Antony Waste Handling Cell Limited

CIN: L90001MH2001PLC130485



Ref.: AW/COMP/SE/2025-26/30 Date: August 11, 2025

To, To,

Listing Department Listing Department

BSE Limited National Stock Exchange of India Limited

Phiroze Jeejeebhoy Towers Exchange Plaza, Plot No.C-1,
Dalal Street, Fort Block G, Bandra-Kurla Complex,
Mumbai – 400001 Bandra (E), Mumbai 400051

Scrip Code: 543254 Symbol: AWHCL

Dear Madam/Sir,

Sub. : Investor Presentation

Ref. : Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations,

2015 ("SEBI Listing Regulations")

With reference to the captioned subject and in continuation to our letter having reference no. AW/COMP/SE/2025-26/27 dated August 08, 2025, please find enclosed Investor Presentation with regard to the announcement of the Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter ended June 30, 2025.

The Investor Presentation is available on the website of the Company i.e. www.antony-waste.in

This is for your information and record please.

Thanking You,

Yours faithfully,
For and on behalf of
ANTONY WASTE HANDLING CELL LIMITED

HARSHADA RANE COMPANY SECRETARY & COMPLIANCE OFFICER A34268

Enc. a/a











Antony Waste Handling Cell Limited

Q1 FY26 Investor Presentation

Safe Harbor



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This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.





Q1 FY26 Highlights



Key Milestones – Q1 FY26



Sale of ~55,500 mt

Refuse Derived Fuel

Impressive PLF of ~84%

WTE plant in Pimpri achieved

~9,430+ Hours

Training Provided

~25 million+ Units

Green Units generated through PCMC WTE Plant

~3,432 Tonnes

Avoided tonnes of CO2e

~1.33 million+

Tonnes of Waste Managed*

^{*} Tonnage handled by the C&T business excludes projects billed based on fixed shifts, trips, or household counts.

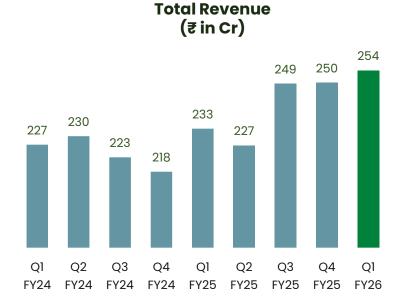
Operational Highlights - Q1 FY26

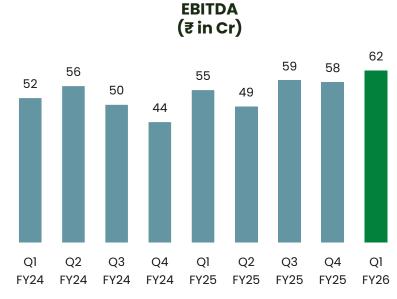


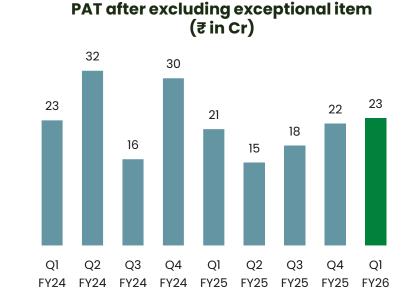
| | Q1 FY26 | FY25 | |
|--------------------------------------|--------------------|---------------------|--|
| Waste Managed (MMT) | ~1.33 13% YoY | ~4.93 6% YoY | |
| Refuse Derived Fuel Sold (Tonnes) | ~55,500 62% YoY | ~1,48,000 2% YoY | |
| Compost Sold (Tonnes) | ~6,600 10% YoY | ~21,200 113% YoY | |

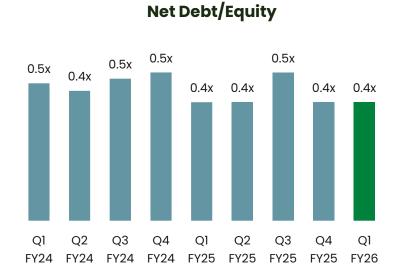
Quarterly Highlights



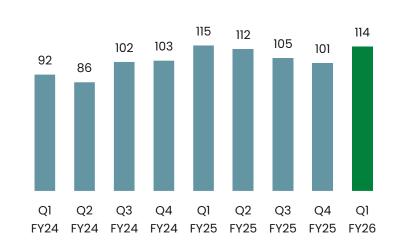












Debtor Days

Consolidated Profit & Loss Statement



| Profit and Loss (₹ in Cr) | Q1FY26 | Q1FY25 | Y-o-Y | Q4FY25 | Q-o-Q | FY25 | FY24 | Y-o-Y |
|---|--------|--------|-------|--------|-------|--------|-------|-------|
| Revenue from MSW C&T | 151.4 | 136.4 | 11% | 140.5 | 8% | 580.6 | 557.5 | 4% |
| Revenue from MSW Processing | 72.2 | 61.4 | 17% | 82.1 | -12% | 260.9 | 208.6 | 25% |
| Total operating Revenue | 223.6 | 197.8 | 13% | 222.6 | 0% | 841.5 | 766.1 | 10% |
| Contract & Others | 30.8 | 35.0 | | 26.9 | | 117.3 | 128.8 | |
| Total Revenue | 254.4 | 232.9 | 9% | 249.6 | 2% | 958.8 | 894.8 | 7% |
| Employee Cost | 77.3 | 69.0 | | 79.1 | | 290.9 | 268.0 | |
| Project Expenses | 1.2 | 11.6 | | 2.5 | | 25.8 | 39.7 | |
| Other Expenses | 113.7 | 96.9 | | 110.0 | | 421.8 | 385.3 | |
| EBITDA | 62.1 | 55.3 | 12% | 57.9 | 7% | 220.2 | 201.8 | 9% |
| EBITDA Margin | 24.4% | 23.8% | | 23.2% | | 23.0% | 22.6% | |
| Depreciation | 20.6 | 16.6 | | 18.2 | | 70.0 | 53.3 | |
| EBIT | 41.5 | 38.8 | 7% | 39.8 | 4% | 150.3 | 148.6 | 1% |
| EBIT Margin | 16.3% | 16.6% | | 15.9% | | 15.7% | 16.6% | |
| Finance Cost | 15.9 | 13.2 | | 15.2 | | 55.8 | 39.5 | |
| Profit before Tax Exceptional Item | 25.6 | 25.5 | 0% | 24.5 | 4% | 94.5 | 109.1 | -13% |
| Profit before Tax Margin | 10.1% | 11.0% | | 9.8% | | 9.9% | 12.2% | |
| Exceptional items [(income) / expense]* | 0.0 | 0.0 | | (23.9) | | (23.9) | 0.0 | |
| Profit before Tax | 25.6 | 25.5 | 0% | 48.4 | -47% | 118.4 | 109.1 | 9% |
| Profit before Tax Margin | 10.1% | 11.0% | | 19.4% | | 12.4% | 12.2% | |
| Тах | 2.7 | 4.2 | | 2.4 | | 17.8 | 9.2 | |
| PAT | 23.0 | 21.3 | 8% | 46.0 | -50% | 100.6 | 99.9 | 1% |
| PAT Margin % | 9.0% | 9.1% | | 18.4% | | 10.5% | 11.2% | |
| Less: PAT for Non-controlling interest | 5.2 | 3.8 | | 6.0 | | 15.3 | 13.7 | |
| PAT for Owners of the Company | 17.8 | 17.5 | 2% | 40.0 | -56% | 85.4 | 86.2 | -1% |
| EPS | 6.3 | 6.2 | | 14.1 | | 30.1 | 30.4 | |

