



PIIL:SEC: NSE/BSE: 12:2022-23

May 17, 2022

BSE Limited Corporate Relationship Deptt. PJ Towers, 25<sup>th</sup> Floor, Dalal Street, Mumbai – 400 001 **Code No.523642**  National Stock Exchange of India Ltd. Exchange Plaza, Plot No.C/1, G-Block Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 Code No. PIIND

Dear Sir,

Sub: Press Release on Performance of the Company for the year ended March 31, 2022.

We are enclosing herewith a copy of Press Release dated May 17, 2022 on the performance of the Company for the year ended March 31, 2022.

Please arrange to upload the aforesaid Press Release on your website at the earliest.

Thanking you,

Yours faithfully,

For PI Industries Lin

Naresh Kapoor Company Secreta

Encl: As above.



## PI Industries Ltd.

**Investor Presentation May, 2022** 



#### AGENDA

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• Financial Performance

- Global Agchem Exports (CSM)
- Domestic Agri Brands
- CSR Update

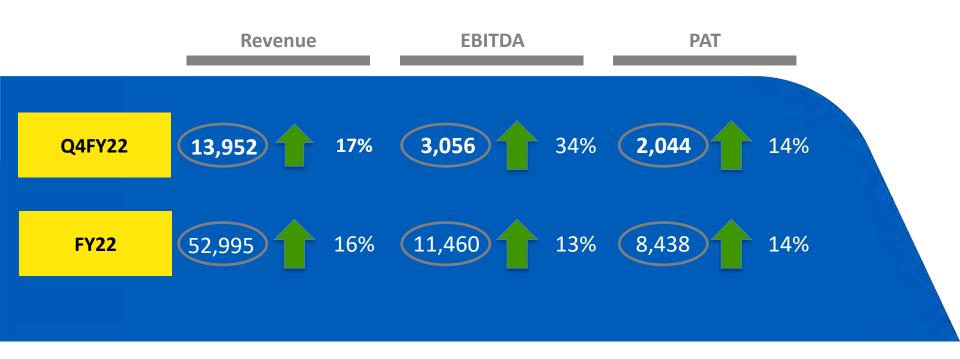
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## Another year of robust performance despite global supply chain challenges..



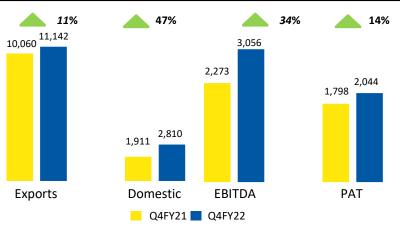
Figures in Rs Million



## Acceleration in domestic revenues driving growth in Q4FY22



Fig in Rs Million	Q4FY21	Q4FY22	% YOY
Revenue	11,971	13,952	17%
Gross Margin	42%	44%	+196 bps
Operating Expenses	2,767	3,098	12%
EBITDA	2,273	3,056	34%
EBITDA as % of Revenue	19%	22%	+291 bps
Net Profit	1,798	2,044	14%

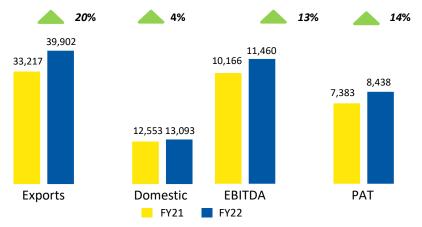


- Overall 17% Y-o-Y revenue growth
- 11% growth in Exports over a high base (Q4FY21 over Q4FY20 growth ~47%)
- 47% growth in Domestic revenues
  - Scale up in Wheat herbicide during Q4FY22
- Revenue growth of 17% driven by price increase of ~7% and balance from volume growth
- Trend of rising input costs continued.... cost passthrough effected both in CSM exports and Domestic during Q3 and Q4 FY22
- Cash generated from operations before tax during Q4FY22 of ~Rs 2,640 million
- 14% increase in PAT in line with planned ETR
- The board has proposed final dividend for FY21-22 of Rs 3 per share aggregating to total dividend for FY21-22 of Rs 6 per share

