



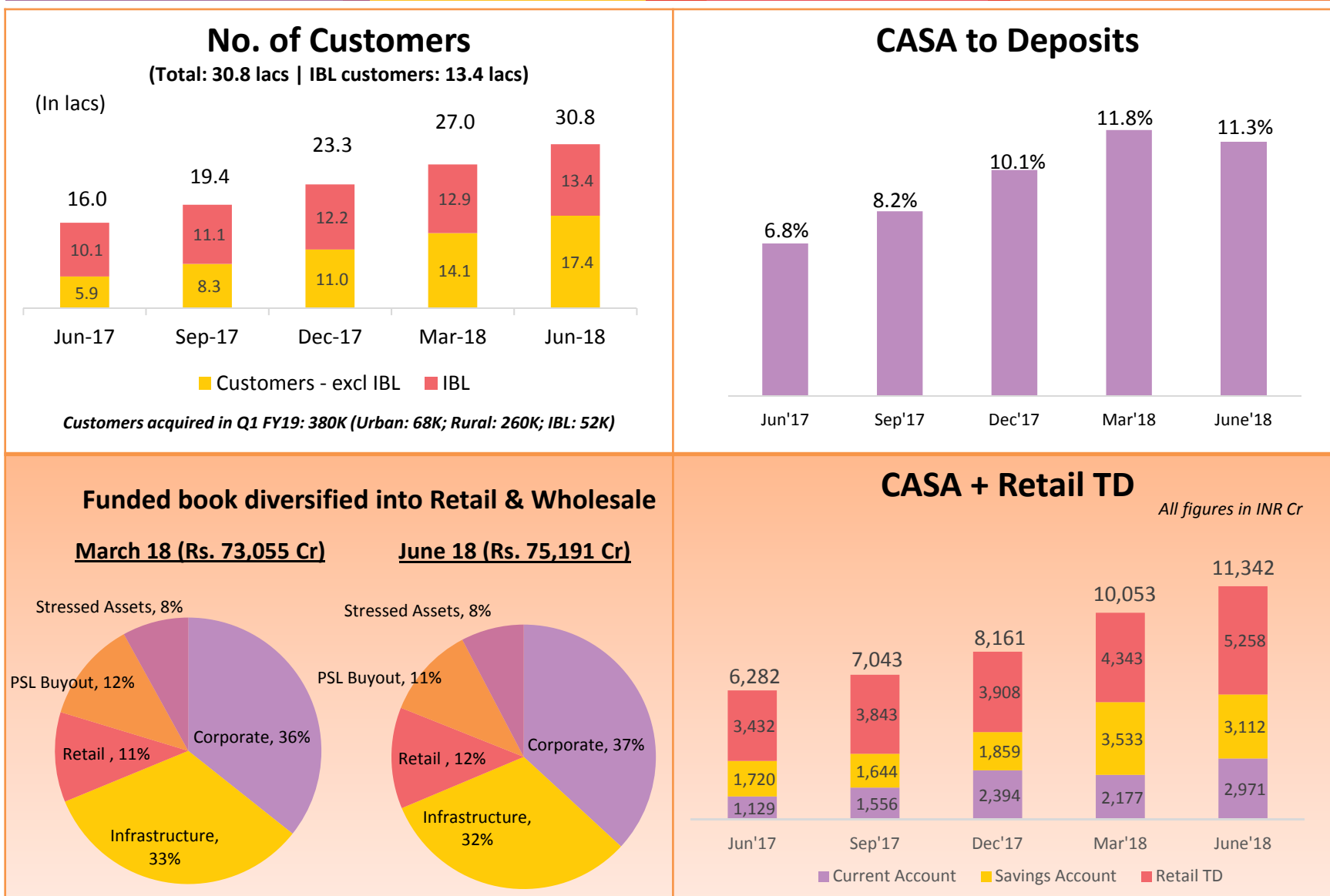
IDFC BANK

Q1 FY19 FINANCIALS

JUNE 30, 2018



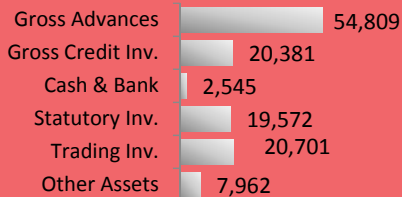
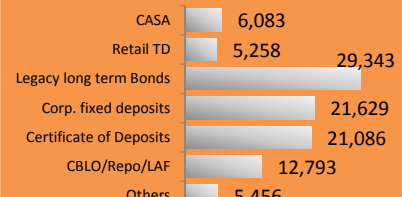
Key Highlights: Q1 FY19



Note: Grama Vidiyal (GV) is now renamed as IDFC Bharat Ltd (IBL)

