

18<sup>th</sup> August 2025

<b>The National Stock Exchange of India Limited</b> Exchange Plaza, 5 <sup>th</sup> Floor Plot No.C/1, G Block Bandra Kurla Complex Bandra (East) Mumbai -400 051 <b>Code: EIIAHOTELS</b>	<b>BSE Limited</b> Corporate Relationship Dept. 1 <sup>st</sup> Floor, New Trading Ring Rotunda Building Phiroze Jeejeebhoy Towers Dalal Street, Fort, Mumbai-400001 <b>Code: 523127</b>
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**Sub: Submission of presentation to Investors / Analysts**

Dear Sir / Madam,

Pursuant to Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), please find enclosed the copy of the presentation to investors/analysts in respect of the unaudited Financial Results of the Company for the quarter ended 30<sup>th</sup> June 2025 declared on 4<sup>th</sup> August 2025.

The above may please be taken on record.

Thank you,

Yours faithfully,

**For EIH Associated Hotels Limited**

**Tejasvi Dixit**  
**Company Secretary**

# Elh Associated Hotels Limited

Investor Presentation: Q<sub>1</sub>FY26





# India Hotel Sector

## Outlook 2025

- The sector is poised for significant expansion, fueled by ongoing growth in domestic tourism and corporate travel, including the MICE segment
- Key growth drivers:
  - ✓ Spiritual Tourism
  - ✓ Live Events Tourism
  - ✓ Culture & Heritage Tourism
  - ✓ MICE
  - ✓ Experiential travel
  - ✓ Infrastructure Growth - New airports, expanding highways
  - ✓ Demand for high-end leisure travel continues to rise, supported by an 11% increase in India's UHNI base
  - ✓ Inbound tourism forecasted to grow by ~15% in FY26, driven by increased global connectivity and India's G20 profile

The Oberoi Rajvilas, Jaipur voted the 'Best Hotel In The World' at Travel + Leisure World's Best Awards, 2024.

# Indian Hotel Market – Q1 FY26

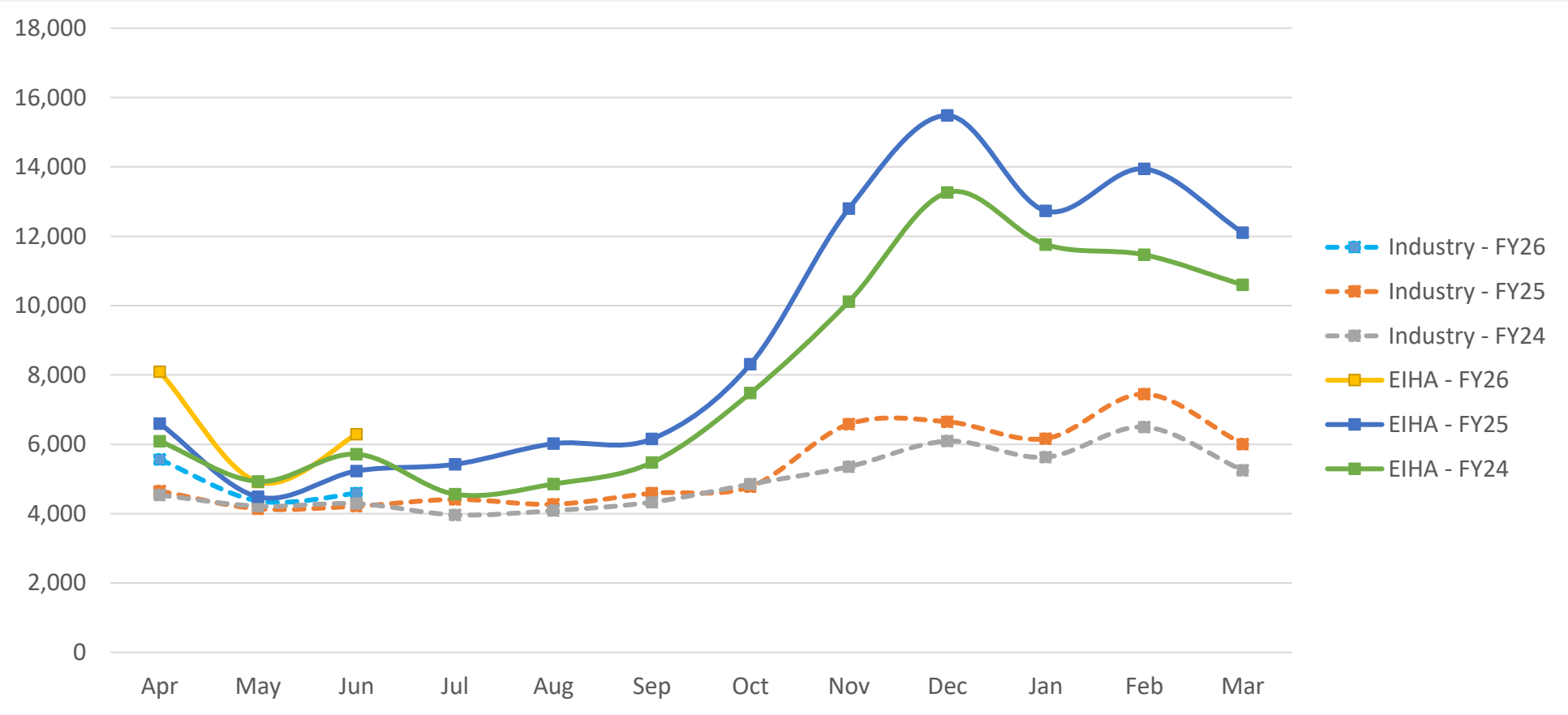
- Domestic air passenger traffic for Q1 FY26 grew by nearly 4.4% on year-on-year basis
- Average Rates (ARR) continued its upward trajectory

