



# BIGBLOC CONSTRUCTION LIMITED

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**NXTBLOC**  
Autoclaved Aerated Concrete Blocks

12<sup>th</sup> August, 2025

To,  
BSE Limited,  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Fort,  
Mumbai - 400001  
**Script Code: 540061**  
**ISIN :INE412U01025**

To,  
National Stock Exchange of India Limited,  
Exchange Plaza, C-1, BLOCK G,  
Bandra-Kurla Complex, Bandra (E),  
Mumbai - 400051  
**Symbol: BIGBLOC**  
**ISIN : INE412U01025**

Dear Sir/Madam,

**SUB: Investor Presentation pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

In accordance with Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Investor Presentation on Unaudited Financial Results for the Quarter ended 30<sup>th</sup> June, 2025 and other business matters.

The above information will also be made available on the website of the Company [www.bigbloc.in](http://www.bigbloc.in)

Kindly take the same on your records.

Thanking you.

Yours Faithfully,  
**For BIGBLOC CONSTRUCTION LIMITED**



**Mohit Narayan Saboo**  
**Director & Chief Financial Officer**  
**DIN: 02357431**

**Encl:** Investor Presentation



**Bigbloc Construction**  
(BSE: 540061 | NSE:BIGBLOC)

**Q1 FY26**  
**Earnings Presentation**

# Consolidated Business Overview

Bigbloc Construction: One of the Largest AAC Blocks Manufacturers in India

## NXTBLOC<sup>®</sup>

### Autoclaved Aerated Concrete Blocks

#### Manufacturing

AAC blocks, a high-quality, lightweight, and energy-efficient building material known for its strength, insulation and fire resistance

Plant: Umargaoan, Kapadvanj, Wada

Total Capacity: 10,50,000 CBM p.a.

#### Products:

- AAC Fly Ash Blocks
- AAC Sand Based Block

#### Applications:

- Residential
- Commercial
- Industrial
- Infrastructure

#### Benefits:

- Light weight
- Thermal insulation
- Soundproof
- Fire resistance
- Eco-friendly

## ZMARTBUILD WALL<sup>®</sup> BY NXTBLOC

### AAC Wall Panel

#### Manufacturing

AAC wall panels are composite materials made of cement, lime and silica sand, reinforced with a two-way welded steel mesh

Plant: Ramosadi

Total Capacity: 2,50,000 CBM p.a.

#### Products:

- 8 to 20 Feet long AAC Wall Panels

#### Applications:

- External and internal non-load bearing walls, roof and floor for:
- Residential
  - Commercial
  - Industrial

#### Benefits:

- Corrosion protected
- Steel reinforced
- Lightweight
- No plaster required
- No coping required
- No bond required

## NXTFIX<sup>®</sup> NXTPLAST<sup>®</sup>

### Construction Chemicals

#### Trading

Construction chemicals, includes semi-premix high-quality mortar for AAC block jointing and bonding and ready-mix cement plaster

Upcoming Product: NXTGRIP (Tile Adhesive)

#### Products:

- "NXTFIX" Semi-premix Mortar

#### Applications:

- Jointing of AAC Blocks
- Bonding of AAC Blocks

#### Benefits:

- Superior strength
- Water retention
- Stability

#### Products:

- "NXTPLAST" Ready Mix Cement Plaster

#### Applications:

- External wall plastering
- Internal wall plastering

#### Benefits:

- High coverage
- Premixed
- Minimum cracks

21.5%

5Y Revenue  
CAGR

24.6%

5Y EBITDA  
CAGR

2.1%

ROE  
(FY25)

5.4%

ROCE  
(FY25)

1.3x

Net Debt to Equity  
(FY25)

INR 2,246

Million  
(Revenue FY25)

