



Blue Cloud Softech Solutions Ltd.
From Information to *Intelligence*

Dated 18th August 2025.

To,

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400001.

Dear Sir/Madam,

Sub: Press Release – “Blue Cloud Softech’s Unaudited Q1FY 26 financial Results”

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a press release issued by Blue Cloud Softech Solutions Limited (“the Company”) on the captioned subject. The contents are self-explanatory and are being submitted for the information of the Exchange and members.

Thanking you,

For Blue Cloud Softech Solutions Limited

Krishna Babu Vankar
Managing Director
DIN:02570799



Release Date
18th August 2025.

18th August, 2025, Hyderabad, Telangana: Blue Cloud Softech Solutions Limited (BSE: 539607), a fast growing AI & Cybersecurity Indian company focused on delivering innovative IT and IT-enabled services across global markets, with a strong foundation in **cloud computing, artificial intelligence, data analytics, cybersecurity, and enterprise solutions**, has announced unaudited financial results for the quarter ended June 30th 2025.

Key Financial Highlights (Rs. Crore): -

Particulars	Standalone				Consolidated			
	Q1 FY26	Q1 FY25	Y-o-Y	Q4 FY25	Q1 FY26	Q1 FY25	Y-o-Y	Q4 FY25
Total Income	154.39	106.47	45.0%	147.1	206.2	231.1	-10.8%	183.96
EBITDA (Including Other Income)	18.79	10.98	71.1%	15.52	21.35	18.8	13.6%	17.49
EBTDA Margin (%)	12.17%	10.31%	186 Bps	10.57%	10.36%	8.13%	223 Bps	9.52%
PAT	13.29	7.74	71.7%	11.49	14.39	10.48	37.3%	13.04
PAT Margin (%)	8.61%	7.27%	134 Bps	7.81%	6.98%	5.00%	198 Bps	7.09%
Basic EPS (Rs.)	0.61	0.35	74.3%	0.47	0.33	0.47	-29.8%	0.30

**The shares of Blue Cloud underwent a stock split on January 18, 2025.*

Performance Highlights: -

For the quarter ended June 30th, 2025:

- **Revenue from Operations:**

For Q1 FY26, Blue Cloud Softech Solutions Limited reported a robust standalone revenue of Rs. 154.39 crore, marking a 45.01% growth year-on-year compared to Rs. 106.47 crore in Q1 FY25. This impressive increase reflects strong market demand and a broadening customer base. Consolidated revenue for the quarter stood at Rs. 206.20 crore, with a slight decline of 11% year-on-year, primarily attributed to a temporary slowdown in subsidiary performance, particularly in the United States.

- **EBITDA (excluding other income):**

For the quarter ended June 30, 2025, Blue Cloud Softech Solutions Limited reported a robust standalone EBITDA of Rs. 18.79 crore, representing a significant 71.13% increase compared to Rs. 10.98 crore in Q1 FY25. This growth is attributable to enhanced operational efficiencies and strategic cost optimization initiatives undertaken during the period. Consolidated EBITDA for the quarter reached Rs. 21.35 crore, reflecting an 18% year-on-year increase from Rs. 18.80 crore in Q1 FY25.

Notably, this increase in consolidated EBITDA was achieved despite an 11% year-on-year decline in consolidated revenue from operations. This outcome underscores the Company's disciplined approach to expense management and its ability to sustain profitability through prudent resource allocation and a focus on operational excellence. The improved EBITDA margin demonstrates Blue Cloud Softech Solutions Limited's resilience and adaptability in navigating temporary market headwinds, further reinforcing its commitment to delivering value to stakeholders.



- **Profit After Tax:**

For the first quarter of FY26, Blue Cloud Softech Solutions Limited delivered a Profit After Tax (PAT) of Rs. 13.29 crore, reflecting a substantial 72% year-on-year growth from Rs. 7.74 crore in Q1 FY25. This robust increase underscores the company's capacity to convert top-line expansion and operational improvements into tangible bottom-line gains. Notably, Blue Cloud's strategic emphasis on cost management and efficiency drove profitability despite temporary challenges affecting certain subsidiaries.

Consolidated PAT for the first quarter FY 26 stood at Rs. 14.39 crore, marking a 37% year-on-year increase from Rs.10.48 Q1 FY25. This notable growth in profitability underscores the effectiveness of Blue Cloud's strategic initiatives and disciplined financial stewardship. The company's focus on operational efficiency and sustainable value creation has enabled it to navigate market headwinds with agility, consistently delivering robust returns to shareholders. This track record highlights Blue Cloud's resilience and continued commitment to driving stakeholder value through prudent resource management and a relentless pursuit of operational excellence.

