

July 30, 2020

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai 400 001 National Stock Exchange of India Limited Exchange Plaza Plot No. C/1, G Block Bandra-Kurla Complex Bandra (East) Mumbai 400 051

Scrip Code: 500325 / 890147 Trading Symbol: RELIANCE / RELIANCEPP

Dear Sirs,

Sub: Media Release - Standalone and Consolidated Unaudited Financial Results for the quarter ended June 30, 2020

In continuation of our letter of today's date on the Standalone and Consolidated Unaudited Financial Results for the quarter ended June 30, 2020, we send herewith a copy of Media Release issued by the Company in this regard.

The Standalone and Consolidated Unaudited Financial Results for the quarter ended June 30, 2020 approved by the Board of Directors and the Media Release in this connection will also be available on the Company's website, 'www.ril.com'.

Kindly acknowledge receipt.

Thanking you,

Yours faithfully,

For Reliance Industries Limited

Savithri Parekh

Joint Company Secretary and

Compliance Officer

Encl.: As above

Copy to:

The Luxembourg Stock Exchange Societe de la Bourse de Luxembourg 35A boulevard Joseph II B P 165, L-2011 Luxembourg Singapore Stock Exchange 2 Shenton Way, #19- 00 SGX Centre 1, Singapore 068804



30th July, 2020

CONSOLIDATED RESULTS FOR QUARTER ENDED 30TH June, 2020

SUCCESSFULLY COMPLETED INDIA'S LARGEST EVER RIGHTS ISSUE, OVERSUBSCRIBED BY 1.59 TIMES

₹ 212,809 CRORE RAISED THROUGH RIGHTS ISSUE, INVESTMENTS IN JIO PLATFORM AND JIO-BP

THIS CAPITAL RAISING IS UNPRECEDENTED IN THE HISTORY OF CAPITAL MARKETS IN INDIA

RECORD QUARTERLY EBITDA OF RELIANCE JIO AT ₹7,281 CRORE

Reliance Retail Launches E-Commerce Platform JioMart Across 200+ Cities

REFINING AND PETROCHEMICAL BUSINESSES OPERATED OVER 90% CAPACITY DURING LOCKDOWN

HIGHLIGHTS

The Company successfully completed India's largest ever Rights Issue of ₹ 53,124 crore

(oversubscribed by 1.59 times) - world's largest by a Non-Financing Institution in last ten years.

Jio Platforms Limited, a wholly owned subsidiary of Reliance Industries Limited, raise ₹ 152,056

crore from leading global investors including Facebook, Google, Silver Lake, Vista Equity

Partners, General Atlantic, KKR, Mubadala, ADIA, TPG, L Catterton, PIF, Intel Capital and

Qualcomm Ventures in just three months.

BP invested ₹ 7,629 crore for a 49% stake in the Company's fuel retailing business.

Reliance Foundation led the philanthropic mission against the Coronavirus pandemic by

launching Mission Anna Seva, the world's largest feeding programme by a corporate Foundation,

producing One lakh PPEs and masks daily, setting up India's first exclusive COVID-19 hospital

in Mumbai along with BMC and donating ₹ 556 crore to various relief funds.



RESULTS AT A GLANCE

CONSOLIDATED RIL

- Revenue for the quarter was ₹ 100,929 crore
- EBITDA for the quarter was ₹ 21,585 crore
- Despite lockdown due to Covid, Net Profit including exceptional items for the quarter was higher by 30.6% Y-o-Y at ₹ 13,248 crore
- Cash Profit was also higher by 16.7% Y-o-Y at ₹ 18,893 crore
- EPS including exceptional items for the quarter was ₹ 20.7 per share, increased 22.1% Y-o-Y

STANDALONE RIL

- Refining and petrochemical business operated at over 90% capacity during lockdown
- Revenue for the quarter was ₹ 52,263
 crore
- **EBITDA** for the quarter was ₹ 11,339 crore
- Net Profit including exceptional items for the quarter was ₹ 9,753 crore, growth of 7.9% Y-o-Y
- Cash Profit for the quarter was ₹ 10,350
 crore
- Exports for the quarter was ₹ 32,681 crore