^{*}Exceptional item of ₹ 23.9 crore on the account of settlement from arbitration





Committed to Sustainability with Growth



Market Leader







>2 decades operational excellence



35+Completed & On-going projects

Operational Excellence



Operates Largest

Single location waste processing plant in Asia

~164 million+ Green Units (1)

Since inception of the project till June 2025

~2,591

Vehicle fleet⁽²⁾

+23

Municipal Corps & conglomerate worked with since inception

~20.36 mmt

MSW managed since inception of the projects till June 2025

Processing ~90%

of waste generated in Mumbai 9 States

(Projects executed till date)

10,314

Full-time employees⁽²⁾

Strong Financial Performance



Revenue FY25

₹ 959 cr.

Net Profit FY25

₹ 101 cr.

Net Debt/ Equity FY25

0.4x

Credit Rating

CARE BBB+; Stable
LT Bank Facility

CARE A3+
ST Bank Facility

Our Journey



2000-2002

- ► Inception of Antony Waste Handling Cell
- ► First Project Manual Sweeping awarded by BMC
- Awarded Mechanized Sweeping contract by BMC
- Awarded C&T contract in R Central ward of BMC & in GNIDA

2009-2010

- Wins Kanjurmarg landfill project
- Partnership with Brazil based LARA
- Incorporation of ALESPL to expand the integrated MSW facility at Kanjurmarg

2015-2018

- Awarded a new C&T project for NMMC
- Awarded mechanized sweeping project for GNIDA
- ▶ Began operations at Kanjurmarg
- Entered the WTE segment by entering into concession agreement with PCMC

2021-2022

- Awarded 4 C&T projects by various municipalities
- Awarded a new Bio-mining contract by GNIDA
- Listed on NSE and BSE
- Awarded Power Sweeping by Nagpur Municipal Corp.

- Awarded C&T project by GNIDA
- ► Entered a new city (Delhi) -Contract awarded by MCD
- Awarded C&T project by NMMC
- ▶ Raised private equity funding

2003-2008

- ▶ Awarded C&T project by TMC
- Awarded Power sweeping project for NMMC
- Awarded mechanized sweeping project for GNIDA
- Received 2nd runner up at CII, JCB Clean Earth Award for excellence in SWM

2011-2014

- Awarded new C&T project by the Nagpur Municipal Corporation
- Awarded a new C&T project by the Varanasi Municipal Corporation
- Began operations at Pimpri Chinchwad and C&T operations at Noida

2019-2020

- Commencement of WTE project Inaugurated by the Honorable PM, Shri Narendra Modi, and started power sale to PCMC
- Awarded C&T project by Panvel Municipal Corp
- Awarded CIDCO Bio-Mining Project
- Received Mechanized Sweeping Project from PCMC
- Re-bagged the C&T project awarded by Navi Mumbai Municipal Corp

2023 - 2025

End-to-end waste management capabilities...





Door to Door collection

Involves collection of over 7,080 tonnes of MSW per day, from households, commercial establishments, institutions, public places, and other urban sources **Transportation**

Our operations are supported by a fleet of over 2,500 specialized vehicles, integrated with advanced technology to ensure optimal transportation of MSW

Segregation

We facilitate segregation of waste into organic, recyclable, and inert categories, supported by infrastructure capable of handling over 5,000 tonnes daily

Construction & Management of Landfills

At our Kanjurmarg facility in Mumbai, we operate one of Asia's largest bioreactor landfills, with currently managing ~6,000 tonnes per day We channel recyclables to processing partners and supplied over 1.48 lakh tonnes of RDF in FY25 from inorganic waste to cement industries as a sustainable alternative to fossil fuels.

Resource Recovery

Over 21,000 tonnes of high-quality compost derived from organic waste have been sold in FY25, supporting environmental sustainability and enhancing soil health.

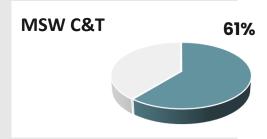
Composting

We operate a ~1,000 TPD integrated Waste-toEnergy plant, with installed capacity of 14 MW, that converts municipal solid waste into renewable energy, contributing to environmentally responsible waste management.

