

Date: 12.08.2025

Department of Corporate Services
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400001

The Manager, Listing Department
The National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor, C - 1,
Block G, Bandra - Kurla Complex,
Bandra (E), Mumbai - 400051

BSE Scrip Code-523329

NSE Symbol- ELDEHSG

Sub: Investors' Presentation

Ref: Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("the SEBI Listing Regulations")

Dear Sir/Madam,

In terms of Regulation 30 read with Para A of Part A of Schedule III of the SEBI Listing Regulations, please find enclosed herewith a copy of the Investors' Presentation *interalia* on the Unaudited Financial Results of the Company for the quarter ended June 30, 2025.

It may be noted that the Board of Directors of the Company has, considered and approved the aforesaid Financial Results of the Company, in its meeting held today i.e. Tuesday, August 12, 2025.

The same shall be uploaded on the website of the Company at www.eldecogroup.com

You are requested to take the above information on record.

Thanking you,
For Eldeco Housing and Industries Limited

CHAN
DNI VIJ

Digitally signed by CHANDNI VIJ
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pseudoym=Kcodea6706814c99a394272c
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Date: 2025.08.12 17:33:47 +05'30'

Chandni Vij
Company Secretary
Mem. No.: A46897

Eldeco Housing & Industries Ltd.

ELDECO

Eldeco Housing &
Industries Limited (EHIL)

Investor Presentation

Q1FY26 | August 2025

BSE: 523329 | NSE: ELDEHSG | WWW.ELDECOGROUP.COM



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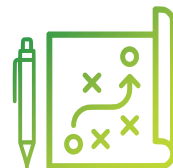
Operational Snapshot

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ELDECO

EHIL

Q1FY26 Overview

Q1FY26 Operational Highlights

Collections

+ 41% Y-o-Y

Collection Value of ₹78.0 crores



Construction Spend

+10% Y-o-Y

Spent ₹39.3 crores
on construction



Area Booked

+ 261% Y-o-Y

Booking area in Q1FY26 stood at
3.36 Lakh sqft



Booking Value

+ 274% Y-o-Y

Booking Value of ₹221.1 crores



**Q1FY26
Operational
Highlights**

01

02

03

04

Management Commentary

Commenting on the results

Mr. Pankaj Bajaj, Chairman & Managing Director said,

Strong Start to FY26 with Robust Bookings, Successful Launches, and Execution Momentum

We have commenced FY26 with strong operational and financial performance, underscoring the positive market response to our new launches and the continued execution strength across projects. The quarter was marked by a **sharp increase in bookings, healthy collections.**

Key Operational Highlights:

- **Booking Value:** Booking value for Q1FY26 stood at **₹221.1 crore**, a **274% YoY increase**; driven by successful new project launches
- **Collections:** We recorded **collections of ₹78.0 crore**, marking a **41% YoY growth**, reflecting improved sales velocity and customer confidence.
- **Deliveries:** Delivered **84,636 sq.ft**, comprising **101 homes** handed over in Q1FY26
- **Construction Spend:** Construction expenditure stood at **₹39.3 crore**, up **10.2% YoY**, reflecting the continued progress across ongoing projects.

We achieved key project milestones in Q1FY26. RERA registration for **Eldeco Hanging Gardens** was secured and the project launched in April 2025, with nearly **84% inventory sold within a week**. Similarly, **Eldeco Skywalk** received RERA registration and was launched in April 2025, receiving a strong market response. Looking ahead, we plan to launch our flagship integrated township, **Eldeco Solano Gardens**, on New Jail Road, Lucknow during FY26. Spread over 50 acres, it will offer plots, villas, and multistorey apartments with a Gross Development Value of over ₹1,000 crore.

We remain optimistic about FY26, backed by a strong launch pipeline, robust customer demand, and healthy execution progress. With the successful launches of Eldeco Hanging Gardens, Eldeco Skywalk, and the upcoming launch of Eldeco Solano Gardens, we are well-positioned for accelerated growth and improved financial performance in the coming quarters.



Mr. Pankaj Bajaj

Chairman & Managing Director

Consolidated Quarterly Operations Highlights

Particulars	Q1FY26	Q1FY25	YoY
Amount spent on Construction (₹ Cr.)	39.3	35.6	10.2%
Area Booked (sq. ft.)	3,36,417	93,197	261.0%
Booking Value (₹ Cr)	221.1	59.1	273.8%
Collections (₹ Cr)	78.0	55.3	41.0%
Deliveries in units	101	114	(11.4)%
Delivered Area (sq. ft.)	84,636	99,232	(14.7)%



Booking Value

Booking value of ₹221.1 crore in Q1FY26; against ₹59.1 crore in Q1FY25



Collections

₹78.0 crore in Q1FY26 surge of 41.0% YoY



Deliveries

84,636 sq ft handed over in Q1FY26; i.e. **101 homes** registered in favour of happy customers



Construction Spend

Spent ₹39.3 crores compared to ₹35.6 crores; a **growth of 10.2% YoY**

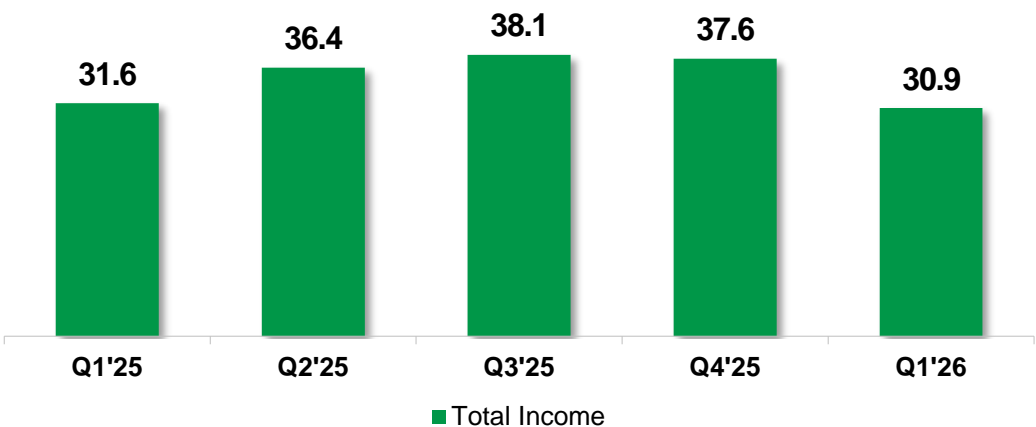
Consolidated Financial Overview (Quarterly) (1/2)

