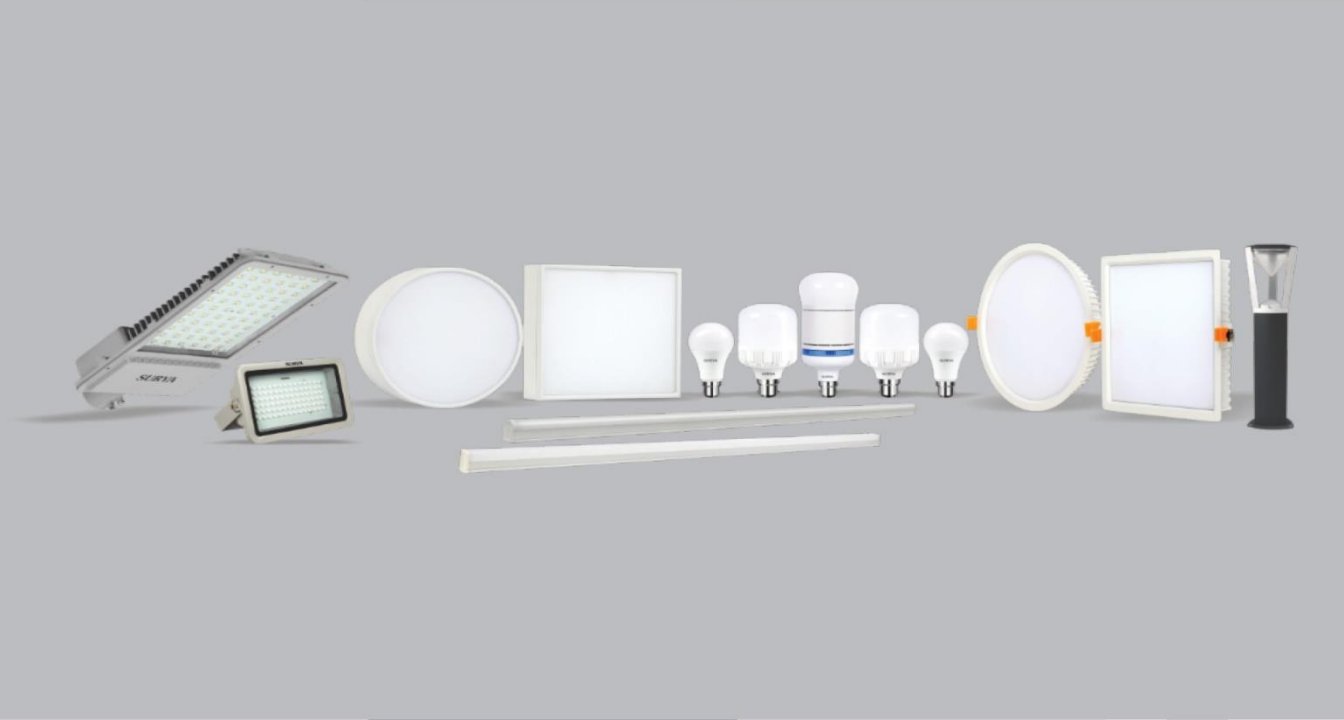




# SURYA



**Surya Roshni Limited**

Investors Presentation  
August 2019

Updated Q1FY20 Results





1

**Company  
Overview**

2

**Steel Pipes  
& Strips**

3

**Lighting & Consumer  
Durables**

4

**Financial  
Highlights**

5

**Growth  
Drivers**

6

**Board of Directors and  
KMP's**

7

**Client &  
Customers**

- Established in 1973, **SURYA** spearheaded the technological revolution and evolved as one of the fully integrated Steel Pipes & Strips and Lighting & Consumer Durables conglomerate
- Strong brand and wide spread distribution network
- # 1 in India for manufacturing of ERW GI Pipes
- Largest exporter of ERW Pipes
- # 2 in India for Lighting products

**50 +**

Exports across  
countries  
globally

**100 %**

Backward  
integrated

**5 years +**

Association with  
over 50% of  
lighting distributors

**2,500 +**

Distributors

**2,50,000**

Retail/Dealer outlets  
Strong Rural Base

## Q1 FY 2019-20

**Rs 14,115 million, 11% YoY ↑**

Net Revenue

**Rs 840 million, 13% YoY ↑**

EBITDA

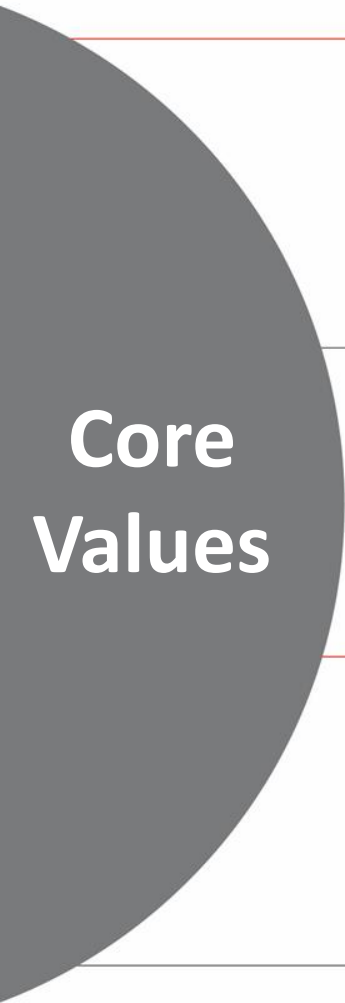
## FY 2018-19

**Rs 59,750 million, 21% YoY ↑**

Net Revenue

**Rs 3,761 million, 8% YoY ↑**

EBITDA



## **Surya Parivar**

Principle-centric, Close-knit Family,  
Trust, Mutual Respect And  
Team Spirit



## **Integrity**

Moral Principles, Undivided Spirit.  
Reflects in Personal Lives, Financial  
Transactions and Business Deals.



## **Social Responsibility**

Eco-Friendly Products,  
Optimized Resources to Conserve  
the Environment.



## **Customer Satisfaction**

Customers - Guiding Stars  
Future Endeavours and Improvement.

