

August 12, 2025

The Manager Listing Department BSE Limited P.J. Towers, Dalal Street, Mumbai – 400001  <b>Name of Scrip:</b> Elitecon International Limited <b>Scrip Code:</b> 539533	The Calcutta Stock Exchange Limited 7, Lyons Range, Dalhousie, Kolkata-700001, West Bengal
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Dear Sirs,

**Subject: Unaudited Financial Results -Investors Presentation**

Further to the Board meeting outcome dated August 12, 2025, in relation to the consideration and approval of Unaudited Financial Results of Elitecon International limited (“the Company”) for the Quarter ended June 30, 2025, we now enclose a presentation on the Company’s financial performance for the aforesaid period for information of the investors.

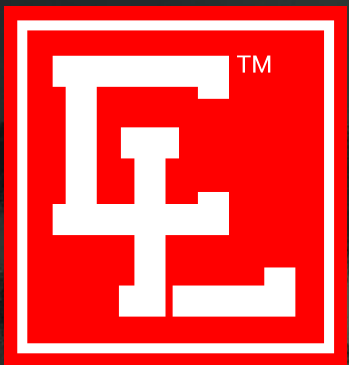
Thanking you

Yours Truly,

For **ELITECON INTERNATIONAL LIMITED**

**VIPIN**  
**SHARMA**  
Digitally signed  
by VIPIN SHARMA  
Date: 2025.08.12  
16:51:40 +05'30'

**(VIPIN SHARMA)**  
**Managing Director**  
**DIN: 01739519**



# Elitecon International Limited

INVESTOR UPDATE: Q1 FY 2026





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The Company does not undertake any obligation to publicly update or revise any forward-looking statements, whether due to new information, future developments, or otherwise, except as required by applicable law.

# Industry Overview

GLOBAL TOBACCO LANDSCAPE



# Global Tobacco Industry

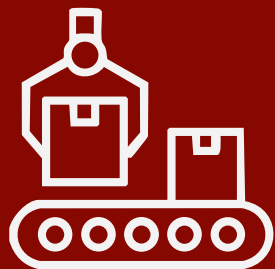
The global tobacco industry is one of the most established and regulated sectors in the world, encompassing the cultivation, processing, manufacturing, and marketing of tobacco products such as cigarettes, cigars, smokeless tobacco, and emerging alternatives like e-cigarettes and heated tobacco.

The industry is driven by both mature markets in North America and Europe, and fast-growing demand in Asia-Pacific, Africa, and parts of Latin America. While traditional cigarette consumption is declining in many developed countries due to health regulations and shifting consumer preferences, growth in reduced-risk products and high-volume emerging markets continues to sustain the sector.

Tobacco remains a significant agricultural commodity, a major source of tax revenue for governments, and a substantial employer in farming and manufacturing. However, it also faces evolving challenges from health advocacy, ESG considerations, and innovation pressures, making it a sector in transition balancing legacy products with new-generation nicotine delivery systems.



**\$850B**  
Global Market Value



**6M tons**

total annual production



**1.3B**

global smokers



**\$200B**

tax revenue per year



**5.5T**

sticks consumed per year



**65%**

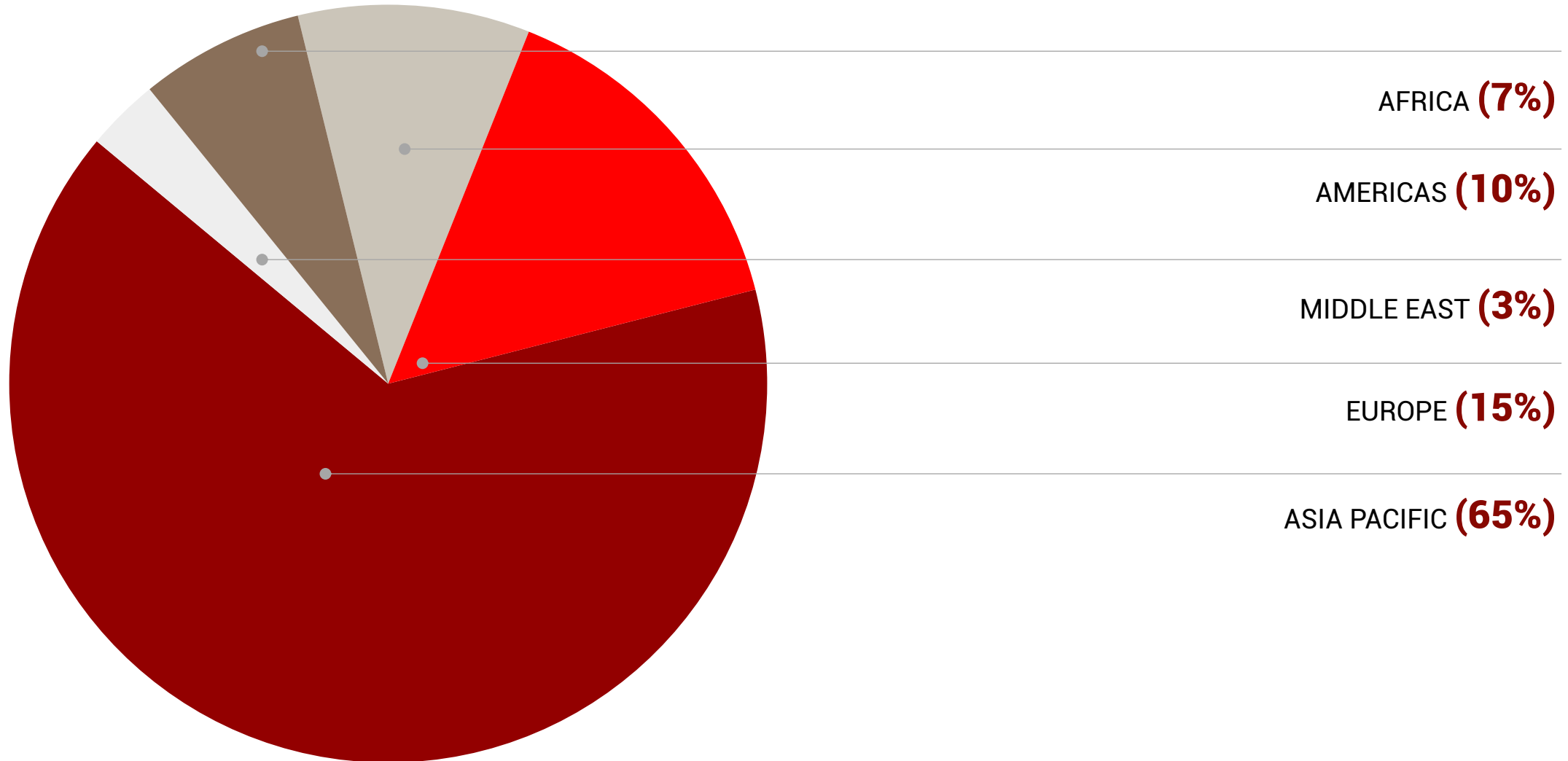
smokers are from Asia-Pacific



**\$30B**

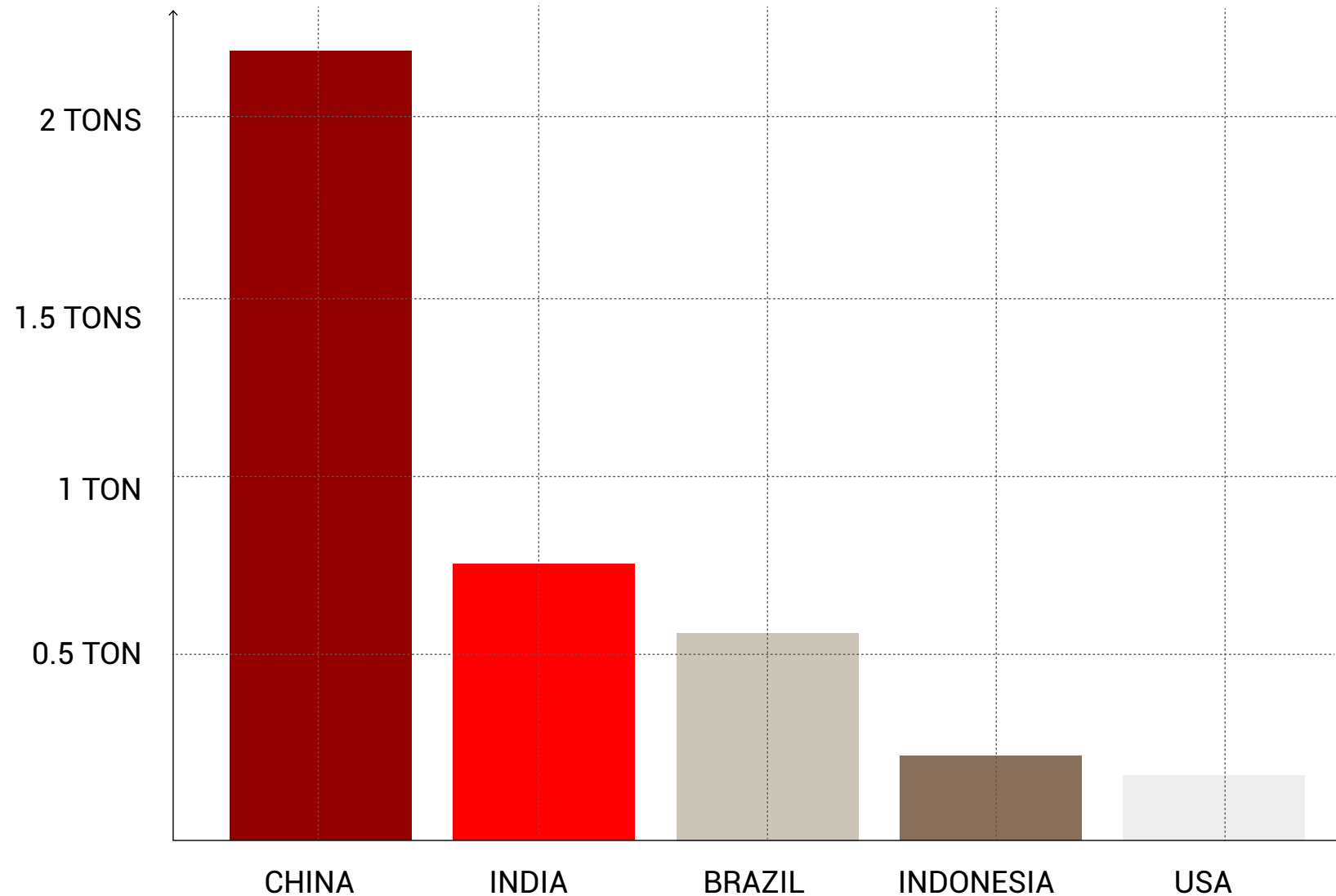
RRP market value

# Global Tobacco Consumption by Region (2024)





# Top Tobacco Producing Countries (2023)



# Industry Overview

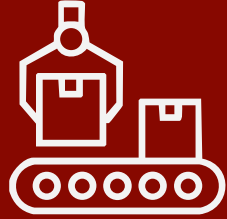
INDIAN TOBACCO LANDSCAPE

# Indian Tobacco Industry



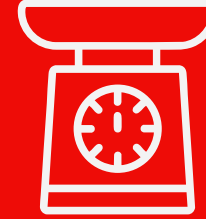
India is the world's second-largest producer of tobacco, contributing about 9% of global output with ~772,000 tons annually. The sector spans leaf cultivation, cigarette manufacturing, beedi production, and smokeless tobacco, employing 36 million people across farming, processing, and trade. Tobacco accounts for ~12% of India's excise revenue and 4% of agricultural exports. While domestic demand is driven largely by smokeless forms, India is also a major exporter, earning over US\$840 million annually from raw tobacco and cigarettes. The industry operates under strict regulation through the COTPA Act, pictorial warnings, and public smoking bans, yet remains a critical agricultural and economic contributor.





