

# SHARP INDIA LIMITED

 Registered Office & Factory

 Gat no. 686/4, Koregaon Bhima, Tal. Shirur.

 Dist.: Pune : Pin 412 216

 Phones : (02137) 252417 (4 LINES)

 (02137) 666520 (9 LINES)

 Fax : (02137) 252453

 Website : www.sharpindialimited.com

# CIN: L36759MH1985PLC036759

# SEC / BSE / 2017-2018/165

Corporate Relationship Dept, Bombay Stock Exchange Limited 25<sup>th</sup> Floor, P J Towers, Dalal Street, <u>Mumbai 400001</u>

Company Scrip Code : 523449

Dear Sir,

Sub: Copy of Annual Report 2016-2017.

Pursuant to Regulation 34 (1) of the SEBI (Listing Obligations and Disclosure Requirements Regulations ) 2015, we are enclosing herewith a copy of our Annual Report for the financial year ended on 31<sup>st</sup> March 2017. Our 32<sup>nd</sup> Annual General Meeting was held on 27<sup>th</sup> September 2017.

Kindly acknowledge the same and take the same on your records.

Thanking you, Yours faithfully, For Sharp India Limited



MayureshVaze Company Secretary Encl : a/a.



ISO:9001 &490:14001 Certilied Company

28.09.2017

32nd Annual Report 2016-2017

# SHARP

SHARP INDIA LIMITED

# **BOARD OF DIRECTORS**

MASAHIKO NAKAGAWASAI [Managing Director]

PRASHANT ASHER (Independent Director)

BHUMIKA BATRA (Independent Director)

# BANKERS

BANK OF INDIA THE BANK OF TOKYO-MITSUBISHI UFJ LTD. THE MIZUHO CORPORATE BANK LTD. CITIBANK N.A.

SOLICITORS & ADVOCATES CRAWFORD BAYLEY & CO., MUMBAI.

# AUDITORS

S R B C & CO, LLP CHARTERED ACCOUNTANTS

REGISTERED OFFICE & FACTORY Gat No.686/4, Koregaon Bhima, Tal. Shirur, Dist. Pune 412 216

Phone No. (02137) - 252417

# REGISTRARS & TRANSFER AGENTS

Link Intime India Private Limited Flat No. 202, 2nd Floor, Akshay Complex, Off.Dhole Patil Road, Near Ganesh Mandir, Pune 411 001

Phone No .(020) - 26161629

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# SHARP INDIA LIMITED Registered Office :

Gat No.686/4, Koregaon Bhima, Taluka : Shirur, Dist: Pune- 412216 Ph No. 02137-252417 Fax No. 02137 -252453

Website : www.sharpindialimited.com

CIN: L36759MH1985PLC036759

#### NOTICE

Notice is hereby given that the 32<sup>nd</sup> Annual General Meeting of the members of Sharp India Limited will be held at the Registered Office of the Company situated at Gat No. 686/4, Koregaon Bhima, Taluka Shirur, District Pune 412 216 on Wednesday, 27th September 2017 at 12:00 noon (I.S.T.) to transact the following business:

#### ORDINARY BUSINESS :

- 1. To receive, consider and adopt the Audited Financial Statements of the Company for the financial year ended on 31st March 2017 and the Reports of the Auditors and Directors thereon.
- 2. To consider and, if thought fit, to pass, with or without modifications, the following resolution as an **ORDINARY RESOLUTION:**

"RESOLVED THAT pursuant to the provisions of Section 139 and other applicable provisions of the Companies Act, 2013 ("the Act")and the Companies (Audit and Auditors) Rules, 2014 (including any statutory modifications(s) or re-enactment thereof) and pursuant to the recommendation of the Audit Committee and the Board of Directors, M/s. Price Waterhouse, LLP, Chartered Accountants, (Firm Registration Number -012754N/N-500016), be and are hereby appointed as the Statutory Auditors of the Company in place of the retiring auditors, M/s. S R B C and Co, LLP, Chartered Accountants, to hold office from the conclusion of this 32nd Annual General Meeting till the conclusion of the 37th Annual General Meeting of the Company subject to annual ratification by the members of the Company and that the Board of Directors be and is hereby authorised to fix their remuneration."

#### SPECIAL BUSINESS :

 To consider and, if thought fit, to pass, with or without modifications, the following resolution as an ORDINARY RESOLUTION:

"RESOLVED THAT Mr. Masahiko Nakagawasai (DIN: 05274985) who was appointed by the Board of Directors as an Additional Director of the Company with effect from 29th September 2016 and who holds office up to the date of this Annual General Meeting of the Company in terms of Section 161 of the Companies Act, 2013 ("Act") and in respect of whom the Company has received a notice in writing from a Member under Section 160 of the Act proposing his candidature for the office of Director of the Company, be and is hereby appointed as a Director of the Company liable to retire by rotation."

4. To consider and, if thought fit, to pass, with or without modifications, the following resolution as a SPECIAL RESOLUTION:

"RESOLVED THAT pursuant to the recommendation of the Nomination & Remuneration Committee and approval of the Board of Directors and pursuant to the provisions of section 196, 197, 203 read with Schedule V and all other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force), and subject to such other approvals as may be required read with articles 173, 175 and 176 of the Articles of Association of the Company, , the consent of the members of the Company is hereby given to the appointment of Mr.Masahiko Nakagawasai (DIN No. 05274985) as the Managing Director of the Company for a period of three years from 29th September 2016 up to 28th September 2019 on the following terms of remuneration.

- 1. Salary of Rs.1,10,000 / (Rupees . One Lacs Ten Thousand Only) per month.
- 2. Rent free furnished residential accommodation together with necessities including gas, electricity, water, etc.
- Reimbursement of medical expenses incurred in India for self and his family (spouse and children) if they reside in India.
- 4. Rental for the telephone facility at residence to be used for the business of the Company.
- The Company will provide car and the company will bear the cost of fuel, maintenance, road tax and insurance. The company will reimburse the expenses incurred on account of salary of the driver.
- The Company will bear the actual expenses incurred for shifting his household goods to Japan on return from India to Japan on the expiry of his term.
- 7. Employers' Contribution to the Provident Fund as per the prevailing law.

The above perquisites granted to the Managing Director shall be evaluated on actual basis, Provided that the overall monthly remuneration payable to the Managing Director during his tenure shall not exceed the limits laid down in schedule - V of the Companies Act, 2013.

**FURTHER RESOLVED THAT** subject to Schedule - V of the Companies Act, 2013 and other applicable provisions, if any, of the Companies Act, 2013, the salary, perquisites, benefits and amenities as set out above be paid or granted to Mr. Masahiko Nakagwasai as the minimum remuneration during the term of Mr. Masahiko Nakagwasai's tenure as the Managing Director, notwithstanding that in any of the financial years, the company has made no profits or the profits made are inadequate."

 To consider, and if thought fit, to pass with or without modification(s), the following resolution as an ORDINARY RESOLUTION:

To Approve the Material Related Party Transactions :

"RESOLVED THAT pursuant to the provisions of Regulation 23 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time, and subject to such other approvals, consents, sanctions and permissions of any authorities as may be necessary, the Members of the Company hereby approve the material related party arrangements or transactions as detailed bellow entered / to be entered into during the financial year 2017 - 2018 with authority to the Audit Committee and the Board of Directors of the Company to authorize the Management of the Company to enter into the aforesaid material related party arrangements or transactions upon the principal terms mentioned in the Explanatory Statement annexed hereto.

- Reimbursement of expenses paid/ received, repayment / rollover of ECB Loan or any other activity relating to ECB loan, payment of Interest on loan and any other transaction totally amounting to Rs.3000.00 lacs with Sharp Corporation, Japan,
- Repayment/ Rollover of Unsecured Loan, any other activity relating to Unsecured loan, payment of Interest and any other transaction totally amounting to Rs.350 lacs with Sharp Software Development India Private Limited.
- 3) Obtaining working Capital loans, secured or unsecured, short term or long term, payment of interest on such loans acquired, repayment of the loans, roll over of the loan, extension of time for repayment of the loan, totally amounting to Rs.3000.00 lacs from Sharp Corporation, Japan and its subsidiaries in India or abroad

**RESOLVED FURTHER THAT** the Board of Directors (including a Committee thereof) be and is hereby authorized to negotiate and finalize other terms and conditions and to do all such acts, deeds, matters and things and to execute or authorize any person to execute all such documents, instruments and writings as may be considered necessary, relevant, usual, customary and/ or expedient to give effect to this resolution."

6. To consider and, if thought fit, to pass, with or without modifications, the following resolution an **ORDINARY RESOLUTION:** 

"**RESOLVED THAT** pursuant to the provisions of Section 148 and all other applicable provisions of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof, for the time being in force), consent of the Company be and is hereby accorded for payment of remuneration of Rs. 75,000/-(Rs. Seventy Five Thousand only) plus out of pocket expenses, if any,for the financial year ending on March 31, 2018 to M/s. C.S.Adawadkar & Co, , Practicing Cost Accountants, (Firm Registration No.100401) who are appointed as the Cost Auditors of the Company by the Board of Directors to conduct the audit of the cost records of the Company for the financial ending on 31st March 2018."

> By Order of the Board of Directors For Sharp India Limited

Date : 9th, August 2017 Place : Pune

#### NOTES:

Mayuresh Vaze Company Secretary Membership No. ACS-19529

- 1. The Explanatory Statement, pursuant to Section 102 of the Companies Act, 2013 in respect of the special business under Item Nos. 3 to 6 above is annexed hereto.
- A MEMBER ENTITLED TO ATTEND AND VOTE AT THE 2 MEETING IS ENTITLED TO APPOINT A PROXY TO ATTENDAND VOTE INSTEAD OF HIM AND A PROXY NEED NOT BE A MEMBER OF THE COMPANY. Proxy Form (Form MGT-11) is attached elsewhere in this report. Kindly fill up appropriate details like your name, address, Folio No./ DPID & Client ID, and the details of the person(s) to be appointed as the proxy - name, address, email ID etc. The proxy form should be signed by the shareholder and the proxy holder and a revenue stamp should be affixed at the place provided for Proxies, in order to be effective, must be received the same at the Company's Registered Office not less than 48 hours before the meeting. Proxies submitted on behalf of companies, societies, partnership firms, etc. must be supported by appropriate resolution/ authority, as applicable, issued on behalf of the nominating organization. Members are requested to note that a person can act as a proxy on behalf of members not exceeding 50 and holding in the aggregate not more than 10% of the total share capital of the Company carrying voting rights. In case a proxy is proposed to be appointed by a member holding more than 10% of the total share capital of the Company carrying voting rights, then such proxy shall not act as a proxy for any other person or shareholder.
- A statement giving details of the Directors to be newly appointed or reappointed is annexed herewith as required under SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015.
- 4. Members are requested to notify any change of address to their Depository Participants (DPs) in respect of their electronic share accounts and to the Registrars & Transfer Agents, Link Intime India Private Limited 202, 2nd Floor, Akshay Complex, Off Dhole Patil Road, Near Ganesh Mandir, Pune 411 001, in respect of their physical share folios.

- 5. Members can avail of nomination facility. Blank Nomination forms will be supplied on request.
- 6. Members who are holding shares in more than one folio under name(s) in the same order are requested to sent the relative share certificates to the Registrar and Transfer Agents for consolidation of the entire holding in one folio. The share certificates after consolidation will be returned by registered post/courier.
- 7. The Share Transfer Books and the Register of Members of the Company will remain closed from Saturday, 16th September 2017 to Wednesday, 27th September 2017 (both days inclusive).
- Members are requested to bring along with them a copy of the Annual Report as the same will not be distributed in the meeting.
- 9. Members are requested to forward their queries on accounts at east 10 days in advance to enable us to reply the same.
- 10. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in the securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN details to their respective Depository Participants. Members holding shares in physical form are requested to submit their PAN details to the Company or its Share Registrars and Transfer Agents.
- 11. Relevant documents referred to in the accompanying notice and the statement are open for inspection by the members at the registered office of the Company during the business hours on all the working days up to the date of 32nd annual general meeting.
- 12. In view of the 'Green Initiative ' introduced by the Ministry of Corporate Affairs all the members who are holding shares of the Company in PHYSICAL Mode are requested to register their Email ID with the Company, so as to enable the Company to send all notices, /reports/ intimations and other correspondence etc. through Emails.i.e. in the electronic mode instead of receiving physical copies of the same. Members holding shares in DEMAT Mode, who have not registered their e-mail ID with the Depository Participant (DP) are also requested to register or update their email ID with the Depository Participant, so that all future shareholder's correspondence can be sent to the email ID registered with your DP.
- 13. In compliance with the provisions of section 108 of the Companies Act, 2013, read with Rule 20 of The Companies (Management and Administration) Rules, 2014, and regulation 44 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, the Company is pleased to provide to the Members the facility to exercise their right to vote at the 32nd Annual General Meeting (AGM) by electronic means (Remote E- Voting Facility) and the business may be transacted through e-voting services provided by Central Depository Services (India) Limited (CDSL). The instructions for members for voting electronically are as under:-

# The instructions for shareholders voting electronically are as under:

(i) The voting period begins on Sunday, 24th September 2017 at 09:00 a.m. and ends on Tuesday, 26th September 2017 at 05:00 p.m. During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date, i.e. Wednesday, 20th September, 2017 may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting after 5:00 p.m. on Tuesday, 26th September, 2017.

# SHARP INDIA LIMITED

- (ii) The shareholders should log on to the e-voting website www.evotingindia.com.
- (iii) Click on Shareholders.
- (iv) Now Enter your User ID
  - a. For CDSL: 16 digits beneficiary ID,
  - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID, c. Members holding shares in Physical Form should enter Folio
  - Number registered with the Company.
- (v) Next enter the Image Verification as displayed and Click on Login.
- (vi) If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier voting of any company, then your existing password is to be used.

(vii)	lf '	vou	are	а	first	time	user	follow	the	steps	given	below:	
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	For Members holding shares in Demat Form and Physical Form
PAN	<ul> <li>Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)</li> <li>Members who have not updated their PAN with the Company/Depository Participant are requested to use the sequence number which is printed on Postal Ballot / Attendance Slip indicated in the PAN field.</li> </ul>
Dividend Bank Details <b>OR</b> Date of Birth (DOB)	<ul> <li>Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login.</li> <li>If both the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (iv).</li> </ul>

(viii) After entering these details appropriately, click on "SUBMIT" tab.

- (ix) Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- (x) For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (xi) Click on the EVSN for the relevant <Company Name> on which you choose to vote.
- (xii) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xiii) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (xiv) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish

to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.

- (xv) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (xvi) You can also take a print of the votes cast by clicking on "Click here to print" option on the Voting page.
- (xvii) If a demat account holder has forgotten the login password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- (xviii) Shareholders can also cast their vote using CDSL's mobile app m-Voting available for android based mobiles. The m-Voting app can be downloaded from Google Play Store. Apple and Windows phone users can download the app from the App Store and the Windows Phone Store respectively. Please follow the instructions as prompted by the mobile app while voting on your mobile.

# (xix) Note for Non - Individual Shareholders and Custodians

- Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to www.evotingindia.com and register themselves as Corporates.
- A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
- After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.
- The list of accounts linked in the login should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
- A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- (xx) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and evoting manual available at www.evotingindia.com, under help section or write an email to helpdesk.evoting@cdslindia.com.
- 14. Other information in respect of E- Voting / Voting on Resolutions by the members:.
  - Facility of voting through Poll paper shall be made available at the 32<sup>nd</sup> Annual General Meeting. Members attending the Meeting, who have not already cast their vote by remote e-voting shall be able to exercise their right to vote at the 32<sup>nd</sup> Annual General Meeting
  - II. Members who have cast their vote by remote e-voting prior to the meeting may also attend the meeting but shall not be entitled to vote again at the AGM.
  - III. Mr. Sridhar G.Mudaliar, Partner of M/s. SVD &Associates, Company Secretaries has been appointed as the Scrutinizer for scrutinizing the e-voting& poll process in a fair and transparent manner.

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- IV. The Scrutinizer shall, immediately after the conclusion of voting at the AGM, first count the votes cast at the meeting, thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the Company and make not later than three days of conclusion of the meeting a consolidated Scrutinizer's report of the total votes cast in favour or against, if any, to the Chairman or a person authorized by him in writing who shall countersign the same.
- V. The results declared along with the Scrutinizer's Report shall be placed on the Company's website and on the website of CDSL and also will be communicated to the BSE Limited (BSE),where the shares of the Company are listed.
- Route Map of the venue of the 32<sup>nd</sup> Annual General Meeting is provided to you at the end of this notice to make it convenient to you to attend the 32nd Annual General Meeting.

# EXPLANATORY STATEMENT PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013

#### ITEM NO.3:

The Board of Directors has appointed Mr. Masahiko Nakagawasai as an Additional Director of the Company with effect from 29th September 2016. As per the provisions of Section 161(1) of the Companies Act, 2013, (the Act) Mr. Masahiko Nakagawasai shall hold office as an Additional Director only up to the date of this Annual General Meeting of the Company, and is eligible for appointment as a Director.

The Company has received a notice in writing from a member along with the deposit of requisite amount under Section 160 of the Act proposing the candidature of Mr. Masahiko Nakagawasai for the office of Director of the Company.

The matter regarding appointment of Mr. Masahiko Nakagawasai as a Director was placed before the Nomination and Remuneration Committee and it has recommended his appointment.

Mr. Masahiko Nakagawasai has given a declaration to the Board that he is not disqualified from being appointed as a Director in terms of Section 164 (2) of the Act and has given his consent to act as a Director. In the opinion of the Board, he fulfills the conditions specified in the Act and the Rules framed there under for his appointment.

In compliance with the provisions of Section 161 of the Act, the appointment of Mr. Masahiko Nakagawasai as a Director is now being placed before the Members for their approval.

Except Mr. Masahiko Nakagawasai none of the directors, key managerial personnel or their respective relatives are interested in this resolution. He does not have any relationship with any other director of the Company. It is considered desirable that the company should have benefit of his experience and advice The Board recommends the resolution for acceptance by the members. Other information of Mr. Masahiko Nakagawasai is provided below the explanatory statement and also forms part of this explanatory statement.

#### **ITEM NO.4**

The Board of Directors of the Company in its meeting held on 28th September 2016 have appointed Mr. Masahiko Nakagawasai as the Managing Director of the Company to hold office for a period of three years effective from 29th September 2016 to 28th September 2019. His appointment has been made under Schedule- V of the Companies Act, 2013. The Nomination & Remuneration committee has approved the appointment and remuneration payable to him for the aforesaid period of three years in it's meeting held on 28th September 2016. Hence now the member's approval is sought for the appointment & remuneration payable to Mr. Masahiko Nakagawasai as the Managing Director of the Company for the period from 29th September 2016 up to 28th September 2019 and the same is placed before the members of the Company for their approval.

The information as required to be given under Schedule V to the Companies Act, 2013 is as under: -

# I. GENERAL INFORMATION:

- (1) Nature of Industry : Manufacture & sale of LCD& Air conditioners
- (2) Date or expected date of commencement of commercial operation: - The Company started its commercial operations from July 1986.
- (3) In case of new companies, expected date of commencement of activities as per project approved by financial institutions appearing in the prospectus - N.A

		<u>Rs. In Lakhs)</u>
Financial Parameters	2015-2016	2016-2017
Total Revenue (Net)	3017.90	2,566.06
Net Profit/(Loss) for the year		
as per Profit & Loss Account	(1406.22)	(1,369.58)
EPS	(5.42)	(5.28)

# (4) Financial Performance based on given indicators :

# (5) Foreign investments or collaborators, if any, as on 31.03.2017 -

The total Foreign Holdings in the company as on 31.03.2017 were 1,95,55,261 equity shares i.e. 75.37% of the total Paid up Capital. . Out of that Sharp Corporation, Japan who is promoters of the company hold 19,460,800 equity shares i.e.75.01% equity shares in the company. The company has a technical collaboration with Sharp Corporation - Japan for manufacture of Colour Televisions (CTVs) & LED TVs & air conditioners.

### II. INFORMATION ABOUT THE APPOINTEE:

(1) Background Details - Mr. Masahiko Nakagawasai a Japanese National, aged about 58 years, is a Bachelor of Economics from University of Fukushima, Japan. He has wide experience in the field of Accounts He has held various positions in Sharp Group of Companies before joining Sharp India Limited. He does not hold any shares in the company.

# (2) Past remuneration, Recognition & awards, Job profile & his suitability:

Mr. Masahiko Nakagawasai was paid a remuneration of around Rs .14.39 Lacs (Salary & Perquisities) in the last financial year - 2016-2017. Mr. Masahiko Nakagawasai possesses a wide experience in the field of Accounts and his association with the company is of great help to the company. Subject to the superintendence, control and direction of the Board of Directors of the Company Mr.Masahiko Nakagawasai exercises substantially the whole powers of the management and affairs of the Company.

(3) Remuneration proposed - as set out in the resolution for the Item no.4. The remuneration to the Managing Director has the approval of the Nomination & Remuneration Committee.

- (4) Comparative remuneration profile with respect to industry, size of the company, profile of the position and person (in case of expatriates the relevant details would be w.r.t. the country of his origin) - Taking into consideration the size of the Company, the profile of Mr. Masahiko Nakagawasai ,the responsibilities shouldered by him, the aforesaid remuneration package is commensurate with the remuneration package paid to managerial position in other Companies.
- (5) Pecuniary relationship directly or indirectly with the company, or relationship with managerial personnel, if any - Besides, the remuneration proposed, Mr. Masahiko Nakagawasai does not have any other pecuniary relationship with the Company.