### **Exports ramp-up driving earnings growth in FY22**



Fig in Rs Million	FY21	FY22	% YOY
Revenue	45,770	52,995	16%
Gross Margin	44%	45%	+103 bps
Operating Expenses	9,936	12,343	24%
EBITDA	10,166	11,460	13%
EBITDA as % of Revenue	22%	22%	(59) bps
Net Profit	7,383	8,438	14%



- Overall 16% Y-o-Y revenue growth
- 20% growth in Exports

FY21 over FY20 growth ~35% resulting in a high base

- 4% growth in Domestic revenues
  - FY21 over FY20 growth ~39% resulting in a high base
  - Domestic revenue was impacted by unfavourable agro-climatic conditions in the Kharif season
  - o Good Rabi season helped recovery in Q3 and Q4FY22
- Revenue growth of 16% driven by price increase of ~3% and balance from volume growth
- Rising Input costs, lower export incentives, etc. offset by favourable product mix and price hike led to higher gross margin.
- Operating Expenses increase of 24% is mainly attributable to sharp increase in fuel prices leading to increase in utilities cost, one-time expenses pertaining to strategic initiatives, Covid19 related expenses, etc.
- Cash generated from operations before tax during FY22 of ~Rs 7,038 million
- Net profit improved by 14% YoY on a very high base of ~62% YoY growth in FY21

## **Robust Balance Sheet to drive future growth initiatives**

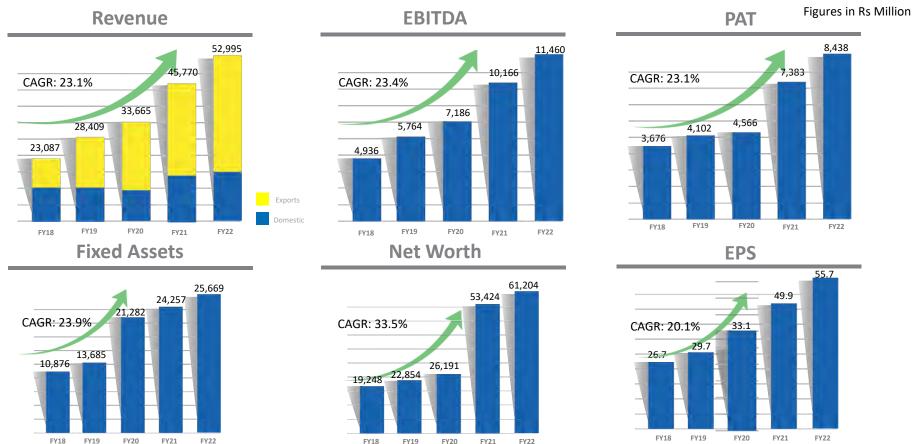


Fig in Rs Million	Mar-21	Mar-22
Shareholders Fund	53,424	61,204
Non Current Liabilities	4,025	3,225
Long term borrowings	2,574	1,699
Other long term liabilities	1,451	1,526
Current liabilities	12,570	13,482
Short term borrowings	705	979
Trade payables	7,960	9,242
Other current liabilities	3,905	3,261
Total	70,019	77,911
Non Current Assets	25,088	28,272
Net Fixed Asset	23,429	24,842
Goodwill	828	828
Non current Investments	207	448
Other assets	624	2,154
Current Assets	44,931	49,639
Inventories	10,528	14,234
Trade receivables	8,517	10,018
Cash, Bank & Investments	23,274	22,650
Other assets	2,612	2,738
Total	70,019	77,911
Key Ratios (%) Annualised		
Net Sales to Fixed Assets	1.89	2.06
Net Sales to Trade Working Capital	4.13	3.53
Debt/ Equity Ratio	0.06	0.04