Q1 FY25-26 Occupancy	Q1 FY25-26 ARR (Rs.)	Q1 FY25-26 RevPAR
61-63% [+0-2 pp vs. PY]	7,600-7,800 [+9-11% vs. PY]	4,636-4,914 [+11-13% vs. PY]

## Management Perspective

- We continue to observe year-on-year increase in average rates across all regions.
- We expect demand for high end luxury to grow in India and our iconic portfolio of luxury hotels & resorts in premier destinations uniquely positions us to capture India’s evolving opportunities.

# RevPAR Growth of Oberoi and Trident Hotels consistently higher than industry





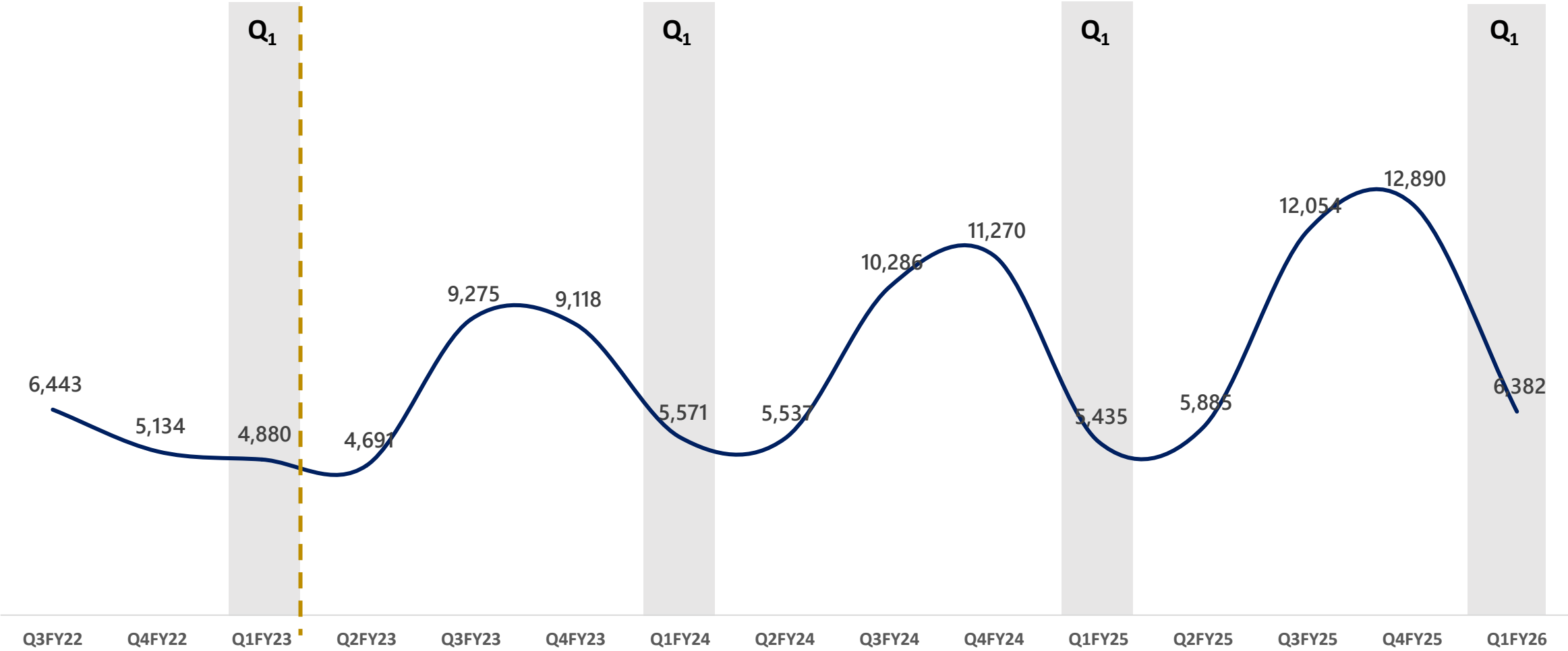
# Operations

Q<sub>1</sub> FY26

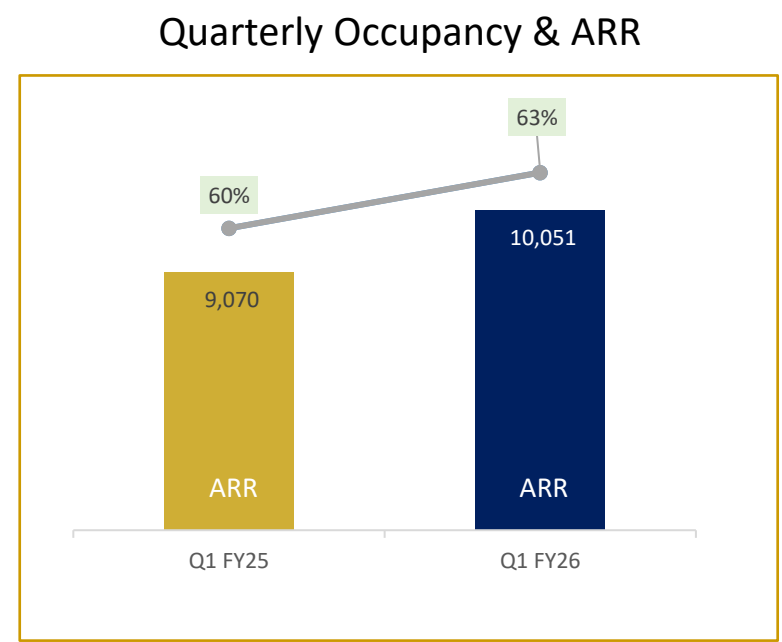
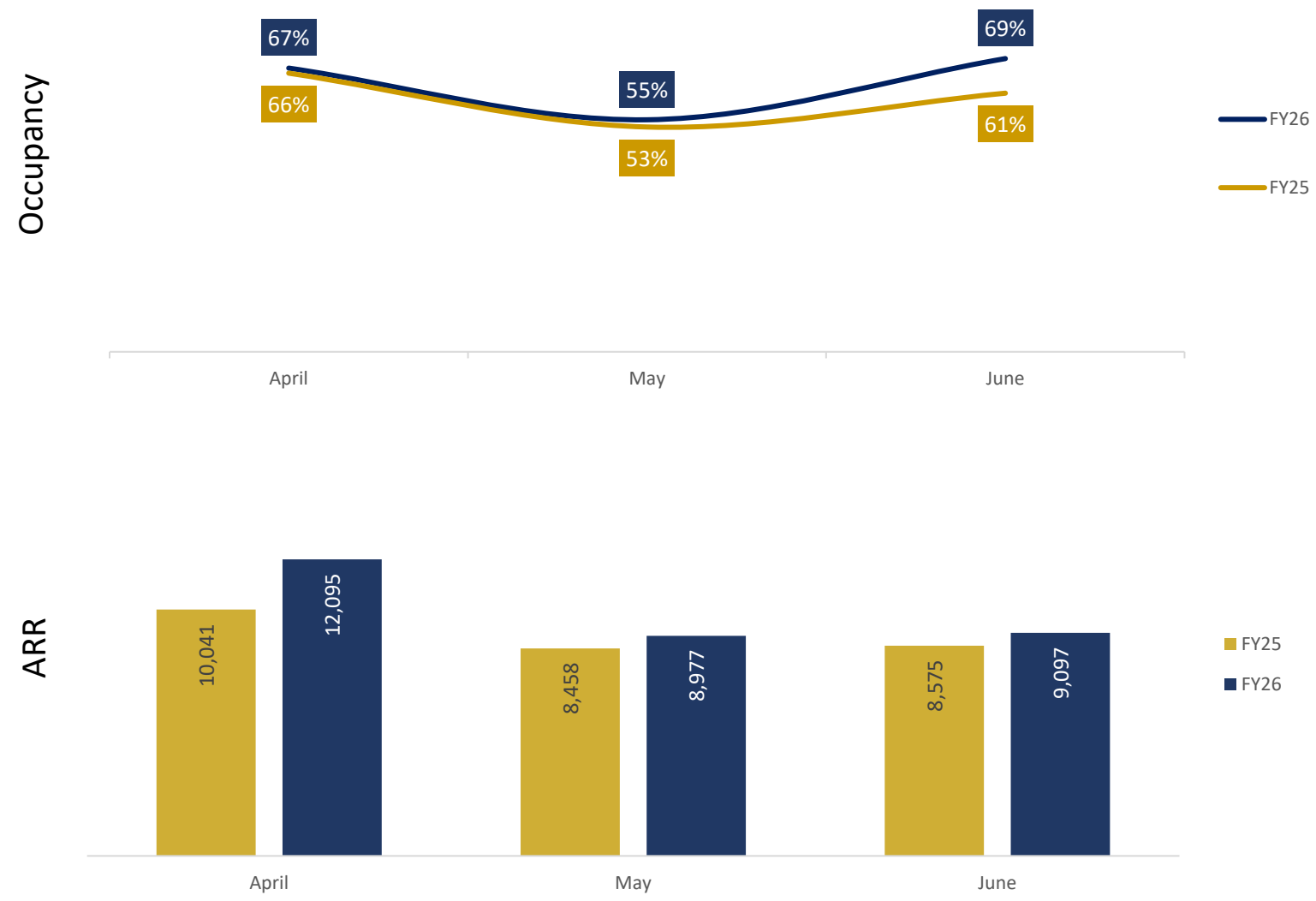
Operational Performance

