Ref: UAF/2025-26/20

To,
BSE Limited
Phirozee Jeejeebhoy Towers,
Dalal Street, Mumbai-400001, Maharashtra

Scrip Code: 539314 Script Symbol: UNIAUTO ISIN: INE203T01012

Sub.: Investor Presentation for Q1 of FY 2025-26

Dear Sir/ Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Investor Presentation for the Quarter ended 30th June, 2025 of our Company is enclosed herewith. The same has also been placed on the website of the Company at www.ufindia.com .

Request you to take the above information on record.

Thanking you,
Yours faithfully,

For Universal Autofoundry Limited

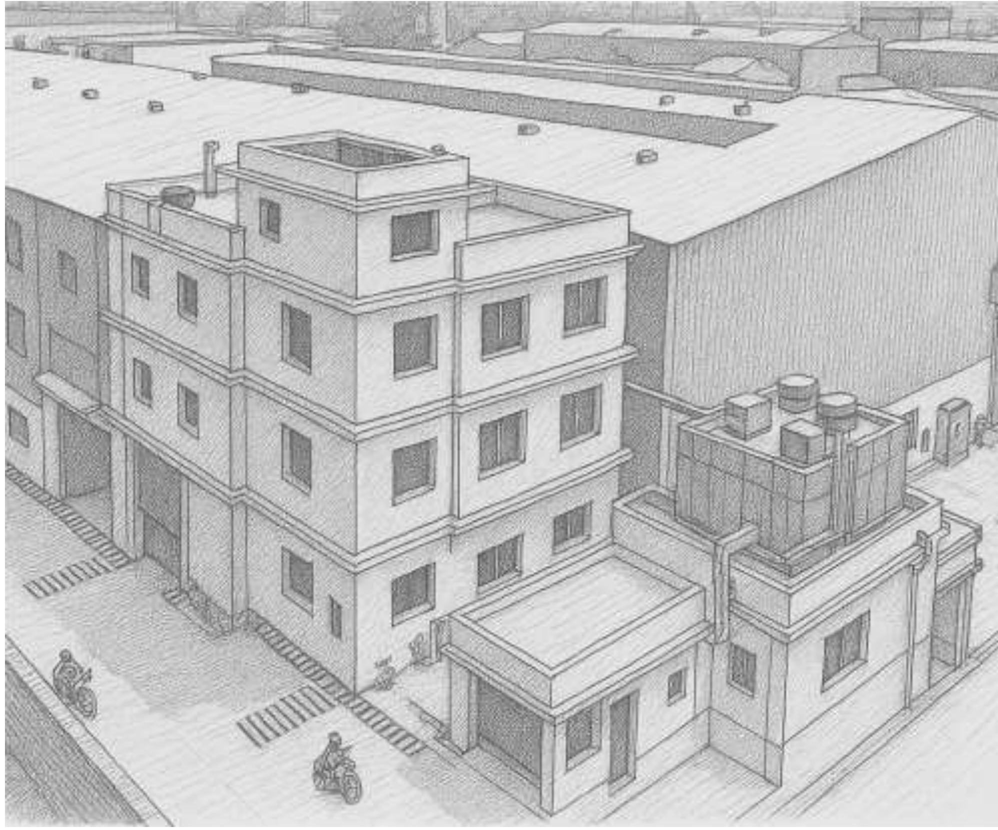
VIMAL CHAND JAIN
Digitally signed by VIMAL CHAND JAIN
Date: 2025.08.07 16:30:28 +05'30'

(Vimal Chand Jain)
Chairman and Managing Director
DIN: 00295667

Date: Thursday, August 07, 2025
Place: Jaipur, Rajasthan

Encl: - As above

UNIVERSAL AUTOFOUNDRY LIMITED



INVESTOR PRESENTATION

Q1FY26

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SAFE HARBOR STATEMENT

This Release / Communication, except for the historical information, may contain statements, including the words or phrases such as 'expects, anticipates, intends, will, would, undertakes, aims, estimates, contemplates, seeks to, objective, goal, projects, should' and similar expressions or variations of these expressions or negatives of these terms indicating future performance or results, financial or otherwise, which are forward looking statements

These forward looking statements are based on certain expectations, assumptions, anticipated developments and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, market growth, intense competition and the pricing environment in the market, consumption level, ability to maintain and manage key customer relationship and supply chain sources and those factors which may affect our ability to implement business strategies successfully, namely changes in regulatory environments, political instability, change in international oil prices and input costs and new or changed priorities of the trade

Universal Autofoundry Ltd ("The Company"), therefore, cannot guarantee that the forward-looking statements made herein shall be realized. The Company, based on changes as stated above, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward-looking statements as may be required from time to time on the basis of subsequent developments and events. The Company does not undertake any obligation to update forward looking statements that may be made from time to time by or on behalf of the Company to reflect the events or circumstances after the date hereof