# 2nd

largest tobacco producer  
globally after China



# 772K tons

unmanufactured tobacco  
(2022) on 4.25 lakh hectares



# 9%

Global share of world  
tobacco output



# 804.8K tons

market size in 2024



# 23K CR

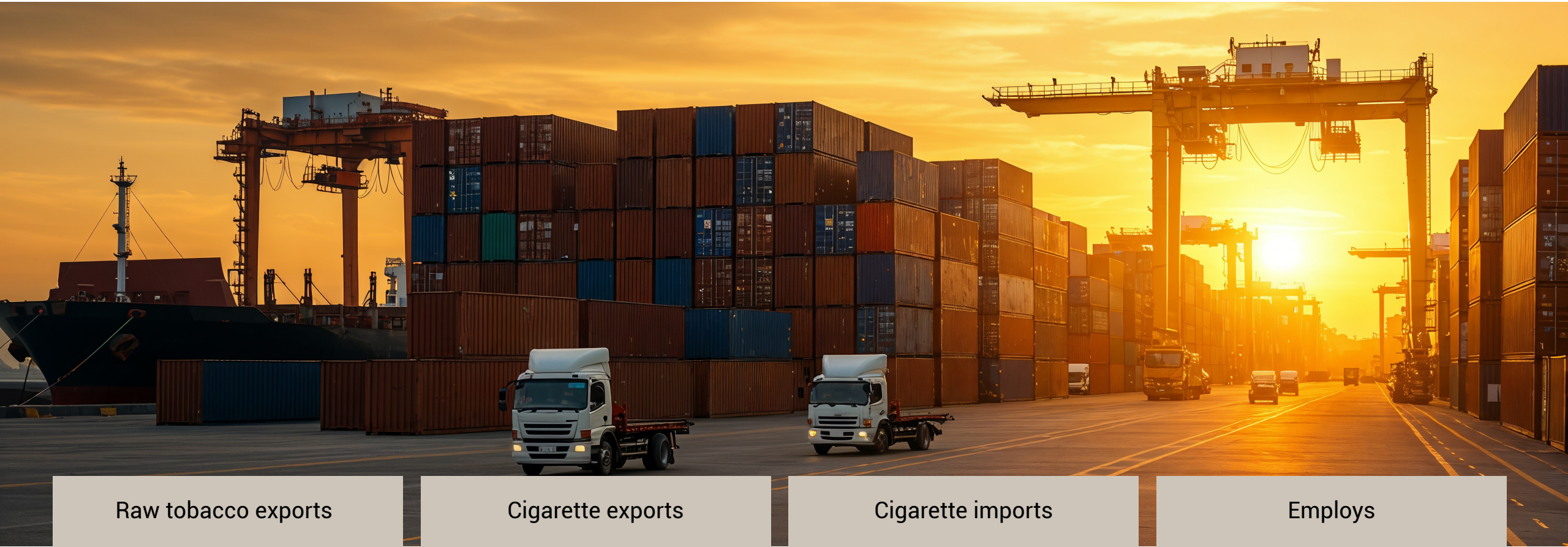
in excise revenue



# 9K CR

foreign exchange earnings.

# Economic Impact & Exports



Raw tobacco exports

**7K CR**

(INR, 2022)

Cigarette exports

**830 CR**

(INR, 2023)

Cigarette imports

**216 CR**

(INR, 2023)

Employs

**300 CR**

(farming, processing, trade)