- Net Sales to Fixed Assets ratio improved to 2.06 from 1.89
  - Focused initiatives to improve fixed assets capital efficiency of CSM Exports
- Total capex for FY22 contained at Rs 3,204 million
  - o Key focus remains of driving higher capacity utilisation
- Maintained higher inventory levels of Rs 14,234 million
  - To avert supply chain disruptions and meet customer supply schedules / continued operations
- Trade receivables DSO has remained relatively flat at 69 days as on 31-Mar-22 vis-a-vis 68 days as on 31-Mar-21
- Payables in terms of Days of Sales has also remained flat at 64 days
   vs. 63 days as on 31-Mar-21
- Surplus cash net of debt is Rs 21,642 million. QIP funds remained invested into deposits and debt mutual funds with SLR philosophy while final deployment aligned with PI's longer term growth strategy is underway.

## Continued trend of stellar financial performance..



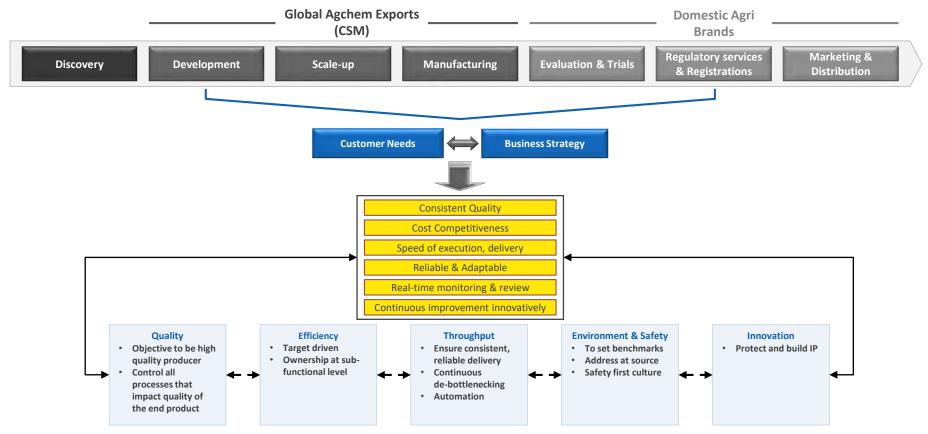


Basic EPS in INR

### Presence across the Agchem value chain

Strong focus on customer needs and continuous innovation





### Business model built on the principles of respect for IP and established relationships



#### **Domestic Brand Market**

Leading Ag-chem Distribution Company in India with leading market share in certain crops

India's largest CRAMS Company with majority revenue from Patented Products

#### **Exports Market**

Leveraging our Pan India network, demonstrating brand building capabilities and experienced team to deliver in- licensed, branded generics & co-marketed products

#### IN-LICENSING

- Introducing new products, partnering with global innovators
- Ensure longer product cycles by brand building
- Develop solutions for the Indian Ag-chem Industry with the partnership approach

R&D Partnership

#### SYNERGISTIC APPROACH

Common Infrastructure
Developknowledge,
products, processes and experience in
different complex chemistries
Cross-Selling Opportunities

Leveraging on chemistry process research and manufacturing capabilities catering to Global Innovators; Partnering for IP Creation.

#### **Custom Synthesis & Manufacturing**

- · Early stages of their life cycles
- Complex Chemistries
- Process development
- IP Protection & Generation

- State of the Art R&D facilities
   400+ researchers and
  - scientists
  - Accredited for GLP and 'Norms on OECD Principles' by NGCMA
- To service its customers
- 1 R&D Facility
- 4 Manufacturing Sites
- **Domestic Brand Distribution**
- 25 stock points
- 10,000+ distributors
- 70,000 retail points

- 3 Global locations
- Japan for business development activities
- China for Sourcing
- Germany for Knowledge Management
- Consistent track record of financial performance

Non conflicting business model ... well respected by Global Innovators as Partners