STANDALONE RELIANCE JIO INFOCOMM LIMITED

- Revenue including access revenues for the quarter was ₹ 19,513 crore
- EBITDA for the quarter was ₹ 7,281 crore, increase of 55.4% Y-o-Y
- Net profit for the quarter was ₹ 2,520 crore, growth of 183% Y-o-Y
- Total Customer base as on 30th June 2020 of 398.3 million
- ARPU during the quarter of ₹ 140.3 per subscriber per month
- Total wireless data traffic during the quarter of 1,420 crore GB (30.2% Y-o-Y growth)

CONSOLIDATED RELIANCE RETAIL

- Revenue for the quarter was ₹ 31,633 crore
- EBITDA for the quarter was ₹ 1,083 crore
- Net profit for the quarter was ₹ 431 crore, despite complete lockdown for a long period of time and only essential services were operational
- Cash Profit for the quarter was ₹ 793 crore
- 11,806 operational physical stores

Media Release

Commenting on the results, Mukesh D. Ambani, Chairman and Managing Director, Reliance

Industries Limited said: "I am humbled and inspired by the exemplary commitment and empathy

of the Reliance family during the Covid-19 pandemic.

The severe demand destruction due to global lockdowns impacted our hydrocarbons business but

the flexibility in our operations enabled us to operate at near normal levels and deliver industry-

leading results. Our consumer facing businesses became the life-line for individuals and businesses

with our Retail and Jio teams working hard to ensure millions got essential goods and services

through the lockdown.

We completed the largest fund raise in Indian Corporate history in this quarter. I thank the millions

of individual investors who supported our Rights Issue and welcome all our new partners to an

exciting new phase of growth at Reliance."

COVID RELIEF WORK

With a 24x7, multi-pronged approach, Reliance leveraged all of its resources – human as well as

material – to assist India in its fight against the virus.

During the last 100 days, Reliance spent ₹ 284 crore towards various initiatives to fight Covid-19. It

spent over ₹ 111 crore in providing PPE, Masks and other Safety material.

Reliance Foundation's Mission Anna Seva has become the largest meal distribution programme

undertaken by a corporate foundation anywhere in the world. Starting from end of March, Mission

Anna Seva had provided over 5 crore meals by June 30, 2020, to people affected by the pandemic

across 78 districts, 17 states and 1 union territory.

Media Release

Reliance Foundation Hospital (RFH) was the first institute in Maharashtra identified by Indian Council

of Medical Research (ICMR) to be part of a multi-centre clinical trial to evaluate the efficacy of plasma

therapy.

RFH set up an exclusive 10-bed dialysis centre in Hinduhridaysamrat Balasaheb Thackeray Trauma

Care Hospital, Mumbai in collaboration with BMC. Reliance built a fully-equipped isolation facility in

Lodhivali, Maharashtra for the district and also helped set up a quarantine ward at Spandan Holistic

Mother-And-Child Care Hospital, Deonar, Chembur in Mumbai. This is in addition to the 250-bed

facility created by Reliance Foundation in partnership with Brihanamumbai Municipal Corporation in

Mumbai.

Reliance Foundation's Mobile Medical Units (MMU) deployed in Shahdol, Madhya Pradesh;

Nagothane, Maharashtra; and Jhajjar, Haryana provided medical assistance to rural communities

and also helped raise awareness about precautionary measures like social distancing, wearing

masks and hand washing.

During this period, Reliance also provided over 5.5 Lakh Litres of free fuel to government notified

vehicles and ambulances across 249 districts in 18 states to transport COVID-19 patients.



OPERATIONAL HIGHLIGHTS

RELIANCE JIO INFOCOMM LIMITED - STANDALONE

| Standalone Financials (In ₹ crore) | 1Q FY21 | 1Q FY20 | % chg. w.r.t. 1Q FY20 |
|---------------------------------------|------------|------------|--------------------------|
| Value of Services | 19,513 | 14,593 | 33.7% |
| Revenue from Operations | 16,557 | 12,383 | 33.7% |
| EBITDA | 7,281 | 4,686 | 55.4% |
| EBITDA margin* | 44.0% | 37.8% | 613bps |
| Net Profit | 2,520 | 891 | 182.8% |

^{*}EBITDA Margin is calculated on revenue from operations

- Standalone revenue from operations, including access revenues, of ₹ 16,557 crore, grew by 33.7% Y-o-Y
- Standalone EBITDA margin of 44.0%, up from 37.8% in 1Q FY19-20
- Standalone Net Profit of ₹ 2,520 crore (182.8% Y-o-Y growth)
- ARPU during the quarter of ₹ 140.3 per subscriber per month
- Total wireless data traffic during the quarter of ₹ 1,420 crore GB (30.2% YoY growth) with strong customer engagement and best-in-class network performance.