# Consumption & Prevalence



**10.7%**

smoking products

Approximately

**267M**

adults use tobacco

**21.4%**

smokeless products

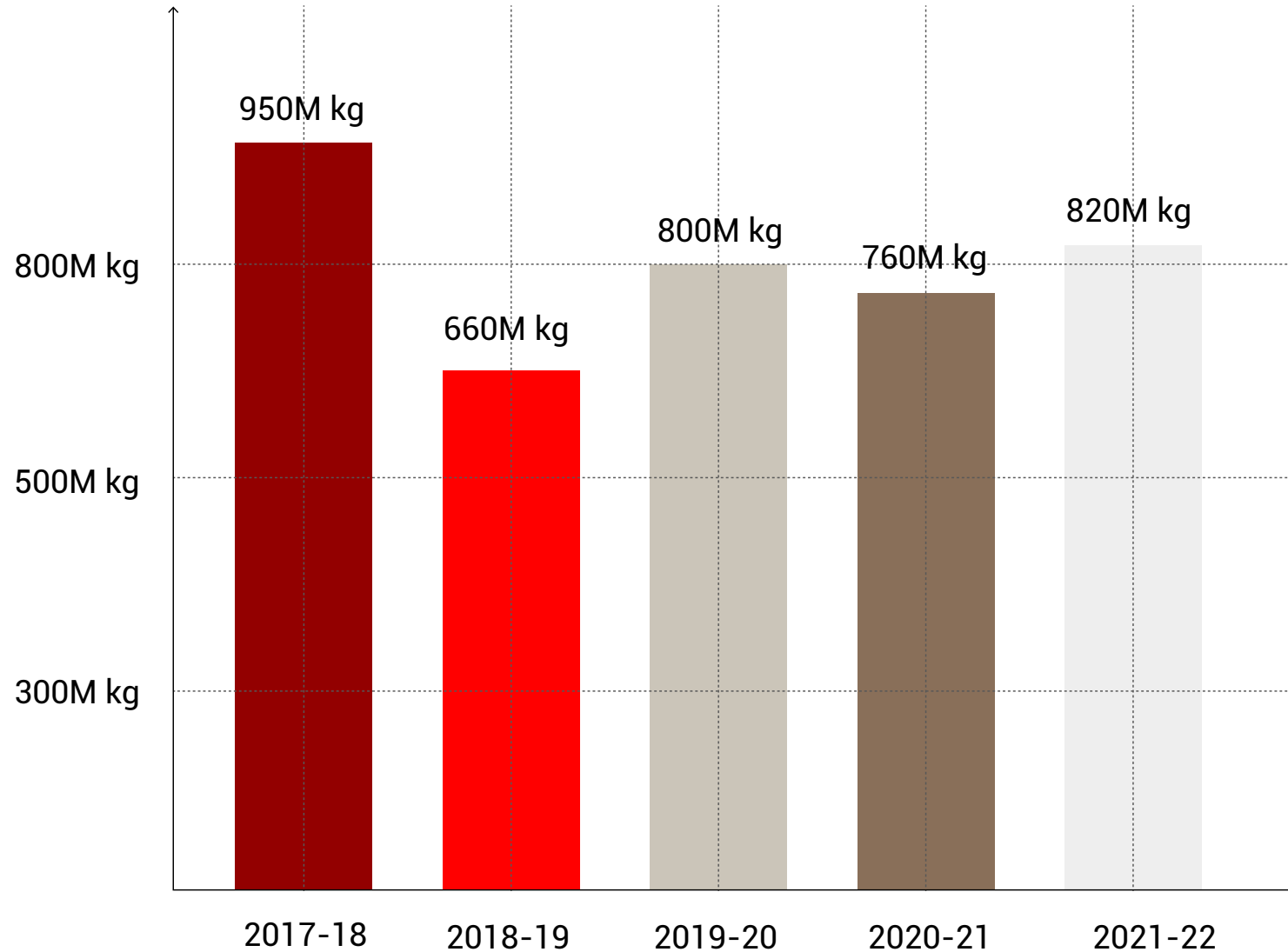
More than

**6K**

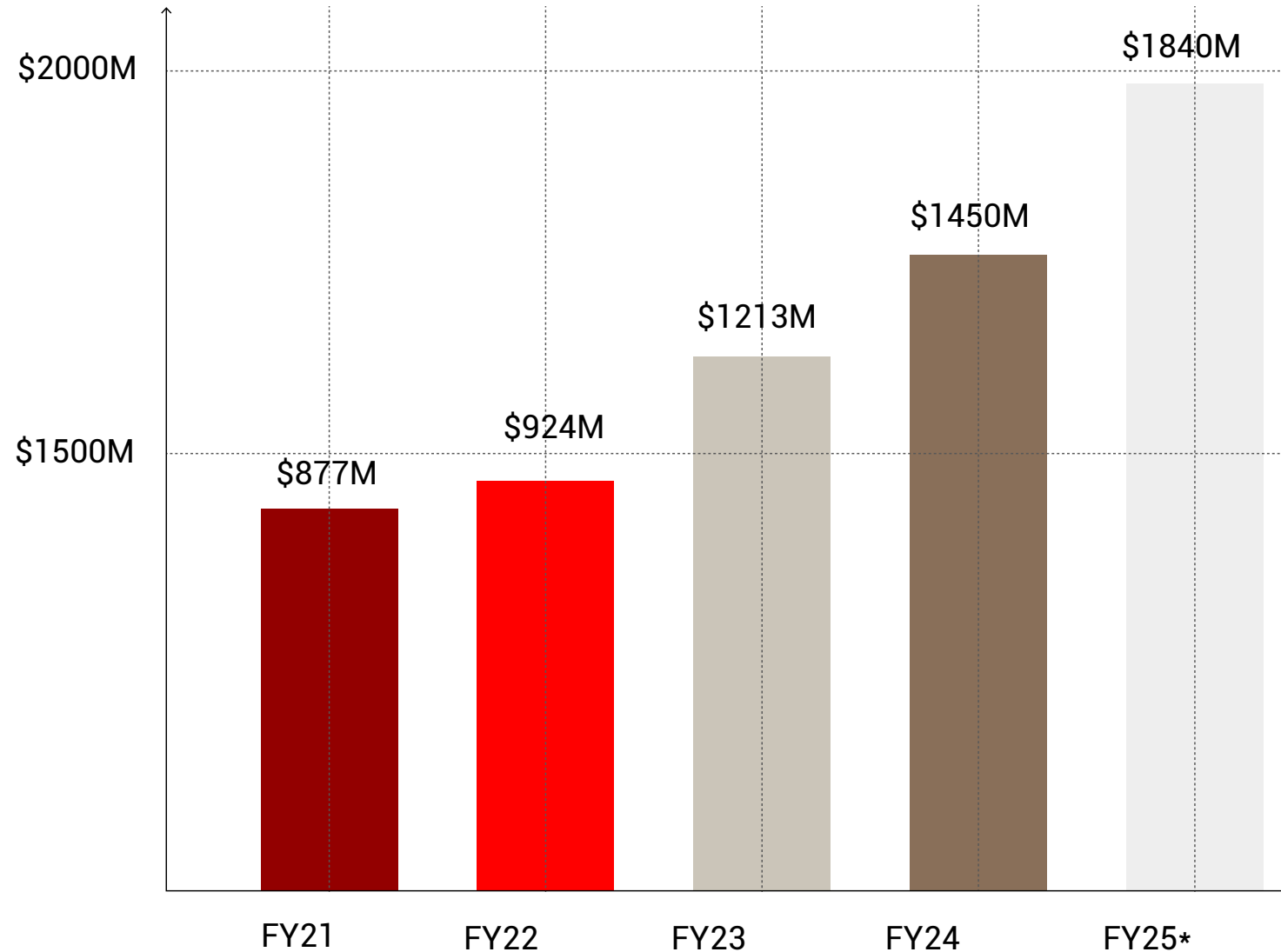
new users/day



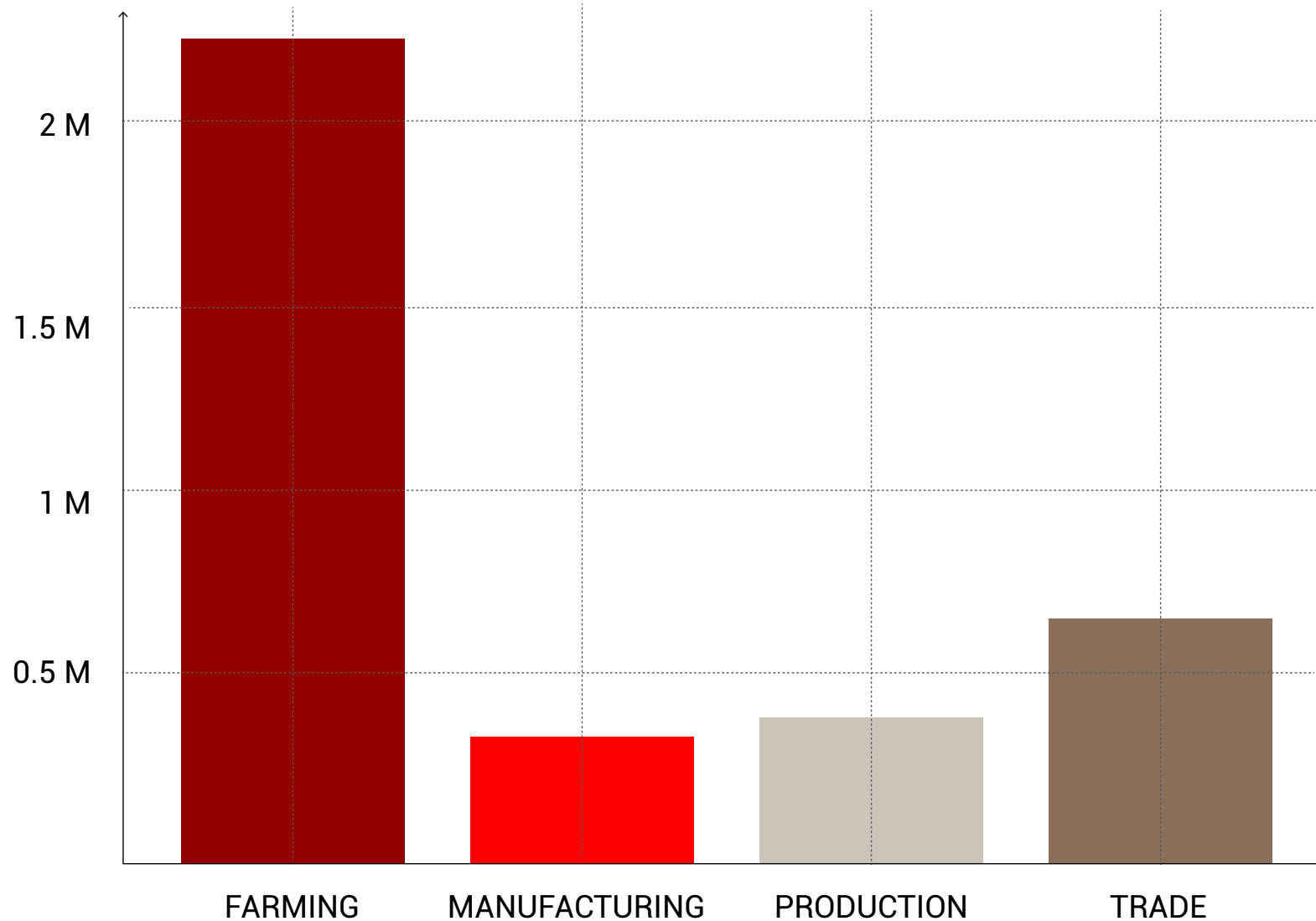
# Tobacco Production in India (2023)



# Tobacco Exports in India (2025)



# Employment in Indian Tobacco Industry (2021)





# Brand Overview

ELITECON INTERNATIONAL LIMITED



**ELITECON**  
**INTERNATIONAL**

# Legacy to Leadership: A New Chapter Begins

Elitecon International LTD. is evolving, honouring our legacy while stepping boldly into the future. Our new identity reflects a renewed commitment to innovation, global growth, and sustainable excellence.





# Powering the Future of Global Trade & Consumer Products

Elitecon International Limited (EIL) is a publicly listed company on BSE and CSE, with a longstanding legacy of innovation and growth in manufacturing, global exports, and innovation-led consumer goods. Headquartered in India with operations across the UAE, UK, Singapore, and more than 50 other nations, EIL has emerged as a trusted name in high-volume production, sectoral diversification, and global trade enablement.

Established in 1987 (erstwhile Kashiram Jain & Company Limited), EIL began as a tobacco manufacturing company and has since evolved into a multi-vertical FMCG powerhouse, delivering consistent excellence through scale, reliability, and proprietary innovation.





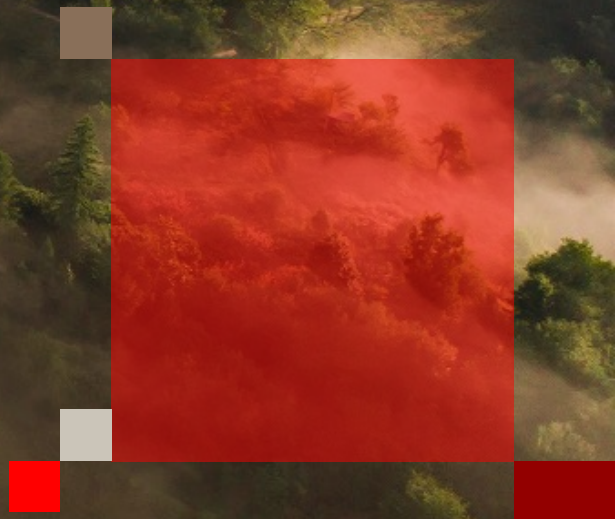


## MANUFACTURING EXCELLENCE

Our 40,000 sq. ft. fully automated manufacturing facility in Nashik, Maharashtra - is one of the most advanced units in India, with a current capacity of over 80 million cigarette sticks per month - a testament to our engineering depth and operational excellence.

## FUTURE FORWARD

From cigarettes and sheesha to premix products, our owned brands are actively exported under strict regulatory compliance and quality control protocols. This brand-led strategy has positioned EIL as a forward-facing FMCG force with deep-rooted credibility and growing market influence.





# Brand in Numbers



**551 CR**

**Annual Revenue in INR (2025)**

Testament to our growth in tobacco  
and value creation in the FMCG space.

**50+**

**Countries and Growing**

Reaching consumers across Asia,  
Europe, and the Middle East.

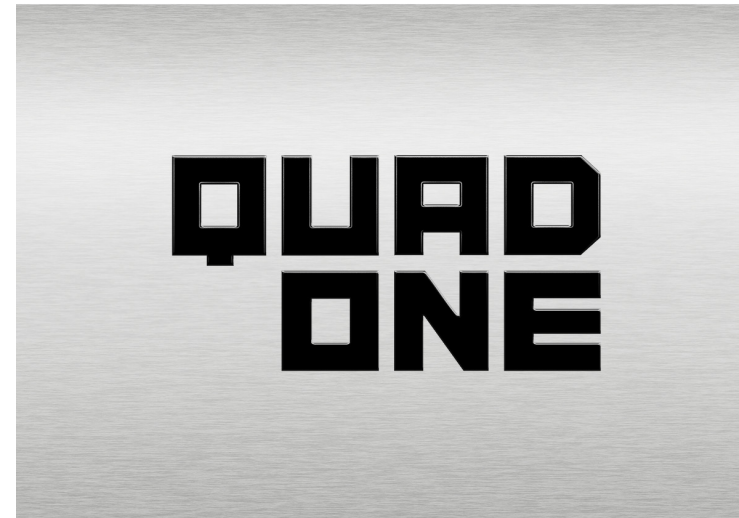
**80M**

**Cigarette Sticks Per Month**

Scalable production powered by  
precision and quality control.



# Brands of the Future: From Heritage to Innovation

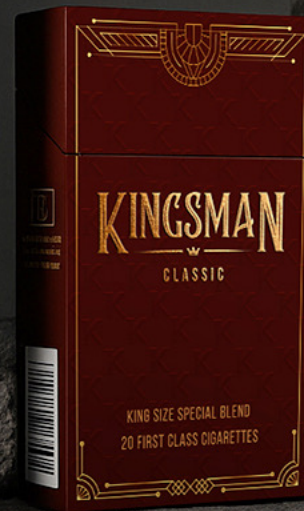




# KINGSMAN

**Refined Taste for the King in You!**

Crafted for the modern connoisseur, Kingsman delivers a premium smoking experience through its distinct blends and refined design.







## Priced Puff for Every Pocket.

A value economy cigarette brand inspired by tradition, rooted in simplicity, and perfected for everyday satisfaction.







# ELANTÉ

**Silver-Lined Sophistication.**

Elanté is a luxury cigarette brand that redefines modern elegance through bold design, refined taste, and a timeless sense of prestige.



# THE ELITEONE

**Set the Pace. Own the Finish.**

EliteOne isn't just a cigarette - it's a lifestyle statement born from the elegance, thrill, and prestige of the derby league. With race-inspired detailing, crafted taste profiles, and a poised aesthetic, every variant reflects a stride of strength and sophistication.





# QUAD ONE

## Innovation in Every Puff.

Quad One combines design, structure, and flavor innovation to craft a smoking experience that aligns with the bold, forward-thinking consumer. With minimalist aesthetics and high-tech styling, this is a brand for those who break norms, not follow them.





# Global Presence

Our presence spans key global markets, including Venezuela, Panama, Aruba, Algeria, Cameroon, Nigeria, UAE, Oman, Saudi Arabia, Turkey, Singapore, Hong Kong, Germany, and the UK-reinforcing our role as a globally competitive brand owner in tobacco and allied segments.



# What Sets us Apart

## Public Market Credibility

Listed on BSE, backed by a longstanding legacy of regulatory transparency, corporate governance, and institutional trust.

## Brand-Led Export Engine

Proprietary brands in cigarettes, sheesha, and premix tobacco are actively exported - a testament to our global recognition for product consistency.

## Advanced Manufacturing Infrastructure

One of India's most advanced automated production units, powered by precision engineering, cutting-edge systems, and global quality certifications.



# What Sets us Apart

## Global Market Penetration

Active presence in 50+ countries with culturally adapted brand portfolios, agile supply chains, and a deep-rooted export infrastructure.

## Innovation-Driven R&D

A dedicated product development vertical focused on advanced product formulations, flavour design, and product innovation aligned with evolving global regulatory landscapes.

## Socio-Economic Impact

Beyond business metrics, EIL's ecosystem supports over 2,000 individuals through direct and indirect employment -from factory floors to vendor networks - building communities as we build brands.

## OEM & Private Label Partnerships

For select global partners, EIL offers large-scale, compliant, and fast-turnaround manufacturing solutions through its OEM and private-label verticals.



# The Road Ahead

- **Food Sector Expansion**

Launching Elitecon's own food brands in India, and building a strong export pipeline for global markets. This expansion is backed by our deep manufacturing expertise, clean-label innovation, and a strong foundation in global compliance.

- **Smart Infrastructure**

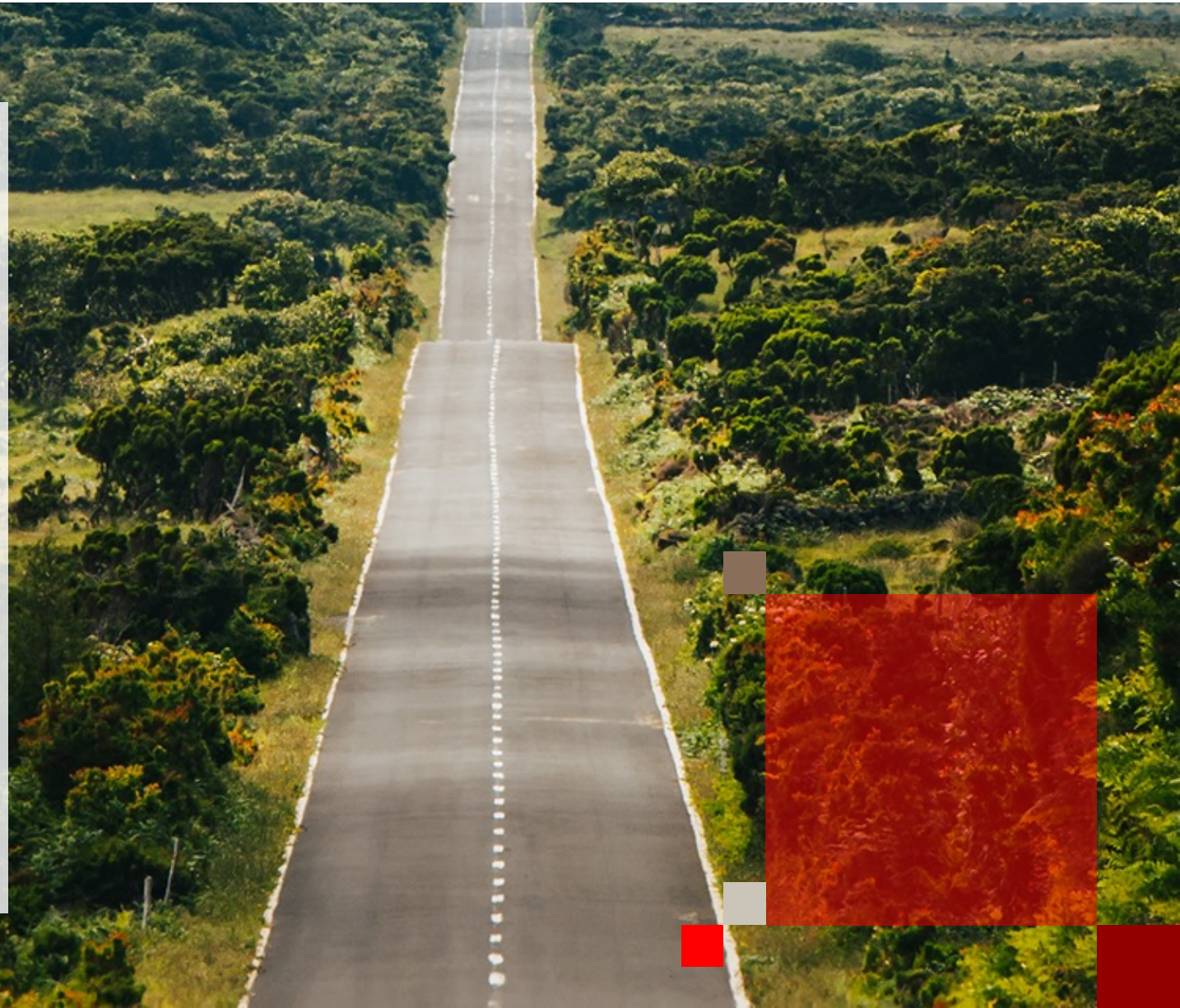
Intelligent warehousing, digitized logistics, and traceable global supply chains designed to scale with market demand.

