

Antony Waste Handling Cell Limited

Investor Presentation – August 2022

Safe Harbor



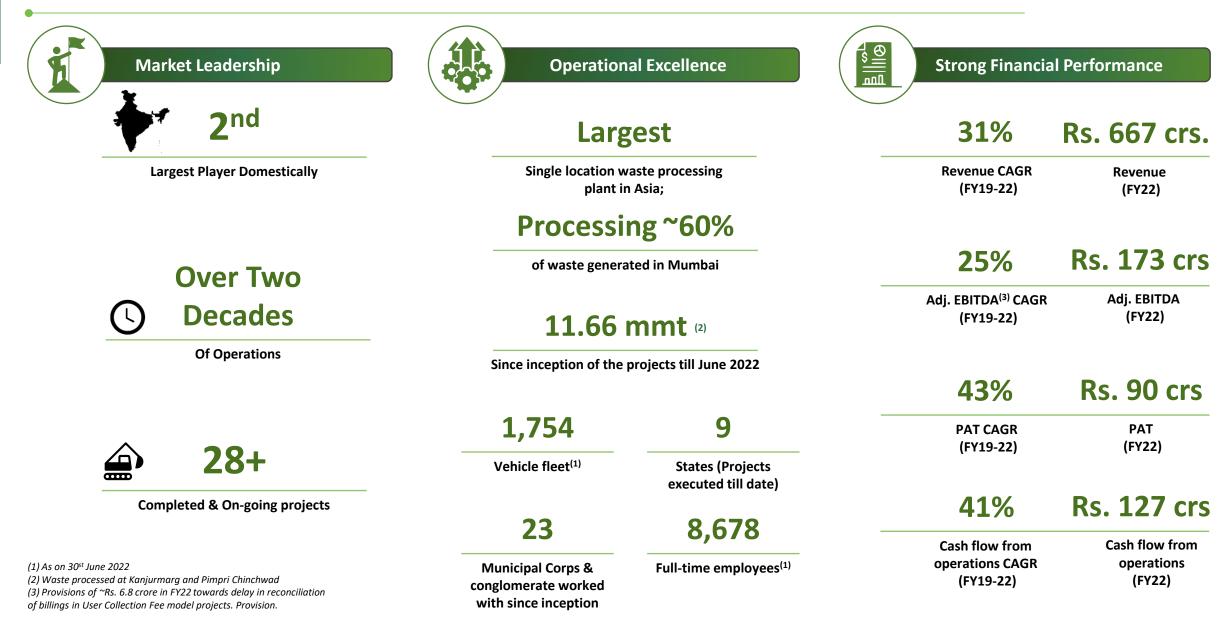
This presentation and the accompanying slides (the "Presentation"), which have been prepared by Antony Waste Handling Cell Limited (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

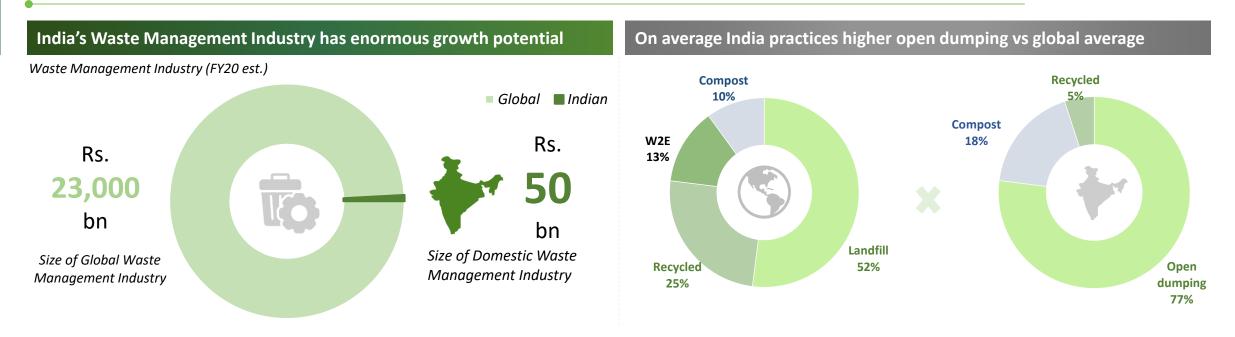
Leading Player in the Indian MSW Management Industry