#### III. Other Information:

(1) Reasons for Loss or inadequate profit, Steps taken or proposed to be taken for improvement and Expected increase in productivity and profits in measurable terms:

As you are aware that from 1st April 2011, the company has shifted to a new model wherein it has focused on its core strength of manufacturing. The products manufactured by the company were sold to Sharp Business System (India) Limited, a 100% subsidiary company of Sharp Corporation Japan. However due to intense competition, increase in input cost and reduction in selling prices, fluctuations in the currency exchange rates, and seasonal demand for the air conditioners has affected the profitability of the company. There was no production of LED TVs from April 2015 (except in August 2015) and of Air conditioners since June 2015, in the absence of any orders. This significant drop in the sales of the LEDs and Air conditioners has resulted in to loss of 1369.58 Lacs for the financial year 2016-17& accumulated loss of Rs. 4467.89 Lacs.

Sharp Corporation Japan being the promoter of the company is considering, exploring and evaluating strategic alternatives including the possibility of sale of its shares in the company to potential buyers and entering in to appropriate transactions that would be in the best interest of the company and the public shareholders.

# IV. DISCLOSURES:

The disclosures as required under this clause have been made separately in notice of the annual general meeting & also Corporate Governance section.

Except Mr. Masahiko Nakagawasai none of the directors, key managerial personnel or their respective relatives are interested in this resolution. He does not have any relationship with any other director of the Company. It is considered that the company should have benefit of his experience and advice The Board recommends the resolution for acceptance by the members. Other information of Mr. Masahiko Nakagawasai is provided below the explanatory statement and also forms part of this explanatory statement.

#### Item No. 5 :

As per Regulation 23 of the Listing Regulations, all material related party transactions, that is to say, transactions by a listed entity with a related party if entered individually or taken together with previous transactions during a financial year, exceeding 10 per cent of the annual consolidated turnover of the listed entity as per the last audited financial statements of the listed entity, shall require approval of the members by an ordinary resolution.

Sharp Corporation (SC) Japan and its subsidiary companies are related parties, with reference to the Company within the meaning of clause (76) of section 2 of the Companies Act, 2013 and Regulation 2 (1) (zb) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations").

Your company has availed ECB Loan of Rs.1584.11 lacs from Sharp Corporation Japan and Inter corporate Loan of Rs. 300.00 lacs from Sharp Software Development India Private Limited (SSDI) for capital expenditure. As per the loan agreement the said loans are due for Repayment in the financial year 2017-18.

Your Company continues to rely on SC Japan for necessary financial and operational support. Considering the current situation for meeting the day today expenses in the financial year 2017-18, your company will need financial support from Sharp Corporation Japan and its subsidiaries.

The particulars of transaction entered / proposed to be entered in to between your company and Sharp Corporation and its subsidiary companies are as follows.

Name of the Related Party	Nature of Transactions	Estimated Value (Rs. in Lacs)	Period
Sharp Corporation - Japan	Reimbursement of expenses received /paid, repayment and any other activity relating to ECB Loan, payment of interest on ECB Loan and other transactions. Interest on ECB Loan and other transitions.	Rs.3000.00	1.4.2017 to 31.3.2018
Sharp Software Development India Private Limited	Repayment/ Rollover of Unsecured Loan , payment of Interest as per the terms of loan agreement and any other transaction relating to the loan	Rs 350.00	1.4.2017 to 31.3.2018
Sharp Corporation, Japan and its subsidiary companies located in India or abroad	availing loans, secured or unsecured, short term or long term , and other related transactions.	Rs.3000.00	1.4.2017 to 31.3.2018

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As per the estimates, the above transactions would qualify as material related party transactions as they are likely to exceed 10% of the annual turnover of the Company for the financial year 2016-2017.

#### Other information:

- 1) Name of the Related Party and relationship : As stated above
- 2) Name of the Directors / Key managerial Personnel who is related, if any - Currently Mr. Masahiko Nakagawasai - Managing Director, is nominated by Sharp Corporation, Japan on the Board of Sharp India Limited.Mr.Masahiko Nakagawasai nominated by Sharp Corporation, Japan is a related party.
- 3) Duration- as stated in the resolution.
- 4) Monetary value : Estimated Annual values as mentioned in the resolution
- 5) Nature, material terms and particulars of the arrangement : As stated above
- 6) Any other information relevant or important for the Members to make a decision on the proposed transaction: None.

Member's approval is sought for the aforesaid material Related party transactions entered/ to be entered in the financial year 2017-2018.

Except Mr. Masahiko Nakagawasai ,none of the Directors or Key Managerial Personnel of the Companyor their relatives are, in any way, concerned or interested, financially or otherwise, in the resolution set out at Item No.5 of this Notice.

Directors recommend the resolution at Item No. 5 for the acceptance by the Members of the Company.

#### ITEM NO.6 :

Cost Audit is applicable to your company for the financial year 2017-2018. The Board of Directors on the recommendation of the Audit Committee have appointed M/s. C .S. Adawadkar, Practicing Cost

Accountant as the 'Cost Auditor' of the Company for the financial year ending 31st March 2018 to audit the cost records of the Company. As per section 148 (3) of the Companies Act, 2013 ,read with Rule no.14 of the Companies (Audit & Auditors )Rules 2014 the remuneration payable to the 'Cost Auditor' requires to be ratified by the members of the Company. Accordingly members are requested to ratify the remuneration payable to the 'Cost Auditor' for the financial year ending 31st March 2018 as set out in the resolution for the aforesaid services to be rendered by them.

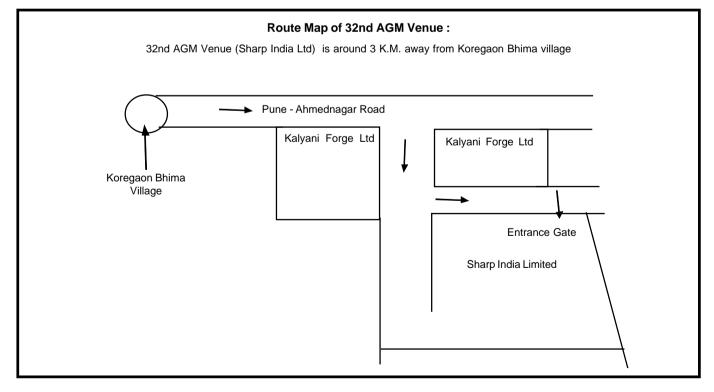
None of the Directors / Key Managerial Personnel of the Company / their relatives are, in any way, concerned or interested, financially or otherwise, in this resolution. The Board recommend the resolution for acceptance by the members.

# DISCLOSURES AND INFORMATION ABOUT DIRECTORS BEING APPOINTED OR REAPPOINTED AT THE ANNUAL GENERAL MEETING :

Mr.Masahiko Nakagawasai. Mr. Masahiko Nakagawasai , Managing Director of the Company, is aged about 58 years and is a Bachelor of Economics from University of Fukushima , Japan. He has a wide experience in the field of Accounts and has held various positions in Sharp Group of Companies before joining Sharp India Limited. He is a member of Stakeholders Relationship & Share Transfer Committee and Chairman of the Risk Management Committee of Sharp India Limited. He does not hold any shares of the Company. He also serves on the Board of Sharp Business Systems (India) Private Limited.

> By Order of the Board of Directors For Sharp India Limited

Date : 9th, August 2017 Place: Pune Mayuresh Vaze Company Secretary Membership No. ACS-19529



# DIRECTORS' REPORT

#### То

# The Members,

Your Directors have pleasure in presenting their Thirty Second Report together with the Audited Financial Statement of Accounts for the year ended on March 31, 2017.

1. FINANCIAL RESULTS		Rs. In Lacs
Ma	Year ended rch 31, 2017	Year ended March 31, 2016
INCOME		
Sales and Services (Gross)	2,571.45	3,258.76
Less : Excise Duty & Service tax	(5.39)	(240.86)
Sales and Service income (Net)	2,566.06	3,017.90
Other Income	36.21	28.49
	2,602.27	3,046.39
EXPENDITURE		
Manufacturing and other expense	es <b>3,625.78</b>	3,638.29
Depreciation	170.94	663.05
Financial expense	175.13	151.27
	3,971.85	4,452.61
PROFIT BEFORE TAX	(1,369.58)	(1,406.22)
PROVISION FOR TAX	0.00	0.00
NET PROFIT /(LOSS) FOR THE YEA	R (1,369.58)	(1,406.22)
PROFIT AND LOSS ACCOUNT, beginning of the year PROFIT AND LOSS ACCOUNT,	(3,098.31)	(1,692.09)
end of the year,	(4,467.89)	(3,098.31)

# 2. PERFORMANCE & OPERATIONS :

Gross Revenue from operations during the year under review was Rs.2671.45 Lacs. The net loss of the company for the fiscal 2016- 2017 is Rs.1,369.58 Lacs. There was no production of LED TVs since April 2015 (Except in the month of August 2015) and of Air conditioners since June 2015 in the absence of any orders.

# 3. MANAGEMENT DISCUSSION ANALYSIS AND CORPORATE GOVERNANCE :

The Management Discussion Analysis and the report on Corporate Governance are attached to the Directors' Report and form parts of this Annual Report. A Certificate from a Company Secretary in whole time practice verifying compliance thereof is also incorporated in the Corporate Governance section.

# 4. CERTIFICATES AND MARKS:

Your Company continues to be an ISO 14001 and ISO 9001 certified Company.

# 5. INDUSTRIAL RELATIONS:

Industrial Relations have been and continue to be harmonious and cordial.

# SHARP

# 6. AUDITORS:

# i) Statutory Auditors:

Pursuant to the provisions of section 139 of the Companies Act, 2013 and rules made thereunder the term of office of M/s. S R B C & Co LLP, Chartered Accountants(Firm Registration No. 324982E), as the Statutory Auditors of the Company will conclude at the end of the ensuing annual general meeting.

The Board of Directors has based on the recommendations of the Audit Committee at its meeting held on 9th August 2017 proposed the appointment of M/s Price Waterhouse, LLP. Chartered Accountants as the Statutory Auditors of the Company for a period of five years from the conclusion of this annual general meeting till the conclusion of 37th annual general meeting of the Company subject to the ratification of their appointment at every annual general meeting by the members of the Company. M/s. Price Waterhouse, LLP, Chartered Accountants. have consented to their appointment and have confirmed that their appointment, if made, will be in accordance with Section 139 and Section 141 of the Companies Act, 2013 .Members are requested to consider and approve the appointment of M/s. Price Waterhouse, LLP, Chartered Accountants as the Statutory Auditors of the Company and authorize the Board to fix their remuneration.

# ii) Cost Auditors:

The Board of Directors have appointed M/s.. Chandrashekhar. S. Adawadkar, Practicing Cost Accountant, as the Cost Auditor for the financial year 2016-17 ended on 31st March, 2017 upon recommendation of the Audit Committee. M/s. Chandrashekhar S Adawadkar, Cost Accountant will submit the cost audit report along with annexure to the Central Government (Ministry of Corporate Affairs) in the prescribed form within specified time and at the same time forward a copy of such report to your company.

The Board of Directors have appointed M/s. Chandrashekhar.S. Adawadkar & Co. Practicing Cost Accountant, to conduct the Cost Audit of the Company for the financial year ending on 31st March, 2018 upon recommendation of the Audit Committee. The Remuneration payable to the Cost Auditors for the financial year 2017-2018 requires ratification by the members of the Company. The same is put before the members of the company for their consideration and approval.

# iii) Secretarial Auditors:

Pursuant to the provisions of Section 204 of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Board of Directors of the Company appointed M/s. SVD & Associates, Practicing Company Secretaries as the 'Secretarial Auditors' of the company for the financial year 2016-2017,

The Secretarial Audit Report given by M/s. SVD & Associates, Practicing Company Secretaries for the financial year 2016-2017 is annexed as Annexure - C.

# 7. EXTRACT OF ANNUAL RETURN

The details forming part of the extract of Annual Return in Form MGT - 9 is annexed herewith as 'Annexure - A' to this Report.

#### 8. NUMBER OF MEETINGS OF THE BOARD

During the year under review, Five Board Meetings were convened and held. The details of which are given in the Corporate Governance Report.

### 9. DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to the requirements of Section 134(1) (c) and 134 (5) of the Companies Act, 2013, in respect of Directors' Responsibility Statement, it is hereby confirmed that:

- a) in the preparation of the annual accounts for the financial year ended on 31st March 2017, the applicable accounting standards have been followed and that there are no material departures;
- b) the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent, so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period;
- c) the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d) the Directors have prepared the annual accounts on a going concern basis;
- e) the Directors have laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and are operating effectively;
- f) the Directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems are adequate and operating effectively.

# 10. A STATEMENT ON DECLARATION GIVEN BY INDEPENDENT DIRECTORS:

All Independent Directors have given declarations that they meet the criteria of independence as laid down under Section 149(6) of the Companies Act, 2013 and Regulation 16(b) of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015...

# 11. COMPANY'S POLICY ON DIRECTORS' APPOINTMENT, AND REMUNERATION INCLUDING CRETERIA FOR DETERMINING QUALIFICATIONS, POSITIVE ATTRIBUTES AND INDEPENDENCE OF A DIRECTOR::

The Board had on the recommendation of the Nomination and Remuneration Committee framed a policy for selection and appointment of Directors, Key Managerial Personnel and Senior Management Personnel and their remuneration. The policy is appended as 'Annexure - B' to this Report.

# Criteria for Determining Qualifications, Positive Attributes & Independence of Director (Evaluation Criteria):

# i. Qualifications of Director:

A director shall possess appropriate skills, experience and knowledge in one or more fields of engineering, finance, law, management, sales, marketing, administration, research, corporate governance, operations or other disciplines related to the Company's business.

#### ii. Positive attributes of Directors:

A director shall be a person of integrity, who possesses relevant expertise and experience and who shall uphold ethical standards of integrity and probity; act objectively and constructively; exercise his responsibilities in a bona-fide manner in the interest of the Company; devote sufficient time and attention to his professional obligations for informed and balanced decision making; and assist the Company in implementing the best corporate governance practices.

### iii. Independence of Independent Directors:

An Independent director should meet the requirements of the Companies Act, 2013 and SEBI Listing Regulations 2015 concerning independence of directors.

12. EXPLANATIONS OR COMMENTS BY THE BOARD ON EVERY QULIFICATION, RESERVATION OR ADVERSE REMARKS OR DISCLAIMER MADE (1) BY THE AUDITOR IN HIS REPORT (2) BY THE COMPANY SECRETARY IN PRACTICE IN HIS SECRETARIAL AUDIT REPORT:

The Statutory Audit Report and the Cost Audit Report for the financial year ended 31st March 2017 do not contain any comments qualifications, reservations, adverse remarks or disclaimer.

As regards to the observations made by the secretarial auditors in their audit reports, the company would like to explain that :-

- The slight delay for submission of declaration under sub point (d) of Sub-regulation 3 of Regulation 33 of Securities and Exchange Board of India (Listing obligations and Disclosure Requirements) Regulations 2015 was caused due to amendments in reporting structure to stock exchange for reporting modified / unmodified opinion on the financial results.
- M/s ICICI bank Ltd who were appointed as merchant bankers, in relation to transfer of shares from Resident to Non-Resident, are in the process of filing form FC-TRS and the same will be done shortly.

# 13. PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS UNDER SECTION 186 OF THE COMPANIES ACT, 2013:

The Company has not given any loans, guarantees or has not made any investments during the financial year 2016-2017 under review.

### 14. RELATED PARTY TRANSACTIONS:

During the Financial year the Company has entered in to contracts or arrangements with the related parties in the ordinary course of business and on arm's length basis. Prior approval of the Audit Committee was obtained for all the related party transactions entered into by the Company for the financial year ended on 31st March 2017.The policy on related party transactions as approved by the Board of Directors has been displayed on the website of the Company:www.sharpindialimited.com.

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### 15. THE STATE OF THE AFFAIRS OF THE COMPANY:

State of Company's affairs has been covered as a part of this report under the -financial results' & Management Discussion and Analysis.(MDA).

- 16. THE AMOUNT, IF ANY, WHICH, IT PROPOSES TO CARRY TO ANY RESERVES: Nil
- 17. THE AMOUNT, IF ANY, WHICH IT RECEOMMENDS SHOULD BE PAID BY WAY OF DIVIDEND: Nil.
- 18. MATERIAL CHANGES AND COMMINTMENTS, IF ANY, AFFECTING THE FINANCIAL POSITION OF THE COMPANY WHICH HAVE OCCURRED BETWEEN THE END OF THE FINANCIAL YEAR OF THE COMPANY TO WHICH THE FINANCIAL STATEMENTS RELATE AND THE DATE OF THE REPORT: NIL
- 19. CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO etc.:

#### Conservation of Energy & Technology Absorption etc.:

In line with the company's policy towards conservation of energy initiatives are planned and implemented across the company and all units continue with their efforts aimed at improving energy efficiency through various measures to reduce wastage and optimize consumption. Your company continues with its efforts aimed at improving the energy efficiency by adopting various measures. to conserve the energy and places very much importance for the conservation of energy and is conscious about its responsibility to conserve energy, power and other energy sources. Your Company is conscious about its responsibility towards environment protection and it lays great emphasis towards a safe and clean environment and continues to adhere to all regulatory requirements and guidelines.

Your company strongly and religiously follows and practices the 3E Policy i.e. -

- a) Eco-positive Product Products having less usage of resources and are safe for use,
- b) Eco-positive Operation Reduce adverse impact on environment during Manufacturing processes
- c) Eco -positive Relationship. Enhance corporate value during involvement of Employees

Even though the nature of company's operations is not energyintensive, in line with the company's commitment towards conservation of energy, all departments in the company continue with their efforts aimed at improving energy efficiency through improved operational and maintenance practices. The steps taken in this direction by your company are as given below: Making constant efforts to reduce consumption of energy, light, oil, water & fuel in following ways: (i)Reduction of energy consumption by turning off lights, personal computers, fans and other electronic equipments when not in use; (ii)Timely maintenance and up-gradation of machinery & equipments;(iii)Plantation of trees in the factory (v).Awareness programs towards optimum utilization of natural resources at managerial as well as employee level; (v) Timely repairs & maintenance of water taps in the factory.

Your company manufactures the products under the Technical collaboration Agreement entered with Sharp Corporation Japan. The technology provided by Sharp Corporation, Japan is being absorbed and the company continues to utilize the same.

#### Expenditure on Research & Development :

Amount F	Rs. Lacs
----------	----------

Capital	-
Recurring	37.90
Total	37.90
Total R&D Expenditure as a percentage	
of total sales turnover	1.48%

Foreign Exchange Earnings and Out go:

	Amount Rs. Lacs
Foreign Exchange outgo	45.16
Foreign Exchange earning	2,483.91

#### 20. RISK MANAGEMENT POLICY:

The Company has in place a Risk Management Policy pursuant to section 134 of the Companies Act, 2013. Your company believes that managing and mitigating the risk maximizes the returns. The company has setup a Risk Management Committee duly approved by the Board of Directors. Risk management comprises of all the organizational rules and actions for early identification of risks in the course of doing business and the management of such risks. The Committee identifies all strategic, operational & financial risks by analyzing and assessing the operations of the company. The company has laid down procedures for the risk reporting. The details of risks identified along with measures adopted to control the risks, is placed before the Board & Audit Committee quarterly for their evaluation & suggestions.

21. CORPORATE SOCIAL RESPONSIBILITY POLICY: This policy is not applicable to the Company at present.

# 22. MANNER OF ANNUAL EVALUATION OF BOARD PERFORMANCE AND PERFORMANCE OF ITS COMMITTEES AND OF DIRECTORS:

As per the policy and criteria laid down by the Nomination & Remuneration Committee, provisions of the Companies Act 2013 & SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, the performance evaluation of the independent directors was carried out by the entire board, excluding the Director being evaluated and the performance of the non-independent directors was carried out by the independent directors who also reviewed the performance of the Board as a whole. The Board's functioning was evaluated on various aspects including structure of the Board, and qualifications, experience of the directors being evaluated.

# 23. THE DETAILS OF DIRECTORS, KEY MANAGERIAL PERSONNEL WHO WERE APPOINTED OR HAVE RESIGNED DURING THE YEAR:

Mr. Tomio Isogai has resigned as the Managing Director as well as the Director of the company with effect from 14th September 2016.The Board places on record its sincere appreciation for

# SHARP



valuable contribution made by Mr. Tomio Isogai during his tenure as a Managing Director & Director of the Company.

Mr. Masahiko Nakagawasai resigned as the Chief Financial Officer of the Company with effect from 28th September 2016. The Board places on record its sincere appreciation for valuable contribution made by Mr. Masahiko Nakagawasai during his tenure as the Chief Financial Officer of the Company.

Mr. Masahiko Nakagawasai has been appointed as the Managing Director of the Company w.e.f 29th September 2016 for a period of three years. Members approval is required for the appointment of Mr. Masahiko Nakagawasai as the Managing Director of the Company for the aforesaid period. His appointment has been made under schedule- V of the Companies Act, 2013 and the rules made thereunder.

Mr. Sunil K. Sane has been appointed as the Chief Financial Officer of the Company w.e.f 8th February 2017.

None of the directors of the company retire by rotation in the ensuing annual general meeting of the company.

# 24. THE NAMES OF THE COMPANIES WHICH HAVE BECOME OR CEASED TO BE ITS SUBSIDIARIES, JOINT VENTURE OR ASSOCIATE COMPANIES DURING THE YEAR:

There are no companies which have become/ceased to be subsidiaries, joint ventures and associate companies during the year.

#### 25. DEPOSITS:

Your Company has not accepted any Fixed Deposits during the year under review.

# 26. SIGNIFICANT AND MATERIAL ORDERS :

No significant material orders have been passed by the Regulators or Courts or Tribunals which would impact the going concern status of the Company and its future operations.