- **Global Market Capture**

Deeper inroads into EU, MENA, and ASEAN markets with regionally compliant, export-ready food products.

- **Tech-Enabled Growth**

AI/ML-integrated production planning, advanced QC systems, and compliance dashboards for global trading partners.



# Financial Results

ELITECON INTERNATIONAL LIMITED





## Delivering Value. Strengthening Trust.

Elitecon International Limited enters FY 2026 with exceptional momentum, kicking off the year with a first quarter that reflects strong financial delivery, market adaptability, and enduring brand trust.

As a fast-growing leader in India's tobacco manufacturing industry, Elitecon International combines heritage craftsmanship with cutting-edge manufacturing excellence, ensuring consistent product quality and market responsiveness. The company's performance this quarter is a testament to its operational resilience, disciplined execution, and strategic foresight setting a powerful growth trajectory for the rest of the fiscal year.



# Strategic Pillars of Growth



## Market Responsiveness

The agility to adapt quickly to changing consumer trends, evolving regulations, and competitive market dynamics.

## Operational Excellence

Consistent focus on process optimization, cost efficiency, and value chain integration to maintain high productivity and profitability.

## Brand Trust

Strong relationships with trade partners, a loyal customer base, and an unwavering commitment to product quality and ethical practices.

# Unstoppable Momentum. Exceptional Results.

In Q1 FY 2026, Elitecon International Limited delivered a **standalone performance** that exceeded expectations across all key metrics, reaffirming its position as a market leader with strong operational fundamentals and financial discipline. This outstanding performance demonstrates EIL's agility, execution excellence, and ability to create sustained value for stakeholders, setting a powerful tone for the rest of FY 2026.



Exceptional  
Sales Growth

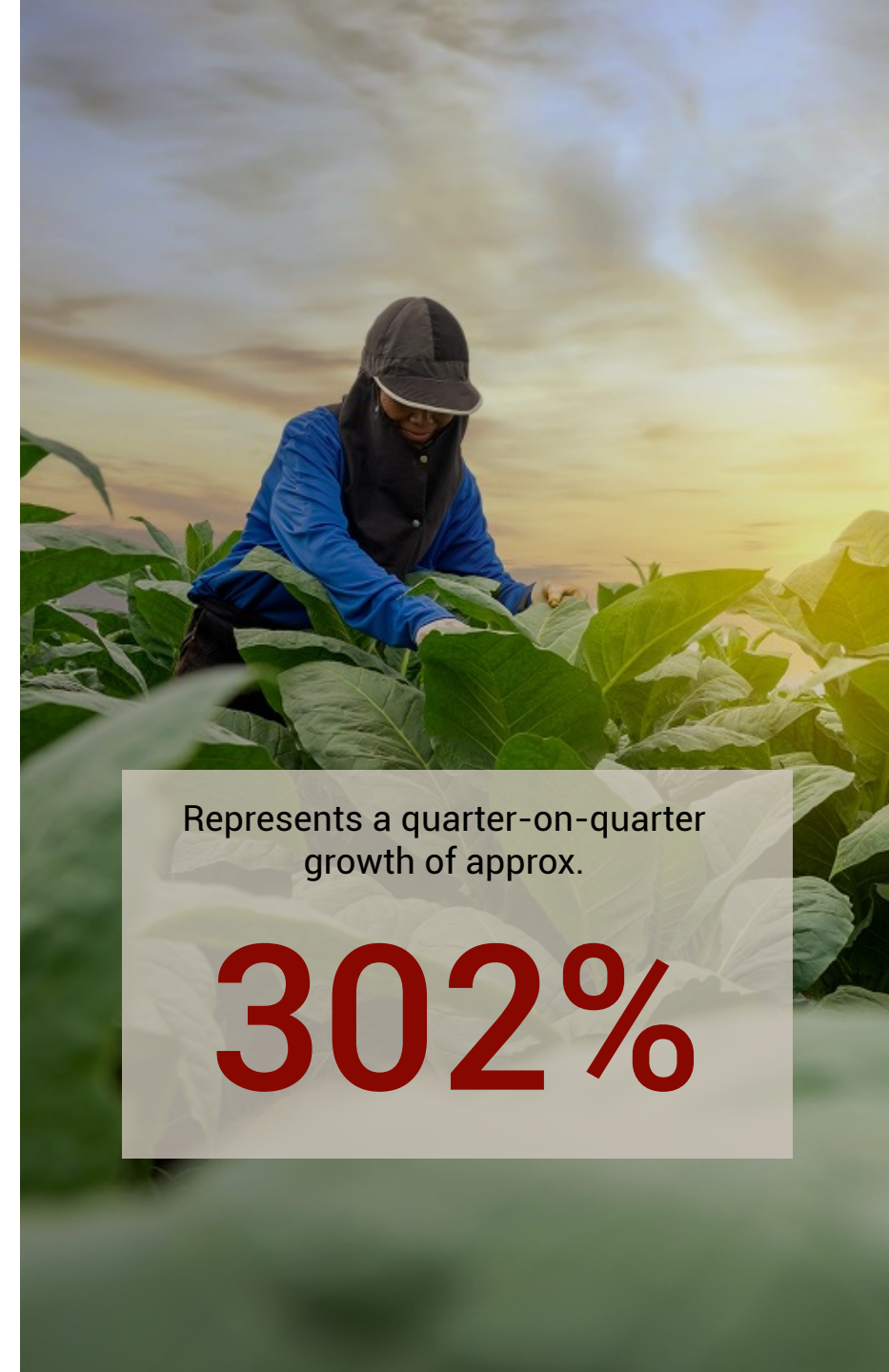
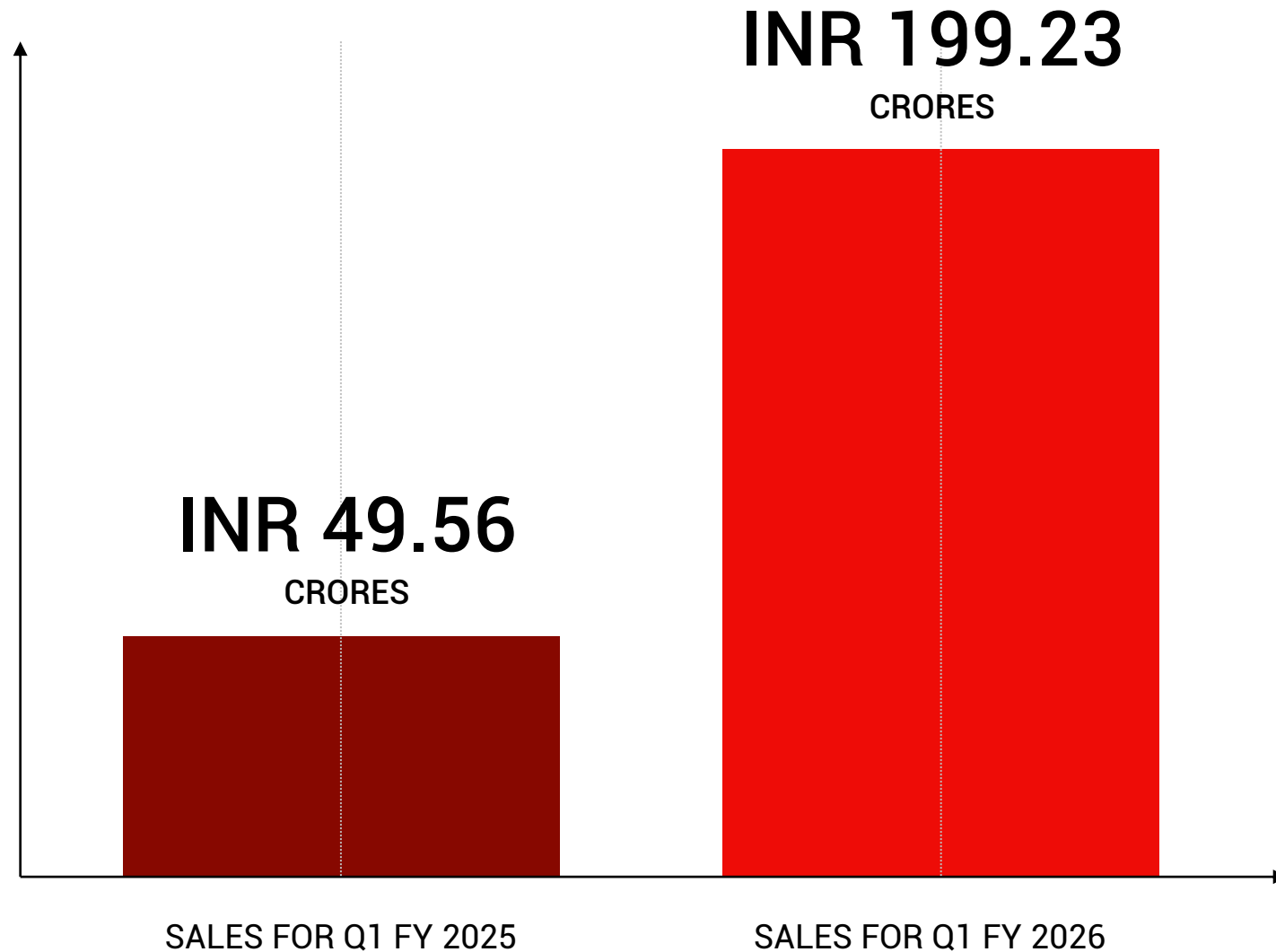


Significant  
Increase in EBITDA



Robust Profit  
After Tax (PAT)