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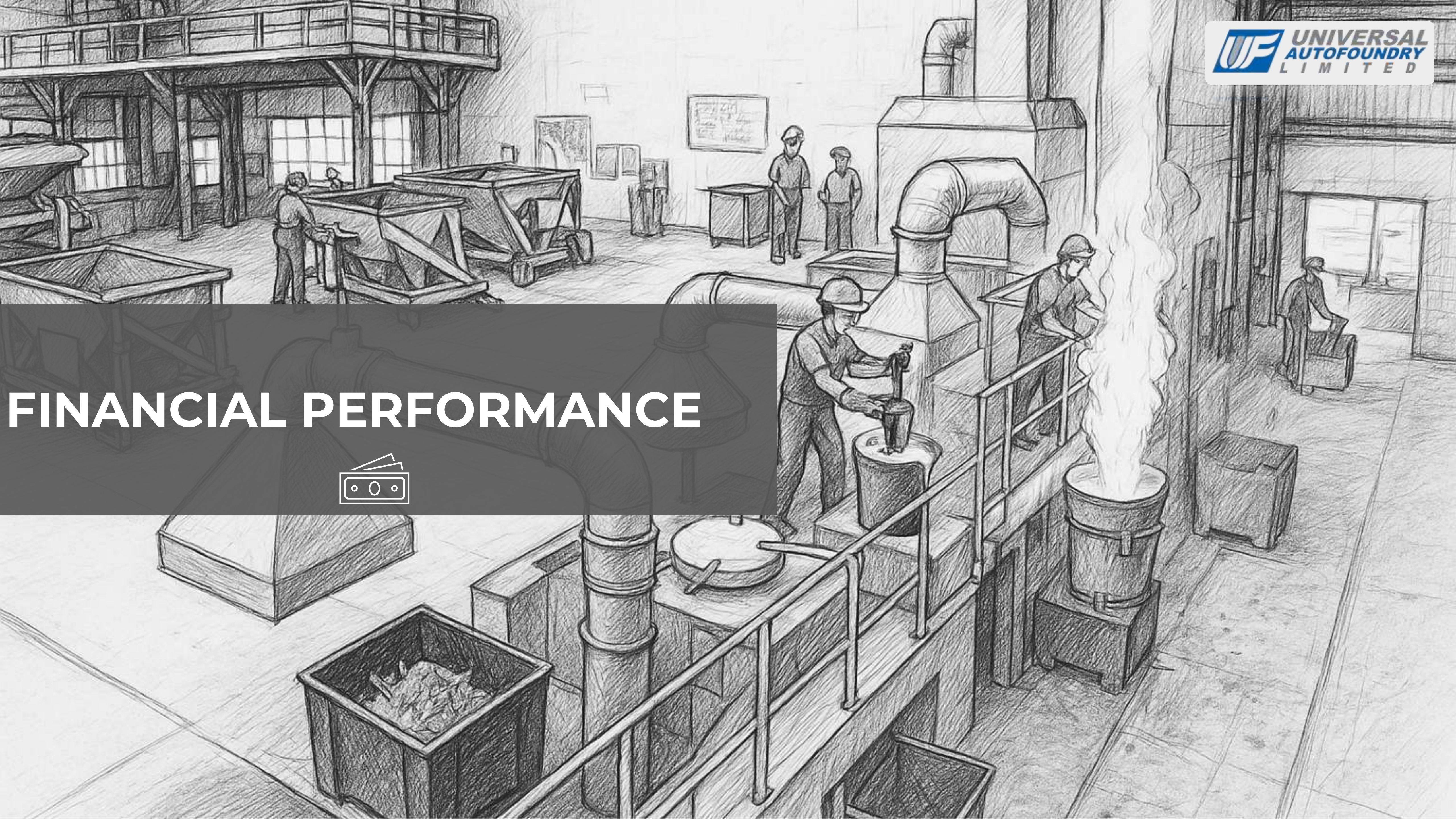
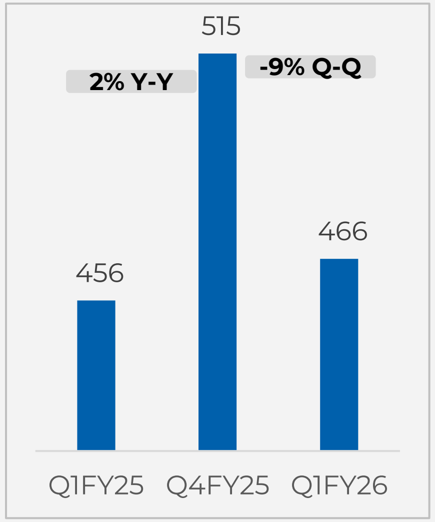


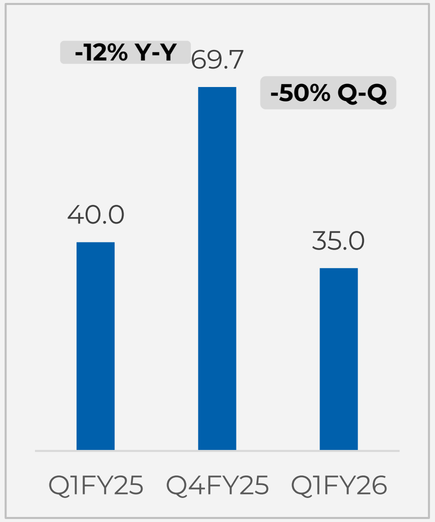
FINANCIAL PERFORMANCE

Q1FY26 – FINANCIAL HIGHLIGHTS

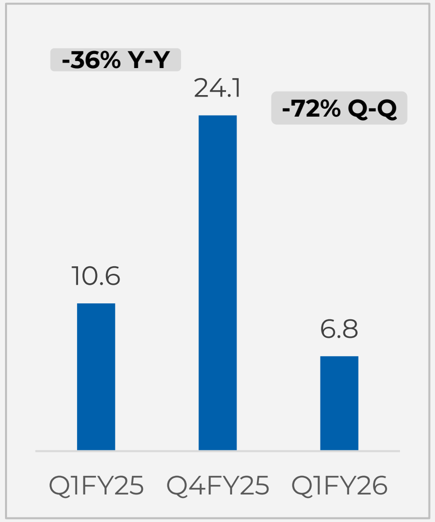
REVENUE (₹ Mn)



EBITDA (₹ Mn)



PAT (₹ Mn)



1QFY26 Financial Snapshot

7.5%	1.5%	3.0%	5.0%
EBITDA Margin (%)	PAT Margin (%)	ROCE (%)	ROE (%)

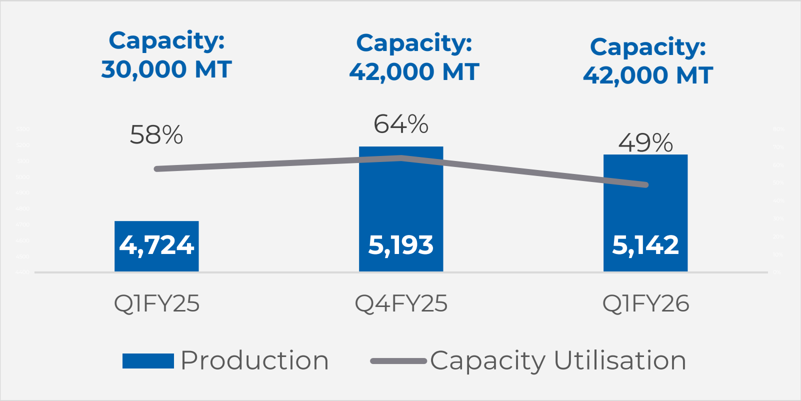
**Refer Chartbook at the end for historical snapshot; Return ratios are based on March 2025*

Financial Highlights

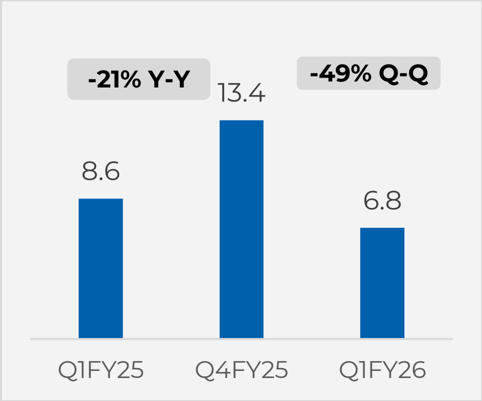
- **Revenues** grew **2%** on a y-y basis to Rs 466 mn.
  Q1 is a slow quarter historically and we expect **momentum to pick up** into FY26.
  Exports business was robust during the quarter **(nearly 2x on a y-y basis)**.
  Volume growth was **4%** y-y during the quarter. **Tractor** segment showed **good growth**, given peak season but **Earth moving equipment** volumes were **soft**
- **EBITDA was down 12% y-y** to Rs 35mn, with **EBITDA margins** at **7.5%**.
  The fall was largely due to adverse movements in **raw material prices and currency**. Price adjustments will happen in Q2FY26.
- **Depreciation** rose **31%** on a y-y basis to Rs.24.5 mn as **new capacity** came onstream.
  Solar power plant (5MW) is now **fully operational (commissioned on 24th July 2025)**, this will lead to significant cost savings in **Power and Fuel**, but push the depreciation charge up further