# 27. INTERNAL FINANCIAL CONTROLS :

The Company has appropriate and adequate internal financial control systems in place considering the nature and size of the business, These are regularly tested by Internal and statutory Auditors of the company. The Internal Audit observations & the corrective/ follow-up actions are reported to the Audit Committee.

# 28: INFORMATION FORMING PART OF THE DIRECTORS REPORT PURSUANT TO SECTION 197(12) OF THE COMPANIES ACT, 2013 AND RULE NO. 5 OF THE COMPANIES (APPOINTMENT AND REMUNERATION OF MANAGERIAL PERSONNEL ) RULES , 2014 :

The relevant information required to be given under section 197(12) of the Companies Act, 2013 and Rule no. 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules,2014, is annexed at 'Annexure - D' to this Report.

# 29. COMPOSITION OF THE AUDIT COMMITTEE ETC .:

Composition of the Audit Committee and other relevant information has been given in the section ' Corporate Governance'.

# 30. VIGIL MECHANISM /WHISTLE BLOWER POLICY:

The Company has adopted a Whistle Blower Policy to provide a formal vigil mechanism to the directors and employees to report concerns about unethical behavior, actual or suspected fraud., The Policy provides for adequate safeguards against victimization of employees who avail of the mechanism and also provides for direct access to the Chairman of the Audit Committee to report the concerns.. During the year under review your company has not received any complaints, under the said mechanism. This policy has been posted on the website of the company- www.sharpindialimited.com

#### 31. FAMILIARIAZATION PROGRAM OF INDEPENDENT DIRECTORS:

Familiarization programs are conducted for the independent directors of the company to make them familiar with the companies policies, operations, business models etc. and the details about the same are available on the website of the Company-www.sharpindialimited.com

# 32. POLICY UNDER THE SEXUAL HARASSMENT OF WOMEN AT THE WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013:

Company has zero tolerance for sexual harassment at the workplace and in terms of the provisions of the Sexual Harassment of Woman at Workplace (Prevention, Prohibition and Redressal) Act, 2013, the Company has formulated a policy to prevent sexual harassment of women at the workplace. The policy aims to provide protection to the women employees at the workplace and prevent and redress the complaints of sexual harassment at the workplace. During the year under review your company has not received any complaints of sexual harassment of women at the workplace and there were no cases filed pursuant to the Sexual Harassment of Woman at Workplace (Prevention, Prohibition and Redressal) Act, 2013.

#### 33. ACKNOWLEDGEMENTS :

Your Directors express their gratitude for the valued and timely support and guidance received from Sharp Corporation, Japan and also wish to place on record their appreciation for the cooperation extended by the Bankers, Financial Institutions and its valued investors. The Board also acknowledges the untiring efforts and contribution made by the company's employees.

#### For and on behalf of the Board of Directors

Date: 9th, August, 2017	Masahiko Nakagawasai	Bhumika Batra
Place : Pune	Managing Director	Director
	DIN: 05274985	DIN: 03502004



# Annexure- A

# FORM NO. MGT- 9

#### EXTRACT OF ANNUAL RETURN As on financial year ended on 31.03.2017

Pursuant to Section 92 (3) of the Companies Act, 2013 and rule 12(1) of the Company (Management & Administration) Rules, 2014.

# I. REGISTRATION & OTHER DETAILS:

1.	CIN	L 36759MH1985PLC036759
2.	Registration Date	5th July 1985
3.	Name of the Company	Sharp India Limited
4.	Category/Sub-category of the Company	Public Company Limited by Shares
5.	Address of the Registered office & contact details	Gat No.686/4, Koregoan Bhima, Taluka: Shirur, Dist: Pune - 412 216, Tel No. 91-02137-252417 Fax No. 91-02137-252453
6.	Whether listed company	YES
7.	Name, Address & contact details of the Registrar & Transfer Agent, if any.	Link Intime India Private Limited, 202, 2nd Floor, Akshay Complex, Off. Dhole Patil Road, Near Ganesh Mandir, Pune - 411 001 Phone No.91-020 -26161629 Fax No.91-020 - 26163503

# II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

(All the business activities contributing 10 % or more of the total turnover of the company shall be stated)

S. No.	Name and Description of main products / services	NIC Code of the Product/service	% to total turnover of the company
1	Air Conditioner Parts	2819	98.30%

# III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES -

SR.No.	Name & Address of the Company	CIN/GLN	Holding /Subsidiary Associate Company	Percentage of Shares Held	Applicable section
1.	Sharp Corporation, 1, Takumi -Cho, Sakai-ku, Sakai- City, Osaka, 590-8522, Japan.	NA	Holding Company	75.01%	2(46)

# IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

i) Category-wise Share Holding

	egory of reholders	No. of		ld at the beg on 1st April	jinning of the year 2016]	No. c		eld at the en 31-March-2	nd of the year 017]	% Change during
		Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	the year
Α.	Promoters									
(1)	Indian	0	0	0	0.00	0	0	0	0	0.00
	a) Individual/ HUF	0	0	0	0.00	0	0	0	0	0.00
	b) Central Govt	0	0	0	0.00	0	0	0	0	0.00
	c) State Govt(s)	0	0	0	0.00	0	0	0	0	0.00
	d) Bodies Corp.	0	0	0	0.00	0	0	0	0	0.00
	e) Banks / Fl	0	0	0	0.00	0	0	0	0	0.00
	f) Any other	0	0	0	0.00	0	0	0	0	0.00
	Sub-total (A1)	0	0	0	0.00	0	0	0	0	0.00
2)	Foreign									
	a) NRI- Individuals	0	0	0	0.00	0	0	0	0	0.00
	b) Others- Individuals	0	0	0	0.00	0	0	0	0	0.00
	c) Bodies Corporate	19458000	0	19458000	75.00	19458000	2800	19460800	75.01	0.01
	d) Banks/Financial Institutions	0	0	0	0.00	0	0	0	0	0.00
	e) Any others	0	0	0	0.00	0	0	0	0	0.00
	Sub-Total (A2)	19458000	0	19458000	75.00	19458000	2800	19460800	75.01	0.01
	Total Shareholding									
	of Promoters A= (A1) + (A2)	19458000	o	19458000	75.00	19458000	2800	19460800	75.01	0.01
з.	Public Shareholding		-							
1.	Institutions									
	a) Mutual Funds	0	1700	1700	0.01	0	1700	1700	0.01	0.00
	b) Banks / Fl	0	0	0	0.00	0	0	0	0	0.00
	c) Central Govt	0	0	0	0.00	0	0	0	0	0.00
	d) State Govt(s)	0	0	0	0.00	0	0	0	0	0.00
	e) Venture Capital Funds	0	0	0	0.00	0	0	0	0	0.00
	f) Insurance Companies	0	0	0	0.00	0	0	0	0	0.00
	g) FIIs	0	0	0	0.00	0	0	0	0	0.00
	h) Foreign Venture	0	0	0	0.00	0	0	0	0	0.00
	Capital Funds	0	0	0	0.00	0	0	0	0	0.00
	i) Others (specify)									
	Foreign Portfolio Investors	0	1200	1200	0.00	0	1200	1200	1200	0.00
	Sub-total (B)(1):-	0	2900	2900	0.01	0	0	2900	2900	0.00
2.	Non-Institutions									
	a) Bodies Corp.									
	i) Indian	428351	11480	439831	01.69	211252	11480	222732	00.85	(0.84)
	ii) Overseas	0	0	0	0					
	b) Individuals									
	<ul> <li>i) Individual shareholders holding nominal share</li> </ul>									
	capital upto Rs. 1 lakh	3263566	859289	4122855	15.89	2826384	844689	3671073	14.15	(1.74)
	ii) Individual shareholders									. ,
	holding nominal share									
	capital in excess of Rs 1 lakh	1212784	87100	1299884	05.01	2010064	33100	2043164	07.87	2.86
	c) Others (specify)	1212704	07100	1233004	03.01	2010004	33100	2043104	07.07	2.00
	Non Resident Indians									
	(Repat)	141228	1100	142328	00.54	84258	1100	85358	00.32	(02.15)
	Non Resident Indians									. ,
	(Non- Repat)	34643	0	34643	00.13	7903	0	7903	00.03	(0.10)
	Clearing Members	126969	0	126969	00.48	125965	0	125965	00.48	00.00
	Hindi Undivided family	316090	500	316590	01.22	323605	500	324105	01.24	(0.02)
	Sub-total (B) (2):-	5523631	959469	6483100	24.98	5589431	890869	6480300	24.97	( 0.01)
	Total Public Shareholding (B) = (B) $(1) + (B) (2)$	5523631	962369	6486000	25.00	5589431	893769	6483200	24.99	(0.01)
C.	Shares held by Custodian for GDRs & ADRs	0	0	0	0.00	0	0	0	00.00	00.00
	IUI ODAS & ADAS	Ŭ Ŭ	-	Ů	0.00	Ŭ,	-	-		



# ii) Shareholding of Promoter -

SN	Shareholder's Name	Shareholding at the beginning of the year (01.04.2016)			Shareho	of the year	% change in shareholding during	
		No. of Shares			No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	the year
1	Sharp Corporation, Japan	19,458,000	75.00	0.00	19,460,800	75.01	0.00	0.01

# iii) Change in Promoters' Shareholding (please specify, if there is no change)

SN	Particulars		areholding at the beginning of the year (01.04.2016)		lding during the Year .2017)
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	19,458,000	75.00	19,458,000	75.00
	Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment /transfer / bonus/ sweat equity etc.): Purchased in the mandatory open offer made to public shareholders in November 2016 / December 2016 Shares were credited to Sharp Corporation on 03.03.2017.	2,800	00.01	2,800	00.01
	At the end of the year	19,460,800	75.01	19,460,800	75.01

# iv) Shareholding Pattern of top ten Shareholders:

(Other than Directors, Promoters and Holders of GDRs and ADRs):

SN	For Each of the Top 10 Shareholders	· · · · ·	at the beginning (01-04-2016)	· · · · ·	ecrease) in the during the year	Shareholding at the end of the year (31-03-2017)	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
1	R.Shiramanan	64120	00.24	0	00.00	64120	00.24
2	Hitesh Ramji Javeri	60101	00.23	0	00.00	60101	00.23
3	Sampath Reddy Badam	50406	00.19	0	00.00	50406	00.19
4	Camel Foods Pvt Ltd	44058	00.16	(44058)	(00.16)	0	0.00
5	Lal Tolani	40914	00.15	(6200)	(00.02)	34714	00.13
6	Pravina Chimanlal Ghadiali	40000	0.15	(40000)	(00.15)	0	00.00
7	M.Rekha	36668	00.14	66475	00.25	103143	00.39
8	Samir Nandlal Shah	36000	00.13	(36000)	(00.13)	0	00.00
9	Bonanza Portfolio Ltd	34949	00.13	(27697)	(00.11)	7252	00.02
10	Bade Srinivas Reddy	34033	00.13	(3745)	(00.02)	30288	00.11
11	M.Shikar	47151	00.18	193449	00.74	240600	00.92
12	Manu Gopal Chhabria	0	00.00	211422	00.81	211422	00.81
13	S.S.Seema	0	00.00	119229	00.45	119229	00.45
14	Mayur V. Shah	0	00.00	113500	00.43	113500	00.43
15	Jigna S. Chheda	0	00.00	54000	00.20	54000	00.20
16	Globalworth Securities Ltd	0	00.00	42060	00.16	42060	00.16

Note : Shares have increased or decreased due to transfer of shares



### v) Shareholding of Directors and Key Managerial Personnel:

SN	Names of Directors & Key managerial Personnel	Shareholding at the beginning of the year (01.04.2016)		Increase/ (Decrease) in the shareholding during the year		Shareholding at the end of the year (31.03.2017)	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
2	@Mr. Tomio Isogai- Managing Director	0	00.00	0	0.00	0	00.00
3	+Mr.Masahiko Nakagawasai- Managing Director	0	00.00	0	0.00	0	00.00
4	Mr.Kazunori Ajikawa - Director	0	00.00	0	00.00	0	00.00
5	Mr. Prashant Asher- Independent Director	0	00.00	0	00.00	0	00.00
6	Ms.Bhumika Batra - Independent Director	0	00.00	0	0.00	0	00.00
7	# Mr.Sunil K.Sane- Chief Financial Officer	10	00.00	0	0.00	10	00.00
8	Mr. Mayuresh Vaze- Company Secretary	0	00.00	0	0.00	0	00.00

@ - Mr. Tomio Isogai has resigned as the Managing Director as well as Director of the company w.e.f. 14th September 2016.

+ - Mr.M.Nakagawasai has resigned as the Chief Financial Officer w.e.f 28th September 2016 and was appointed as the Managing Director w.e.f. 29th September 2016.

# - Mr.Sunil K.Sane has been appointed as the Chief Financial Officer w.e.f .8th February 2017.

V)	INDEBTEDNESS ·	<ul> <li>Indebtedness of the Con</li> </ul>	npany including	g interest outstanding/accrued l	out not due for payment.

	Secured Loans excluding deposits (Rs.In Lacs)	Unsecured Loans (Rs. In Lacs)	Deposits (Rs. In Lacs)	Total Indebtedness (Rs. In Lacs)
Indebtedness at the beginning of the financial year (01-04-2016)				
i) Principal Amount	0	1,884.11	0	1,884.11
ii) Interest due but not paid	0	0	0	0
iii) Interest accrued but not due	0	0	0	0
Total (i+ii+iii)	0	1,884.11	0	1,884.11
Change in Indebtedness during the financial year				
* Addition	0	0	0	0
* Reduction	0	0	0	0
Net Change	0	0	0	0
Indebtedness at the end of the financial year (31-03-2017)				
i) Principal Amount	0	1,884.11	0	1,884.11
ii) Interest due but not paid	0	0	0	0
iii) Interest accrued but not due	0	0	0	0
Total (i+ii+iii)	0	1,884.11	0	1,884.11

# VI. Remuneration of Directors & Key Managerial Personnel :

A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

SN.	Particulars of Remuneration	То	otal Amount in Rupees	
		-*Mr.T.Isogai (Managing Director) (01.04.2016 to 14.09.2016)	*Mr.M.Nakagawasai (Managing Director) (29.09.2016 to 31.03.2017)	Total amount in Rupees
1	Gross salary			
	<ul> <li>(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961</li> </ul>	6,68,000	6,67,333	13,35,333
	(b) Value of perquisites u/s 17(2) of Income-tax Act, 1961	19,800	20,020	39,820
	(c) Profits in lieu of salary under section 17(3) Income- tax Act, 1961	0	0	0
2	Stock Option	0	0	0
3	Sweat Equity	0	0	0
4	Commission - as % of profit - others, specify	0	0	0
5	Others, please specify,			
	Employer's Contribution to Provident Fund	80,160	880	81,040
	Total (A)	7,67,960	6,88,233	14,56,193
	** Ceiling as per the Companies Act. 2013	**	**	**

\*- Mr.Tomio isogai was Managing Director upto 14.09.2016 and Mr.Masahiko Nakagwasai was Managing Director w,e,f. 29.09.2016.

# B. Remuneration to other directors

SN.	Particulars of Remuneration	Name of Dire	ectors	Total Amount In Rupees	
		Mr. Prashant Asher	Ms. Bhumika Batra	in Rupees	
1	Independent Directors				
	@ Sitting Fee for attending				
	board & committee meetings	4,49,557	4,66,523	9,16,080	
	Commission	0	0	0	
	Others, please specify	0	0	0	
	Total (1)	4,49,557	4,66,523	9,16,080	
2	Other Non-Executive Directors	Mr.Kazonori Ajikawa	-	0	
	@ Sitting Fee for attending board & committee meetings	0		0	
	Commission	0		0	
	Others, please specify	0		0	
	Total (2)	0		0	
	Total (B)= (1+2)			9,16,080	
	Total Managerial Remuneration (A+B)	_	-	23,722,73	
	@Overall Ceiling as per the Act	_	_	-	

\*\*- Remuneration paid to the Managing Directors is within the limits of the Companies Act 2013,

@ Sitting fees paid to the Directors are within the limits of the Companies Act 2013.



# C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/WTD

No	Particulars of Remuneration		Total Rupees		Total Rupees
		Mr.Masahiko	Mr.Sunil K.Sane	Mr.Mayuresh	
		Nakagawasai	(Chief Financial	Vaze	
		Chief Financial	officer)for the	(Company	
		officer) for the	period-08.02.2017	Secretary)	
		period-01.04.2016 to	to 31.03.2017		
		28.09.2016	31.03.2017		
1	Gross salary				
	(a) Salary as per provisions contained in section 17(1)				
	of the Income-tax Act, 1961	6,52,667	2,17,994	6,90,856	15,61,517
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	19,580	19,271	2,057	40,908
	(c) Profits in lieu of salary under section 17(3) of				
	Income-tax Act, 1961	0	0	0	
2	Stock Option				
3	Sweat Equity				
4	Commission				
	- as % of profit				
	others, specify				
5	Others, please specify				
	Employers' Contribution to Provident Fund	78,320	61,488	24,768	1,64,576
	Employer's Contribution to Superannuation Fund		10,950		10,950
	Total	7,50,567	3,09,703	7,17,681	17,77,951

# VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

Type Section of the Companies Act		Brief Description	Details of Penalty / Punishment/ Compounding fees imposed	Authority [RD/NCLT/COURT]	Appeal made, if any (give Details)
A. COMPANY					
Penalty	0	0	0	0	0
Punishment	0	0	0	0	0
Compounding	0	0	0	0	0
<b>B. DIRECTORS</b>					
Penalty	0	0	0	0	0
Punishment	0	0	0	0	0
Compounding	0	0	0	0	0
C. OTHER OFFICE	RS IN DEFAULT				
Penalty	0	0	0	0	0
Punishment	0	0	0	0	0
Compounding	0	0	0	0	0



# Annexure- B NOMINATION AND REMUNERATION POLICY

### 1. PREAMBLE

- 1.1 Sharp India Limited (the 'Company') recognizes the importance of attracting, retaining and motivating personnel of high calibre and talent for the purpose of ensuring efficiency and high standard in the conduct of its affairs and achievement of its goals besides securing the confidence of the shareholders in the sound management of the Company. For the purpose of attaining these ends, the Company has constituted a Nomination and Remuneration Committee which is entrusted with the task of devising a transparent reasonable and fair policy of remuneration for its directors, key managerial personnel and other employees.
- 1.2 The Companies Act, 2013 vide sub-section (3) of section 178, the Companies (Meetings of Board and its Powers) Rules, 2014 and SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 makes it mandatory for the Board of Directors of every listed company to constitute a Nomination and Remuneration Committee.
- 1.3 The objective of the Nomination and Remuneration Committee is to assist the Board of Directors of the Company and its controlled entities in fulfilling its responsibilities to shareholders by :
  - 1.3.1. ensuring that the Board of Directors is comprised of individuals who are best able to discharge the responsibilities of directors in consonance with the Companies Act, 2013 and the norms of corporate governance and
  - 1.3.2. ensuring that the nomination processes and remuneration policies are equitable and transparent.
- 1.4 The responsibilities of the Nomination and Remuneration Committee include :
  - 1.4.1 formulating a criteria for determining qualifications, positive attributes and independence of a director;
  - 1.4.2 recommending to the Board of Directors a policy, relating to the remuneration for the directors, key managerial personnel and senior management personnel.
  - 1.4.3 formulating a criteria for evaluation of performance of Independent Directors and the Board of Directors and on the basis of the report of performance evaluation, it shall be determined whether to extend or continue the term of appointment of the independent director;
  - 1.4.4 devising a policy on Board diversity; and
  - 1.4.5 identifying persons who are qualified to become directors and who may be appointed as part of the 'senior management' or core management team of the Company in accordance with the criteria laid down, and recommending to the Board of Directors the appointment and removal of such personnel.
- 1.5 This Nomination and Remuneration Policy has been formulated with a view to :
  - 1.5.1 devise a transparent system of determining the appropriate level of remuneration for the directors , key managerial personnel and senior management personnel .

- 1.5.2 encourage directors , key managerial personnel and senior management personnel to perform to their highest level;
- 1.5.3 provide consistency in remuneration for the directors, key managerial personnel and senior management
- 1.6 The Nomination and Remuneration Policy elucidates the types of remuneration to be offered by the Company and factors to be considered by the Board of Directors of the Company, Nomination and Remuneration Committee and management of the Company in determining the appropriate remuneration policy for the Company.

# 2. DEFINITIONS

Some of the key terms used in the Nomination and Remuneration Policy are as under :

- 2.1 **'Board'** means the Board of Directors of Sharp India Limited or the Company.
- 2.2 **'Committee'** means the Nomination and Remuneration Committee constituted by the Board of Directors of the Company in accordance with Section 178 of the Companies Act, 2013.
- 2.3 'Director' means a director appointed on the Board of the Company including executive; non-executive; and independent directors.
- 2.4 **'Key managerial personnel'** includes managing director, or Chief Executive Officer or manager and in their absence, a whole-time director; company secretary; and Chief Financial Officer.
- 2.5 **'Member'** means a director of the Company appointed as member of the Committee.
- 2.6 **'Nomination and Remuneration Policy'** shall mean the policy of remuneration of directors, key managerial personnel an senior management personnel of the Company determined by the Nomination and Remuneration Committee.
- 2.7 'Senior management' means the personnel of the company who are members of its core management team excluding Board of Directors comprising all members of management one level below the executive directors, including the functional heads

# 3. NOMINATION AND REMUNERATION COMMITTEE

- 3.1 The Committee shall be formed by the Board of the Company. It shall consist of three or more non-executive directors out of which not less than one-half shall be independent directors. The Board of the Company shall nominate directors as Members of the Committee from time to time.
- 3.2 The Chairman of the Committee shall be an independent director but shall not be the Chairperson of the Company. He shall be present at the Annual General Meeting, to answer the shareholders' queries and may determine as to who should answer the queries. If the Chairperson is unable to attend the annual general meeting, any other member of the committee authorized by him in this behalf shall attend the annual general meeting

### 4. LETTER OF ENGAGEMENT OR CONTRACT OF EMPLOYMENT

4.1 Non-executive independent directors shall enter into a letter of engagement with the Company, the terms and conditions of which shall be approved by the Board. The letter of engagement shall set forth the terms and conditions of the engagement, the performance expectations for the position, the remuneration package and added incentives for the director, if any, the availability of the latter being contingent upon fulfillment of certain expectations of the Company measured by benchmarks of performance defined by the Company.

