

September 15, 2025

The Manager - Listing Department,

National Stock Exchange of India Limited,

Exchange Plaza, NSE Building,

Bandra Kurla Complex,

Bandra East,

Mumbai- 400 051

The General Manager - Listing Department,

Email Id: akgurnani@polyplex.com

BSE Limited

Phiroze Jeejeebhoy Towers,

Dalal Street,

Mumbai- 400 001

SYMBOL : POLYPLEX BSE Scrip Code : 524051

Dear Sir(s),

Sub: Regulation 30 of SEBI (LODR) Regulations, 2015

Ref: 40th Annual General Meeting Presentation.

We are pleased to enclose herewith a copy of the presentation made at the 40th Annual General Meeting of the Company held on September 15, 2025.

A Copy of this presentation is also being posted on Company's Website i.e. www.polyplex.com.

Thanking you,

Yours faithfully, For Polyplex Corporation Limited

Ashok Kumar Gurnani Company Secretary

Encl: as above

Polyplex Corporation Limited

CIN: L25209UR1984PLC011596



Polyplex Corporation Limited

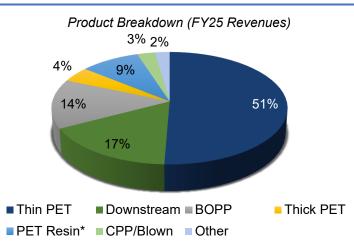
2024-25 Annual General Meeting of Shareholders September 15, 2025

Polyplex at a Glance

- Integrated and diversified manufacturer of plastic film substrates including BOPET (thin & thick), BOPP, CPP and Blown PP / PE
- Wide offering of specialty, innovative and differentiated products across a variety of packaging, electrical & electronic and other industrial applications
- Unique value proposition of on-shoring, off-shoring and near-shoring for a global customer base, while maintaining cost leadership
- Superior sales & distribution network and strong technical support in key demand centers driving deep customer relationships

Unique Global Business Model... Fully Integrated Strong R&D and Upstream and **Application Development** Downstream Capability Capabilities **POLYPLEX**, 37 Years of Operation 7 State-of-the-Art At the Forefront Manufacturing of Sustainability Facilities in 5 and Circular Countries **Economy** Exceptional Onshore Sales and Distribution Network in Asia. ~2,735 Customers, **Europe and North** ~86 Countries America

...With a Diverse Product Profile...



Packaging	Industrials		
Food & Beverage	Electrical & Electronic		
Textile Bags	Building & Construction		
Beauty, Personal & Home Care	Film for Liners, Labels, PV and LiB		
Healthcare & Pharma	for EV Digital		

Success Enablers

Polyplex is the ONLY Player to Combine Key Attributes.....Resulting in Resilient and Superior Margins

Global and Integrated Manufacturing Set-up

Well placed to deliver sustained growth



Continued Focus on Operational Efficiencies and Costs

Competitive Cost Structure on Delivered basis



Diversified and
Differentiated Product
Portfolio

Wide range of Portfolio



Track Record of Profitable Growth and Cash Flow Generation

Prudent Capital Deployment



Multifarious and Demanding Customer Base Served by an International Sales & Distribution Network

Servicing customers world over



Focus on ESG (Environmental, Social and Governance)