Industry Dynamics



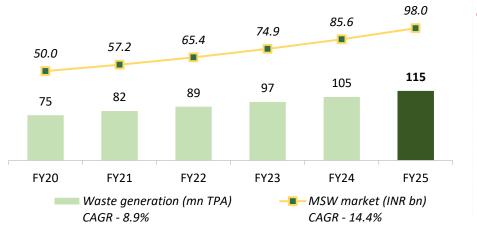


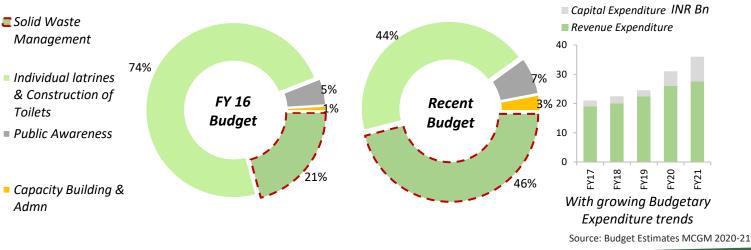
Toilets

Admn

MSWM is expected to double in India in the next 5 years

Strong government growth impetus towards the Solid Waste Management Sector



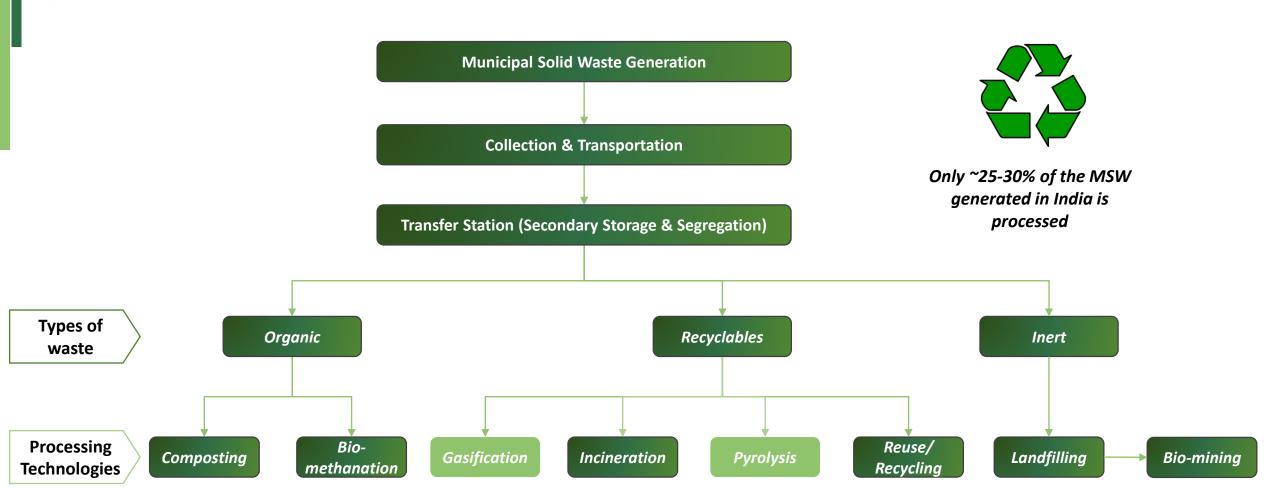


Source - Frost - Industry Reports

Note: Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

Presence Across Value Chain

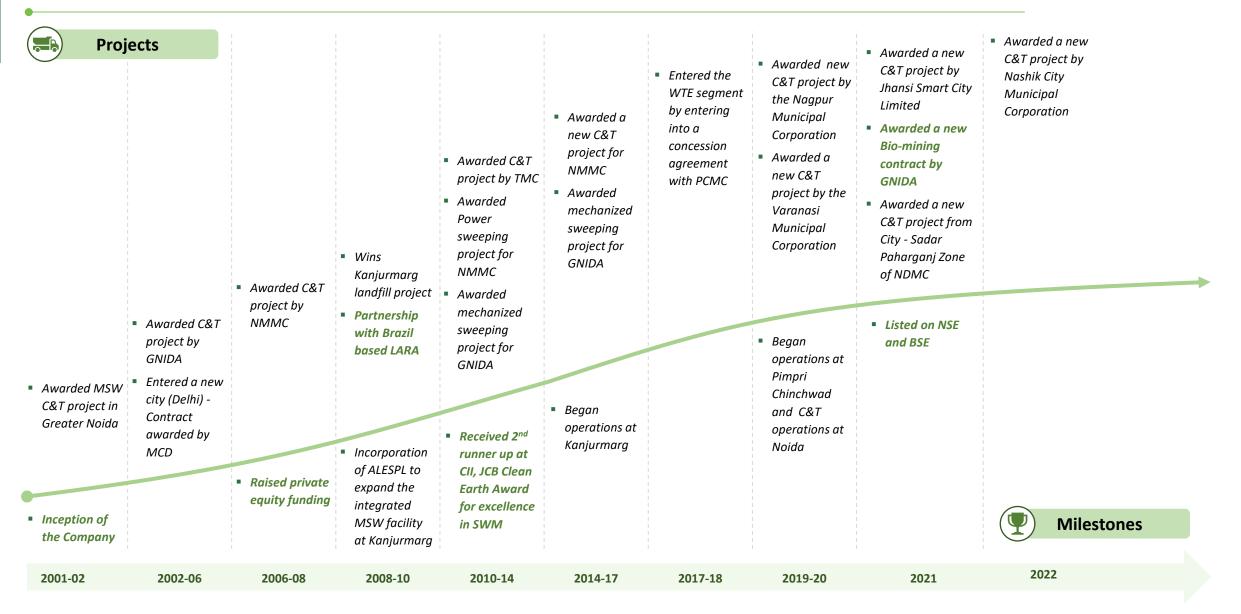




- Antony's presence in the activity

Key Milestones

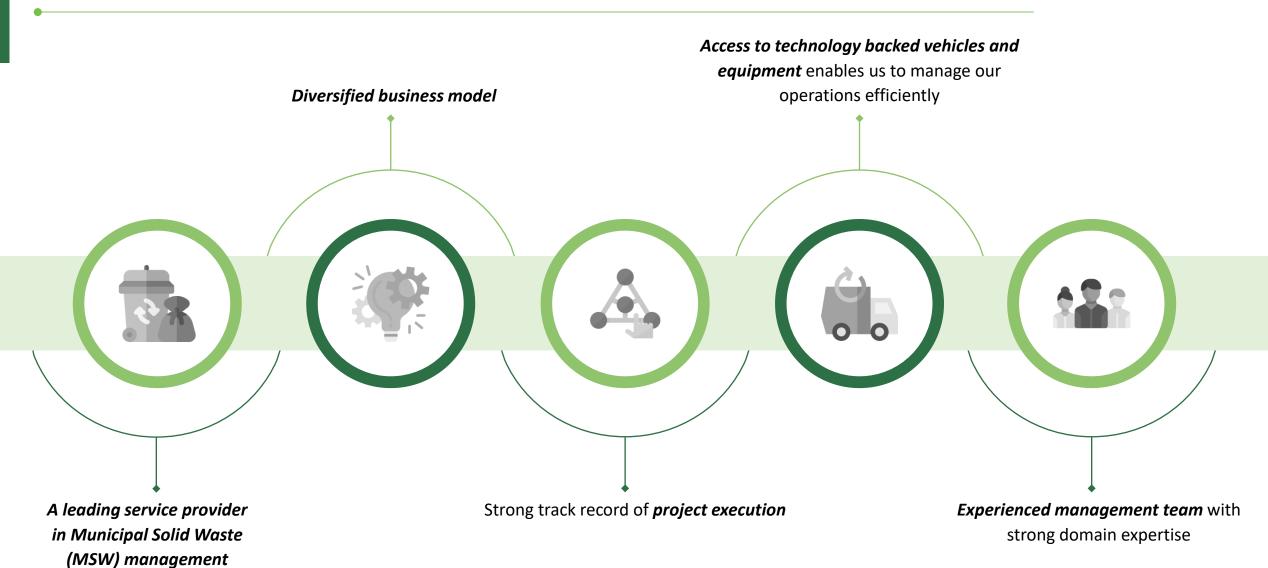




Our Core Competencies

sector with end-to-end capabilities

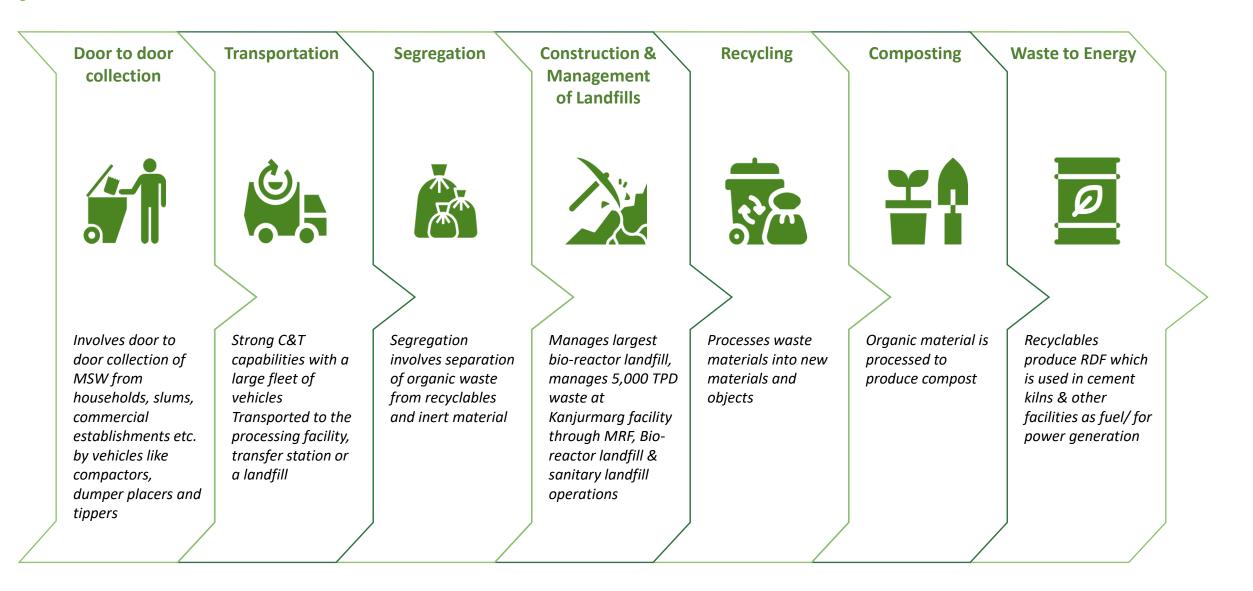




7

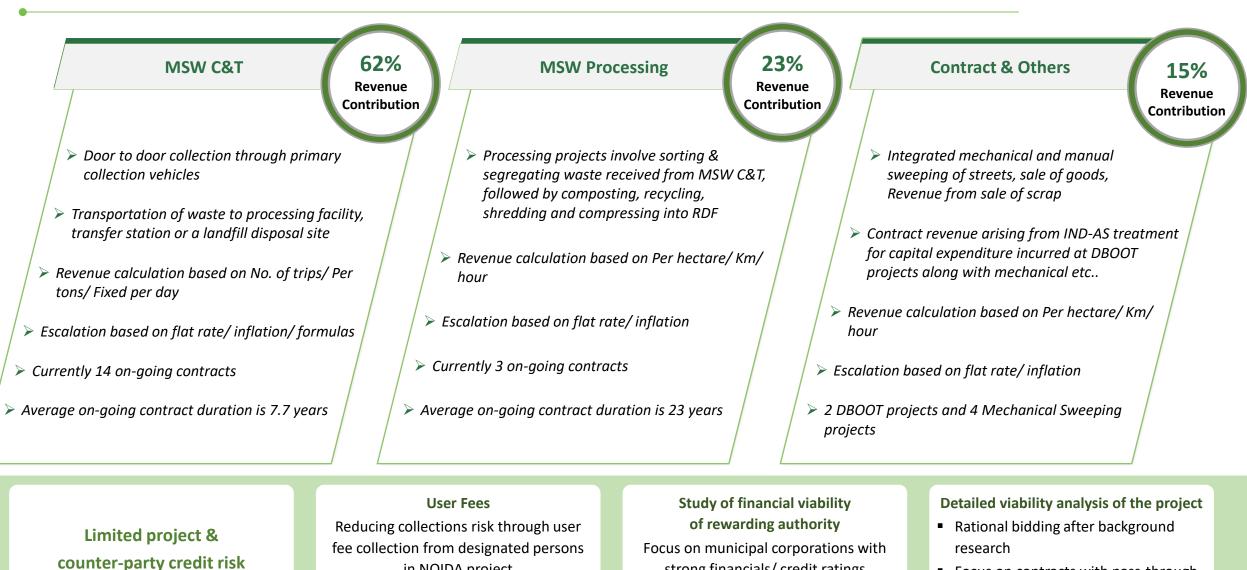
End-to-end waste management capabilities...





...with diversified revenue streams...





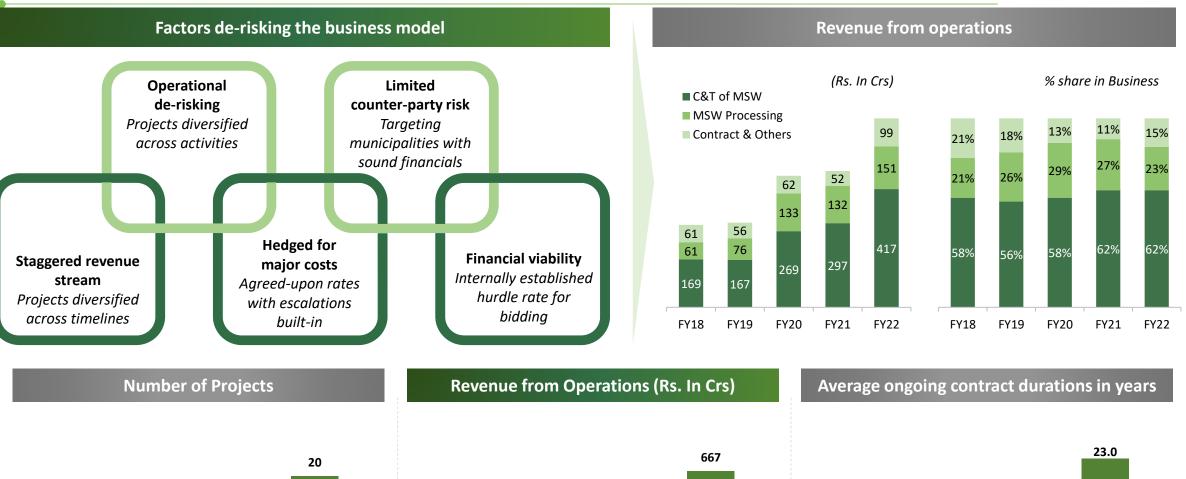
strong financials/ credit ratings

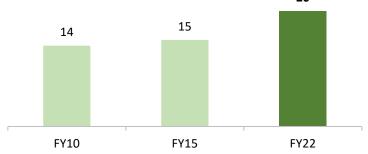
in NOIDA project

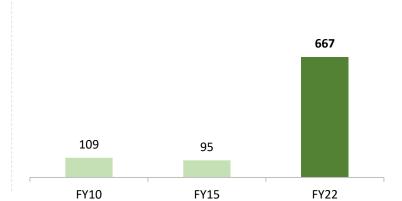
Focus on contracts with pass-through escalations for major costs

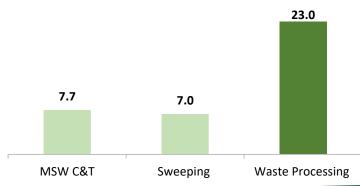
...and a De-Risked business model.