## Surge in new enquiries/products scale up driving the growth of CSM Exports



### **Global Agchem Exports (CSM)**

	and the second control of the second control			
	Development		Scale-up	Manufacturing
	Process Development	New Technology	Capacity Build up	Operational Improvements
Science & Technology Driven	<ul> <li>9 new molecules commercialized in FY22</li> <li>&gt;40 products at different development stages</li> <li>Pipeline has more than 20% non agchem products</li> </ul>	<ul> <li>Continuous flow chemistry developed for 1 intermediate at pilot plant</li> <li>Implemented technology to improve solvent quality &amp; recovery (PSD)</li> </ul>	<ul> <li>2 more Multi Product Plant (MPP) fully commissioned in the FY</li> <li>New chemistry building block (MMH) commissioned</li> </ul>	<ul> <li>Capital efficiency optimized by:</li> <li>✓ Operational excellence;</li> <li>✓ Statistical data analysis;</li> <li>✓ Process improvement</li> <li>New analytical tool implemented for process</li> </ul>
Customer Centric	Customer Acquisition/ Order Book		monitoring in >10 products  Contracted for 500KW solar power at Jambusar	
	<ul> <li>36 new enquiries received: More than 35% from non agchem space</li> <li>8 new customers were acquired during current fiscal</li> </ul>			
	• Robust order book of ~\$1.4 Bn			

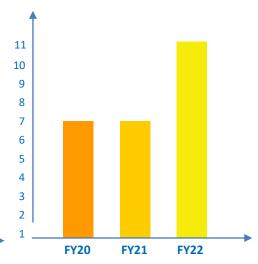
## Partner Centric approach driving growth of Global CSM Exports



Growth in number of high value molecules and high revenue customers







Increase in # of molecules with more than \$5m revenue per annum

# of customers with revenue greater than \$10m per annum



We are looking long partnership with PI Industries. We are impressed with PI team on their technical capability, deliveries and long term vision

...(We appreciate PI's)...Timely delivery, compliance to the lead time and clear communication...

...PI team has good system(s) in place



## Portfolio of specialized products and robust pipeline of new products to drive growth in Domestic revenues



#### **Evaluation & Trials**

**Product Innovation** 

## — Domestic Agri Brands — Regulatory services & Registrations

#### Marketing & Distribution

## One new insecticide to

 One new insecticide for rice and three specialty fungicide focused on horticulture and rice launched

## Product development and Regulatory approvals

- 15+ products at different stages of development and registration
- During FY22, received 3 regulatory approval including the 1<sup>st</sup> product to receive MRL exemption in India
- 5 innovative products to be launched in FY23

#### **Channel Expansion**

- PI Mitra Loyalty Program rolled out for deeper engagement with channel partners
- Implemented digital Sales Ordering module for channel partners

#### **Farm Application Services**

- Doubled the area treated using high-tech spray machines
- Piloted drone applications and evaluating scale-up

#### **Market Penetration**

- Nominee Gold® maintained dominant share among rice herbicides
- Positive momentum for Awkira® (pre-emergent wheat herbicide) with treated acres increase 3x
- Successful launch of Armatura® on grapes, a specialty fungicide with biological origin
- Successful launch of Distruptor® for control of rice Brown Plant Hopper (BPH)
- Aggressive growth agenda in horticulture

Science & Technology Driven

Customer Centric

## Some of the recent product launches getting good traction..



Transforming practice from Post to Pre-emergent Herbicide

## **AWKIRA**

- Unique mode of action to control resistant Phalaris minor in Wheat
- Developed application support to treat
   7 lakh acreages, providing better & efficient services
- Immediate expansion in Soybean and Corn, which are highly driven by herbicide business



India's first Pheromone based
Insecticide to address boll worm
menace affecting cotton crop



- Sustainable solution PB Knot® (cotton insecticide) now covering 100,000+ acres across 5 states
- Innovative mating disruption technology
- Best fit in IPM of boll worm management
- Extensively tested globally
- Safe to beneficial insects, environment & applicator







- Improves grape yield without adversely impacting quality
- Product is MRL exempt and safe to use for preventive disease management
- Farmers find that two applications of Armatura® gave effective control of powdery mildew
- Armatura® application enhanced the quality of grapes by improving the luster and shining