Other Highlights

There has been strong wireless gross addition of 15.1 million during the quarter despite Covid related restrictions across the country. Monthly churn rate for wireless subscribers at only 0.46% during the quarter.

CIN

Media Release

Customer engagement has increased during the quarter with national lockdown driving average

wireless data consumption per user per month to 12.1 GB and average voice consumption to 756

minutes per user per month.

• Jio Platforms has rolled out India's first and only cloud-based video-conferencing app, JioMeet

during the quarter. Within a few days of launch JioMeet has been downloaded by more than 5

million users.

JioMeet was used as a digital platform to host the 43rd AGM of Reliance Industries Limited

virtually. During this event, JioMeet had 3.2 lakh concurrent users across 42 countries and 468

cities making it one of the largest shareholder meetings in the world.

MyGov Corona Helpdesk powered by JioHaptik is the Indian government's official WhatsApp

chatbot helpline to address FAQs on Covid-19. Over 30 million citizens have used it in the last 3

months, and it has also received 2 awards at CogX AI Summit London.

EasyGov platform integrated with MyJio and JioPhone enabled 14 million eligibility checks for

Atmanirbhar Bharat Scheme and other schemes for migrant labour and farmers.

Jio has enabled e-learning across its digital platforms - JioTV (65 channels), JioSaavn (1,100

podcasts) and Jio Set-top box (21 applications). Apart from multiple content providers Jio has

also collaborated with MoHRD, NCERT and seven State Governments for this initiative.

The process of converting initial test users of Jio Fiber to paid-plans is largely complete with more

than 1 million home users connected with Jio FTTH services. Average usage across the user

base has witnessed a significant increase due to work from home and learn from home.



JioTV+ with a single sign-in process will make it easier for the Jio set-top box users to access
content across different OTT platforms without separate logins. JioTV+ brings together content
from all the Jio media & entertainment applications along with other leading third-party content
providers like Netflix, Amazon Prime, Disney Hotstar, Sony LIV, Zee5 and many more.

Strategic Transactions

- Jio Platform Limited has raised ₹ 152,056 crore across thirteen investors which includes Facebook, Google, Silver Lake, Vista Equity Partners, General Atlantic, KKR, Mubadala, ADIA,
 TPG, L Catterton, Public Investment Fund of Saudi Arabia, Intel Capital and Qualcomm.
- Reliance Industries, post completion of these investments, would hold 66.48% equity stake in Jio Platform on a fully diluted basis.
- Of the total investment, Jio Platform Limited has already received ₹ 115,694 crore as subscription amount from ten investors. ₹ 22,981 crore will be retained at Jio Platform to drive future growth.

RELIANCE RETAIL

| | 1Q | 1Q | % chg. w.r.t. |
|----------------------------|--------|--------|---------------|
| (In ₹ Crore) | FY21 | FY20 | 1Q FY20 |
| Segment Revenue | 31,633 | 38,216 | (17.2%) |
| Segment EBITDA | 1,083 | 2,060 | (47.4%) |
| EBITDA Margin (%)* | 3.8% | 6.0% | |
| Area Operated (Mn sq. ft.) | 29.0 | 23.0 | 26.1% |

^{*}EBITDA margin is on net revenue

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Industries Limited

Media Release

Against the backdrop of a challenging environment, where store functioning and digital commerce

fulfilment was severely impacted by lockdown and restrictions (50% stores were fully shut, 29%

partially operated), Reliance Retail clocked significant revenues of ₹31,633 crore and EBITDA of

₹ 1,083 crore in the quarter. The performance whilst muted by the operating context, was well

ahead of market.

The quarter saw 21% growth year on year across the operational businesses of Grocery and

Connectivity.

Consumer Electronics and Fashion and Lifestyle businesses were hit particularly hard by the

cessation of activity during the lockdown period, as stores were closed for the most part of the

quarter.

EBITDA was positive and resilient despite the limitations in the quarter, with cost management

initiatives leading to fixed cost savings, which helped cushion the impact of lower profits from

lower sales

Despite gross margin expansion and cost savings, EBITDA margin was impacted by fixed costs

and adverse mix (with the most profitable Fashion & Lifestyle categories being hit the hardest),

coming in at 3.8% during the quarter against 6.0% during the corresponding period of the previous

year.