2,000+

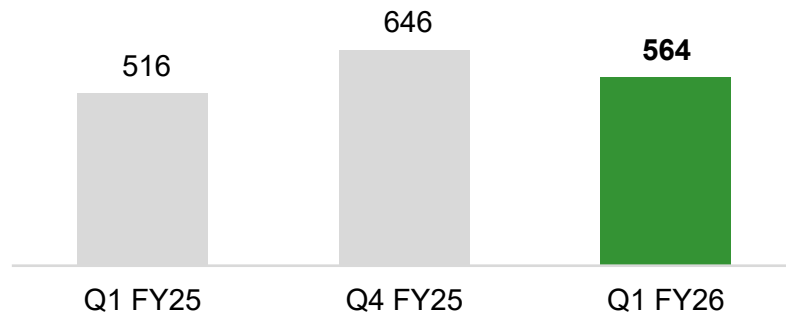
Projects  
Executed

1,500+

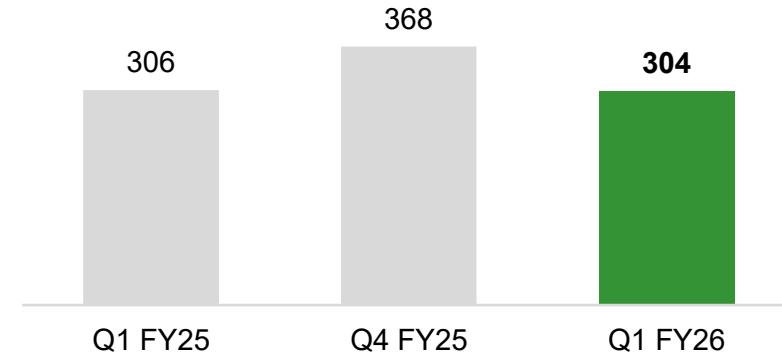
Project  
Pipeline

# Consolidated Financial Highlights Q1 FY26

## Revenue from Operations

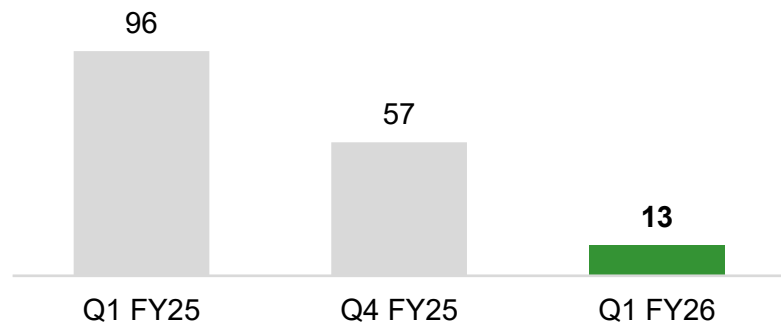


## Gross Profit

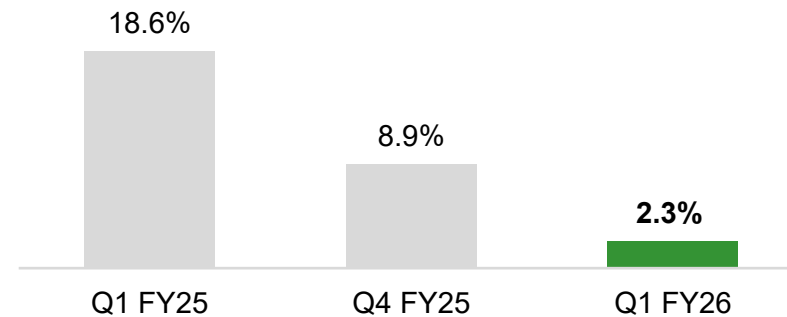


*Rs. Million*

## EBITDA

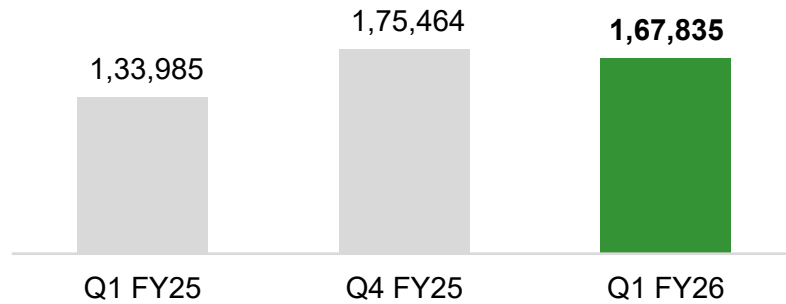


## EBITDA Margin

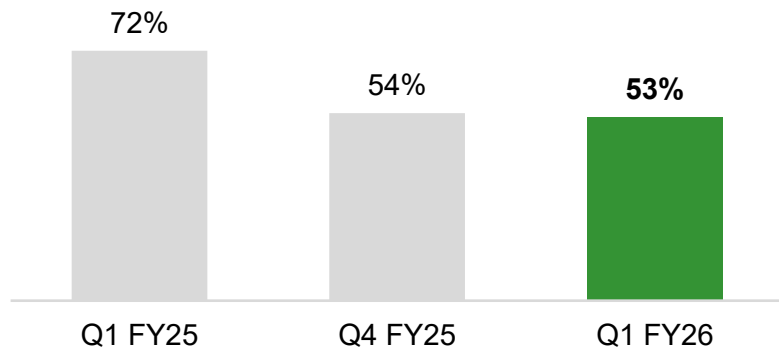


# Volume, Capacity Utilisation and Revenue Mix

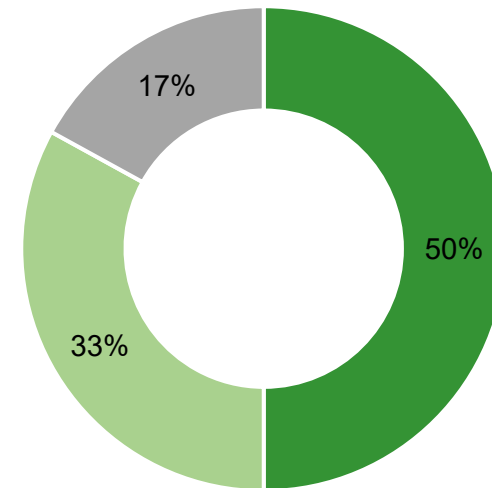
AAC Blocks Sales Volume (CBM)



Capacity Utilisation



Customer Revenue Mix FY25



■ Dealers ■ Builders, Contractors, Individuals and Industrial ■ Corporates

# Chairman and Executive Director Message

“For the first quarter of FY2026 Bigbloc Construction reported consolidated Revenue from Operations of Rs. 564 million, reflecting a growth of 9.3% year-on-year. This growth was driven by higher sales volumes, which increased 25.3% compared to the same period last year. However, the growth in volumes was partially offset by lower average realisations.

The quarter also saw seasonal moderation in activity influenced by the post-festive demand slowdown, the onset of monsoon and a softer real estate sector, a key demand driver for our products which affected the near-term growth momentum.

On profitability, Gross profit for the quarter was Rs. 304 million, with a margin of 53.9%. EBITDA was Rs. 13 million, with a margin of 2.3%. Margins were impacted by softer pricing, seasonal lower demand and lower capacity utilisation. With demand expected to normalise in the coming quarter, we expect improved operating performance going forward with higher capacity utilisation and the commissioning of new product lines.