## Aggressively pursuing Horticulture under the JIVAGRÜ









- Crop: All Crops
- Category: Plant Health

#### **POLERO**



- Crop: Tomato, Chilli, Onion, Rice, Maize, Wheat, Turmeric, Cotton,
- Disease: Broad spectrum



- Crop: Cabbage, Chili, Onion, Tomato, Pomo
- Pest: DBM, Thrips



- Crop: All Crops
- Category: Plant Health

#### DEBARR



- Crop: Grapes, Chilli, Tomato, Onion, Apple
- Disease: Broad Spectrum



- Crop: Tomato, Tea, Brinjal, Chilli, Apple, Okra, Cotton
- Pest: Whitefly, Mites

#### **ARMATURA**



- Crop: Grapes
- Disease: Powdery Mildew

#### **ROUT**



- Crop: Rice, Chilli, Tomato, Potato, Onion, Grapes, Pomegranate
- Disease: Broad Spectrum



- Crop: Tea, Chilli, Cotton, Pigeon pea
- Pest: Whitefly, Pod borer, Stemfly, Mites, Thrips, etc.

## Successful launch of 13 new products in horticulture during FY22

#### **PROFORCE**



- Crop: Tomato, Grapes, Potato, Chilli, Cucurbits
- Disease: Broad Spectrum

#### LURIT



- Crop: Grapes, Potato, Cucurbits, Tomato, Onion, Tobacco
- Disease: Broad Spectrum



- Crop: Paddy, Cotton, Okra
- Pest: BPH, Aphid, Jassid, Thrips, White Fly



- Crop: Citrus, Rice, Tea, Rubber & Vegetables
- Pest: Snails & Slugs

## Momentum of new product launches will continue into FY23...



## Innovative insecticide for Rice: Applied for Patent

## **DISTRUPTOR**

- Works on all stages of insect. Product powered by XP Technology
- Unique Mode of Action to control of Brown Plant Hoppers (BPH) in rice
- Dual mode of action reduces egg laying capacity



#### INSECTICIDE



- DUAL mode of action; Systemic and Contact activity
- DINOACE™ gives quick knock down and long duration control on target pest
- SG formulation

#### **New Insecticide**

- A meta-diamide GABA-gated Cl- channel allosteric modulator
- Broad spectrum control (Leps + sucking pest)
- Highly effective on diamide resistant pests.

#### NEMATICIDE



- Selectively inhibits Complex II of the mitochondrial respiratory chain of nematodes
- Only 2 specialized molecules are available, limited competition

#### **HERBICIDE**



- DUAL mode of action works through roots and leaves
- ALS and ACCase inhibitor
- Gives control on broad spectrum weeds of Cotton
- Advance MEC formulation

#### **FUNGICIDE**



innovative

products to

be launched

in FY23

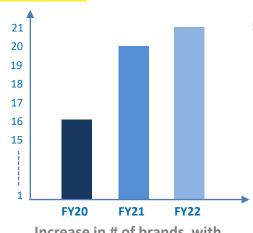
- Combination fungicide giving dual contact and systemic activity against Phycomycetes diseases
- Excellent curative control of diseases

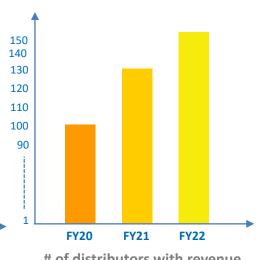
## Partner Centric approach to grow Domestic Agri Brands



### Accelerated growth in high value brands and distributors over last 3 years







Increase in # of brands with more than Rs 100 million revenue per annum

# of distributors with revenue more than Rs 10 million



### **Quotes from farmers**

I recommend you too use the PI company's Distruptor to control BPH and be happy with your family. I thank PI on behalf of the farmers for giving us a product like Distruptor.

...the stems are green and healthy and even grains are shining, the results are very good and I am hoping for a very good harvest this year...

