

REGD. OFFICE & FACTORY: KM 25/4, KALPI ROAD, RANIA, KANPUR DEHAT - 209 304 U.P. (INDIA)

Tele Office: +91-5111-240212, 240213 • Fax: +91-5111-240214

e-mail: info@frontiersprings.co.in • Website: http://www.frontiersprings.co.in

CIN No.: L17119UP1981PLC005212

August 13, 2025

To
The BSE Limited
Corporate Relationship Department
1st Floor, New Trading Wing
Rotunda Building, PJ Towers
Dalal Street Fort, Mumbai-400001
Phone: - 022-22723121, 22722037
(Script Code: - 522195)

<u>Subject: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations ,2015</u>

#### Dear Sir/Madam

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 please find enclosed herewith the presentation on the Un-Audited Financial Results for the quarter ended June 30, 2025.

In compliance with Regulation 46 of the aforesaid regulations, the presentation is also being hosted on the website of the company at <a href="https://www.frontiersprings.co.in">www.frontiersprings.co.in</a>

Kindly take the above on record and oblige.

Thanking You Yours Faithfully, For Frontier Springs Limited

DHRUV

Discultivistic

Discult

ou=MANUFACTURING, 2.5.4.20-9557;790afa724fcd 1258196f608c (cfc94602a7ba3dba3dba3d64a5b5462818ft), postalCode=209304, sr=Utraer Pradeish, postalCode=209304, sr=Utraer Pradeish

**Dhruv Bhasin** 

(Company Secretary & Compliance Officer)

Encl's: As above







Frontier Springs Limited

Investor Presentation Q1FY26

### Safe harbour statement

This presentation may contain statements, including the words or phrases such as 'expects, anticipates, intends, will, would, undertakes, aims, estimates, contemplates, seeks to, objective, goal, projects, should' and similar expressions or variations of these expressions or negatives of these terms indicating future performance or results, financial or otherwise of Frontier Springs Limited. Actual results might differ substantially or materially from those expressed or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand/supply, price conditions in the domestic and overseas markets in which the Company operates, changes in Government policies and regulations, tax laws, and other statutes and incidental factors. The Company does not undertake any obligation to update or revise these forward-looking statements, whether as a result of new information, future events or otherwise.



# 01

# A glimpse of Frontier Springs

Company Overview	04
Our Journey	06
Business Divisions	07
Our Products	11
Marquee Clientele	12
Esteemed Board	13

# **Company Overview**

ESTABLISHED IN 1981

A DISTINGUISHED
MANUFACTURER OF HOT
COILED COMPRESSION
SPRINGS, AIR SPRINGS AND
FORGING FOR WAGONS,
RAILWAYS, CARRIAGES AND
LOCOMOTIVES

THE COMPANY'S SPRINGS USED ON THE FASTEST TRAIN IN INDIA - VANDE BHARAT EXPRESS CERTIFIED BY THE
INTERNATIONAL RAIL
INDUSTRY STANDARD
(IRIS), WHICH ENABLES
US TO DIRECTLY EXPORT
OUR PRODUCTS TO OTHER
COUNTRIES

# **Company Overview**

40+ Years

**EXPERTISE** 

IRIS
Certification®
RECEIVED FOR OUR
MANAGEMENT SYSTEM

TWO

MANUFACTURING
FACILITIES

A fully equipped laboratory

ISO 14001:2015 CERTIFIED APPROVAL FROM

Research
Designs and
Standards
Organization
(RDSO)