Figures in ₹ Crores, except margins

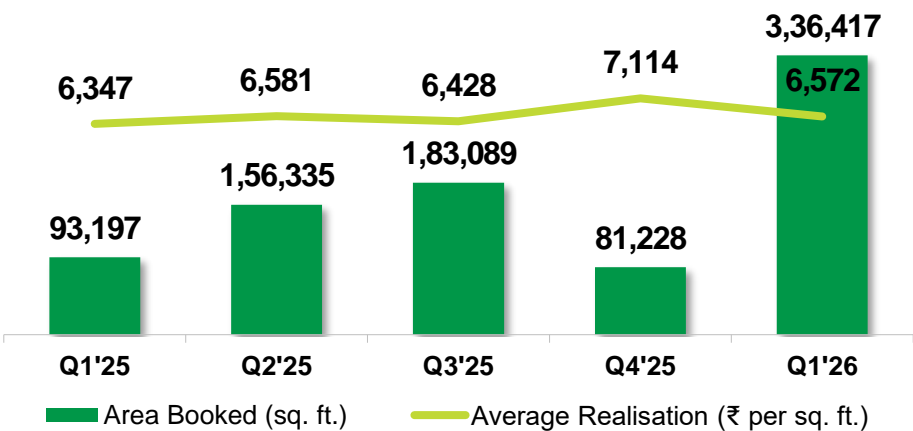
Particulars	Q1FY26	Q1FY25	Q4FY25
Total Income	30.9	31.6	37.6
EBITDA	5.5	11.8	6.6
Finance Cost	0.9	0.9	1.0
PBT	4.4	10.6	5.4
PAT	3.1	8.0	3.2
EBITDA Margin (%)	17.6%	37.3%	17.6%
PBT Margin (%)	14.3%	33.7%	14.4%
PAT Margin (%)	10.1%	25.3%	8.6%

Consolidated Financial & Operational Overview (Quarterly) (2/2)

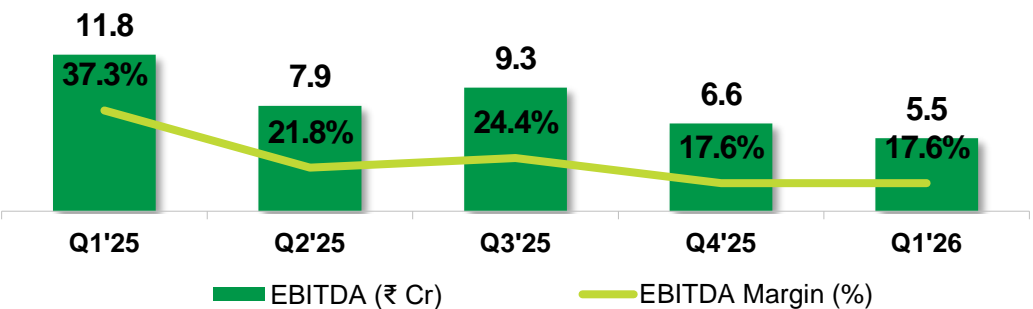
Total Income (₹ Cr.)



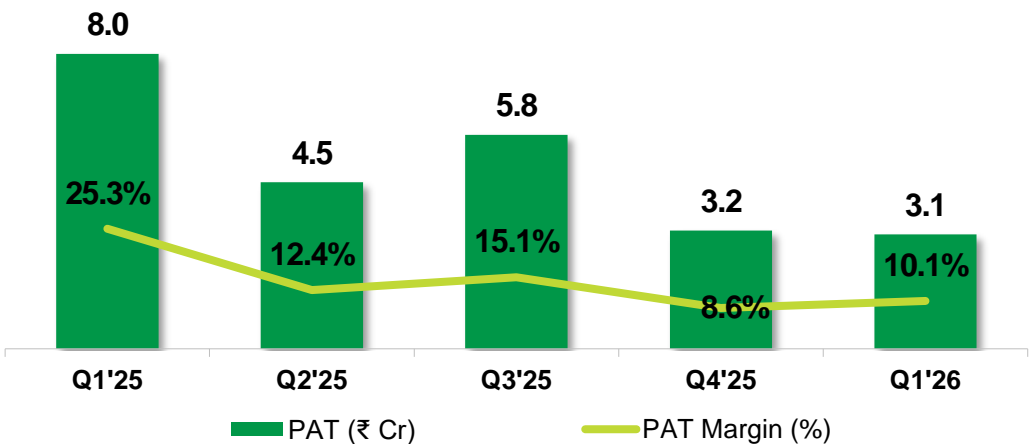
Area Booked (sq. ft.) and Average Realization (₹ per sq. ft.)