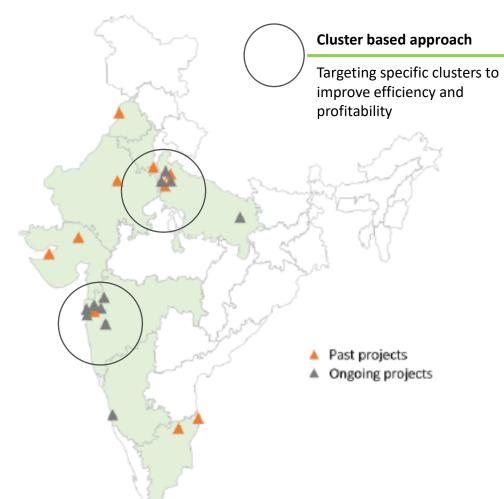




Experience in Project Execution Across the country



Pan India Footprint of Projects



	Type of Services			
Ongoing Projects	MSW C&T	Mechanized Sweeping	MSW Processing	
Greater Noida Industrial Development Authority (GNIDA) – Biomining project			\checkmark	
Greater Noida Project-Zone 1 and Zone 2	✓			
Greater Noida Sweeping Project 1 and 3		✓		
Jaypee Project	✓			
Jhansi Smart City Project	✓			
Mangaluru Project ¹	✓	✓		
MCGM - Kanjur Project			✓	
MCGM Project – R Central and R North	✓			
Nagpur Municipal Corporation Project	✓			
Nashik Municipal Corporation ⁴	✓			
Navi Mumbai Project ¹	✓	✓		
NDMC - Sadar Paharganj	✓			
New Okhla Industrial Development Authority ("Noida") Project	✓			
Pimpri Chinchwad Municipal Corporation – South Zone Project	✓			
Pimpri-Chinchwad Municipal Corporation Project ²			\checkmark	
Thane Project	\checkmark			
Varanasi Municipal Corporation ³	\checkmark	\checkmark		

Note: Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

1) The Mangalore Project and The Greater Noida Project-Zone 1 and Zone 2 has combined contracts for MSW C&T and mechanized sweeping.