Q1FY26 – OPERATIONAL HIGHLIGHTS

PRODUCTION



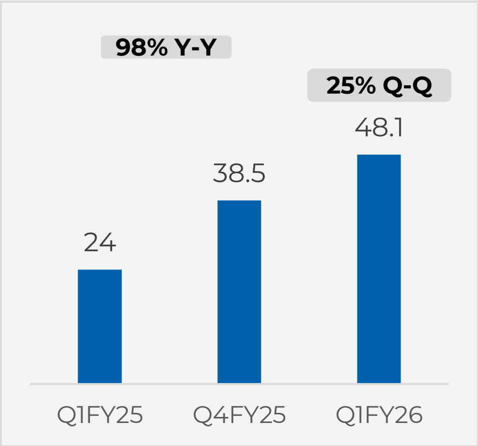
EBITDA/kg (₹)



REVENUE BREAKUP BY MARKET SEGMENT

Q1FY25		Q1FY26
52%	Tractor	58%
20%	M&HCV	19%
18%	Earth Moving	18%
10%	Construction & Others	5%

EXPORTS (₹ Mn)



Operational Highlights

- The **New Ferrous Line (HPML Line)** is operational now with production capacity of **12,000 MT / Year**. Currently, we are operating **one full shift**. As business scales, we expect utilization levels to improve into FY26 and beyond.
- **Exports** have seen a sharp increase both **y-y (98%)** and **q-q (25%)**. We've had very **encouraging responses from international clients**, a key focus area, and we continue to build products & team capabilities to service this market.
- **Non-ferrous Foundry Machine** installation is complete. Samples submitted to Customer continue to be under validation.
- **First half** of the year is **peak season** for **Tractor** segment. **Heavy equipment** is more **indexed** to the **second half**. This **allows us** to **mitigate business volatility** with seasonality of each segment baked into our planning.
- **Overall Capacity Utilization** of all three ferrous HPML Lines stands at **~50% during the quarter**. We expect this number to trend higher next year as unit 3 ramps up production

**Refer Chartbook at the end for historical snapshot*

FUTURE ROADMAP

UNIVERSAL AUTOFOUNDRY LIMITED

FOCUS ON HIGH GROWTH SECTORS

- UAL had historically supplied majorly to the agricultural tractor segment (**formed more than 45% of total revenues in FY24-25**)
- Ongoing initiatives to **reduce reliance on the cyclical tractor segment** to minimize business volatility and diversify operations
- M & HCV, Construction, Engineering and other sectors to **form more than 75%** of overall revenue mix over the next 3-5 years

IMPROVE CAPACITY UTILIZATION

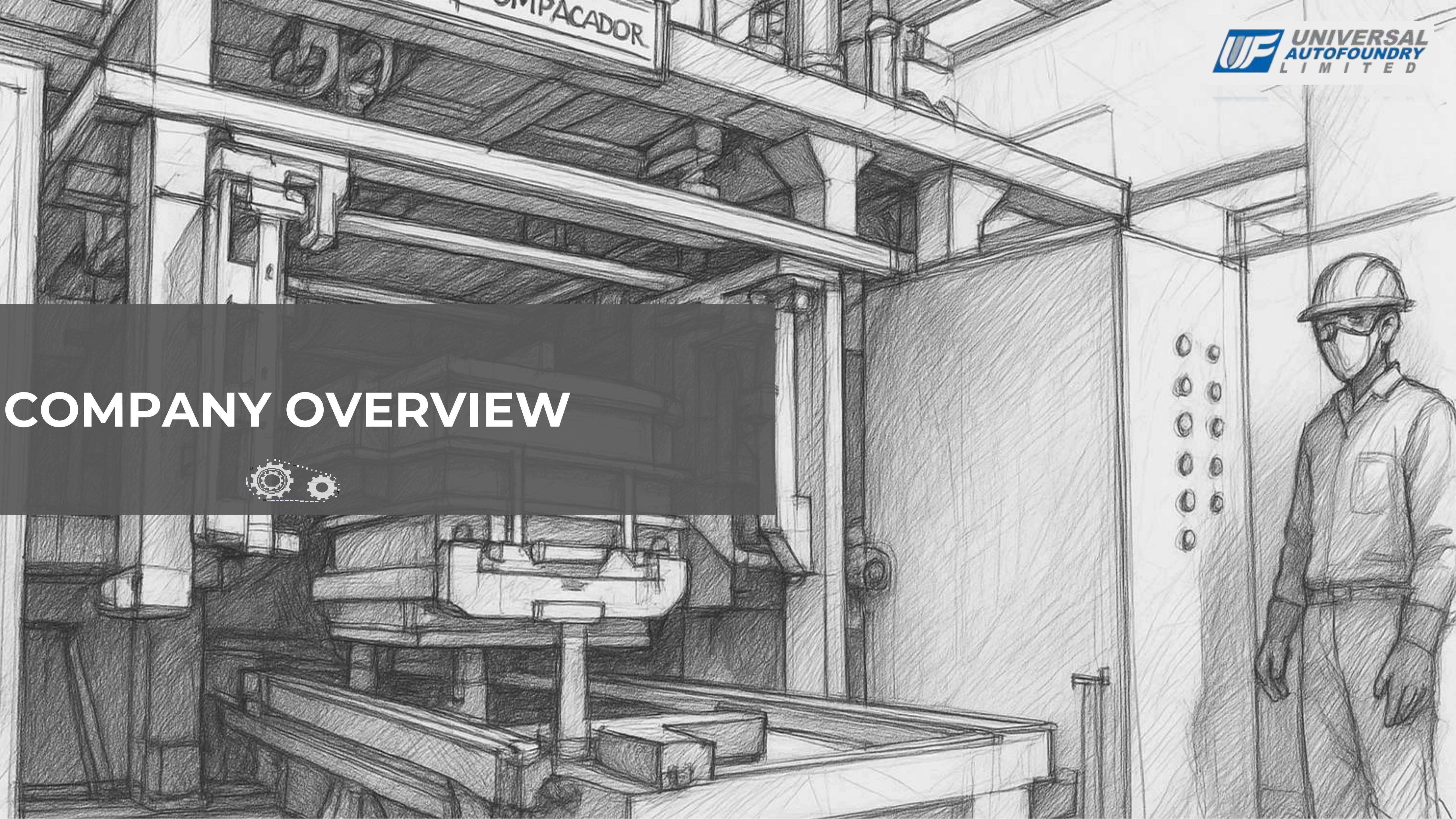
- **The current capacity utilization averaged 49% in FY25. This is without unit-3 capacity**
- **The New Ferrous Line** (HPML Line) **was operational in FY25** with production capacity of 12,000 MT/ Year
- **Capacity Utilization expected to improve** from H1FY26 onwards to 55**% inclusive of unit –3 capacity**