The consolidated capacity utilisation for the quarter was 53%. While utilisation was marginally lower than the previous quarter, early signs of demand recovery are visible in the current period and we expect utilisation levels to improve from Q2 FY2026 as construction activity picks up post-monsoon. Additionally, AAC wall panel production is seeing a gradual ramp-up, supported by market awareness and the process of securing final products certifications that will enable broader adoption.

On the strategic front, the Company remains on track to commence manufacturing of construction chemicals at the Umargaon facility in the next quarter, further diversifying its product portfolio. Furthermore, the contribution of renewable energy to total power consumption has increased to 26% from 22% in the previous quarter, reflecting our commitment to sustainable operations.

Looking ahead, we remain focused on increasing capacity utilisation, expanding market penetration for AAC wall panels and bringing new product lines to market. With the anticipated recovery in construction activity post-monsoon, we remain confident of delivering improved performance in the coming quarters.”



Mr. Narayan Sitaram Saboo



# Bigbloc Investment Case (1/2)

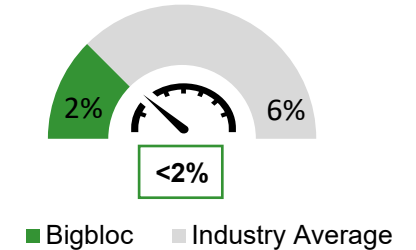
## 1. Market Leadership

- One of the largest AAC Block manufacturers in India with a **total capacity of 13,00,000 CBM p.a.**
- Strong supply chain network spread across **9 cities in 4 states**
- Consistently maintains a **rejection rate of less than 2%**, significantly lower than the **industry average of 4–5%**, driven by stringent quality control processes and automation-led manufacturing