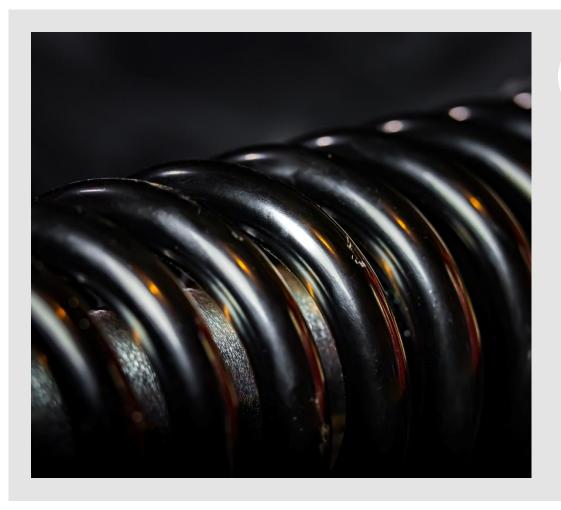
FOR SPRING-SINGLE COIL FOR EMD LOCOMOTIVES

# **Our Journey**

#### From a small family business to supplying springs and forgings for Indian Railways

1968 1981 1981-1990 1991 1992-2015 2011 2022 2024 Forayed into Began making Leaf Incorporation of Enjoyed a monopoly Set up two plants in Set up another Forayed into Installed a state-of-Frontier Springs in our business for Kanpur for Coil Springs manufacturing unit manufacturing forgings Manufacturing of Air Springs for trucks and the-art 6-tonne gradually started Limited; started several years and Leaf Springs in Himachal for railways Springs hammer to enhance building partnerships forging capabilities providing services to Pradesh As competition with customers through state transport increased, started to Expanded our distribution network corporation businesses diversify and provide capacities in both such as MSRTC and in Uttar Pradesh. Coil Springs and Air laminated bearings Madhya Pradesh and **GSRTC** to the railways. Springs segments Bihar to meet rising As railways evolved, demand started manufacturing Coil Springs for railways FRONTIER SPRINGS LIMITED frontiersprings.co.in

# **Business Divisions (1/3)**





#### SPRINGS DIVISION

In 1991, we shifted from Leaf Springs to Hot Coiled Springs for the Indian Railways, which has been our mainstay business for the past 30 years

#### What do we do?

- Manufacture different kinds of Coil Springs to use space better, reduce tiredness and weight
- Use strong chrome molly and chrome silicon steel rods that are carefully checked for cracks and coated with epoxy powder
- Make the Springs in various sizes from 10 mm to 65 mm wire thickness, with a maximum height of 1,000 mm

# **Business Divisions (2/3)**





### FORGING DIVISION

In 2011, we forayed into the forging business by setting up a manufacturing plant in Kanpur

#### What do we do?

- Manufacture train parts such as Anti Roll Bar Assembly,
   Screw Couplings, Draft Gear Assembly and BSS Hangers
- Have big hammers of 1 tonne, 3 tonnes and 6 tonnes to shape metal from as light as 100 grams to as heavy as 80 kg
- Use special ovens to make the metal strong, and machines to shape and cut parts, in our own workshop

# **Business Divisions (3/3)**





#### AIR SPRING DIVISION

We now create Air Spring suspension systems for LHB coaches for Indian Railways

#### What do we do?

 Signed an MoU with Contitech Germany to supply Air Springs to Indian Railways

2022

MANUFACTURING PLANT STARTED FROM 2022

FY25
Successfully ramped up production

Capacity
Planning further capital expenditure to enhance capacity of this segment in FY26

# **Commercialisation of Air Springs Facility**











### **Products**



Air Springs for LHB coaches



Suspension Coil Springs for diesel and electrical locomotives



Suspension Coil Springs for freight stock



TMCLH and VLH Coil Springs for the power sector



Suspension Coil Springs for coaching stock



Forging components such as Brake Block Hanger, Knuckle Thrower, Top Follower and Wedge

# **Marquee Clientele**

- Chittranjan Locomotive Works
- Banaras Locomotive Works
- Frontier Alloy Steels Limited
- Patiala Locomotive Works