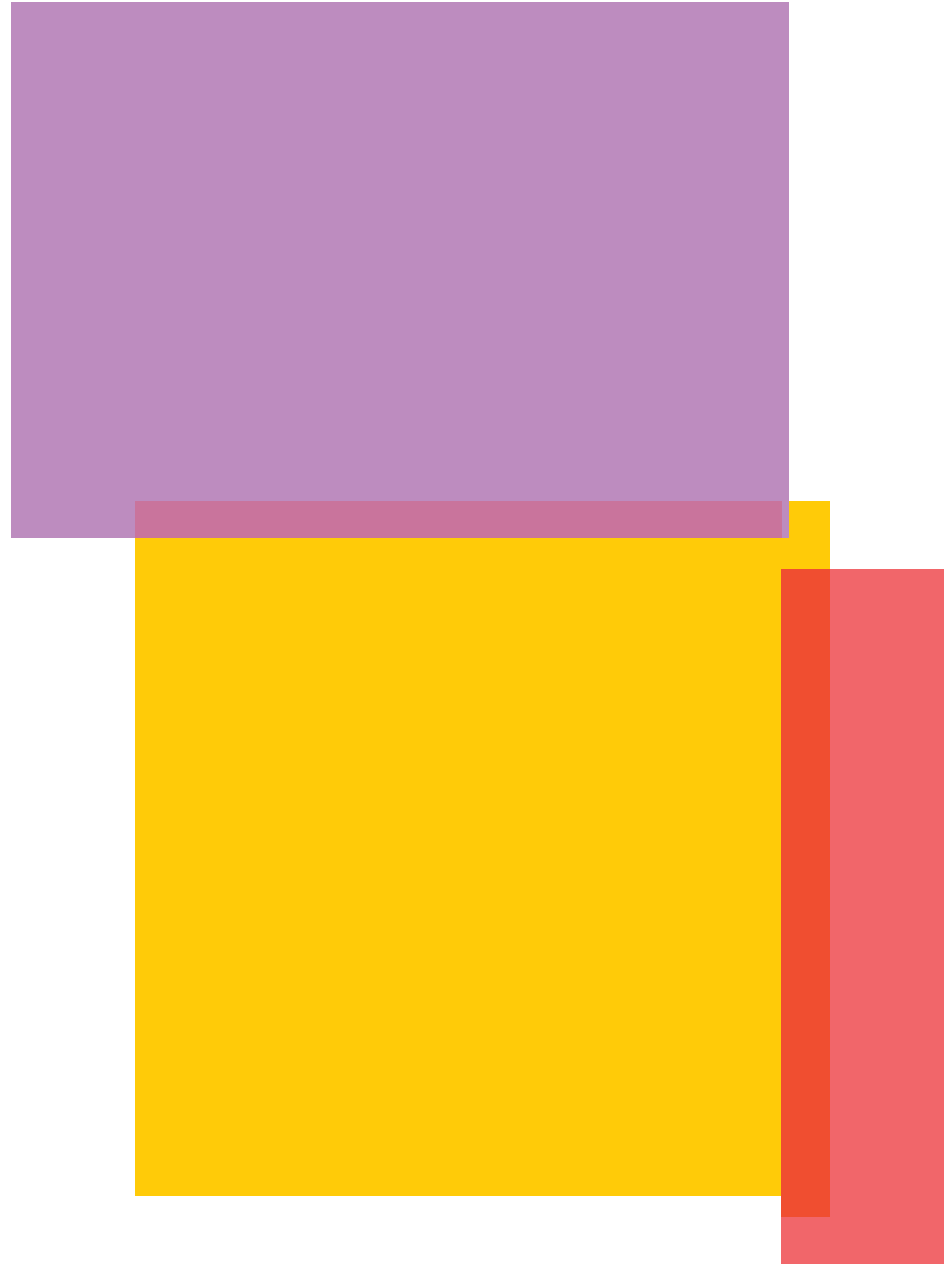


Q1 FY19 Brief Summary (MIS – Standalone + IBL)