...after using the (PI) product we started seeing the result in just two days

## Performance underpinned by PI's Compass



## Purpose

### Reimagining a healthier planet

Vision

Lead with science, technology and human ingenuity to create transformative solutions in life sciences

## Spiky capabilities



Partner centric	First to identify and deliver on latent needs of our customers and partners	
Science & Technology driven	Sustainable solutions by early adoption of cutting-edge sciences/technologies	
Digital edge	Integrated digital solutions to gain competitive advantage	
People first	Best opportunities for employees to learn and grow	
ESG anchored	ESG as a way of life	

**Values** 



### Courage

#### **Curious**

#### **Creative**

#### **Caring**

- Think and act boldly
- Act with integrity
- Be accountable

- Question conventional wisdom
- Be open-minded and adaptable
- Develop intellectual curiosity
- Connect unseen dots to differentiate
- Collaborate and experiment
- Create an environment to execute ideas with speed and excellence for skills
- Be transparent
- Trust each other
- Bring the best out of people
- · Embrace sustainability

## Implemented integrated program for Digital Edge capability





Areas



Operational Excellence



**Safety and Security** 

AI based surveillance

for safety and security

of facilities and

personnel



**Customer Engagement** 



- Digital tools for sales analytics etc.
- Channel Order module for Channel Partners (PI Mitra)



Learning & Development



....Others

- Select list of initiatives
- Scaling up Vendor
   Management functionality
   for supplier lifecycle and
   performance management
  - Consolidation of manufacturing platforms for statistical analysis to study process technology and throughput efficiency
  - Track & Trace solutions implemented on all formulation lines

- Organization wide launch of digital learning platform
- Advanced analytics including predictive HR analytics

## **Building future ready PI for the next phase of growth**





✓ PI's ambition is to embark on rapid, differentiated, organic and inorganic growth which is resilient by being ahead scientifically and technologically



- ✓ We @ PI recognize the need to make deep changes to align with enormous and pervasive technological changes all around and the challenges our Planet Earth faces...
- ✓ By Reimaging a Healthier Planet and setting an audacious Vision for ourselves to address expressed and latent needs of people, we are aiming to grow rapidly and sustainably
- ✓ Also implementing a new Operating Model that enables us to continue growing our current businesses, establish new businesses and also continually add new ideas, technologies, scientific discoveries and more to make PI a resilient, resourceful and successful enterprise.
- ✓ Elevating leaders with demonstrated success to lead Business Units, which make up our Delivery fold while backing them up with the requisite talent, empowering them to succeed.
- ✓ Aiming highly inclusive and diverse work place ensuring opportunity for all and empowerment of our people to bring out their best whilst ensuring effective accountability.

## New operating model to equally focus on Delivery & Development..







Leadership







PI Compass

Align entire

organization across

different levels with

"PI's Compass"

Elevated seasoned homegrown leaders for CSM and Domestic business Technology

Continue to add bench strength in new technology

R&D team for pharma diversification into biochemicals is already in place

Reengineering and digital automation of finance processes for operational efficiencies

Adding resources for digital initiatives

Resources

Implementing robust career and succession planning program

Refining key human capital management processes to strengthen employer brand

Our attrition level is well below industry norms and negligible at senior management levels Governance

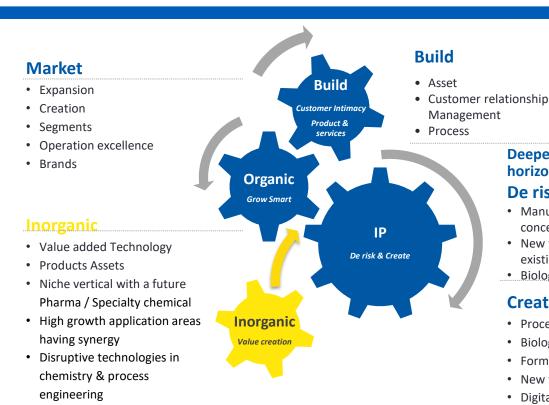
Restructuring of the Board / Committees with induction of new Independent directors and re-defining the roles