Capacity (CBM P.A)



Rejection Rate



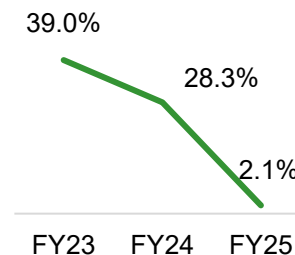
## 2. Diverse Product Portfolio and Client Base

- Expanding product range including **AAC Blocks, AAC Wall Panels, jointing mortar and construction chemicals**, catering to the evolving needs of the construction industry
- Clientele expands to over 100 realtors**
- Includes prominent names in the **residential, commercial and hospitality** sectors such as **Lodha, L&T and Oberoi**

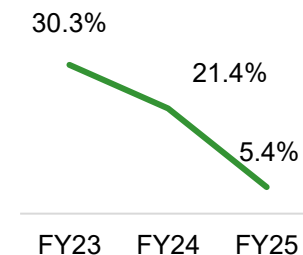
## 3. Strong Financial Performance

- Revenue CAGR of 21.5%** and **EBITDA CAGR of 24.6%** over the **last five years**, highlighting consistent growth potential
- Return on Equity of 2.1%** and **Return on Capital Employed of 5.4%** in FY2025
- Net Debt to Equity at 1.3x**, reflecting ongoing investments in capacity expansion and future growth

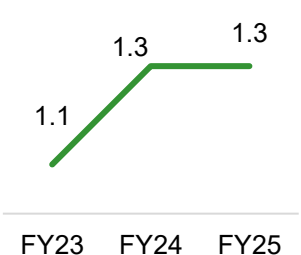
ROE



ROCE



Net Debt to Equity



# Bigbloc Investment Case (2/2)

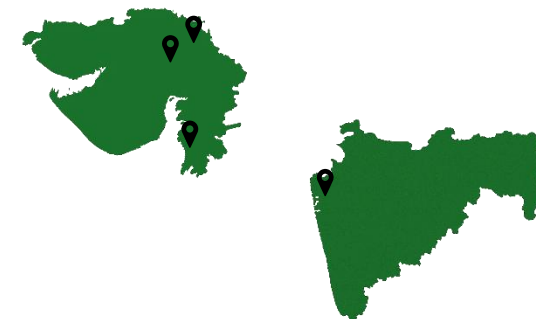
## 4. Proven Track Record and Operational Excellence

- **Over 2,000 projects executed**, showcasing the company's ability to deliver high-quality products on time and at scale
- Notable large-scale developments includes projects such as **Palava Township by Lodha Group** and **Crescent Bay by L&T**
- **4 manufacturing facilities** strategically located in **Gujarat and Maharashtra** to ensure cost-effective distribution and logistics efficiency

Pallava Township



Crescent Bay



Eco  
Friendly



Reduces CO<sub>2</sub>  
Emission



Uses Less  
Energy



Recycled  
Fly Ash

## 5. Competitive Advantage through Sustainability

- AAC blocks are **100% eco-friendly**, reduce **CO<sub>2</sub> emissions by 30%**, and use **60% less energy** during production
- **Actively recycles fly ash**, contributing significantly to environmental conservation
- **Only company in the AAC industry generating carbon credits**, aligning with global and national efforts to reduce carbon footprints in construction

## 6. Industry Dynamics and Government Support

- AAC block market projected to grow from **INR 4,000 Cr in 2023 to INR 10,000 Cr by 2027**, driven by rising demand for sustainable construction materials
- Government focus on **urbanization and green building regulations** is creating a favorable ecosystem for AAC adoption across construction industry
- **INR 57,732 Cr** allocated under **PMAY schemes in Union Budget 2025–26**, expected to drive demand for eco-friendly building materials like AAC blocks

AAC Block Industry\*





# Consolidated Income Statement

INR Million	Q1 FY26	Q4 FY25	Q-o-Q	Q1 FY25	Y-o-Y
Revenue from Operations	564	646	(12.7)%	516	9.3%
Operating Expenses	551	588		420	
EBITDA	13	57	(77.5)%	96	(86.6)%
EBITDA Margins (%)	2.3%	8.9%		18.6%	
Depreciation	41	40		31	
Finance Cost	43	36		29	
Other Income	12	16		7	
PBT	(59)	(3)	nm	43	nm
Taxes	(10)	(0)		13	
PAT	(50)	(3)	nm	30	nm
PAT Margins (%)	(8.8)%	(0.5)%		5.8%	
Earnings Per Share (EPS)	(0.23)	0.07		0.62	