EBITDA (₹ Cr.) and EBITDA Margin (%)

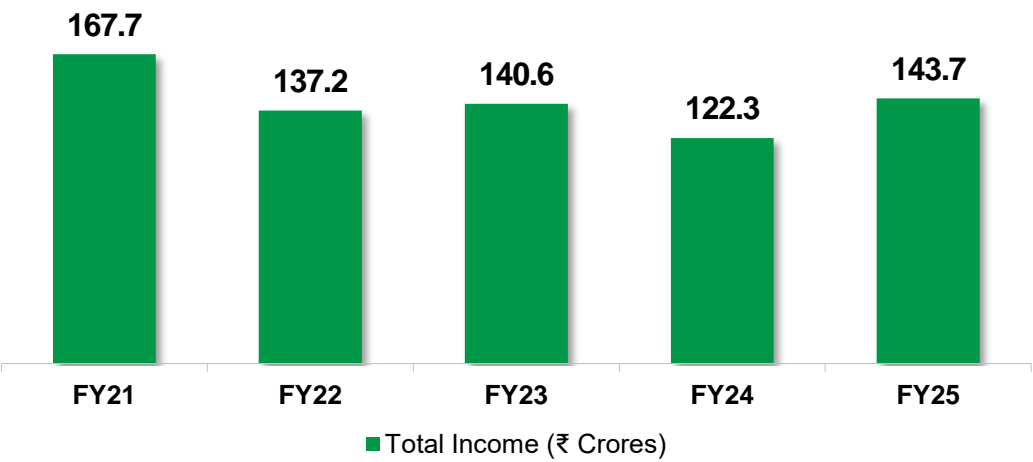


PAT (₹ Cr.) and PAT Margin (%)

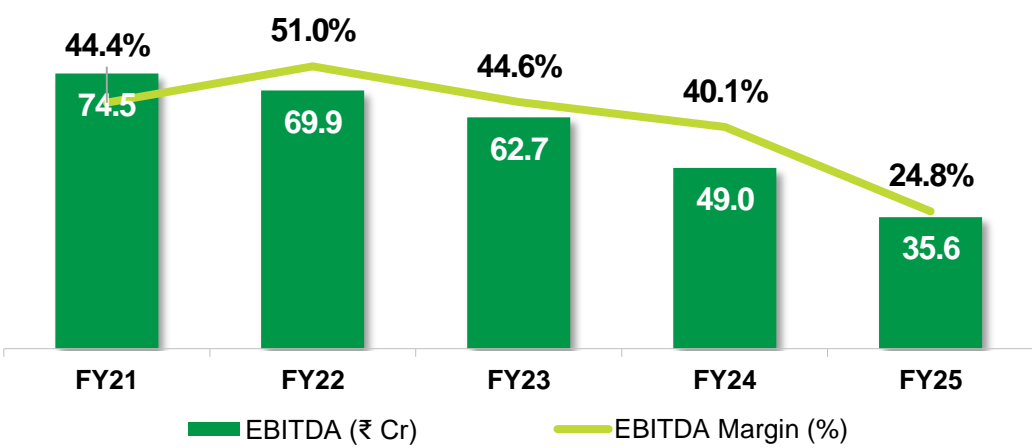


Consolidated Financial Overview (Full Year) (1/2)

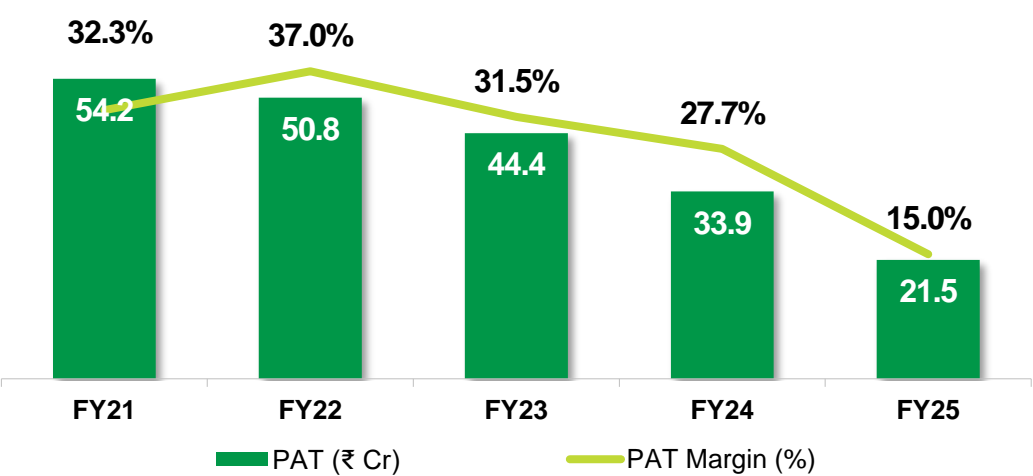
Total Income (₹ Cr.)



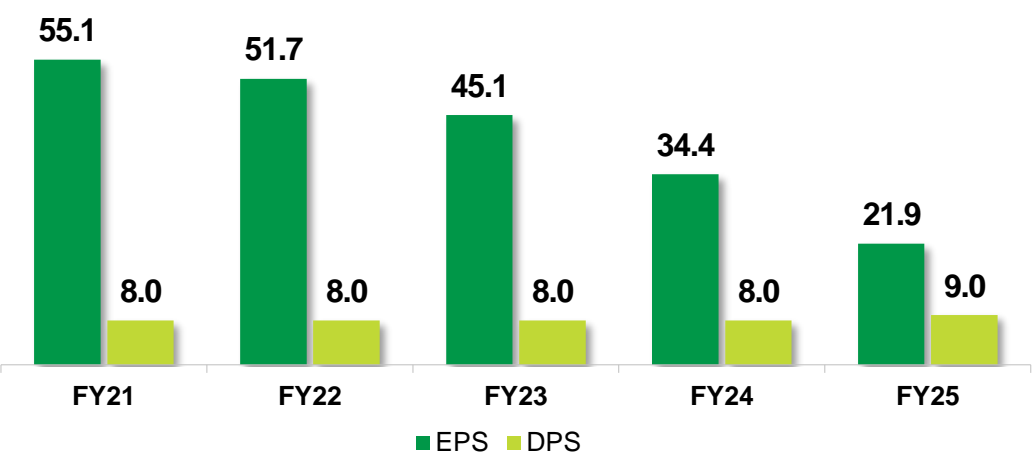
EBITDA (₹ Cr.) and EBITDA Margin (%)



PAT (₹ Cr.) and PAT Margin (%)

