

PRESS RELEASE  
For Immediate Release

**JM Financial's consolidated revenue is increased by 15.57% and consolidated net profit decreased by 4.77% for FY19. Consolidated revenue is increased by 7.14% and consolidated net profit decreased by 22.39% for the Q4 FY 19.**

**Mumbai, May 2, 2019:** The Board of Directors of JM Financial Limited, at its meeting held today, approved the audited financial results for the quarter and twelve months ended March 31, 2019.

**The Board of Directors have recommended a final dividend of Re. 0.50 per share of the face value of Re.1/- each.**

**Summary of Consolidated results FY 19 compared to FY 18**

(Rs. in Cr)

Particulars	Year ended March 31, 2019 (INDAS)	Year ended March 31, 2018 (INDAS)	% Increase
Total income	3,578.65	3,096.60	15.57%
Profit before tax	1,282.79	1,164.84	10.13%
Net profit after tax and before minority interest <sup>2</sup>	837.04	784.86	6.65%
Net profit after tax, minority interest and share of associates <sup>2</sup>	572.18	600.86	-4.77%
Adjusted Net Profit after tax, minority interest and share of associates <sup>2,3</sup>	629.17	549.12	14.58%

## Summary of Consolidated results FY 19 – Q4 compared to FY 18 – Q4

(Rs. in Cr)

Particulars	Quarter ended March 31, 2019 (INDAS)	Quarter ended March 31, 2018 (INDAS)	% Increase / (Decrease)
Total income	953.34	889.81	7.14%
Profit before tax	244.84	237.27	3.19%
Net profit after tax and before minority interest	176.45	171.72	2.75%
Net profit after tax, minority interest and share of associates	128.64	165.75	-22.39%
Adjusted Net Profit after tax, minority interest and share of associates <sup>1,3</sup>	147.23	117.95	24.8%

1. Includes diminution / (gain) (net of tax and minority interest) in fair value of investments (excluding security receipts held by ARC) amounting to ~ Rs.19 Cr for Quarter ended March 31, 2019 and ~Rs. (48 Cr) for quarter ended March 31, 2018.
2. Includes diminution / (gain) (net of tax and minority interest) in fair value of investments (excluding security receipts held by ARC) amounting to ~Rs.57 Cr for twelve months ended March 31, 2019 and ~Rs.(52 Cr) for twelve months ended March 31, 2018.
3. Adjusted for diminution / (gain) in fair value of investments (excluding security receipts held by ARC) & is based on management estimates & have not been subjected to review or audit

The Earnings per share and Diluted Earnings per share, for the twelve months ended March 31, 2019 is Rs.6.82 and Rs.6.79 respectively. The consolidated net worth\* as at March 31, 2019 stands at Rs.5,079.25 Cr and the debt equity (equity + minority Interest) ratio is **1.94** times\* and net debt equity of **1.69**\* times. The book value per share is Rs 60.47. Our total loan book stood at **Rs. 14,107 crore** as of March 31, 2019 compared to **Rs. 14,772\*\* crore** as of March 31, 2018. Gross NPA and Net NPA stood at **0.68%** and **0.55%** respectively as of March 31, 2019 compared to **0.63%** and **0.56%** respectively as of March 31, 2018.

\* Computed after reducing goodwill of Rs.52.44 Cr from shareholder's funds

\*\*Does not include Public issue of NCDs Financing book

**Commenting on the results and financial performance, Mr. Vishal Kampani, Managing Director, JM Financial Group, said,**

“Over the last six months we have substantially reduced our Commercial Paper borrowing through repayments from our short term asset maturities. We have improved our long term borrowing ratio to 73% of total borrowing. Our balance sheet has emerged stronger in the last six months. We believe we are well positioned to benefit from the business opportunities”.

**Business Update**

➤ **Investment banking, Wealth Management and Securities business (IWS)**

During the quarter, some of our investment banking transactions were as follows:

- Transaction Advisor to Reliance Group on its acquisition of Den Networks Limited and Manager to the Open Offer triggered pursuant to the acquisition.
- Transaction Advisor to Reliance Group on its acquisition of Hathway Cable Datacom Limited (Hathway) and Manager to the Open Offers triggered in Hathway, GTPL Hathway Limited and Hathway Bhawani Cabletel Datacom Limited, pursuant to the acquisition of Hathway.
- Financial Advisor to Heineken in connection with the acquisition of 2.80% of United Breweries Limited.
- Exclusive Financial Advisor to Sundaram Finance Limited and Royal Sundaram General Insurance Co. Limited on the sale of 40% stake in Royal Sundaram General Insurance Co. Limited to Ageas Insurance International N.V.
- Financial Advisor to Orient Refractories Limited (Orient) in connection with the merger of certain group companies with Orient.
- Advisor to Zydus Wellness Limited for acquisition fund raising.
- Exclusive Financial Advisor to True North Fund VI LLP and exclusive Manager to the Open Offer for acquisition of 75% equity stake in Shree Digvijay Cement Company Limited.
- Exclusive financial advisor to Scootsy Logistics Pvt. Ltd. on sale of its 100% equity shares to Swiggy (Bundl Technologies Pvt. Ltd.).
- We also provided fairness opinions for a number of landmark transactions including:
  - Amalgamation of Vijaya Bank and Dena Bank with Bank of Baroda.
  - Amalgamation of Gruh Finance Limited with Bandhan Bank Limited.
- Manager to buy back of equity shares of Mphasis Limited (~Rs. 988 Cr), HEG Limited (~Rs. 750 Cr) and Tata Investment Corp Limited (~Rs. 450 Cr).
- Left Lead Coordinator & Book Running Lead Manager to the Initial Public Offer of Chalet Hotels Limited (~Rs. 1,640 Cr)