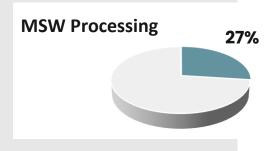
Waste to Energy

Strategic Revenue Diversification

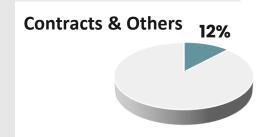




- Door to door collection through primary collection vehicles
- Transportation of waste to processing facility, transfer station or a landfill disposal site
- Revenue calculation based on No. of trips/ Per tonnes/ Fixed per day
- Escalation based on flat rate/inflation/formulas
- Currently 15 on-going contracts
- Average on-going contract duration is 7.7 years



- Involve sorting & segregating waste received from MSW C&T
- Followed by composting, recycling, shredding & compressing into RDF
- Revenue calculation based on Per hectare/ Km/ hour
- Escalation based on flat rate/inflation
- Currently 3 & 1 C&D on-going contracts
- Average on-going contract duration is 23 years



- Integrated mechanical & manual sweeping of streets, sale of goods, Revenue from sale of scrap
- Contract revenue arising from IND-AS treatment for capex incurred at DBOOT projects
- Revenue calculation based on Per hectare/ Km/ hour
- Escalation based on flat rate/inflation
- 2 DBOOT projects & 4 Mechanical Sweeping projects

Limited project & counter-party credit risk

User Fees

Reducing collections risk through user fee collection from waste generators in NOIDA, Jhansi and Varanasi

Client Selection

Focus on municipal corporations with strong financials/ credit ratings

Detailed viability analysis of the project

- Focus on contracts with passthrough escalations for major costs
- Rational bidding after background research

De-Risked business model



Factors de-risking the business model

Staggered revenue stream Projects diversified across timelines

Operational de-risking Projects diversified across activities

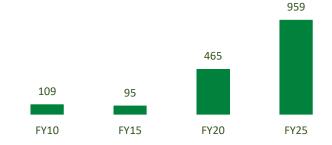
Partly hedged for major costs
Tipping Fees with built-in
escalations

Limited counter-party risk
Targeting municipalities with
stable financials

Financial viability Internally established hurdle rate for bidding



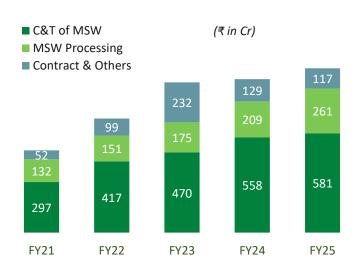
Revenue from Operations (₹ in Cr)



Average ongoing contract durations (in years)



Revenue from Performance



% Revenue Contribution



Our Strategy





Cluster based approach for growth

- Traditionally we have followed clusterbased approach to bid for projects –
- 8 on-going projects in MMR
- 6 on-going projects around NCR
- Continue to focus on bidding projects in new states in clusters to increase profitability and efficiency
- Tap huge opportunity in the sector available due to growth & increasing trend towards privatization of MSW management industry



Rational Selection of Projects For Expansion

- Experience, credentials & financial strength makes us eligible to bid for most projects in MSW sector
- Continue focus on calibrated growth with selection of projects which are viable
- Pursue a broad range of projects in urban or semi-urban areas with limited counterparty risks and healthy operating margins



WTE, Segregation and Bio Mining

- WTE Focus on waste to energy with assured raw material and signed power offtake agreements
- Focus on selling recyclables and RDF as an added source of revenue
- Focus on Bio mining which can be used to reclaim dump sites in Tier 1 & Tier 2 cities which has huge potential w.r.t number of dump sites over last 15 years

Capitalize on growth opportunities in MSW management sector

Continue with rational selection of projects and strategically expand our geographical footprint

Moving up MSW value chain by diversifying into emerging waste management areas

Focus on enhancing operational efficiency

One of the largest single location plant in Asia*



We operate one of the largest single location waste processing plants in Asia

Project Tenure

2010-2036 (26 years)

Balance Tenure

~13 Years

Currently handling waste per day

~6,000 Tonnes

Customer



Brihanmumbai Municipal Corporation

- TPD of MSW: Capable of handling ~7,500 TPD
- It is one of the largest facility producing refuse-derived fuel (RDF) with a gross calorific value of over 4,000 cal/g*
- Recorded sales of RDF stood at ~55,500 tonnes in Q1FY26
- Recorded compost sale of ~6,600 mt in Q1FY26

90% Total waste generated in Mumbai is handled at Kanjurmarg site

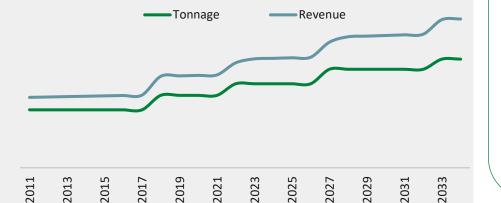
Project scope

 Design, Construction, operation & maintenance of integrated waste management facilities on DBOOT basis

Capacity

- Bio-reactor Landfill with 6,500 TPD capacity
- Sanitary Landfill of **250 TPD**
- Material Recovery & Composting Facility (capacity of 1,000 TPD)
- Gas to Energy plant 0.97 MW

17.66 mmt since project inception till June 2025



Maharashtra's 1st Integrated Waste-to-Energy Project



Inaugurated on August 1, 2023 by
Shri Narendra Modi, Hon'ble Prime Minister of
India

Project Tenure 2019-2040

Integrated Project

Pre-processing, Composting, Power generation and Landfill Management

Processing of **1,000 Tonnes Per Day** of Municipal Solid Waste

14 MW of Clean and Green Energy – PCMC to purchase power at ₹ **5 per unit** during concession period

Technology Partner Hitz

Hitachi Zosen Corporation

First municipality to buy power under the Green Energy Open Access Rules

Commencement of commercial power sale to PCMC in Oct'23

30 acres of land provided by corporation

Project is estimated to save ~7 lakh Tonnes of CO2 annually, equivalent to ~1.5 lakh passenger cars' emissions.

Entire project utilizes recycled water from the Chikali Sewage Treatment Plant (STP), eliminating need for fresh-water dependency

Proven Expertise in Project Execution











23
Ongoing projects

9
States
(Projects executed till date)

15 Projects

4 Projects

3 Projects

1 Project

Access to Technology Backed Vehicles & Equipment



Collection and Transportation Technological Intervention



| Small Tipper | 1,574 |
|------------------|-------|
| Electric Vehicle | 85 |



| Com | pactor | 569 |
|-----|--------|-----|
| | | |



Dumper Placer **52**



Power Sweeping Machine 12



Big Tipper 111



Drain Stilt Machine 130 & Others



Hook Loader 58

Key equipment vendors













Waste processing technology

Experienced JV Partner for the scientific landfill at Kanjurmarg



2,212 out of 2,591 vehicles fitted with GPS tracking devices

Key Processes

- Aerobic process using material recovery facility and composting facility at Kanjurmarg Plant
- Anaerobic process using Bioreactor landfill technology at Kanjurmarg Plant
- A combination of Dry and wet line technology is used in Construction and Demolition waste management at the Dahisar Plant, Mumbai.