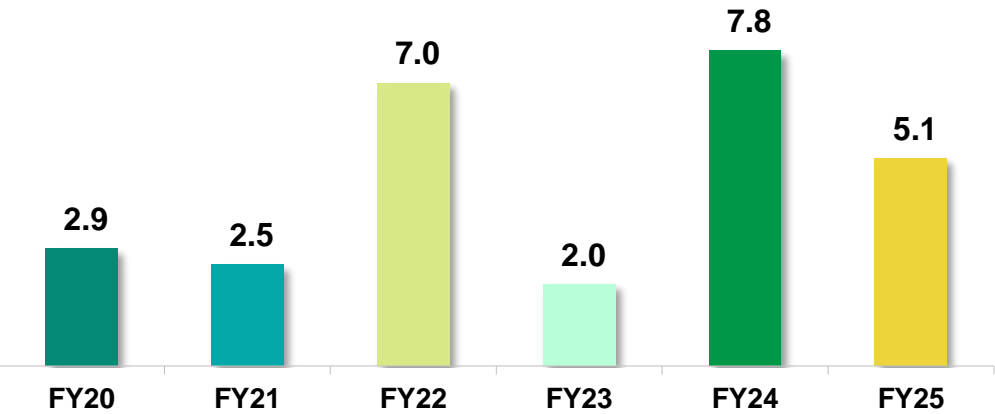


EPS & DPS

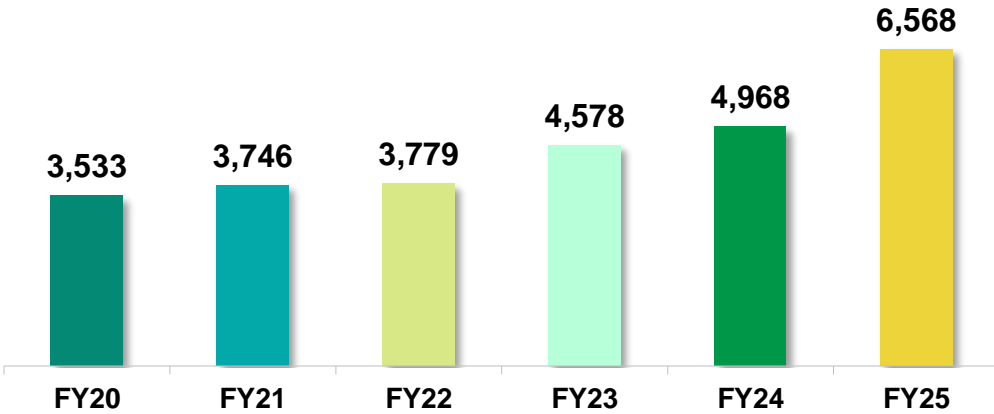


Consolidated Operational Overview (Full Year) (2/2)

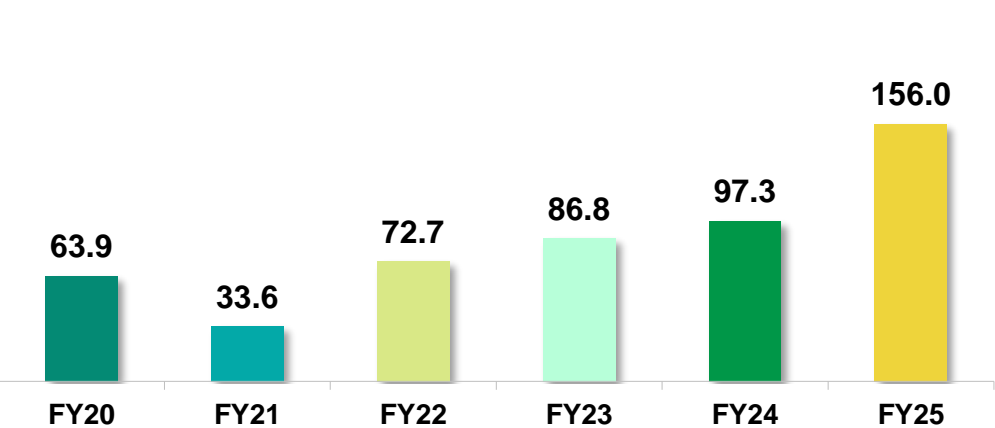
Area Booked (Lakh sq. ft.)



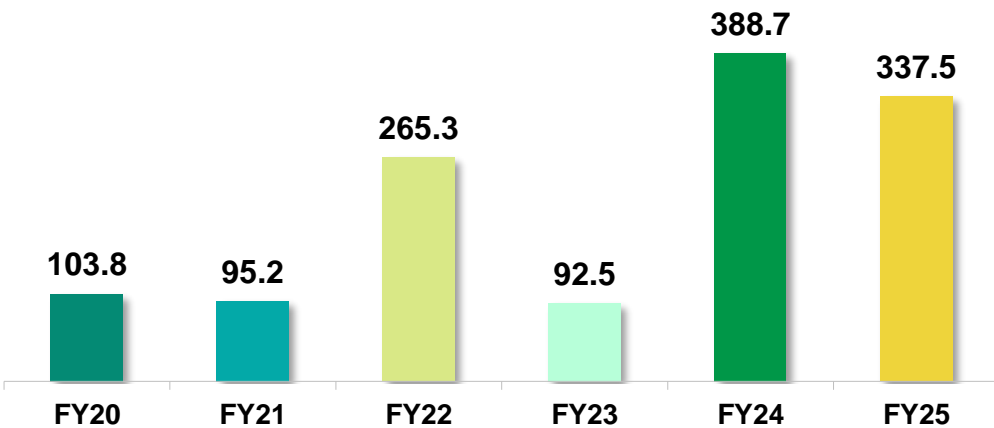
Average Realization (₹ per sq. ft.)