# Exceptional Sales Growth

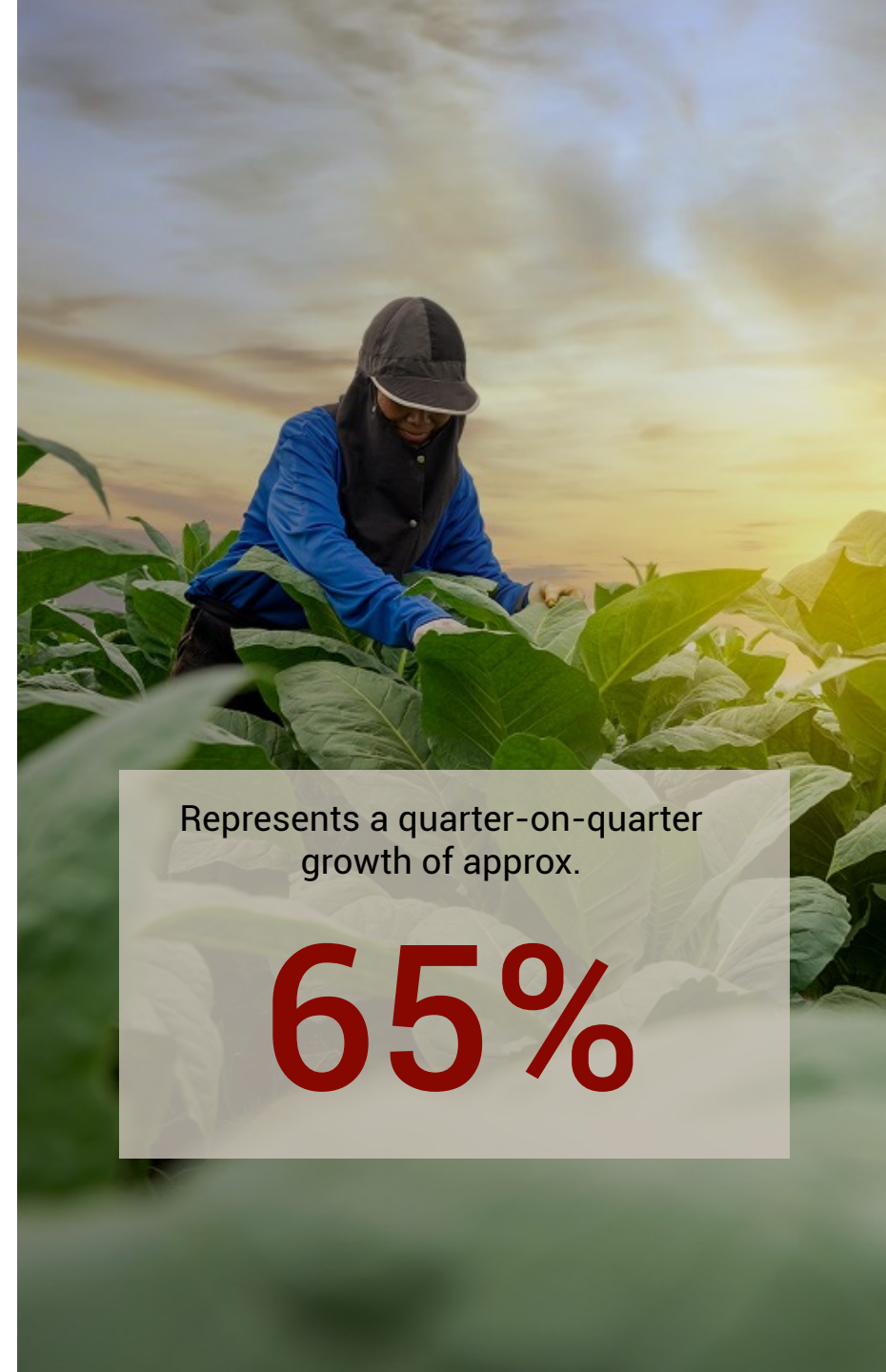
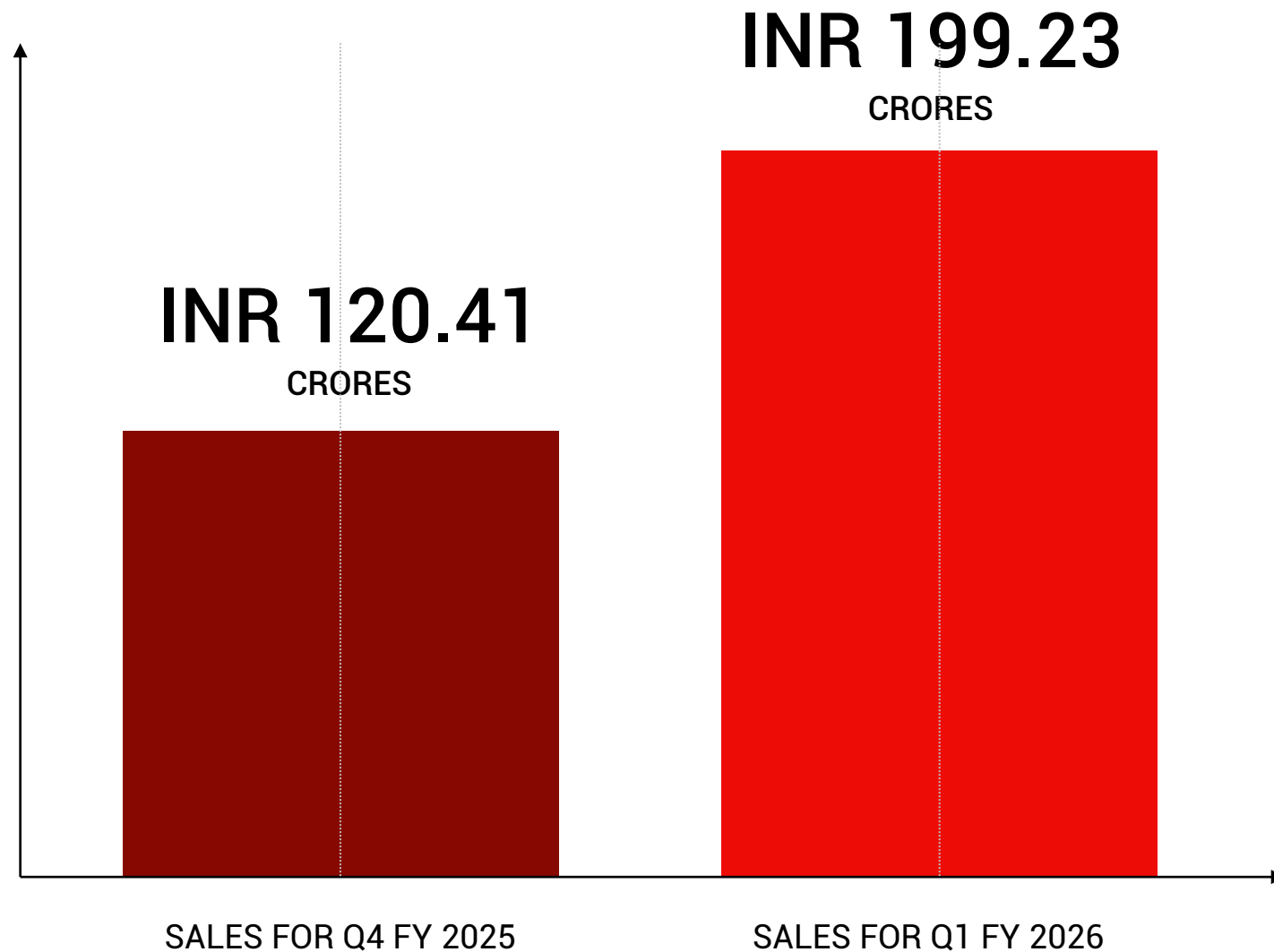


Represents a quarter-on-quarter growth of approx.

**302%**



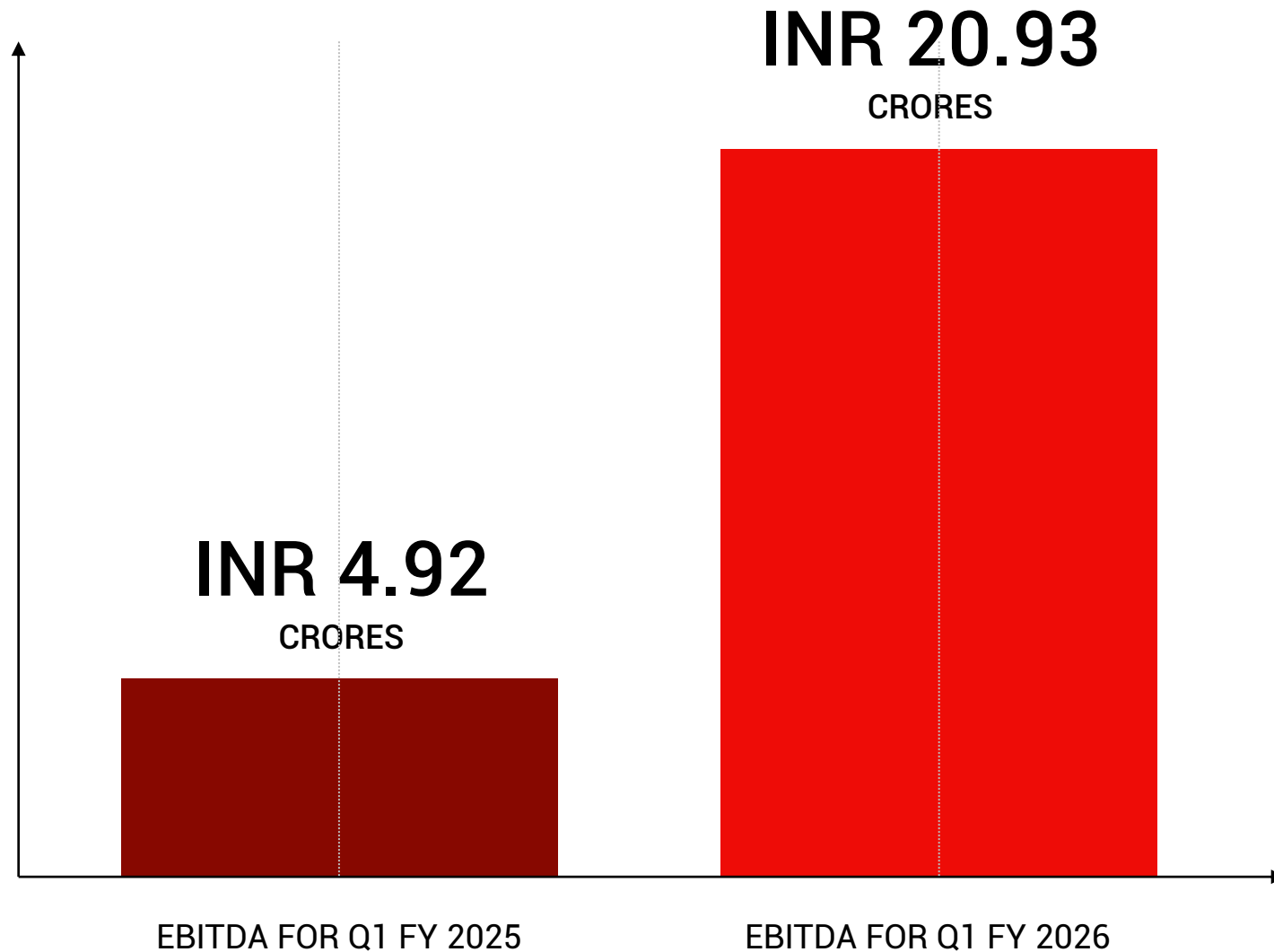
# Exceptional Sales Growth



Represents a quarter-on-quarter growth of approx.

**65%**

# Significant Increase in EBITDA



Represents a quarter-on-quarter growth of approx.