GPS allows movement tracking to optimize route & achieve higher vehicle utilization

Vehicles & Equipments procured from leading international suppliers including the likes of Compost Systems GMBH

Promoters & Board of Directors





Jose Jacob Kallarakal Chairman & Managing Director

- >25 years' experience in waste management
- Majorly responsible for the business development initiatives
- Authentic Leader Development Course from Harvard Business School, Boston and B.E. in Mechanical Eng. from Bharati Vidyapeeth's College of Eng., Univ. of Mumbai



Ajit Kumar Jain Independent Director

- Director of Environment Research Foundation
- Holds Master's degree in chemistry, Agra University & political science, Meerut University & Master's degree in social science, University of Birmingham



Shiju Jacob Kallarakal
Executive Director & Chief Risk Officer

- > 25 years of experience in waste management
- Overlooks the business development with the legal functions of the company
- B.E. in Chemical from Bharati Vidyapeeth's College of Eng., Univ. of Mumbai



Suneet K Maheshwari Independent Director

- >35 years' experience in financial & infrastructure sector and in public-private partnerships & currently Partner of Udvik Infrastructure Advisors LLP
- Holds MBA from the Symbiosis Institute of Business Management from the University of Pune



Shiju Antony Kallarakal Non-Executive Director & Chief Sustainability Officer

- > 25 years of experience in automobile sector and more than 6 years in waste management sector
- Oversees waste processing operations at the Kanjur Project and the Waste to Energy Project at PCMC



Priya Balasubramanian Independent Director

- >10 years' experience in securities market
- Previously associated with Lehman Brothers, Barclays Securities (India) and Barclays Capital Services
- Holds a PGDM from IIM, Ahmedabad



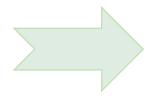


| Company Name | Agency | Rating | Amount (in Lakh) | Instrument |
|--|--------------|-------------------|---------------------|------------------------|
| Antony Masta Handling Call | OADE Destina | CARE BBB+; Stable | 1,650 | Working Capital Limits |
| Antony Waste Handling Cell | CARE Rating | CARE A3+ | 1,900 | Bank Guarantee |
| | | CARE BBB; Stable | 4,200 | Term Loan |
| AG Enviro Infra Projects | CARE Rating | CARE BBB; Stable | 2,700 | Cash Credit |
| | | CARE A3+ | 3,800 | Bank Guarantee |
| | | A-/Stable | 1,848 | Fund-Based Bank Limits |
| And a real constitution of the Collection of | Out all | A-/Stable | 3,442 | Term Loan |
| Antony Lara Enviro Solutions | Crisil | CRISIL A2+ | 100 | Overdraft Facility |
| | | CRISIL A2+ | 500 | Bank Guarantee |
| Antony Lara Renewable Energy | Crisil | BBB+/Stable | 17,200 | Term Loan |