Integrating ESG initiatives with long term business strategy / plan and make that way of life for all @ PI

Strengthening team for deeper understanding of applicable regulations

## Pursuing Multi-pronged growth strategy...





- Customers Value-chain
  - Add Products
  - Digitization
  - Strategic tie ups

#### Deepening our technological capabilities to open new horizons

#### De risk

- Manufacturing concentration
- · New formulation of existing products
- Biological

#### **Process**

- Chemistry
- Block Builders
- Process engineering
- Flow

#### Digital

- Information integration
- · Decision tools

#### Create

- Process Innovation
- Biological process development
- Formulation Combinations with Partners
- New formulations -
- Digital Customer engagement

Prudent financial management in place to ensure that long term shareholder value creation remains at the heart of the strategy

### **Growth momentum to continue in FY23**



#### **Domestic:**

Focus on portfolio diversification with launch of novel offerings

- Strong demand is expected for insecticides, fungicides, herbicides and bio-nutrients on the back of normal monsoon predictions
- · Commodity prices remain robust owing to global demand
- 5 new products scheduled to be launched in FY23

#### **CSM Export:**

R&D focused approach to drive incremental business

- Continued scale up in demand of some of the existing products
- Commercialization of 7 new molecules planned in FY23
- · Momentum in new enquiries and conversion to continue
- · Drive higher capital efficiency in FY23 with focused program to reduce Trade Working Capital

Efforts to drive strategic initiatives continues

- 2 new process innovations to be commercialized in FY23
- Evaluation of inorganic growth opportunities in pharma continues, both domestic and international options being evaluated

PI's product & research efforts yielding promising results

• Discussions continues with global innovators for development partnership of 2 promising leads; one novel fungicide and a novel broad spectrum insecticide having sizable potential market opportunity

...Confident of delivering 18%-20% revenue growth with continued improvement in margins and returns

## PI's focus on ESG principles is winning accolades...



Winner of 'Golden Peacock Award for Sustainability





- Retained water consumption (specific) levels per ton of production even with double digit increase in production
- Initiated programs targeting 25% reduction in CO2 emissions.
- Working towards carbon credit from farmers
- Onsite water treatment plants and recycling of water with the target of becoming Zero Liquid Discharge (ZLD)
- Contracted for 500 KW of Solar Power at Jambusar
- Fully compliant no imposition of penalties
- Information & Cyber Security Infrastructure: ISO 27001 certification. Assured per AA1000 Assurance Standard on ESG indicators
- Cascade shared values of Integrity and Accountability via PI's Compass
- Robust OHS Management systems: ISO 45001 & 18001 certification
- Best Indian Supplier 2021 Award from international customer based out of Brazil.

- Retained Responsible Care® certification from ICC
- Renewable Energy Consumption increased 18x over last 2-years
- ~80% of total incinerable waste disposed through co-processing
- Started journey towards "Zero Landfill Waste" through disposal of ETP Sludge/MEE Salt as raw material for fertilizer company
- Nil recordable injuries in FY 2021-22
- Increase in CSR expenditure by 20% ~Rs. 137 million
- ~50,000 new farmers covered through DSR programme in FY'21-22
- Conducted Sciences Camp in Gujarat with more than 2500 students
- Formed SHG 'Momai Maa' to impart financial education to unprivileged women: ~3500 women underwent training in financial and legal literacy
- ~90,000 people covered through 3 Mobile Medical Units
- Collaboration with Industry Players on 'Container Management – Plastic Waste Take Back' program



## **Rewards and Recognition**





Asia's promising business leader

MR. MAYANK SINGHAL RECOGNISED BY THE ECONOMIC TIMES AS ASIA'S PROMISING BUSINESS LEADER 2021-2022



GOLDEN PEACOCK AWARD FOR SUSTAINABILITY (2021)



**India's Best CEO** 

MR. MAYANK SINGHAL,
VICE CHAIRMAN AND MD, PI
INDUSTRIES LTD.
IS INDIA'S BEST CEO IN AGRICULTURE
& ALLIED SECTOR IN THE BT-PWC
RANKINGS