# Q-o-Q RevPAR Movement

Figures in INR



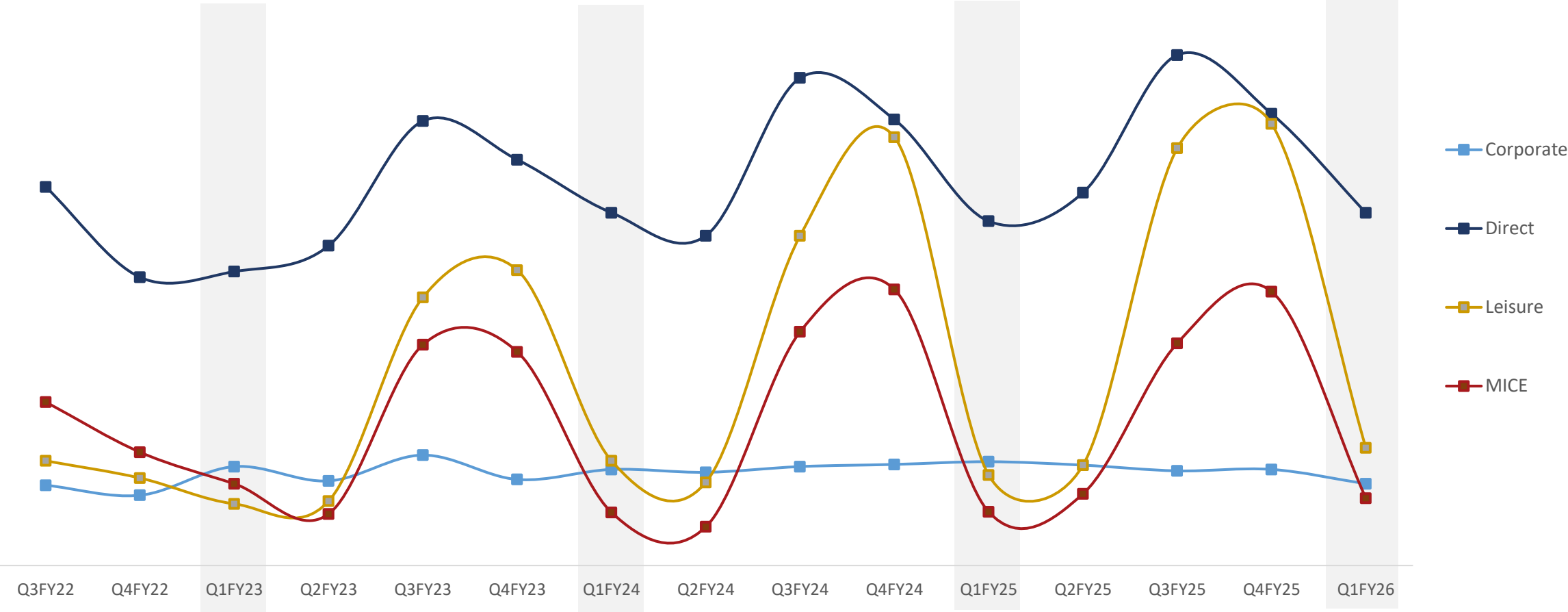
# Q<sub>1</sub> ARR/Occupancy trends by month