2) The Pimpri Chinchwad Municipal Corporation Project is a waste to energy project.

3) The Varanasi Project has combined contracts for MSW C&T and mechanized sweeping.

4) Contracts under mobilisation stage

Ongoing projects

20

States (Projects executed till date)

g

All India Ranking as per Swachh Bharat Survey – 2021



Ranking	1 st	4 th	4 th	14 th	18 th
_	NDMC	Navi Mumbai	NOIDA	Thane	Jhansi
Population	<10 Lakhs	>10 Lakhs	<10 Lakhs	>10 Lakhs	<10 Lakhs

Leading Player in Indian Municipal Solid Waste Management Industry	
	2,021

Ranking	19 th	23 rd	30 th	37 th
	Pimpri Chinchwad	Nagpur	Varanasi	MCGM
Population	>10 Lakhs	>10 Lakhs	>10 Lakhs	>10 Lakhs

One of the largest single location plant^{*} in Asia

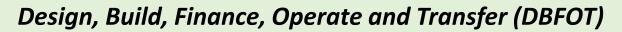


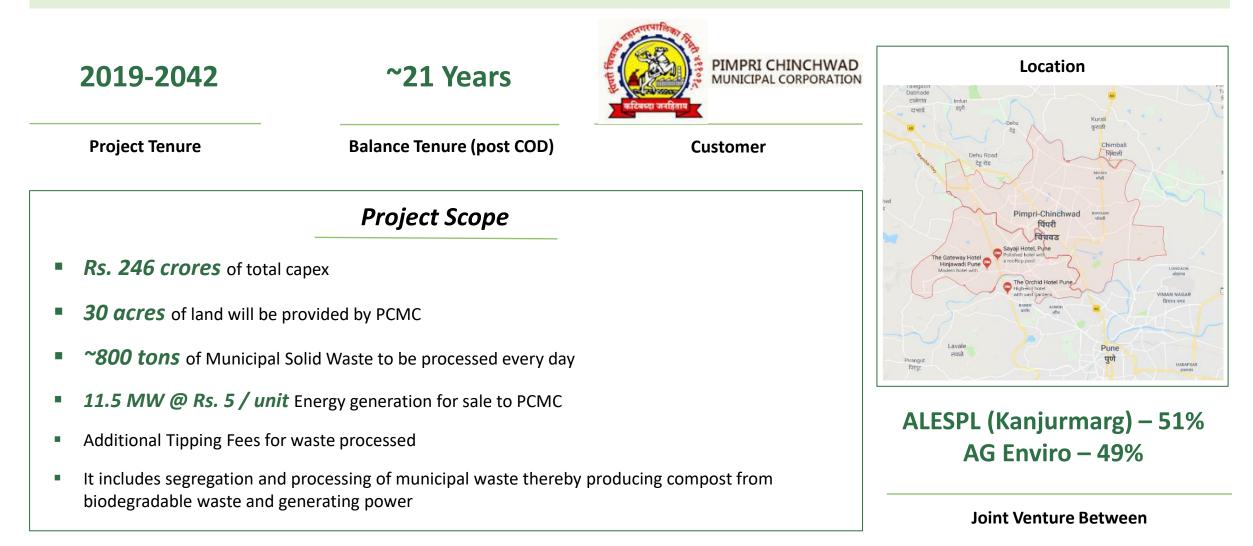
2010-2036	~15 Years	10.83 mmt	Project scope
Project Tenure	Balance Tenure	Since inception of the project till Mar 2022	 Design, Construction, operation and maintenance of
~5,900 Tonnes	Rs. 3/unit	~60%	integrated waste management facilities on DBOOT basis
<mark>Of waste per day handled</mark> curre <mark>ntl</mark> y	Plans to sell surplus electricity to BMC in future	Of waste generated in Mumbai is handled at Kanjurmarg site	Capacity
बृहन्मुंबई महानगरपालिका Municipal Corporation of Greater Mumbai	• Kanjurmarg site currently hand	lling ~5,300 TPD of MSW; Capable of	 Bio-reactor Landfill with a capacity of 6,500 TPD
Customer	handling ~7,500 TPD		 Sanitary Landfill of 250 TPD
— Tonnage — Revenue	calorific value of over 3,000	n compost sale rising by 32% to	 Material Recovery & Composting Facility (capacity of 1,000 TPD) Gas to Energy plant – 0.97 MW

*Source: report titled "India Solid Waste Management Overview" dated September 22, 2020, issued by Frost & Sullivan (India) Private Limited ("FS Report")