- 4.2 Executive directors, and key managerial personnel shall enter into a contract with the Company clearly setting out the terms and conditions of the remuneration package for such person. The contract of employment shall set out the expectations for the performance, the key performance indicators, measures and criteria for assessment or evaluation of performance.
- 4.3 The Committee and the Board must approve the terms and conditions of employment for the Executive Directors and the Key Managerial Personnel at the time of their appointment and re-appointment.
- 4.4 The Company shall pay remuneration to the senior management personnel taking into account their roles and responsibilities.
- 4.5 The Board shall disclose the terms and conditions of employment of the executive directors and key managerial personnel in accordance with the law, if necessary.

# 5. REMUNERATION STRUCTURE

# 5.1 REMUNERATION TO MANAGING /EXECUTIVE DIRECTORS, AND KEY MANAGERIAL PERSONNEL:

The Board shall, in consultation with the Committee approve and finalize the form of remuneration to be offered to Executive Directors, and key managerial personnel. The remuneration package shall be composed of amounts that are fixed and may include a variable Component and the endeavour of the Board and the Committee shall be to strike a balance between the fixed and variable components and thereby promote sustainable value for the Company and its shareholders over time.

# 5.1.1 Fixed Remuneration

The contract of employment entered into by the executive directors and key managerial personnel with the Company shall demarcate a fixed gross monthly or annual salary or base salary payable to them. The fixed remuneration or salary shall be determined according to complexities of the position and role of the Executive Directors and key managerial personnel, the relevant laws and regulations, conditions prevalent in the labour market and the scale of the business relating to the position. The fixed remuneration will reflect the core performance requirements and expectations of the Company.

# 5.1.2 Performance Based Remuneration or Incentive-Based Payments

The Board in consultation with the committee may pay performance based incentive payment to the directors. The performance-based or incentive-based payments shall form part of the variable component of the salary payable to them.

# 5.1.3 Benefits to Executive Directors, key managerial personnel & senior management personnel

The Company shall comply with all legal and industrial obligations in determining the benefits available to executive directors, key managerial personnel & senior management personnel, namely short-term benefits such as salaries, social security contributions, and post-employment benefits such as gratuity, pension retirement benefits etc.

# 5.2 REMUNERATION TO NON-EXECUTIVE DIRECTORS

The Company shall pay remuneration to non-executive directors in such a manner so as to attract and maintain high quality members on the Board. Non Executive Directors may be paid remuneration in such form as which is allowable and is within the scope and limits of the Companies Act 2013.

The Non-Executive Directors who are entitled to receive the sitting fees shall be paid remuneration by way of sitting fees which is within the limits of the Companies Act, 2013 and which are determined by the Board of Directors and this committee from time to time.

# 6. DISCLOSURES:

- 6.1. The Nomination and Remuneration Policy shall be disclosed in the Board's report of the Company prepared in accordance with sub-section (3) of section 134 of the Companies Act, 2013.
- 6.2. The Nomination and Remuneration Policy and the criteria for evaluation of performance or evaluation criteria as laid down by the Committee shall be disclosed in the Annual Report of the Company.
- 6.3 Payments to non-executive directors shall be disclosed in the Annual Report of the Company. Further, the number of shares and convertible instruments held by non-executive directors shall be disclosed by the Company in its Annual Report.
- 6.4 With regard to payment of remuneration, the section on the corporate governance of the Annual Report of the Company shall contain the following disclosures, namely :
  - 6.4.1. All elements of remuneration package of individual directors summarized under major groups, such as salary, benefits, bonuses, stock options, pension etc; if any.
  - 6.4.2 Details of fixed component and performance linked incentives, along with the performance criteria; if any.
  - 6.4.3 Service contracts, notice period, severance fees; if any and
  - 6.4.4 Stock option details, if any and whether issued at a discount as well as the period over which accrued and over which exercisable, if any.

# 7. REVIEW AND IMPLEMENTATION

- 7.1. The Committee shall conduct an evaluation of performance for all the directors as per the provisions in the Companies Act, 2013 and the SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 on an annual basis to monitor and review, and if necessary, revise the appropriateness of each remuneration package.
- 7.2 The Committee shall be responsible for monitoring the implementation of the Nomination and Remuneration Policy, conducting a review of the same from time to time and advising the Board on the mode of revision of the policy.

# 8. AMENDMENT

The Committee reserves the right to amend or modify the Nomination and Remuneration Policy in whole or in part, at any time with reasons to be recorded in writing and placing the same in the meeting of this committee for its approval.

### Annexure- C Form No. MR-3

# SECRETARIAL AUDIT REPORT

# FOR THE FINANCIAL YEAR ENDED 31ST MARCH 2017

[Pursuant to Section 204 (1) of the Companies Act, 2013 and Rule no.9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To,

The Members, Sharp India Limited Gat No. 686/4, Koregaon Bhima, Tal Shirur, Dist. Pune - 412 216.

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Sharp India Limited** (hereinafter called the "Company"). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on **31st March**, **2017** complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliancemechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31st March, 2017 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;(in so far as they are made applicable)
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings; (in so far as they are applicable to the Company)
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;

- (b) Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
- (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009; (not applicable to the Company during the Audit Period);
- (d) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 (not applicable to the Company during the Audit Period);
- (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008; (not applicable to the company during the audit period);
- (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client to the extent of securities issued; (not applicable to the Company during the Audit Period);
- (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; (not applicable to the company during the audit period.) and
- (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; (not applicable to the company during the audit period.)
- (vi) No law is specifically applicable to the Company.

We have also examined compliance with the applicable clauses of the following:

- Secretarial Standards issued by 'The Institute of Company Secretaries of India';
- The Listing Agreement entered into by the Company with Stock Exchange(s) pursuant to SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above subject to the following observation:

- The filing of declaration of unmodified opinion to the Stock Exchange under sub point (d) sub-regulation 3 of Regulation 33 of the Securities and Exchange Board of India (Listing obligations and Disclosure Requirements) Regulations 2015 has been done beyond prescribed time.
- The filling of Form FC-TRS in relation to transfer for shares from Resident to Non- Resident has not been done within 60 days.

#### We further report that

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

# SHARP INDIA LIMITED

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

All decisions at Board Meetings and Committee Meetings are carried out unanimously as recorded in the minutes of the meetings of the Board of Directors or Committee of the Board, as the case may be.

We further report that there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the audit period, there are no specific events / actions having a major bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc except that

- There was Re-appointment of Mr. Tomio Isogai as the Managing Director of the Company for the period - 9th December 2015 up to 14th September 2016.
- The Board of Directors of the Company at its meeting held on September 28, 2016 had constituted a committee of Independent Directors of the Company to give recommendations on the Open Offer made by Sharp Corporation, Japan and persons acting in concert with them.

For SVD & Associates Company Secretaries

	S. V. Deulkar
August 2017 ne	Partner FCS No. 1321 C P No. 965

Note: This report is to be read with letter of even date by the Secretarial Auditors, which is annexed as Annexure A and forms an integral part of this report.

Date : 9th,

Place : Pun

# ANNEXURE- A TO SECRETARIAL AUDIT REPORT

#### То

The Members

Sharp India Limited

Gat No.686/4, Koregaon Bhima

Tal: Shirur. Dist : Pune - 412 216

Our Secretarial Audit Report of even date is to be read along with this letter.

### Management's Responsibility

 It is the responsibility of the management of the Company to maintain secretarial records, devise proper systems to ensure compliance with the provisions of all applicable laws and regulations and to ensure that the systems are adequate and operate effectively.

# Auditor's Responsibility

2. Our responsibility is to express an opinion on these secretarial records, standards, and procedures followed by the Company with respect to secretarial compliances.

- We believe that audit evidence and information obtained from the Company's management is adequate and appropriate for us to provide a basis for our opinion.
- 4. Wherever required, we have obtained the management's representation about the compliance of laws, rules and regulations and happening of events, etc.

# Disclaimer

 The Secretarial Audit Report is neither an assurance as to future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

> For SVD & Associates Company Secretaries

Date: 9th, August, 2017 Place: Pune S V. Deulkar Partner Membership No.: FCS -1321 C P No : 965



#### Annexure- D

#### Disclosures pursuant to section 197(12) of the Companies Act, 2013 & under Rule No. 5 of Companies (Appointment & Remuneration of Managerial Personnel) Rules : 2014

(a) The Ratio of the remuneration of each director to the median remuneration of the employees of the company for the financial year 2016-2017;

Name of the Director	Ratio to Median Remuneration
Mr. Tomio Isogai- Managing Director *	5.23
Mr.Masahiko Nakagawasai- Managing Director*	4.49
Mr. Kazunori Ajikawa Non Executive Director	0.00
Mr. Prashant Asher Independent Director	1.40
Ms. Bhumika Batra Independent Director	1.45

(b) The percentage increase in remuneration of each Director, Chief Executive Officer, Chief Financial Officer, Company Secretary or Manager, if any, in the financial year; - 2016-2017

Name of the Director	Percentage increase/ (decrease) in Remuneration
\$Mr. Tomio Isogai	1.40%
Managing Director	
*Mr.Masahiko Nakagawasai	(05.21%)
Managing Director & CFO	
Mr. Prashant Asher-	10.75%
Independent Director	
Ms. Bhumika Batra	40.98
Independent Director	
Mr. Mayuresh Vaze	(1.10%)
Company Secretary	

Percentage in the bracket indicate negative percentage

### Note for (a) and (b) :

Since Mr.Tomio Isogai Manging Director, Mr. Masahiko Nakagawasai Managing Director and Mr.Sunil K.Sane, Chief Financial Officer(CFO) were holding their respective posts mentioned in (a) & (b) above for part of the year hence the remuneration paid is annualized for the purpose of above calculation

- (c) The Percentage increase (decrease)in the median remuneration of employees in the financial year : 1.45%
- (d) The number of permanent employees on the roll of the Company as on 31.03.2017: 135
- (e) Average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration
  - (1) The average percentage increase in salaries of the employees other than managerial personnel in the financial year 2016-2017 was Nil
  - (2) The average percentage increase in the managerial remuneration for the financial year 2016-2017 was Nil
- (f) the key parameters for any variable component of remuneration availed by the directors;

Company does not pay any variable component of remuneration to any of its directors.

(g) affirmation that the remuneration is as per the remuneration policy of the Company

The Company affirms that the remuneration paid is as per the remuneration policy of the Company.

Based on the latest estimates, the Indian economy witnessed a growth rate of around 6.8% in the fiscal 2016- 2017 as against 7.6.% in the fiscal 2015-2016. Indian economy witnessed normal monsoon last year. The demonetization caused a slowdown in the consumption and business activity for the second half of the financial year.

India's is expected to continue to grow at around 7% in the financial year 2017-2018.

### **INDUSTRY STRUCTURE & DEVELOPMENT :**

The Indian Consumer electronics Industry has undergone big changes, in the last two decades. Due to constant technological advancements and cut throat competition, new products with latest technologies are introduced in the market at very short intervals. The increased liberalization has favored foreign direct investment (FDI).

### **OPPORTUNITIES AND THREATS :**

#### **Opportunity:**

Consumer Durable Industry has good opportunity to grow due to following reasons:

- There is huge untapped demand in the rural India for the consumer electronics products. Electrification in the rural area is expected to provide a big boost for the sale of consumer electronics products.
- (2) Increase in income levels, increase in population and increase in number of households the demand for consumer durable goods is increasing constantly.
- (3) Changes in the lifestyle of the new generation.
- Increase acceptance of E- commerce companies by customers for buying products.

#### Threats:

- Constant changes in technologies & consumer preferences is making product life cycle short making the products and technology obsolete.
- Reduction in margins, stiff competition, is putting pressures on margins.
- (3) The Cost of marketing, advertising and after sale services is increasing tremendously.
- (4) Since most of the components are imported, the exchange rate volatility is increasing the import cost.
- (5) Cheap imports of the products is a major threat to the products made in India.

### Outlook :

Indian economy is transforming it into one of the fastest growing economy in the world. The consumer electronics and appliances market is projected to grow at rapid speed by 2020 on account of factors such as rising disposable income, easy consumer financing schemes, growth in organized retail and e- commerce.

SHARP

# **Risks & Concerns :**

The risk associated with the consumer electronics are:-

- (a) In-house research & development is very less, which is hampering development of products & features suitable to local requirements.
- (b) The Consumer Electronics and Home Appliances business is highly competitive and volatile and thereby making it difficult for companies to increase the bottom line.
- (c) There is a risk of obsolescence of technology due to changes in the technology in a short time span.
- (d) Keeping pace, making necessary changes and up gradations in the products along with the ever changing consumer preferences is also a challenge & concern for your company.
- (e) Prices of the products dealt with by the company are expected to increase due to implementation of GST Act with effect from1st July 2017 due to increase in the tax rate under the GST regime.

#### FINANCIAL AND OPERATIONAL PERFORMANCE:

The financial highlights for the fiscal 2016-2017 are dealt with in the Directors' Report. During the current year under review, your company has made a loss of Rs.1,369.58 Lacs. This was mainly due absence of any orders for the products resulting in to substantial drop in the sale in the year 2016-2017.

#### INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY:

Your company has in place proper and adequate internal audit and internal control system which is commensurate to the size and nature of the business of the company. The Company's internal controls are supported by an extensive program for internal audit, review by the management and documented policies, guidelines and procedures.

The audit committee reviews audit reports submitted by the internal auditors. Suggestions for improvement are considered and the audit committee follows up on corrective action.

# HUMAN RESOURCES:

Your company continues to maintain a cordial and healthy atmosphere with the employees at all levels.

# SHARP

Industrial relations were cordial during the year under review. The total number of employees as on March 31, 2017 is 135.

# **CAUTIONERY STATEMENT :**

Statements in this Management Discussion and Analysis describing the Company's objectives, projections, estimates and expectations may be treated as 'Forward Looking Statements' within the meaning of applicable laws and regulations. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a down trend in consumer durable industry, significant changes in government policies, laws and political environment in India or abroad and also exchange rate fluctuations, interest and other costs.



# **CORPORATE GOVERNANCE**

Corporate Governance contains a set of principles, process and systems to be followed by Directors, Management and all Employees of the Company for increasing the shareholders' value, keeping in view interest of other stakeholders. While adhering to the above, the Company is committed to integrity, accountability, transparency and compliance with laws in all dealings with the Government, customers, suppliers, employees and other stakeholders. The necessary information as stipulated by SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 is incorporated in the present annual report at appropriate places to ensure adequate disclosures. Towards this end, the information given under this section, the `Management Discussion and Analysis' and the `Shareholder Information' together constitute the report on Corporate Governance for the financial year 2016 -2017.

# COMPOSITION OF THE BOARD, ATTENDANCE, NO. OF BOARD MEETINGS & OTHER COMMITTEE MEETINGS HELD ETC. :

The Board of Directors of the Company represents an optimum combination of Executive Directors, Non - Executive directors and

Independent Directors with at least one woman Director as required under SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015. The total strength of the directors is four. There are Two Directors relating to the promoters and out of which one is Managing Director and the other is Non- Executive Director. There are two Non- Executive Independent Directors. The details of number of meetings held and attended by the directors and other related information is given in Table 1.

The Board Meetings are generally held in Pune. During the financial year under review, 5 (Five ) Board Meetings were held on 28th May 2016, 8th August 2016, 28th September 2016, 14th November 2016 and 8th February 2017 respectively and the time gap between two consecutive meetings did not exceed One hundred and Twenty days. Table 1 gives the composition of the Board, the category of the Directors, their attendance record and the number of other directorships held by them. Further the necessary Quorum was present at all the Board Meetings.

Name of Director	Category	Number of Board Meetings held	Number of Board Meetings Attended	Whether attended last AGM	No. of directorships of other public limited companies	*Committee	/ Member an Sharp
						Chairman	Member
a) +Mr. T. Isogai	Executive (Managing Director)	5	2	No	0	0	0
b) ++Mr. M.Nakagawasai	Executive (Managing Director)	5	2	No	0	0	0
c) Mr. K.Ajikawa	Non Executive	5	1	No	0	0	0
d) Mr. Prashant Asher	Non Executive Independent	5	5	No	6	0	4
e) Ms. Bhumika Batra	Non Executive Independent	5	5	Yes	8	1	4

# Table 1 : Details about Board of Directors and their Board Meeting etc., attendance & committee membership /Chairmanship details during the year 2016-2017 :

#### Notes :

- (1) +- Mr. T. Isogai resigned as a Managing Director as well as a Director of the Company w.e.f. 14th September 2016.
- (2) ++Mr. M. Nakagawasi has been appointed as an additional director as well as a Managing Director of the Company w.e.f. 29th September 2016.

None of the directors is a Member of more than 10 Board level committees of the public Companies in which they are directors or is a Chairman of more than 5 such committees as included for the purposes of Corporate Governance laid down by SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015. Further, none of the Independent Directors on the Board is serving as an Independent Director in more than seven listed companies.

\*For this purpose Audit Committee & Stakeholder's Relationship & Share Transfer Committee only have been considered as stipulated in aforesaid regulations.

#### Information placed before the Board:

Agenda papers along with detailed notes are being circulated in advance of each meeting of the Board. Information pursuant to Corporate Governance practices as required under Part A of Schedule II of Listing Regulations have been made available to the Board from time to time.

The Company periodically places Compliance Reports with respect to all applicable laws before the Board of Directors for its review.

<u>Relationship between the Directors inter-se:</u> There is no relationship between the directors inter-se.

#### No of Shares & Convertible instruments held by the Non-Executive Directors : Nil

**Meeting of Independent Directors:** The meeting of Independent Directors' was held on Monday, 27th March 2017 to discuss, (a) performance of Non-Independent Directors and the Board as a whole; (b) the performance of the Chairman of the Company, taking into account the views of Executive Director and Non-Executive Directors; (c) the quality, quantity and timeliness of flow of information between the management and the Board that is necessary for the Board to effectively and reasonably perform its duties.

**Familiarization Program of Independent Directors:** The independent directors are provided with all the necessary information for enabling them a good understanding of the Company. The details of the Familiarization program of independent directors is available on the website of the Company: www.sharpindialimited.com.



# DIRECTORS' ATTENDANCE RECORD FOR AUDIT COMMITTEE AND NOMINATION & REMUNERATION COMMITTEE MEETINGS HELD DURING THE FINANCIAL YEAR 2016-2017 :

	Audit Committee Meetings			Nomination & Remuneration Committee Meetings		
Name of Director	Number of Meetings Held	Number of Meetings Attended	Position Held	Number of Meetings Held	Number of Meetings Attended	Position Held
a) *Mr.Tomio Isogai	4	2	Member	-	-	-
b) *Mr.M. Nakagawasai	4	2	Member	-	-	-
d) Mr. Prashant Asher.	4	4	Member	3	3	Member
e) Ms. Bhumika Batra	4	4	Chairman	3	3	Chairman
f) Mr .K. Ajikawa	-	-	Member	3	1	Member

\*Mr. M. Nakagawasai was appointed as the member of the Audit Committee with effect from 29th September 2016 after Mr. Tomio Isogai resigned as a Managing Director as well as a Director of the Company w.e.f .14th September 2016 and also seized to be the member of the Audit Committee from that date.

# AUDIT COMMITTEE :

Terms of References of the Audit Committee :

The terms of references of the Audit Committee inter -alia includes:

- the recommendation for appointment, remuneration and terms of appointment of auditors of the company;
- (ii) review and monitor the auditor's independence and performance, and effectiveness of audit process;
- (iii) examination of the financial statement and the auditors' report thereon;
- (iv) approval or any subsequent modification of transactions of the company with related parties;
- (v) scrutiny of inter-corporate loans and investments;
- (vi) valuation of undertakings or assets of the company, wherever it is necessary;
- (vii) evaluation of internal financial controls and risk management systems;
- (viii) monitoring the end use of funds raised through public offers and related matters.
- (ix) Such other matters as are required to be mandatorily reviewed by the Audit Committee, and also the matters which are within the powers, role & scope of the Audit Committee and as defined in the Companies Act 2013 and the SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015.

#### Composition of the Committee etc.:

The Audit Committee consisted of two non- executive independent directors and one executive director (Managing Director) of the Company at the beginning of the year. It consisted of Ms. Bhumika Batra (Chairman), Mr. Prashant Asher and Mr. Tomio Isogai as the members. Mr. Tomio Isogai resigned as the Managing Director as well as the Director of the Company w.e.f. 14th September 2016 and hence he also ceased to be the member of this committee from that date. The Committee was reconstituted with effect from 29th September 2016 by inducting Mr. Masahiko Nakagawasai - Managing Director as the member of this committee consists of Ms. Bhumika Batra (Chairman), Mr. Prashant Asher and Mr. Masahiko Nakagawasai as the members of this committee.

All the members are financially literate and at least one member has accounting or related financial management expertise.

The representatives of Statutory Auditors and Internal Auditors are invitees to the Audit Committee meetings.