# Strategic Growth Initiatives

1

## Expansion into New Geographical Markets

Acquired **57,500 sq. mts.** of land in **Madhya Pradesh** to expand AAC Blocks business in **central India**

2

## Investment in Research and Development

Driving process innovation through R&D by **adopting automation across new and existing plants** to improve control and efficiency

3

## Product Diversification

Ventured into **AAC Wall Panels** with a **first-mover advantage** and upcoming **NXTGRIP tile adhesive** under construction chemicals

4

## Customer Relationship Management

Strengthening service **delivery through an in-house truck fleet**, enabling timely dispatch, reduced delays and faster response to customer needs

5

## Talent Acquisition and Development

Building a skilled workforce by attracting top talent and **investing in training programs** to drive innovation, project execution and long-term growth

# Brand Proposition



AAC blocks, marketed under the brand 'NXTBLOC', offer an ideal combination of **strength, lightweight structure, thermal insulation, sound absorption and fire resistance**

Manufactured using natural and non-toxic raw materials, **NXTBLOC is 3x lighter than conventional bricks and weighs just a third of traditional clay brick structures**

This leads to a **20% reduction in steel consumption** and enables construction to be completed up to **4x faster**



NXTFIX mortar is a semi-premix high-quality mortar for **the jointing and bonding of AAC blocks**

NXTFIX mortar semi-premix **consists of cement, graded sand and specialized polymers** which combine to give superior **strength, water retention and stability**

NXTFIX mortar **only requires the addition of water before application** to prepare the product for use, **reducing the hassle of measuring and maintaining** various individual elements to create a conventional mortar



NXTPLAST Ready Mix Plaster is **a ready mix cement plaster with high-quality polymer additives** to substitute for the traditional site mix wall plaster process

The application method requires **mixing of water before application** and the mix is ready for plastering

NXTPLAST Ready Mix Plaster **can be used for both external and internal plastering**