Value of Construction (₹ Crores)



Value of Area Booked (₹ Crores)





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Operational Snapshot

On-Going Projects

Sr No	Ongoing Projects	Project Area (sq. ft.)	Saleable Area (sq. ft.)	Area Launched (sq. ft.)	Area Booked (sq. ft.)	Area Allotted to partner (sq. ft.)	Area Available (sq. ft.)	Value of Area Booked (₹ Cr.)	Collection Received (₹ Cr.)	Balance Pending (₹ Cr.)	Expected Completion
1	Eldeco Select	24,068	63,932	63,932	63,932	-	0	27.1	27.1	0.0	Applied for CC on 21-Aug-2021
2	Eldeco City at Bareilly (50% Beneficial Interest)	15,51,394	8,73,549	8,73,549	6,26,766	-	2,46,783	200.5	191.8	8.6	Jul-26
3	Eldeco Latitude 27	1,53,767	5,16,712	5,16,712	3,40,705	45,013	1,30,994	176.9	78.3	98.6	Dec-26
4	Eldeco Imperia Phase 2	12,36,697	6,31,396	6,31,396	5,38,740	-	92,656	275.5	168.3	107.2	Nov-25
5	Eldeco Trinity	1,34,987	5,13,880	3,76,666	1,87,742	-	3,26,138	151.9	42.8	109.2	Jan-27
6	Eldeco Hanging Gardens	1,00,788	2,72,332	2,72,332	2,28,194	-	4,41,38	159.7	6.7	153.0	Dec-27
7	Eldeco Skywalk	1,08,706	3,39,463	2,15,057	81,896	-	2,57,567	44.4	1.7	42.8	Mar-28
Total		33,10,407	32,11,264	29,49,644	20,67,975	45,013	10,98,276	1,036.0	516.6	519.4	

Forthcoming Projects

Sr. No.	Project Name	Project Type	Economic Interest	Land Area (Acres)	Saleable Area (Sq.ft)	Current Status
1	Eldeco City Commercial	Commercial	100%	2.9	82,268	Under planning
2	Eldeco Solano Gardens	Township	100%	54.4	22,08,869	Permit letter received on 24-Jul-2025
Total				57.3	22,91,137	

Land Bank for Forthcoming Projects Under Planning

Sr. No.	Project Name	Project Type	Economic Interest	Land Area (Acres)	Current Status
1	Undisclosed Location 1	Residential	100%	22.1	Under further aggregation
2	Undisclosed Location 2	Residential	100%	8.6	Under further aggregation
3	Undisclosed Location 3	Residential	100%	4.9	Under further aggregation
Total				35.6	

Completed Projects

Sr No	Project	Location	Type	Saleable Area (sq ft)
1	Eldeco Pragati Kendra	Kapoorthala - Lucknow	Commercial	1,00,763
2	Eldeco Kusha Mini Villa	Puraniya Chauraha, Lucknow	Commercial cum GH	11,636
3	Eldeco Udyan I	Bangla Bazar, Lucknow	Township	15,29,850
4	Eldeco Fountain Plaza	Bangla Bazar, Lucknow	Local Shopping	33,524
5	Eldeco Harmony Enclave	Bangla Bazar, Lucknow	Township	81,805
6	Eldeco Udyan II	Raibareilly Road, Lucknow	Township	24,59,714
7	Eldeco Sanskriti Enclave	Raibareilly Road, Lucknow	Township	1,23,307
8	Eldeco Suraksha Enclave - I	Raibareilly Road, Lucknow	Township	3,80,326
9	Eldeco Suraksha Enclave - II	Raibareilly Road, Lucknow	Township	3,05,445
10	Eldeco Samridhi	Raibareilly Road, Lucknow	Township	5,84,948
11	Eldeco Ashray	Raibareilly Road, Lucknow	EWS	3,40,917
12	Eldeco Ashray Bazar	Raibareilly Road, Lucknow	Local Shopping	12,416
13	Eldeco Utsav Plaza	Raibareilly Road, Lucknow	Local Shopping	9,482
14	Eldeco Udyan Plaza	Raibareilly Road, Lucknow	Local Shopping	35,426
15	Eldeco Highway Plaza	Raibareilly Road, Lucknow	Commercial	34,548
16	Eldeco Highway Annexy	Raibareilly Road, Lucknow	Commercial	14,905
17	Eldeco Express Plaza	Raibareilly Road, Lucknow	Commercial	1,07,197
18	Eldeco Heritage	Park Road, Hazrat Ganj, Lucknow	GH	48,385
19	Eldeco Emperur	New Hyderabad, Lucknow	GH	94,184
20	Eldeco Eden Park Estate	Kursi Road, Lucknow	GH	1,95,126
21	Eldeco Park View	Sitapur Road, Lucknow	GH	1,82,694
22	Eldeco Basera Palash	New Hyderabad, Lucknow	GH	65,122
23	Eldeco Basera Palash Annexy	New Hyderabad, Lucknow	GH	
24	Eldeco Kusum Deep	Chowk, Lucknow	Commercial cum GH	62,883
25	Eldeco Saraswati Apartment	Chand Ganj Garden, Lucknow	GH	16,806
26	Eldeco Savitri Sahnii Enclave	New Hyderabad, Lucknow	GH	23,259
27	Eldeco Kusum Villa	Mahanagar, Lucknow	GH	22,408
28	Eldeco Greens	Gomti Nagar, Lucknow	Township	8,39,455
29	Eldeco Greens Apartment	Gomti Nagar, Lucknow	GH	2,28,339
30	Eldeco Magnum Plaza	Gomti Nagar, Lucknow	Commercial	84,121
31	Eldeco Corporate Chamber I	Vibhuti Khand, Lucknow	Commercial	97,862
32	Eldeco Corporate Chamber II	Vibhuti Khand, Lucknow	Commercial	1,11,735
33	Eldeco Corporate Tower	Vibhuti Khand, Lucknow	Commercial	1,07,805