No & Date of the Meetings Held : The Audit Committee met 4 (four) times in the year on 28th May 2016, 8th August 2016, 11th November

2016 and 8th February 2017. The Audit Committee Chairperson, Ms. Bhumika Batra attended the last annual general meeting held on 28th September 2016. The Company Secretary of the Company also acts as the Secretary to this Committee. The attendance of the committee members is given in the separate table attached. The Audit Committee inter alia reviews on quarterly basis the reports submitted by Internal Auditors, Unaudited and Audited Financial Results and also reviews the matters falling within the scope of the committee as defined by the Board of Directors.

#### NOMINATION & REMUNERATION COMMITTEE :

# Terms of References of Nomination & Remuneration Committee :

The terms of references of the Nomination and Remuneration Committee include the matters specified under SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 as well as those in Section 178 of the Companies Act, 2013 and inter-alia includes the following:

- Formulation of the criteria for determining qualifications, positive attributes and independence of a Director and recommend to the Board a policy, relating to the remuneration of the Directors, Key Managerial Personnel and other employees;
- ii. Formulation of criteria for evaluation of Independent Directors and the Board;
- iii. Devising a policy on Board diversity;
- iv. Identifying persons who are qualified to become Directors and who may be appointed in Senior Management in accordance with the criteria laid down, and recommend to the Board their appointment and removal and shall carry out evaluation of every Director's performance;
- Formulation of policy relating to the remuneration for the Directors, Key Managerial Personnel and Senior Management involving a balance between fixed and incentive pay reflecting short and long term performance objectives appropriate to the working of the Company and its goals.

#### Composition of the Committee etc.:

The Committee consists of three Non Executive Directors, and two of these directors are Independent Directors. This committee consists of Ms. Bhumika Batra (Chairman) and Mr. Prashant Asher and Mr. Kazunori Ajikawa as the members. Three meetings of this Committee were held during the financial year under review on 8th August 2016, 28th September 2016 and 8th February 2017. The attendance of the committee members is given in the separate table attached and the remuneration paid to the Directors is provided elsewhere in this report.

**'Remuneration Policy:** Remuneration policy adopted by the Committee has been given separately as an Annexure - B to the Directors Report.

Performance Evaluation criteria for all Directors:

### i. Qualifications of Director:

A director shall possess appropriate skills, experience and knowledge in one or more fields of engineering, finance, law, management, sales, marketing, administration, research, corporate governance, operations or other disciplines related to the Company's business.

# ii. Positive attributes of Directors:

A director shall be a person of integrity, who possesses relevant expertise and experience and who shall uphold ethical standards of integrity and probity; act objectively and constructively; exercise his responsibilities in a bona-fide manner in the interest of the Company; devote sufficient time and attention to his professional obligations for informed and balanced decision making; and assist the Company in implementing the best corporate governance practices.

#### iii. Independence of Independent Directors:

An Independent director should meet the requirements of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 concerning independence of directors."

# NON-EXECUTIVE DIRECTORS' MATERIAL PECUNIARY OR BUSINESS RELATIONSHIP WITH THE COMPANY:

There have been no transactions or pecuniary relationships between the company and its Non-Executive and/or Independent directors during the financial year 2016 -2017. No payment other than the sitting fees was made to any of the Non- Executive Independent Directors, No director holds any shares in the company.

#### REMUNERATION TO DIRECTORS & CRETERIA FOR MAKING PAYMENTS TO EXECUTIVE & NON - EXECUTIVE DIRECTORS :

The details of the remuneration package for the financial year 2016-2017 of directors and relationship, if any are given in the following table: **Table 2** 

Name of the Director	Relationship With other Directors	Sitting Fees (Rs.)	Salaries & Perquisites (Rs.)	Total (Rs.)
Mr. T.Isogai	None	Nil	7,67,960	7,67,960
Mr. K.Ajikawa	None	Nil	Nil	Nil
*Mr. M. Nakagawasai	None	Nil	6,88,233	6,88,233
Mr. Prashant Asher	None	4,49,557	0	4,49,557
Ms. Bhumika Batra	None	4,66,523	0	4,66,523

\*- Mr.M.Nakagawasai was Chief Financial Officer up to 28th September 2016 and he has served as the Managing Director w,e,f, 29th September 2016.

The payments made to the Managing Director are in the nature of salary and perquisites as approved by the Nomination & Remuneration Committee ,the shareholders and if required by the Central Government as required by the Companies Act, 2013 and other applicable regulations. No other benefits/ stock options/ bonuses, pensions are given to any of the Directors. There is no fixed component and performance linked incentive. The company has entered into the service agreement with the Managing Director for a period of three \_years from 29.09.2016 to 28.09.2019 and the notice period for termination of agreement is three months or as decided mutually. There are no severance fees payable to the Managing Director. The Company has not issued any stock options or any other convertible instruments to any of its Directors. The Company does not pay any remuneration to the non executive independent directors except sitting fees. Rs. 20,000/ - are paid as sitting fees for attending every board meeting & audit

committee meeting, Rs. 10,000/- are paid for attending every nomination& remuneration committee meeting and Rs. 7,500/- are paid for attending every stakeholder's relationship and share transfer committee meeting.

# "STAKEHOLDER'S RELATIONSHIP AND SHARE TRANSFER COMMITTEE:

The Committee handles redressal of shareholders' and investors' complaints and oversees transfer of shares as well. The Committee consisted of Mr. Prashant Asher (Chairman), Ms. Bhumika Batra and Mr. Tomio Isogai as the members at the beginning of the year. Mr. Tomio Isogai resigned as the Managing Director as well as the Director of the Company w.e.f. 14th September 2016 and hence ceased to be the member of this committee from that day. Mr. Masahiko Nakagawasai was appointed as an additional director as well a Managing Director of the Company with effect from 29th September 2016. The Committee was re-constituted w.e.f 29th September 2016 by inducting Mr. Masahiko Nakagawasai as the member of this committee and since then the committee consists of Mr. Prashant Asher- Chairman, Ms.Bhumika Batra and Mr.Masahiko Nakagawasai as the members of the Committee. The Committee met 27 times during the year 2016 - 2017. All the members of the Committee were present for the committee meetings held during the financial year 2016-2017 except for three committee meetings. Mr. Prashant Asher was absent in the committee meetings held on 30th May 2016 and 13th June 2016 and Mr.Masahiko Nakagawasai was absent in the committee meeting held on 28th October 2016. All queries pertaining to non-receipt of annual reports, transfer of shares, duplicate share certificates, change of address, dematerialization, rematerialization of shares, etc, were resolved to the satisfaction of the shareholders / investors. One investor complaint was received by the committee during the year under review and the same was resolved in time and there are no complaints lying unresolved at the end of the financial year.

Mr. Mayuresh Vaze, Company Secretary is the Compliance Officer. The Board has authorized Mr. Mayuresh Vaze to expedite process of share transfer and investors' grievances redressal.

The Stakeholders Relationship and Share Transfer Committee has been delegated the powers to consider the transfer and transmission related issues etc. and meets to look after share transfer process and redressal of investor's complaints. M/s. Link Intime India Private Limited , Pune ,the Registrar & Transfer Agents conduct the share transfer and related work.

<u>Risk Management Committee:</u> Your company has formed a Risk Management Committee though this is not a mandatory requirement. Risk Management Committee constantly access the various risks involved and suggests measures to minimize or nullify the risks, It submits its report to the board of directors and the audit committee for every quarter. There was one meeting held during the year on 04.03.2017.

### MANAGEMENT DISCUSSION AND ANALYSIS :

A separate chapter on Management Discussion & Analysis is incorporated in the Annual Report.

Financial Year	Date	Time	Venue
March 31, 2014	September 22, 2014	11:00 a.m.	Registered Office
March 31, 2015	September 30, 201	511:00 a.m.	Registered Office
March 31, 2016	September 28, 201	6 11:00 a.m.	Registered Office

#### Special Resolutions during last three years:

- (1) A Special Resolution was passed in the 31st Annual General Meeting held on 28th September 2016 for re- appointment of Mr. Tomio Isogai as the Managing Director of the Company for the period- 9th December 2015 up to 14th September 2016.
- (2) A Special resolution was passed in the 30th Annual General Meeting held on 30th September 2015 for re-appointment of Mr. Masahiko Nakagawasai as an Executive Director of the Company for the period- 28th May 2015 upto 14th August 2015.

- (3) Three special resolutions were passed in the 29th Annual General Meeting held on 22nd September 2014 :
  - (a) Special Resolution under section 180(1) (c) of the Companies Act, 2013 giving authority to the Board of Directors to borrow the Money
  - (b) Special Resolution under section 180(1) (a) of the Companies Act, 2013 giving authority to the Board of Directors to create charges, mortgages, hypothecation etc.
  - (c) Special Resolution passed as required under clause 49 of the listing agreement to approve the Material Related Party Transactions for the period of three years - 01.10.2014 to 30.09.2017.

# MEANS OF COMMUNICATION TO SHAREHOLDERS ETC.:

The Company has uploaded information on its own websitewww.sharpindialimited.com - for the benefit of the various stakeholders like investors and public at large. The Shareholding Pattern, Unaudited and Audited Financial Results, Annual Reports, Whistle Blower Policy etc. Notices of General meetings, Voting results of the general meetings, etc. The quarterly unaudited results and audited yearly results are published generally in, Financial Express (English Daily) and Loksatta (Marathi daily). The shareholders can seek communication with the Company on the email address dedicated for investor communication mayuresh.vaze@sil.sharp-world.com

### ADDITIONAL INFORMATION TO SHAREHOLDERS

#### 1. ANNUAL GENERAL MEETING :

	Day & Date Time	:	Wednesday, 27th September 2017 12:00 noon
	Venue	:	Registered Office of the Company at Gat No.686/4, Koregaon Bhima, Tal. Shirur, Dist. Pune 412 216
2.	FINANCIAL YEAR	:	April 1 to March 31 (Every Year)
3.	BOOK CLOSURE	:	The Books will be closed from Saturday, 16th September 2017 to Wednesday, 27th, September 2017

Meeting.

#### 4. FINANCIAL CALENDAR -

#### (Tentative and subject to change)

Results for quarter ending June 30, 2017-Last week of July 2017

(both days inclusive) as Annual Closure for the Annual General

- Results for quarter and half-year ending September 30, 2017 - Last week of October 2017
- Results for quarter and nine months ending December 2017 - Last week of January 2018
- : Results for the year ending March 31, 2018

\_ Last Week of May 2018.

# 5. LISTING ON STOCK EXCHANGES :

The shares of the Company are listed on BSE Limited (Bombay Stock Exchange).

The Company has paid the Listing fees for the year 2016-2017 to BSE in the prescribed time.

#### 6. STOCK CODE AND ISIN

Stock codes	:	BSE Limited : 523449
ISIN	:	INE207B01011 with NSDL and CDSL
		for equity shares

# 7. MARKET PRICE DATA :

The monthly High and Low prices of the Equity Shares of the Company quoted on the Bombay Stock Exchange Limited along with the monthly Sensex for the year 2016-17 is given below.

	Table 3							
MONTH	HIGH	LOW	BSE S	ensex				
	(Rs.)	(Rs.)	High	Low				
April 2016	59.80	49.10	26,100.54	24,523.20				
May 2016	53.95	47.20	26,837.20	25,057.93				
June 2016	52.70	46.00	27,105.41	25,911.33				
July 2016	67.75	48.00	28,240.20	27,034.14				
August 2016	69.00	53.65	28,532.25	27,627.97				
September 2016	73.95	56.50	29,077.28	27,716.78				
October 2016	72.40	63.00	28,477.65	27,488.30				
November 2016	68.30	55.00	28,029.80	25,717.93				
December 2016	66.35	55.30	26,803.76	25,753.74				
January 2017	117.00	62.00	27,980.39	26,447.06				
February 2017	113.70	88.50	29,065.31	27,590.10				
March 2017	95.00	83.50	29,824.62	28,716.21				

# 8. REGISTRAR AND SHARE TRANSFER AGENTS AND SHARE TRANSFER SYSTEM :

Link Intime India Private Limited, are the Registrar and Share Transfer Agents of the Company (R& T Agents). They deal with all matters pertaining to transfers, transmissions, subdivisions and consolidation of Company's securities and also correspondence for holdings in Physical or Dematerialized form of shares and replying to investor queries. It may be noted that the requests for demat of shares should be made by the investors to their respective depository participants. There are no legal proceedings against the Company on any share transfer matter.

# 9. SHAREHOLDING PATTERN (as on March 31, 2017):

Category	No of Shares	Precentage to
	Held	Total (%)
Promoters	19,460,800	75.0108
Mutual Funds	1700	00.0066
Foreign Portfolio Investors	1200	00.0046
Individual shareholders upto		
Rs.2 Lacs	4240935	16.3465
Individual Shareholders above		
Rs. 2 Lacs	1473302	05.6788
Hindu Undivided Family	324105	01.2492
Non - Residents (Non -Repat)	7903	00.0305
Non- Residents (Repat)	85358	00.3290
Clearing Members	125965	00.4855
Bodies Corporate	222732	00.8585
TOTAL	25944000	100.0000

10. Distribution of Shareholding as on March 31, 2017:

Shareholding of Nominal Value of	Share		Share Amount	
Rs. Rs.	Number of Shareholders	% to Total	In Rs.	% to Total
(1)	(2)	(3)	(4)	(5)
1 - 5,000	12066	90.21	16295790	06.28
5,001 - 10,000	596	04.45	5102180	01.96
10,001 - 20,000	296	02.21	4629010	01.78
20,001 - 30,000	120	00.89	3191050	01.23
30,001 - 40,000	52	00.38	1887680	00.72
40,001 - 50,000	66	00.49	3200500	01.23
50,001 - 100,000	94	00.70	7167060	02.76
100,001 and above	83	00.62	217966730	84.01
TOTAL	13373	100.00	259440000	100.00



# 11. Dematerialisation :

The Company's Equity Shares are under compulsory dematerialized (demat) mode of trading as on March 31, 2017, shares in dematerialized form accounted for 96.54 % of total equity shares.

12. Outstanding GDRs / ADRs / Warrants or any convertible instruments, conversion date and their likely impact on Equity :

There are no outstanding GDRs / ADRs / Warrants or other instruments.

- 13. Commodity Price Risk or foreign Exchange Risk and hedging activities: Company has internal policy for management of foreign exchange risks and open foreign currency is hedged based on policy laid down and the directives of the Managing Director and Chief Financial Officer. The details of the foreign currency exposure are disclosed in the financial statements.
- 14. Plant Location : Gat No.686/4., Koregoan Bhima, Taluka: Shirur, District: Pune - 412 216

#### 15. Address for Investor Correspondence :

 Secretarial Department, Sharp India Limited, Gat No.686/4, Koregaon Bhima, Tal. Shirur, Dist. Pune 412 216 Phone No. (02137) 252417 Fax No. (02137) 252453 Email : mayuresh.vaze@sil.sharp-world.com

2) Link Intime India Private Limited
202, 2nd Floor Akshay Complex,
Off. Dhole Patil Road, Near Ganesh Mandir,
Pune- 411 001
Tel: (020) 26161629
Fax: No.(020)- 2616 3503
Email: 'pune@linkintime.co.in'

#### **OTHER DISCLOSURES:**

- (1) There are no significant related party transactions made by the Company of material nature, with its directors or their relatives, the management or any relative of the Senior Management personnel that may have potential conflict with the interests of the Company.
- (2) There has been no instances of non-compliance by the Company .There are no penalties, strictures imposed on the Company by any Stock Exchange or SEBI or any statutory authority on any matter related to capital market, during the last year.
- (3) Company has adopted and implemented the Whistle Blower Policy. The same has been posted on the website of the Companywww.sharpindialimited.com . No personnel has been denied access to the Audit Committee.
- (4) The Policy on Related Party Transactions has been posted on the website of the Company- www.sharpindialimited.com
- (5) Commodity Price Risk & Commodity Hedging Activities: Company has internal policy for management of foreign exchange risks and open foreign currency is hedged based on policy laid down and the directives of the Managing Director and Chief Financial Officer. The details of the foreign currency exposure are disclosed in of the financial statements.
- (6) The Company has complied with all mandatory requirements of Corporate Governance and it has adopted the following discretionary requirement as specified in Part- E of Schedule- II of the SEBI (Listing Obligations & Disclosure Requirements)

Regulations 2015. : (i)There are no qualifications on the financial statements of the company for the year ended 31st March 2017 made by the statutory auditors in their audit report. (ii) Internal auditor directly reports to the Audit Committee.

(7) The Company has complied with the Corporate Governance requirements and Regulation 46(2) of the SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 relating to the dissemination of the information on the website of the Company.

### AFFIRMATION OF COMPLIANCE OF CODE OF CONDUCT

The Board of Directors of the company has laid down a Code of conduct for all its Board Members and the Senior Management Personnel of the Company. All the Board Members and Senior Management Personnel of the Company have affirmed compliance of the said Code of Conduct and I hereby confirm the same.

Sd/-

Managing Director

# DEMAT SUSPENSE ACCOUNT/ UNCLAIMED SUSPENSE ACCOUNT : NIL.

#### PRACTICING COMPANY SECRETARY'S CERTIFICATE

To,

The Members of Sharp India Limited

We have examined the compliance of conditions of Corporate Governance by Sharp India Limited (herein after referred "the Company") for the financial year ended on March 31, 2017 as stipulated in relevant provisions of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Regulations, as applicable.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

> For SVD & Associates Company Secretaries

Date: 9th, August 2017 Place : Pune S V. Deulkar Partner Membership No.: FCS -1321 C P No : 965

### INDEPENDENT AUDITORS' REPORT

То

The Members of Sharp India Limited

# **Report on the Financial Statements**

We have audited the accompanying financial statements of Sharp India Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2017, the Statement of Profit and Loss and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities: selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial control that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder. We conducted our audit in accordance with the Standards on Auditing, issued by the Institute of Chartered Accountants of India, as specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India of the state of affairs of the Company as at March 31, 2017, its loss, and its cash flows for the year ended on that date.

#### **Report on Other Legal and Regulatory Requirements**

- As required by the Companies (Auditor's report) Order, 2016 ("the Order") issued by the Central Government of India in terms of subsection (11) of section 143 of the Act, we give in the Annexure 1 a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 2. As required by section 143 (3) of the Act, we report that:
- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- (b) In our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
- (c) The Balance Sheet, Statement of Profit and Loss, and Cash Flow Statement dealt with by this Report are in agreement with the books of account;
- (d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016;
- (e) On the basis of written representations received from the directors as on March 31, 2017, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2017, from being appointed as a director in terms of section 164 (2) of the Act;
- (f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure 2" to this report;
- (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our

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information and according to the explanations given to us:

- The Company has disclosed the impact of pending litigations on its financial position in its financial statements - Refer Note 26 to the financial statements;
- ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
- iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
- iv. The Company has provided requisite disclosures in Note 36 to these financial statements as to the holding of Specified Bank Notes on November 8, 2016 and December 30, 2016 as well as dealings in Specified Bank Notes during the period from November

8, 2016 to December 30, 2016. Based on our audit procedures and relying on the management representation regarding the holding and nature of cash transactions, including Specified Bank Notes, we report that these disclosures are in accordance with the books of accounts maintained by the Company and as produced to us by the Management.

# For S R B C & CO LLP

#### **Chartered Accountants**

ICAI Firm Registration Number: 324982E/E300003

per Paul Alvares

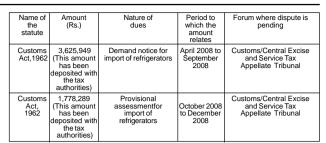
Place of Signature : Pune Date : May 15, 2017 Partner Membership Number: 105754

### Annexure referred to in paragraph 1 under the heading "Report on Other Legal and Regulatory Requirements" of our report of even date

Re: Sharp India Limited ('the Company')

- (i)(a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- (i)(b) Fixed assets have been physically verified by the management during the year and no material discrepancies were identified on such verification.
- (i) (c) According to the information and explanations given by the management, the title deeds of immovable properties included in fixed assets are held in the name of the Company.
- (ii) The management has conducted physical verification of inventory at reasonable intervals during the year and no material discrepancies were noticed on such physical verification.
- (iii) According to the information and explanations given to us, the Company has not granted any loans, secured or unsecured to companies, firms, Limited Liability Partnerships or other parties covered in the register maintained under section 189 of the Companies Act, 2013. Accordingly, the provisions of clause 3(iii)(a), (b) and (c) of the Order are not applicable to the Company and hence not commented upon.
- (iv) In our opinion and according to the information and explanations given to us, there are no loans, investments, guarantees, and securities given in respect of which provisions of section 185 and 186 of the Companies Act 2013 are applicable. Accordingly, the provisions of clause 3(v) of the Order are not applicable to the Company and hence not commented upon.
- (v) The Company has not accepted any deposits within the meaning of Sections 73 to 76 of the Companies Act 2013 and the Companies (Acceptance of Deposits) Rules, 2014 (as amended). Accordingly, the provisions of clause 3(v) of the Order are not applicable to the Company and hence not commented upon.
- (vi) We have broadly reviewed the books of account maintained by the Company pursuant to the rules made by the Central Government for the maintenance of cost records under section 148(1) of the Companies Act, 2013, related to the manufacture of Air Conditioners, LCD and LED TV, and are of the opinion that prima facie, the specified accounts and records have been made and maintained. We have not, however, made a detailed examination of the same.
- (vii)(a) Undisputed statutory dues including provident fund, employees' state insurance, income-tax, sales-tax, service tax, duty of custom, duty of excise, value added tax, cess and other statutory dues have generally been regularly deposited with the appropriate authorities though there has been a slight delay in a few cases. None of these dues were outstanding as at the year end, for a period of more than six months from the date they became payable.
- (vii)(b) According to the records of the Company, the dues of incometax, sales-tax, service tax, duty of custom, excise duty, value added tax and cess on account of any dispute, are as follows:

10110	Tonows.				
Name of the statute	Amount (Rs.)	Nature of dues	Period to which the amount relates	Forum where dispute is pending	
Service Tax (Finance Act 1994)	8,296,609	Service tax credit availed on repair & maintenance services provided by companies	August 2003 to September 2011	Customs/Central Excise and Service Tax Appellate Tribunal	
Service Tax (Finance Act 1994)	4,739,171	Non-reversal of CENVAT credit availed on input services availed for the procurements and sale of traded goods	April 2007 to March 2011	Additional Commissioner of central Excise, Pune III Commissionerate	
Service Tax (Finance Act 1994)	427,010	Non-reversal of CENVAT credit availed on input service availed, when inputs are removed as such	April 2014 to March 2016	The Supdt. Of Central Excise, Sanaswadi Range-1, Div. KoregaonBhima, Pune	



SHARP

- (viii) In our opinion and according to the information and explanations given by the management, the Company has not defaulted in repayment of dues to banks. The Company did not have any outstanding loans or borrowing dues in respect of a financial institution or to government or dues to debenture holders during the year.
- (ix) In our opinion and according to the information and explanations given by the management, the Company has utilized the monies raised by way of term loans for the purposes for which they were raised. The Company has not raised any money way of initial public offer / further public offer (including debt instruments) in the current year.
- (x) Based upon the audit procedures performed for the purpose of reporting the true and fair view of the financial statements and according to the information and explanations given by the management, we report that no fraud by the Company or no fraud / material fraud on the Company by the officers and employees of the Company has been noticed or reported during the year.
- (xi) According to the information and explanations given by the management, the managerial remuneration has been paid / provided in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Companies Act, 2013.
- (xii) In our opinion, the Company is not a nidhi company. Therefore, the provisions of clause 3(xii) of the order are not applicable to the Company and hence not commented upon.
- (xiii) According to the information and explanations given by the management, transactions with the related parties are in compliance with section 177 and 188 of Companies Act, 2013 where applicable and the details have been disclosed in the notes to the financial statements, as required by the applicable accounting standards.
- (xiv) According to the information and explanations given to us and on an overall examination of the balance sheet, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under review and hence, reporting requirements under clause 3(xiv) are not applicable to the Company and, not commented upon.
- (xv) According to the information and explanations given by the management, the Company has not entered into any non-cash transactions with directors or persons connected with him as referred to in section 192 of Companies Act, 2013.
- (xvi) According to the information and explanations given to us, the provisions of section 45-IA of the Reserve Bank of India Act, 1934 are not applicable to the Company.

