

GE T&D India Limited

(formerly ALSTOM T&D India Limited) L31102DL1957PLC193993

A7, Sector 65, Noida-201301 Uttar Pradesh, India

T +91 120 4790000 F +91 120 4790288 www.ge.com/in/ge-td-india-limited

November 6, 2017

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
MUMBAI 400 001

The Manager
Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, Bandra Kurla
Complex, Bandra (East)
MUMBAI 400 051

The Secretary
The Calcutta Stock
Exchange Limited
7, Lyons Range
KOLKATA 700 001

Code No. 522275

Symbol: GET&D

Code No. 17035

Dear Sir,

Sub: Analyst Presentation

Further to our letter dated October 27, 2017, enclosed please find a copy of the analyst presentation in respect of earnings conference call with analysts/ institutional investors.

You are requested to take note of the same.

Thanking you,

Yours faithfully,

For GE T&D India Limited

Manoj Prasad Singh Company Secretary



GE T&D India Limited

(formerly Alstom T & D India Ltd.)

Financial results for the second quarter and half year ended Sep 30, 2017

Sunil Wadhwa, Managing Director Gaurav M. Negi, Whole-time Director & CFO Suneel Mishra, Investor Relations Officer

Nov 6th 2017, New Delhi

OG)

Disclaimer

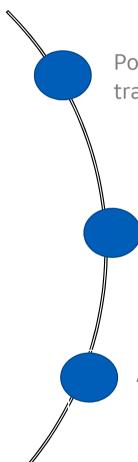
This presentation has been prepared solely for the use at analyst/investor presentation. The presentation may include forward looking statements. By attending the meeting where this presentation is made, or by reading the presentation slides, you agree to be bound by the following limitations-

- GE T&D India Limited cannot give assurance to the correctness of such information and statements. These **forward-looking information and statements** can generally be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements sometimes use terminology such as "targets", "believes", "expects", "aims", "assumes", "intends", "plans", "seeks", "will", "may", "anticipates", "would", "could", "continues", "estimate", "milestone" or other words of similar meaning and similar expressions or the negatives thereof;
- By their nature, forward-looking information and statements involve known and unknown risks, uncertainties and other important
 factors that could cause the actual results, performance or achievements of the Company to differ materially from any future results,
 performance or achievements that may be expressed or implied by the forward-looking information and statements in this
 presentation. Should one or more of these risks or uncertainties materialize, or should any underlying assumptions prove to be
 incorrect, the <u>Company's actual financial condition or results of operations could differ materially from that
 or those described herein as anticipated, believed, estimated or expected
 </u>
- Given the aforementioned uncertainties, prospective or present investors are cautioned **not to place undue reliance** on any of these forward looking statements
- <u>No part of this presentation</u>, nor the fact of its distribution, <u>should form the basis of</u>, or be relied on in connection with, <u>any contract or commitment or investments decision whatsoever</u>. Investor/prospective investors must seek advise on specific situation from well-informed legal, investment, tax, financial, and management professionals
- This presentation and its contents are confidential and must not be distributed, published or reproduced. <u>This presentation does</u> <u>not constitute a recommendation regarding the securities of the Company.</u>



GETDIL_Q2 2018 Results November 6, 2017 2

Key Commissioning



Pole 2 of Champa-Kurukshetra 800 kV UHVDC link, making it first link in India transmitting 3000 MW of power through HVDC

440 kV AIS substation for Tamil Nadu Transmission Corporation Limited in Rasipalayam.

400 kV AIS substation for Jindal Steel Works in Bellary.

Strong focus on execution continues....



Key Orders

Customer

Doosan Power Systems

Marine Electricals

Saurya Urja

CPCL

ABB

Energypac

Amararaja Power

Project

Jawaharpur (2X660MW TPP)

Obra (2X660 TPP- GT/ICT/SR)

Solar Project 50MW- ACBOS & DC Wrap

Bhadla/Jodhpur/-220KV Phase II

Manali - 145kv Substation

Disconnector & Earthing Switches

PGCB various site FOTE & Integration

KSPDCL Lot 2 - Tumkur Solar

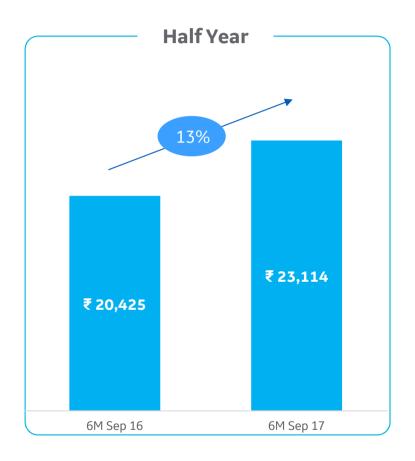
... key orders won in private sector despite tough market conditions



Order intake

(Million ₹)





... well positioned with Orders In Hand of 81 BINR (Approx. 2 years of Sales)



Sales execution

(Million ₹)





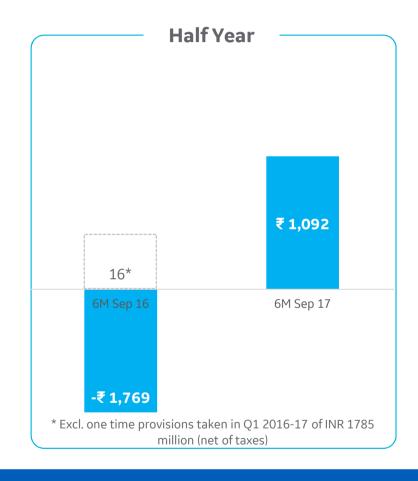
... despite GST impact, execution is driving growth in H1



Profit after tax

(Million ₹)





... Strong operating performance and cost optimisation



Key Data: 2nd Quarter and half year ended 30 Sep 2017

(Million ₹)

Second Quarter

Half Year

	Q2 2017-18	Q2 2016-17	Change ∆	H1 2017-18	H1 2016-17	Change ∆
Sales Revenue	8,700	8,787	-1%	21,333	17,851	20%
Operating Profit (EBIT) % of Sales	920 10.6%	554 6.3%	+4pt	2,173 10.2%	(1,149) * (6.4%)	+17pt
Profit after Tax	475	205		1,092	(1,769)*	
% of Sales	5.5%	2.3%	+3pt	5.1%	(9.9%)	+15pt

^{*}Excl. one time provisions of INR 1785 million (net of taxes) ...

- Operating Profit 463 MM & 2.6% of Sales.
- Profit after Tax 16 MM & 0.1% of Sales.



Thank you

http://www.ge.com/in/ge-td-india-limited

Suneel Mishra **Investor Relations Officer** Email id - suneel.mishra@ge.com