Waste to Energy - Pimpri Chinchwad Municipal Corporation

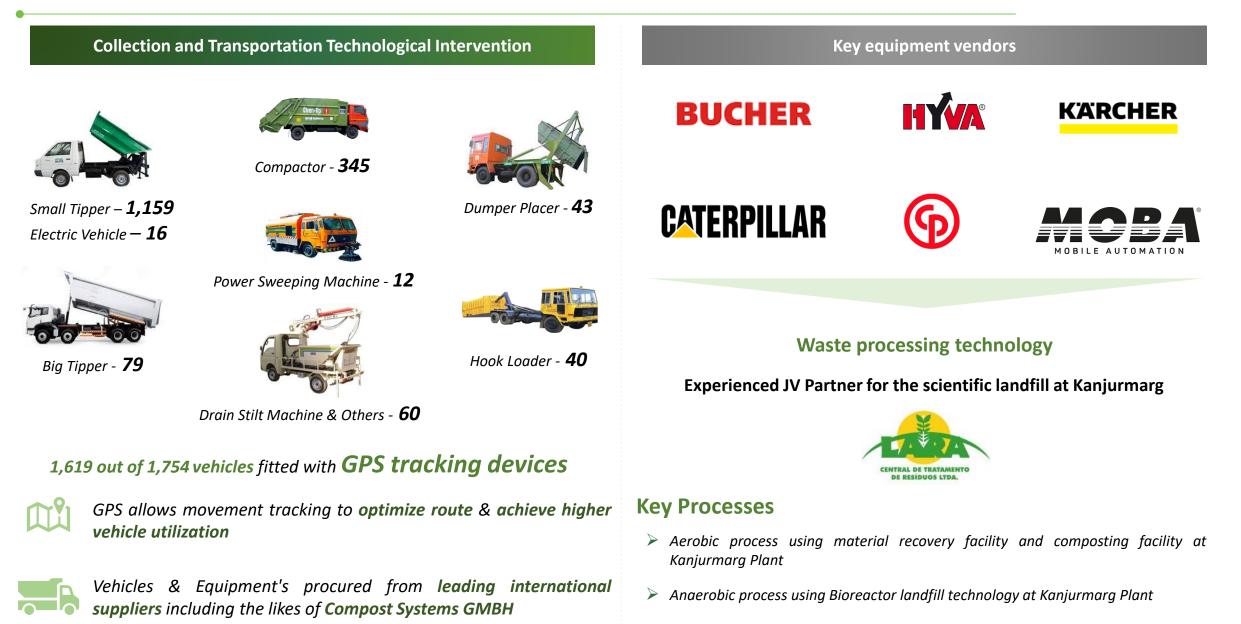






Access to Technology Backed Vehicles & Equipment





Promoters & Board of Directors



Promoters



Jose Jacob Kallarakal

- Age: 49 years
- Orer 20 years experience in waste management
- Majorly responsible for the business development initiatives
- Chairman & Managing Director
- Authentic Leader Development Course from Harvard Business School, Boston and B.E. in Mechanical Eng. from Bharati Vidyapeeth's College of Eng., Univ. of Mumbai



Executive Director

Shiju Jacob Kallarakal

- Age: 45 years
- Over 20 years of experience in waste management
- Overlooks the business development with the legal functions of the company
- B.E. in Chemical from Bharati
 Vidyapeeth's College of Eng., Univ.
 of Mumbai



Additional Director (Non-Executive)

Shiju Antony Kallarakkal

- Age: 48 years
- Over 20 years of experience in automobile sector and more than 6 years in waste management sector
- Prior to joining Antony Lara Enviro Solutions P Ltd was associated with Antony Motors P Ltd and Antony Garages P Ltd

Non-Executive Directors



Independent Director Age: 68 years

- Ajit Kumar Jain
- Currently Senior Advisor & Director in charge of AIILSG's Centre for Sustainable Governance
- Holds Master's degree in chemistry, Agra University & political science, Meerut University & Master's degree in social science, University of Birmingham



Independent Director Age: 64 years

Suneet K Maheshwari

- >35 years experience in financial & infrastructure sector and in publicprivate partnerships & currently Partner of Udvik Infrastructure Advisors LLP
- Holds MBA from the Symbiosis Institute of Business Management from the University of Pune



Independent Director Age: 46 years

Priya Balasubramanian

- >10 years experience in securities market
- Previously associated with Lehman Brothers, Barclays Securities (India) and Barclays Capital Services
- Holds a PGDM from IIM, Ahmedabad

We are a ESG centric Business



Environmental



Kanjurmarg is a 7500 MT/ day Integrated SWM, which has leachate collection pond and treatment plant to minimize environmental emissions



Greenhouse gases generated from BLF station & leachate treatment plan are captured and flared to reduce emissions



Vehicles for C&T comply with BS - VI norms & maintain PUC



Kanjurmarg facility site has placed ingress and egress of tidal water from the creek through culverts to support the neighbouring ecosystem



Leachate is treated to reduce Biochemical Oxygen Demand (BOD) levels within permissible limits

Social

TAL TAL



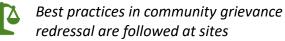
Employee training on topics ranging from construction hazards, waste handling, machines safeguard, fire safety to material handling in case of emergency & heavy vehicle safety

We have implemented Anti-sexual harassment policy for all employees



We have "Responsible & Ethical Suppliers Code of Conduct" and requires our suppliers, vendors & subcontractors to comply with code

We have CSR Policy as per Schedule VII of the Company Act 2013 and mainly focused on Health, Education, and Environment



Governance



Board of 6 members, headed by Chairman & MD, has 3 Independent Directors including one independent Woman Director.



Committees including Audit, Nomination Remuneration, and Stakeholders Relationship Committee, are chaired by an Independent Director



Vigil Mechanism/ Whistle-blower Policy to facilitate reporting of genuine concerns or grievances



Code of Conduct applies to all Directors and Senior Members of the core management team who are one level below the Board

Our Strategy



Capitalize on growth opportunities in MSW management sector by continued focus on bidding for MSW projects

Continue with rational selection of projects and strategically expand our geographical footprint

Moving up MSW value chain by diversifying into emerging waste management areas

Focus on enhancing operational efficiency



- Traditionally we have followed cluster-based approach to bid for projects –
 - 5 ongoing projects in MMR
 - 6 ongoing projects around NCR
- Continue to focus on bidding projects in new states in clusters to increase profitability and efficiency
- Tap huge opportunity in the sector available due to growth & increasing trend towards privatization of MSW management industry

Rational selection of projects for expansion

- Experience, credentials & financial strength makes us eligible to bid for most projects in MSW sector
- Continue focus on calibrated growth with selection of projects which are viable
- Pursue a broad range of projects in urban or semi-urban areas with limited counter-party risks and healthy operating margins



- WTE Focus on waste to energy with assured raw material and signed power offtake agreements
- Focus on selling recyclables and RDF as an added source of revenue
- Focus on Bio mining which can be used to reclaim dump sites in Tier 1 & Tier 2 cities which has huge potential w.r.t number of dump sites over last 15 years



Emerging areas of growth



Biomethanation – Anaerobic fermentation of bio-degradable waste in an enclosed space - generates methane rich bio-gas fuel and sludge, used for making compost

Like composting, biomethanation is also a technically suitable option for Indian municipal waste due to high organic and moisture content

Plants can be of small scale (5 TPD, for population size of 5,000 to 25,000)



Refuse Derived Fuel - *refers to residual dry combustible fraction of municipal solid waste such as leather, paper, textile, rubber, non-recyclable plastic etc.*

used as a substitute for coal in energy intensive processes such as cement kilns, power production and steel manufacturing



Bio-mining - loosened layers of old waste are sprayed with composting bio cultures and then formed into conventional aerobic windrows on the site, the waste is then sterilized, stabilized, and readied for segregation using machinery as organic and inorganic substances to be later sent for recycling, re-using or composting

World's largest Biomining project on 24 hectares of land was started in 2018 at Mulund dumping ground

Other cities like Indore, Delhi, Mangalore, Coimbatore, Pune, Kolhapur and Kolkata have started Bio mining projects recently

Population ('000)	Waste Qty (TPD)	Treatment option	Approx. Capex (Rs. lakhs/TPD)	Products
		Bio-methanation & conventional composting	20	Bio-gas & manure
15 – 50	3 - 10	Vermi composting	8	Compost
		Conventional composting	10	Compost
50 – 100	10 – 20	Bio-Methanation & conventional composting/ vermi composting	10	Bio-gas & Compost
100 - 1,000	20 – 350	Integrated waste processing – Bio-methanation / Compost/ RDF	4	Bio-gas, Compost & RDF
1,000 - 20,000	350 - 8,000	Integrated waste processing – Bio-methanation / compost/ RDF/ WTE	15 – 20	Bio-gas, Compost, RDF & Electricity