Consolidated Average Cost of Borrowings

12.4%

As on 31st
March 2020

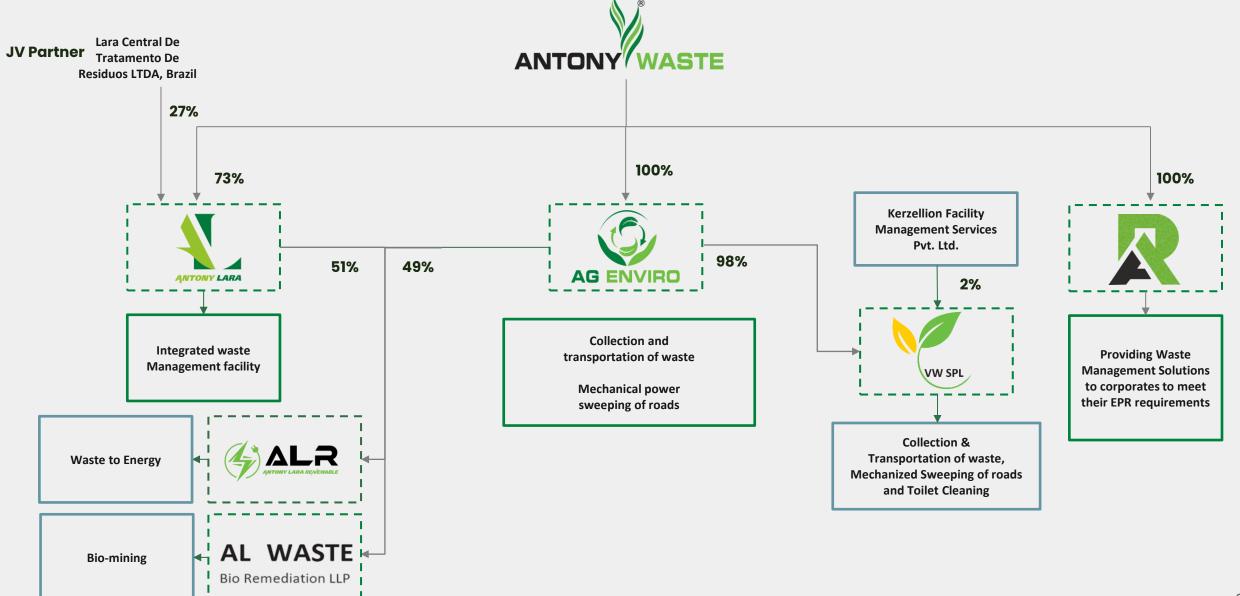


9.2%

As on 30th June 2025

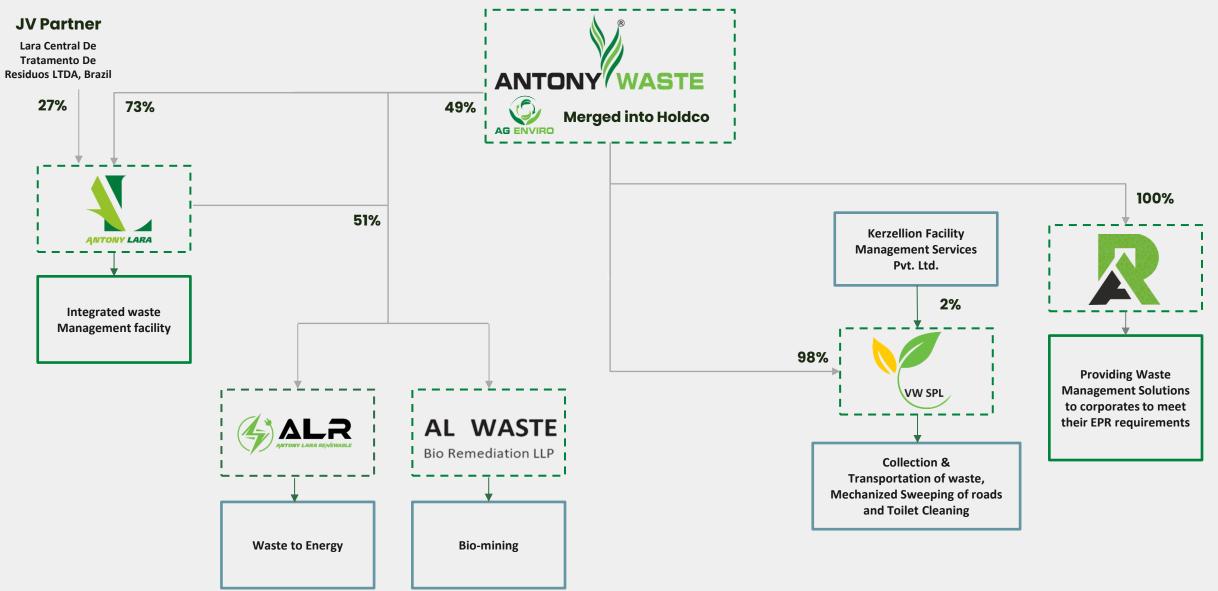
Pre Merger Group structure





Post Merger Group structure





All India Ranking as per Swachh Bharat Survey – 2025



Leading Player in Indian Municipal Solid Waste management Industry

Ranking

Category

31st

Delhi

>10 Lakh Population

27th

Nagpur

>10 Lakh Population

22nd

Nashik

>10 Lakh Population

Super Swachh League City

Navi Mumbai

>10 Lakh
Population

07th

Pimpri Chinchwad

>10 Lakh Population

Ranking

Category

15th

Thane

>10 Lakh Population

17th

Varanasi

>10 Lakh Population

17th

Jhansi

<10 Lakh
Population

Super Swachh League City

Noida

<10 Lakh Population

06th

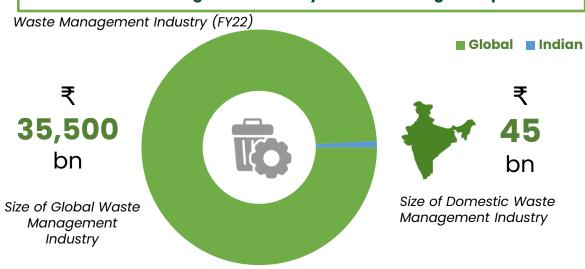
Panvel

<10 Lakh
Population

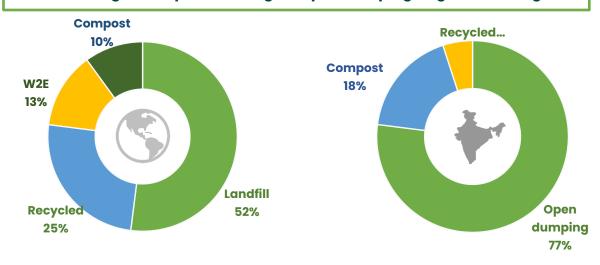
Industry Dynamics



India's Waste Management Industry has enormous growth potential



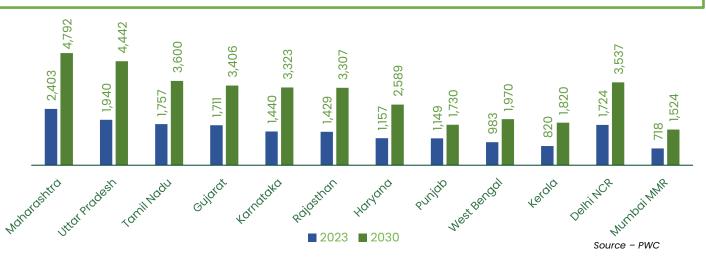
On average India practices higher open dumping vs global average



MSWM is expected to double in India in the next 5 yrs



Geography wise Vehicle Scrapping Market by size (₹ in Cr.)



Emerging areas of growth

Biomethanation

- Anaerobic fermentation of bio-degradable waste in an enclosed space generates methane rich bio-gas fuel and sludge, used for making compost
 - Like composting, biomethanation is also a technically suitable option for Indian municipal waste due to high organic and moisture content
 - O Plants can be of small scale (5 TPD, for population size of 5,000 to 25,000)

Refuse Derived Fuel

- Refers to residual dry combustible fraction of municipal solid waste such as leather, paper, textile, rubber, non-recyclable plastic etc.
 - Used as a substitute for coal in energy intensive processes such as cement kilns, power production and steel manufacturing

Bio-mining

- Loosened layers of old waste are sprayed with composting bio cultures and then formed into conventional aerobic windrows on the site, the waste is then sterilized, stabilized, and readied for segregation using machinery as organic and inorganic substances to be later sent for recycling, re-using or composting
 - World's largest Biomining project on 24 hectares of land was started in 2018 at Mulund dumping ground
 - Other cities like Indore, Delhi, Mangalore, Coimbatore, Pune, Kolhapur and Kolkata have started Bio mining projects recently



| Population ('000) | Waste Qty (TPD) | Treatment option | Approx. Capex (₹ in lakh/TPD) | Products |
|----------------------|--------------------|---|----------------------------------|--|
| | | Bio-methanation & conventional composting | 20 | Bio-gas & manure |
| 15 – 50 | 3 – 10 | Vermi composting | 8 | Compost |
| | | Conventional composting | 10 | Compost |
| 50 – 100 | 10 – 20 | Bio-Methanation & conventional composting/ vermi composting | 10 | Bio-gas & Compost |
| 100 – 1,000 | 20 - 350 | Integrated waste processing – Bio-methanation / Compost/ RDF | 4 | Bio-gas, Compost & RDF |
| 1,000 – 20,000 | 350 - 8,000 | Integrated waste processing – Bio-methanation / compost/ RDF/ WTE | 15 – 20 | Bio-gas, Compost, RDF & Electricity |