While store expansion remains a thrust for the business, with activity being largely suspended in

the lockdown period, the business was able to open 69 new stores during the quarter. Over 250

stores across formats and geographies were in various stages of development before activity was

restricted and these will be commissioned in due course.

Industries Limited

Media Release

The current footprint of the business spans across 11,806 retail stores in over 7,000 towns with

28.7 million sq. ft. of retail space.

A hallmark of the quarter was the significant and swift progress across the breadth of the business

on activating digital commerce and strengthening omni-channel capabilities, to supplement the

strength of the existing offline store network. JioMart was launched to serve essential Grocery

needs, reliance digital was activated and AJIO scaled up. While these helped in making up

revenues during the quarter, the interventions position the business well for the longer term.

Consumer Electronics

Consumer Electronics saw a strong recovery in the month of May and June across the stores that

were allowed to open. While footfalls remained much lower than normal, the business witnessed

higher bill values and better realizations

Work from home and changing lifestyle of customers saw sales of Laptops, Tablets and

Productivity Devices grow 2.5X and that of dishwashers, appliances, gaming and tech

accessories double during this period

The business moved swiftly to activate www.reliancedigital.in and link the store network to the

digital platform. This enabled the business deliver products directly from store at a response time

that is unmatched in the market - over 70% of the orders fulfilled from stores were delivered in

under 6 hours.

Media Release

Fashion & Lifestyle

Within Fashion and Lifestyle, AJIO (ajio.com) was leveraged to drive revenues in apparel and

footwear. AJIO's performance during this period has been impressive as it doubled business and

delivered a range of record highs, driven by a significant step up across all operating parameters,

an enhanced portfolio and impactful marketing.

Trends share on AJIO doubled and most of the stores were omni-enabled. Fulfilment capacity

was built across the wider network, that leveraged these stores to handle the surge in digital

orders.

• In fashion, the own brand portfolio was re-curated to stay relevant and on-trend in keeping with

emerging themes. Own brands were extended across categories and new offerings for 'Work from

Home', 'At Home Essentials' and Athleisure were introduced.

On Jewelry, while leveraging AJIO for listing and selling of Gold Goins during Akshaya Tritiya, the

business saw a strong rebound in sales in June where stores were allowed to operate.

Customers for luxury/premium brands were serviced through 'Distance Selling', a pioneering

initiative taken with unprecedented outreach across 38 cities, using innovative and

unconventional channels such as e-catalogues, tele-calling and video walkthroughs

Grocery

Grocery witnessed strong customer traction as stores remained open, though with restrictions on

operations and portfolio to be sold. Apart from continued momentum in staples, categories such

as hygiene products and packaged foods did particularly well leading to higher bill values.



In this hour of need to meet customer's requirements for essentials, the JioMart grocery consumer
platform beta version (jiomart.com) was launched across 200 cities. As a first mover in many of
them, JioMart is leveraging the wide network of Reliance Retail's grocery stores and wellestablished supply chain infrastructure to become India's largest hyperlocal retail solution.

Within a few weeks of launch, JioMart has already delivered over 400,000 orders on a single day,
 which is significantly higher than any other grocery home delivery company.

 JioMart has extended SMART's attractive pricing to customers, offering savings across items of daily needs and upholding its customer promise and service ethos. Orders have continued to scale up since inception.

Alongside, JioMart continued to serve its Kirana partners through the quarter, emerging as a
trusted partner in supply of essential items during the lockdown period and especially at a time
when most sources of supplies were disrupted. Expansion across cities is underway with many
more Kirana partners being on-boarded and benefiting from the partnership.

 Overall, Reliance Retail's 1Q FY21 performance is resilient considering the adverse operating environment. Notably, decisive actions are being taken across the breadth of the business to adapt and strengthen operating models/capabilities for a post COVID world.