## **Profitable growth**



Professionalism



**Product  
Development**



Productivity and  
Perfection



**Performance  
Evaluation**



Promotional  
Activities



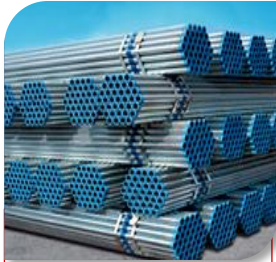
**Payback on Capex**

# Business Segments – diversified offerings

**SURYA**

## Steel Pipes & Strips Segment

PRAKASH  
**SURYA**



**GI Pipes**



**ERW – Black**



**Section Pipes**



**API & Spiral Pipes**



**Cold Rolled Strips**

## Lighting & Consumer Durable Segment

**SURYA**  
*Energising Lifestyles*



**LED Lamps & Batters**



**LED Street Lights**



**Conventional Lighting**



**Fans**

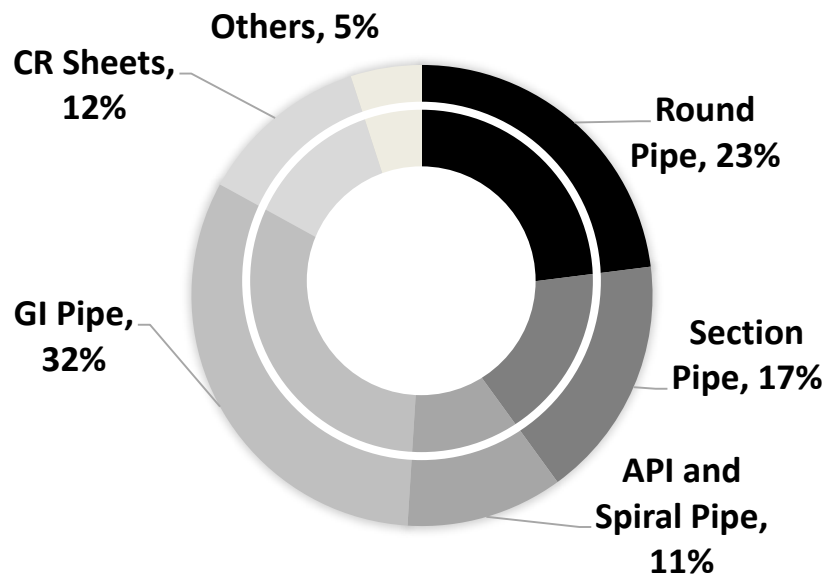


**Home Appliances**

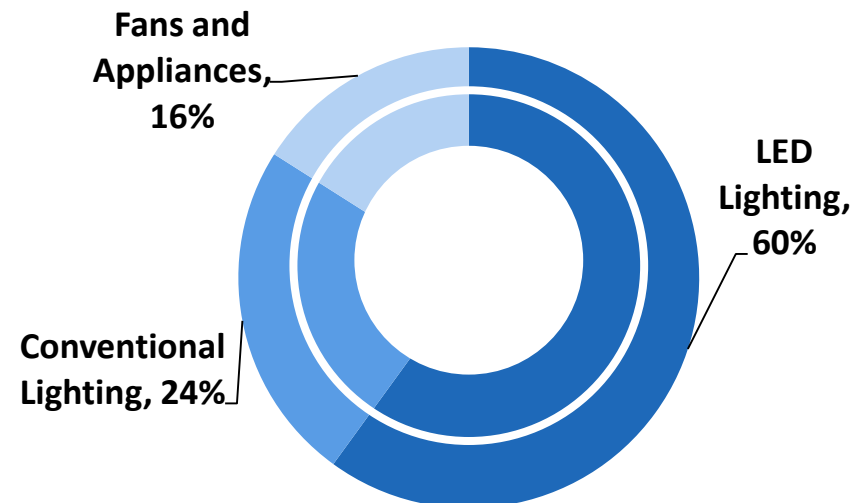
# Revenue Split FY 2018-19

**SURYA**

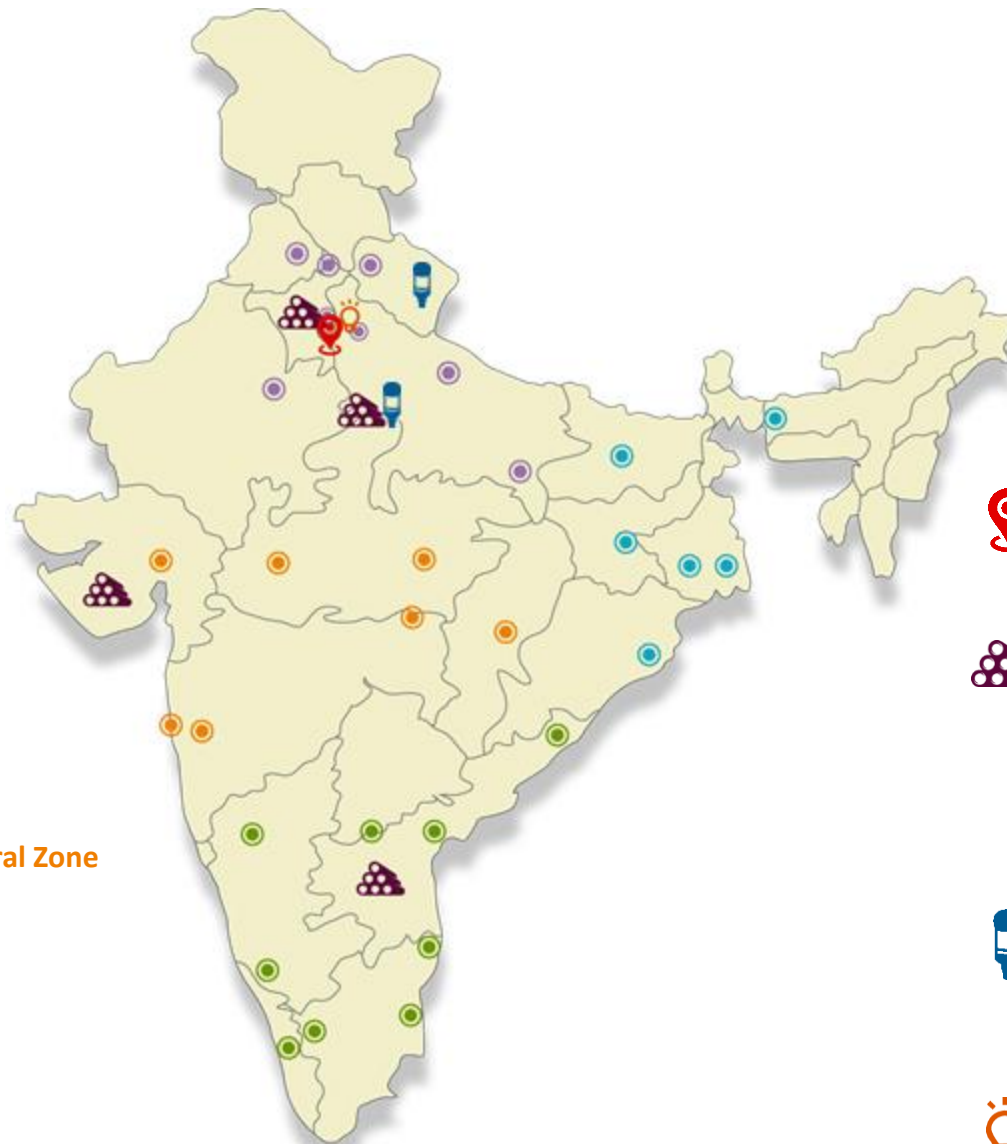
## Steel Pipes & Strips



## Lighting & Consumer Durables



Particulars (Rs. in million)	Steel Pipes & Strips Segment	Lighting & Consumer Durables Segment	Total
Revenue	44,267	15,534	59,750
% Share	74%	26%	100%



## Branches

● North Zone

● East Zone

● West and Central Zone

● South Zone



## Global presence

▶ India  
▶ Middle East ▶ Australia  
▶ New Zealand ▶ Europe  
▶ Canada ▶ Mexico  
▶ Ghana ▶ Nigeria



## Corporate Office

Delhi



## Steel Pipe & Strips Plants

- Bahadurgarh (Haryana)
- Malanpur, Gwalior (M.P.)
- Hindupur (A.P.)
- Anjar, Kutch (Gujarat)



## Lighting Plants

- Kashipur (Uttarakhand)
- Malanpur, Gwalior (M.P.)