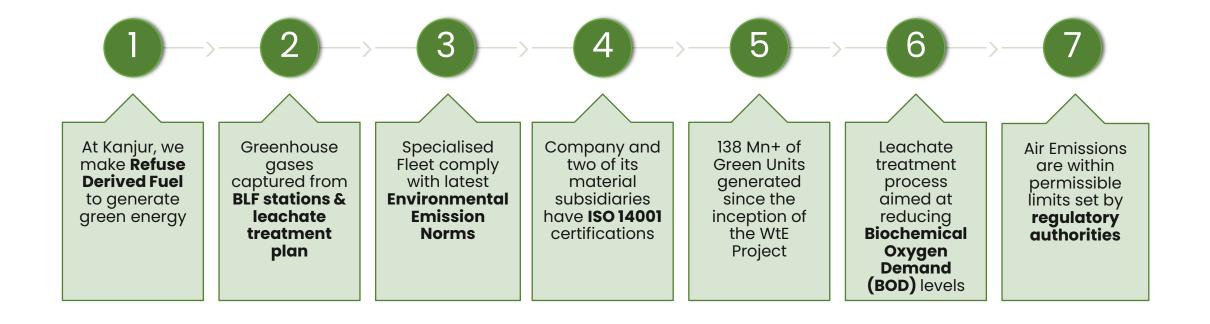




An ESG Centric Business

Sustainable Synergy: Our Commitment to Environmental Stewardship















People-First Principles: Fostering Social Growth and Inclusion

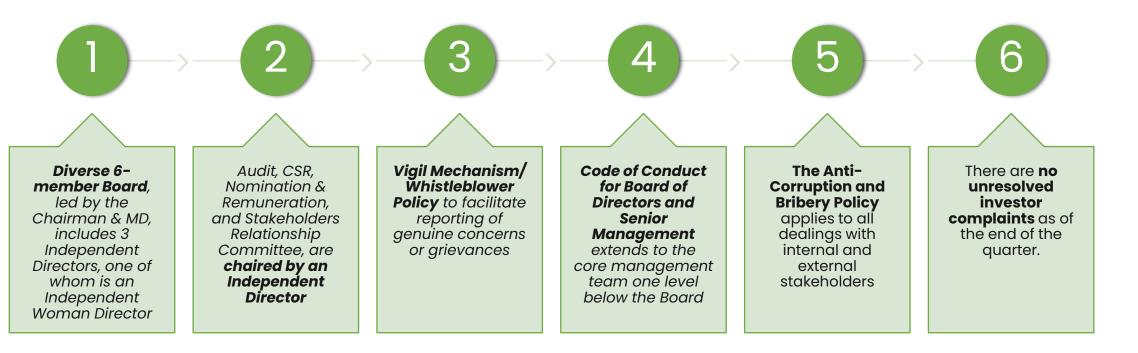






Integrity in Leadership: Governing with Transparency and Accountability





Oversight on contribution to all the Sustainable Development Goals



ESG Performance at Glance





Scope 1 Emission

• 6,616 (tCO2e)



Scope 2 Emission

• 564 (tCO2e)



Emissions Avoided

• 3,432 (tCO2e)



Human Resources

- •Staff 1,113
- •Swachhta Warrior 9,201



Gender Diversity

- •Staff 4.76%
- •Swachhta Warrior 7.92%



Retention Rate

- •Staff 97.61%
- •Swachhta Warrior 98.65%



Training Imparted

•9,430 Hrs



Community Grievance Redressal Mechanism

•< 24 Hrs turnaround time



Diversity in Leadership

- •Board 17%
- •KMP 33%



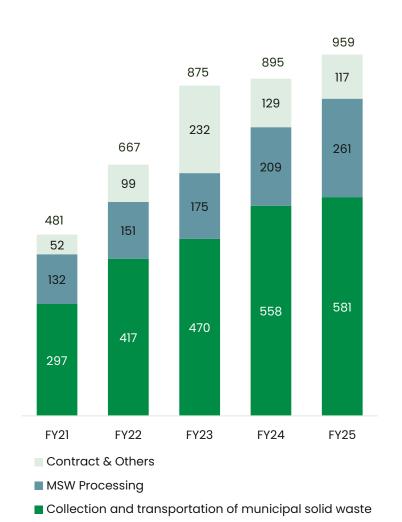


Historical Financial Highlights

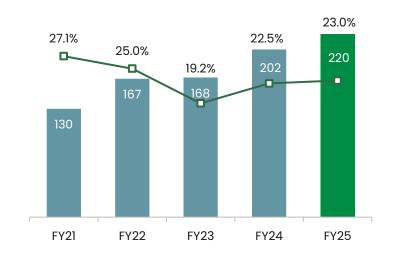
Consolidated Financial Highlights



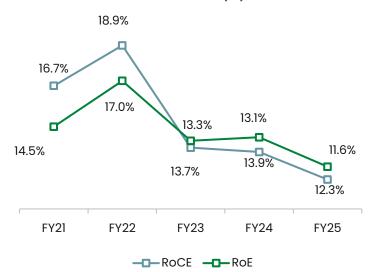




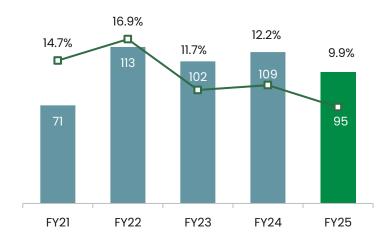
EBITDA (₹ in Cr) & EBITDA Margin (%)



ROCE & ROE (%)



PBT before exceptional item (₹ in Cr) & PBT Margin (%)