<p>Network Total: 19,138 (18,096) Branches: 170 (150) BC & IBL : 412 (387) Customer Access Points: 18,457 (17,474) ATM: 99 (85)</p>	<p>Funded & Non Funded O/S Funded²: ₹ 75,191 Cr (Mar FY18: ₹ 73,055) Non-funded (LC/BG/LoU): ₹ 26,200 Cr (Mar FY18: ₹ 27,905)</p>	<p>Gross Asset Mix ₹ 125,970 Cr (FY18: ₹ 1,29,473 Cr)</p> 	<p>Funding mix ₹ 101,648 Cr (FY18: ₹ 105,485 Cr)</p> 				
<p>CASA Ratio¹ 11.30% (Mar'18: 11.85%) <u>CASA: ₹ 6,083 Cr (₹5,710 Cr)</u> • Retail: ₹ 2,078 (₹ 1,617 Cr) • Wholesale: ₹ 4,006 Cr (₹ 4,093 Cr)</p>	<p>Deposits CASA: ₹ 6,083 (₹ 5,710) Term Deposits: ₹ 26,888 (₹ 22,826) Certificate of Deposits: ₹ 21,086 (₹ 19,662)</p>	<p>NIMs 2.0% (Q4 FY18: 1.7%)</p>	<p>Yields 9.1% (Q4 FY18: 8.9%)</p>				
<p>Operating Income ₹ 756 Cr (Q4 FY18: ₹ 686) NII: ₹ 444Cr (₹ 338) Non Int: ₹ 123 Cr (₹ 107) Treasury Income: ₹ 32 Cr (₹ 35) Asset Sale: ₹ 157 Cr (₹ 205)</p>	<p>Cost/Income 65.6% (Q4 FY18: 72.6%)</p>	<p>PAT ₹ 192 Cr (Q4 FY18: ₹ 54 Cr, Q1 FY18: 438 Cr) Q1 FY18 Asset Sale higher by ₹ 324 Cr</p>	<p>RoA RoE 0.6% 5.0% (Q4 FY18: 0.2% 1.4%)</p>				
<p>EPS BVPS 0.6 45.4 (Q4 FY18: 0.2 44.8)</p>	<p>Asset Quality</p> <table border="0"> <tr> <td>GNPL: 3.2% (Mar' 18: 3.3%)</td> <td>Net RSA: 1.3% (Mar' 18: 1.0%)</td> </tr> <tr> <td>NNPL: 1.6% (Mar' 18: 1.7%)</td> <td>Net SR: 2.9% (Mar' 18: 3.0%)</td> </tr> </table>	GNPL: 3.2% (Mar' 18: 3.3%)	Net RSA: 1.3% (Mar' 18: 1.0%)	NNPL: 1.6% (Mar' 18: 1.7%)	Net SR: 2.9% (Mar' 18: 3.0%)	<p>Capital Adequacy² 19.3% (Mar FY18 18.0%) Tier 1: 18.89% Tier2: 0.36%</p>	<p>Headcount 10,860 (Mar' 18: 9,670) Standalone (Ex IBL): 6,590 (Mar' 18: 5,814)</p>
GNPL: 3.2% (Mar' 18: 3.3%)	Net RSA: 1.3% (Mar' 18: 1.0%)						
NNPL: 1.6% (Mar' 18: 1.7%)	Net SR: 2.9% (Mar' 18: 3.0%)						

1. CASA Ratio = CASA/(CASA+TD+CD) 2. Net of Technical write-off and includes RIDF
 • Note: () denotes Q4 FY18 numbers
 2. Standalone

FINANCIAL HIGHLIGHTS



Balance sheet

In INR Cr.	Jun-17	Mar-18	Jun-18	% Growth (QoQ)	% Growth (YoY)
Shareholders' Funds	15,125	15,257	15,438	1%	2%
Deposits	41,959	48,198	54,057	12%	29%
Borrowings	56,250	57,287	47,591	(17%)	(15%)
Other liabilities and general provisions	5,911	5,778	5,934	3%	0%
Total Liabilities	119,245	126,520	123,021	(3%)	3%
Cash and Bank Balances	2,101	1,768	2,545	44%	21%
Net Retail and Wholesale Assets	62,675	70,099	72,240	3%	15%
Net Advances ¹	46,205	52,165	53,215	2%	15%
<i>Gross Advances</i>	48,488	53,753	54,809	2%	13%
<i>Less: Specific Provisions</i>	(2,283)	(1,588)	(1,594)	0%	(30%)
Credit Investments	16,470	17,934	19,025	6%	16%
<i>Credit Book</i>	14,482	16,136	17,279	7%	19%
<i>Loan Equity</i>	3,418	3,163	3,103	(2%)	(9%)
<i>Less: Specific Provision</i>	(1,430)	(1,365)	(1,356)	(1%)	(5%)
Statutory Investments	17,467	19,458	19,572	1%	12%
<i>CRR</i>	2,630	3,124	3,089	(1%)	17%
<i>SLR</i>	14,837	16,334	16,483	1%	11%
Trading Investments	29,618	27,899	20,701	(26%)	(30%)
Fixed and Other Assets	7,384	7,296	7,962	9%	8%
Total Assets	119,245	126,520	123,021	(3%)	3%

1. Gross Advances and Provisions are net of Technical write off of Rs. 1,000 crore.

Funded Assets: Retail grows 17% QoQ; Corporate grows 6%

In INR Cr	Jun-17	Mar-18	Jun-18	% Growth (QoQ)	% Growth (YoY)
Retail	3,440	7,966	9,323	17%	171%
Wholesale	46,463	50,249	51,620	3%	11%
<i>Corporate</i>	18,157	26,059	27,696	6%	53%
<i>Infrastructure</i>	28,306	24,190	23,924	(1%)	(15%)
PSL Buyout	8,861	8,980	8,463	(6%)	(4%)
Stressed Assets	5,562	4,874	4,827	(1%)	(13%)
SRs	2,062	1,984	1,958	(1%)	(5%)
Technical Write offs	(0)	(998)	(1,000)	0%	NM
Total	66,388	73,055	75,191	3%	13%

Non-Funded Assets

In INR Cr	Jun-17	Mar-18	Jun-18	% Growth (QoQ)	% Growth (YoY)
Trade Non Funded Assets	20,482	27,905	26,200	(6%)	28%
Forward and Derivative Contracts	162,775	187,428	209,938	12%	29%
Total	183,257	215,333	236,138	10%	29%

Note: Figures for the previous periods have been reclassified for consistency with the current period.