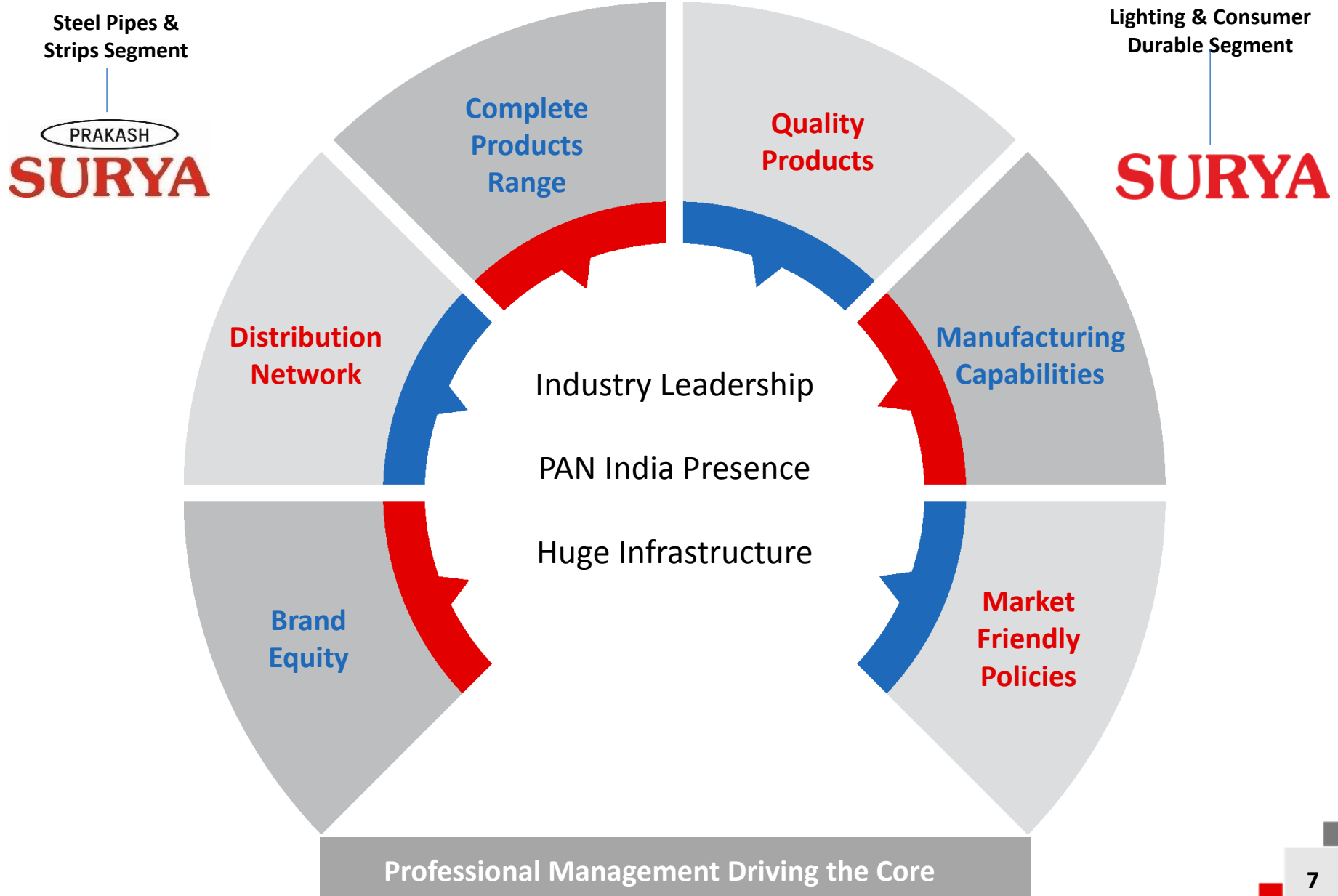


## R & D Center (STIC)

Noida

# Competitively placed to Drive Industry Leadership

**SURYA**







# Steel Pipes & Strips

**Extensive Applications**

<b>Position and Brand</b>	Company is the largest exporter of ERW Pipes and largest manufacturer of ERW GI pipes in India under <b>Brand “PRAKASH SURYA”</b>			
<b>Particulars</b>	<b>2017-18</b>		<b>2018-19</b>	
<b>Turnover (Net of Taxes) (Rs. in million)</b>	<b>35,545</b>		<b>44,267</b>	
<b>Value increase (in %)</b>	<b>36%</b>		<b>25%</b>	
<b>Volume Growth (in %)</b>	<b>20%</b>		<b>10%</b>	
<b>Plant Locations</b>	Bahadurgarh (Haryana)	Gwalior (M.P.)	Anjar (Gujarat)	Hindupur (A.P)
<b>Year of Establishment</b>	<b>1973</b>	<b>2010</b>	<b>2010</b>	<b>2017</b>
<b>Products</b>	ERW Steel pipes (GI, Black, Hollow section), Spiral, API, 3LPE coated & CR sheets			
<b>Exports</b>	More than 50 countries (UAE, Australia, Egypt, EU, Canada, US etc.)			
<b>Marketing Network</b>	Over 250 Dealers and 21,000 Retailers (B2C - 70%)			
<b>Raw materials Suppliers</b>	SAIL, JSW, Hindustan Zinc, Tata Steel, Essar Steel			
	Posco, Angang, Sngang, Zaporzhstal, Hyundai, Benxi, Anchan			
<b>Production Capacity</b>	<b>Particulars</b>	<b>Capacity (p.a)</b>		
	ERW Pipes (including GI - 2,50,000 MT)	900,000 MT		
	Spiral (including offline – 1,40,000 MT)	200,000 MT		
	CR Sheets	115,000 MT		
	3 LPE Coating	External; 1,850,000 sq mtr, Internal; 1,100,000 sq. mtr.		

# Diversified Applications Across High-Growth Sectors

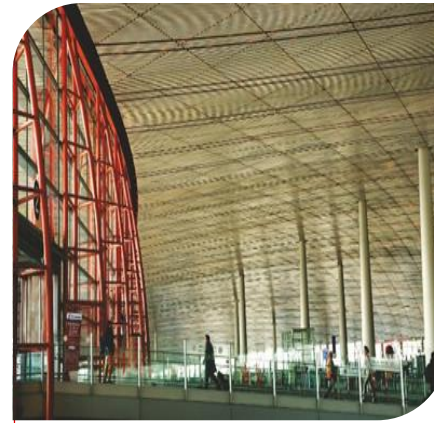
**SURYA**



**Agriculture & Irrigation**



**Fire Fighting System**



**Airport Terminal**



**Industrial applications**



**Construction**



**Oil & Gas Pipe Lines**



**Auto components**



**Stadium Structures**



## Steel Pipes

## Cold Rolled

### GI



#### Applications

- Irrigation, Agriculture
- Casing and tubing
- Hot Water/ Gas
- Plumbing, Water pipelines
- Green Houses
- Fire Fighting
- Street Light Poles
- GP Pipes
- Solar Panels
- Spur Lines

### Black



#### Applications

- Construction Works
- Fabrication
- Powder Coating
- Sign Boards
- Industrial Application
- Scaffoldings
- Poles & Towers

### Hollow Section



#### Applications

- Engineering & Architectural Structures
- Airport, Metros, Railways
- Urban Development
- Electrical Poles/ Telecom Towers
- Solar Structure

### API & 3 LPE Coated and Spiral Pipes



#### Applications

- Oil Pipelines
- Natural Gas
- Oil Well Casing
- City Gas Distribution Pipelines
- Plant Piping
- Water Pipelines - Mains, Industrial water Lines, sewage

### CR Strips / Sheets



#### Applications

- Auto Components
- Motor Stamping
- Furniture and Fittings
- Domestic Appliances
- Drums and Barrels
- Cycle Rims
- Umbrella Tubes, Rips
- Engineering Applications



**Anjar, Gujarat - ERW and Spiral**

**Est 2010**

- Spread across 92 Acres to target export markets; merged with the Company w.e.f April 2016
- Proximity to major Kandla and Mundra Ports gives strategic advantage in exports and imports
- Manufactures ERW and Spiral pipes (GI, Black, Section) and API Pipes with coating



