

Fortis Malar Hospital

No. 52, First Main Road, Gandhi Nagar, Adyar, Chennai 600 020 Tel: +91 44 2491 4023 / 4214 Fax: +91 44 4289 2293

E-mail: contactus.malar@fortishealthcare.com Website: www.fortishealthcare.com

July 24, 2012

FMHL/SEC/SE/Q1-R&LR/BM/JUL' 12

The General Manager Department of Corporate Services Bombay Stock Exchange Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001

Sub: <u>'Un-audited Financial Results' of the Company and Limited Review Report thereon</u> for the Quarter ended 30th June, 2012

Dear Sir,

In terms of Clause 41 of the Listing Agreement, please find enclosed the 'Un-audited Financial Results' of the Company and Limited Review Report thereon for the Quarter ended 30th June, 2012, which were approved by the Board of Directors of the Company at its Meeting held today, i.e. 24/07/2012.

A copy of the Press Release in this regard is also enclosed herewith.

This is for your information and records please.

Thanking you,

Yours faithfully,
For Fortis Malar

Poonam Makkar

Company Secretary

Encl: As above



6th & 7th Floor- "A" Block Tidel Park, (Module 601, 701 & 702) No. 4, Rajiv Gandhi Salai, Taramani Chennai-600 113, India

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Limited Review Report

Review Report to The Board of Directors Fortis Malar Hospitals Limited

- 1. We have reviewed the accompanying statement of unaudited financial results of Fortis Malar Hospitals Limited ('the Company') for the quarter ended June 30, 2012 ("the Statement"), except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding', which have been traced from disclosures made by the management and have not been reviewed by us. The Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited financial results prepared in accordance with recognition and measurement principles laid down in Accounting Standard 25, "Interim Financial Reporting", notified pursuant to the Companies (Accounting Standards) Rules, 2006, (as amended) and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

SRBL & Co For SRBC & CO Chartered Accountants

Firm registration number: 324982E

per Aniruddh Sankaran

Partner

Membership No.:211107

Place: Chennai Date: July 24, 2012



FORTIS MALAR HOSPITALS LIMITED

Regd. Office: 52, Gandhi Nagar First Main Road, Adyar, Chennai 600 020 UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2012

PARTI	Particulars		(Rs, in lakhs except EPS and		
	raruculars		Standalone		
		30-06-2012	Quarter ended -06-2012 31-03-2012 30-06-2011		year ended
1					31-03-2012
1 a) Income		(unaudited)	(unaudited)	(unaudited)	(Audited)
(a) 111001111	e from Operations	2,356.13	2,390.37	2,200.20	9,416.65
	Operating income	69.30	20.07	4.03	63.67
Net inco	me from Operations	2,425.43	2,410.44	2,204.23	9,480.32
2 a) Drugs	and Consumables	265.49	253.77	247.46	1,034.8
b) Employ	yees Cost	343.12	294.12	292.22	1,188.2
c) Profes	sional Charges to doctors	607.84	573.80	604.76	2,458.6
d) Net De	epreciation and amortization	73.62	76.27	73.13	299.6
1 '	Expenditure	870.92	876.38	807.22	3,416.3
	penditure	2,160.99	2,074.34	2,024.79	8,397.7
3 Profit fro	om operations before other income, interest & exceptional items (1-2)	264.44	336.10	179.44	1.082.5
4 Other Inc		4.98	7.43	7.00	26.0
	om Ordinary Activities before Finance cost & Exceptional Items (3 + 4)	269.42	343.53	186.44	1,108.0
6 Finance	- , , ,	32.94	56.40	24.69	130.7
	om ordinary activities after Finance cost but before Exceptional items and	236.48	287.13	161.75	977.
Tax (5 - 6	3)	·		101.73	
1 .	nal Items (Refer note 3 below)	162.05	96.16	-	96.
	om Ordinary Activities before Tax (7 + 8)	398.53	383.29	161.75	1,074.
10 Tax expe		129.31	113.28	50.68	302.
11 Net Profi	it after Tax	269.22	270.01	111.07	771.
12 Paid up E	Equity Share Capital (Face Value Rs.10 each)	1,860.95	1,860.95	1,860.95	1,860.
13 Reserves	excluding Revaluation Reserves				1,497.
14 Earnings	s Per Share (EPS) (Rs.)				
- Basic a	and Diluted EPS	1.45	1.45	0.60	4.
		[Not Annualised]	[Not Annualised]	[Not Annualised]	[Annualised]
ART II					
A PARTICU	JLARS OF SHAREHOLDING				
1 Public S	hareholding				
- Numb	per of Shares	6,841,857	6,841,857	6,841,857	6,841,8
- Perce	entage of shareholding	36.80%	36.80%	36.80%	36.8
	rs and promoters group Shareholding				
	ed / Encumbered				
- No. of	shares	Nil	Nil	Nit	
- % of s	shares (as a % of total shareholding of promoter and promoter group)				
- % of sl	hares (as a % of total share capital of the company)				
b) Non-E	Encumbered				
- No. of	shares	11,752,402	11,752,402	11,752,402	11,752,
- % of s	shares (as a % of total shareholding of promoter and promoter group)	100.00%	100.00%		100.0
- % of sl	hares (as a % of total share capital of the company)	63.20%	63.20%	63.20%	63.2
B INVESTO	INVESTOR COMPLAINTS				
	Particulars Particulars	3months ended 30-06-2012		1	
Pending	at the beginning of the quarter	Nil]	
	during the quarter	7			
- 1	d off during the quarter	7			
	ng unresolved at the end of the quarter		Nil	l	