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O2C - PETROCHEMICALS

| | 1Q | 1Q | % chg. w.r.t. |
|-------------------|--------|--------|---------------|
| (In ₹ Crore) | FY21 | FY20 | 1Q FY20 |
| Segment Revenue | 25,192 | 37,611 | (33.0%) |
| Segment EBITDA | 4,430 | 8,810 | (49.7%) |
| EBITDA Margin (%) | 17.6% | 23.4% | |
| Production (MMT) | 8.9 | 8.7 | |

- Segment Revenue for 1Q FY21 declined by 33.0% Y-o-Y to ₹ 25,192 crore primarily due to lower price realizations with disruptions in local and regional markets amid Covid-19 outbreak.
- Polyester chain margins were weaker due to decline in PX and PTA margins with significant new supplies. Polyester chain margins were at \$540/MT v/s \$668/MT in 1QFY20. With sharp fall in feedstock prices, naphtha cracking economics improved vis-à-vis gas cracking aiding polymer chain margins. Polymer chain margins were at \$500/MT v/s \$471/MT in the prior period.
- Segment EBITDA for the quarter declined 49.7% Y-o-Y to ₹ 4,430 crore. Weak domestic demand
 and higher share of exports impacted margins as compared to regional benchmarks. The impact
 of lower realization was partially offset by cost optimization and integration benefits.
- 1Q 20-21 was a very challenging quarter as due to lockdown, domestic industry and supply chains virtually came to a halt as both producers and converters shut down plants across India.
- Reliance's Operating rates remained >90%, significantly ahead of industry peers, while ensuring utmost safety and care of employees and their families.
- RIL inverted its business model from 20%/80% (exports/domestic) to 80%/20% within first 10 days of the lockdown, including exports from sites typically serving only domestic markets.



- RIL increased its focus on health & hygiene segment, food and beverage packaging and agriculture demand led products such as:-
 - Special melt blown PP to support domestic N95 mask and PPE production
 - PSF sliver forms raw material along with swab stem rod
 - FDY share is 70% in PPE segment and 50% in north-based Mink & Shearing segments

O2C- REFINING & MARKETING

| | 1Q | 1Q | % chg. w.r.t. |
|-----------------------------|--------|---------|---------------|
| (In ₹ Crore) | FY21 | FY20 | 1Q FY20 |
| Segment Revenue | 46,642 | 101,721 | (54.1%) |
| Segment EBITDA | 3,818 | 5,143 | (25.8%) |
| EBITDA Margin (%) | 8.2% | 5.1% | |
| Refineries throughput (MMT) | 16.6 | 17.5 | |
| Refineries GRM (\$ / bbl) | 6.3 | 8.1 | |

- Segment Revenues for 1Q FY21 declined by 54.1% Y-o-Y to ₹ 46,642 crore due to lower crude oil price and lower throughput. Brent crude price averaged at \$29.2/bbl during the quarter v/s \$68.8/bbl in 1QFY20, down 57.6% Y-o-Y.
- Global oil demand for the quarter is estimated to have contracted sharply by 16.4 mb/d due to lockdowns and travel restrictions globally. India oil product demand also declined sharply by 25.8% Y-o-Y during the quarter, led by ATF (-80.3%), MS(-35.9%) and HSD (-33.3%). Global destruction of demand for transportation fuels impacted cracks for gasoline, gasoil and jet-kero.

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• Regional Benchmark Singapore Complex Margins turned negative for the first time in 2 decades

and averaged at \$-0.9/bbl. Reliance Gross Refining Margins at \$6.3 was impacted by lower

product cracks and narrower light-heavy crude differential. However, Reliance maintained a

significant premium of \$7.2/bbl over regional benchmark margin.

• Segment EBITDA declined to ₹ 3,818 crore (down 25.8% Y-o-Y) due to weak margin

environment and lower throughput. Refining segment profitability was sustained through

optimized crude procurement, relatively higher utilization, cost management and agile product

placement.

RIL optimized its refining operations to provide feedstock to Petrochemicals while meeting other

supply commitments. RIL used flexibility in its refining configuration to swing significant

production of ATF into Diesel and other products as ATF demand was severely impacted due

to air travel restrictions.

RIL managed to achieve more than 70% of previous quarter MS and HSD volumes, due to

strategic presence of retail outlets and strong customer value proposition. The exit volumes for

June'20 crossed 90% of pre-Covid throughput.

Strategic Transaction

• BP and Reliance announced their new Indian fuels and mobility joint venture "Reliance BP

Mobility Limited (RBML)" after receipt of regulatory and other customary approvals. Operating

under the "Jio-bp" brand, the joint venture aims to become a leading player in India's fuels and

mobility markets.