Retail Assets Overview

In INR Cr	June'17	March'18	June'18	% Growth (QoQ)	% Growth (YoY)
Rural	1,785	3,219	3,619	12%	103%
<i>JLG</i>	<i>1,737</i>	<i>3,042</i>	<i>3,384</i>	<i>11%</i>	<i>95%</i>
<i>Micro Enterprise Loan</i>	<i>45</i>	<i>158</i>	<i>205</i>	<i>30%</i>	<i>360%</i>
<i>Equipment Hypoth Loan</i>	<i>3</i>	<i>13</i>	<i>15</i>	<i>21%</i>	<i>342%</i>
<i>Micro Housing Loan</i>	<i>-</i>	<i>7</i>	<i>15</i>	<i>100%</i>	<i>NM</i>
Urban	1,655	4,748	5,704	20%	245%
<i>Home Loan</i>	<i>694</i>	<i>1,610</i>	<i>1,911</i>	<i>19%</i>	<i>175%</i>
<i>Loan Against Property</i>	<i>159</i>	<i>621</i>	<i>776</i>	<i>25%</i>	<i>388%</i>
<i>Personal Loan</i>	<i>125</i>	<i>374</i>	<i>483</i>	<i>29%</i>	<i>287%</i>
<i>Business Loan</i>	<i>-</i>	<i>24</i>	<i>59</i>	<i>147%</i>	<i>NM</i>
<i>Commercial Vehicle</i>	<i>124</i>	<i>538</i>	<i>571</i>	<i>6%</i>	<i>362%</i>
<i>Two-Wheeler Loan</i>	<i>17</i>	<i>44</i>	<i>46</i>	<i>4%</i>	<i>163%</i>
<i>SME</i>	<i>294</i>	<i>928</i>	<i>1,114</i>	<i>20%</i>	<i>279%</i>
<i>MSME</i>	<i>195</i>	<i>512</i>	<i>640</i>	<i>25%</i>	<i>229%</i>
<i>Working capital – Partnership</i>	<i>48</i>	<i>97</i>	<i>103</i>	<i>7%</i>	<i>114%</i>
Retail (Funded)	3,440	7,966	9,323	17%	171%

Wholesale Assets Overview

In INR Cr	Jun-17	Mar-18	Jun-18	% Growth (QoQ)	% Growth (YoY)
Wholesale Bank	46,463	50,249	51,620	3%	11%
Corporates	18,157	26,059	27,696	6%	53%
Conglomerates	3,318	3,941	3,289	-17%	0%
Health, Education, LRDs	3,181	4,127	4,373	6%	38%
LC	3,523	5,565	5,422	-3%	54%
ELC	3,295	6,829	7,174	5%	117%
MNC	733	637	711	12%	-3%
DFIG	4,106	4,960	6,728	39%	66%
Infrastructure	28,306	24,190	23,924	-1%	-15%
Good Infra	18,443	16,303	16,403	1%	-11%
Rundown Infra	9,862	7,887	7,521	-5%	-24%
PSL Buyout	8,861	8,980	8,463	-6%	-4%
PTC	6,840	6,206	5,570	-10%	-19%
DA	2,021	654	591	-10%	-71%
RIDF	-	2,120	2,302	9%	NM

* Gross position as on 30th June 2018 without considering technical write-off of Rs 990 Cr

Stressed Assets

Particular	Jun-17	Mar'18	Jun'18
Stressed Assets¹	5,564	4,874	4,827
<i>NPL</i>	<i>2,004</i>	<i>2,769</i>	<i>2,765</i>
<i>Others Loans</i>	<i>2,204</i>	<i>927</i>	<i>918</i>
<i>Stressed Equity</i>	<i>1,356</i>	<i>1,178</i>	<i>1,144</i>
Provisions	3,458	3,707	3,717
<i>NPL</i>	<i>1,200</i>	<i>1,878</i>	<i>1,884</i>
<i>Others Loans</i>	<i>1,160</i>	<i>814</i>	<i>825</i>
<i>Stressed Equity</i>	<i>1,098</i>	<i>1,015</i>	<i>1,008</i>
PCR	62%	76%	77%
NPL (% of stressed assets)	36.0%	56.8%	57.3%
GNPL²	4.1%	3.3%	3.2%
NNPL	1.7%	1.7%	1.6%