- The above unaudited financial results have been reviewed by the Audit, Risk and Controls Committee, approved and taken on record by the Board of Directors in their meeting held on July 24, 2012.
- held on July 24, 2012.

 The Company operates in one reportable segment ie, Multi speciality Hospital Services in terms of Accounting Standard 17.

 The Shareholders of the Company have approved vide resolution dated July 18, 2011, the transfer / sale / disposal of Clinical Establishment Business including Out Patient Department business and radio diagnosis equipments (Clinical Establishment Business) on a Going Concern Basis through slump sale to any one of the Affiliates / Group Company Companies under the same management for a consideration of an amount not less than Rs. 80 crores. On February 7, 2012, the Company has sligned a Term Sheet with Fortis Health Management Limited, one of its group companies expressing an intent to sell the "Clinical Establishment Business" and proposed to enter into an exclusive and intervocable Business Transfer Agreement effecting the transfer at a later date not exceedings ix more mit to the Term Sheet. The Company has also received an advance of Rs. 55 crores on February 7, 2012 towards the proposed transfer. The Company is in the process of taking necessary steps including identification of the assets to be transferred and their related valuation to execute the transfer. The Company has temporarily invested this amount as inter-corporate deposit and earned interest income of Rs. 1.62 crores for the quarter ended June 30, 2012, which has been presented as an exceptional item in the above unaudited financial results.
- The figures for the quarter ended March 31, 2012 are the balancing figures between audited figures in respect of the full financial year ended March 31, 2012 and the year-to date published figures upto the quarter ended December 31, 2011.
- 5 Previous period figures have been regrouped, wherever considered necessary.

By Order of the Board For and on Behalf of Board of Directors

V. Vijayarathna Whole Time Director

Place: Chennai Date: July 24, 2012



FORTIS MALAR REPORTS Q1 FINANCIALS REVENUE UP 10%, OPERATING PROFIT SURGES BY 34% NET PROFIT UP 142% TO RS 2.69 CR

Chennai, July 24, 2012: Fortis Malar Hospitals Ltd., a subsidiary of Fortis Healthcare Ltd., today announced its unaudited results for the guarter ended June 30, 2012.

Financial Highlights for the first Quarter (Q1), ended June 30, 2012

- Fortis Malar Hospitals recorded an Operating revenue of Rs 24.25 Cr., in Q1 2012, a growth of 10% over the corresponding quarter of the previous year.
- Operating Profit (EBIDTA) for the period stood at Rs.3.38 Cr, an increase of 34% as compared to Q1, 2011.
- Net profit for Q1, 2012, was at Rs.2.69 Cr against Rs.1.11 Cr reported during the same period last fiscal, representing a growth of 142%.
- Growth was mainly driven by better performances of Cardiac sciences, Gynaecology, Gastroenterology, Dialysis and Health checks which grew by 26%, 78%, 38%, 26%, 183%, respectively.