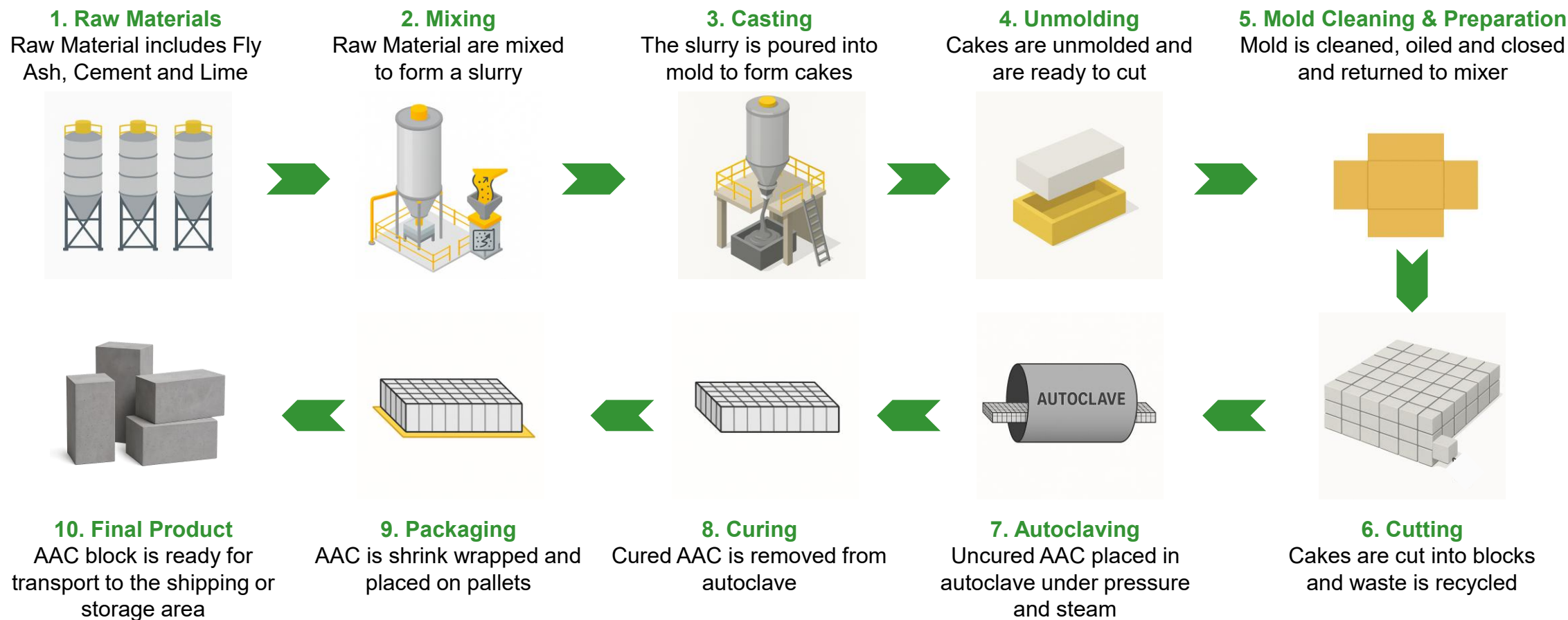


A **Co-branded product** under Joint Venture with **Siam Cement Group International**

AAC wall panels are composite material **consisting of cement, lime and silica sand**. These panels **use two-way welded steel mesh as reinforcement**

AAC wall panels are used for **external and internal non-load bearing walls, roof, floor** for commercial, industrial and residential buildings

# Manufacturing Process: AAC Blocks



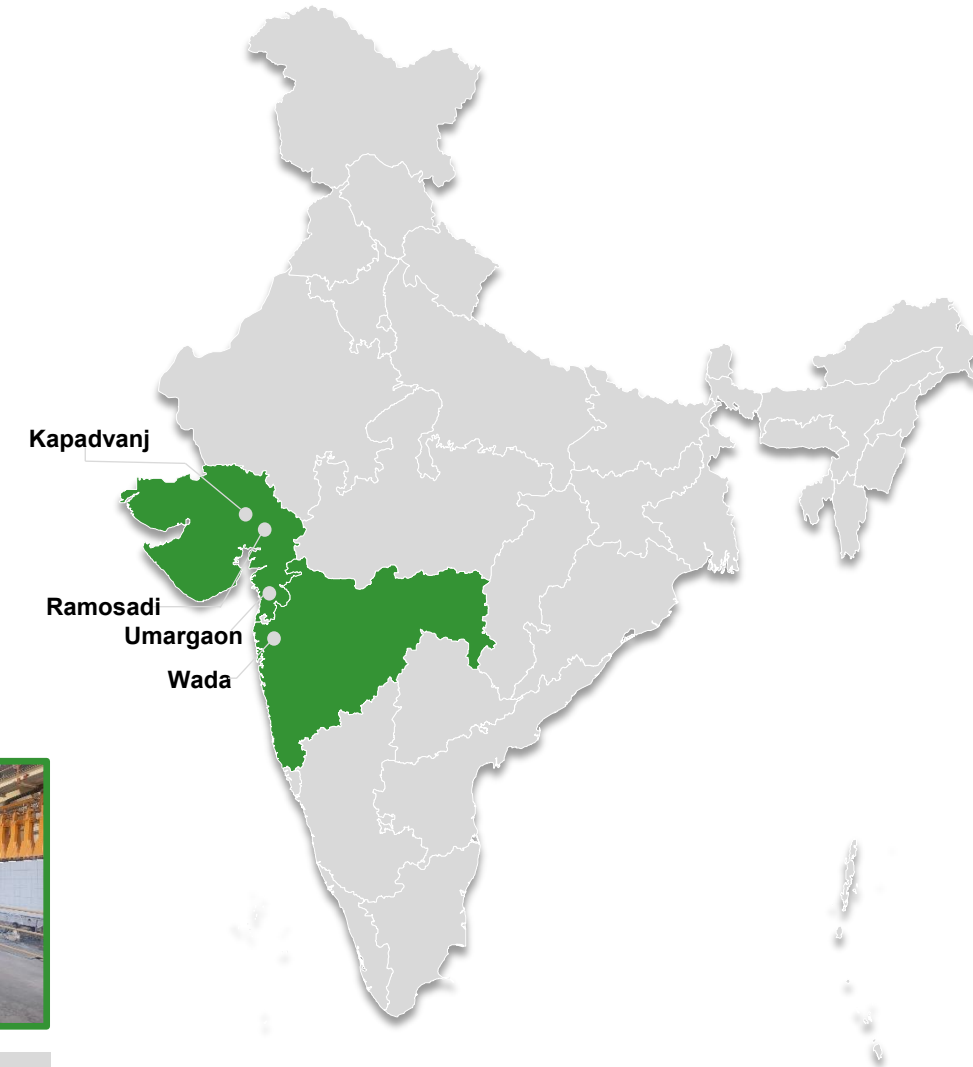
**AAC Block Applications**  
Used in construction activities for residential, commercial and infrastructure projects