Sr No	Project	Location	Type	Saleable Area (sq ft)
34	Eldeco Elegance	Vibhuti Khand, Gomti Nagar, Lucknow	GH	8,05,123
35	Eldeco Elegante	Vibhuti Khand, Gomti Nagar, Lucknow	Commercial	53,033
36	Eldeco Greenwood	Vikalp Khand, Gomti Nagar, Lucknow	Township	86,189
37	Eldeco Greenwood Arcade	Vikalp Khand, Gomti Nagar, Lucknow	Local Shopping	5,359
38	Eldeco Kusum Plaza	Nishat Ganj, Lucknow	Commercial	19,919
39	Eldeco Shivani Plaza	Near Kapoorthala, Lucknow	Commercial	17,653
40	Eldeco Towne	IIM Road, Lucknow	Township	3,29,654
41	Eldeco Eternia	Sitapur Road, Lucknow	GH	3,67,128
42	Eldeco Regalia	Off IIM Road, Lucknow	Township	6,93,365
43	Eldeco City	IIM Road, Lucknow	Township	21,87,684
44	Eldeco City Breeze	IIM Road, Lucknow	GH	2,17,536
45	Eldeco Sukriti	IIM Road, Lucknow	LIG	1,24,416
46	Eldeco Sukriti Premium	IIM Road, Lucknow	GH	28,512
47	Eldeco Kuteer	IIM Road, Lucknow	EWS	66,240
48	Eldeco City Arcade I	IIM Road, Lucknow	Local Shopping	13,983
49	Eldeco City Arcade II	IIM Road, Lucknow	Local Shopping	16,074
50	Eldeco Sukriti Arcade	IIM Road, Lucknow	Local Shopping	3,327
51	Eldeco Saubhagyam	Vrindavan Yojna, Lucknow	GH	12,04,533
52	Eldeco Saubhagyam Arcade	Vrindavan Yojna, Lucknow	Local Shopping	7,227
53	Eldeco Shaurya	Bijnore Road, Lucknow	Township	6,39,936
54	Eldeco Uday/Joy	IIM Road, Lucknow	GH (EWS/LIG)	30,560
55	Eldeco City Dreams	IIM Road, Lucknow	GH	72,756
56	Eldeco South Block	Bijnore Road, Lucknow	Villas	16,330
57	Eldeco North Block	Bijnore Road, Lucknow	Plots	50,044
58	Eldeco Luxa	Sitapur Road, Lucknow	GH	1,32,736
59	Eldeco Luxa Arcade	Sitapur Road, Lucknow	Commercial	1,728
60	Regalia Arcade	IIM Road, Lucknow	Commercial	17,759
61	Eldeco Shaurya Arcade	Bijnore Road, Lucknow	Commercial	20,336
62	Eldeco City Plaza	IIM Road, Lucknow	Commercial	11,383
63	Eldeco Inner Circle at Eldeco Shaurya	Bijnore Road, Lucknow	Plots & Villas	41,735
64	Eldeco East End at Eldeco Shaurya	Bijnore Road, Lucknow	Plots	62,628
65	Eldeco Imperia Phase I	Sysandi Road, Lucknow	Plots & Villas	3,05,163
66	Eldeco Saksham	Raebareli, Lucknow	EWS	67,206
67	Eldeco Twin Tower	IIM Road, Lucknow	Group housing	1,56,526

Total: 1,62,20,174 Sq Ft.

ELDECO

EHIL

Corporate Overview

Group Overview



**High Brand
Recall in
North India**

Eldeco Eternia



Eldeco City



**Over 40 Years
of Experience**

Eldeco City Dreams



**30,000+ Satisfied
Customers**

Eldeco Regalia



**Key Player
in UP Since
1985**



Eldeco Shaurya



**200 Projects
Delivered,
32 Under
Execution**

EHIL Overview

~40
Years of
Experience

Market Leadership in Lucknow

- Strong brand for trusted delivery
- Fastest growing city with high demand for residential & township projects
- Lucknow among Top Tier 2 Cities with respect to real estate growth

Execution capability across verticals

- Vast experience in project execution
- Quality and timely delivery of projects
- Simultaneous handling of multiple large projects

Prudent Financial Management

- Strong Balance sheet
- Ability to fund business operations by taking advances from customers



Experienced Leadership



Mr. Pankaj Bajaj
Chairman & Managing Director

- Over 25 years of experience in construction & real estate development
- B.Com (Honors) from SRCC
- PGDM (MBA) from IIM, Ahmedabad
- President of CREDAI NCR (Confederation of Real Estate Developers Association of India)



Mr. SK Jaggi
EHIL COO

- Over 30 years experience in real estate previously with Ansal Group, Emaar MGF and Eldecogroup in various capacities
- Attended IIM B CREDAI Business Leadership
- Program and Post Graduate from Kanpur University

Mr. Manish Jaiswal
Group CEO

- 15+ years of Real Estate experience
- B.E., NSIT, Delhi University
- PGDM (MBA), IIM Calcutta
- Leading revenue and expansion
- Previous associated with real estate organizations such as Unitech, M3M, Tribeca etc.