DRIVE OPERATIONAL EFFICIENCY

- Improved capacity utilization to **drive economies of scale** and **support margin expansion**
- Commissioning Solar Plant (5MWp) near Bikaner. **Significant reduction in Power costs (currently forms 12% of total operating expenses) expected FY26 onwards**
- Ongoing efforts to reduce costs and streamline operations will see benefits into FY26

DIVERSIFY ACROSS NEW GEOGRAPHIES

- **Leverage strong domestic demand as a stable foundation for growth and expansion initiatives**
- Strengthen presence in existing international markets through targeted investments and partnerships
- Scale up export capabilities, with exports projected to contribute **~10% to revenues over the next 3–5 years**



COMPANY OVERVIEW

ABOUT US

- World class manufacturer and Exporter of Grey Cast Iron, and Ductile Iron Machined castings
- State of the art plants. Facilities are in Jaipur and nearby industrial hubs
- Can make any grade in Cast iron & SG Iron. Can make items starting from 5 Kg to 150 Kgs
- Machining capabilities – delivering ready-to-use product to customer
- Supplying intricate, cored and Fully Machined cast components (5 to 150 Kgs). Approx. 100,000 quantities of casting and machined components per Month to OEMs, MNCs and Export Market
- Installed a casting capacity of 42,000 MT / Year
- Three units with a combined built-up manufacturing area of ~22,000 Sq. Meter
- Fully integrated casting and machining operations in environmentally friendly foundry and machine shops

OUR JOURNEY

Incepted in year **1972** as a partnership firm

1995: Changed from Coke fired Cupola Furnace to Electric Induction Furnace

1999: Started producing SG (Ductile) Iron Casting Components

2003: Direct Exports started to European Countries

2009: Installed 1st High Pressure Molding Line by SINTO Japan, reaching to a capacity of 10,000 MT / Annum. Further, Universal Autofoundry was converted into Private Limited company from a partnership firm with the name Universal Autofoundry Private Limited

2015: Converted into a Public Limited Company with the name Universal Autofoundry Limited. Listed on Bombay Stock Exchange, SME Board

2019: Installed 2nd High Pressure Molding Line, Disa Flex 70 HS, reaching to a total production capacity of 30,000 MT / Annum

2022: Migrated to BSE Main Board

2023: Major expansion in Machine Shop, total 48 machine tools in-house including HMC's, VMC's, VTL's & CNC Turning Centres

2023: Exports to more than 15 countries including USA, Italy, Spain, France, Brazil, UAE, various Southeast Asian Countries, etc.

2024: Installed 3rd High Pressure Molding Line, RHINO, reaching to a total production capacity of 42,000 MT / Year

2025: Added Non-Ferrous Aluminum Casting Facility by installing an HPDC Line (400 T) & a GDC Line Set Up

MANUFACTURING FACILITIES: Unit 1

Unit 1
JAIPUR

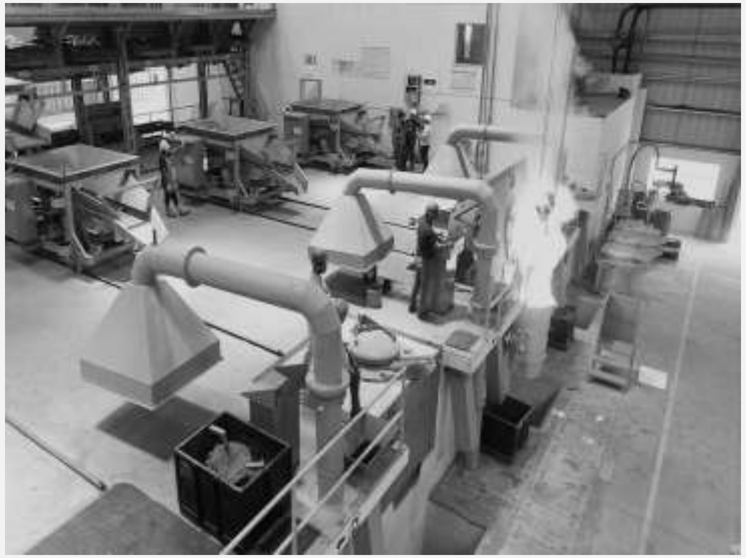
Universal Group has installed casting capacity of 42,000 MT/Year

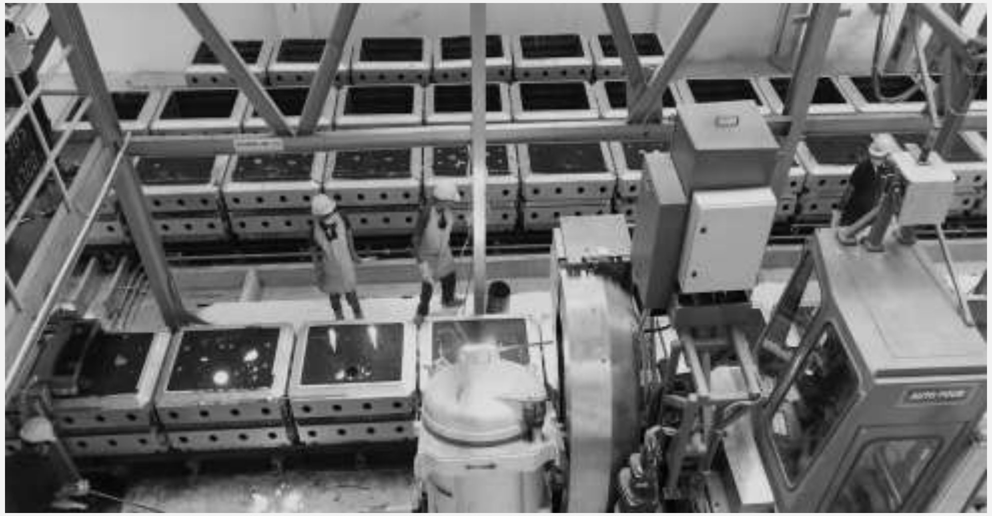
Three units with combined built-up manufacturing area of around 22,000 Sq. Meter, catering to different sizes of Castings

Additional 30,000 Sq. Meter of Land area available for further expansion (adjacent to Unit 3)

- Facility located in Jaipur
- State of the art SINTO HPML molding line capable of producing castings weighing between 5 – 25 kg
- Capacity at Unit 1 is 10,000 MT per year
- Fully integrated casting and machining operation in an environmentally friendly foundry