The AUM/AUA of our wealth management business stood at **Rs.41,886 Cr** (excluding custody assets) as on March 31, 2019 as compared to **Rs. 31,808 Cr** as on March 31, 2018 and **Rs. 42,738 Cr** as on December 31, 2018.

During the quarter, the average daily trading volume stood at **Rs. 5,820 Cr.**

Our loan book in the IWS segment stood at **Rs. 5,627 Cr** as on March 31, 2019.

➤ **Mortgage Lending**

The total mortgage lending book stood at **Rs. 8,324 Cr** as on March 31, 2019. Our wholesale mortgage lending focuses on Tier - 1 cities, viz., Mumbai, Thane, Pune, Bangalore, Chennai, Hyderabad, Kolkata and NCR. We are at the initial stages of our retail mortgage lending and are currently focused on acquiring the right talent, employing technology and processes before we ramp up our presence in terms of products and geography.

➤ **Distressed Credit**

During the quarter, Banks/NBFCs announced various NPA portfolio auctions and we continued to actively participate in the same. We closed 2 deals during the quarter, for 1 new account and for 1 account as part of debt aggregation. During the quarter, the Asset Reconstruction business also saw recoveries from various accounts. Also we see a big opportunity arising out of Companies undergoing Corporate Insolvency Resolution Process in IBC-NCLT.

The outstanding Security Receipts (SRs) stood at **Rs. 14,044 Cr** as on March 31, 2019 as compared to **Rs. 14,221 Cr** as on December 31, 2018. The contribution of JM Financial Asset Reconstruction Company Limited stood at **Rs. 2,939 Cr** as on March 31, 2019 and **Rs. 3,095 Cr** as on December 31, 2018.

➤ **Asset Management**

The average AUM of our Mutual Fund schemes during the quarter ended March 31, 2019 stood at **Rs. 8,712 Cr**; comprising of **Rs. 5,659 Cr** in equity schemes (including hybrid schemes) and **Rs. 3,053 Cr** in debt schemes (including liquid scheme). The average AUM of our Mutual Fund schemes during the quarter ended December 31, 2018 stood at **Rs. 11,364 Cr**; comprising of **Rs. 8,357 Cr** in equity schemes (including hybrid schemes) and **Rs. 3,007 Cr** in debt schemes (including liquid scheme).

## **Borrowing Profile**

We continued our efforts of diversifying our sources and maturities for our borrowing profile. Our long term borrowing as a proportion of total borrowing stood at **approximately 73%** as on March 31, 2019.

## **Awards & Recognitions**

- Mr. Nimesh Kampani conferred with the Mint India Investment Summit - Hall of Fame Award for his outstanding contribution to Investment Banking at Mint India Investment Summit 2019 - Hall of Fame Award
- JM Financial awarded as the Best Investment Bank at Banking Financial Services and Insurance Awards 2019 presented by ET NOW
- JM Financial Institutional Securities Limited awarded as the Best Equity Advisor at Banking Financial Services and Insurance Awards 2019 presented by ET NOW

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*The audited financial results are attached. The press release and audited financial results are available on our website [www.jmfl.com](http://www.jmfl.com)*

## **About JM Financial**

JM Financial is an integrated and diversified financial services group. The Group's primary businesses include (a) Investment banking, wealth management and securities (IWS) which includes fee and fund based activities for its clients (b) Mortgage Lending which includes both wholesale mortgage lending and retail mortgage lending (home loans, education institutions lending and LAP) (c) Distressed credit which includes the Asset Reconstruction business (d) Asset Management includes the mutual fund business.

As of March 31, 2019, the consolidated loan book stood at ~Rs. 141.1 BN, distressed credit business AUM at ~Rs. 140.4 BN, wealth management AUM at ~Rs. 418.9 BN, mutual fund AAUM at ~Rs. 87.1 BN.

The Group is headquartered in Mumbai and has a presence across 330 locations spread across 120 cities in India. The equity shares of JM Financial Limited are listed in India on the BSE and NSE.

For more information, log on to [www.jmfl.com](http://www.jmfl.com) or **contact:**

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### **Forward - Looking statements**

This press release ('document') containing JM Financial Group's activities, projections and expectations for the future, may contain certain forward-looking statements based upon the information currently available with the Company or any of its subsidiaries and associate companies. The financial results in future may vary from the forward-looking statements contained in this document due to uncertainties and unforeseen events that may impact the businesses of the JM Financial Group. The Company assumes no responsibility to publicly amend, modify or revise any forward-looking statements, on the basis of any subsequent developments, information or events.

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