**Hindupur, Andhra Pradesh**

**Est 2017**

- Established for manufacturing ERW (GI, Black, Section) pipes
- Proximity to premium market of South India – savings in logistic cost; eligible for tax incentives under the A.P. State Policy
- Full utilization in first full year of operation (2018-19), expansion during current year to 200,000 MTPA



## Bahadurgarh (NCR – Delhi)

Est 1973

- Spread across 55 acres, close proximity to Bahadurgarh Metro Station and KMP
- ERW pipe plant established in 1973/ Cold Rolled (CR) Sheets plant established in 1991
- Manufactures ERW pipes (GI, Black, Section), API Pipes for CGD.
- Serves NCR and North Indian market
- Continuous thrust on efficiency and cost reduction



## Gwalior (Madhya Pradesh)

Est 2010

- Spread across 51 acres, centrally located, serving UP, MP, Rajasthan and Chhattisgarh markets
- Established for manufacturing ERW pipes (GI, Black, Section)
- Eligible for state industrial incentives upto 2025
- Ample Infrastructure facilities for future expansions
- Expanding, with state of art technology, into range of Section Pipes to capture strong demand



- Installed 3LPE Coating Plant from SELMERS, Netherlands, in Anjar, Gujarat in 2018
- Established track record, obtained accreditations, certifications of ISO 9001,14001 & 18001
- Specialized API Pipe with 3LPE Coating, used in transportation of Petroleum and Natural Gas, City Gas Distribution and Water Pipelines, Industrial water Lines and Plant Piping
- High growth area - special thrust from Government on building modern infrastructure with low cost transportation
- **Strong demand from CGD and Oil and Gas Sector**
- Received Rs. 383 crores orders in Q1FY20, expecting continuous flow of orders, resulting in full capacity utilization in current year
- Savings in coating cost, Eligible for State Industrial Incentives. Higher capacity utilisation of the Spiral/ERW facilities





**Advertisement in  
Local print Media**



**The International Tube and Pipe  
Trade Fair, Germany, April 2018**



**TV Advertisement for Prakash  
Surya Steel Pipes**

- Selling with 'Prakash Surya' Brand across India via established Dealer and Distributor network.
- Strong brand leadership, historical presence, channel reach across India with strong presence in Tier II and Rural India, relationship build over decades
- Participation in events, dealer meets to engage channel partners
- Use of media, local print to build brand franchisee



# What Makes our Future Positive?

**SURYA**

- Strong capex plans by major hydrocarbon companies and robust Investments in **City Gas Distributions** - will lead to strong demand for oil and gas pipelines
- Government's focus on **agriculture and irrigation** sector will generate demands for water pipes, drainage set-ups and irrigation systems
- River linking projects to address India's water scarcity and initiatives like '**Nal Se Jal**' – **Pied Water for All** - shall drive piping demand for water transportation
- India's increasing population and urbanisation shall lead to **Infrastructure development**, affordable housing, Smart City – shall drive demand for tubes and piping
- **Strong export potential** due to Infrastructure development for Expo 2020 and FIFA World Cup 2022 in Qatar; several global oil & gas majors will drive demand for new pipelines as well as replacement of aging pipelines



**Infrastructure**



**Housing**



**Urban**



**Railway**



**Agriculture**



**City Gas**



**Fire Fighting**



**Smart City**

Surya has actively invested in developing capacities, products and distribution capabilities to capitalise on the underlying opportunities in India and abroad.

## Dubai EXPO 2020



**Dubai Frame**

## Qatar FIFA 2022



**Ras Abu Aboud Stadium**



**Museum of Future**



**Lusail Iconic Stadium**

- Largest exporter of ERW Pipes and ERW Galvanized Steel Pipes (GI) from India, targeting export of API Pipes
- Exports to over 50 countries including Middle East, Australia, Europe, Canada, Mexico, Ghana, Nigeria, among others
- Established dealer network across Gulf Region with direct presence of 'Prakash Surya' Brand.



# Lighting & Consumer Durables

# Lighting & Consumer Durables Segment – Leading by Technology and Product innovation

**SURYA**

Position and Brand	2nd Largest in Lighting – Marketing under brand “SURYA”			
Particulars	2017-18		2018-19	
Turnover (Net of Taxes) (Rs. in million)	13,833		15,534	
LED Growth (%)	45%		36%	
Plant / R&D Locations	Kashipur (Uttarakhand)	Gwalior (M.P)	Noida NCR	
Year of Establishment	1984	1992	2012	
Products	LED lights (Lamps, Street Lights, Down-lighters, Panels, Luminaires, etc.), Conventional lights (GLS, FTL, HID) and Fan & Home Appliances. Company ranked as 6th in the Fans Industry.			
Exports	To more then 40 Countries including Middle East and U.K			
Marketing Network	Over 2,500 Dealers and 2,50,000 Countrywide Retailers on <b>PAN India</b>			
Raw materials Suppliers	Hindalco, Tata , Reliance, Nichia, Mitsui, Foshan Nationstar, Dongguan, Glass Bond, MLS.			
Production Capacity (Per annum)	LED Bulbs	LED Street Lights	LED Tubes & Fittings	GLS
	90 MN PCS	3.60 MN PCS	10 MN PCS	200 MN PCS

## LEDs



**Lamps**



**Battens**



**Street Lights**



**Down Lighters**



**Fans**



**Home Appliances  
& Fittings**



**PVC  
(Pipes & Fittings)**



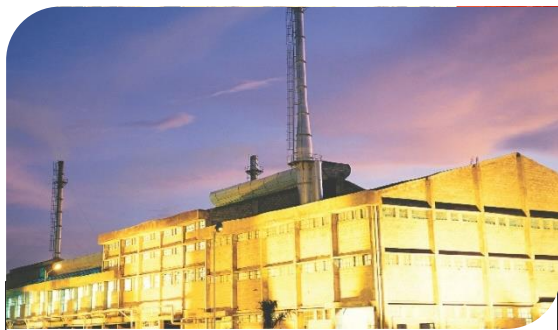
**Conventional  
Lighting**

## Consumer Durables

## Conventional Lighting

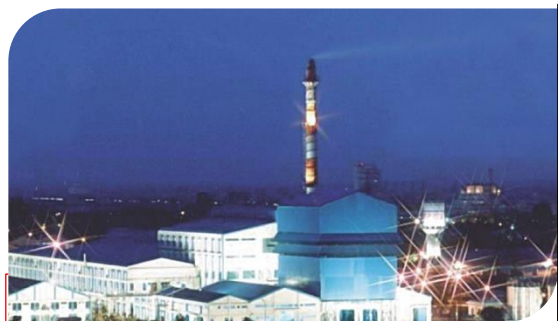


# World-class Facilities with Innovation-driven R&D Centre **SURYA**



**Kashipur**

- Manufactures LED lights (Lamps, Street Lights, Downlighters and fittings) & Conventional Lights, filaments, PCBs & Drivers



**Gwalior**

- Lighting Glass Plant, manufacturing LED lights (lamps, street lights, decorative lighting ) and conventional lights (GLS, FTL), Caps, PCBs, Drivers, etc



## **R&D – To drive the change towards Smart Lighting**

Surya Technology & Innovation Centre (STIC) - duly approved by DSIR and NABL at Noida - was established in 2011 with a focus on development of LED products.



## The inevitable changes over the past 2 years

- Exponential growth in LED Lighting across both B2C and B2B segments
- Price stabilization after steep correction in LED Lamps
- Number of light points per household increased
- Phasing out of CFL and FTL
- Premium LED Lighting range of LED Bulbs, Down-lighters, Battens, Lamps, Street Lights, Flood Lights and decorative luminaires

## SURYA's Strength

- India's 2nd largest lighting products company
- Completely backward integrated
- Cost effective and energy efficient products
- Out of 8.7 million Street Lights replaced under SLNP by EESL, Surya contributed 2.7 million,
- Out of 350.0 million LED Bulbs distributed by EESL, Surya contributed 39.5 million
- Out of 7.0 million LED Tube Lights distributed by EESL, Surya contributed 2.6 million.