MANUFACTURING FACILITIES: Unit 2

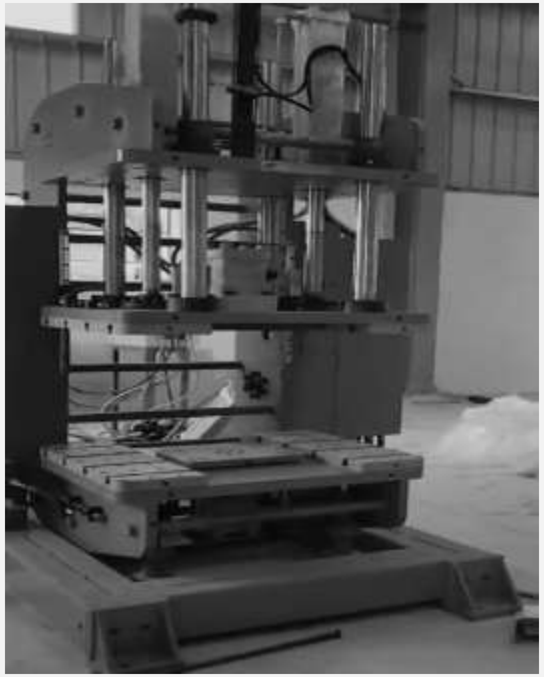




Unit 2
REENGUS

- Facility located in Reengus, about 50 kms from Jaipur
- State of the art DISA FLEX 70 HS HPML molding line capable of producing castings weighing between 40 – 150 kgs
- Capacity at Unit 2 is 20,000 MT per year
- Standalone Casting operation

MANUFACTURING FACILITIES: Unit 3



Unit 3
REENGUS

- Facility located in Reengus, located about 50 kms from Jaipur
- State of the art RHINO HPML molding line capable of producing castings weighing between 20 – 50 kg
- Capacity at Unit 3 is 12,000 MT per year
- Machines for Aluminum Castings have been installed successfully, an HPDC Line (400 T) & a GDC Line Set Up

PRODUCT PROFILE

UNIVERSAL AUTOFOUNDRY LIMITED

DIVERSIFIED BUSINESS SEGMENTS

- Commercial vehicle Industry
- Construction Industry
- Tractor Industry
- Earth Moving Industry
- Engineering Industry
- Export Business


Cylinder Hydraulic


Differential Case


Flange


Brake Piston Housing


Flywheel Housing


Adapter Plate


Pulley Damper


Pulley Poly V Groove


Mass


Bracket


Master Clutch Housing


Support Housing


Rear Hub


Trunnion Support


Rear Axle Housing


Housing Rear Axle Centre


Gear Box Housing

MARQUEE CLIENTS ACROSS VERTICALS

UNIVERSAL AUTOFOUNDRY LIMITED

TRACTORS	COMMERCIAL VEHICLES	OTHERS
ESCORTS	ASHOK LEYLAND	JCB
SONALIKA INTERNATIONAL	VOLVO	TrelleborgVibracoustic
AGCO Your Agriculture Company	RENAULT TRUCKS	DANA
NEW HOLLAND AGRICULTURE	VE COMMERCIAL VEHICLES A VOLVO GROUP AND EICHER MOTORS JOINT VENTURE	
CNH INDUSTRIAL		
Mahindra		
Kubota Escorts Kubota Limited (Formerly Escorts Limited)		

DIVERSIFIED GLOBAL PRESENCE

MANAGEMENT TEAM & BOARD OF DIRECTORS

VIMAL CHAND JAIN
Chairman and Managing Director

- With over five decades of experience in the casting and foundry industry, Mr. Jain has developed extensive expertise in various aspects of manufacturing castings.
- He contributes significantly to the formulation of company policies & developmental activities.
- His responsibilities encompass the creation of business plans and fulfill the Company's vision.
- He assumes the responsibility of safeguarding company's compliance with health and legislative regulations. He maintains strong connections with trade and professional associations.
- Bachelor's degree in Engineering (Electrical) from Osmania University, Hyderabad.

VINIT JAIN
Whole Time Director and Chief Financial Officer

- With a professional journey spanning over 28 years, Mr. Jain possesses extensive industry knowledge and experience in finance. His contributions have been invaluable to the success of Autofoundry.
- He looks after business expansion and fund-raising function of the Company.
- He is heavily involved in budget maintenance, meticulously controlling expenditures to ensure they remain within the established limits.
- He manages overall finances of the Company with a primary focus on improving profit margins.
- Bachelor of Commerce (B.Com) degree and an MBA from Shivaji University Kolhapur (1997).

VIKRAM JAIN
Whole Time Director - Marketing

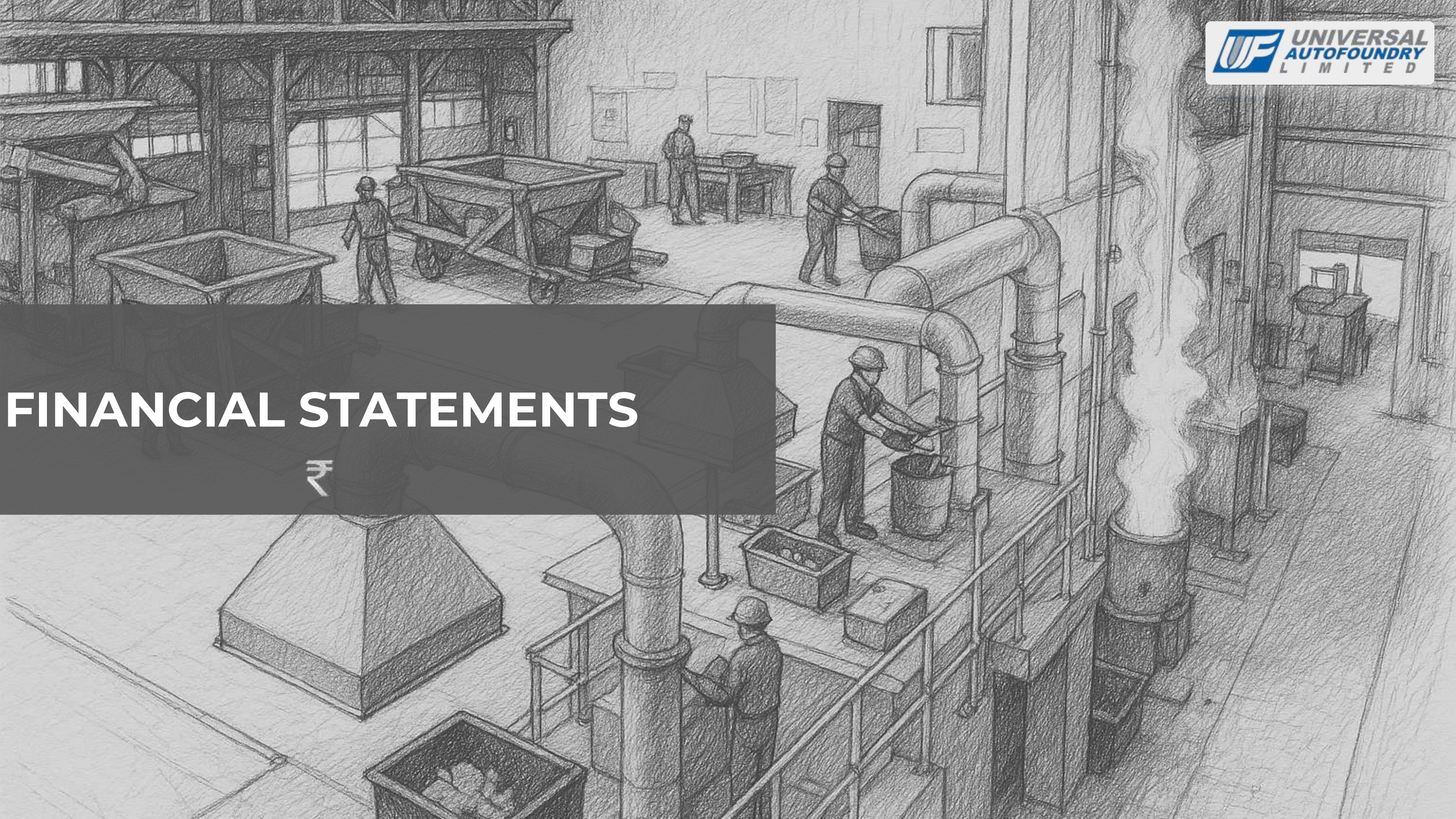
- Marketing specialist with a remarkable career spanning over 25 years.
- With his extensive knowledge and experience with Domestic & Overseas OEM's, he plays a pivotal role in shaping the company's strategic direction and achieving its business objectives.
- He actively engages in identifying opportunities, developing business strategies, & overseeing their implementation
- His work is driven by ensuring the delivery of high-quality services to its valued clients
- Bachelor of Engineering (BE) in Manufacturing Engineering from BMS College of Engineering in 1999.