**325%**



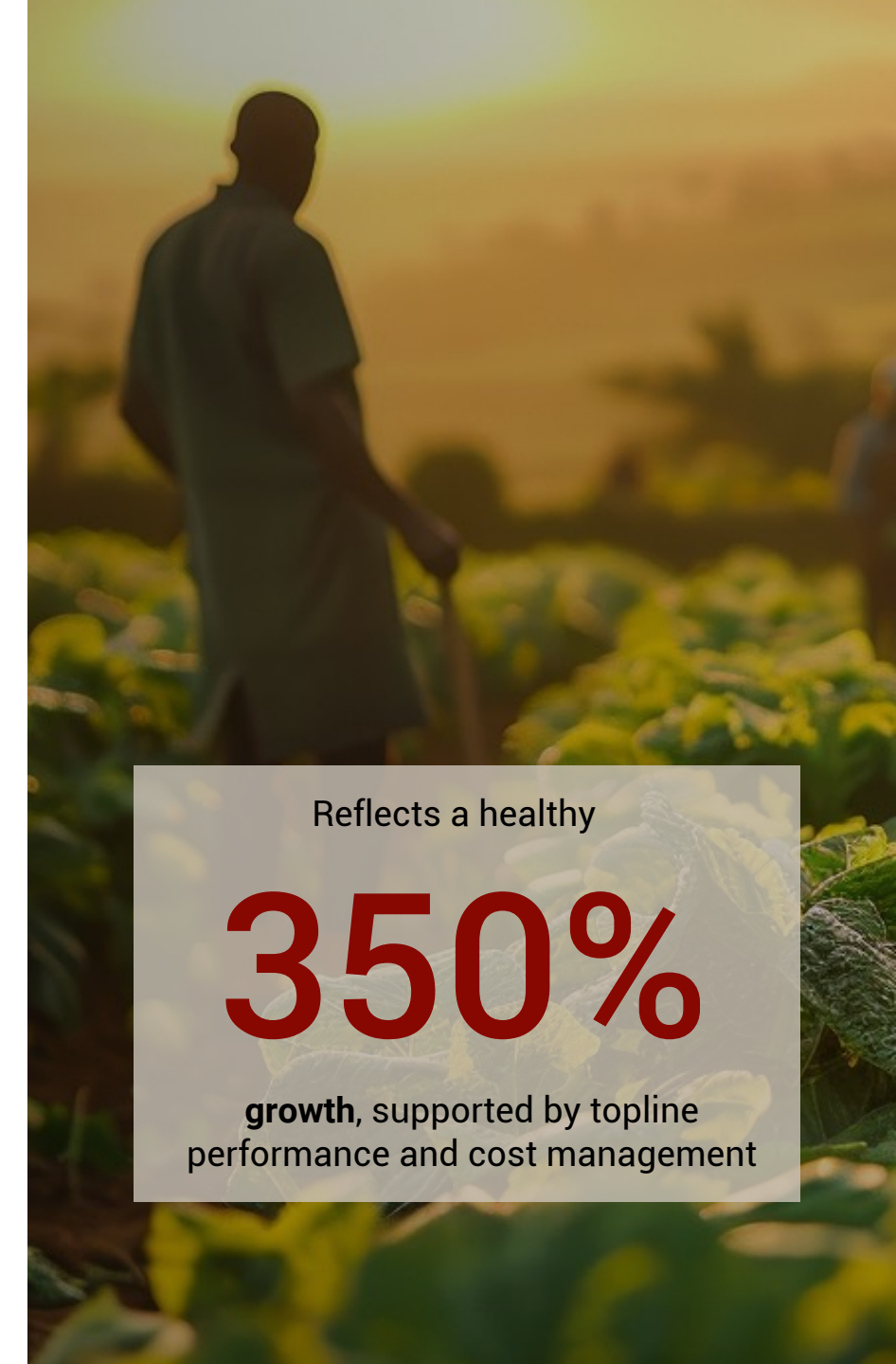
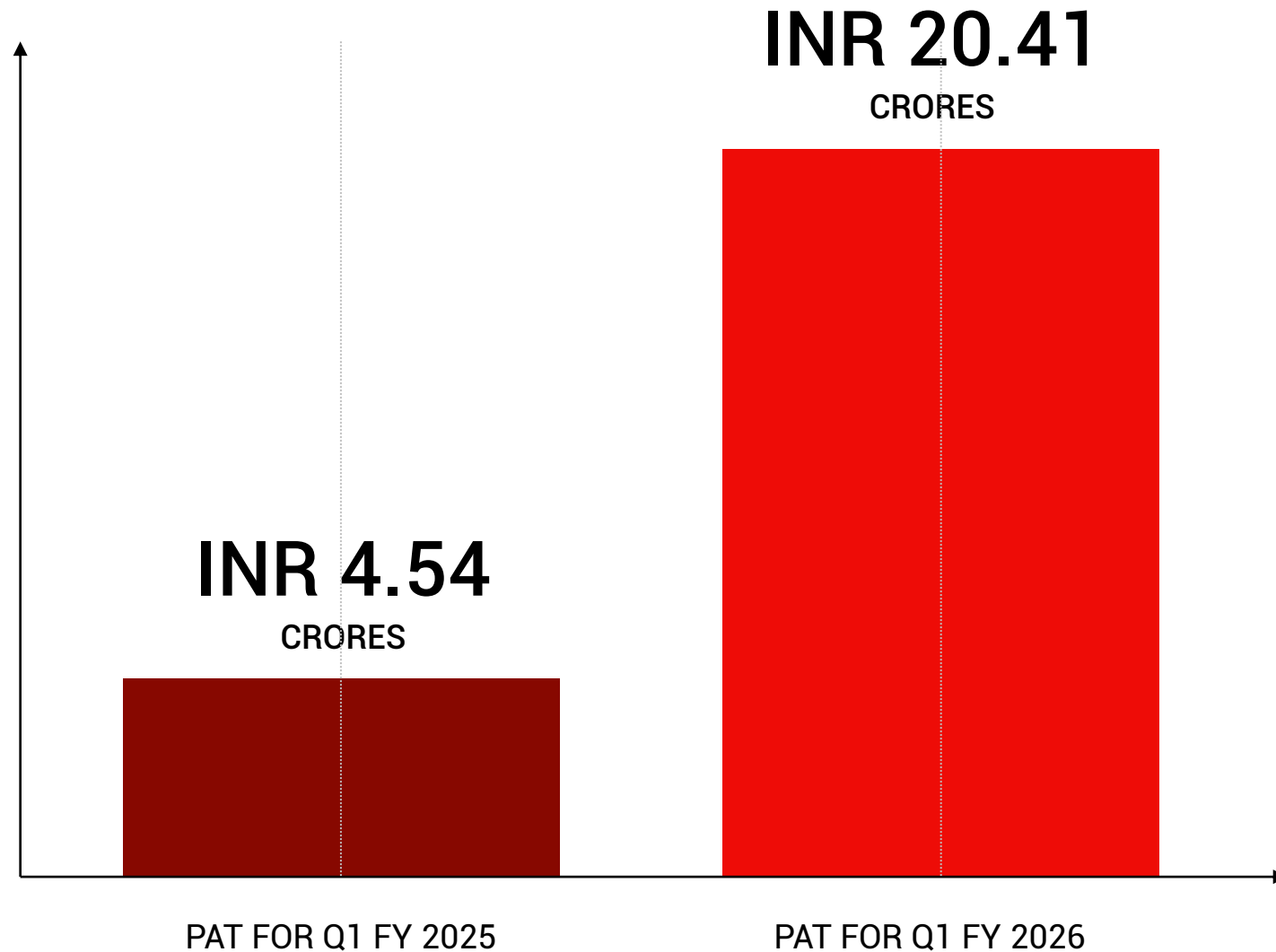
# Significant Increase in EBITDA



Represents a quarter-on-quarter growth of approx.

**62%**

# Robust Profit After Tax (PAT)



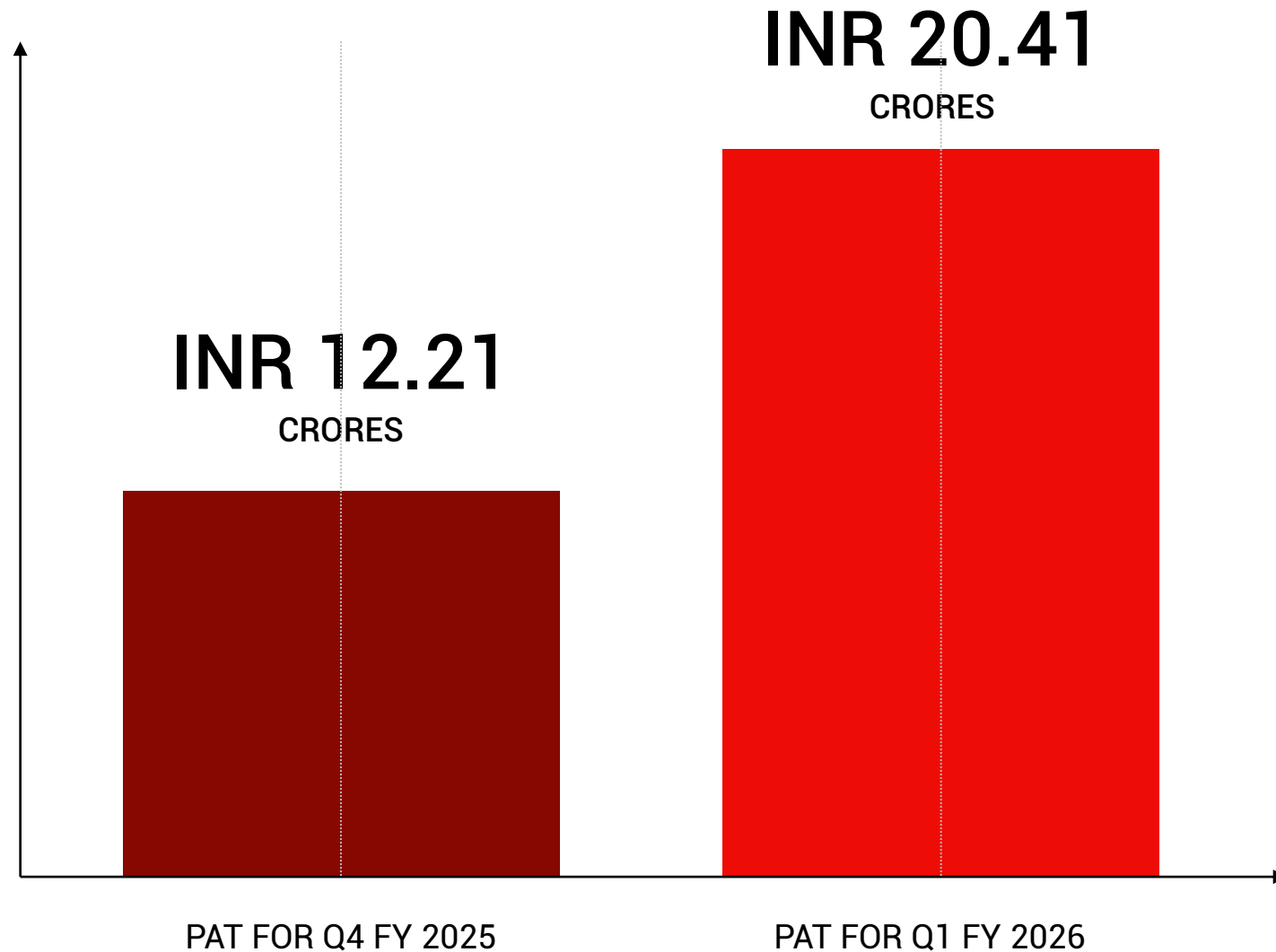
Reflects a healthy

# 350%

**growth**, supported by topline performance and cost management



# Robust Profit After Tax (PAT)



Reflects a healthy

**67%**

**growth**, supported by topline performance and cost management

# Consistent Performance. Compounding Value.

In Q1 FY 2026, Elitecon International Limited delivered exceptional **consolidated results**, reflecting the combined strength of its core business operations and strategic market execution across all verticals. These consolidated achievements underscores Elitecon's ability to drive growth at scale while maintaining operational efficiency and profitability whilst having a scalable business model, operational synergy, and strategic foresight, positioning the company for sustained leadership.