### **Esteemed Board**

Mr. Kundan Lal Bhatia

CHAIRMAN CUM
MANAGING DIRECTOR

Mr. Kapil Bhatia

MANAGING DIRECTOR

Mrs. Manju Bhatia

WHOLETIME DIRECTOR

Mr. Nimesh Mukerji

INDEPENDENT DIRECTOR

Mr. Neeraj Bhatia

CFO AND WHOLETIME DIRECTOR

Mr. Sudhanshu Mani

INDEPENDENT DIRECTOR

Mr. Sarabjit Singh

INDEPENDENT DIRECTOR

Mrs. Mamta Bhatia

WHOLETIME DIRECTOR

Mr. K. P. Somkuwar

INDEPENDENT DIRECTOR

Mr. Surendrakumar Gupta

INDEPENDENT DIRECTOR



# 02

# Quality products for modern needs

Indian Railways – Our Primary Customer	14
Different types of Springs	16
Advantages of Air Springs and Hot Coil Springs	17

# **Indian Railways – Our Primary Customer**

INDIAN RAILWAYS IS THE FOURTH LARGEST RAILWAY NETWORK IN THE WORLD.



# ₹2.56 lakh crore

**REVENUE FROM OPERATIONS** 

6.67% Y-O-Y GROWTH

#### **GOVERNMENT INITIATIVES**

#### Freight loading and revenue

1,591 MT of freight loaded in FY2024

**5.22%** Y-O-Y GROWTH

#### Electrification

7,180 RKMs electrified during the year 9% Y-O-Y GROWTH

#### **New lines**

5.300 km of new lines added in FY2024

#### **Automatic signalling**

Upgraded 582 km with automatic signalling in FY2024 9.81% Y-O-Y GROWTH

#### **Gati Shakti Freight Terminals**

Nearly 91 GCTs commissioned and 234 locations approved by October 31, 2024.

#### **Vande Bharat Trains**

Placed order for 200 Vande Bharat sleeper Rakes

# Indian Railways – Our Primary Customer

#### **GOVERNMENT INITIATIVES**

#### **NATIONAL RAIL PLAN (NRP)**

58 super-critical projects of a total length of 3,750 km costing ₹39,663 crore and 68 critical projects of a total length of 6,913 km costing ₹75,736 crore have been identified for completion by 2024

#### **UNION BUDGET 2025-26**

The Indian Railways has been allocated a capital outlay of ₹ 2.65 lakh crore in the Union Budget 2025-26

#### FOREIGN DIRECT INVESTMENT

The government has cleared the proposal for allowing 100% FDI in the railway sector, other than operations through the automatic route. The government wants to invest US\$120 billion in the coming five years for the development of railway services.

#### **MISSION RAFTAAR**

For speed enhancement and to achieve a target of doubling the average speed of freight trains and increasing the average speed of superfast /mail/express trains by 25 kmph

#### INDIAN RAILWAY INNOVATION POLICY

The intention is to work with entrepreneurs, technology developers, and innovators through start-ups to obtain affordable, user-friendly, reliable products and solutions for use on the Indian Railways network.

# **Different Types of Springs**

FACTORS		LEAF SPRINGS	LAMINATED BEARING SPRINGS	HOT COIL SPRINGS	AIR SPRINGS
S.G	CONSTRUCTION	Made of a series of long, thin metal strips that are stacked and held together by pins	Made of multiple layers of steel plates that are bonded together	Made of steel and are heated and shaped into coils	Made of rubber and are filled with compressed air
	COMMON USE	More common in older vehicles	More common in newer vehicles	More common in newer vehicles	More common in newer vehicles
%	COST	Less expensive to manufacture	More expensive to manufacture	More expensive to manufacture	Cost-efficient manufacturing
<pre>}}o</pre>	VIBRATION	Less efficient and can cause more vibration	More efficient and provide a smoother ride	Absorb the shock and provide a smoother ride	Absorb the shock and provide a smoother ride

17 | FRONTIER SPRINGS LIMITED

# **Advantages of Air Springs and Hot Coil Springs**



#### **Smoother Ride Comfort**

Can absorb more shock and provide a smoother ride

#### Better handling

Can better absorb the weight of the train and provide better handling, thus preventing derailments

#### More Resilient

Can withstand more stress and abuse and thus, run efficiently for longer

#### Less Maintenance

Less prone to wear and tear, and require less maintenance



# 03

# Performance

From the Managing Director	20
Quarterly Highlights	21
5-year performance	22
Summary of Profit & Loss Statement	23
Summary of Balance Sheet	24
Summary of Cash Flow Statement	25

### From the Director



Kapil Bhatia
MANAGING DIRECTOR

I am pleased to share that we have begun FY26 on a strong footing, fully in line with the guidance I had set out earlier.