GAJENDRA KUMAR TYAGI
Whole Time Director - Operations And NPD

- Seasoned professional specializing in operations and new product development
- With an impressive work experience of over 50 years, he brings a wealth of expertise to his role.
- Bachelor of Science (BSc) degree from Jamia Millia Islamia University in 1973.

AWARDS AND RECOGNITIONS

UNIVERSAL AUTOFOUNDRY LIMITED



FINANCIAL STATEMENTS

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FINANCIAL SNAPSHOT

UNIVERSAL AUTOFOUNDRY LIMITED

Profit & Loss (₹ Millions)	Q1 FY26	Q4 FY25	Q-Q (%)	Q1FY25	Y-Y (%)
Revenue from Operations	466	515	(9%)	456	2%
Other Income	4.9	1.5		1.1	
Total Income	**471**	**517**	(9%)	**457**	3%
Expenses					
Cost of Material Consumed	287	224		266	
Changes in Inventories of WIP & Finished Goods	(31)	22		(18)	
Employee Cost	71	78		69	
Finance Cost	8	8		7	
Depreciation and Amortisation Expense	25	29		19	
Other Expenses.	109	122		100	
Total Expenses	**469**	**484**	(3%)	**442**	6%
Profit/ (Loss) Before Exceptional Items and Tax	**2.2**	**32**	(93%)	**14**	(85%)
Less: Tax Provision	(4.6)	8		4	
PAT	**6.8**	**24.1**	(72%)	**10.6**	(36%)

HISTORICAL FINANCIALS

Profit & Loss (₹ Millions)	FY 2023	FY 2024	FY 2025
Revenue from Operations	2,362	2,025	1,934
Other Income	9	7	5
Total Income	**2,371**	**2,032**	**1,939**
Expenses			
Cost of Material Consumed	1,562	1,151	1,062
Changes in Inventories of WIP & Finished Goods	(75)	33	(32)
Employee Cost	212	270	299
Finance Cost	40	26	33
Depreciation and Amortisation Expense	68	63	104
Other Expenses.	416	419	441
Total Expenses	**2,223**	**1,963**	**1,906**
Profit/ (Loss) Before Exceptional Items and Tax	**148**	**69**	**33**
Less: Tax Provision	30	24	6
Less: Deferred Tax Provision	13	-4	3
PAT	**105**	**49**	**24**

HISTORICAL FINANCIALS

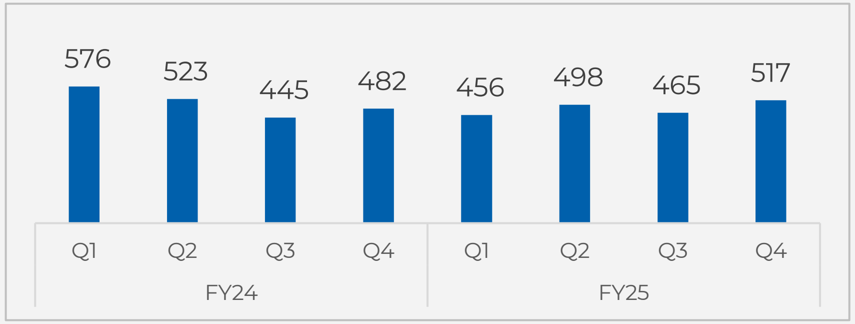
Balance Sheet (₹ Millions)	2023	2024	2025
Equity And Liabilities			
Equity			
(A) Equity Share Capital	121	124	124
(B) Other Equity	459	556	581
(C) Money against warrants		49	49
Total Equity (1)	**580**	**729**	**754**
Non-current Liabilities			
Long Term	166	205	155
Provisions	6	6	6
Deferred Tax Liabilities (Net)	4	0	3
Total Non-current Liabilities	**176**	**211**	**164**
Current Liabilities			
Borrowings	381	164	305
Trade Payables	193	118	127
Other Financial Liabilities	2	1	2
Provisions	31	27	8
Other Current Liabilities	33	49	50
Total Current Liabilities (3)	**640**	**359**	**493**
Total Equity And Liabilities (1+4)	**1,396**	**1,300**	**1,411**
Assets			
Non-current Assets			
Property, Plant And Equipment	362	349	611
Capital Work-in-progress	3	332	90
Deferred Tax Assets			
Other Non-current Assets	59	50	34
Total Non-current Assets	**425**	**731**	**735**
Current Assets			
Inventories	203	170	235
Trade Receivables	476	374	404
Cash And Cash Equivalents	257	0.2	2
Bank Balances	0	0	0
Other Current Assets	34	22	29
Other financial assets	1	2	5
Total Current Assets	**971**	**569**	**676**
Total Assets	**1,396**	**1,300**	**1,411**