# For S R B C & CO LLP Chartered Accountants ICAI Firm Registration Number: 324982E/E300003

Place of Signature : Pune Date : May 15, 2017 per Paul Alvares Partner Membership Number: 105754

# ANNEXURE 2 TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE STANDALONE FINANCIAL STATEMENTS OF SHARP INDIA LIMTED

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

#### To the Members of Sharp India Limited

We have audited the internal financial controls over financial reporting of Sharp India Limited ("the Company") as of March 31, 2017 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

### Management's Responsibility for Internal Financial Controls

The Company's Management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under theCompanies Act, 2013.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing as specified under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company: (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

# Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For S R B C & CO LLP Chartered Accountants ICAI Firm Registration Number: 324982E/E300003

Place of Signature : Pune Date : May 15, 2017 per Paul Alvares Partner Membership Number: 105754



### BALANCE SHEET AS AT MARCH 31, 2017

(All amounts in Lakhs of Rupees, unless otherwise stated)

(All amounts in Lakhs of R	upees, unless other	wise stated)	
Particulars	Note No	As at March 31, 2017	As at March 31, 2016
		(Rs. Lakhs)	(Rs. Lakhs)
EQUITY AND LIABILITIES			
Shareholders' Funds			
Share capital	3	2,594.40	2,594.40
Reserves and surplus	4	(2,661.89)	(1,292.31)
		(67.49)	1,302.09
Non-current liabilities			
Long term borrowings	5	-	984.11
Long term provisions	6	196.74	229.59
		196.74	1,213.70
Current liabilities			
Short term borrowings	5	1,884.11	900.00
Trade payables	7	226.75	2,666.42
Other current liabilities	7	17.68	28.24
Short term provisions	6	14.66	22.59
		2,143.20	3,617.25
Total		2,272.45	6,133.04
ASSETS			
Non current assets			
Fixed assets			
Tangible assets	8	1,050.84	1,217.50
Intangible assets	8	5.84	8.51
Capital work in progress		-	-
Loans and advances	9	19.16	16.82
		1,075.84	1,242.83
Current assets			
Loans and advances	9	49.49	2,078.76
Trade receivables	10	8.61	730.06
Other current assets	11	124.40	50.29
Inventories	12	-	1,573.32
Cash and bank balances	13	1,014.11	457.78
		1,196.61	4,890.21
Total		2,272.45	6,133.04
Summary of significant accounting policies	2.1		

The accompanying notes are an integral part of the financial statements.

As per our report of even date

# For and on behalf of the Board of Directors of Sharp India Limited

### FOR S R B C & CO LLP Firm Registration No. 324982E/E300003 Chartered Accountants

<b>per Paul Alvares</b> Partner Membership No. 105754	<b>M. Nakagawasai</b> Managing Director	<b>Bhumika Batra</b> Director	Sunil K. Sane Chief Financial Officer	M. Vaze Company Secretary
Place:Pune	Place : Pune	Place:Pune	Place:Pune	Place:Pune
Date:May 15, 2017	Date : May 15, 2017	Date:May 15, 2017	Date:May 15, 2017	Date:May 15, 2017



### STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 2017

(All amounts in Lakhs of Rupees, unless otherwise stated)

Particulars	Note No	For the year ended <u>March 31, 2017</u> (Rs. Lakhs)	For the year ended March 31, 2016 (Rs. Lakhs)
Revenue from operations (gross)	14	2,571.45	3,258.76
Less: excise duty		(5.39)	(240.86)
Revenue from operations (net)		2,566.06	3,017.90
Other income	15	36.21	28.49
Total revenue		2,602.27	3,046.39
Expenses			
Cost of raw material and components consumed	16	2,254.42	2,464.12
(Increase)/decrease in inventories of finished goods and work-in-progress	17	166.45	92.62
Employee benefits expense	18	668.10	846.37
Finance costs	21	175.13	151.27
Depreciation and amortisation expenses	20	170.94	663.05
Other expenses	19	536.81	235.18
		3,971.85	4,452.61
Net loss for the year		(1,369.58)	(1,406.22)
Earnings/ (loss) per equity share [nominal value of share Rs.10 (March 31, 2016: Rs. 10)]			
Basic and diluted	22	(5.28)	(5.42)
Summary of significant accounting policies	2.1		

The accompanying notes are an integral part of the financial statements.

As per our report of even d FOR S R B C & CO LLP Firm Registration No. 32 Chartered Accountants	Sharp Ir	For and on behalf of the Board of Directors of Sharp India Limited 00003				
per Paul Alvares Partner Membership No. 105754	<b>M. Nakagawasai</b> Managing Director	<b>Bhumika Batra</b> Director	Sunil K. Sane Chief Financial Officer	<b>M. Vaze</b> Company Secretary		
Place:Pune Date:May 15, 2017	Place : Pune Date : May 15, 2017	Place : Pune Date : May 15, 2017	Place : Pune Date : May 15, 2017	Place:Pune Date:May 15, 2017		



### CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2017

(All amounts in Lakhs of Rupees, unless otherwise stated)

Particulars	31 March 2017	31 March 2016
	(Rs. Lakhs)	(Rs. Lakhs)
A. Cash flow from operating activities		(
Net loss for the year, before taxes	(1,369.58)	(1,406.22)
Adjustments to reconcile loss before tax to net cash flows		( · )
Sundry credit balances written back (net)	(1.01)	(1.38)
Depreciation	170.94	960.62
Unrealised exchange differences	0.13	126.15
Finance Costs	175.13	151.27
Interest Income	(33.73)	(1.40)
Profit on sale of fixed assets	(0.22)	(25.40)
	311.24	1,209.86
Operating loss before working capital changes	(1,058.34)	(196.36)
Movements in working capital :		
Increase/(Decrease) in Long Term Provisions	(32.85)	24.34
Increase/(Decrease) in Long Term Borrowings	(984.11)	(600.00)
Increase/(Decrease) in Short Term Borrowings	984.11	600.00
Increase/(Decrease) in Trade Payables	(2,438.66)	(1,993.74)
Increase/(Decrease) in Other Current Liabilities	(10.56)	(58.17)
Increase/(Decrease) in Short Term Provisions	(7.93)	(6.59)
(Increase)/Decrease in Long-term loans and advances	(2.34)	(1.73)
(Increase)/Decrease in short-term loans and advances	2,037.58	(1,846.60)
(Increase)/Decrease in trade receivables	721.32	996.50
(Increase)/Decrease in other current assets	(74.11)	(40.21)
(Increase)/Decrease in Inventories	1,573.32	2,483.51
Change in working capital	1,765.77	(442.69)
Cash generated from / (used in) operations	707.43	(639.05)
Direct taxes paid (Net of refunds)		(000.00)
Net cash flow from / (used in) operating activities	707.43	(638.99)
B. Cash flow from investing activities		
•	(1.62)	(11.00)
Purchase of fixed assets, intangible assets & Capital work in progress	(1.62)	(11.90)
Proceeds from sale of fixed assets	0.24	25.40
Interest received	25.41	1.40
Net cash flow (used in)/ from investing activities	24.03	14.90
C. Cash flow from financing activities		
Interest paid	(175.13)	(151.27)
Net cash flow from/ (used in) financing activities	(175.13)	(151.27)
Net increase/ (decrease) in cash and cash equivalents	556.33	(775.36)
Particulars	31 March 2017	31 March 2016
	(Rs. Lakhs)	(Rs. Lakhs)
Cash and cash equivalents as at beginning of year	457.78	1,233.14
Cash and cash equivalents as at year end	1,014.11	457.78
Components of cash and cash equivalents:	.,	
Balances with banks:		
On current accounts	4.30	3.12
On cash credit account	1009.39	454.19
Cash in hand	0.42	0.47
Total cash and cash equivalents (note 13)	1014.11	457.78

The accompanying notes are an integral part of the financial statements.

As per our report of even date

For and on behalf of the Board of Directors of Sharp India Limited

### FOR S R B C & CO LLP Firm Registration No. 324982E/E300003 Chartered Accountants

<b>per Paul Alvares</b> Partner Membership No. 105754	<b>M. Nakagawasai</b> Managing Director	Bhumika Batra Director	Sunil K. Sane Chief Financial Officer	M. Vaze Company Secretary
Place : Pune	Place : Pune	Place : Pune	Place:Pune	Place:Pune
Date : May 15, 2017	Date : May 15, 2017	Date : May 15, 2017	Date:May 15, 2017	Date:May 15, 2017

### NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2017

(All amounts in Lakhs of Rupees, unless otherwise stated)

### Note- 1 : Corporate Information

Sharp India Limited ('the Company') was incorporated on July 5, 1985. The Company is principally engaged in the manufacture and sale of light emitting diode televisions ('LED TVs') and Air-conditioners ('ACs').

Sharp Corporation ('Sharp'), incorporated in Japan, holds 75 per cent of the issued share capital of the company. The Company has a technical collaboration with Sharp for the manufacture of 'LED TVs' and 'ACs'.

### Note- 2 : Basis of preparation

The financial statements of the Company have been prepared in accordance with generally accepted accounting principles in India (Indian GAAP). The Company has prepared these financial statements to comply in all material respects with the accounting standards notified under Section 133 of the Companies Act 2013, read together with Paragraph 7 of the Companies (Accounts) Rule, 2014 and the financial statements have been prepared under the historical cost convention on an accrual basis.

The accounting policies adopted in the preparation of financial statements are consistent with those of previous year, except for the change in the accounting policy explained below:

### Note- 2.1 : Summary of significant accounting policies

### Change in accounting policies

I. Classification of items of stores and spares

Pre-revised AS 10 required that stand-by and servicing equipment should normally be capitalized as property, plant and equipment. It required that machinery spares are usually treated as inventory and charged to profit or loss on consumption. However, spares parts that can be only used in connection with a particular item of property, plant and equipment, and whose use is expected to be irregular, are capitalized. Such spare parts are depreciated over a period, not exceeding the remaining useful life of the principal asset.

According to AS 10 (R), all spare parts, stand-by and servicing equipment qualify as property, plant and equipment (PPE) if they meet the definition of PPE i.e. if the Company intends to use these during more than a period of 12 months. The spare parts capitalized in this manner are depreciated as per AS 10 (R)

The Company has changed its accounting policy of property, plant and equipment to comply with AS 10 (R). The Company has applied transitional provisions, which requires previously recognized stores and spares as inventory should be capitalized as a PPE at its carrying amount and depreciated prospectively over its remaining useful life.

#### *II.* Accounting for Proposed Dividend

As per the requirements of pre-revised AS 4, the Company used to create a liability for dividend proposed/ declared after the balance sheet date if dividend related to periods covered by the financial statements. Going forward, as per AS 4(R), the Company cannot create provision for dividend proposed/ declared after the balance sheet date unless a statute requires otherwise. Rather, Company will need to disclose the same in notes to the financial statements.

Accordingly, the Company has disclosed dividend proposed by board of directors after the balance sheet date in the notes.

### (a) Use of estimates

The preparation of financial statements in conformity with Indian GAAP requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and disclosure of contingent liabilities, at the end of reporting period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

### (b) Property, Plant and Equipment

Property, plant and equipment, capital work in progress are stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. The cost comprises purchase price, borrowing costs if capitalization criteria are met and directly attributable cost of bringing the asset to its working condition for the intended use. Any trade discounts and rebates are deducted in arriving at the purchase price.

Any trade discounts and rebates are deducted in arriving at the purchase price. Such cost includes the cost of replacing part of the plant and equipment. When significant parts of plant and equipment are required to be replaced at intervals, the Company depreciates them separately based on their specific useful lives. Likewise, when a major inspection is performed, its cost is recognised in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognised in profit or loss as incurred.

Items of stores and spares that meet the definition of property, plant and equipment are capitalized at cost and depreciated over their useful life. Otherwise, such items are classified as inventories.

Gains or losses arising from derecognition of property, plant and equipment are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is derecognized.

The company identifies and determines cost of each component/ part of the asset separately, if the component/ part has a cost which is significant to the total cost of the asset and has useful life that is materially different from that of the remaining asset.

Property, plant and equipment held for sale is valued at lower of their carrying amount and net realizable value. Any write-down is recognized in the statement of profit and loss.

The Company had adopted component accounting as required under Schedule II to the Companies Act, 2013 from April 01, 2015; and no new components were identified as part of the process; and accordingly, there were no implications in the financial statements. Further, effective April 01, 2016, the Company has adopted AS 10 (R) "Property, plant and equipment". There are no implications to the financial statements of the Company in the current year ended March 31, 2017 as a result of adoption of AS 10(R).

### (C) Depreciation on property, plant and equipment

Depreciation on property, plant and equipment is calculated on a straight-line basis using the rates arrived at based on the useful lives estimated by the management. The identified components are depreciated separately over their useful lives; the remaining components are depreciated over the life of the principal asset. The Company has used the following rates to provide depreciation on its property, plant and equipment:

Particulars	Useful lives estimated by the management (years)	Useful lives as per Schedule II
Buildings		
- Factory	29.94	30
- Others	60	60
Plant and machinery	2-15	15
Moulds, jigs and fixtures	3-6.17	15
Furniture, fittings and equipment (including office equipments)	4-10	10
Computers	3-6	3-6
Vehicles	5	10

The management has estimated, supported by independent assessment by professionals, the useful lives of certain Plant and machinery, Factory buildings, Moulds, jigs and fixtures, Vehicles and Office equipments as per table above, which are lower than those indicated in Schedule II.

### (d) Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortisation and accumulated impairment losses, if any. Internally generated intangible assets excluding capitalised development costs are not capitalised and are reflected in the statement of profit and loss in the year in which the expenditure is incurred.

Intangible assets areamortised on straight line basis over the estimated useful economic life. The Company uses a rebuttable presumption that the useful life of an intangible asset will not exceed ten years from the date when the asset is available for use. If persuasive evidence exists to the effect that useful life of an intangible asset exceeds ten years, the Company amortizes the intangible asset over the best estimate of its useful life. Such intangible assets and intangible assets not yet available for use are tested for impairment annually, either individually or at the cash-generating unit level. All other intangible assets are assessed for impairment whenever there is an indication that the intangible asset may be impaired.

The amortisation period and the amortisation method are reviewed at least at each financial year end. If the expected useful life of the asset is significantly different from the previous estimates, the amortisation period is changed accordingly. The amortisation period of the intangible assets are given below:

### SAP software - 6 years

Technical know-how and Model fees for Air conditioner 3 years and LCD-1 year

Gains or losses arising from de-recognition of intangible assets are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of profit and loss when the asset is derecognised.

### (e) Impairment of fixed assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. The recoverable amount is the higher of an asset's or cash-generating unit's (CGU) net selling price and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining net selling price, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used.

The Company bases its impairment calculation on detailed budgets and forecast calculations which are prepared separately for each of the Company's cash-generating units to which the individual assets are allocated. These budgets and forecast calculations are generally covering a period of five years. For longer periods, a long term growth rate is calculated and applied to project future cash flows after the fifth year.

Impairment losses of continuing operations, including impairment on inventories, are recognized in the statement of profit and loss.

After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Company estimates the asset's or cash-generating unit's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of profit and loss.

### (f) Borrowing costs

Borrowing cost includes interest and amortization of ancillary costs incurred in connection with the arrangement of borrowings.

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed in the period they occur.

### (g) Leases

Operating lease-Where company is thelessee

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item, are classified as operating leases. Operating lease payments are recognised as an expense in the statement of profit and loss on a straight-line basis over the lease term.

### (h) Inventories

Raw materials, components, stores and spares are valued at lower of cost and net realizable value. However, materials and other items held for use in the production of inventories are not written down below cost if the finished products in which they will be incorporated are expected to be sold at or above cost. Cost of raw materials, components and stores and spares is determined on a weighted average basis. Stores and spares which do not meet the definition of property, plant and equipment are accounted as inventories.

Work-in-progress and finished goods are valued at lower of cost and net realizable value. Cost includes direct materials and labour and a proportion of manufacturing overheads based on normal operating capacity. Cost of finished goods includes excise duty. Cost is determined on a weighted average basis.

Traded goods are valued at lower of cost and net realizable value. Cost includes cost of purchase and other costs incurred in bringing the inventories to their present location and condition. Cost is determined on a weighted average basis.

Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and estimated costs necessary to make the sale.

### (i) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and that the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

### Sale of goods

Revenue is recognised when all the significant risks and rewards of ownership of the goods have passed to the buyer,on the basis of terms of sale and are recorded net of trade discounts and sales taxes, but including excise duty. The Company collects sales taxes and value added taxes (VAT) on behalf of the government and therefore, these are not economic benefits flowing to the Company. Hence they are excluded from revenue. Excise duty deducted from revenue (gross) is the amount that is included in the revenue (gross) and not the entire amount of liability arising during the year.

### Interest income

Interest income is recognised on a time proportion basis taking into account the amount outstanding and the interest rate applicable. Interest income is included under the head "other income" in the statement of profit and loss.

### **Export** incentives

Export incentives consist of duty drawback income which is recognised in statement of profit and loss on the basis of realisation of claims from the concerned authority.

### (j) Foreign currency translation

Foreign currency transactions

### Initial recognition

Foreign currency transactions are recorded in the reporting currency, by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency at the date of the transaction.

### Conversion

Foreign currency monetary items are retranslated using the exchange rate prevailing at the reporting date. Non-monetary items, which are measured in terms of historical cost denominated in a foreign currency, are reported using the exchange rate at the date of the transaction.

### Exchange differences

Exchange differences arising on the settlement of monetary items of the Company at rates different from those at which they were initially recorded are recognised as income or expenses, in the period in which they arise.

### (k) Retirement and other employee benefits

Retirement benefits to employees comprise of gratuity, contributions to superannuation, pension fund, provident fund and employee deposit linked insurance as per the approved scheme of the Company.

Retirement benefit in the form of provident fund, pension fund and employee deposit linked insurance are defined contribution scheme. The Company has no obligation, other than the contribution payable to the provident fund, pension fund and employee deposit linked insurance. The Company recognizes contribution payable to the provident fund, pension fund and employee deposit linked insurance as expenditure, when an employee renders the related service. If the contribution payable to provident fund, pension fund and employee deposit linked insurance for services received before the balance sheet date exceeds the contribution already paid, the deficit payable to the scheme is recognized as a liability after deducting the contributions already paid. If the contributions already paid exceeds the contribution due for services received before the balance sheet date, then excess is recognised as an asset to the extent that the pre-payment will lead to, for example, a reduction in future payment or a cash refund.

Contributions to superannuation fund with LIC through its employees' trust are charged to the statement of profit and loss on an accrual basis. There are no obligations other than the contribution made each year.

Gratuity liability is a defined benefit obligation and is provided on the basis of an actuarial valuation made at the end of each financial year. The actuarial valuation is done as per projected unit credit method. Actuarial gains and losses are recognised in full in the period in which they occur in the statement of profit and loss.

Long term compensated absences are provided for based on actuarial valuation at the end of each financial year. The actuarial valuation is done as per projected unit credit method. Actuarial gains/losses are immediately taken to the statement of profit and loss and are not deferred. The Company presents the entire leave as current in the balance sheet, since it does not have an unconditional right to defer its settlement for more than 12 months after the reporting date.

Accumulated leave, which is expected to be utilized within the next 12 months, is treated as short term employee benefit. The Company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date.

Expenses incurred towards voluntary retirement scheme are charged to the statement of profit and loss immediately.