- Entered into the Fan business in FY 2014
- Gained No. 6 slot in the Fan market in a short span of time
- Provides wide categories of premium decorative and colourful range of ceiling, table, pedestal, wall mounting fans and exhaust fans
- Launched Anti Dust and other new designs of energy efficient fans



- Ventured into Domestic Kitchen Appliances business in FY 2015
- Provides feature rich, contemporary range of
  - Electrical Heating Appliances like Water Heaters
  - Domestic Appliances like Room Heaters, Dry Irons, Steam Irons and Immersion Heater
  - Kitchen Appliances, Cooktop

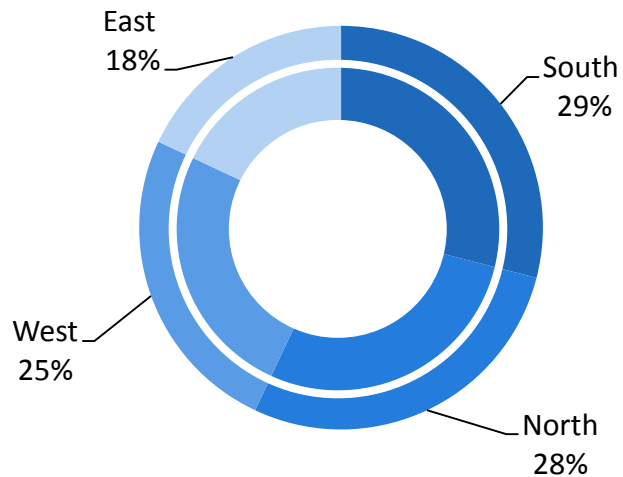




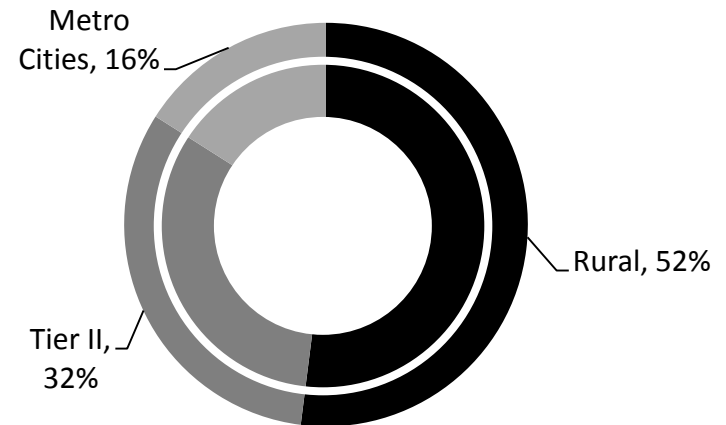
CPVC | uPVC | AGRI | SWR | COLUMN  
PIPES & FITTINGS

- 28% Revenue Growth in FY19, Rs. 481 mn as compared to Rs. 377 mn in FY18
- Applications: Water Management, Infrastructure, Housing Sector, Agriculture & Irrigation System, Domestic And Industrial Drainage System – Cold/ Hot Water Plumbing, Industrial Process Lines, Swimming Pool, Salt Water Lines etc
- Leverage existing distribution network
- Expanding product range with in-house manufacturing unit at Kashipur
- Capacity Expanded by 3,000 MTPA in May 2019, reaching upto 8,200 MTPA to augment stronger growth
- **Sizeable business opportunity with Strong Brand of 'Prakash Surya' and Distribution Network**

**Revenue by Region  
FY19**



**Revenue by Marketing  
FY19**



Leader in various states such as AP, Telangana MP, Chhattisgarh, Uttar Pradesh and Jharkhand



Second in Karnataka, Delhi, Maharashtra, Bihar, Rajasthan and Uttaranchal, among others

**1**

Strong dealer relations (50% of B2C distributors have more than 5 years of association) due to transparent and attractive policies, schemes, incentives and foreign tours

**2**

Strong trade network of 2,50,000 Retail Outlets supports scaling

**3**

Primary network is supported by a strong secondary sales network (300+ RTF & 2,500+ DSPs), which promotes effective communication with the market, engagement activities with electricians and architects

**4**

Complete product range, strong R&D and quality management teams to develop in-house solutions for specific micro markets and resolve issues timely

**5**

Decentralised branch / depot network system helps in quick logistical movements, prompt delivery and customer feedback and satisfaction

# Enhancing Brand Visibility

**SURYA**



**Principal Sponsor Rajasthan  
Royals, IPL 2019**



Scan to view the AD



**Light India Show 2018, New  
Delhi**



**Dealer Conference, Singapore  
Cruise**



**TV Advertisement, 'Golmaal  
Again' Hindi Movie**



Scan to view the AD



**Surya Water Heater – TV  
Advertisement**



Scan to view the AD



**Surya Fans Print Add with  
celebrity**

## Growth factors:

- Market reach, retail network and brand equity
- Increasing preference of luminaires against lighting – multi-fold value-addition
- Futuristic Intelligent, Smart Lighting
- 75% of organised market is dominated by 7 players including Surya
- Product basket with all types of Lighting and Electrical equipment



## Government initiatives (Focus on Energy Efficiency & Go-Green):

- Aims to change all the street lights to LED under SLNP and lighting of commercial buildings from conventional to LED's
- 'Bijli Har Ghar Yojana' (Saubhagya) to electrify millions of families in rural and Urban areas
- Affordable LED for all through EESL (UJALA)
- Railways and airports modernisation



**Futuristic Intelligent  
Smart Lighting**



# Financials

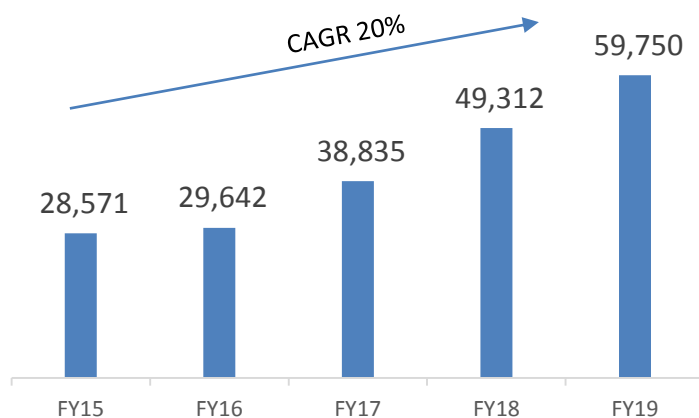


# Consistent Financial Performance – 5 Years

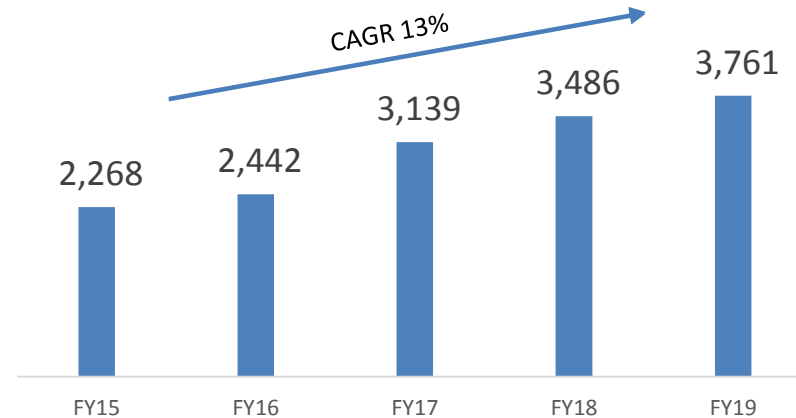
**SURYA**

(INR in million)