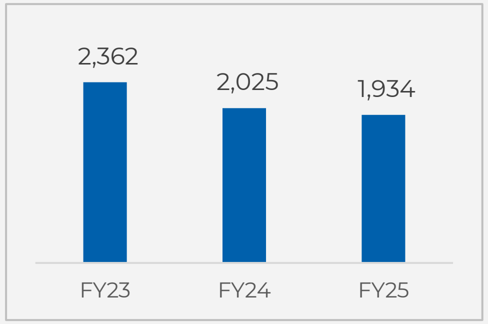
Cash Flow Statement (₹ Millions)	2023	2024	2025
Cash Flows from Operating Activities			
Profit for the period	105	49	24
Adjustments for:			
Income tax expense	43	20	9
Finance costs	40	26	33
Interest income	(1)	(2)	(2)
Depreciation and Amortisation	68	63	104
(Profit)/Loss on sale of Fixed Assets	-	0	(0.1)
Operating Profit before Working Capital Changes	**256**	**156**	**170**
Movements in working capital:			
(Increase) / Decrease in trade receivables	(177)	102	(30)
Increase / Decrease in other liabilities (current & noncurrent)	15	16	2
(Increase)/decrease in inventories	(64)	33	(65)
(Increase)/decrease in other assets (current & noncurrent)	(39)	(14)	(16)
Increase/ (Decrease) in trade and other payables	14	(75)	9
Increase/(Decrease) in other liabilities & Provisions	(1)	1	0
Cash Generated from Movements in Working Capital	**(253)**	**63**	**(100)**
Cash generated from operations	**3**	**220**	**70**
Income taxes (paid)/ Refund received	(30)	(17)	(20)
Net Cash Generated by Operating Activities - (A)	**(27)**	**203**	**50**
Cash Flows from Investing Activities			
Interest received	0.7	2	2
Payments for PP&E	(25)	(359)	(108)
Proceeds from disposal of PP&E	-	1	0
Investments	-	-	0
Net Cash (Used in)/Generated by Investing Activities- (B)	**(25)**	**(356)**	**(106)**
Cash Flows from Financing Activities			
Proceeds from issue of equity instruments of the Company	257	52	0
Proceeds from issue of convertible warrants of the Company		49	
Proceeds from/ repayment of long-term borrowings	(18)	40	(50)
Proceeds from/ repayment of short-term borrowings	105	(217)	141
Dividends Paid	-	-	
Interest and Finance Charges	(39)	(26)	(33)
Net (Used in)/ Generated in Financing Activities - (C)	**303**	**(103)**	**58**
Net Increase/ (Decrease) in Cash and Cash Equivalents (A+B+C+D)	**251**	**(257)**	**2**
Cash and cash equivalents at the beginning of the period	6	257	0.2
Cash and Cash Equivalents at the end of the period	**257**	**0.2**	**2.3**

Chartbook

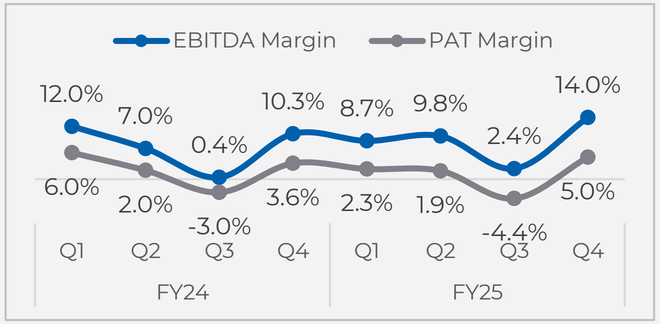
Chartbook

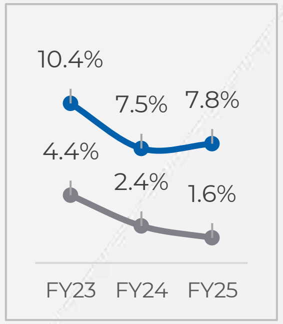
Revenue (Rs mn)



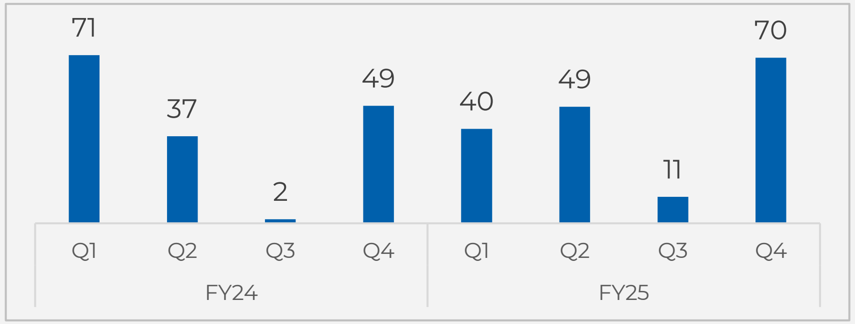


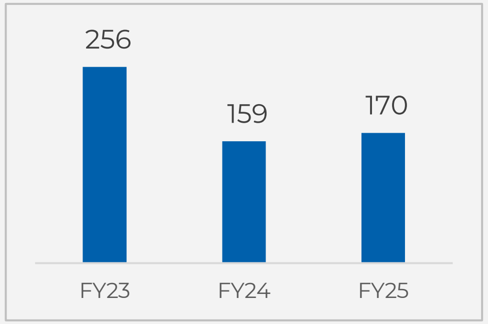
EBITDA and PAT Margin



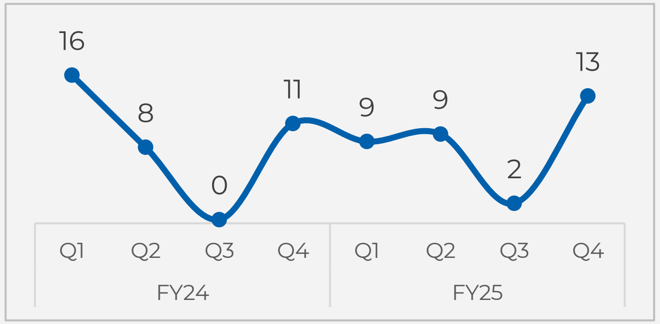


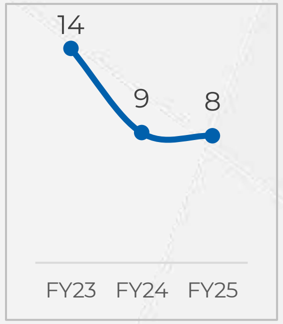
EBITDA (Rs mn)