### (I) Income tax

Tax expense comprises of currentand deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income-tax Act, 1961 enacted in India. The tax rates used to compute the amount are those that are enacted or substantially enacted, at the reporting date.

Deferred income taxes reflect the impact of timing differences between taxable income and accounting income originating during the current year and reversal of timing differences for the earlier years. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted at the reporting date. Deferred income tax relating to items recognized directly in equity is recognized in equity and not in the statement of profit and loss.

Deferred tax liabilities are recognized for all taxable timing differences. Deferred tax assets are recognized for deductible timing differences only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. In situations where the Company has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognized only if there is virtual certainty supported by convincing evidence that they can be realized against future taxable profits.

At each reporting date the company re-assesses unrecognised deferred tax assets. It recognises unrecognised deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which such deferred tax assets can be realised.



The carrying amount of deferred tax assets are reviewed at each balance sheet date. The Company writes-down the carrying amount of a deferred tax asset to the extent that it is no longer virtually certain, that sufficient future taxable income will be available against which deferred tax asset can be realised. Any such write-down is reversed to the extent that it becomes virtually certain, that sufficient future taxable income will be available.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and deferred tax liabilities relate to the same taxable entity and the same taxation authority.

### (m) Earnings per share

Basic earnings/loss per share is calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year. For the purpose of calculating diluted earnings per share, the net profit or loss for the year attributable to equity shareholders and the weighted average numbers of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

### (n) Provisions

A provision is recognised when the Company has a present obligation as a result of past event; it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to their present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These estimates are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

### (o) Cash and cash equivalents

Cash and cash equivalents in the balance sheet and for the purposes of cash flow statement comprise of cash at bank and in hand and short-term investments with an original maturity of three months or less.

### (p) Contingent liabilities

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non- occurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognised because it is not probable that an outflow of resources will be required to settle the obligation. The Company does not recognise a contingent liability but discloses its existence in the financial statements.

### (q) Segment reporting

### Identification of segments

The Company's operating businesses are organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. The analysis of geographical segments is based on the areas in which major operating divisions of the Company operate.

### Inter-segment transfers

The Company generally accounts for intersegment sales and transfers at cost plus appropriate margins.

Allocation of common costs

Common allocable costs are allocated to each segment according to the relative contribution of each segment to the total common costs.

### Unallocated items

Unallocated items include general corporate income and expense items which are not allocated to any business segment.

### Segment accounting policies

The Company prepares its segment information in conformity with the accounting policies adopted for preparing and presenting the financial statements of the Company as a whole.

# SHARP

### Note - 3 : SHARE CAPITAL

Particulars	March 31, 2017	March 31, 2016
	(Rs. Lakhs)	(Rs. Lakhs)
AUTHORISED SHARES (NO. LAKHS)		
400 (31 March 2015: 400) equity shares of Rs.10/- each	4,000.00	4,000.00
Issued, subscribed and fully paid up shares (No. Lakhs)	2,594.40	2,594.40
259 (31 March 2015: 259) equity shares of Rs.10/- each fully paid up		
Total issued, subscribed and fully paid-up share capital	2,594.40	2,594.40

### a) Reconciliation of shares outstanding at the beginning and at the end of the reporting period

Particulars	<u>March 31, 2017</u>		<u>March 31, 2016</u>	
	<u>(No. Lakhs)</u>	<u>(Rs. Lakhs)</u>	<u>(No. Lakhs)</u>	<u>(Rs. Lakhs)</u>
At the beginning of the year	259.44	2,594.40	259.44	2,594.40
Outstanding at the end of the year	259.44	2,594.40	259.44	2,594.40

### b) Terms/rights attached to equity shares

The Company has only one class of equity shares having a par value of Rs.10 per share. Each holder of equity shares is entitled to one vote per share.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the share holders.

### c) Shares held by holding /ultimate holding company and/or their subsidiaries / associates

Out of equity shares issued by the company, shares held by its holding company are as below:

Particulars	<u>March 31, 2017</u>		March 31	<u>, 2016</u>
	<u>(No. Lakhs)</u>	<u>(Rs. Lakhs)</u>	<u>(No. Lakhs)</u>	<u>(Rs. Lakhs)</u>
Sharp Corporation Japan, the holding company*	194.61	1,946.08	194.58	1,945.80

### d) Details of shareholding more than 5% shares in the company

Particulars	March 31, 2017		March 31,	2016
	<u>(No. Lakhs)</u>	<u>% holding</u>	<u>(No. Lakhs)</u>	<u>% holding</u>
Sharp Corporation Japan, the holding company*	194.61	75.01%	194.58	75.00%

\*Sharp Corporation, Japan acquired 13,120 shares in the open offer process but these shares were not credited to the Sharp Corporation, Japan immediately after the open offer closed. Out of the above 13, 120 shares, 2,800 shares have been transferred to Sharp Corporation, in physical mode on 03.03.2017 and remaining 10,320 shares in demat form are still lying in the ICICI Securities Limited- Constituents Beneficiary Account and are yet to be transferred to the demat account of Sharp Corporation, Japan.

If,the total shares acquired by SC, Japan in the open offer is considered the total shareholding of Sharp Corporation, Japan as on 31.03.2017 is 19,471,120 shares amounting to 75.05% of the total shareholding.

### Note - 4 : RESERVES AND SURPLUS

Particulars	<u>March 31, 2017</u> (Rs. Lakhs)	<u>March 31, 2016</u> (Rs. Lakhs)
Capital Reserve		
-Special capital incentive received from the Government of Maharashtra	20.00	20.00
Securities premium account	1,786.00	1,786.00
Surplus/(Deficit) in the statement of profit and loss		
Balance as per last financial statements	(3,098.31)	(1,692.09)
Loss for the year	<u>(1,369.58</u> )	(1,406.22)
Net deficit in the statement of profit and loss	<u>(</u> 4,467.89)	<u>(3,098.31)</u>
Total reserves and surplus	<u>(2,661.89</u> )	(1,292.31)



### Note- 5 : Borrowings

Lo	ng-term	Short	t-term
<u>/larch 31, 2017</u>	March 31, 2016	March 31, 2017	March 31, 2016
(Rs. Lakhs)	(Rs. Lakhs)	(Rs. Lakhs)	(Rs. Lakhs)
ı –	984.11	1,584.11	600.00
		300.00	300.00
	984.11	1,884.11	900.00
	March 31, 2017	(Rs. Lakhs) (Rs. Lakhs)	March 31, 2017         March 31, 2016         March 31, 2017           (Rs. Lakhs)         (Rs. Lakhs)         (Rs. Lakhs)           0         -         984.11         1,584.11           300.00         -         -         -

1. During the current year, repayment date for External Commercial Borrowings taken from Sharp Corporation, Japan, withdrawn on 06-02-2013 and 15-04-2013, has been extended to 30-09-2017.

External commercial borrowings taken from Sharp Corporation, Japan withdrawn on 19-07-2013 is repayable after 4 years from the date of withdrawal.

The loan carries a fixed interest of 6.90% per annum. The details of withdrawals are given as follows:

Date of Withdrawals	<u>Amount (Rs. 'Lakhs)</u>
06-02-2013	600.00
15-04-2013	650.00
19-07-2013	334.11
Total Withdrawals	1,584.11

2. Loan taken from Sharp Software Development India Private Limited is repayable anytime after 3 years (i.e December 17, 2015) but before expiry of loan term of 5 year. The loan carries an interest of 10% per annum.Maturity date for the repayment of the loan is December 17, 2017.

### Note - 6 : PROVISIONS

March 31, 2016	March 31, 2017	March 31, 2016
(Pc lakbe)		<u></u>
(INS. LAKIIS)	(Rs. Lakhs)	(Rs. Lakhs)
102.99	-	-
58.41	1.33	9.73
-	13.33	12.86
68.19	-	-
229.59	14.66	22.59
	58.41 	102.99 – 58.41 <b>1.33</b> – <b>13.33</b> <u>68.19 –</u>

### Note - 7 : OTHER CURRENT LIABILITIES

	<u>31, 2017</u> . Lakhs)	<u>March 31, 2016</u> (Rs. Lakhs)
Trade payables	226.75	2,666.42
(refer note 28 for details of dues to micro and small enterprises)		
Other liabilities		
TDS payable	15.16	23.41
Service tax payable	1.42	2.88
Payables to employees	0.01	0.14
Advances from customers	1.09	1.80
	17.68	28.23
	244.43	2,694.65

					TAN	TANGIBLES					INTANGIBLES	IBLES		0	TOTAL
	Land- Freehold (Refer	Factory Buildings	Plant and machinery	Moulds, jigs and fixtures'	Furniture fittings and equipment	Computers	Vehicles	Total	Previous year	Software	Technical know how	Total	Previous year	Grand Total	Grand Total Previous Year
	(I. atou							(A)	( <u>a</u> )			(B)	(E)	(C = A + B)	(F = D + E)
Gross Block															
As at 31.03.2015	19.31	909.16	4,424.45	4,088.01	203.51	105.67	63.83	9,813.94	10,011.62	303.36	484.80	788.16	693.05	10,602.10	10,704.66
Additions			0.39	23.06		1.50		24.95	123.68	.		.	95.11	24.95	218.79
Deductions	•	•	1.41	1,149.68	1.15	•	15.54	1,167.78	321.36	•	66.86	66.86	'	1,234.64	321.36
As at 31.03.2016	19.31	909.16	4,423.43	2,961.39	202.36	107.17	48.29	8,671.11	9,813.94	303.36	417.94	721.30	788.16	9,392.41	10,602.09
Additions					1.62			1.62	24.95	.			'	1.62	24.95
Deductions	•	•	2.20	113.22	0.79	•		116.21	1,167.78	•	417.94	417.94	66.86	534.15	1,234.64
As at 31.03.2017	19.31	909.16	4,421.23	2,848.17	203.19	107.17	48.29	8,556.52	8,671.11	303.36		303.36	721.30	8,859.88	9,392.39
Accumulated depreciation /															
amortisation															
As at 01.04.2015	•	575.43	3,389.85	3,592.79	180.03	92.11	53.67	7,883.88	7,613.46	291.17	265.37	556.54	373.22	8,440.42	7,986.67
For the year		27.64	177.11	518.28	5.86	4.85	3.77	737.51	589.85	3.68	219.43	223.11	183.33	960.62	773.18
deletions			1.41	1,149.68	1.15		15.54	1,167.78	319.43		66.86	66.86	'	1,234.64	319.43
As at March 31, 2016	•	603.07	3,565.55	2,961.39	184.74	96.96	41.90	7,453.61	7,883.88	294.85	417.94	712.79	556.55	8,166.40	8,440.41
For the year	•	27.18	129.38		5.30	4.25	2.17	168.27	737.51	2.67		2.67	223.11	170.94	960.62
deletions			2.20	113.22	0.79			116.20	1,167.78		417.94	417.94	66.86	534.14	1,234.64
As at March 31, 2017	•	630.25	3,692.73	2,848.17	189.25	101.20	44.07	7,505.68	7,453.61	297.52		297.52	712.80	7,803.20	8,166.39
Net Block															
As at March 31, 2016	19.31	306.09	857.88	0.00	17.62	10.21	6.39	1,217.50	1,930.06	8.51	•	8.51	231.61	1,226.01	2,161.67
As at March 31, 2017	19.31	278.91	728.50	0.00	13.94	5.97	4.22	1,050.84	1,217.50	5.84		5.84	8.50	1,056.68	1,226.00
Capital Work In Progres								'					'	'	

Freehold land includes Rs.18,12,000/- paid for the acquisition of land at Koregaon Bhima. Although the Company possesses the title deeds to this land, the final purchase consideration is still to be determined. Management believes that no additional claims are likely to be made against the Company consequent to the fianliasation of the purchase consideration.



### Note - 9 : LOANS AND ADVANCES

Destination	N		0	
Particulars		-current		rent
	<u>March 31, 2017</u> (Rs. Lakhs)	<u>March 31, 2016</u> (Rs. Lakhs)	<u>March 31, 2017</u> (Rs. Lakhs)	March 31, 2016
Loans and advances to related parties (Refer Note 25 d)	(NS. Lakiis)	(INS. LAKIIS)	(KS. Lakiis)	(Rs. Lakhs)
Unsecured, considered good	_	_	_	1,992.25
Advances recoverable in cash or kind				.,
Unsecured, considered good	_	_	8.47	24.59
Other loans and advances				
Unsecured, considered good				
Advance income tax (net of provision for tax)	2.67	0.25	-	_
Prepaid expenses	_	-	38.35	23.75
Deposits - others	16.49	16.57	1.40	7.55
Balances with statutory/government authorities	-	-	1.27	30.62
	19.16	16.82	49.49	2,078.76
Note- 10 : TRADE RECEIVABLES				
Particulars			March 31, 2017	March 31, 2016
			(Rs. Lakhs)	(Rs. Lakhs)
Current				
	1			
Outstanding for a period exceeding six months from the they are due for payment	date			
Unsecured, considered good			-	_
Other receivables				
			0.04	700.00
Unsecured, considered good			8.61	730.06
			8.61	730.06
Note - 11 : OTHER CURRENT ASSETS				
Particulars			<u>March 31, 2017</u>	March 31, 2016
			(Rs. Lakhs)	(Rs. Lakhs)
Unsecured considered good unless stated otherwise			(,	(**********)
Unsecured considered good unless stated otherwise				
Sales Tax Receivable			124.40	50.29
			124.40	50.29
;				
Note - 12 : INVENTORIES (VALUED AT LOWER OF COST AND N	NET REALISABLE V	ALUE)		
Particulars			March 31, 2017	<u>March 31, 2016</u>
			(Rs. Lakhs)	(Rs. Lakhs)
Raw materials and components			-	1,381.62
[Includes material in transit Rs. Nil (March 31, 2015 Rs. 113.89 la	khs]			
(refer note 16)				
Stores and packing materials			-	25.25
Work-in-progress (refer note 17)			-	28.50
Finished goods (refer note 17)			-	137.95
				1,573.32

### Note - 13 : CASH AND BANK BALANCES



March 31, 2017	March 31, 2016
(Rs. Lakhs)	(Rs. Lakhs)
4.30	3.12
900.00	-
109.39	454.19
0.42	0.47
1,014.11	457.78
	4.30 900.00 109.39 

### Note - 14 : REVENUE FROM OPERATIONS

Particulars	<u>March 31, 2017</u>	March 31, 2016
	(Rs. Lakhs)	(Rs. Lakhs)
Revenue from operations		
Sale of products		
Finished goods	2,526.70	3,245.32
Other operating revenue		
Scrap sales	16.96	13.44
Duty drawback income	27.79	-
Revenue from operations (gross)	2,571.45	3,258.76
Less: excise duty #	(5.39)	(240.86)
Revenue from operations (net)	2,566.06	3,017.90

# Excise duty on sales amounting to Rs. 5.39 lakhs (31 March 2016: Rs. 240.86 lakhs) has been reduced from sales in statement of profit and loss and excise duty on increase / (decrease) in stock amounting to Rs. Nil [March 31, 2016: Rs. 13.18 lakhs] has been considered as expense / (income) in note 19 of financial statements.

### Details of products sold

Particulars	<u>March 31, 2017</u> (Rs. Lakhs)	<u>March 31, 2016</u> (Rs. Lakhs)
Finished goods sold		
Air conditioners	-	1,599.92
Liquid crystal display televisions	-	141.09
Air conditioner parts	2,483.91	1,476.13
Spares	42.79	28.18
	2,526.70	3,245.32

### Note - 15 : OTHER INCOME Particulars

Particulars	March 31, 2017	March 31, 2016
	(Rs. Lakhs)	(Rs. Lakhs)
Interest Received	33.73	1.40
Sundry credit balances written back (net)	1.01	1.38
Miscelleneous income	1.25	0.31
Profit on sale of fixed assets	0.22	25.40
	36.21	28.49

# SHARP

Note - 16 : COST OF RAW MATERIAL AND COMPONENT CONSUMED		
Particulars	<u>March 31, 2017</u> (Rs. Lakhs)	<u>March 31, 2016</u> (Rs. Lakhs)
Inventory as at the beginning of the year	1,381.62	3,788.76
Add : Purchases during the year	872.80	56.98
Less : Inventory as at the end of the year		1,381.62
Cost of raw material and components consumed	2,254.42	2,464.12

### Details of raw material and components consumed Particulars

Particulars	<u>March 31, 2017</u> (Rs. Lakhs)	<u>March 31, 2016</u> (Rs. Lakhs)
Colour picture tubes	-	-
LED/LCD Panels	-	502.70
Compressor	-	379.40
Control Board	-	205.60
Condensor	-	151.08
Others	2,254.42	1,225.34
	2,254.42	2,464.12

Details of inventory Particulars	<u>March 31, 2017</u> (Rs. Lakhs)	<u>March 31, 2016</u> (Rs. Lakhs)
Raw material and components		
(Including materials in transit)		
Compressor	-	275.69
Control Board	-	303.36
Condenser	-	104.66
Others		697.91
		1,381.62

### Note - 17 : (INCREASE) /DECREASE IN INVENTORIES Particulars

Particulars	<u>March 31, 2017</u> (Rs. Lakhs)	<u>March 31, 2016</u> (Rs. Lakhs)
Inventories as at the end of the year		
Finished goods (including material in transit)	-	137.95
Work in progress		28.50
Total (A)		166.45
Inventories as at the beginning of the year		
Finished goods (including material in transit)	137.95	77.59
Work in progress	28.50	181.48
Total (B)	166.45	259.07
(Increase)/decrease in inventories (B-A)	166.45	92.62

Details of inventory Particulars

Particulars	March 31, 2017	<u>March 31, 2016</u>
	(Rs. Lakhs)	(Rs. Lakhs)
Finished goods		
Air conditioners parts	-	137.95
		137.95
Work in Progress		
Air conditioners	-	28.50
		28.50
		166.45

## SHARP

Note - 18 : EMPLOYEE BENEFITS EXPENSE		
Particulars	<u>March 31, 2017</u>	March 31, 2016
	(Rs. Lakhs)	(Rs. Lakhs)
Salaries, wages and bonus	512.84	580.58
Contribution to provident fund	37.62	42.26
Gratuity expense (Refer Note 23)	(9.78)	80.27
Contributions to superannuation fund	2.57	5.69
Contributions to employees deposit linked insurance	3.43	2.01
Staff welfare expenses	121.42	135.56
	668.10	846.37

### Note - 19 : OTHER EXPENSES

Particulars	<u>March 31, 2017</u>	March 31, 2016
	(Rs. Lakhs)	(Rs. Lakhs)
Consumption of stores, spares	0.60	0.14
Consumption of packing materials	0.38	22.44
Freight, octroi, transit insurance	128.78	48.27
Power, fuel, water charges	28.86	33.72
Water charges	4.20	4.20
Rent	-	-
Rates and taxes	18.64	14.06
Repairs and maintenance	-	-
-Plant and machinery	4.50	7.94
-Building	-	1.84
-Others	32.35	30.84
Insurance	19.27	19.56
Travel	3.50	5.61
Communication expenses	32.23	41.33
Directors sitting fees	9.16	8.17
Royalty and patent fees	-	45.20
Professional fees and expenses	86.78	92.55
Auditors' remuneration	24.72	23.82
Increase/(decrease) of excise duty on inventory	-	(13.18)
Processing charges	-	-
Printing and stationery	6.10	5.58
Service tax	1.00	-
Exchange rate difference (net)	54.09	126.90
Miscellaneous expenses*	81.63	96.57
	536.79	615.56
Less : Reimbursement from Sharp - Japan (refer note 25e)		(380.38)
Total (Net)	536.79	235.18

### Payment to auditor Particulars

Particulars	March 31, 2017	March 31, 2016
	(Rs. Lakhs)	(Rs. Lakhs)
As auditor		
Audit fees	16.45	17.30
Tax audit fees	1.73	1.50
Limited review	4.72	4.00
Reimbursement of expenses	1.82	1.02
	24.72	23.82



175.13

151.27

### Note - 20 : DEPRECIATION AND AMORTISATION EXPENSES

Particulars	<u>March 31, 2017</u> (Rs. Lakhs)	<u>March 31, 2016</u> (Rs. Lakhs)
Depreciation of tangible assets	168.27	499.39
Amortisation of intangible assets	2.67	163.66
	170.94	663.05
Note - 21 : FINANCE COST		
Particulars	<u>March 31, 2017</u>	<u>March 31, 2016</u>
	(Rs. Lakhs)	(Rs. Lakhs)
Interest on term loans	140.82	141.21
Interest others	12.96	4.32
Bank charges	21.35	5.74

### Note - 22 : EARNINGS PER SHARE (EPS)

The following reflects the profit and share data used in the basic and diluted EPS computations:

Particulars	March 31, 2017	March 31, 2016
	(Rs. Lakhs)	(Rs. Lakhs)
Loss after tax	(1,369.58)	(1,406.22)
Net Loss for calculation of basic and diluted EPS	(1,369.58)	(1,406.22)
Weighted average number of equity shares in calculating basic and diluted EPS	259.44	259.44
Earnings per equity share [nominal value of share Rs.10 (March 31, 2015: Rs. 10)]		
Basic and diluted (in rupees)	(5.28)	(5.42)

### Note - 23 : GRATUITY & OTHER POST EMPLOYMENT BENEFITS

### Defined contribution plans -

The company has recognised the following amounts in the statement of profit and loss for the year:

Particulars	<u>March 31, 2017</u>	March 31, 2016
	Amount in	Amount in
	(Rs. Lakhs)	(Rs. Lakhs)
Provident and pension fund	37.60	42.26
Superannuation fund	2.57	5.69
Defined benefit plans -		

The company has a defined benefit gratuity plan. Every employee who has completed five years or more of service is eligible for gratuity on departure, computed based on the company's gratuity scheme for each completed year of service. The scheme is funded with an insurance company. The following tables summarises the components of net benefit expense recognised in the statement of profit and loss and the funded status and the amount recognised in the balance sheet for the respective plans.

