

Date: July 23, 2025

To,
Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai-400 001

Listing Department
National Stock Exchange of India Limited
Bandra Kurla Complex
Bandra East
Mumbai – 400 051

BSE Scrip Code: 539289

NSE Symbol: AURUM

Dear Sir/Madam,

Sub.: Media Release - Consolidated and Standalone un-audited Financial Results for the quarter ended June 30, 2025.

In continuation of our letter of July 23, 2025 on the Consolidated and Standalone un-audited Financial Results for the quarter ended June 30, 2025, we send herewith a copy of the Media Release being issued by the Company in this regard.

The Consolidated and Standalone un-audited Financial Results for the quarter ended June 30, 2025, approved by the Board of Directors and the Media Release thereon will also be available on the Company's website www.aurumproptech.in.

You are requested to take the above on record.

Thanking you.

For **Aurum PropTech Limited**

Sonia Jain
Company Secretary & Compliance Officer

MEDIA RELEASE

Relentless focus on profitable growth delivers stellar improvement in profitability

Y-o-Y CONSOLIDATED FINANCIAL HIGHLIGHTS (Q1 FY2026 vs Q1 FY2025*)

- Total Income grew to ₹ 77 crores, **improvement of 29% year-on-year**, from ₹ 60 crores
- PBT margin is (14%), **improvement of 852 bps**, from (22.5%)
- EBITDA margin is 28.4%, **improvement of 826 bps**, from 20.2%
- Adjusted EBITDA margin is (3%), **improvement of 395 bps**, from (7%)

SEGMENT HIGHLIGHTS

RENTAL BUSINESS: Demonstrates 31% YoY Growth; ₹48 crore total income in Q1 FY26

HelloWorld

- **50% surge in short-stay revenue**, driven by rising demand for flexible living
- Operated **17,900+ beds** across **230+ properties**, with a **77% average occupancy**
- Customer service **TAT** (Turnaround Time) significantly **reduced** from **8 days to 2.2 days**

NestAway

- **NestAway Lite model** gained momentum with **1,053 bookings** during the quarter
- **EBITDA losses** narrowed from **-35% to -15% QoQ**, reflecting **improved operational efficiency**
- **Launched digital resale platform**; revamped CRM system to streamline property onboarding

DISTRIBUTION BUSINESS: Powers Digital Transformation, Grows 36% YoY

Sell.do

- **77% increase** in account closures
- **645 product demos**, a **17% QoQ increase** in **engagements**
- Added AI-led features incl. **real-time call transcription, translation, insights and reports**

Aurum Analytica

- ₹13 crore in revenue, a 64% YoY uplift
- 75,000+ leads sold, 120+ active clients, and 230+ projects
- Continued delivery of strong ROI through AI-/ML-powered campaign automation

CAPITAL BUSINESS: Makes Industry-Leading Move with SM REIT

- Received SEBI approval to launch AMSA SM REIT
- Strengthens Aurum's strategic presence in the emerging ₹50,000+ crore SM REIT market
- **AMSA's Mission:** Deliver unmatched transparency, governance, and a seamless experience

Aurum PropTech's Integrated PropTech Ecosystem continues to power transformation across the real estate value chain. With performance-led momentum across segments, we are well on track to drive future-ready innovation in India's \$100Bn PropTech market.

**Note: Q1 FY25 figures are exclusive of revenue and expenses from Beyondwalls and Kylas on account of re-alignment in the distribution segment. Adjusted EBITDA is defined as EBITDA as per Ind AS reporting (+) ESOP expenses (-) rental expenses pertaining to 'Ind AS 116 leases'.*

Commenting on the results, Onkar Shetye, Executive Director of Aurum PropTech, said: "The quarter yielded consistent year on year income growth. Rental businesses focussed on tech adoption, improved customer experience and unlocking more revenue streams. The Distribution business witnessed growth with multi product adoption across key accounts and growth in new markets. With additional offering in transaction management, we are looking at the distribution segment growing multi fold in the coming years. The SM REIT approval for AMSA is a significant milestone in our journey to provide transparent, structured, and regulated access to high-quality real estate investment opportunities for individual investors across India. We have all building blocks in place to scale our PropTech ecosystem across all three segments.

About Aurum PropTech:

Aurum PropTech Limited (www.aurumproptech.in) is a company listed with BSE Limited (Scrip code: 539289) and National Stock Exchange of India Limited (Scrip code: AURUM). It aims to bring transparency, trust and digital transformation in the real estate sector through its Integrated PropTech Ecosystem. It owns and operates, NestAway Technologies – India's premier rental marketplace, using technology to enable property owners find tenants and manage properties efficiently; Aurum Analytica, a data analytics company powering real estate developers identify prospective buyers for their properties and Sell.do India's leading Sales Automation and Digital Transformation company for real estate.

For more information, visit <https://www.aurumproptech.in/>

About Aurum Ventures:

Aurum Ventures (www.aurumventures.in) is a new age Real Estate Group with end-to-end capabilities from Acquisition, Design, Execution, Project Management, Property Management, Sales, Leasing and Hospitality. It is bringing digital transformation to the real estate sector through its PropTech Ecosystem.

For more information, visit <https://aurumventures.in/>

Forward Looking Statements:

Certain statements in this media release, concerning our future growth prospects are forward looking statements, which involve several risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. We do not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.

For details please contact:

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