Recent Business Developments:

- **Secured USD 9.36 million Coastal Surveillance Project** through a U.S.-based client for South American coastline security: 18-month project integrating AI, IoT, cloud technologies, CCTV, drones, and patrol trawlers into a centralized Command & Control Centre.
- **Launched BluHealth Platform v2.0** – an AI-powered, enterprise-grade healthcare solution featuring non-invasive HbA1c testing, AI clinical decision support, and multi-sensor diagnostics; pipeline business potential of up to USD 6 million.
- **Opened New Office in Grenoble, France** to strengthen European presence and provide localized support across cybersecurity, defence, healthcare, etc.
- **Signed USD 8.90 million MOU with LedgerFi IT Solutions** to implement the eDUA Unified Digital Government Platform for the Zanzibar Government, leveraging blockchain, AI, and cloud infrastructure.
- **Installed BioSter Air & Surface Steriliser System** at N-Heights Corporate Towers, Hyderabad — 30 units covering 30,000 sq. ft., valued at ₹ 54 lakhs over five years, to enhance workplace hygiene using proprietary photocatalytic oxidation technology.
- **Deployed AI-powered Access Genie Video Analytics Platform** at Telangana Anti-Narcotics Bureau's Bhadrachalam Bridge checkpoint for real-time surveillance, vehicle tracking, and behavioural anomaly detection.
- **Implemented Edu Genie Digital Learning Platform** at Corporate Commerce College, Hyderabad, enabling real-time virtual training and personalized learning — generating ₹ 25 lakhs in revenue from this engagement.
- **Announced Strategic Acquisition of AIS Anywhere (New Jersey, USA)** — a technology solutions provider with USD 83.69 million turnover in 2024 — via 100% share swap transaction in the ratio of 4.95:1.

Commenting on the result, **Mr. Tejesh Kumar Kodali, Group Chairman, Blue Cloud Softech Solutions Limited** said,

“Driven by our relentless pursuit of innovation and operational excellence, our standalone financials for Q1 FY26 underscore the strength of our core business and the tangible results of our strategic initiatives. The impressive revenue growth, robust order inflow, and consistent profitability highlight our agility in capturing emerging market opportunities across security, healthcare, and digital domains. As we continue to leverage our technological leadership and deepen our client



engagements globally, we remain steadfast in our commitment to delivering exceptional value to all stakeholders and sustaining our trajectory of high-impact, responsible growth.

Q1 FY26 has been a landmark quarter for us, reflecting our continued momentum in delivering innovative, high-impact technology solutions consistently. Our domain expertise across security, healthcare and education helps drive digital transformation, which reflects in our growing order book. Our strategic wins including the US\$9.36 million coastal surveillance project in South America, the launch of our AI-powered BluHealth Platform v2.0, and the US\$8.90 million MOU for Zanzibar's eDUA Digital Government Platform reinforce our position as a trusted global partner for mission-critical deployments.

Our unwavering focus on strengthening the standalone company has enabled us to build a solid operational foundation and drive sustained growth, even as we rapidly expand our global presence. By concentrating on our core capabilities, optimizing internal processes, and nurturing innovation within the company, we have enhanced both efficiency and agility. This strategy not only ensures that our core business remains robust and adaptable but also positions us to effectively seize new market opportunities and scale our impact worldwide.

Moreover, the inauguration of our new office in France marks another important step in expanding our global footprint, enabling us to serve clients with localized expertise. Additionally, successful deployments of our Bioster Air & Surface Steriliser, AI-powered Access Genie video analytics, and Edu Genie digital learning platform underscore our commitment to driving measurable impact in workplace safety, intelligent surveillance, and education.

Backed by industry tailwinds in the global security, digital health, and AI-driven services markets, we remain confident in our ability to capitalize on growth opportunities, scale our innovations, and deliver sustainable value to our stakeholders worldwide."

About Blue Cloud Softech Solutions Limited:

Incorporated in 1991, **Blue Cloud Softech Solutions Limited** (BCSSL) is a leading provider of AI-driven enterprise solutions, committed to delivering cutting-edge technologies that drive operational excellence and public safety. It is an international technology company with a growing presence across India, the United Kingdom, United States of America, United Arab Emirates, Israel, France, Singapore, and Tanzania. The company delivers advanced, secure, and scalable solutions tailored for defence, cybersecurity, and enterprise digital transformation. Blue Cloud remains committed to innovation and excellence, serving critical sectors with trusted platforms and reinforced security to enable future-ready operations on a global scale.

Caution Concerning Forward- Looking Statements:

This document includes certain forward-looking statements. These statements are based on management's current expectations or beliefs and are subject to uncertainty and changes in circumstances. Actual results may vary materially from those expressed or implied by the statements herein due to changes in economic, business, competitive, technological and/or regulatory factors. The Company is under no obligation to, and expressly disclaims any such obligation to, update or alter its forward-looking statements, whether as a result of new information, future events, or otherwise.

For Blue Cloud Softech Solutions Limited

Krishna Babu Vankineni
Managing Director
DIN:02570799



Blue Cloud Softech Solutions Ltd.
From Information to *Intelligence*



Blue Cloud Softech Solutions Limited

Regd. Off: Plot No 38, 5th Floor, N Heights, Siddiq Nagar,
HITEC City, Madhapur, Hyderabad, Telangana - 500081

p: +91 84660 22022

e: info@bluecloudsoftech.com

www.bluecloudsoftech.com

CIN: L72200TG1991PLC013135



Blue Cloud Softech Solutions Ltd.
From Information to *Intelligence*



Blue Cloud Softech Solutions Limited

Regd. Off: Plot No 38, 5th Floor, N Heights, Siddiq Nagar,
HITEC City, Madhapur, Hyderabad, Telangana - 500081

p: +91 84660 22022

e: info@bluecloudsoftech.com

www.bluecloudsoftech.com

CIN: L72200TG1991PLC013135