### Statement of profit and loss

Net employees benefit expense recognised in the statement of profit and loss:

Particulars	March 31, 2017	<u>March 31, 2016</u>
	Amount in	Amount in
Current service cost	22.29	22.97
Interest on defined benefit obligation	42.89	41.06
Expected return on plan assets	(37.88)	(32.31)
Net actuarial (gain)/loss recognised in the year	15.26	(43.63)
Net benefit expense	42.56	(11.91)
Actual return on plan assets	44.07	34.04



### **Balance sheet**

### Benefit asset/liability

The following table summarises the components of net benefit balance recognised in the balance sheet:

Details of defined benefit gratuity plan

Particulars	<u>March 31, 2017</u>	<u>March 31, 2016</u>
	Amoun	t in (Rs. Lakhs)
Defined benefit obligation *	591.99	524.49
Fair value of plan assets	(561.16)	(512.35)
Plan (asset)/liability	30.83	12.14

\*The Company on a conservative basis, has accrued gratuity on the basis of actual liability using gross undiscounted basis. Plan liability accrued as at March 31, 2017 is Rs. 67.71lakhs as against the liability of Rs. 30.83lakhs as per the actuarial valuation as at March 31, 2017. Changes in the present value of the defined benefit gratuity obligation are as follows:

Particulars	March 31, 2017	March 31, 2016
	Amount ir	n (Rs. Lakhs)
Opening defined benefit obligation	524.49	506.16
Interest cost	42.89	41.07
Current service cost	22.29	22.97
Benefits paid/payable	(19.14)	(3.81)
Actuarial (gain)/loss on obligation	21.46	(41.90)
Closing defined benefit obligation	591.99	524.49

### Changes in the fair value of the defined benefit gratuity plan assets are as follows:

Particulars	<u>March 31, 2017</u>	March 31, 2016
	Amount in	ı (Rs. Lakhs)
Opening fair value of plan assets	512.35	430.20
Expected return	37.88	32.31
Contributions by employer	23.88	51.93
Benefits paid	(19.14)	(3.81)
Actuarial gains/(loss) on obligation	6.20	1.72
Closing fair value of plan assets	561.17	512.35

The Company expects to contribute Rs.20.00 lakhs to gratuity in the next year (31 March 2016: Rs 20.00 lakhs).

### The major categories of plan assets as a percentage of the fair value of total plan assets are as follows:

Particulars	2017	2016
Investments with Life Insurance Corporation of India	100%	100%

### The principal assumptions used in determining defined benefit gratuity plan obligations are shown below:

Particulars	<u>March 31, 2017</u>	March 31, 2016
Discount rate	7.10%	8.10%
Expected rate of return on plan assets	7.50%	7.50%
Salary escalation rate	6% for Bargainable and	6% for Bargainable and
	8% for Non-Bargainable	8% for Non-Bargainable
Attrition rate	2%	2%

The estimates of future salary increases considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

The overall expected rate of return on assets is based on the expectation of the average long term rate of return expected on investments of the fund during the estimated term of the obligation.

### Amounts for the current and previous four periods are as follows:

Particulars	<u>March 31, 2017</u>	March 31, 2016	March 31, 2015	March 31, 2014	March 31, 2013
		Α	mount in (Rs. La	akhs)	
Defined benefit obligation	591.99	524.49	506.16	401.27	401.32
Plan assets	561.17	512.35	430.20	429.06	383.40
Surplus/(deficit)	(30.82)	(12.14)	(75.97)	28.20	(17.92)
Experience adjustments on plan liabilities	(30.44)	(31.94)	21.38	2.14	(7.80)
Experience adjustments on plan assets	6.20	1.72	3.16	7.91	18.48

### Note - 24 : SEGMENT REPORTING

The company is exclusively engaged in the business of 'consumer electronics' consisting of all types of Colour Televisions, LED TVs and Air conditioners which is considered to constitute one single primary segment in context of Accounting Standard (AS) - 17 on Segment Reporting, notified under the Rules.

The analysis of geographical segment is based on the geographical location of the customers. The geographical segments considered for disclosure are as follows:

- Revenue within India include sales to customers located within India.

- Revenue outside India include sales to customers located outside India.

Details of segment revenue

Particulars	<u>Year ended</u>	Year ended
	<u>March 31, 2017</u>	March 31, 2016
	Amount in (	Rs. Lakhs)
Revenue within India	82.15	1,540.82
Revenue outside India	2,483.91	1,477.08
Total	2,566.06	3,017.90

Details of segment assets

Particulars	Year ended	Year ended
	March 31, 2017	<u>March 31, 2016</u>
	Amount in (	Rs. Lakhs)
Segment assets within India	2,263.94	5402.98
Segment assets outside India	8.61	730.06
Total	2,272.55	6,133.04

### Note - 25 : RELATED PARTY TRANSACTIONS

- a) Names of related parties and related party relationship
  - I. Related parties where control exists:
    - Holding company:

Sharp Corporation, Japan

### Shareholders of the Holding Company:

Hon Hai Precision Industry Co. Ltd.

Foxconn (Far East) Limited

Foxconn Technology Pte Limited

SIO International Holdings Limited

### II. Related parties with whom transactions have taken place:

### Fellow subsidiaries:

Sharp Electronics (Malaysia) SDN. BHD., Malaysia Sharp Manufacturing Corporation (M) SDN BHD, Malaysia Sharp Business Systems (India) Private Limited Sharp Software Development India Private Limited Sharp Middle East FZE, UAE P.T. Sharp Electronics Indonesia

### Key management personnel:

Mr. T.Isogai(Managing Director)

Mr. M. Nakagawasai(Chief Financial Officer) (till September 28, 2016)

(Managing Director) (since September 29, 2016)

Mr. MayureshP Vaze (Company Secretary)

Mr. Sunil Sane (Chief Financial Officer) (since February 08, 2017)

# b) The following table provides the total amount of transactions that have been entered into with related parties for the relevant financial year:

Nature of transactions	Holding Amount in	<b>company</b> (Rs. Lakhs)	Fellow sub Amount in (		Key managemen Amount in (R	•
	2016-17	2015-16	2016-17	2015-16	2016-17	2015-16
Sale of goods, spares and raw materials **	_	_	39.30	2,054.30	_	-
Purchase of fixed assets (including capital						
work in progress)		-	1.44	-	-	-
Purchase of goods and services*	-	-	1.30	70.79	_	-
Interest on loan	110.82	111.13	30.00	30.08		
Royalty and patent expense incurred	-	45.20	-	-	_	-
Interest on late payment of Royalty	-	2.90	-	-	_	-
Reimbursement of expenses received	52.69	2,080.86	2.45	3.34	_	-
Reimbursement of expenses paid	11.58	13.73	19.72	23.51	_	-
Managerial remuneration	-				32.35	38.37

\* Net of discounts received

\*\* Domestic Sales are net of Taxes & Duties.

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Type of transaction	Type of relationship	Name of the entity/person	<u>2017</u>	<u>2016</u>
			Amount ir	ı (Rs. Lakhs)
Sale of goods, spares and raw materials	Fellow subsidiaries	Sharp Business Systems (India) Private Limited**	39.30	1,527.38
		Sharp Middle East FZE, UAE	-	0.95
		Sharp Manufacturing Corporation.(M)		
		SDN BHD, Malaysia	-	134.37
		P.T.Sharp Electronics Indonesia		391.60
			39.30	2,054.30
Purchase of fixed assets	Fellow subsidiaries	Sharp Business Systems (India) Private Limited	1.44	-
			1.44	
Purchase of goods/	Fellow subsidiaries	Sharp Electronics (Malaysia) SDN. BHD., Malaysia	0.84	69.37
Services/Others		Sharp Business Systems	0.46	1.42
		(India) Private Limited		
			1.30	70.79
Interest on Loan	Fellow subsidiaries	Sharp Software Development India		
		Private Limited	30.00	30.08
Reimbursement of	Fellow subsidiaries	Sharp Electronics (Malaysia) SDN. BHD., Malaysia	(19.63)	(23.33)
expense(paid)/received		Sharp Business Systems	(0.10)	(0.18)
from (net)		(India) Private Limited		. ,
			19.64	23.51
		Sharp Business Systems (India) Private Limited	2.45	1.65
		Nanjing Sharp Electronics Co Ltd		1.69
			2.45	3.34
Managerial	Kaymanagamant	M. Nekazawaasi	14.39	15.18
remuneration	Key management personnel	M. Nakagawasai T.Isogai	7.68	16.52
remuneration	personner	Mayuresh P Vaze	7.18	6.67
		Sunil Sane	3.10	-
			32.35	38.37

### d) Amounts outstanding as at year end :

All	iounis ouisianung as ai year enu .				
		<u>As at Ma</u>	<u>rch 31, 2017</u>	As at March	31, 2016
		<u>Holding</u>	Fellow	Holding	Fellow
		<u>company</u>	<u>subsidiaries</u>	<u>company</u>	<u>subsidiaries</u>
		Amount in (Rs. Lakhs)			
i)	Trade payables	2.48	3.63	-	2,065.32
ii)	Loans and advances	-	-	1,867.90	124.35
iii)	Borrowings	1,584.11	300.00	1,584.11	300.00

Name of related party	<u>March 31, 2017</u> Amount in (Rs. Lakhs)	<u>March 31, 2016</u> Amount in (Rs. Lakhs)
Trade payables		
Sharp Electronics (Malaysia) SDN. BHD., Malaysia	3.58	2,065.24
Sharp Business Systems		
(India) Private Limited	0.05	0.08
Sharp Corporation, Japan	2.48	
	6.11	2,065.32

# SHARP

Loans and advances		
Sharp Electronics (Malaysia) SDN. BHD., Malaysia	_	124.35
Sharp Corporation, Japan	_	1,867.90
		1,992.25
Borrowings		
Sharp Software Development India Private Limited	300.00	300.00
Sharp Corporation, Japan	1,584.11	1,584.11

### e) Reimbursements from/to holding company

During the current year, the company has received following reimbursements from Sharp Corporation, Japan:

- 1) Rs. Nil(31 March 2016: Rs. 1258.42Lakhs ) towards provision for slow moving inventories;
- Rs. Nil (31 March 2016: Rs.297.57 Lakhs) towards additional depreciation on certain assets of plant and machinery, Moulds, jigs and fixtures and Technical know how;
- 3) Rs. Nil ((31 March 2016: Rs. 50.98 Lakhs) towards Development expenses;
- 4) Rs. Nil (31 March 2015: Rs. 380.38 Lakhs) towards other expenses, net.

### Note - 26 : CONTINGENT LIABILITIES

	<u>March 31, 2017</u>	March 31, 2016
	Amount in	Amount in
	(Rs. 'lakhs)	(Rs. 'lakhs)
Claims against the company not acknowledged as debts pending in appeal with		
- Central excise authorities	87.24	202.88
	87.24	202.88

Claims against the company for central excise pertain to claim for (i) service tax on repairs and maintenance services and cenvat credit on input services availed for procurement of inputs (ii) Service tax credit on input services attributable to purchase of inputs which were removed as such

### Note - 27 : DERIVATIVE INSTRUMENTS AND UNHEDGED FOREIGN CURRENCY EXPOSURE

Particulars of derivatives	Purpose
Forward contract outstanding as at balance sheet date	
Buy USD Nil(INR Nil)	Not applicable
[31 March 2016: - USD Nil(Nil)]	

### Particulars of unhedged foreign currency exposure as at the balance sheet date March 31, 2017

<u>Particulars</u>	Foreign Currency	<u>In Foreign Currency</u> (in Lakhs)	<u>In Indian rupees</u> <u>(in Lakhs)</u>
Trade payables	USD	0.06	3.58
	JPY	7.73	4.48
Loans and Advances	JPY	_	-
	USD	-	-
Trade Receivables	USD	0.13	8.61

# SHARP

		March 31, 2016	
Particulars	Foreign Currency	<u>In Foreign Currency</u> <u>(in Lakhs)</u>	<u>In Indian rupees</u> (in Lakhs)
Trade payables	USD	31.18	2,065.24
Loans and Advances	JPY	(116.36)	(68.65)
	USD	31.11	2060.90
Trade Receivables	USD	11.02	730.06

### Note - 28 : DETAILS OF DUES TO MICRO AND SMALL ENTERPRISES AS DEFINED UNDER MSMED ACT, 2006

There are no dues to micro, small and medium enterprises as at March 31, 2017 (March 31, 2016: Nil), as no supplier has intimated the Company about its status as Micro or Small enterprise or its registration with the appropriate authorities under the Micro Small and Medium Enterprises Development Act, 2006.

### Note - 29 : Value of imports calculated on CIF basis

	March 31, 2017 March 31, 2016
	Amount in (Rs. Lakhs)
Raw material and components (Gross)	<b>0.98</b> 79.78
Capital goods	
	<b>0.98</b> 98.78

### Note - 30 : EXPENDITURE IN FOREIGN CURRENCY (accrual basis)

	<u>March 31, 2017</u>	March 31, 2016
	Amount in	(Rs. Lakhs)
Travel	1.19	0.07
Professional Fees	19.63	23.33
Communication Expenses	11.06	13.73
Royalty and patent fees	-	45.20
Bill Discounting Charges	11.79	-
Others	0.51	2.91
	44.18	85.24

### Note - 31 : IMPORTED AND INDIGENOUS RAW MATERIALS AND COMPONENTS CONSUMED

	March 31, 2017		Mar	<u>ch 31, 2016</u>
	%	Amount in	<u>%</u>	Amount in
		<u>(Rs. lakhs)</u>		(Rs. lakhs)
Raw Materials				
Imported	45.69	1,030.06	68.29	1.682.80
Indigenous	54.31	1,224.36	31.71	781.32
	100.00	2.254.42	100.00	2464.12
Stores, spares and packing materials				
Imported	_	-	_	_
Indigenous	100.00	0.38	100.00	22.58
	100.00	0.38	100.00	22.58
Note - 32 : EARNINGS IN FOREIGN CURRENCY (accrual basis)				

	<u>March 31, 2017</u>	<u>March 31, 2016</u>
	Amount in	Amount in
	(Rs. lakhs)	(Rs. lakhs)
FOB value of exports	2483.91	1477.08

### Note - 33 : DEFERRED TAX

The breakup of components of deferred tax is given below: Particulars

Inticulars March 31, 2017 March 31		March 31, 2016
	Amount in (	Rs. Lakhs)
Deferred tax asset		
Unabsorbed depreciation	541.91	438.38
Provision for leave salary	19.21	21.05
Impact of expenditure charged to the statement of profit and	73.33	84.09
loss in the current year but allowed for tax purposes on payment basis		
Gross deferred tax asset (A)	634.45	543.52
Deferred tax liability		
Fixed assets: Impact of difference between tax depreciation and		
depreciation/amortisation charged for the financial reporting	(34.99)	(71.74)
Gross deferred tax liability (B)	(34.99)	(71.74)
Net deferred tax asset (being restricted to DTL)	Nil	Nil

In view of there being no virtual certainty for availability of sufficient future taxable income against which the deferred tax assets as at March 31, 2017 can be realized, the same have not been recognized in accordance with Accounting Standard 22 "Accounting for Taxes on Income" notified under the Rules. Accordingly deferred tax asset has been recognized to the extent of deferred tax liability.

### Note- 34 : PROVISION FOR DUES UNDER DISPUTE

- (i) The Company had imported refrigerators during the financial year ended March 31, 2009 by paying nil duty on such imports under the free trade agreement with Thailand. The custom authorities have challenged the classification under which the refrigerators were imported under concessional rate of duty. The dispute is pending with the CESTAT authorities. The company has made full provision of the demand made by the custom authorities along with the interest. The outstanding provision amount of Rs.20.80Lakhs as on March 31, 2017represents interest on the demand.
- (ii) The Company was inter alia engaged in trading of sharp brand consumer electronic goods during the period from 2007-08 to 2010-11. The Company has availed CENVAT credit of various common input services with respect to manufacturing activity and trading activity, such as Security, House-keeping, Auditing, etc. The Addl. Commissioner of Central Excise, Pune III commissionerate has issued a Show Cause Notice for non-reversal of CENVAT credit on such input services for the period 2007-08 to 2010-11. A personal hearing has been conducted by Addl. Commissioner on 20.03.2014 and the Order-in-Original is awaited. The Company has made full provision of the amount involved Rs. 47.39 lakhs.

### Note - 35 : GOING CONCERN ASSESSMENT

During the year ended March 31, 2017, the Company has incurred a loss of Rs. 1,369.58 Lakhs and accumulated loss at March 31, 2017 is Rs. 4,467.89 Lakhs. There was no production of LED TVs from April, 2015 (except in August, 2015) and of Air Conditioners since June, 2015, in the absence of any orders.

The fact of acquisition of Sharp Corporation Japan by Foxconn Group entities have been communicated to the Bombay Stock Exchange by the Company separately as well as through the quarterly results. As at March 31, 2017, the Company has received a support letter from Sharp Corporation, Japan for financial and operational support until March 31, 2018. Sharp Japan is a group company of Hon Hai/ Foxconn Group, the world's largest contract electronics manufacturer and the world's third largest information technology company in terms of revenue. Further, the Company has received financial support of Rs.Nil(March 31,2016 Rs 1,987.35 lakhs) Based on this continued support from the holding company, the management is of the opinion that the company will be able to continue as going concern. Consequently, no adjustments have been made to the carrying values or classification of Balance sheet accounts as at March 31, 2017.

### Note- 36: DETAILS OF SPECIFIC BANK NOTES (SBN):

The details of Specified Bank Notes (SBN) held and transactedduring the period from 8th November, 2016 to 30th December, 2016 are as follows:-

	SBNs	Other Denomination notes	Total
	Rs.	Rs.	Rs.
Closing cash in hand as on 08.11.2016	5500	5,269	10,769
(+) Permitted receipts		100,900	100,900
(-) Permitted payments	5500	59,088	64588
(-) Amount deposited in Banks	-	-	-
Closing cash in hand as on 30.12.2016	_	47.081	47,081

### Note-37: PREVIOUS YEAR FIGURES

Previous year's figures have been regrouped wherever necessary to conform to the current year's classification.

The accompanying notes are an integral part of the financial statements.

As per our report of even date

For and on behalf of the Board of Directors of Sharp India Limited

### FOR S R B C & CO LLP Firm Registration No. 324982E/E300003 Chartered Accountants

<b>per Paul Alvares</b> Partner Membership No. 105754	M. Nakagawasai Managing Director	<b>Bhumika Batra</b> Director	Sunil K. Sane Chief Financial Officer	M. Vaze Company Secretary
Place:Pune	Place:Pune	Place:Pune	Place:Pune	Place:Pune
Date:May 15, 2017	Date:May 15, 2017	Date:May 15, 2017	Date:May 15, 2017	Date:May 15, 2017

### Form No. MGT-11

### **PROXY FORM**

[Pursuant to Section 105(6) of the Companies Act, 2013 and rule 19(3) of the Companies

(Management and Administration) Rules, 2014]

CIN: L36759MH1985PLC036759

### Name of the company : SHARP INDIA LIMITED

Registered office : Gat No.686/4, Koregoan Bhima, Taluka: Shirur, Dist: Pune - 412216

DP ID:	
Folio No./ Client Id:	
E-mail ID:	
Registered address:	
Name of the member(s):	

I/ We, being the member(s) of ...... shares of the above named Company, hereby appoint :

(1)	Name:	Address:	
	E-mail Id:	_ Signature:	or failing him;
(2)	Name:	Address:	
	E-mail Id:	_ Signature:	or failing him;
(3)	Name:	Address:	
	E-mail Id:	_ Signature:	

as my/ our Proxy to attend and vote (on a poll) for me/ us and on my/ our behalf at the Thirty Second Annual General Meeting of the Company, to be held on Wednesday, 27th September 2017 at 12:00 noon at Gat No.686/4, Koregoan Bhima, Taluka: Shirur, Dist: Pune - 412216 and at any adjournment thereof in respect such resolutions as are indicated below:

Resolution No.	Resolution
Ordinary Business	
1	Adoption of Financial Statements, Directors' and Auditors' Report for the financial year ended 31st March, 2017
2	To Appoint M/s. Price Water house, LLP, Chartered Accountants, as the Statutory Auditors of the Company for a period of five years from the conclusion of 32nd Annual General Meeting tiil the conclusion of 37th Annual General Meeting of the Company
Special Business	
3	Appointment of Mr. Masahiko Nakagawasai as a Director of the Company
4	Appointment of Mr. Masahiko Nakagawasai as the Managing Director of the Company for a period of three . years w.e.f. 29th September 2016
5	To Approve the Material Related Party Transactions for the financial year 2017-2018
6	To Ratify the Remuneration payable to the Cost Auditor- Mr.C.S.Adawadkar, Cost Accountant for the financial year ending on 31st March 2018

Signed this \_\_\_\_\_ day of \_\_\_\_\_ 2017

Signature of Shareholder: \_\_\_\_\_

Affix Revenue Stamp

Signature of Proxy holder: \_\_\_\_\_

NOTE:

This form of Proxy, in order to be effective, should be duly completed and deposited at the Registered Office of the Company, at Gat No. 686/4, Koregaon Bhima, Taluka: Shirur, Dist: Pune -412216 not less than FORTY-EIGHT (48) HOURS before the commencement of the Meeting.



### **REGISTERED / COURIER**

If undelivered please return to :

Secretarial Department, **SHARP INDIA LIMITED** Gat No. 686/4, Koregaon Bhima, Taluka Shirur, Dist. Pune - 412 216