Mr. Rajiv Khurana
Group, Vice President (Accounts & Taxation)

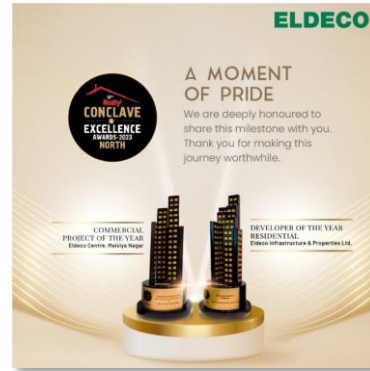
- ~30 years of experience in finance, accounts, taxation, MIS, and compliance
- Focused on capital-efficient, profitable growth with integrity and competence
- Held senior leadership roles at Shalimar Corp, BPTP, Krrish Group, & ILC Group
- Chartered Accountant (CA) and Cost & Works Accountant (CWA)



Accolades Won by Eldeco Group



Eldeco Centre, New Delhi has been awarded as the **'Best Commercial Project'** at CNBC AWAAZ Real Estate Awards 2023 - North Zone



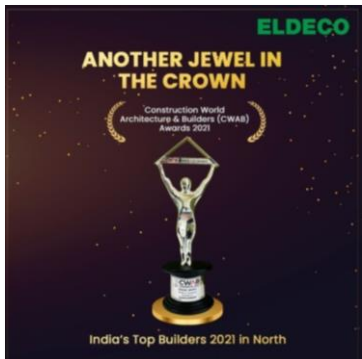
Eldeco Infrastructure & Properties Ltd. and Eldeco Centre has been awarded as **'Developer of the Year - Residential'** and **'Commercial Project of the Year'** respectively at 15th Realty+ Conclave & Excellence Awards - 2023 North



Eldeco Centre and Terra Grande has been awarded as **'Commercial Project - Mixed Use'** and **'Residential Project - Villa'** respectively at ET Real Estate Awards 2024



Eldeco has been awarded the **'Stalwarts of the North Delhi NCR'** for contribution towards strengthening the built environment



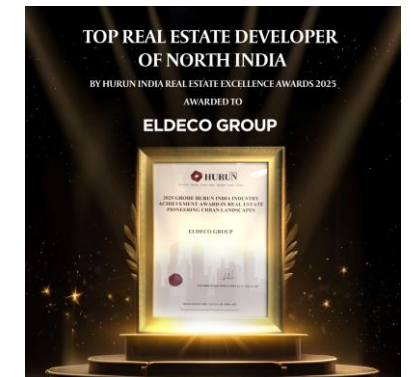
Eldeco has been awarded the **'Construction World Architecture & Builders (CWAB) Awards 2021'** in the category - 'India's Top Builders 2021 in the North'



Eldeco has been awarded the **'Business Leadership Awards 2021'** under the category **'Developer of The Year (Residential)'**



Eldeco Centre, New Delhi has been awarded as the **'Iconic Project - Commercial'** at ET Real Estate Awards 2025



Eldeco is awarded as **Top Real Estate Developer of North India** by Hurun India Real Estate Excellence Awards 2025

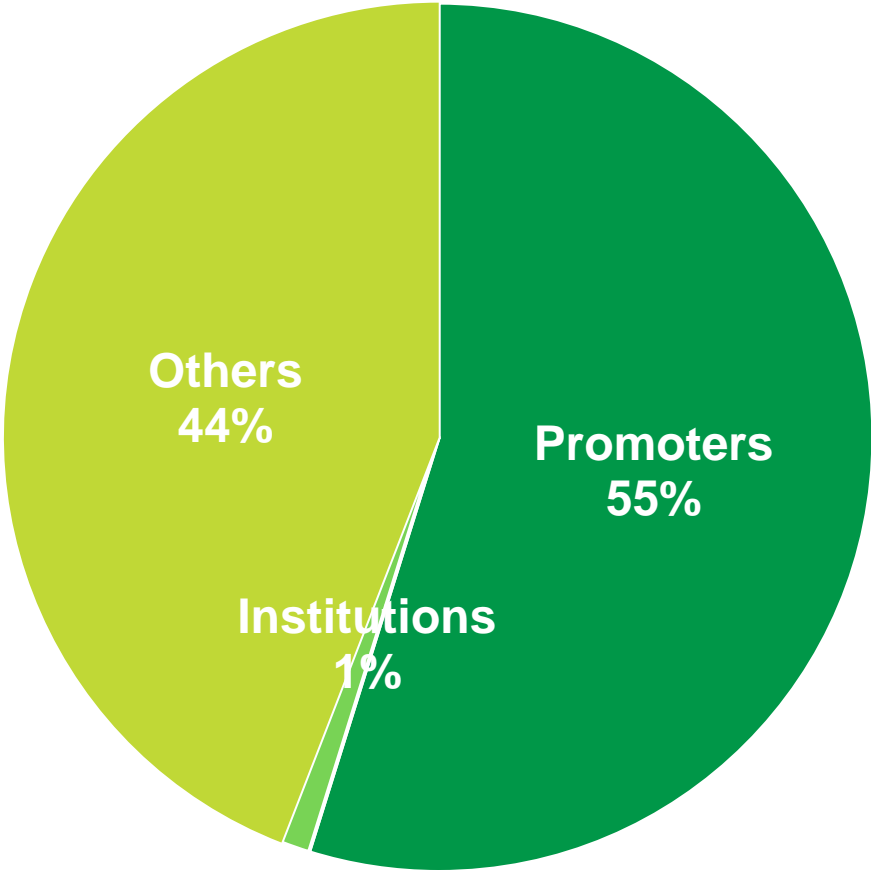
Stock Data

Stock Information

Stock Price	₹ 734
52 Week High/Low	₹ 1,039 / 633
Market Capitalization	₹ 722 Cr
Shares Outstanding	9.8 Mn
Free Float	₹ 312 Cr / 43%

Note: Stock Prices as on 12th Aug 2025 & data source is BSE

Shareholding as on 30th June 2025





ELDECO

Investor Presentation

Annexure

Helping the less privileged *Live Better.*



1

The Akshayapatra Foundation

Empowering Children through the Mid-Day meal

2

Help U Educational and Charitable Trust

Promotion of sanitation in govt. schools

3

Bharat Lok Shiksha Parishad

Running of 50 Ekal Vidyalayas to provide Education

4

Care Educational Trust

Building educational space for under privileged children

5

Ummeed Ashrayagrah

Construction of Rooms for the destitute

6

Saint Hardyal Educational and Orphans Welfare Society

Providing Old Age Home & medical care for elderly residents

CSR Initiatives

Environment

- **Sewerage Treatment Plant** that recycles approx. 80% of waste water; helps in reduced use of ground water; manure produced in filtration deployed in horticulture
- **Rain Water Harvesting** implemented during project development; collected water is used to recharge groundwater through ground water pits

Resident Care

- **Battery-operated eRickshaw** across Eldeco townships to reduce carbon footprint and each one with 5-6 pax capacity

Education

- Financial Literacy, Skill Development, Value Education, amongst youth of Martinpurva Village for Financial empowerment

Creche for Construction Labour's Children

- More than 500 Children across Eldeco Construction sites receive free meals, taught basic hygiene and are imparted elementary education

Solar Panel

- **Solar panels** have been installed at various Eldeco townships and group housing projects that helps in cutting down energy bills by 15%
- At present, **solar water heaters** are installed at Eldeco Estate One-Panipat, Eden Park-Neemrana and Estate One- Ludhiana.