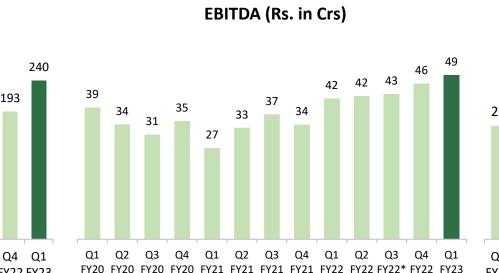


ANTONY WASTE HANDLING CELL LIMITED



Financial Highlights

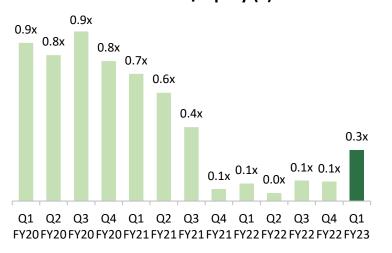
Delivering Results despite COVID – 19



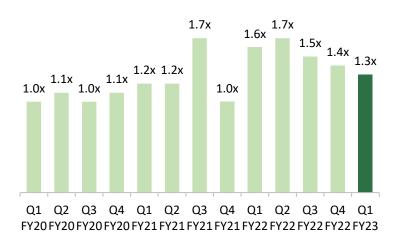
Total Revenue (Rs. in Crs)



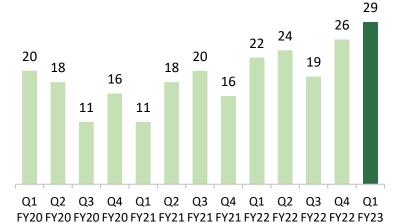
Net Debt/Equity (x)



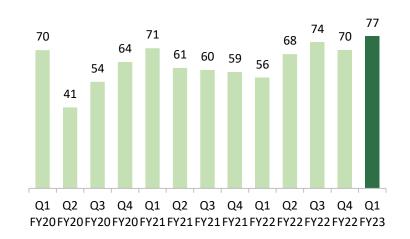
Current Ratio(x)



Adjusted PAT (Rs. in Crs)



Debtor Days



* Provisions are on account of our conservative approach towards delay in the reconciliation of billings in User Collection Fee model projects. Provision of approximately Rs. 6.8 crore made during the quarter. Closely working with clients to help smoothen and speed-up the billing process and enhance its accuracy and ease of verification

Consolidated Profit & Loss Statement



Profit and Loss (in Rs. Crs)	Q1FY23	Q1FY22	Y-o-Y	Q4FY22	Q-o-Q
Revenue from MSW C&T	115.0	94.7		108.4	
Revenue from MSW Processing	41.1	36.0		37.9	
Total operating Revenue	156.1	130.7	19%	146.4	7%
Contract & Others	83.6	19.0		46.5	
Total Revenue	239.7	149.7	60%	192.9	24%
Raw Material	0.3	0.2		0.3	
Employee Cost	49.9	45.6		45.3	
Project Expenses	64.7	7.5		30.9	
Other Expenses	76.2	54.6		70.3	
EBITDA	48.6	41.7	17%	46.1	5%
EBITDA Margin	20.3%	27.9%		23.9%	
Depreciation	8.3	8.0		8.5	
EBIT	40.3	33.7	19%	37.6	7%
EBIT Margin	16.8%	22.5%		19.5%	
Finance Cost	5.5	5.4		4.0	
Profit before Tax	34.7	28.3	23%	33.6	3%
Profit before Tax Margin	14.5%	18.9%		17.4%	
Тах	6.1	6.0		8.2	
PAT	28.6	22.3	28%	25.5	13%
PAT Margin %	12.0%	14.9%		13.2%	

Consolidated Balance Sheet Statement



Assets (Rs. in Crs)	31-Mar-22	31-Mar-21
Non - Current Assets	618.5	481.1
Property Plant & Equipment	114.4	123.9
CWIP	8.9	0.8
Right-of-Use Assets	2.3	2.2
Other Intangible Assets	121.3	127.2
Intangible assets under development	51.8	5.1
Financial Assets		
(i) Trade Receivables	38.0	43.3
(ii) Other Financial Assets	193.9	146.5
Deferred Tax Assets	33.5	17.8
Income Tax Assets	8.7	10.5
Other Non Current Assets	45.7	3.8
Current Assets	346.3	311.6
Inventories	0.1	0.1
Financial Assets		
(i) Trade Receivables	127.7	89.5
(ii) Cash	70.6	100.5
(iii) Bank	22.2	27.7
(iv) Other financial assets	111.1	78.3
Other Current Assets	11.1	12.1
Asset classified as held for sale	3.5	3.3
Total Assets	964.8	792.8

Equity & Liabilities (Rs. in Crs)	31-Mar-22	31-Mar-21
Total Equity	532.7	442.6
Share Capital	14.1	14.1
Reserves & Surplus	402.6	333.7
Non Controlling Interest	115.9	94.8
Non-Current Liabilities	194.8	156.1
Financial Liabilities		
(i) Borrowings	102.4	84.5
(ii) Lease Liabilities	3.2	3.3
Provisions	68.2	56.1
Deferred Tax Liabilities	21.1	12.1
Current Liabilities	237.3	194.1
Financial Liabilities		
(i) Borrowings	67.9	64.8
(ii) Lease Liabilities	1.1	1.1
(ii) Trade Payables	87.1	60.9
(iv) Other Financial Liabilities	45.8	39.2
Other Current Liabilities	10.3	10.2
Income Tax Liabilities	13.5	6.5
Provisions	11.5	11.3
Total Equity & Liabilities	964.8	792.7

Consolidated Cash Flow Statement



Particulars (Rs. in Crs)	Year ended 31-Mar-22	Year ended 31-Mar-21
Net Profit Before Tax	112.7	70.6
Adjustments for: Non -Cash Items / Other Investment or Financial Items	52.9	48.6
Operating profit before working capital changes	165.6	119.2
Changes in working capital	(38.8)	9.4
Cash generated from Operations	126.9	128.6
Direct taxes paid (net of refund)	(20.7)	(17.1)
Net Cash from Operating Activities	106.2	111.5
Net Cash from Investing Activities	(140.3)	(32.8)
Net Cash from Financing Activities	4.1	(3.7)
Net Decrease in Cash and Cash equivalents	(30.0)	75.1
Add: Cash & Cash equivalents at the beginning of the period	100.6	25.5
Cash & Cash equivalents at the end of the period	70.6	100.6

Credit Rating



Detailed Rationale

- Ratings of Antony Lara Enviro Solutions Private Limited (ALESPL), material subsidiary of the Company continue to reflect:
 - Extensive industry experience of the promoters: The promoters have an experience of more than two decades in waste management industry. This has given them an understanding of the dynamics of the market and enabled them to establish relationships with various municipal corporation.
 - Long term revenue visibility supported by agreement with Municipal Corporation of Greater Mumbai (MCGM): Entered into service concession agreement for 25 years with MCGM, with assured minimum guarantee quantity of 3000 tonnes per day, along with increasing tipping fee for each year
 - **Efficient working capital cycle:** Billing to MCGM is done on monthly basis and payment received within 20-30 days. Furthermore, to meet its business requirement, it doesn't not need to hold large inventory. This leads to low dependence on bank debt
 - Adequate debt service coverage ratio (DSCR) coupled with escrow mechanism and adequate liquidity: An escrow mechanism ensures priority of term loan repayment

