

#### PIL ITALICA LIFESTYLE LIMITED

(An ISO 9001: 2015 Certified Company)

CIN: L25207RJ1992PLC006576 +91-96 499 71111

0294-2432272 info@italica.com

28 October, 2025

The Manager-Listing Department

National Stock Exchange of India Limited, 'Exchange Plaza', C-1, Block -G Bandra Kurla Complex, Bandra –East Mumbai-400051

**Listing Department** 

**BSE Limited** Phiroze Jeejeebhoy Towers 25<sup>th</sup> Floor, Dalal Street Mumbai- 400001

Sub

: Business Update Report – September 30, 2025

Scrip Code No.

: PILITA/ 500327

Dear Sir/Madam,

Pursuant to the Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith Business Update Report of the company for the Quarter ended on September 30, 2025.

Kindly take the above on your records.

Thanking you,

Yours faithfully, For PIL ITALICA LIFESTYLE LIMITED

Narendra Bhanawat (Whole Time Director) DIN: 00146824

Encl: a/a

# **BUSINESS UPDATES**

Q2 & H1 • FY26 JULY - AUGUST - SEPTEMBER





- **COMPANY OVERVIEW +** 
  - **KEY HIGHLIGHTS →** 
    - **KEY STATS +**
- **DOMESTIC FOOTPRINT +**
- PRODUCT AND BRAND PHILOSOPHY +
  - **BRAND VISIBILITY** +
  - **SOCIAL MEDIA SNAPSHOTS +**

## **COMPANY OVERVIEW**



PIL Italica Lifestyle Limited is a leading force in the lifestyle furniture industry, renowned for its seamless blend of cutting-edge design and everyday functionality. With a trusted legacy in moulded plastic furniture, the brand is now diversifying into a full-spectrum provider of modern, stylish, and versatile furniture solutions, tailored for today's discerning consumers and dynamic living spaces.

> Headquartered in Udaipur, Rajasthan, PIL Italica operates its flagship manufacturing facility in Udaipur, alongside a strategically acquired unit in Silvassa, a move that marked a significant milestone in its inorganic growth journey. With corporate offices in Mumbai and operational hubs in Delhi, the company is well-positioned to cater to a growing national demand through a robust pan-India distribution network.

> > At PIL Italica, we believe furniture goes beyond functionality, it is a true expression of one's lifestyle. Our brand reflects this belief by seamlessly combining comfort, aesthetics, and innovation in every design. Over the years, Italica has earned the trust of millions, consistently raising the bar for design and usability in the furniture landscape.

> > > From modern urban homes to commercial environments and institutional spaces, PIL Italica operates at the intersection of form and function, crafting products that don't just furnish spaces — they elevate everyday experiences.



## **KEY HIGHLIGHTS FOR Q2 & H1-FY 26**

Revenue for Q2 • FY26

**₹ 2,776.77** 

Revenue for H1 • FY26

**₹ 5,181.12** 

Amount in Lakhs (INR)

