

Press Release
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FORTIS MALAR REPORTS ROBUST QUARTER
NET PROFIT UP 99% TO RS 2.51 CR
REVENUE UP 16%, OPERATING PROFIT SURGES BY 14%

Chennai, October, 12, 2011: Fortis Malar Hospitals Ltd., a subsidiary of Fortis Healthcare (India) Ltd., one of India's leading healthcare service providers with a network of 66 hospitals and a capacity of ~ 10,300 beds, today announced its unaudited results for the quarter ended September 30, 2011.

Financial Highlights

- Fortis Malar Hospitals recorded a revenue of Rs 24.46 Cr during the quarter, a growth of 16.4% compared to the corresponding quarter of the previous year.
- Operating Profit (EBIDTA) for the quarter stood at Rs.3.73 Cr, a growth of 14% compared to the corresponding quarter of last fiscal.
- Net profit after tax (PAT) for the quarter stood at Rs. 2.51 Cr against Rs.1.26 Cr reported during the same period in last fiscal, representing a growth of 99%
- The growth was mainly driven by Cardiac Sciences, Renal Sciences, Gastroenterology sciences and Oncology which grew by 10%, 66%, 15% and 255%, respectively compared to the corresponding period of last fiscal.

Operational Highlights

- During this quarter also the company continued to do various high risk and rare surgeries by its expert medical team.
 - A 43 year old lady having Rheumatic heart disease with severe mitral stenosis with mild to moderate TR, Mild MR, Trivial AR, Moderate pulmonary Hypertension. Patient was investigated, diagnosed and treated by our senior cardiologist Dr. K. P. Sureshkumar and Patient underwent Balloon mitral valvotomy surgery which is one of the rarest surgeries.

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- A rare surgery was performed on a 40 year old lady for Primary Hyperaldosteronism with hypertension treated by a laparoscopic right adrenalectomy.
- Dr. K. R. Balarkrishnan, Director, Cardiac Sciences and team performed a three and half hour complex open heart surgery on a 23 day old baby and removed Leiomyoma.
- Dr. Soundappan, a renowned Neuro surgeon in the city of Chennai, joined Fortis Malar and strengthened the Neuro Sciences team of the hospital.
- Dr. K.R. Balakrishnan, Director, Cardiac Sciences and Dr. K. A. Abraham, Head, Cardiology have been honored with Lifetime Achievement in the Tamil Nadu State Awards function at Dr. M.G.R Medical University, Chennai.
- Dr.Ayyadhurai, Physiotherapist was honored with the Life Time Achievement Award by the Government of Tamil Nadu in field of Physiotherapy.

Corporate Social Responsibility

- As part of Corporate Social Responsibility, the company continued to conduct various programs/health checkups during the quarter. The company conducted a general screening camp for retired employees of state Govt. Health Awareness talk & life style management tips given to Employees of various Corporate & Govt. Empanelled Companies. The company conducted specialty screening camps for the general public at Vaniyambadi, Vellore and Tirupathur.
- A live work shop on complex coronary interventions rotablator and left main Stenting in cardiac emergencies was held in Fortis Malar Hospital. The workshop was carried out by Dr. Madan Mohan, Senior Cardiologist along with Dr. Marc Sylvester, visiting faculty from the University of Marseille Hospital, France.
- Distributed Fliers with health Tips for healthy heart accompanied by a key chain branded with our hospital name and emergency number to almost 6,000 people which include the walkers at Besant Nagar and Marina beach and the employees of Important corporate.

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- Our Doctors gave Health tips to general public through FM radio and also conducted a free health checkup camps for the members of associations like Muslims and other minority groups.
- On the occasion of 10th Anniversary of Fortis, the hospital performed four Cardiac surgeries on underprivileged patients.

Commenting on the results Mr Aditya Vij, Chairman, Fortis Malar Hospitals Limited said, "The Company continued its growth momentum for yet another quarter due to its commitment to quality medicine and patient-centric approach to healthcare delivery. We continue to remain positive on the outlook of the company and expect to achieve greater heights in times to come.

About Fortis Malar Hospitals Ltd:

Fortis Malar Hospital (formerly known as Malar Hospital) was acquired by Fortis Healthcare (India) Limited in early 2008. The hospital founded in 1992, is established as one of the largest corporate hospitals in Chennai providing quality super specialty and multi specialty healthcare services. Fortis Malar Hospitals, with 180 beds, focuses on providing comprehensive medical care in the areas of Cardiology and Cardiac Surgery, Neuro Surgery, Gynaecology, Orthopaedics, Gastroenterology, Neurology, Pediatrics, Diabetics, Nephrology and Internal Medicine.

Fortis Malar Hospitals has a state of the art Cath Lab and multiple dedicated cardiac operation theatres and intensive coronary care units. Several rare and complex Adult and Pediatric Cardiac surgeries, Orthopedics and Joint replacement, Neurosurgery and Plastic reconstruction surgeries have been performed in the hospital. The hospital's Obstetrics and Gynaecology services is among the busiest in the city, performing many complicated deliveries and surgeries successfully, and is supported by a dedicated Neonatology unit.

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