Embracing Sustainable Products & Practices

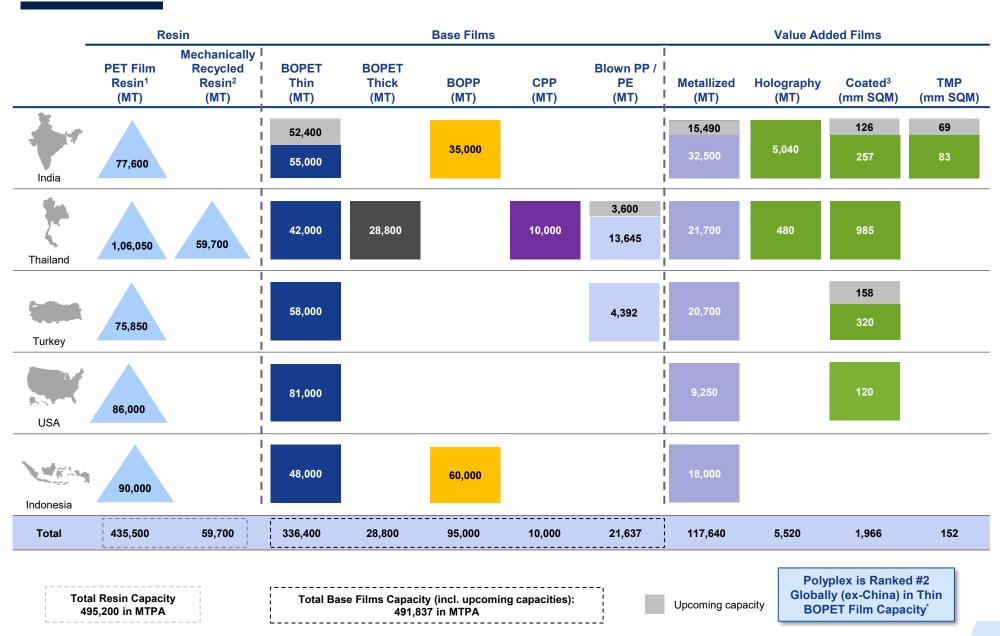




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A Self-Contained Integrated Manufacturing Capacities Across Geographies

Ability to provide a comprehensive suite of products in each manufacturing location and an entrenched sales & distribution network in major demand centers ensure a reliable supply chain



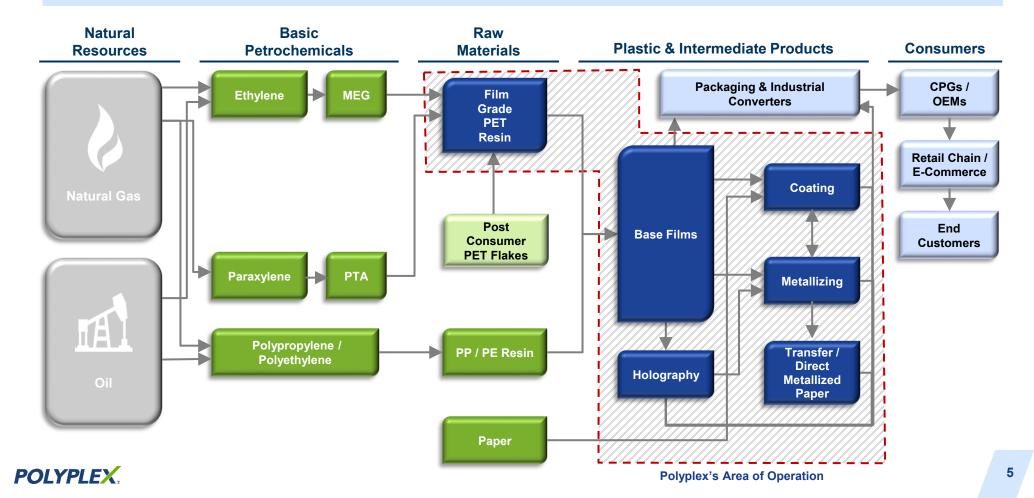




Integrated Manufacturing Has Broadened Product Portfolio

Base Film Lines with Upstream PET Resin Plants and Downstream Capabilities

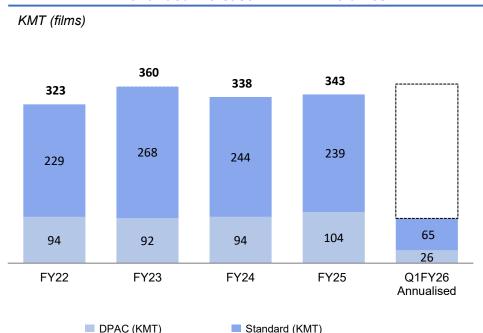
- The only global player with resin plants at all manufacturing locations
- Forward integration provides ability to undertake one or more downstream processes on the Base film, leading to higher innovation and value addition, while ensuring cost effectiveness and reduced volatility
- Backward integration is vital to developing resins required for specialty products, apart from enhancing cost competitiveness and ensuring supply security
- In-house mechanical and chemical recycling furthers Polyplex's sustainability goals, by replacing virgin PET resins (made from PTA and MEG) with Post consumer PET bales / flakes