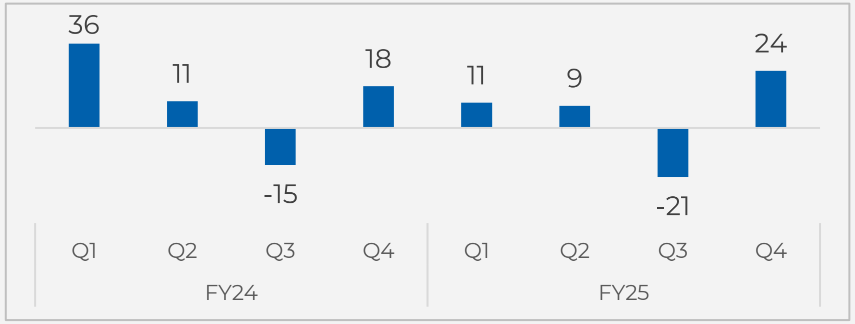


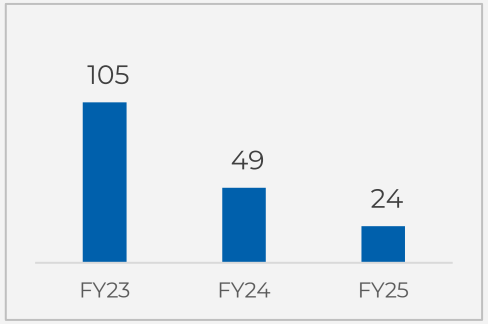
EBITDA / Kg



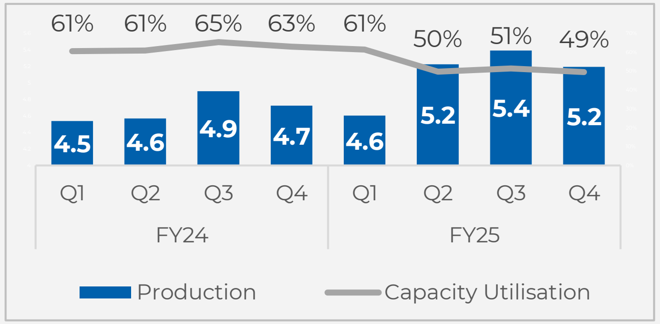


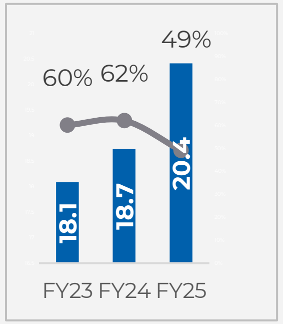
PAT (Rs mn)





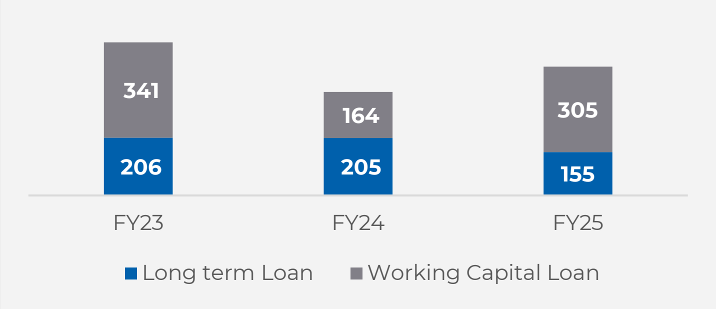
Production ('000 mt) and Capacity Utilization



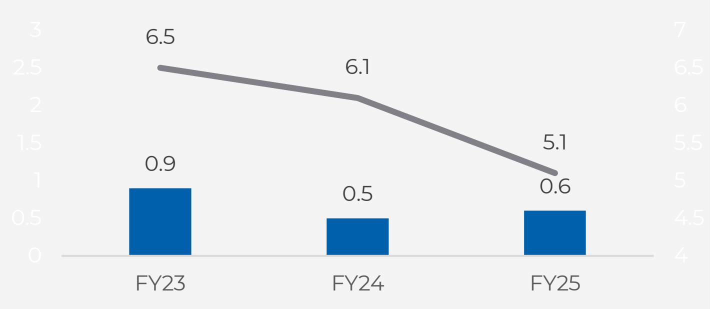


Chartbook

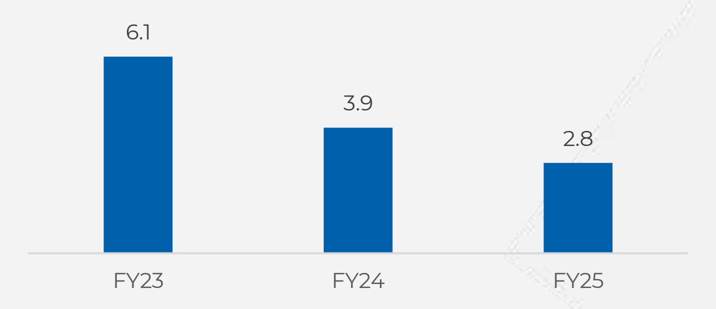
Borrowings (Rs mn)



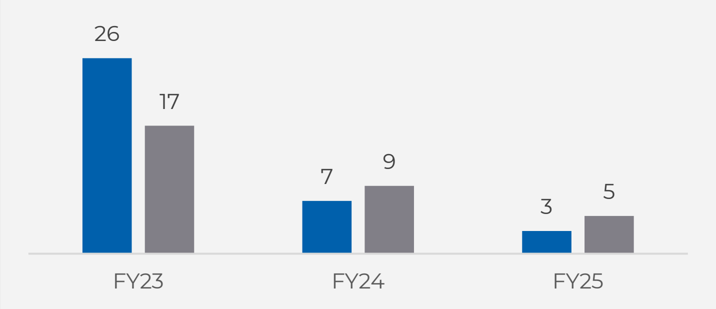
Debt/Equity & Interest Coverage Ratio



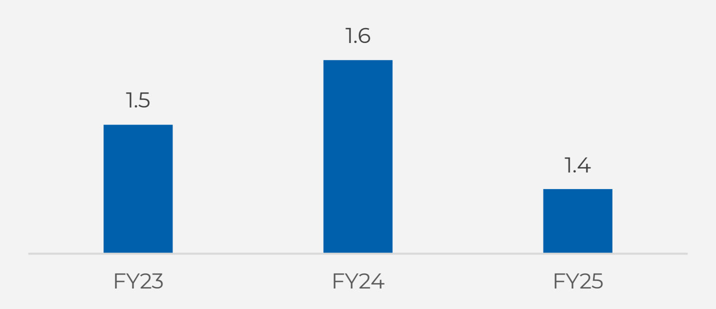
Fixed Asset Turnover Ratio



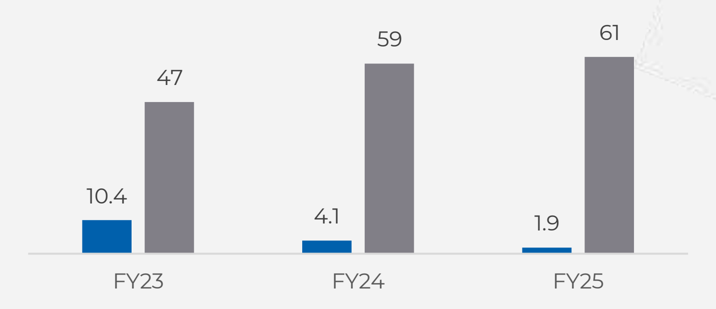
ROE & ROCE (%)



Current Ratio



EPS & BVPS (Rs)



THANK YOU

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