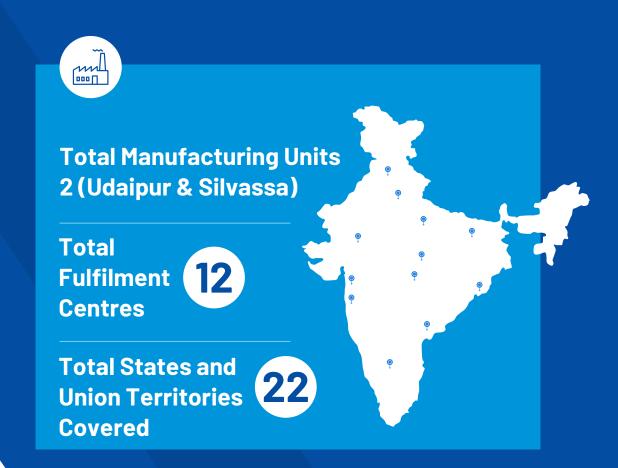
4,046 Dealers as on H1. FY26

Direct Dealers as on H1 • FY26

Distributors as on H1 • FY26

**Total Consolidated production Capacity** 

8,450 MTPA

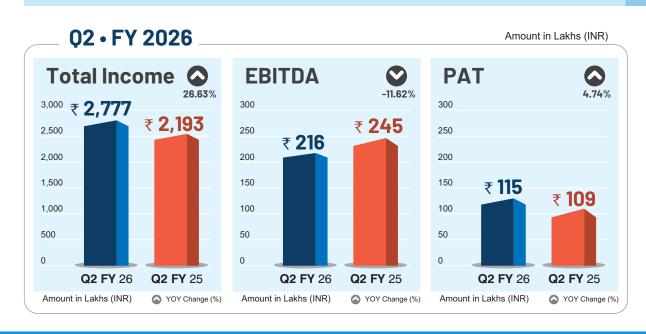


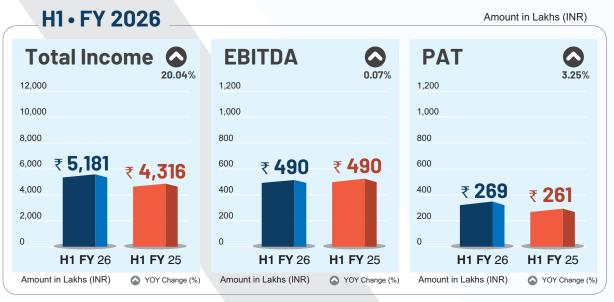




#### Financial Highlights for the Quarter & Half-Year ended 30th September 2025

	Q2 FY26	Q2 FY25	YoY(%)	H1FY26	H1FY25	YoY(%)
Total Income	2,776.77	2,192.89	26.63%	5181.12	4316.01	20.04%
EBITDA	216.45	244.91	-11.62%	490.31	489.98	0.07%
EBITDA (%)	7.80%	11.17%	-337 bps	9.46%	11.35%	-189 bps
PAT	114.88	109.44	4.97%	269.40	260.64	3.36%
PAT (%)	4.14%	4.99%	-85 bps	5.20%	6.04%	-84 bps







## **DOMESTIC FOOTPRINT**

## From local roots to global reach

From the bustling streets of Mumbai to the tranquil hills of Shimla, PIL Italica's presence can be felt across the length and breadth of India. We have spread our wings far and wide to serve our customers with the highest level of satisfaction. With the mantra of 'think global, act local', we have expanded our reach to even the remotest corners of the country. With customer relationships that go beyond transactions, PIL Italica has become a symbol of trust and reliability among its stakeholders. Our sights are set on the future and we are determined to take our presence to even greater heights and touch the lives of more people across the globe.

as on September 2025

4046

Dealers

States and **Union Territory**  357

**Direct Dealers** 

**Fulfilment Centres** 

197 Distributors





## PRODUCT AND BRAND PHILOSOPHY

The Company blends comfort with functionality, offering a thoughtfully curated portfolio that spans moulded plastic furniture, material handling solutions, and waste management products. This diverse range is driven by a deep commitment to ergonomic excellence and aesthetic innovation, positioning the brand as a category leader in redefining spaces. With a focus on evolving customer needs, the Company continues to deliver products that seamlessly integrate utility, design, and modern sensibilities.