In Rs



# Strong Room Revenue Tailwinds across Segments





# Financials

Q<sub>1</sub>FY26

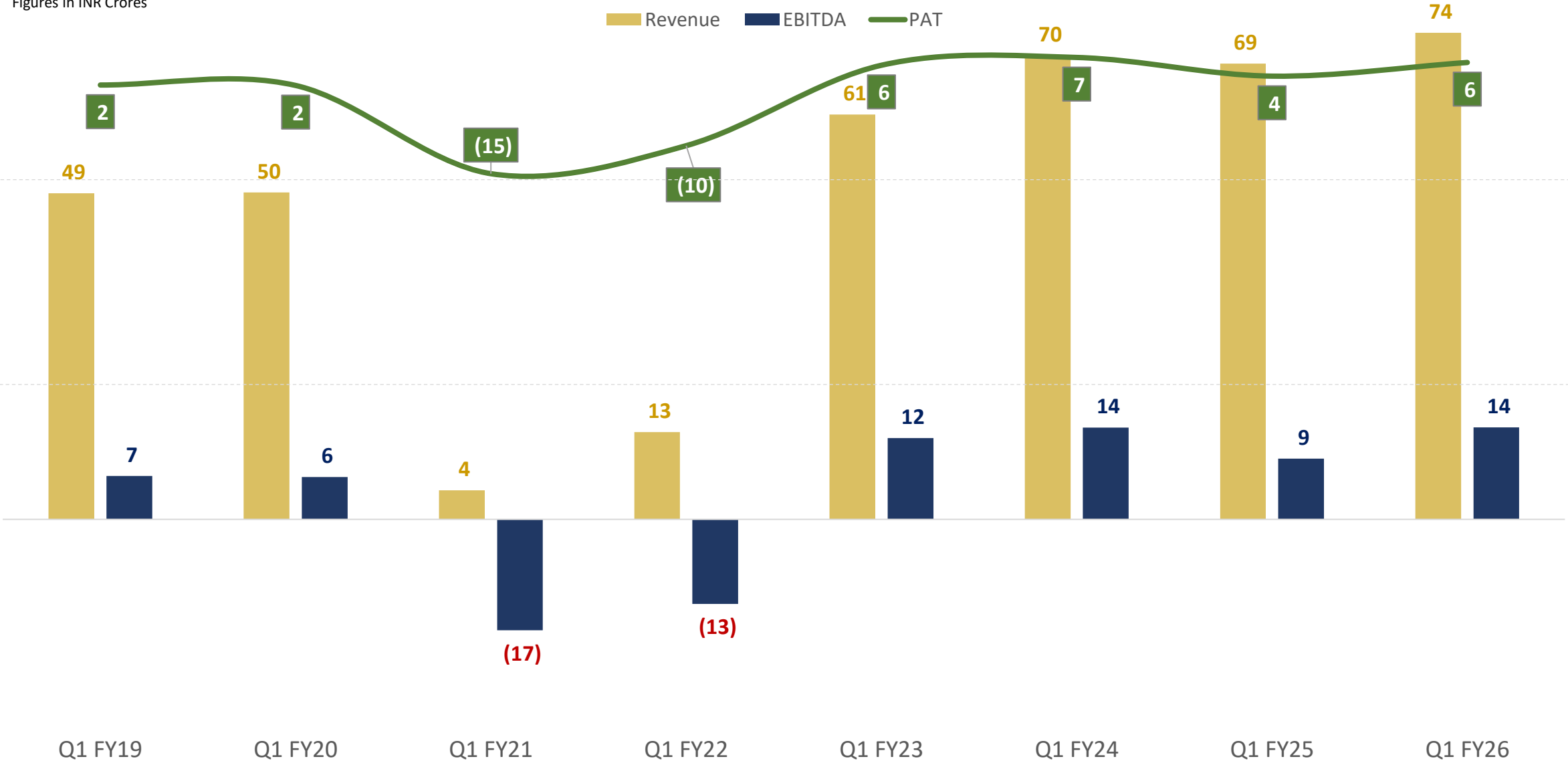
Growth in Financial Performance





# Performance Snapshot

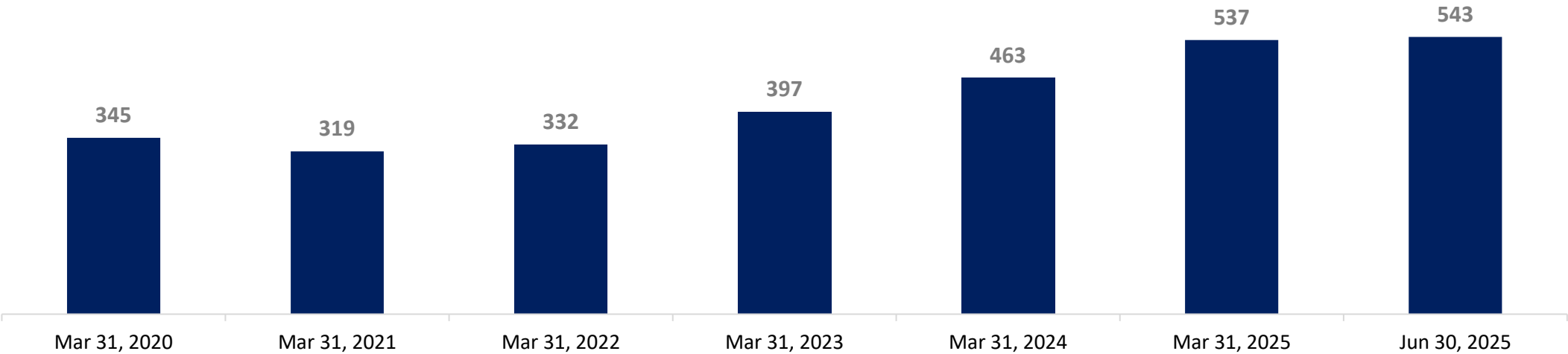
Figures in INR Crores



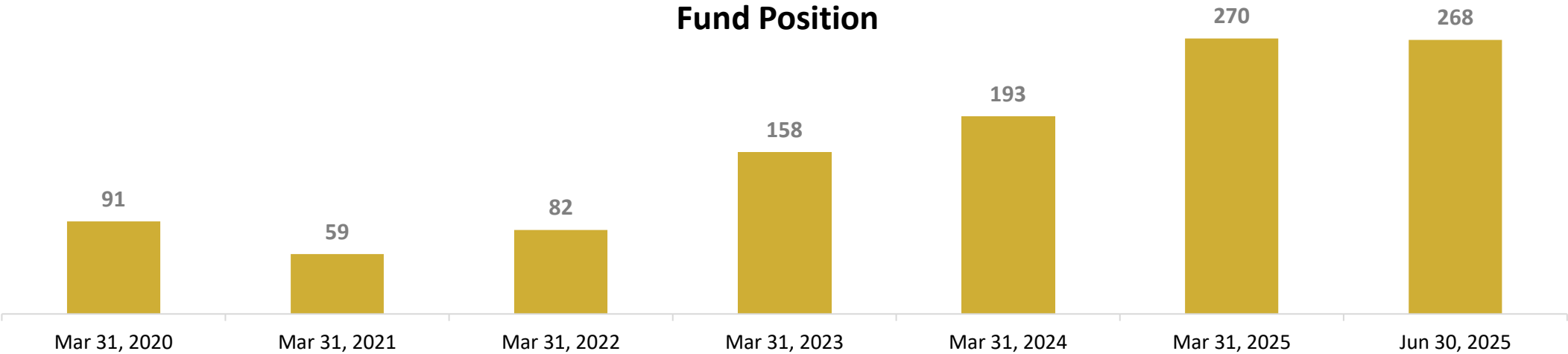


# Strong Balance Sheet

Increasing Net Worth



Fund Position



Figures in INR Crores





# Financial Statements

Q<sub>1</sub> FY26



# Performance Highlights

STATEMENT OF PROFIT & LOSS ACCOUNT		QTR 1		
Figures in Rs Crores rounded to first decimal		FY26	FY25	
Revenue from Operations		68.7	64.5	
Other Income		4.9	4.5	
	TOTAL INCOME (A)	73.7	69.0	↑ 6.8%
Consumption		5.8	5.3	
Employee Benefits (excluding third party cost)		20.7	20.7	
Power, Fuel & Light		5.6	6.3	
Administrative & Other Expenses		27.7	27.5	
TOTAL EXPENDITURE (B)		59.8	59.8	
	EBITDA = (A) – (B)	13.9	9.2	↑ 51.4%
Less: Depreciation & Amortization		4.2	4.3	
EBIT		9.7	4.9	
Less: Finance Costs		0.1	0.1	
PBT		9.6	4.8	
Less: Exceptional Items		1.3	0.0	
Less: Tax including Deferred Tax		2.1	1.2	
	PAT	6.2	3.6	↑ 73.1%