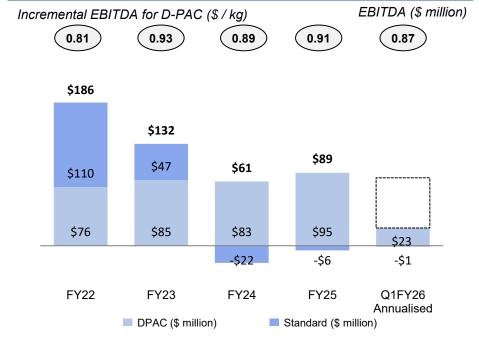


Increasing Contribution of D-PAC Sales



...Resulting in Growth of Incremental D-PAC EBITDA





Polyplex's Unique Strategy

....Resulting in healthy growth in Specialty Portfolio

Constant addition of new products to the differentiated portfolio, effectively "replacing" older and standard products

Sustained investments in projects in US, India, Turkey and Thailand expected to drive growth in D-PAC sales

Strong relationships and continued engagement with anchor customers for an iterative product development process



Sustained higher contribution over the relevant standard product



Pricing Stability



High Entry Barrier



Price variations between markets as well as customers within the same market



¹ The contribution from D-PAC sales to the overall EBITDA represents "incremental" margin over and above standard products net of additional costs (raw materials, differential productivity, wastages and conversion costs). As an illustration, if standard film price is 100, D-PAC product price is 200 and additional cost is 30, then the resulting incremental margin would be 70;

Global and Well-Diversified Customer Base

Deep-Rooted Relationships with Key Customers Spanning Over 20 Years

- Tier I supplier to leading global and regional converters who cater to global CPGs / OEMs
- Strong manufacturing and distribution capabilities helps capitalize on the increasing preference of customers to source locally

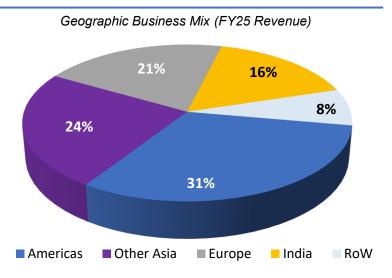








Access to Global Customer Base...





- Domestic availability helps in improving supply chain reliability and optimizing inventory
- Changing needs of CPGs/ OEMs requiring quick turnaround
- Flexibility in small order deliveries and responding to unplanned requirements
- ✓ Domestic purchase reduces risk from pricing and foreign exchange movements
- Limited financial capability of small customers



~2,735 customers in ~86 countries across Europe, Asia (ex-India), India, the Americas and RoW



Packaging and Industrial applications (65% and 35% of FY25 turnover respectively)



Diversified end-use across several industries



Low customer concentration risk with top 10 film customers accounting for 29% of total FY25 turnover

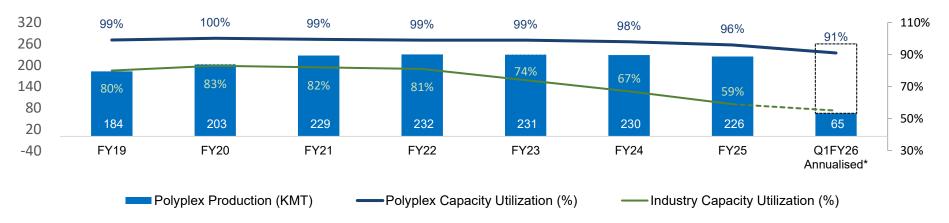


Continued Focus on Operational Efficiencies and Costs

Superior Utilization Relative to Industry

Polyplex has consistently improved capacity utilization through debottlenecking and outperformed the industry

(Thin BOPET Film utilization)



^{*}Reduction in Polyplex Capacity utilization in Q1FY26 is due to the start up of new film line in USA – under ramp up

Key Drivers for Strong Capacity Utilization

Deep customer access and higher market penetration in key demand centers due to multi location manufacturing

Higher and increasing proportion of specialty films

Extensive sales and distribution network with local warehousing Ability to move material between different regions depending on local market conditions