Net Debt / Equity



Consolidated Profit & Loss Statement



| Profit and Loss (₹ in Cr) | FY25 | FY24 | FY23 | FY22 | FY21 |
|---|--------|-------|-------|-------|-------|
| Revenue from MSW C&T | 580.6 | 557.5 | 468.4 | 417.2 | 297.3 |
| Revenue from MSW Processing | 260.9 | 208.6 | 174.5 | 150.8 | 131.9 |
| Total operating Revenue | 841.5 | 766.1 | 643.0 | 568.0 | 429.2 |
| Contract & Others | 117.3 | 128.8 | 232.2 | 98.7 | 51.5 |
| Total Revenue | 958.8 | 894.8 | 875.2 | 666.8 | 480.8 |
| Raw Material | 0.0 | 0.0 | 0.5 | 1.0 | 1.2 |
| Employee Cost | 290.9 | 268.0 | 220.4 | 191.5 | 154.1 |
| Project Expenses | 25.8 | 39.7 | 156.8 | 49.1 | 12.1 |
| Other Expenses | 421.8 | 385.4 | 329.6 | 258.6 | 183.1 |
| EBITDA | 220.2 | 201.7 | 167.9 | 166.5 | 130.3 |
| EBITDA Margin | 23.0% | 22.5% | 19.2% | 25.0% | 27.1% |
| Depreciation | 70.0 | 53.3 | 39.0 | 33.3 | 31.2 |
| EBIT | 150.3 | 148.5 | 128.9 | 133.2 | 99.0 |
| EBIT Margin | 15.7% | 16.6% | 14.7% | 20.0% | 20.6% |
| Finance Cost | 55.8 | 39.5 | 26.6 | 20.5 | 28.5 |
| Profit before Tax Exceptional Items | 94.5 | 109.0 | 102.3 | 112.7 | 70.6 |
| Profit before Tax Margin | 9.9% | 12.2% | 11.7% | 16.9% | 14.7% |
| Exceptional items [(income) / expense]^ | (23.9) | 0.0 | 0.0 | 0.0 | 0.0 |
| Profit before Tax | 118.4 | 109.0 | 102.3 | 112.7 | 70.6 |
| Profit before Tax Margin | 12.4% | 12.2% | 11.7% | 16.9% | 14.7% |
| Tax | 17.8 | 9.2 | 17.7 | 22.3 | 6.5 |
| PAT | 100.6 | 99.8 | 84.6 | 90.4 | 64.1 |
| PAT Margin % | 10.5% | 11.2% | 9.7% | 13.6% | 13.3% |
| Less: PAT for Non-controlling interest | 15.3 | 13.7 | 16.5 | 22.5 | 19.0 |
| PAT for Owners of the Company | 85.4 | 86.1 | 68.1 | 67.9 | 45.0 |
| EPS | 30.1 | 30.4 | 24.1 | 24.0 | 17.1 |

Consolidated Balance Sheet Statement



| Assets (₹ in Cr) | Mar-25 | Mar-24 | Mar-23 | Mar-22 | Mar-21 |
|-------------------------------------|---------|---------|---------|--------|--------|
| Non - Current Assets | 1,204.2 | 1,059.2 | 893.0 | 618.5 | 481.2 |
| Property Plant & Equipment | 388.1 | 271.8 | 190.3 | 114.4 | 123.9 |
| CWIP | 38.1 | 31.2 | 31.3 | 8.9 | 0.8 |
| Right-of-Use Assets | 29.7 | 31.8 | 1.6 | 2.3 | 2.2 |
| Other Intangible Assets | 302.8 | 358.4 | 117.4 | 121.3 | 127.2 |
| Intangible assets under development | 17.7 | 9.6 | 218.3 | 51.8 | 5.1 |
| Financial Assets | | | | | |
| (i) Trade Receivables | 68.4 | 57.0 | 47.7 | 38.0 | 43.3 |
| (ii) Other Financial Assets | 258.3 | 214.0 | 199.8 | 193.9 | 146.5 |
| Deferred Tax Assets | 65.1 | 56.1 | 40.4 | 33.5 | 17.8 |
| Income Tax Assets | 12.4 | 8.3 | 9.5 | 8.7 | 10.5 |
| Other Non-Current Assets | 23.6 | 20.9 | 36.7 | 45.7 | 3.8 |
| Current Assets | 449.7 | 402.8 | 365.4 | 346.3 | 311.6 |
| Inventories | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 |
| Financial Assets | | | | | |
| (i) Trade Receivables | 265.4 | 251.9 | 216.4 | 178.3 | 110.1 |
| (ii) Cash | 124.0 | 70.9 | 51.5 | 70.6 | 100.5 |
| (iii) Bank | 8.3 | 15.0 | 21.5 | 22.2 | 27.7 |
| (v) Other financial assets | 39.5 | 53.4 | 66.6 | 60.5 | 57.7 |
| Other Current Assets | 12.6 | 11.5 | 9.3 | 11.1 | 12.1 |
| Asset classified as held for sale | 0.0 | 0.0 | 0.0 | 3.5 | 3.3 |
| Total Assets | 1,654.0 | 1,462.0 | 1,258.4 | 964.7 | 792.8 |

| Equity & Liabilities (₹ in Cr) | Mar-25 | Mar-24 | Mar-23 | Mar-22 | Mar-21 |
|--------------------------------|---------|---------|---------|--------|--------|
| Total Equity | 819.2 | 718.4 | 616.8 | 532.7 | 442.6 |
| Share Capital | 14.2 | 14.2 | 14.1 | 14.1 | 14.1 |
| Reserves & Surplus | 645.0 | 559.5 | 471.6 | 402.6 | 333.7 |
| Non-Controlling Interest | 160.0 | 144.7 | 131.1 | 115.9 | 94.8 |
| | | | | | |
| Non-Current Liabilities | 466.0 | 429.3 | 363.1 | 194.8 | 156.1 |
| Financial Liabilities | | | | | |
| (i) Borrowings | 331.3 | 307.1 | 261.4 | 102.4 | 84.5 |
| (ii)Lease Liabilities | 29.0 | 28.4 | 1.2 | 3.2 | 3.3 |
| Provisions | 92.7 | 81.4 | 80.4 | 68.2 | 56.1 |
| Deferred Tax Liabilities | 13.1 | 12.4 | 20.0 | 21.1 | 12.1 |
| Current Liabilities | 368.7 | 314.3 | 278.5 | 237.2 | 194.1 |
| Financial Liabilities | | | | | |
| (i) Borrowings | 141.8 | 107.4 | 90.4 | 68.6 | 65.4 |
| (ii)Lease Liabilities | 3.4 | 3.9 | 2.4 | 1.1 | 1.1 |
| (ii) Trade Payables | 106.7 | 95.0 | 92.4 | 75.7 | 60.9 |
| Other Financial Liabilities | 61.0 | 57.3 | 64.7 | 56.5 | 38.7 |
| Other Current Liabilities | 12.3 | 9.9 | 9.6 | 10.3 | 10.2 |
| Income Tax Liabilities | 8.2 | 10.2 | 6.1 | 13.5 | 6.5 |
| Provisions | 35.4 | 30.6 | 13.0 | 11.5 | 11.3 |
| Total Equity & Liabilities | 1,654.0 | 1,462.0 | 1,258.4 | 964.7 | 792.8 |