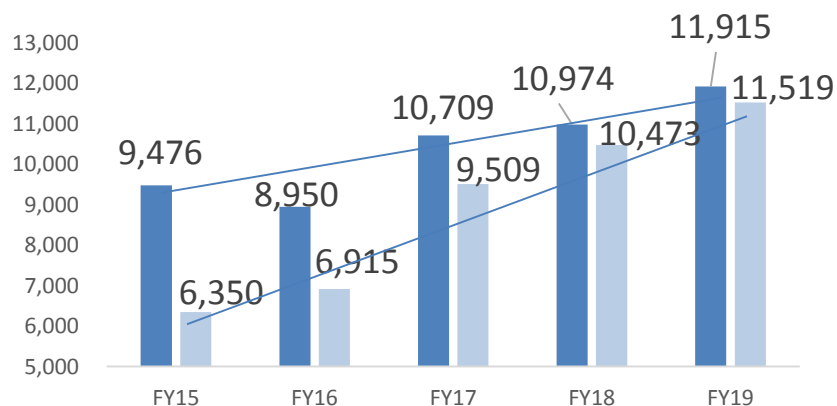
## Net Revenue



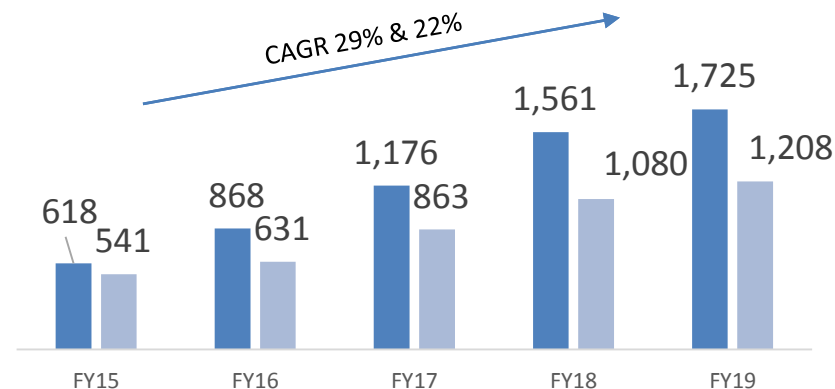
## EBIDTA



## Debt Net Worth



## Profit Before Tax Profit After Tax



Long Term Credit Rating improved from 'A-' to 'A+'. Short Term Credit Rating at 'A1', CP 'A1+'



# Steel Pipes & Strips Segment Performance Improvement

**SURYA**

(INR in million)

Particulars	FY15	FY16	FY17	FY18	FY19	CAGR%
Sales Volume (Qty in MT)	368,286	427,833	615,376	738,943	812,050	22%
Net Revenue	17,076	16,536	26,049	35,545	44,267	27%
EBITDA	879	837	1,765	2,102	2,269	27%
PBT	-122	-98	370	644	743	42%*
Net Worth	3,503	3,438	5,567	6,390	6,712	18%
Debt	5,063	5,455	7,393	7,750	7,862	12%

\* For 3 years  
Figures for FY17 and onwards are of merged entity



# Key Financial Performance FY2018-19

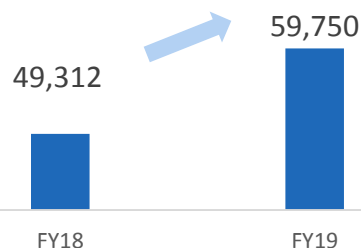
**SURYA**

(INR in million)

## Company as a whole

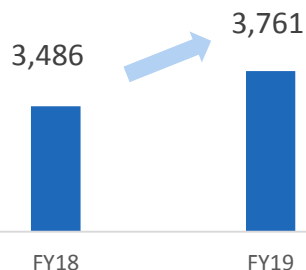
### Net Revenue

Up 21%



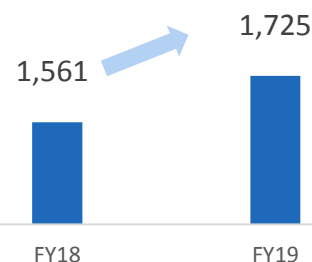
### EBIDTA

Up 8%



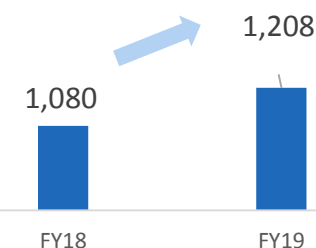
### PBT

Up 10%



### PAT

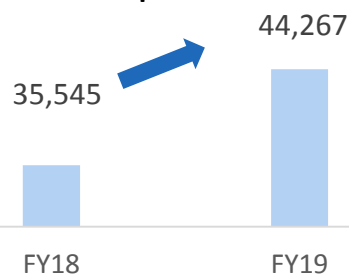
Up 12%



## Steel Pipes & Strips

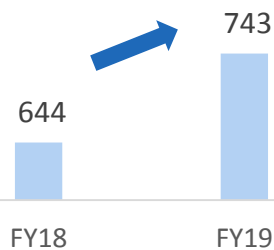
### Net Revenue

Up 25%



### PBT

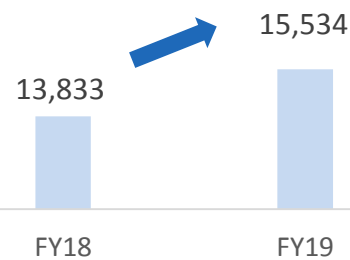
Up 15%



## Lighting & Consumer Durables

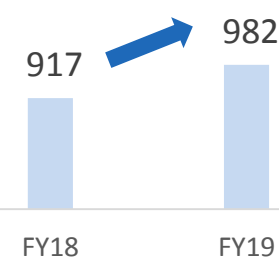
### Net Revenue

Up 12%



### PBT

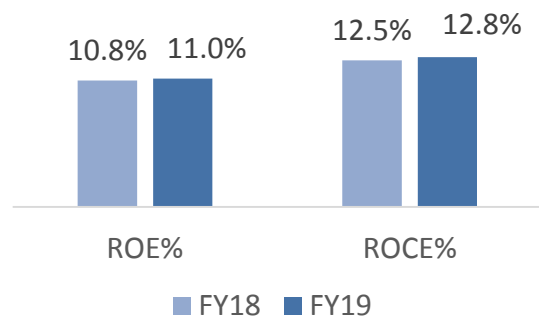
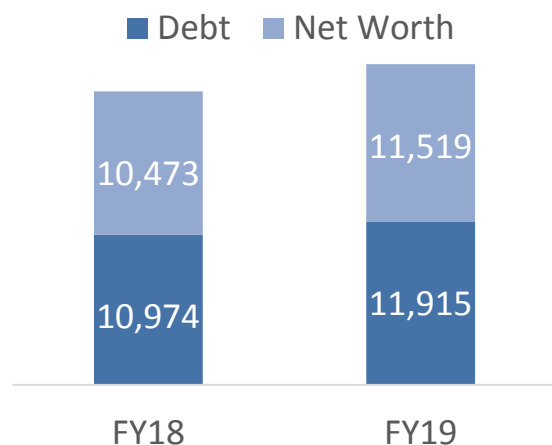
Up 7%