Heritage Company of India

at FICCI's INDIA @75: CHEMICAL &
PETROCHEMICAL INDUSTRY
AWARDS 2021



Corporate Sustainability
Assessment for 2021

PI Industries Ranks In The Top Quintile with 82% percentile industry ranking



Forbes Asia Best Under a Billion 2021



PI INDUSTRIES, UDAIPUR
CERTIFICATE OF APPRECIATION,
KARKHANA SURAKSHA PURASKAR-2022

The honour is an attestation of high safety standards and benchmark of excellence set by our team members



**BEST SUPPLIER OF 2021** 

Associated since 2014 for the supply of Agrochemicals to Brazil, the honour comes as a recognition of our commitment to manufacturing best quality products coupled with highest delivery and service standards

## PI supporting communities to fight Covid-19...













Set-up 5 Oxygen Generation Plants Provision for Oxygen
Concentrators

Financial assistance in setting up Covid
Isolation Centres

Assistance to procure
CT Scan machines

Support of Medicines for Underprivileged

Awareness Campaigns / PI Volunteers for community support

## Set up 5 oxygen generation plants across 5 hospitals

 Amidst the deadly second wave coupled with shortage of medical oxygen, PI Industries rolled out oxygen generation plants in Gujarat, Rajasthan and Delhi

## Procured oxygen concentrator machines

 Financial assistance to the Udaipur Chamber of Commerce and Industry (UCCI) for procuring machines during this crisis

## Provided 50 beds and requisite medical equipment

Provided at Covid-19
 Isolation Centre at
 Jambusar & assistance to
 Vasant Vihar Welfare
 Association, New Delhi
 for running Covid
 Isolation Centre

#### **Procured CT Scan machines**

 Financial assistance to Arogya dham Hospital, Gwalior to procure CT Scan machines to facilitate better diagnostics & treatment for Covid 19 patients

## Procured expensive lifesaving medicines

 Financial assistance to Rotary welfare Trust, Bharuch for procuring expensive lifesaving medicines to support the underprivileged community

## Provided 3 Mobile Med. vans and arranged free health camps

- Community outreach programs covered ~90,287 people in 64 villages
- ~300 people screened daily
- Free 5 Health Camps on Gynecology & RCH,
   Pediatrics, Dental Hygiene &
   Dermatology. 1,500 people benefited.
- PI employees volunteered

## **Our CSR efforts focused on Community welfare & Environment**



#### PI's CSR strategy focuses on:

- Creating a positive impact for marginalized communities via environmentally sustainable approach
- Interventions align with several Sustainable Development Goals (SDG)
- Continuous life cycle evaluation of products and product stewardship to minimize ecoimpact

#### **Implementation**

Sustainable Agriculture Practice

**700K+** Hectares of Farmlands benefitted by DSR technique thereby saving **1.7 trillion** litres of Water annually

Healthcare, Hygiene and Sanitation Interventions

100K+ Lives impacted using Mobile Healthcare Vans under Pl's 'Swasthva Seva" Initiative and Blood Bank services

**Women Empowerment** 

**15K+** Women across **82** villages in Bharuch Area benefitted through PI's women empowerment program

**Education Interventions** 

**18K+** Govt. school children across **125 Schools** benefitted through Pl's Learning Enhancement Programmes

**Skill Development** 

**2.0K+** Youth employed through large scale Skill Development Programmes

#### **Key Programmes/Initiatives**

- Water conservation through sustainable agriculture practices & farm engagement activities
- SWASTHYA Seva Initiative Aim to provide access to preventive, promotive & curative health care to underprivileged
- Learning enhancement programmes for government school children in 135 schools
- Certified vocational training & employability linked skill enhancement program for underprivileged youth
- Entrepreneurship development & livelihood promotion through sustained agriculture, dairy value chain & skill training for rural women
- Community Drinking Water Initiative and construction of school toilets

