1. Without considering technical write-off

2. Considering technical write-off

Treasury Assets

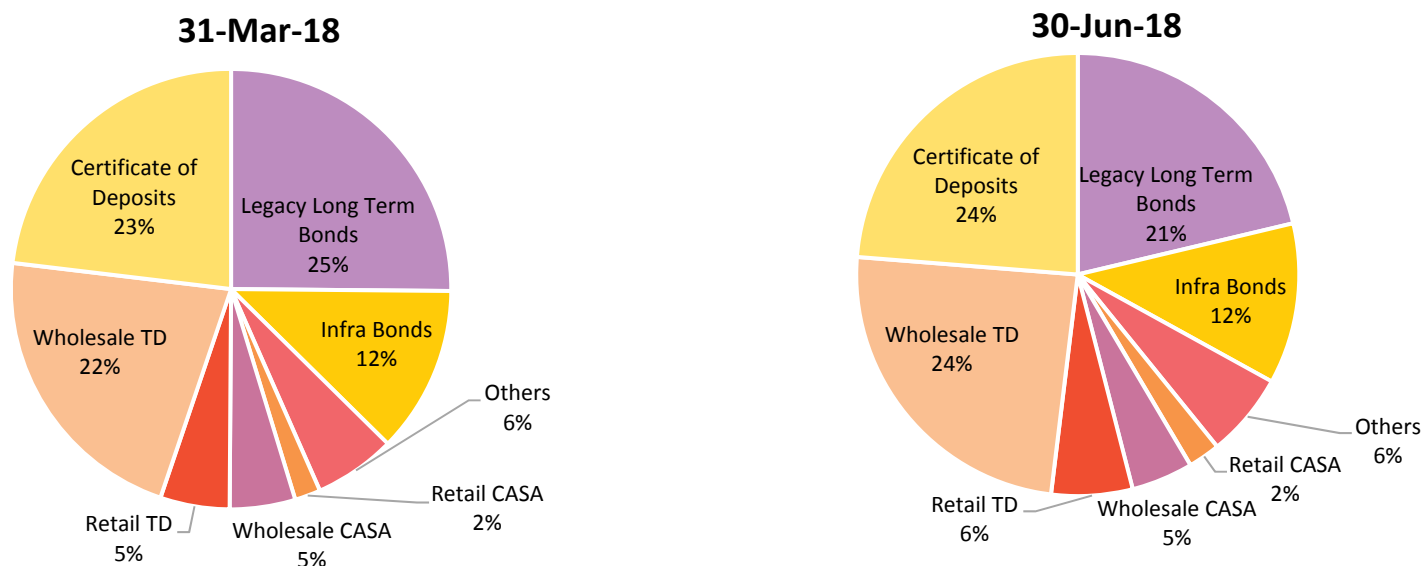
Particulars	30-Jun-17	31-Mar-18	30-Jun-18	% Growth (QoQ)	% Growth (YoY)
CRR	2,630	3,124	3,089	-1%	17%
HTM	14,442	14,661	16,008	9%	11%
Trading Investments (A+B+C-D)*	30,013	29,575	21,176	-28%	-29%
SLR + LCR (Non - repoable) - A	3,760	3,614	3,473	-4%	-8%
Central Govt Securities	922	2,241	2,241	0%	143%
State Govt Securities	605	1,373	913	-34%	51%
Treasury Bills	2,233	-	319	NM	-86%
Bonds (Non - Repoable) - B	5,899	5,438	4,020	-26%	-32%
Certificate of Deposit	74	249	-	-100%	-100%
Commercial Paper	9	524	24	-95%	167%
Bonds & Debentures (ex Tax free)	2,086	2,046	1,367	-33%	-34%
Tax Free Bonds	2,580	2,619	2,629	0%	2%
Mutual Funds	1,150	-	-	NM	-100%
Trading Book (Repoable) - C	20,366	20,548	13,787	-33%	-32%
Central Govt Securities	7,432	17,349	10,279	-41%	38%
State Govt Securities	1,087	3,171	1,970	-38%	81%
Treasury Bills	11,847	28	1,538	5393%	-87%
(Less) Provision - D	12	25	104	322%	751%
Net Book value	47,085	47,360	40,273	-15%	-14%

* HFT + AFS (subject to MTM)

Borrowing & Deposit analysis

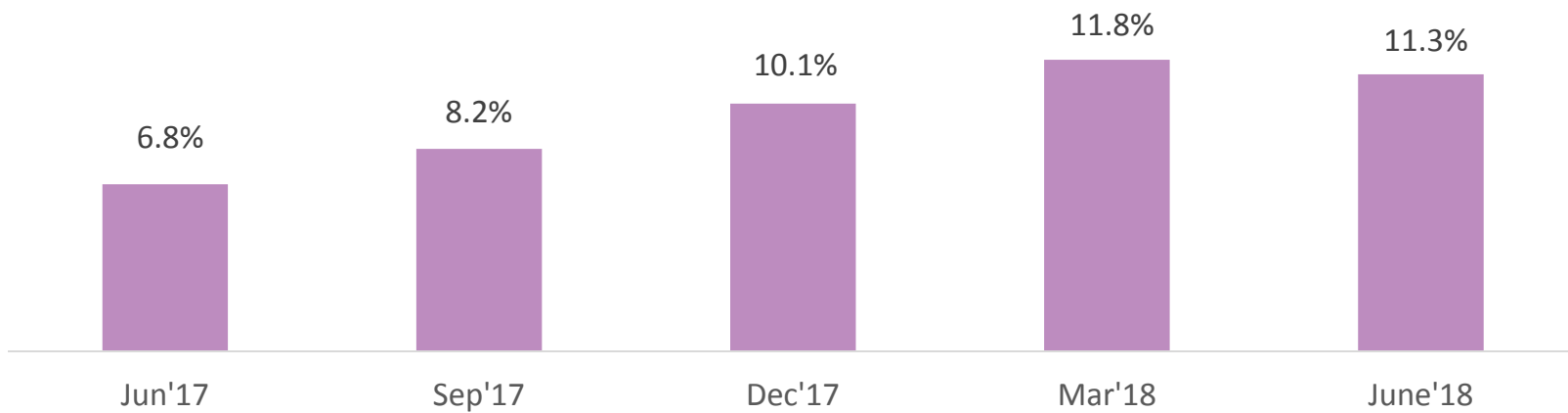
In INR Cr	30-Jun-17	31-Mar-18	30-Jun-18	% Growth (QOQ)	% Growth (YOY)
Legacy Long Term Bonds	26,026	21,405	18,909	(12%)	(27%)
Infra Bonds	10,434	10,434	10,434	0%	0%
Others (ECB / FCY / Term Loans)	3,047	5,109	5,456	7%	79%
CASA	2,850	5,710	6,083	7%	115%
- Retail	704	1,617	2,078	29%	195%
- Wholesale	2,146	4,093	4,006	(2%)	87%
Term Deposits	24,822	22,826	26,887	18%	8%
- Retail	3,447	4,343	5,258	21%	53%
- Wholesale	21,375	18,483	21,629	17%	1%
Certificate of Deposits	14,288	19,662	21,086	7%	48%
Borrowings + Deposits	81,467	85,146	88,855	4%	9%
Money Market (CBLO / REPO)	16,743	20,339	12,793	(37%)	(24%)
Total Borrowings	98,210	105,485	101,648	(4%)	4%