OIL AND GAS (EXPLORATION & PRODUCTION) BUSINESS

| | 1Q | 1Q | % chg. w.r.t. |
|-------------------|--------|-------|---------------|
| (In ₹ Crore) | FY21 | FY20 | 1Q FY20 |
| Segment Revenue | 506 | 923 | (45.2%) |
| Segment EBITDA | (32) | 207 | (115.5%) |
| EBITDA Margin (%) | (6.3%) | 22.4% | |
| Production (BCFe) | 29.4 | 30.5 | |

- Segment Revenues for 1Q FY21 declined by 45.2% Y-o-Y to ₹ 506 crore primarily due to lower production in domestic business post closure of Panna Mukta and D1D3 fields and lower prices.
- Segment EBITDA for the quarter turned negative at ₹ 32 crore with lower volumes and weak realizations.
- KGD6- R-Cluster development:
 - Prior to Covid-19 outbreak, the project was on track for commissioning by mid-2020. Drilling
 and sub-sea installation work for all wells have been completed. Offshore works on platform
 and pre-commissioning requiring mobilization of critical resources of OEM contractors from
 global locations pending due to Covid-19 restrictions.
- <u>CBM</u>: CBM gas production remained stable at 0.95 MMSCMD, with ongoing focus on sustaining and augmenting production.
- <u>US Shale</u>: Covid-19 pandemic resulted in sharp fall in commodity prices globally. Reliance and its JV partners are curtailing development activity and focusing on production.
 - For Jan'2020-Mar'2020 period, the overall production was 10% higher from previous quarter at 26.3 bcfe and price realization was at \$ 2.39/Mcfe.

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 For Apr'2020- Jun'2020 period, the overall price realization was at \$ 1.59/Mcfe Production declined by ~4% from previous quarter levels as fewer new wells came online partially offsetting the natural decline.

MEDIA BUSINESS

| | 1Q | 1Q | % chg. w.r.t. |
|-------------------|------|-------|---------------|
| (In ₹ Crore) | FY21 | FY20 | 1Q FY20 |
| Segment Revenue | 807 | 1,245 | (35.2%) |
| EBITDA | 27 | 46 | (41.3%) |
| EBITDA Margin (%) | 3.3% | 3.7% | |

- Segment Revenues for 1Q FY21 declined by 35.2% Y-o-Y to ₹ 807 crore primarily due to the COVID-19 linked clampdown on spending by advertisers, particularly in Entertainment segment.
- EBITDA for 1Q FY21 decreased to ₹ 27 crore due to dip on account of the revenue drag. However, aggressive and broad-based cost-controls across business verticals limited the fall.
- Viewership in both TV and Digital media rose substantially during the lockdown. While News fared relatively better off due to a surge in viewership, General Entertainment suffered due to no original content being produced during the lockdown and nil movie releases. However, TV subscription revenue remained resilient, and Digital subscriptions have accelerated.
- Easing of lockdown towards the end of the quarter is leading to improved advertising traction, especially in News segment. Content production for National and Regional General Entertainment Channels (GECs) has also resumed. Digital advertising continues to gain ground, led by growing acceptance by advertisers, targetability of audiences, and ROI measurement.

Corporate Communications

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CONSOLIDATED FINANCIAL HIGHLIGHTS

(₹ in crore)

| Sr. | Particulars | 1Q | 1Q | % chg. w.r.t. |
|------|-----------------------------|---------|---------|---------------|
| No. | | FY21 | FY20 | 1Q FY20 |
| 1 | Value of Sales and Services | 100,929 | 174,087 | (42.0%) |
| | (Gross of GST) | | | |
| 2 | EBITDA | 21,585 | 24,486 | (11.8%) |
| 3 | Depreciation, Depletion and | 6,308 | 5,011 | 25.9% |
| | Amortization Expense | | | |
| 4 | Finance Costs | 6,735 | 5,109 | 31.8% |
| 5 | Exceptional Gain (Note) | 4,966 | - | |
| 6 | Profit Before Tax | 13,508 | 14,366 | (6.0%) |
| 7 | Tax Expenses | | | |
| 7(a) | Current Tax | 923 | 3,193 | (71.1%) |
| 7(b) | Deferred Tax | (663) | 1,032 | (164.2%) |
| 8 | Profit for the Period | 13,248 | 10,141 | 30.6% |