# Business Footprint

Period ended 30<sup>th</sup> June 2025







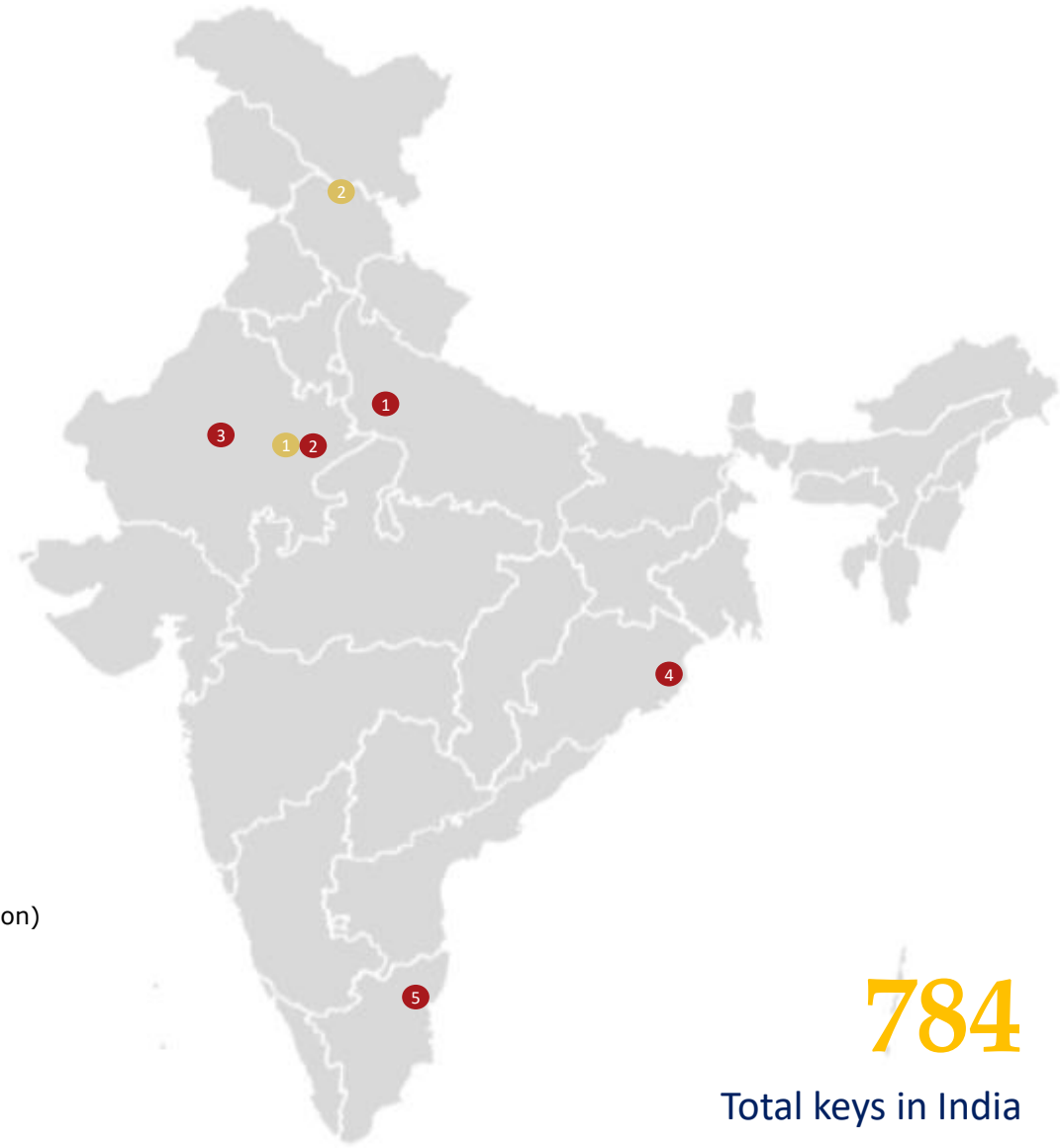
## National presence



1. The Oberoi Rajvilas, Jaipur | **71**
2. The Oberoi Cecil, Shimla | **75**



1. Trident, Agra | **135**
2. Trident, Jaipur | **132** (under renovation)
3. Trident, Udaipur | **142**
4. Trident, Bhubaneshwar | **62**
5. Trident, Chennai | **167**



**784**

Total keys in India

● ROOMS

## Projects Pipeline

Name	No. of Keys	Estimated Capex	Period of Opening
Trident Vishakhapatnam (New Hotel)	125	160	March 2027
Trident Jaipur (Renovation)	127	156	January 2027
Banquet at Trident Agra (New)	N.A.	29	November 2026



# Disclaimer

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THANK YOU