

PRESS RELEASE
For Immediate Release



JM Financial reports consolidated revenue up by 44% and consolidated net profit up by 24% for the quarter ended June 30, 2015 on YoY basis.

Mumbai, July 30, 2015: The Board of Directors of JM Financial Limited, at its meeting held today, considered and approved the unaudited financial results for the quarter ended June 30, 2015.

Consolidated Results – Key Highlights:

FY 16 – Q1 compared to FY 15 – Q1 (YoY)

- Total income increased by 44% to Rs. 383.02 crore from Rs. 266.40 crore
- Profit before tax increased by 74% to Rs. 145.83 crore from Rs. 83.79 crore
- Net profit after tax and before minority interest increased by 60% to Rs.100.23 crore from Rs.62.55 crore
- Net profit after tax, minority interest and share of associates increased by 24% to Rs. 72.35 crore from Rs. 58.35 crore

The Earnings per share and Diluted Earnings per share, for the quarter ended June 30, 2015 is Rs. 0.92 and Rs. 0.92 respectively (not annualised).

Commenting on the quarterly results, Mr. Nimesh Kampani, Chairman, JM Financial Group, said,

“The Indian economy is witnessing signs of improvement in the macroeconomic front well supported by a rate cut, reduction in import bill on account of fall in the prices of crude oil and gold. We are optimistic that further improvement in the economy, driven by a lower rate regime and greater targeted public spending on infrastructure, will begin to yield positive results in the coming quarter.

During the quarter, we sustained the momentum in our profitability and revenue growth. Fee based business has been a significant contributor to our financial performance during the quarter.

We are making good progress in our strategy to drive growth, improve efficiency and shape our mix of business to continue to deliver the superior returns.”

Business Update

Investment banking and securities business:

During the quarter our Investment banking business executed the following deals:

- Acted as Sole Global Coordinator and BRLM to Qualified Institutional Placement by Bajaj Finance Limited – Rs. 1,400 crore.
- Acted as selling broker to the Offer for Sale by Rural Electrification Corporation Limited – Rs.1,610 crore.
- Acted as managers to the rights issue of GMR Infrastructure Limited – Rs.1,402 crore.
- Provided fairness opinion in relation to the merger of Cairn India into Vedanta Limited - Rs. 13,833 crore.
- Provided fairness opinion in relation to the demerger of Madura Garments (branded apparel business housed in Aditya Birla Nuvo) into Pantaloons Fashion & Retail Ltd - Rs. 7,745 crore.
- Provided fairness opinion in relation to the scheme of arrangement involving the transfer of Godrej Industries Limited's stake in Godrej Vikhroli Properties LLP to Godrej Properties Limited – Rs. 436 crore.

The pipeline of our investment banking business continues to remain healthy with several mandated transactions under execution.

The Institutional Equities Business saw higher growth trajectory and good client interaction during the quarter.

In the wealth management business, the assets under management stood at Rs.20,205 Crore as on June 30, 2015.

In the distribution business, we have a large network of approximately 7,650 active Independent Financial Distributors (IFDs) who distribute various financial products across the country. We have presence in 265 locations spread across 113 cities through a network of branches and franchisees. During the quarter, we mobilised more than Rs. 900 Crore in fixed deposit schemes and fixed income products of various companies.

Fund based activities:

We continued funding activities in the areas of loan against commercial real estate / properties and loan against securities. The overall funding book stood at Rs. 5,492 Crore as on June 30, 2015. The treasury book as on June 30, 2015 for the fixed income securities stood at Rs. 137 Crore. We continued with our activities of debt-raising through various money market instruments having medium to long term maturities.

During the quarter, banks continued to auction their Non-performing Asset portfolios. Last year's first quarter had seen heavy acquisition activity owing to collective sale of a few large accounts by banks to Asset Reconstruction Companies. However, following the trend of last 3 quarters, the acquisition activity continued to be subdued in this quarter too. We participated in several auction processes and also actively pursued single credit accounts. We closed few deals as part of our debt aggregation efforts. Recovery efforts continued by way of restructuring of accounts, settlement with Borrowers, sale of assets and initiation of legal action. With Reserve Bank of India's continuous efforts to create a conducive regulatory and business environment for ARCs, the outlook for our ARC business looks promising.

Alternative Asset Management:

At the end of the quarter, the combined AUM/AUA of our private equity and real estate funds stood at around Rs.900 crore.

JM Financial India Fund (the Fund), our private equity fund is working very closely with its portfolio companies in helping them grow their businesses as well as to seek exit opportunities.

Our real estate fund is currently focusing on exiting from the portfolio companies. The fund is working with the promoters and the management of the portfolio companies to seek suitable exit opportunities in respect of the investments made by it.

As of June 30, 2015, the domestic scheme of the Fund has returned an aggregate 50% of the capital contribution received by it and the offshore scheme has returned 13% of its capital contribution in Indian Rupee terms.

Asset Management:

The average AUM in our Mutual Fund as on June 30, 2015 stood at Rs. 11,676 crore. The average AUM under Equity schemes was at Rs. 6,414 crore and under the Debt Schemes was at Rs. 5,262 crore.

-ends-

The unaudited financial results are attached. Both, the press release and unaudited financial results are available on our website www.jmfl.com

About JM Financial

JM Financial is an integrated financial services group offering a wide range of capital market services to its corporate and individual clients. The Group's businesses include investment banking, institutional equity sales, trading, research and broking, private and corporate wealth management, equity broking, portfolio management, asset management, commodity broking, fixed income broking, non-banking finance products, private equity and asset reconstruction. For more information, log on to www.jmfl.com

For further information, please contact:

Manali Pilankar Corporate Communications Tel.: +91 22 6630 3475 Email: manali.pilankar@jmfl.com	Manish Sheth Group Chief Financial Officer Tel.: +91 22 6630 3460 Email: manish.sheth@jmfl.com
--	--

Forward - Looking statements

This press release ('document') containing JM Financial Group's activities, projections and expectations for the future, may contain certain forward-looking statements based upon the information currently available with the Company or any of its subsidiaries and associate companies. The financial results in future may vary from the forward-looking statements contained in this document due to uncertainties and unforeseen events that may impact the businesses of the JM Financial Group. The Company assumes no responsibility to publicly amend, modify or revise any forward-looking statements, on the basis of any subsequent developments, information or events.

This document is for information purposes only and any action taken by any person on the basis of the information contained herein is that person's responsibility alone and neither JM Financial Group nor any of their directors or employees will be liable in any manner for the consequences of such actions.