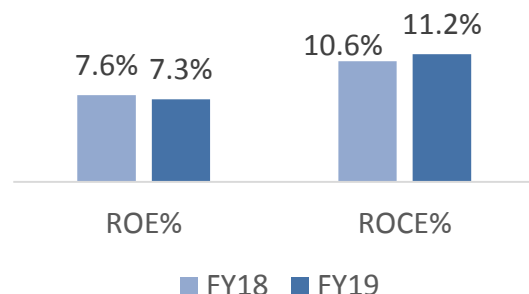
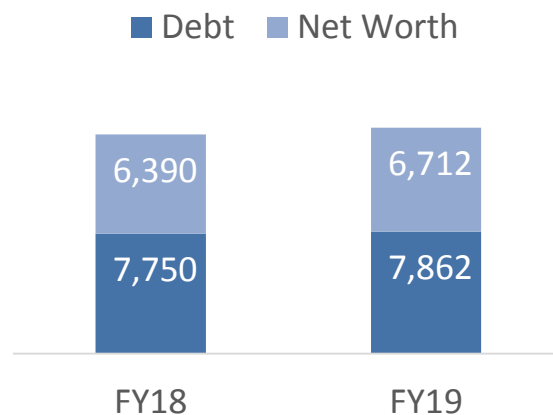
FY19 (Consolidated) includes the financials of WOS established for Odisha Street Lighting Project

# Key Financial Performance – Debt-Equity. ROE%. ROCE% **SURYA**

## Company as a whole

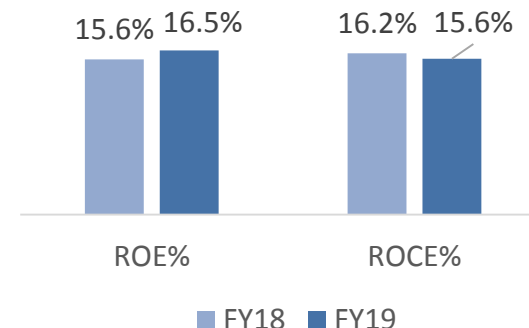
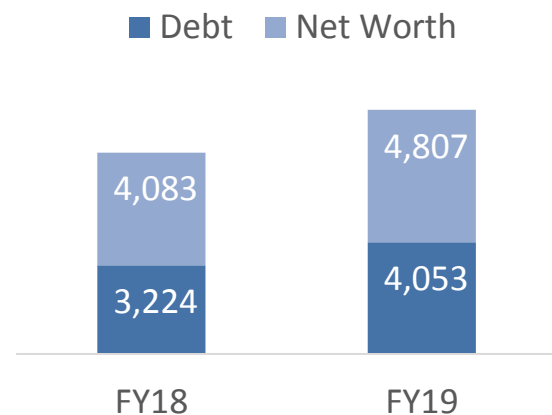


## Steel Pipes & Strips



## Lighting & Consumer Durables

(INR in million)

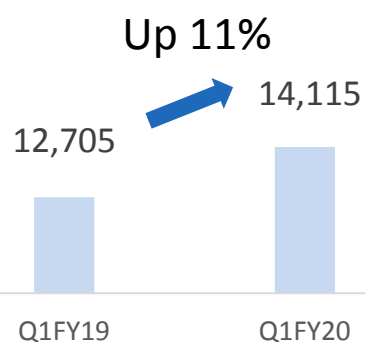


# Key Financial Performance – Q1FY20

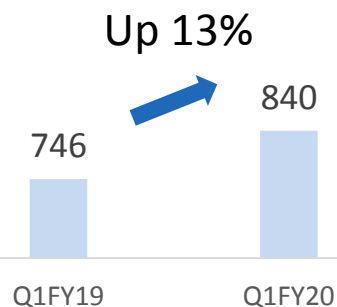
**SURYA**

## Company as a whole

### Net Revenue

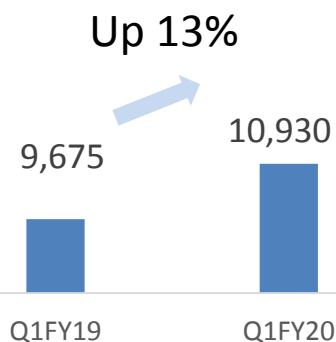


### EBITDA

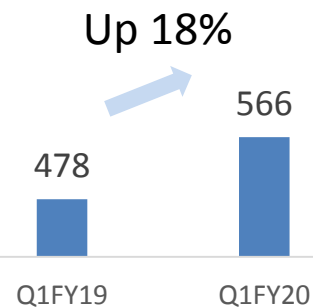


## Steel Pipes & Strips

### Net Revenue



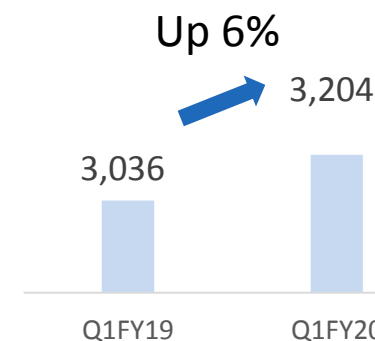
### EBITDA



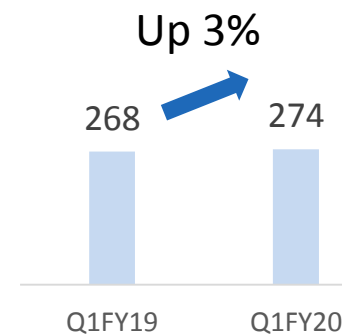
## Lighting & Consumer Durables

(INR in million)