(Note: The exceptional gain of ₹ 4,966 crore (net of taxes of ₹ 1,508 crore) in 1Q FY21 is due to profit on divestment of shares of Reliance BP Mobility Services Limited)

VALUE OF SALES AND SERVICES

For the quarter ended 30th June, 2020, RIL achieved revenue of ₹ 100,929 crore (\$ 13.4 billion), as compared to ₹ 174,087 crore in the corresponding period of the previous year. The decline in revenue was primarily due to fall in O2C revenues, led by sharp decline of 57.6% in average Brent crude price. Retail business also witnessed 17% decline in revenues due to lockdown and restrictions in store operations. Overall decline in revenue was partially offset by increase in revenue of Digital services business with strong subscriber addition and significant improvement in ARPU.

Corporate Communications

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Media Release

Exports (including deemed exports) from RIL's India operations declined by 34.8% to ₹ 32,681 crore (\$ 4.3 billion) as against ₹ 50,158 crore in the corresponding period of the previous year due to lower price realizations. This was partially offset by increase in export volumes of Petrochemicals and Refining products.

EBITDA

- EBITDA declined by 11.8% to ₹ 21,585 crore (\$ 2.9 billion) from ₹ 24,486 crore in corresponding period of the previous year. The decrease in EBITDA was primarily due to lower contribution from O2C business, which was impacted by significant demand destruction and margin pressure across transportation fuels and polyester chain. Lower realizations in export market also impacted the profitability despite higher regional benchmark margins. The margin pressure was partially offset by high asset utilization, integration benefits and cost optimization measures across sites.
- Closure of stores and restrictions on operations across the country due to COVID-19 contributed to decrease in EBITDA of Retail business. This was partially offset by increase in EBITDA of Digital services business due to improved margins and continued subscriber momentum. Reliance Jio reported EBITDA margin of 44% during the quarter, which is the highest in the industry and increased by over 6.2% from the corresponding period last year.

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DEPRECIATION

• Depreciation (including depletion and amortization) was ₹ 6,308 crore (\$ 835 million) as

compared to ₹ 5,011 crore in corresponding period of the previous year. Increase in depreciation

was primarily on account of higher utilisation rate in digital services segment and increased

depreciation on account of capitalisation of O2C assets.

On completion of the ongoing O2C expansions including J3 Projects, the management based

on internal and external technical evaluation, reassessed the estimates relating to the life of

Plant & Machinery. Basis the technical evaluation, the Company has revised the useful life of

the assets to 50 years from the respective dates of commissioning, with effect from April 01,

2020

FINANCE COST

• Finance cost was at ₹ 6,735 crore (\$ 892 million) as against ₹ 5,109 crore in corresponding

period of the previous year. The increase in finance cost was due to higher loan balances and

adverse exchange rate movement. This was partially offset by rate cuts in the domestic market.

Lower interest capitalisation with commissioning of Gasification project also resulted in higher

interest cost.

EXCEPTIONAL ITEM (NET OF TAXES)

The exceptional item of ₹ 4,966 crore (net of taxes of ₹ 1,508 crore) in 1Q FY21 was due to profit

on divestment of stake in domestic fuel retailing business - Reliance BP Mobility Services

Limited.

Industries Limited

Media Release

TAX EXPENSES

Current tax expense was ₹ 923 crore (\$122 million) as against ₹ 3,193 crore in the corresponding

period of the previous year due to lower tax rates as per the new tax ordinance.

Deferred tax credit was ₹ 663 crore as against deferred tax expense of ₹ 1,032 crore in the

corresponding period of the previous year. Deferred tax credit in 1Q FY21 is primarily due to

planned restructuring of O2C business in the current year. This is partially offset by increase in

deferred tax expense in Digital Services business.

PROFIT AFTER TAX

Profit after tax (including exceptional item) increased by 30.6% at ₹ 13,248 crore (\$ 1.8 billion)

as against ₹ 10,141 crore in the corresponding period of the previous year.

CREDIT RATING

RIL retained its domestic credit ratings of "CRISIL AAA/Stable" from CRISIL and "IND

AAA/Stable" from India Ratings and an investment grade rating for its international debt from

Moody's as "Baa2" and "BBB+" from S&P. Fitch has upgraded RIL Local-Currency Issuer Default

Rating (IDR) to 'BBB+' from 'BBB'. and retained Foreign-Currency IDR as 'BBB-'.