Consolidated Cash Flow Statement

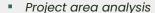


| Particulars (₹ in Cr) | Mar-25 | Mar-24 | Mar-23 | Mar-22 | Mar-21 |
|--|--------|--------|--------|--------|--------|
| Net Profit Before Tax | 118.4 | 109.1 | 102.3 | 109.1 | 70.6 |
| Adjustments for: Non -Cash Items / Other Investment or Financial Items | 112.8 | 69.9 | 64.2 | 51.6 | 48.6 |
| Operating profit before working capital changes | 231.3 | 179.0 | 166.5 | 160.7 | 119.2 |
| Changes in working capital | -11.8 | -14.1 | -42.5 | -34.9 | 9.4 |
| Cash generated from Operations | 219.4 | 164.8 | 124.0 | 125.8 | 128.6 |
| Direct taxes paid (net of refund) | -32.2 | -26.7 | -34.0 | -20.7 | -17.1 |
| Net Cash from Operating Activities | 187.2 | 138.2 | 90.0 | 105.1 | 111.5 |
| Net Cash from Investing Activities | -149.7 | -150.7 | -260.4 | -140.1 | -32.8 |
| Net Cash from Financing Activities | 11.7 | 34.7 | 148.5 | 5.0 | -3.7 |
| Net Decrease in Cash and Cash equivalents | 49.2 | 22.2 | -21.9 | -30.0 | 75.1 |
| Add: Cash & Cash equivalents at the beginning of the period | 70.9 | 48.7 | 70.6 | 100.6 | 25.5 |
| Cash & Cash equivalents at the end of the period | 120.1 | 70.9 | 48.7 | 70.6 | 100.6 |

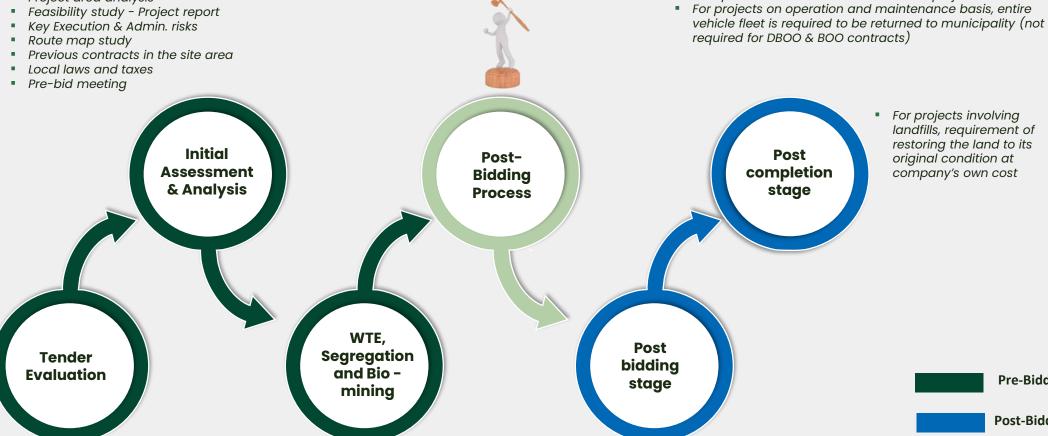


Quality Cum Cost Based Bidding Process





Feasibility study - Project report



- Peruse the RFP
- Understand scope size & scale of project
- Tender conditions & stipulation analysis
- Geography study
- Financial & Non-financial viability

- Actual bidding
- Technical criteria fulfillment
- Eligibility
- Quote the rate
- Meeting all the criteria
- Contract award

 Provide project plans, structural/architectural designs

Compliance with various covenants for project closure

- LoA or LoI by the client for contract award
- Post award, begin mobilizing manpower, vehicles & equipment resources & setting up of site offices, stores & other ancillary facilities

Pre-Bidding Process

Post-Bidding Process

Our Infrastructure at Kanjurmarg



Material Recovery **Facility**











Bio-reactor Landfill











Gas Collection



















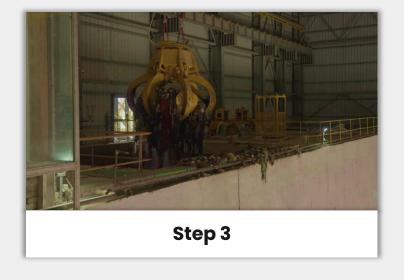


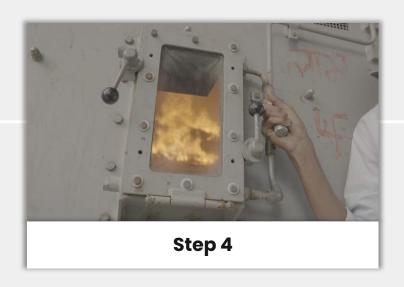
Our Infrastructure at PCMC Waste to Energy Plant















Abbreviations



- ALESPL: Antony Lara Enviro Solutions Private Limited
- AWHCL: Antony Waste Handling Cell Limited
- BN : Billion
- BLF: Bio-Reactor Landfill
- C&T: Collection and Transportation
- DBOOT : Design, Build, Own Operate and Transfer
- GNIDA: The Greater Noida Industrial Development Authority
- GPS: Geo Positioning System
- LARA: Lara Central De Tratamento De Rediduous LTDA
- LoA: Letter of Acceptance
- Lol: Letter of Intent
- KCAL: Kilocalorie
- MCD: Municipal Corporation of Delhi
- MRF: Material Recovery and Compost Facility
- MSW: Municipal solid waste
- MSWM: Municipal Solid Waste Management
- MMT: Million Metric Tonnes
- MW: Megawatt
- NMMC: The Navi Mumbai Municipal Corporation
- RDF : Refuse Derived Fuel
- SLF: Sanitary Landfill

- SWM: Solid Waste Management
- TMC: The Thane Municipal Corporation
- TPD: Ton / Day
- UMC: The Ulhasnagar Municipal Corporation
- W2E: Waste to Energy





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