The first quarter delivered healthy growth in both revenue and profitability, driven by robust demand across our key product categories of Coil Springs, Air Springs, and Forgings. The favourable demand environment, together with softer raw material prices, has supported our margins and helped sustain profitability.

The ramp-up of our 6-tonne hammer facility is progressing well. We have started receiving orders from Indian Railways for forgings and are actively engaging with customers in other industries to broaden our presence in this vertical.

Our planned capital expenditure of ₹15 crore for FY26 is on schedule, with capacities being added in phases to strengthen our infrastructure and support our long-term growth plans.

Looking ahead, I remain optimistic about our prospects. We have set ambitious targets of achieving ₹375 crores in gross revenues for FY26 and ₹500 crores for FY27. With a robust order book, expanding capacities, and a clear focus on value-added products, we are well-positioned to capitalise on the significant railway modernisation initiative being undertaken by the Government of India."

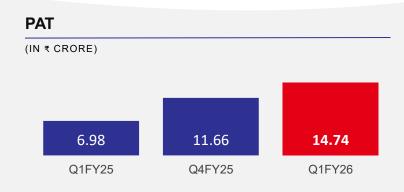
# **Financial Highlights**

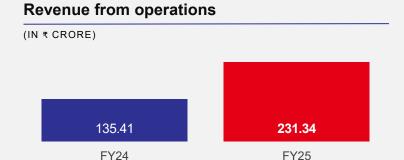
# Revenue from operations (IN ₹ CRORE) 50.75 70.08 75.34

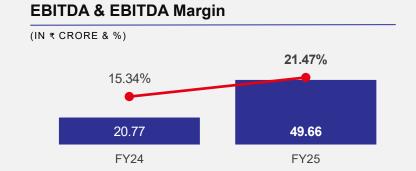
Q4FY25

Q1FY26











Q1FY25

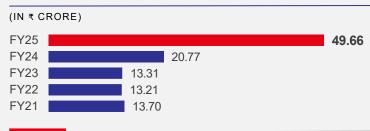
# **5-year Performance**

#### **Revenue from operations**



70.84% Y-O-Y GROWTH

#### **EBITDA**

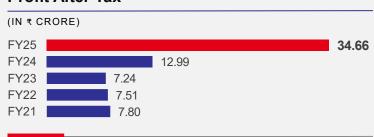


139.10% Y-O-Y GROWTH

# EBITDA margin (IN %) FY25 FY24 15.34% FY23 11.79% FY22 15.79% FY21 17.58%

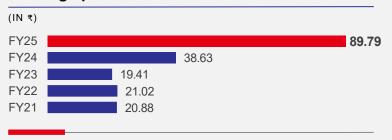
**613 bps** Y-O-Y GROWTH

#### **Profit After Tax**



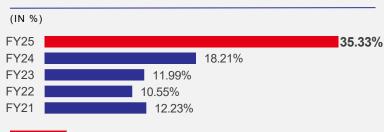
166.93% Y-O-Y GROWTH

#### Earnings per share



132.44% Y-O-Y GROWTH

#### RoCE



1,712 bps y-o-y growth

# **Summary of Profit and Loss Statement**

(IN ₹ CRORE)