AWHCL Rating	Current Rating	Previous Rating
Long term Bank facilities	CARE BBB; Stable	CARE BBB-; Stable
Short term Bank facilities	CARE A3	CARE A3

ALESPL Rating	Current Rating	Previous Rating
Long term Bank facilities	CRISIL BBB+ / Stable	CARE BBB- / Stable
Short term Bank facilities	CRISIL A2	CARE A3

Consolidated Average Cost of Borrowings

12.40% As on 31st March 2020

Improved Credit Rating resulted in reduction in average cost of borrowing

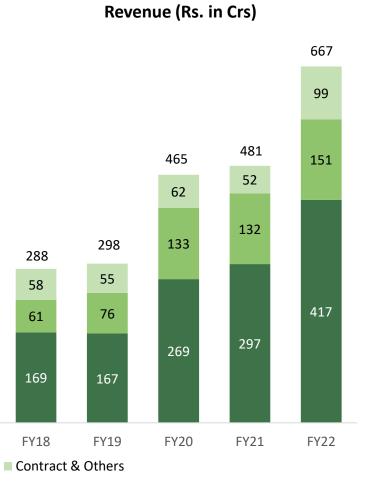
8.79%

As on 30th June

2022

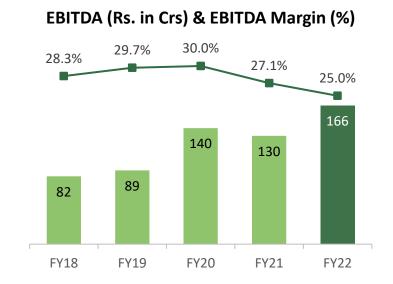
Consolidated Financial Highlights





MSW Processing

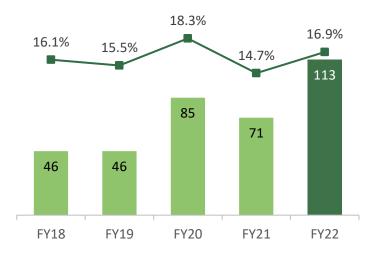




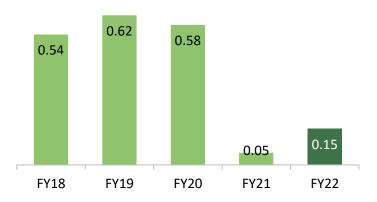
ROCE & ROE (%) 21.7% 22.6% 17.6% 16.7% 15.7% 14.5%



PBT before exceptional item (Rs. in Crs) & PBT Margin (%)



Net Debt / Equity (x)



Consolidated Profit & Loss Statement



Profit and Loss (in Rs. Crs)	FY22	FY21	FY20	FY19	FY18
Revenue from MSW C&T	417.2	297.3	269.0	166.5	169.3
Revenue from MSW Processing	150.8	131.9	133.2	76.5	60.7
Total operating Revenue	568.0	429.2	402.2	243.0	230.0
Contract & Others	98.7	51.5	62.4	55.5	58.0
Total Revenue	666.8	480.8	464.6	298.5	288.0
Raw Material	1.0	1.2	1.1	3.8	2.9
Employee Cost	191.5	154.1	114.9	66.3	64.0
Project Expenses	49.1	12.1	38.0	20.3	25.9
Other Expenses	258.6	183.1	171.1	119.4	113.7
EBITDA	166.5	130.3	139.5	88.7	81.6
EBITDA Margin	25.0%	27.1%	30.0%	29.7%	28.3%
Depreciation	33.3	31.2	24.2	17.7	12.5
EBIT	133.2	99.0	115.3	71.0	69.0
EBIT Margin	20.0%	20.6%	24.8%	23.8%	24.0%
Finance Cost	20.5	28.5	30.2	24.6	22.7
Profit before Tax Exceptional Items	112.7	70.6	85.1	46.4	46.4
Profit before Tax Margin	16.9%	14.7%	18.3%	15.5%	16.1%
Exceptional items [(income) / expense]	0.0	0.0	18.2^	0.0	0.0
Profit before Tax	112.7	70.6	66.9	46.4	46.4
Profit before Tax Margin	16.9%	14.7%	14.4%	15.5%	16.1%
Тах	22.3	6.5	19.8	15.3	7.7
PAT	90.4	64.1	47.1	31.1	38.7
PAT Margin %	13.6%	13.3%	10.1%	10.4%	13.4%

^Exceptional item of Rs. 18.22 crores (Loss allowance for doubtful trade receivables – Rs. 20.6 Crs, IPO Related expenses – Rs. 6.4 Crs, Gain on settlement with municipality – Rs. 8.8 Crs)

Consolidated Balance Sheet Statement



Assets (Rs. Crs)	Mar-22	Mar-21	Mar-20	Mar-19	Mar-18
Non - Current Assets	618.5	481.2	475.8	426.4	300.6
Property Plant & Equipment	114.4	123.9	137.9	57.6	40.0
CWIP	8.9	0.8	0.6	15.1	0.0
Right-of-Use Assets	2.3	2.2	2.2	0.0	0.0
Other Intangible Assets	121.3	127.2	118.7	105.0	0.0
Intangible assets under development	51.8	5.1	13.9	8.2	105.6
Financial Assets					
(i) Trade Receivables	38.0	43.3	40.7	61.5	13.6
(ii) Other Financial Assets	193.9	146.5	140.8	152.8	120.9
Deferred Tax Assets	33.5	17.8	8.6	9.2	7.9
Income Tax Assets	8.7	10.5	10.5	7.3	6.5
Other Non Current Assets	45.7	3.8	1.9	9.7	6.1
Current Assets	346.3	311.6	209.7	109.9	141.4
Inventories	0.1	0.1	0.1	0.1	0.1
Financial Assets					
(i) Trade Receivables	127.7	89.5	85.8	55.7	72.3
(ii) Cash	70.6	100.5	25.5	19.6	31.5
(iii) Bank	22.2	27.7	10.0	2.4	2.1
(iv) Other financial assets	111.1	78.3	77.9	14.5	27.7
Other Current Assets	11.1	12.1	6.9	13.6	3.9
Asset classified as held for sale	3.5	3.3	3.5	4.0	3.8
Total Assets	964.8	792.8	685.5	536.3	442.0