Operational Highlights for Q1, 2012

- The hospital organized a large number of onsite camps for Corporates and other institutions in Chennai, for Cardiac, Neurology (spine screening), Urology and General medicine.
- Fortis Malar expanded its outreach Corporate healthcare programme, by enrolling a larger number of new Organizations,
- International camps were conducted at Nigeria and Kenya to educate patients on affordable treatment options available at Fortis Malar Chennai for a several diseases.

Press Release



 Dr. Nithya Ramamoorthy, Senior Consultant – OBG, received the "Best Doctor Award" from Tamilnadu Governor, Mr. K. Rosaiah, at a function held at Dr. M.G.R. Medical University, Chennai.

Corporate Social Responsibility

Playing its part as a good social corporate citizen, Fortis Malar has been involved in activities that contribute to society.

- The company is embarking on a programme that will allow it to progressively introduce clean wind energy in place of traditional grid electricity, to supplement its energy needs.
- The hospital conducted advanced life support awareness programmes, at the Sishya School, Adyar, Chennai.
- Fortis Malar rendered Medical support to the pilgrims and devotees at Anandapadmanaban Swami temple, Adyar, Chennai during its annual festival.

Commenting on the results Mr Aditya Vij, Chairman, Fortis Malar Hospitals Limited, said, "The Company continues to maintain its growth momentum which is a result of the institutionalization of various medical programmes and investments made in upgrading the infrastructure at Malar. It is now being highly regarded for its professional services, especially in the areas of General and Paediatric Cardiology and Neurosciences- with an emphasis on the treatment of difficult conditions such as Epilepsy. Our continuing focus is on improving the quality of healthcare delivery and providing high end tertiary care services to our patients. We remain confident that the coming years will continue to see Fortis Malar as a Hospital of choice, in Southern India, based on its Clinical excellence".

About Fortis Malar Hospitals Ltd:

Malar Hospital (formerly known as Malar Hospital) was acquired by Fortis checknown are (India) Limited in early 2008. The hospital founded in 1992, is

Press Release



established as one of the largest corporate hospitals in Chennai providing quality super specialty and multi specialty healthcare services. Fortis Malar Hospitals, with 180 beds, focuses on providing comprehensive medical care in the areas of Cardiology and Cardiac Surgery, Neuro Surgery, Gynaecology, Orthopaedics, Gastroenterology, Neurology, Pediatrics, Diabetics, Nephrology and Internal Medicine.

Fortis Malar Hospital has a state of the art Cath Lab and multiple dedicated cardiac operation theatres and intensive coronary care units. Several rare and complex Adult and Pediatric Cardiac surgeries, Orthopedic and Joint replacements, Neurosurgeries and Plastic reconstruction surgeries have been performed at this hospital. The hospital's Obstetrics and Gynaecology services are among the busiest in the city, successfully performing many complicated deliveries and surgeries. They are supported by a dedicated Neonatology unit.

About Fortis Heathcare Ltd

Fortis Healthcare Limited is a leading, integrated healthcare delivery provider in the Pan Asia-Pacific region. The healthcare verticals of the company span primary healthcare, speciality day care, diagnostics and hospitals, with an asset base in 10 countries, many of which represent the fastest-growing healthcare delivery markets in the world. Currently, the company operates its healthcare delivery network in Australia, Canada, Dubai, Hong Kong, India, Mauritius, New Zealand, Singapore, Sri Lanka and Vietnam with 75 hospitals, over 12,000 beds, over 600 primary care centres, 191 day care speciality centres, over 210 diagnostic centres and a talent pool of over 23,000 people. Fortis Healthcare is driven by the vision of becoming a global leader in the integrated healthcare delivery space and the larger purpose of saving and enriching lives through clinical excellence

FOR MORE INFORMATION PLEASE CONTACT

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