Exceptional  
Sales Growth



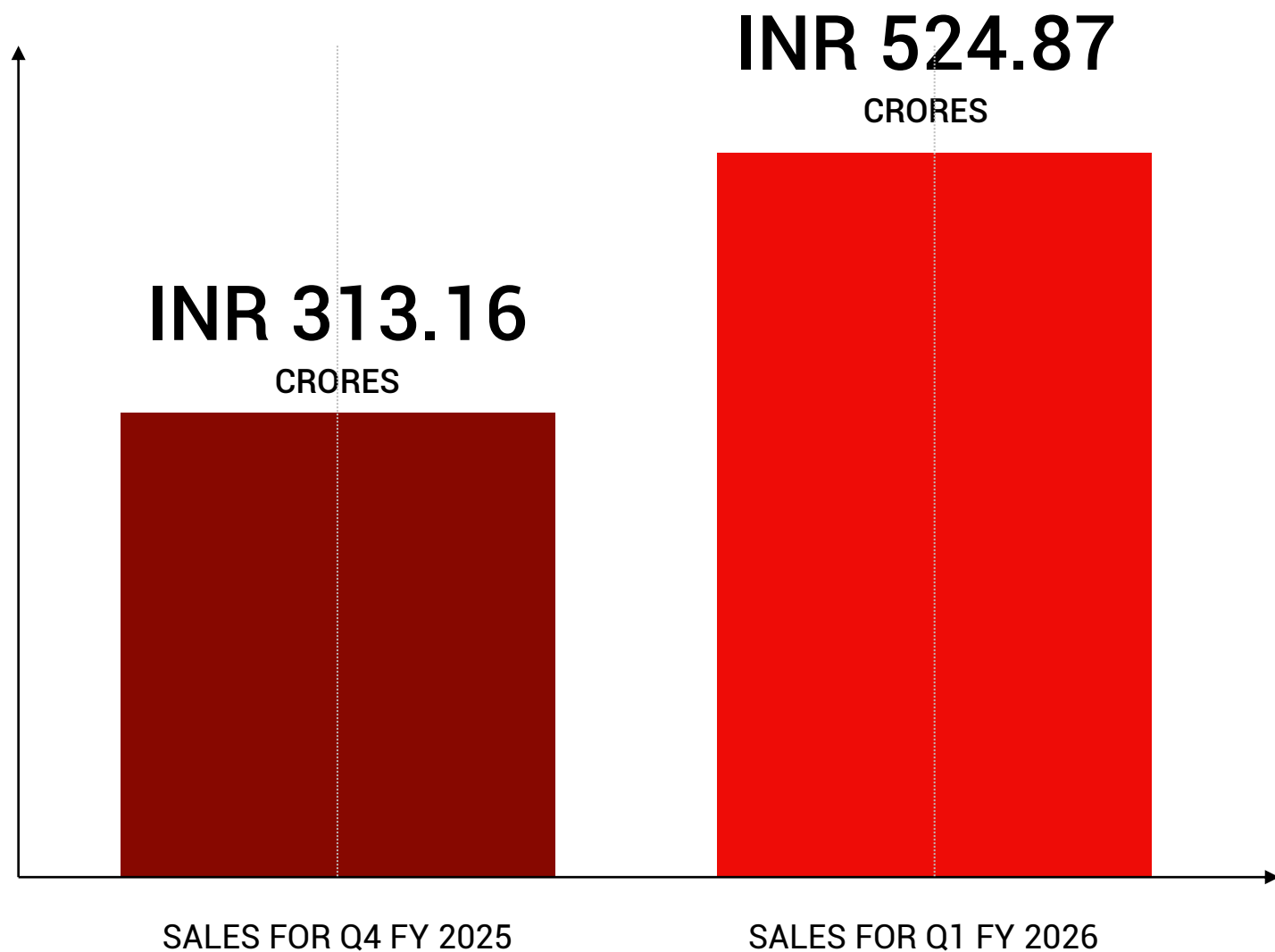
Significant  
Increase in EBITDA



Robust Profit  
After Tax (PAT)



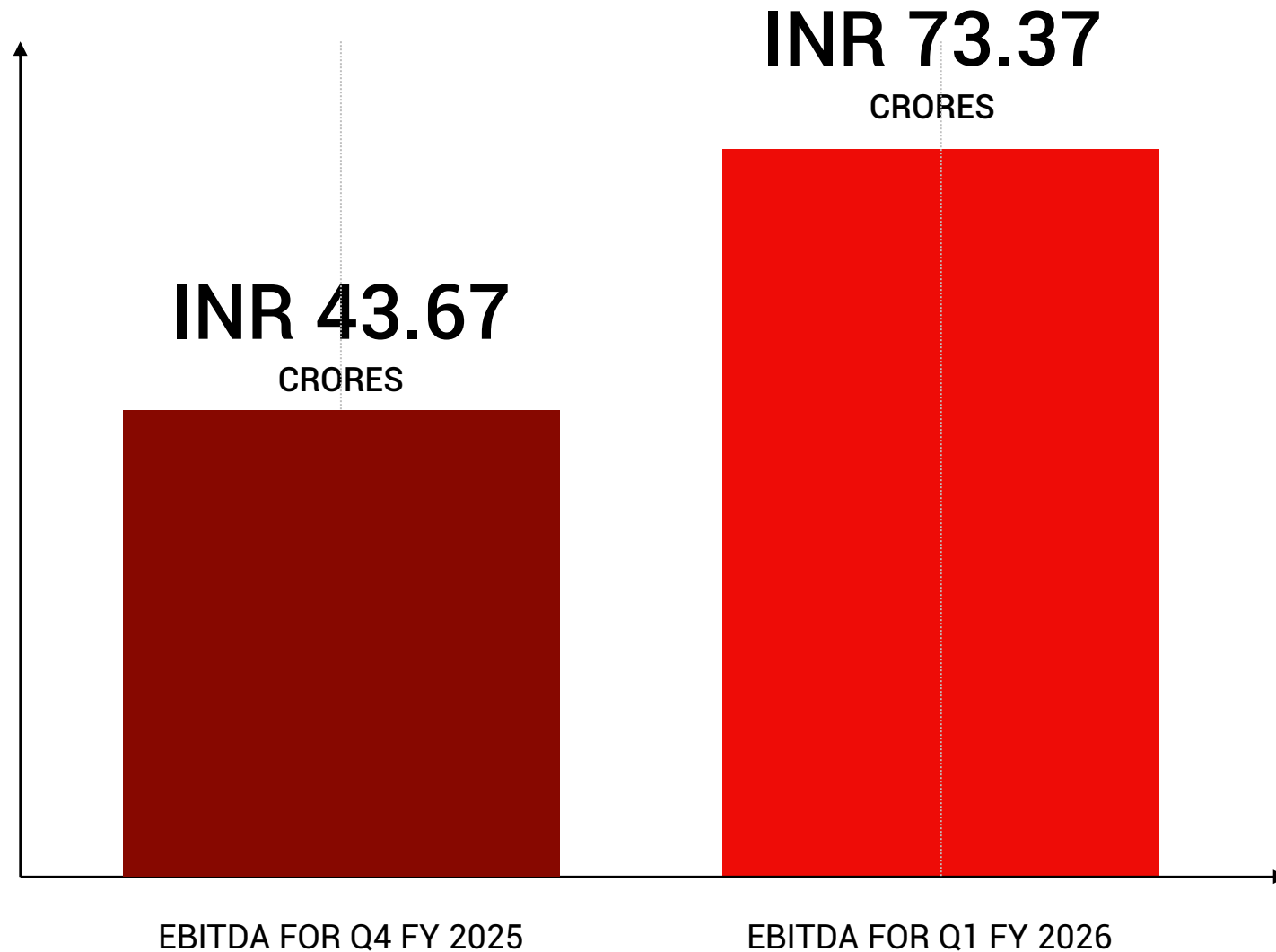
# Exceptional Sales Growth



Represents a quarter-on-quarter growth of approx.

**68%**

# Significant Increase in EBITDA

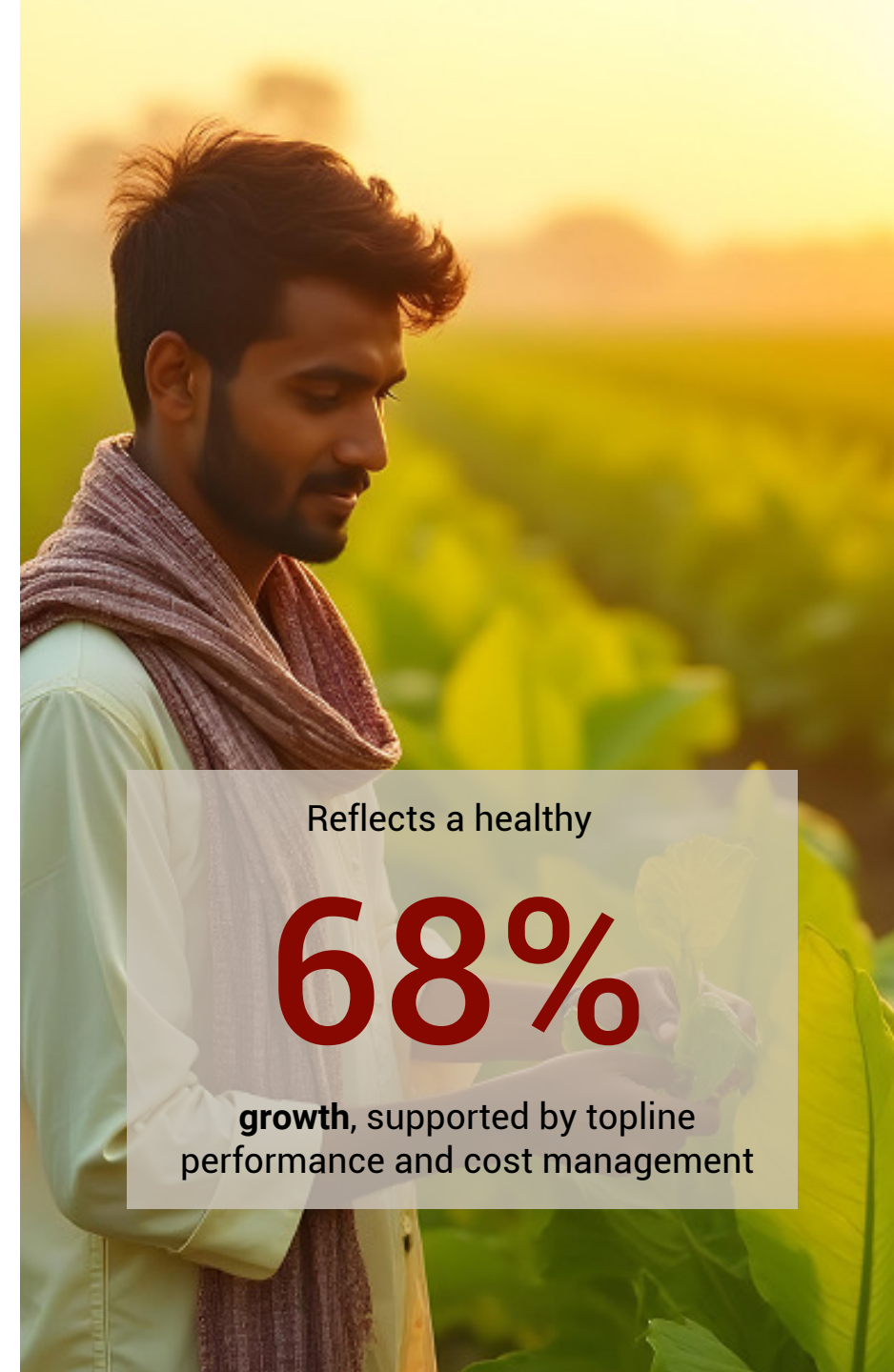
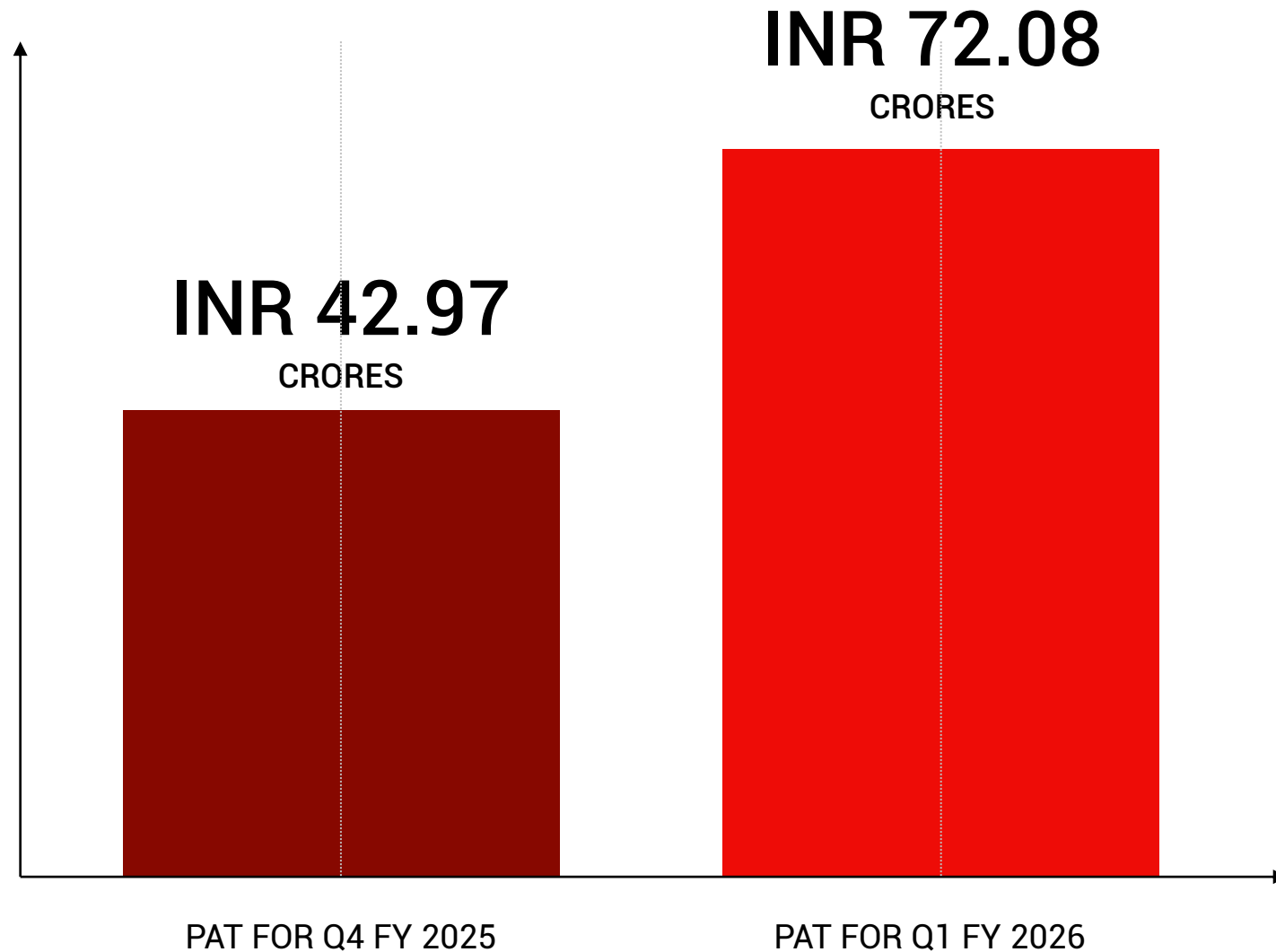


Represents a quarter-on-quarter growth of approx.