Equity & Liabilities (Rs. Crs)	Mar-22	Mar-21	Mar-20	Mar-19	Mar-18
Total Equity	532.7	442.6	299.9	235.4	185.7
Share Capital	14.1	14.1	12.8	7.2	1.3
Reserves & Surplus	402.6	333.7	211.3	172.0	138.5
Non Controlling Interest	115.9	94.8	75.8	56.2	45.9
Non-Current Liabilities	194.8	156.1	203.1	147.4	110.3
Financial Liabilities					
(i) Borrowings	102.4	84.5	145.1	105.5	80.6
(ii)Lease Liabilities	3.2	3.3	3.0	0.0	0.0
Provisions	68.2	56.1	41.8	30.3	21.3
Deferred Tax Liabilities	21.1	12.1	13.2	11.6	8.4
Current Liabilities	237.3	194.1	182.4	153.5	146.0
Financial Liabilities					
(i) Borrowings	67.9	64.8	64.2	61.4	52.4
(ii)Lease Liabilities	1.1	1.1	0.9	0.0	0.0
(ii) Trade Payables	87.1	60.9	54.1	36.2	31.7
Other Financial Liabilities	45.8	39.2	39.8	39.2	46.8
Other Current Liabilities	10.3	10.2	8.1	4.9	3.9
Income Tax Liabilities	13.5	6.5	6.9	7.3	7.3
Provisions	11.5	11.3	8.3	4.6	4.0
Total Equity & Liabilities	964.8	792.7	685.5	536.3	442.0

Consolidated Cash Flow Statement



Particulars (Rs. in Crs)	Mar-22	Mar-21	Mar-20	Mar-19	Mar-18
Net Profit Before Tax	112.7	70.6	82.0	47.7	48.8
Adjustments for: Non -Cash Items / Other Investment or Financial Items	52.9	48.6	54.2	34.7	25.6
Operating profit before working capital changes	165.6	119.2	136.2	82.4	74.4
Changes in working capital	(38.8)	9.4	(19.5)	(37.6)	(29.8)
Cash generated from Operations	126.9	128.6	116.7	44.8	44.6
Direct taxes paid (net of refund)	(20.7)	(17.1)	(20.9)	(14.1)	(8.5)
Net Cash from Operating Activities	106.2	111.5	95.8	30.7	36.1
Net Cash from Investing Activities	(140.3)	(32.8)	(103.7)	(53.7)	14.1
Net Cash from Financing Activities	4.1	(3.7)	13.9	11.1	(29.5)
Net Decrease in Cash and Cash equivalents	(30.0)	75.1	6.0	11.9	20.7
Add: Cash & Cash equivalents at the beginning of the period	100.6	25.5	19.6	31.5	10.9
Cash & Cash equivalents at the end of the period	70.6	100.6	25.6	19.6	31.6



ANTONY WASTE HANDLING CELL LIMITED



Annexures



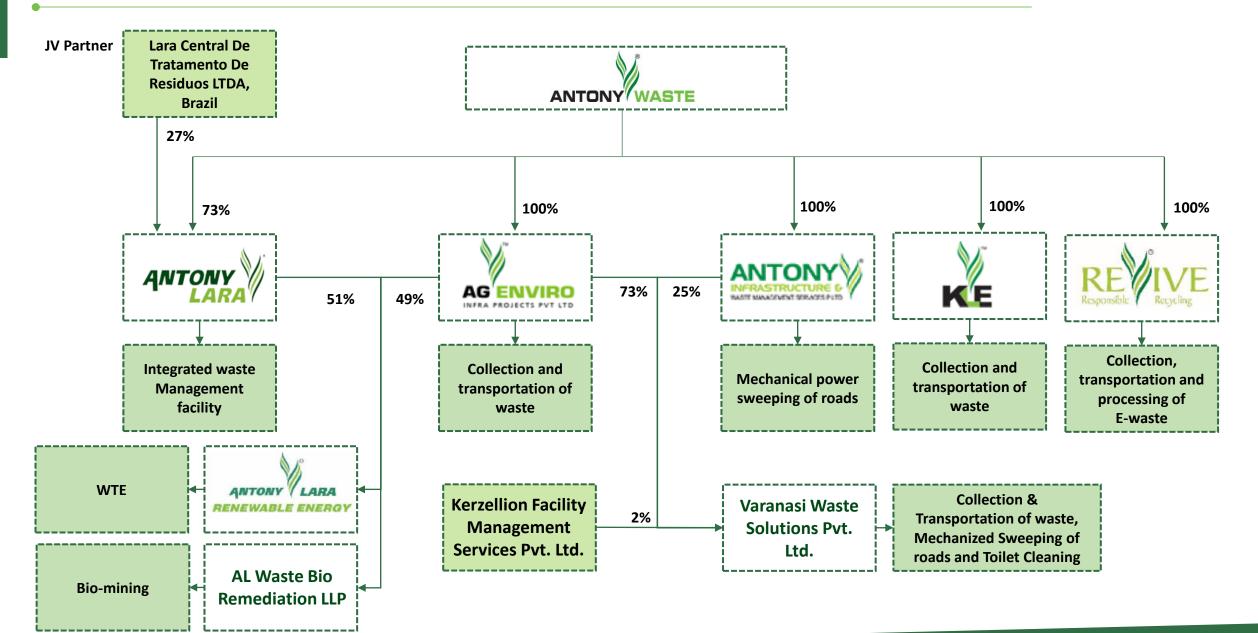
Quality Cum Cost Based Bidding Process



		Bidding	Process		
Peruse the RFP Understand the scope size & scale of project Tender conditions & stipulation analysis Geography study Financial & Non- financial viability Tender Evaluation	 Project area analysis Feasibility study - Project report Key Execution & Admin. risks Route map study Previous contracts in the site area Local laws and taxes Pre-bid meeting Initial Assessment & Analysis	 Actual bidding Technical criteria fulfillment Eligibility Quote the rate Meeting all the criteria Contract award WTE, Segregation and Bio - mining	Post-Bidding Process	 Provide project plans, structural/architectura l designs LoA or LoI by the client for contract award Post award, begin mobilizing manpower, vehicles & equipment resources & setting up of site offices, stores & other ancillary facilities 	 Compliance with various covenants for project closure For projects on operation and maintenance basis, entire vehicle fleet is required to be returned to the municipality (not required for DBOO & BOO contracts) For projects involving landfills, requirement of restoring the land t its original condition at company's own cost
	Pre-Bidding Proces	SS		Post bidding stage	Post completion stage

Group structure





Our Operations & Facilities





Abbreviations



- ALESPL: Antony Lara Enviro Solutions Private Limited
- AWHCL: Antony Waste Handling Cell Limited
- BN : Billion
- BLF: Bio-Reactor Landfill
- C&T: Collection and Transportation
- DBOOT : Design, Build, Own Operate and Transfer
- GNIDA: The Greater Noida Industrial Development Authority
- GPS : Geo Positioning System
- LARA: Lara Central De Tratamento De Rediduous LTDA
- LoA: Letter of Acceptance
- Lol: Letter of Intent
- KCAL : Kilocalorie
- MCD: Municipal Corporation of Delhi
- MRF: Material Recovery and Compost Facility
- MSW: Municipal solid waste
- MSWM: Municipal Solid Waste Management
- MMT: Million Metric Tonnes
- MW : Megawatt
- NMMC: The Navi Mumbai Municipal Corporation
- RDF : Refuse Derived Fuel

- SLF: Sanitary Landfill
- SWM: Solid Waste Management
- TMC: The Thane Municipal Corporation
- TPD: Ton / Day
- UMC: The Ulhasnagar Municipal Corporation
- W2E: Waste to Energy

Contact Information





THANK YOU

