee income	843	623	35%	3111	2172	43%
Interest Expenses	326	234	39%	1205	746	62%
Net Interest Income (NII)	517	389	33%	1906	1426	34%
Operating Expenses	234	188	24%	852	670	27%
Loan Losses & Provisions	45	40	13%	182	154	18%
Profit before tax	238	161	48%	872	602	45%
Profit after tax	164	108	52%	591	406	46%

(₹ in Crores)

Deployments	Q4'13	Q4'12	QoQ	FY 12-13	FY 11-12	YOY
Consumer	2298	1672	37%	9783	7040	39%
SME	2113	1270	66%	6573	4411	49%
Commercial	695	1266	-45%	3011	4346	-31%
Total deployments	5106	4208	21%	19367	15797	23%

(₹ in Crores)

Assets Under Management (AUM)	Q4'13	Q4'12	QoQ	FY 13
Consumer	7070	4979	42%	7070
SBS	8467	5701	49%	8467
Commercial	1980	2427	-18%	1980
Total AUM	17517	13107	34%	17517

The company continued to launch new initiatives. In Q4 FY2013, the company launched the following initiatives:-

Digital Grid for Loans against securities

The company expanded its “Digital grid” offerings from existing salaried personal loans by making available “loans against securities” through the on-line channel. This is a first offering of its kind and provides an E2E approval through the digital medium.

Health Insurance cross sell

The company tied up with Bajaj Allianz general insurance company to offer health insurance for its customers given the large latent demand for health insurance.

Property Search Service

Property Search service was launched in a tie-up with Jones Lang Lasalle a leading property search services company. This initiative would facilitate the company’s affluent customers to locate and acquire suitable properties thereby getting an E2E customer experience and increasing customer loyalty.

Home loans for salaried customers

The company started offering Home loans to salaried individuals in Q4 FY 2013 in addition to its existing offering of Home loans to self employed customers. This product offering would enable the company to complete its product suite.

Pune
15 May 2013

For Bajaj Finance Limited


Rajeev Jain
Chief Executive Officer