**68%**



# Robust Profit After Tax (PAT)



Reflects a healthy

# 68%

**growth**, supported by topline performance and cost management

# Growth Backed by Investor Trust

Elitecon International Limited continues to reinforce its financial strength and market credibility through strategic capital-raising initiatives, underscoring investor confidence in its vision and long-term growth trajectory. These milestones highlight disciplined capital strategy, ensuring the company is well-positioned to seize growth opportunities while delivering consistent returns to its stakeholders.



Successful Fundraising  
in FY 2024-25



Further Capital  
Infusion Approved



# Successful Fundraising in FY 2024-25



Achieved a subscription  
rate of

**100%**

highlighting strong  
investor belief in the  
company's vision

**136 CR**

INR raised through preferential  
issuance of fully convertible  
warrants

**22.64**

crores INR raised through  
preferential issuance

Directed towards scaling operations, developing new  
products, and reinforcing working capital strength.

# Further Capital Infusion

On 1st August 2025, the Board of Directors approved additional fundraising of up to

# INR 300 CR

Mode: QIP (Qualified Institutional Placement)

## OBJECTIVE

To acquire high-potential FMCG companies through our wholly owned subsidiary. This strategic investment aims to expand our market presence and leverage operational synergies. It marks a key milestone in our growth journey, focused on long-term value creation for shareholders.





# Closing Statement

CONSOLIDATED FINANCIAL RESULTS

# A Powerful Start. A Promising Year Ahead.

With an ambitious growth agenda, Elitecon is actively investing in:

- Capacity Expansion
- Product Innovation
- Market Penetration
- Acquire high-potential FMCG brands

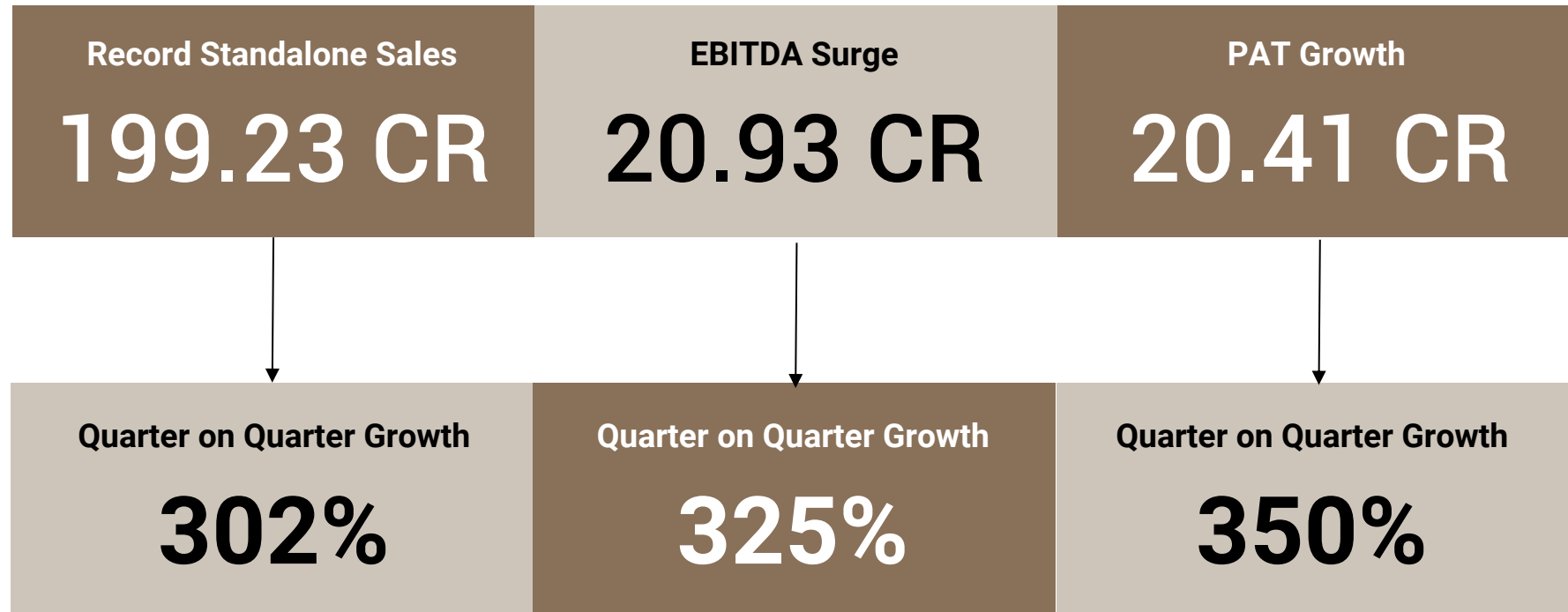
The company's strategic intent goes beyond scaling operations, it aims to shape industry standards and set new benchmarks.

Guided by an experienced leadership team and supported by a motivated workforce, Elitecon remains committed to delivering superior results for all stakeholders.



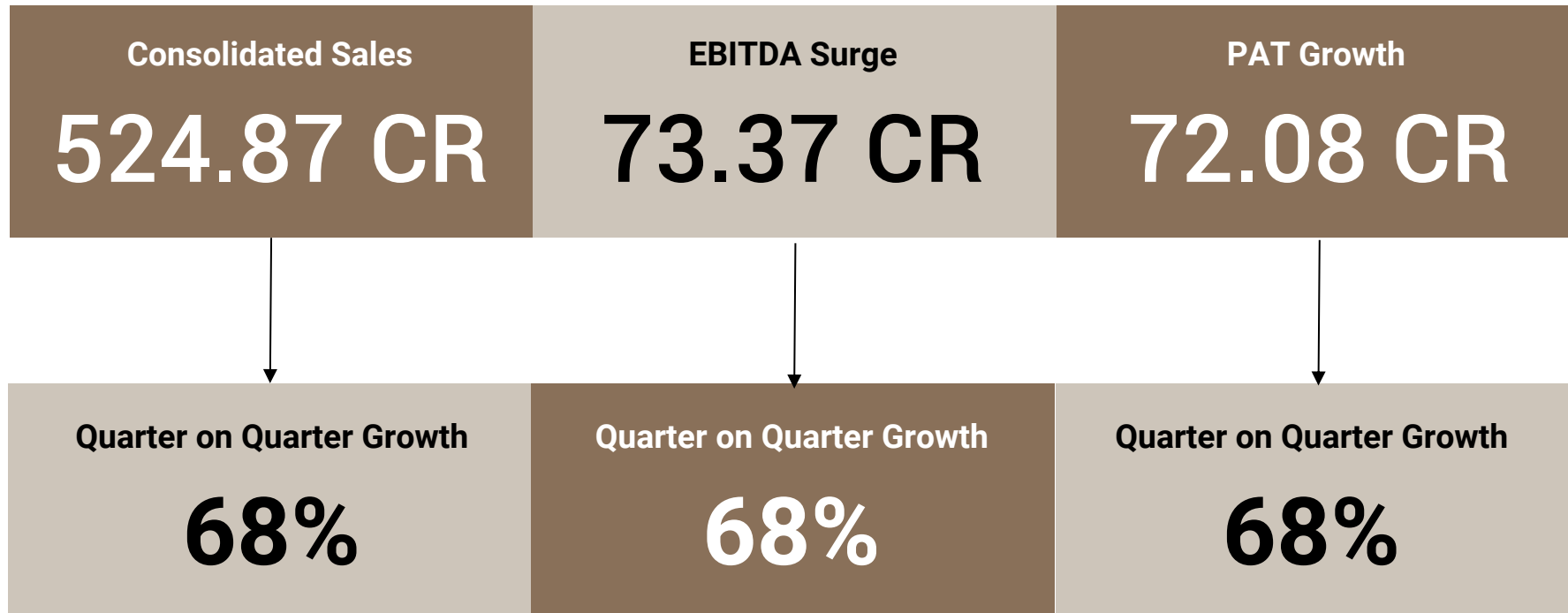
# Standalone Highlights

With a track record of steady growth, disciplined execution, and a clear vision for the future, EIL is poised to capture new opportunities, deliver sustained value, and strengthen its leadership in the years ahead.



# Consolidated Highlights

With a track record of steady growth, disciplined execution, and a clear vision for the future, EIL is poised to capture new opportunities, deliver sustained value, and strengthen its leadership in the years ahead.







## Consistent Growth. Clear Vision Ahead.

Elitecon's Q1 FY 2026 results reinforce the company's capability to deliver exceptional financial outcomes while staying focused on sustainable expansion. The synergy between strong operational execution, disciplined cost management, and strategic capital deployment ensures that Elitecon remains on a clear upward trajectory delivering performance, driving growth, and building enduring trust.

# Contact Information

## Registered Office Address

AltF 101, TR-442, 4th Floor, 101, NH-19,  
CRRI, Ishwar Nagar, Okhla, Tugalkabad,  
South Delhi – 110044, Delhi, INDIA

Tel./Mob: +91 9871761020 Email:  
[compliance@eliteconinternational.com](mailto:compliance@eliteconinternational.com)

## Work & Administrative Office Address

GAT No 353/2, Mauje Talegaon, Dindori,  
Nashik, Maharashtra – 422004, INDIA

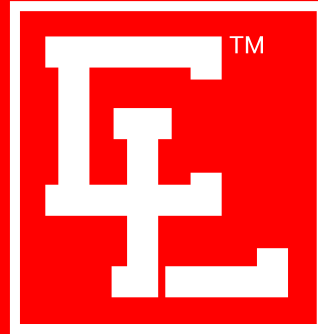
Tel./Mob: +91 9871761020 Email:  
[compliance@eliteconinternational.com](mailto:compliance@eliteconinternational.com)

## Registrars Office Address

Bigshare Services Pvt. Ltd, 1st Floor, Bharat  
Tin Works Building, Opp. Vasant Oasis,  
Makwana Road, Marol, Andheri (East),  
Mumbai, Maharashtra – 400059

Tel.: 022 – 40430200 / 62638200 Fax.:  
022 – 28475207 / 62638299 Website:  
[www.bigshareonline.com](http://www.bigshareonline.com)





# THANK YOU

**Elitecon is not just building products - we are building global confidence**

From owned brands to future-focused verticals and innovation-led FMCG, everything we do is engineered for scale, trust, and next-generation trade. Our mission is to become one of Asia's most trusted, innovation-led FMCG enterprises carrying forward a legacy built on precision, performance, and purpose.

[www.eliteconinternational.com](http://www.eliteconinternational.com)