**Construction Chemical Applications**  
“NXTFIX” is a semi-premix high-quality mortar used to joint and bond the AAC Blocks

# Manufacturing Platform

	Umargaon, Vapi, Gujarat	Kapadvanj, Ahmedabad, Gujarat	Wada, Palghar, Maharashtra	Ramosadi, Kheda, (JV) Gujarat
Products Manufactured	AAC Blocks	AAC Fly Ash Blocks & Sand Based Blocks	AAC Blocks	AAC Blocks & AAC Wall Panels
Capacity (CBM/ P.A)	3,00,000	2,50,000	5,00,000	2,50,000
Carbon credit (Units / P.A)	60,000 to 65,000	50,000 (registration under process)	50,000 to 60,000 (Potential)	50,000 to 60,000 (Potential)



Kapadvanj



Umargaon



Ramosadi



Wada

# Clients Diversified Across Residential, Commercial and Hospitality

## Real Estate



## Construction



## Cement



## Government Entities





# Leadership Team



**Mr. Narayan Sitaram Saboo**

**Chairman and Executive Director**

*He has a 34 years of experience in management and operation of Textile Business and 10 years in AAC Block Business. He Holds a degree of Bachelor of Laws (LLB). Providing industry-wise leadership and management strategy are his key areas of expertise*



**Mr. Naresh Sitaram Saboo**

**Managing Director**

*He has experience of over 25 years in Textile Business and 10 years of experience in AAC Block Business. He has vast experience in providing strategic direction in selection of technology and machineries in setting up new manufacturing facilities*



**Mr. Mohit Narayan Saboo**

**Director and CFO**

*Experience of 7 years in Corporate Taxation, Finance and Accounts. He is a Chartered Accountant by qualification. Associated with the company since 2012 and responsible for handling work related to Corporate Finance and Accounting, Secretarial and legal issues*



**Mr. Manish Saboo**

**Promoter**

*With over 10 years of experience working as a Commercial Manager, he is responsible for smooth project delivery and coordination. He has done his Masters in finance from Nottingham London.*



**Mr. Sachit Gandhi**

**Non Executive-Independent Director**

*With over 7 years of experience in Finance, Mr. Sachit Gandhi, Chartered Accountant by profession brings in- depth knowledge and skills to the Board that enables to make sound financial decisions for the betterment of the Company*



**Ms. Samiksha Nandwani**

**Non Executive-Independent Director**

*With over 9 years of experience in Merchandising and Marketing, she adds value to the Company by providing expertise in Marketing. She holds a Bachelor's degree in Marketing from Veer Narmad South Gujarat University*



**Mr. Dishant Jariwala**

**Non Executive-Independent Director**

*With over 6 years of experience, Mr. Dishant Jariwala's contribution to the Company's graphic designing and publishing system team has been noteworthy. He holds a Bachelor's degree in Chemical Engineering from SCET Engineering College*



