

# GENERIC

ENGINEERING CONSTRUCTION AND PROJECTS LTD.  
(Formerly Welplace Portfolio and Financial  
Consultancy Services Limited)

Date: 08<sup>th</sup> February, 2018

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| <b>To,</b><br>BSE Ltd.<br>Department of Corporate Services<br>Corporate Relation Department<br>14 <sup>th</sup> Floor, Phiroze Jeejeebhoy Towers,<br>Dalal Street, Mumbai - 400001 | <b>To,</b><br>Ahmedabad Stock Exchange Limited<br>Kamdhenu Complex, Opp Sahajanand<br>College, Panjara Pole,<br>Ahmedabad - 380015 |
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**SUB: INVESTOR PRESENTATION**

**BSE: Scrip Code: 539407**

**ASE: Scrip Code: 67142**

Dear Sir,

Kindly find enclosed herewith the Investor Presentation of our Company w.r.t. Financial Results for the quarter and nine months' ended December 31, 2017.

Request you to kindly take the above information on your record and acknowledge the same.

Thanking you,  
Yours Faithfully,

For Generic Engineering Construction and Projects Limited  
(formerly known as Welplace Portfolio and Financial Consultancy Services Limited)



Arni Shah  
Company Secretary and Compliance Officer  
Place: Mumbai  
Date: 08/02/2018

**Media Release****Revenue for Q3 FY18 at Rs. 37.53 crore****EBIDTA for Q3 FY18 at Rs. 4.37 crore****EBIDTA margin at 11.64%****PAT for Q3 FY18 at Rs. 2.77 crore****PAT margin at 7.38%**

**Mumbai, February 8, 2018: Generic Engineering Construction & Projects Limited** (BSE: 539407), among leading general Contracting companies in India, announced its unaudited results for the quarter and nine months ended 31<sup>th</sup> December 2017. These financials are as per the IND AS accounting guidelines.

**Key Financials (Rs. In Crore):**

| Particulars     | Q3 FY18 | 9MFY18 |
|-----------------|---------|--------|
| Revenue         | 37.53   | 102.60 |
| EBIDTA          | 4.37    | 12.72  |
| EBIDTA Margin % | 11.64   | 12.40  |
| PAT             | 2.77    | 7.89   |
| PAT Margin %    | 7.38    | 7.69   |

**Management Comment:**

Commenting on the results, Mr. Manish Ravilal Patel, Managing Director, Generic Engineering Construction & Projects Limited said:

*"We are pleased to present our third quarter and year to date financial performance, which has been in line with our targets. During the quarter we executed projects across all categories of segments viz. Residential, Commercial & Industrial and MEP. We have been able to deliver projects on time and our execution capabilities have been well appreciated by our clients.*

*We currently have an order book of about Rs. 450 crore in hand that will be executed over the next one and half years. At the same time we also have a very strong order visibility and are very cautiously and meticulously building our order book. We are hopeful that we will continue to*

*maintain the current momentum. Project execution will always remain our core strength and key focus. I thank the entire team of Generic for their untiring efforts and dedication towards taking this company to the next level."*

**About Generic Engineering Construction & Projects Limited:**

Incorporated in 1994, Generic Engineering and Construction & Project Ltd. is a General Contracting, Design & Build and EPC company. It has a strong presence in Residential, Industrial & Commercial segments and is also present into MEP. The Company has more than 15 reputed architects associated with it and has long standing relationships with leading consultants. It has executed projects for renowned MNC's and reputed domestic companies. Due to its rich experience of the field it is in, the Company is able to make efficient use of manpower and is focused on creating a highly efficient structure. The current order book stands at Rs. 450 crores. Many of the projects are from repeat customers. The Company has been very cautious in its approach. The management believes in the principal of conservatism and the overall debt on the books stands at 0.3x to equity.

**For further information, please contact:**

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| <p><b>Ms. Ami Shah</b><br/>Company Secretary<br/><b>Generic Engineering Construction &amp; Projects Limited.</b><br/><a href="mailto:cs@gecpl.com">cs@gecpl.com</a><br/><br/><a href="http://www.gecpl.com">www.gecpl.com</a></p> | <p><b>Mr. Amit Sharma</b><br/><br/><b>Bridge Investor Relations Pvt. Ltd.</b><br/>Phone: +91 9867726686<br/>Email: <a href="mailto:amit@bridge-ir.com">amit@bridge-ir.com</a><br/><br/><a href="http://www.bridge-ir.com">www.bridge-ir.com</a></p> |
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**Caution Concerning Forward- Looking Statements:**

*Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other risk factors, viewers are cautioned not to place undue reliance on these forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.*