### Net Revenue



### EBITDA

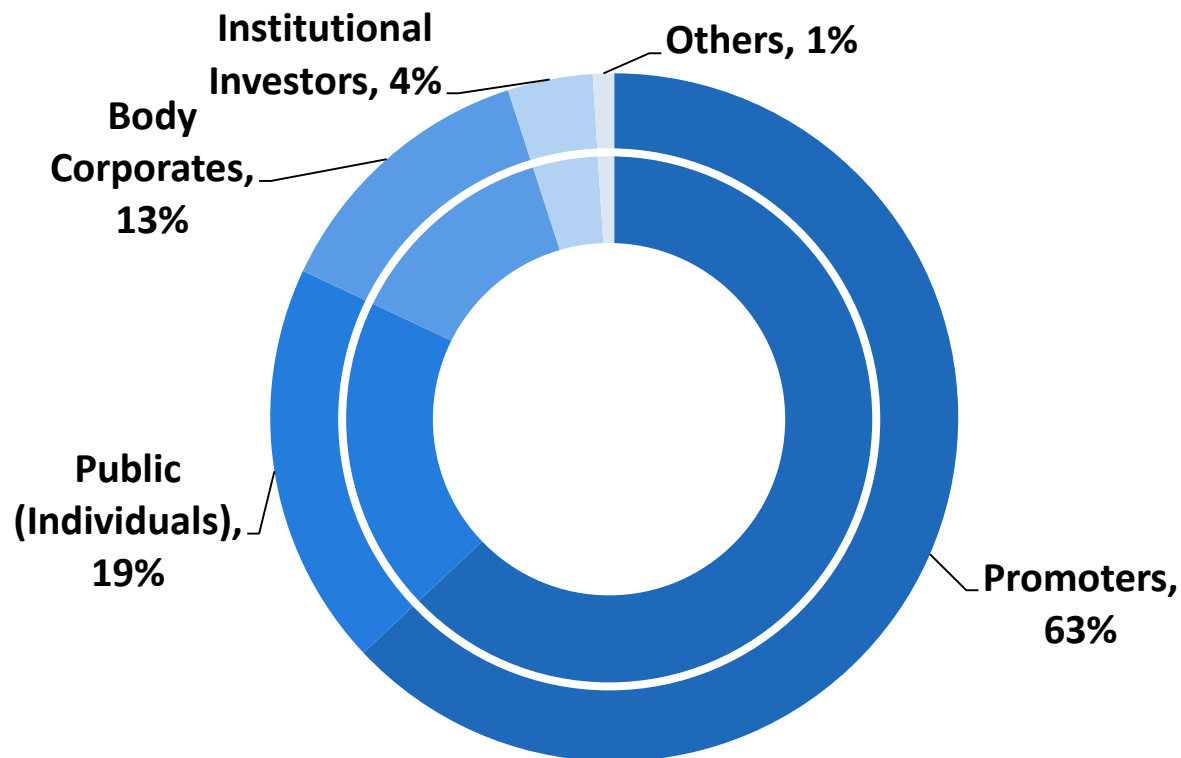


## Steel Pipes & Strips Segment

- **19% volume growth in Steel Pipes & Strips Segment**, Revenue growth at 13%, impacted by drop in steel prices. EBITDA grew by 18%
- Procured orders for Rs. 383 crores for supply of API Grade 3LPE Coated Pipes, expecting continuous flow of orders which will result in full capacity utilization during current year
- **Strong industry demand, efficiency in manufacturing cost, driving improvement in EBITDA per ton**
- **Expansion in Gwalior, M.P. and Hindupur, A.P.** of ERW Pipes, benefiting due to economies of scale and leveraging existing infrastructure

## Lighting & Consumer Durables Segment

- **33% Growth in LED Lamps with stability in pricing.** The segment growth was 15% without conventional lighting which de-grew by 19%. Market witnesses delays in projects due to elections.
- **Aggressively expanding LED Lighting product range** and continue to work towards improving productivity, automation and cost rationalization.
- **14% growth in Fans & Appliances.** Increase production capacity in PVC Pipes, augment strong growth.
- Started supplying and installing LED Street Lights in Odisha Govt project, value increases to Rs.888 mn



**Total No. of Shareholders – 24466**

**Bankers :**  
SBI, HDFC, BOB, CANARA, PNB,  
IDBI, DCB, UBI & EXIM

- Constant thrust on **Value added and Quality products in both the divisions**
- Installation of **3LPE coating pipes** unit will provide higher capacity utilization for API and Spiral pipes
- Maximize utilization of existing manufacturing facilities, operational efficiency by modernization, de-bottlenecking and adopting state-of-the-art technology and Capex rationalisation
- **Increasing spent on advertisement and publicity**
- Increase reach in metros and launching of premium categories of quality products
- Move up the value chain by penetration in LED Street Light, Batten, Down Lighters, other LED Fitting, new applications and target niche opportunities in Smart Lighting
- Strengthen engagements with marquee customers through accreditation, improvement on cost effective product mix and timely deliveries
- Aim to achieve project approvals across product categories in both the divisions
- To enhance market share on the back of shifting of Indian Economy from unorganized to organized
- **Strengthen capital efficiency through channel financing arrangement for dealers** (without recourse), Working Capital Management and thrust on ROCE and ROE improvement



**Shri J. P. Agarwal**  
Executive Chairman

Driving force behind creating Surya as one of the most reputed, trusted and successful Company in both business verticals viz. Steel Pipe & Strips and Lighting & Consumer Durables.



**Shri Raju Bista**  
Managing Director

Young, Dynamic with 33 years of age, has been the growth engine for the Company. His discipline, dedication, visionary power and relentless efforts has helped in achieving the overall development of the Company. He is President of ELCOMA. He is also the Member of Parliament.



**Smt Urmil Agarwal**  
Director

Woman director of the Company, having sound business acumen & understanding of both the businesses of the Company.



**Shri Vinay Surya**  
Whole Time Director

Possess vast experience of over 21 years in Marketing, Export, Commercial, Financial & Operational field. He has done an M.B.A. from Swinburn University, Australia.



**Shri T.S. Bhattacharya**

Ex-MD of SBI has an illustrious professional career



**Shri Ravinder Kumar Narang -**

Ex-Chairman of IOCL with vast experience in the field of Operations, Project Development & Marketing Network.



**Shri K.K. Narula**

Ex-Chief General Manager from SBI Chandigarh (LHO). He is also the Chairman of the Audit Committee.



**Shri S S Khurana**

Ex-Chairman of Railway Board and Ex-officio Principal Secretary to Government of India.



**Shri S K Awasthi**

Ex-Managing Director of PNB Capital, worked in various Senior Level Positions



**Shri Sunil Sikka**

A post graduate in Management (FMS Delhi) and an Ex-President of Havells (India) Limited & ELCOMA. During his tenure, he led multiple initiatives to accelerate growth in marketing of consumer electrical and lighting in India



**Shri Kaustubh N Karmarkar –**

**Whole time Director, with** vast experience of over 21 years in the field of Management & Human Resources and Planning



# Key Managerial Personnel's (KMPs)

**SURYA**



**Shri R.N. Maloo**

Executive Director  
& Group CFO

A qualified CA with 33 years experience in Corporate Affairs, Finance, Commercial & Taxation. He held CFO positions in renowned companies and also in CA practice as partner with M/s Kalani & Co, Jaipur.



**Shri Tarun Baldua**

CEO – Steel Operations

A qualified Chartered Accountant with 34 years of experience in Commercial, Operations and Administration of various businesses across industries.



**Shri Ramanjit Singh**

CEO – Lighting  
Operations

A qualified MBA-operation with 34 years of experience in Operational and served on the post of Sr. Director at Philips India. He led multiple initiatives to accelerate innovation & growth in lighting industry.



**Shri B.B. Singal**

Sr. V. P.  
& Company Secretary

A qualified CA, Company Secretary and Cost Accountant having a rich experience of over 24 years in Secretarial Function, Corporate Laws, Accounts, Direct Tax & Investor Relationship.

# Clients & Customers

**SURYA**



INDIAN OIL CORP. LTD.



**Shell**



A Navratna Company



दिल्ली मेट्रो रेल कॉर्पोरेशन लिमिटेड  
Delhi Metro Rail Corporation Ltd



INDRAPRASTHA  
GAS LIMITED



GAIL (India) Limited



**Marubeni**



**LARSEN & TOUBRO**



**ADANI**



This presentation does not constitute an offer from Surya Roshni Limited to any party and the information contained herein will not form the basis of any contract. Neither Surya Roshni Limited nor any of its shareholders, directors, employees, agents or representatives makes any warranty or representation as to the accuracy or completeness of the information contained herein.

This Presentation contains forward-looking statements about the business, financial performance, skills, and prospects of the Company. Statements about the plans, intentions, expectations, beliefs, estimates, predictions or similar expressions for future are forward-looking statements, which should be viewed in context of many risk issues and events that could cause the actual performance to be different from that contemplated in this Investor Presentation but not limited to, the impact of changes in oil, steel prices worldwide, exchange rates, technological obsolescence and domestic, economic & political conditions. We cannot assure that outcome of this forward looking statements will be realized. The Company disclaims any duty to update the information given in the presentation.

# Thank You

## Surya Roshni Limited

### Regd. Office

Prakash Nagar, Sankhol Bahadurgarh Distt. Jhajjar, Haryana: 124 507

**CIN: L31501HR1973PLC007543**

### Corporate Office

Padma Tower - 1, Rajendra Place, New Delhi - 110008 (INDIA)

**Ph: +91-11 47108000**

**Fax no: +91-11 25789560**

### Website

[www.surya.co.in](http://www.surya.co.in)

### Contact Detail

**Sushil Singhal: +91 9871179555**

**Tarun Goel: +91 9810248348**