#### **NEW LAUNCH PRODUCTS - UTILITY PRODUCTS**















#### **NEW LAUNCH COLOURS**



## **NEW ARRIVALS**



#### **NEW LAUNCH COLOURS**



### **3 YEARS WARRANTY**



## **BRAND VISIBILITY - VAN CAMPAIGNS**



#### **VAN CAMPAIGNS**

#### **KATIHAR, BIHAR**



#### **MUZAFFARPUR, BIHAR**







#### **AURANGABAD, MAHARASHTRA**







## **BRAND VISIBILITY - VAN CAMPAIGNS**



#### **VAN CAMPAIGNS**

#### MANGALORE, KARNATAKA







#### **AGRA, UTTAR PRADESH**





#### **VIZAG, ANDRA PRADESH**



## **BRAND VISIBILITY**



### CHANNEL PARTNER MEET - CELEBRATING 30 YEARS OF MAANSAGAR (NEEMUCH)

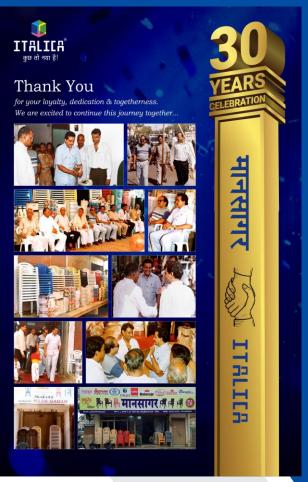












# **BRAND VISIBILITY - EXHIBITIONS**



## **EXHIBITION - MUMBAI**







# **BRAND VISIBILITY - EXHIBITIONS**



## **EXHIBITION - GOA**





## **EXHIBITION - GUJARAT**











# **BRAND VISIBILITY - STORE BRANDING**



#### **STORE BRANDING**

#### **AURANGABAD**







#### **JALNA**



## **BRAND VISIBILITY - STORE BRANDING**

### **STORE BRANDING**

#### **GUJARAT**





#### HAMIRPUR















# **BRAND VISIBILITY - STORE BRANDING**



#### **STORE BRANDING**

**PANIPAT** 







**PUNJAB** 

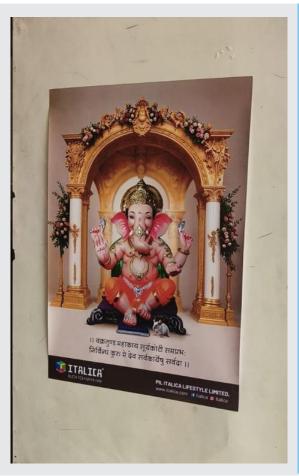


# **BRAND VISIBILITY**

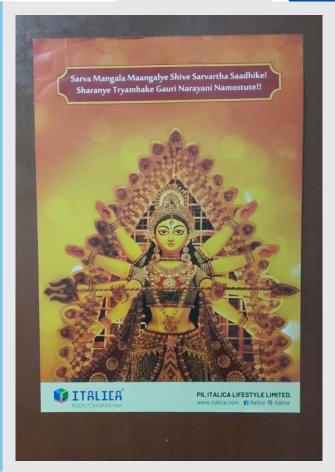


#### **FESTIVE CAMPAIGNS GANESH CHATURTHI**





#### **NAVRATRI**





## **BRAND VISIBILITY**



### **NEWSPAPER AD - RAJASTHAN PATRIKA**



## **BRAND VISIBILITY**

## TRANSIT ADVERTISING - BHOPAL, MADHYA PRADESH



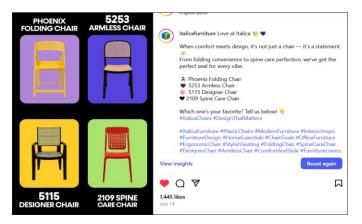


## **SOCIAL MEDIA SNAPSHOTS**

Our customers take center stage in the heart of our brand.

Their stories are the testament to our journey.

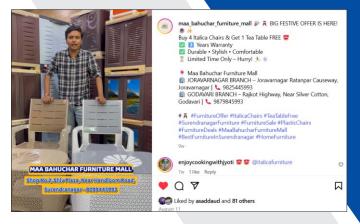
Their experiences speak volumes about the quality and excellence we promise.













## **SOCIAL INITIATIVES**

As part of its commitment to community well-being and cultural heritage, PIL proudly sponsored food and beverages for thousands of pilgrims participating in the Kavad Yatra in Udaipur, Rajasthan



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#### PIL ITALICA LIFESTYLE LIMITED

Investor Grievance: corporate@italica.com

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