Composition of Borrowing (Excl CBLO / REPO)

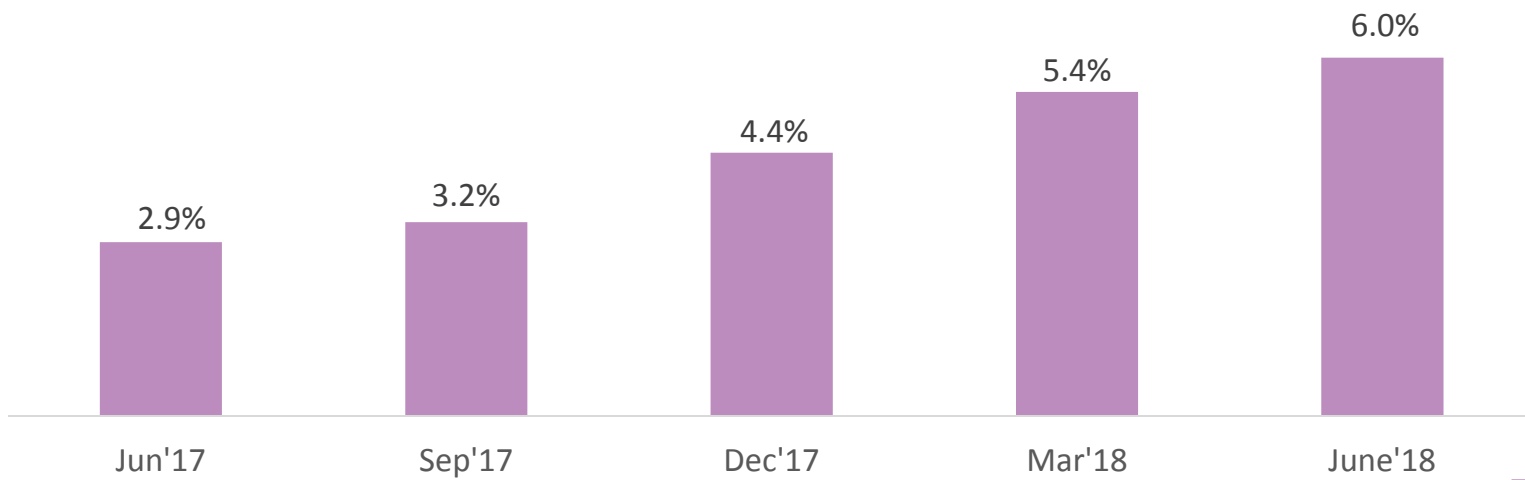


CASA to Deposit Ratio

CASA/Deposits

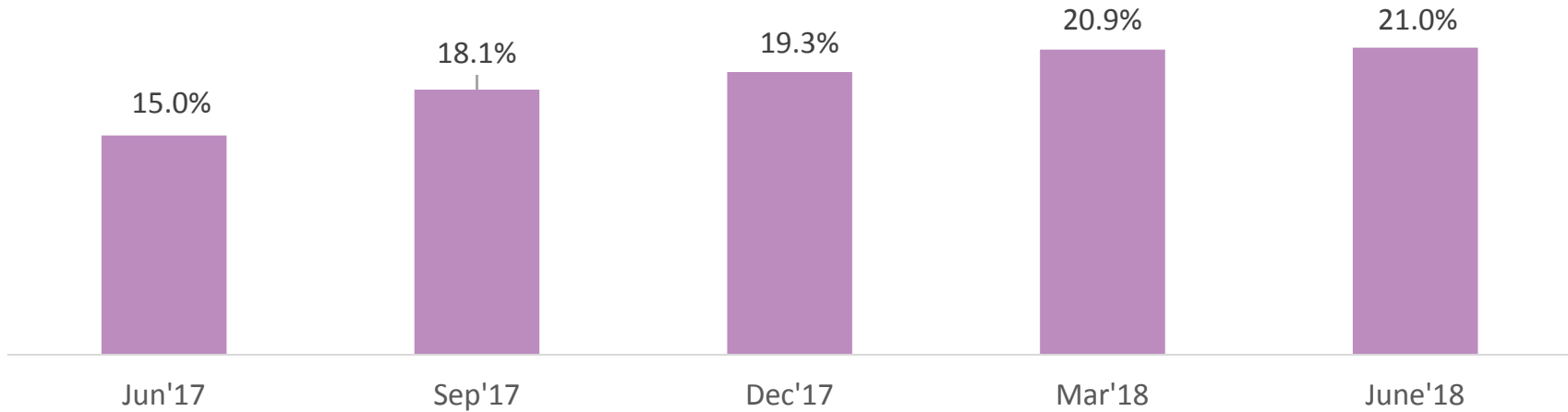


CASA/(Deposits+Borrowings)

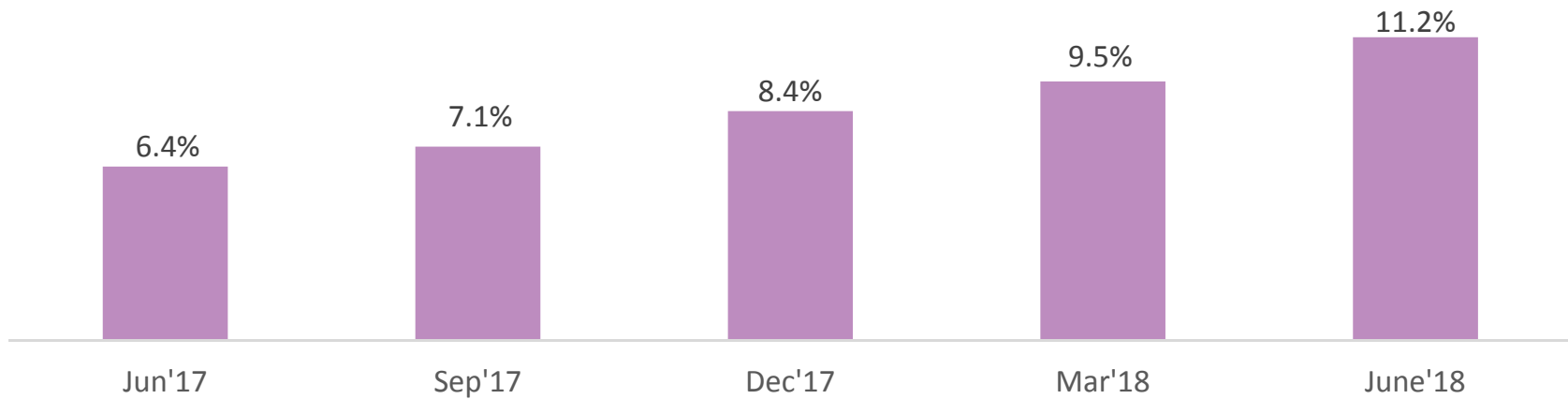


CASA + Retail TD

(CASA + Retail TD)/Deposits



(CASA + Retail TD)/(Deposits+Borrowings)



Profit & Loss Statement (MIS-Standalone + IBL)

Particulars	FY 18	Q1 FY18	Q4 FY18	Q1 FY19	% Growth (QoQ)	% Growth (YoY)
Operating Income	2,391	604	481	599	25%	(1%)
Net Interest Income	1,575	371	338	444	31%	20%
Wholesale	1,204	317	258	323	25%	2%
Retail	519	96	159	183	15%	91%
PSL Drag	(148)	(24)	(62)	(26)	NM	NM
SRs	(140)	(36)	(33)	(34)	NM	NM
Stressed Assets	140	17	16	(2)	NM	NM
Non Interest Income	495	143	107	123	15%	(14%)
Recurring Fees	375	94	98	120	22%	28%
Loan Related Fees	141	50	28	41	48%	(17%)
Trade & Cash Mgt Fees	122	26	33	40	22%	57%
Client Fx Margins	63	11	18	20	11%	88%
Debit Cards & Digital Trans. Fees	30	3	13	13	3%	287%
Wealth Management	8	2	3	3	(14%)	74%
Other Retail Fees	11	2	3	2	(20%)	17%