Audit Committee



CSR Committee



Nomination and Remuneration Committee



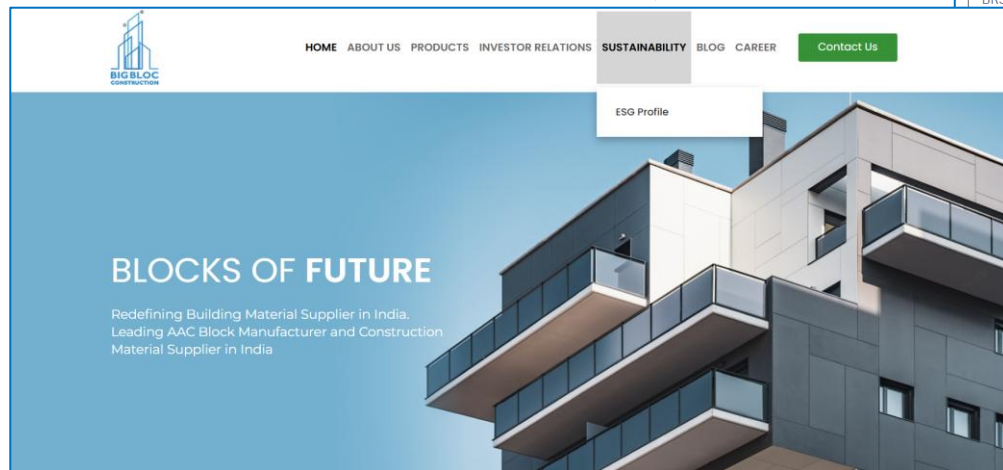
Stakeholder Relationship Committee



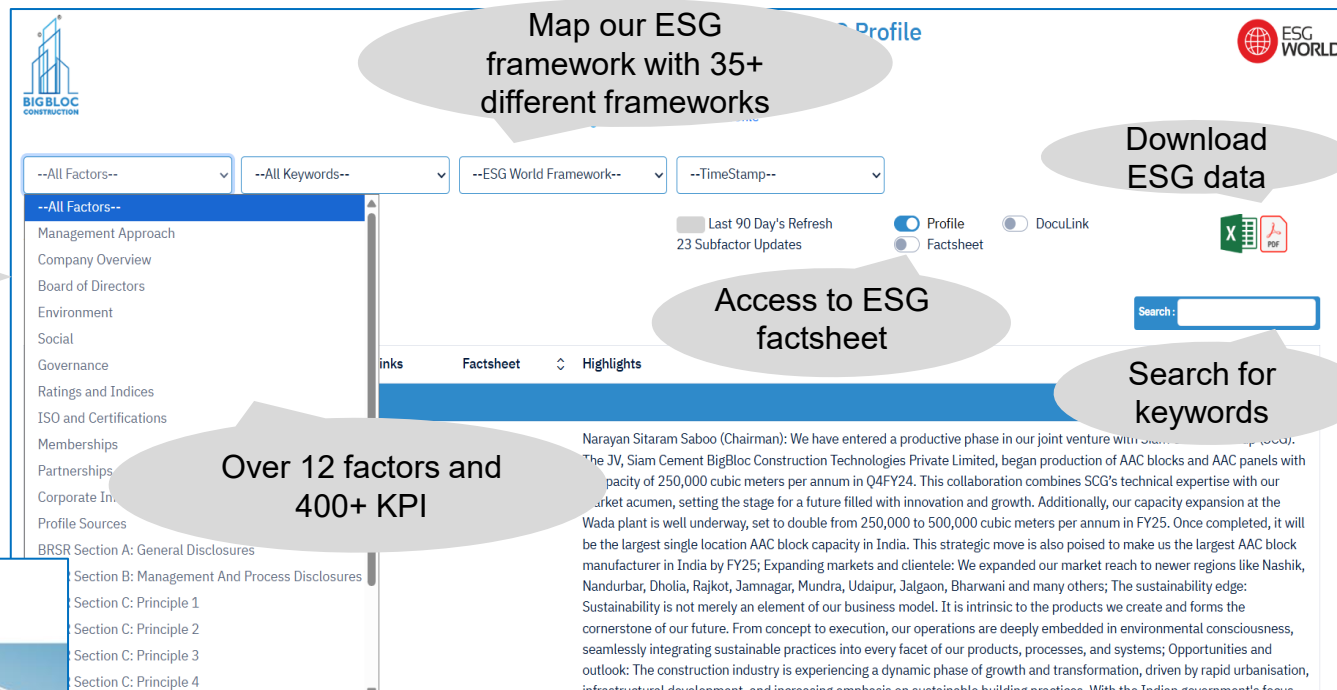
Risk Management Committee

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## For Further Information Please Contact:



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**Churchgate**  
**Investor Relations**

**Abhishek Dakoria / Jatin Babani**

Investor Relations Advisor

[bigbloc@churchgatepartners.com](mailto:bigbloc@churchgatepartners.com)

### Registered Office

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