Waste Management

- **Segregation of waste** and conversion of biodegradable waste into manure; Processed compost used within townships to maintain and develop greenery
- Non-Organic waste taken off-site for further processing and recycling

Health Care

- Construction of First floor of the Institute which will serve a complete health solution to rural population of the State



Lucknow Real Estate Market

Rapid Urbanization and Infrastructure development pushing Lucknow's growth



**Capital
of UP**



**Direct air
connectivity**
with all major
cities



**Hub of services
in Central and
Eastern UP**



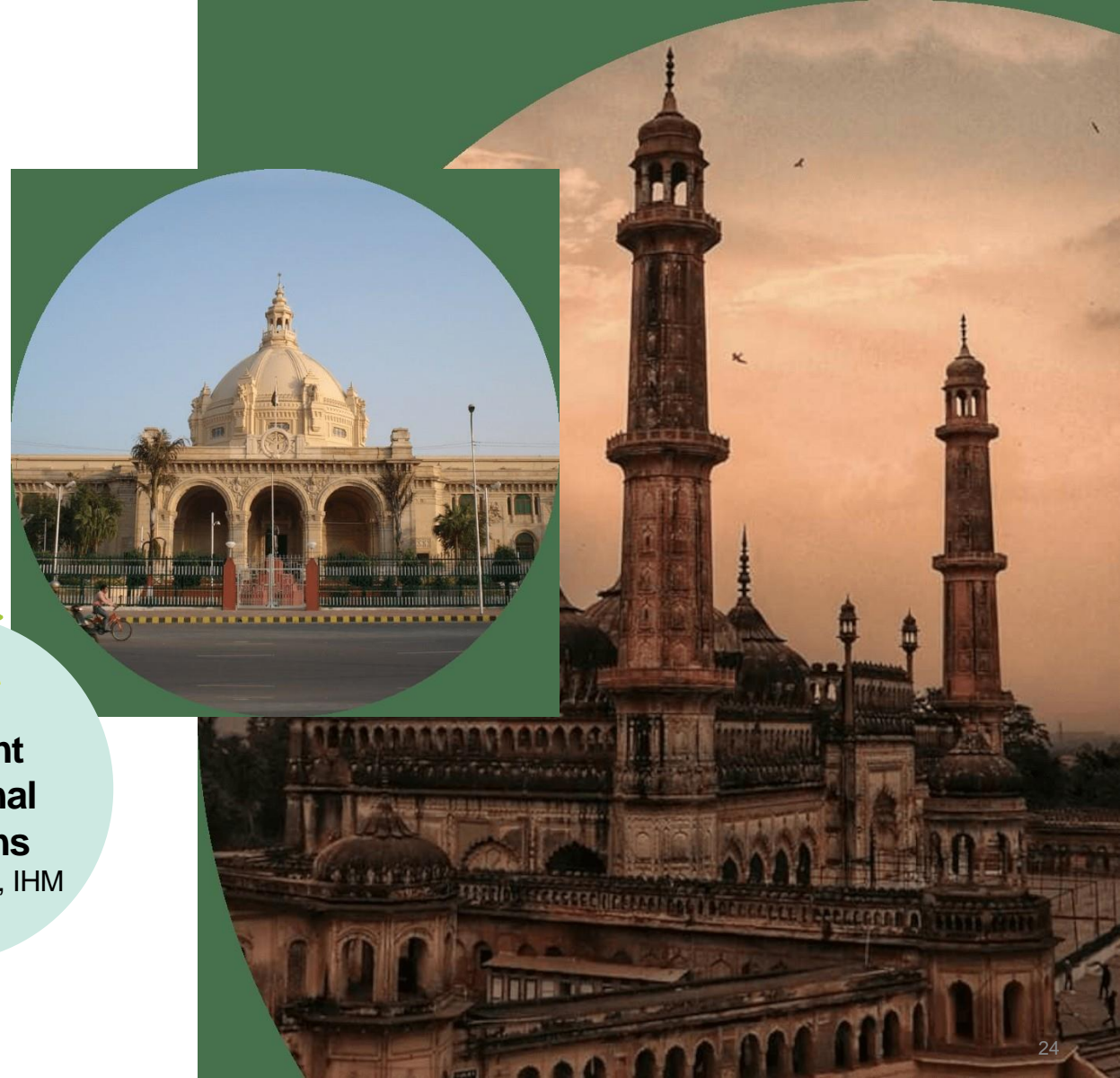
**Influx of
population
from Eastern UP
and Bihar**



**Metro Rail
Network**



**Prominent
Educational
Institutions**
like IIM-L, NLU, IHM



ELDECO

Eldeco Housing & Industries Ltd.

Registered Office and Corporate Office:

Eldeco Corporate Chamber-1, 2nd Floor,
Vibhuti Khand, (Opp. Mandi Parishad),
Gomti Nagar, Lucknow – 226010

Tel : 0522 4039999
Fax : 0522 4039900

www.eldecogroup.com
eldeco@eldecohousing.co.in

For IR Contact:

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abhishek.bhatt3@in.ey.com

Shrishti Tandon
Shrishti.tandon@in.ey.com



Thank You