Other Fees	120	50	9	3	(68%)	(94%)
IB Fees	61	31	8	1	(83%)	(96%)
DCM & Syndication fees	58	19	0	2	NM	NM
Other Income	1	0	1	(1)	NM	NM
Treasury Income	321	90	35	32	(9%)	(65%)
Operating Expenses	1,757	423	497	496	(0%)	17%
HR	699	169	191	205	8%	21%
Non HR	914	221	272	247	(9%)	12%
IBL Expenses	144	33	35	44	25%	32%
PPOP	633	181	(17)	104	NM	(43%)
Specific Provision	338	(10)	315	13	(96%)	NM
Other Provisions	13	(4)	24	10	(58%)	NM
PBT (Excl Asset Sale)	282	195	(357)	81	NM	(59%)
Asset Sale/one offs	833	481	205	157	(24%)	(67%)
PBT	1,116	676	(152)	237	NM	(65%)
Tax	235	238	(206)	46	NM	(81%)
PAT	881	438	54	192	252%	(56%)

FY18 numbers have been reinstated for consistency with the current period. Following are the major changes to the FY 18 numbers shared last quarter

- Retail NII has been grossed up with the Commission paid to IBL and Other BCs and the same has been shown in opex line.
- Some of the Operating expenses items such as DICGC premium, brokerage, etc which were netted off from NII earlier have been moved to Operating expenses.