PARTICULARS	Q1FY26	Q4FY25	Q1FY25	Q-o-Q	Y-o-Y
REVENUE FROM OPERATIONS	75.34	70.08	50.75	7.52%	48.45%
OTHER INCOME	0.60	0.13	0.66	360.43%	-9.48%
TOTAL INCOME	75.94	70.21	51.42	8.17%	47.70%
TOTAL OPERATING EXPENSES	55.52	53.46	41.67	3.85%	33.25%
EBITDA	20.42	16.75	9.75	21.95%	109.45%
EBITDA MARGIN (%)	27.11%	23.90%	19.21%	321 bps	790 bps
FINANCE COST	0.07	0.07	0.05	-9.27%	44.81%
DEPRECIATION AND AMORTISATION EXPENSES	1.04	1.02	0.95	1.15%	8.61%
PROFIT BEFORE TAX	19.92	15.78	9.42	26.24%	111.60%
PROFIT AFTER TAX	14.74	11.66	6.98	26.43%	111.15%

# **Summary of Balance Sheet**

(IN ₹ CRORE)

PARTICULARS	FY25	FY24
SHAREHOLDERS FUND	123.96	89.31
NON- CURRENT LIABILITIES	5.25	4.38
LONG TERM BORROWINGS	1.88	1.17
CURRENT LIABILITIES	40.14	29.68
SHORT TERM BORROWINGS	4.06	2.55
TOTAL EQUITY AND LIABILITIES	169.35	123.37
NON-CURRENT ASSETS	83.24	65.79
NET BLOCK	56.31	45.14
CURRENT ASSETS	86.11	57.59
INVENTORIES	39.68	30.91
TRADE RECEIVABLES	38.44	22.17
CASH & BANK BALANCES	5.20	2.28
TOTAL ASSETS	169.35	123.37

# **Summary of Cash Flow Statement**

(IN ₹ CRORE)

PARTICULARS	FY25	FY24
CASH FLOW FROM OPERATING ACTIVITIES	22.11	11.57
CASH FLOW FROM INVESTING ACTIVITIES	(20.46)	(9.60)
CASH FLOW FROM FINANCING ACTIVITIES	1.28	(1.69)
NET CASH FLOW	2.92	0.28
CASH AT THE BEGINNING OF PERIOD	2.28	2.00
CASH AT THE END OF PERIOD	5.20	2.28



# 04

# The Future

Ready to Leverage Opportunities	24
Why Invest in Us	25

# Ready to Leverage Opportunities

#### INDIAN RAILWAY GROWTH OPPORTUNITY

**Historic Budget Allocation** 

#### ₹2.65 lakh crore

For railway-Capex – a 5% increase from the previous year

Record Freight Performance

1,591 MT

In FY 2023-24, a 5% increase Y-o-Y

Massive Wagon Orders

~72,000 wagons

Record placement for ~72,000 wagons, with 40,000 more anticipated

Freight Corridor Impact

#### One lakh trains

Run, with 96.4% of DFC commissioned. Target to reduce logistics cost from 15% to 8% of GDP by 2030

Private Wagon Ownership Rise

#### **Driven**

By government schemes, with significant potential in cement, coal, steel, and auto sectors.

Vande Bharat & Metro Expansion

#### 136 trains

Incorporated, with an opportunity size of ₹58,000 Cr and metro projects allocation of ₹31,239 Crores in the budget

Freight & Passenger Capacity Goals

2.5x

Increase freight by rail to 45% by 2030, and passenger demand forecast to grow 2.5x by 2051

#### **Promising Future**

Procurement Plans: 90,000 wagons over 3 years, 5 times the annual average.

Fleet Expansion:

Freight target to increase to 3,000 m tonnes by 2027, necessitating a fleet of ~500,000 wagons.

**Replacement Cycle:** 

~35% of existing wagons older than 15 years due for replacement.

# Why Invest in Us



Robust balance sheet



Experienced Management at the helm of operations



New (Air Springs) to help improve the margin profile of the business



Strong Industry Tailwinds and growth visibility



New product (Air Springs) to significantly contribute to the topline growth



For further details, please get in touch

Dhruv Bhasin COMPANY SECRETARY Frontier Springs Limited c.s@frontiersprings.co.in Abhishek Mehra
Investor Relations Advisor
TIL Advisors Private Limited
abhishek@theinvestmentlab.in