Spread Analysis

Particulars	FY18	Q1 FY18	Q4 FY18	Q1 FY19
Yields	9.2%	9.1%	8.9%	9.1%
Retail	16.2%	17.8%	15.7%	14.8%
Wholesale Bank (incl. PSL Buyout)	9.1%	9.2%	8.6%	8.8%
<i>Corporate Banking</i>	9.0%	9.2%	8.7%	8.9%
<i>Infrastructure</i>	9.8%	10.0%	9.2%	9.4%
Wholesale Bank (excl. PSL Buyout)	9.5%	9.7%	9.0%	9.1%
<i>PSL Buyout</i>	6.8%	6.7%	6.7%	6.7%
Stressed Assets	4.1%	2.6%	3.3%	2.5%
Average Cost of Funds	7.5%	7.4%	7.3%	7.3%
Core Deposits	5.6%	5.6%	5.4%	5.3%
Corporate Deposits	6.5%	6.5%	6.7%	6.8%
Legacy Borrowings	8.9%	8.8%	9.1%	8.8%
Spreads	1.7%	1.7%	1.6%	1.8%

* Yields excluding SRs

- Yields grossed up for commission paid to IBL and other BCs
- Yields and Cofs excluding treasury assets and CBLO / REPO borrowings respectively

Note: Figures for the previous periods have been reclassified for consistency with the current period.

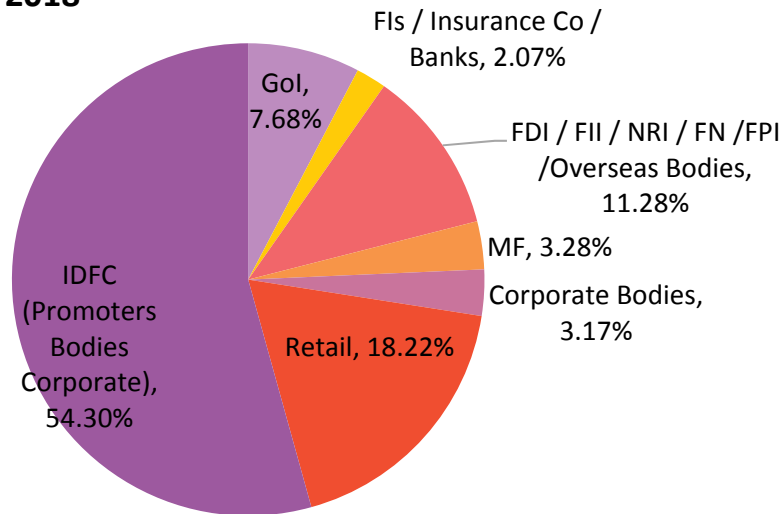
Financials: Key ratios (MIS – Standalone + IBL)

Particular	Q1 FY18	Q4 FY18	Q1 FY19
Return on Assets	1.5%	0.2%	0.6%
Return on Equity	11.8%	1.4%	5.0%
EPS (Rs.)	1.3	0.2	0.6
Book Value Per Share (Rs.)	44.5	44.8	45.4
NIMs	1.8%	1.7%	2.0%
Cost / Income	39.0%	72.6%	65.6%
Capital Adequacy Ratio	18.6%	18.0%	19.3%
<i>Of which Tier I</i>	<i>18.3%</i>	<i>17.7%</i>	<i>18.9%</i>
Gross NPL (% of Loans)	4.1%	3.3%	3.2%
Net NPL (%)	1.7%	1.7%	1.6%
CASA / Gross Advances	5.9%	10.6%	11.1%
CASA/Total Deposits	6.8%	11.8%	11.3%
Price/Book	1.2	1.1	0.9

Shareholding pattern

S.no	Shareholder Name	Category	% Of total Equity
1	IDFC (Promoters Bodies Corporate)	Promoter	54.3%
2	Gol	Gol	7.7%
3	Platinum Investment Management	FII / FDI	2.6%
4	Vanguard	FII / FDI	1.4%
5	Emerging Markets Funds	FII / FDI	1.1%
6	LIC	Insurance Company	0.8%
7	Kotak	MF	0.7%
8	Blackrock Fund	FII / FDI	0.7%
9	Wellington Trust Company National Association	FII / FDI	0.7%
10	Reliance Capital	MF	0.6%
11	Goldman Sachs Investments (Mauritius) I Ltd	P-Note	0.5%

Shareholding as of 30th June 2018





THANK YOU