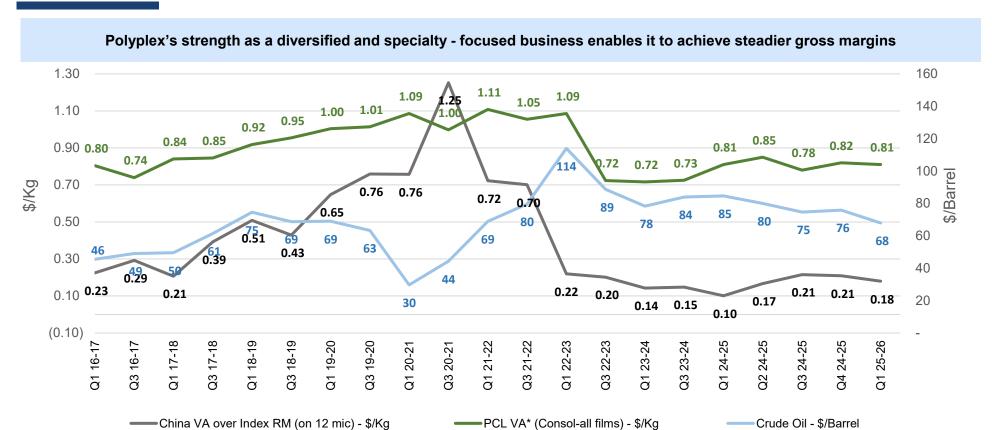
Diversification
across packaging
and industrial
segment and inhouse
downstream
businesses with
varying market
conditions

Consistent improvement in productivity and cost competitiveness



Polyplex Has Consistently Generated Superior and Stable Gross Margins **Relative to the Industry**

VA Stability



- Raw Material (PTA/MEG melt cost) tracks crude oil
- Raw material movements tend to be 'pass through' in film prices
- Value Addition (VA/material margin) is dependent on industry CUF

- The gap between Polyplex and Chinese players' gross margin increases significantly during the trough of industry cycle
- Chinese players achieved a higher margin for a short period in second half of 2021 owing to supply constraints resulting from logistic disruption / energy crisis

Pioneer in Sustainable Products and Processes in the Industry

Strong Commitment Towards Sustainability Focused Innovative Solutions

PWMR Rules in India are substrate agnostic and mandate usage of recycled content - rPET is the only available recyclate which is food compliant and cost effective

- Spearheading post-consumer and post-industrial waste (PIW) recycling in the industry towards achieving the goal of circular economy
- Has taken various initiatives to recycle waste, save energy and use clean technology to assert environmental commitment



Ecoblue, a subsidiary of Polyplex is a pioneer in mechanical recycling and is amongst the leading recycling companies in the region

Optimized "chemical recycling" process for manufacturing Sarafil rPET film with Post-**Consumer Recycled** (PCR) content up to 100% and increased product applications in both packaging and industrial end uses

Investments in renewable energy projects like Solar power. Implemented at Thailand, Turkey, Indonesia, Bazpur & Khatima

Increasing presence in high potential sustainability related applications (Solar PV, Lithium-Ion Batteries, Transfer Metallized film/paper)

Developed monomeric PET structures for circularity; Promotes use of biobased raw materials and renewable energy sources

Follows best practices relating to the environment and health & safety of its employees and the community

Partnering with Leading Brands to **Develop Sustainable Products**

Active Participation in Several Industry Groups











Significant Value Creation Potential Ahead

Self-Funded Business Model with Several Growth Drivers in Place

With a net cash positive balance sheet, strong financing capability and a deeply embedded global sales and distribution network, the platform is capable of self-funding investments needed to drive multiple initiatives for sustained and profitable growth

- Focus on increasing the volume of specialty films in the existing product portfolio
- Introduce new products for existing applications

Increase Product Portfolio and Specialty Focus



- Strengthening market leadership and optimizing cost base by:
 - Repurposing the older lines to specialty film production
 - Adopting the latest technology
 - Increasing productivity

Continued Focus on Optimal Cost Structure



- Applications with limited or no presence
- Focus on industrial applications

Expanding End-use Applications



- Promoting usage of sustainable products and develop recycling programs for customers
- Working in close collaboration with industry associations, converters, brand owners, recyclers and research organizations on post-consumer flexible packaging waste

Thrust on Sustainability



- Ramp up of new line in USA
- Capacity addition in pipeline:
 - BOPET: India
 - Blown PP/PE: Thailand
 - Coater, Laminator & Metallizers: India
 - Coater: Turkey

Capacity Expansion



- Potential to evaluate value accretive M&A opportunities
 - Further enabled by strong balance sheet and cash flow generation

Geographical Expansion (Organic / Inorganic)





Investment Under Implementation

Key Investment Rationale

Projects	Location	Capital Cost (In USD million)	Likely Start Up
New BOPET Film Line	India	57.6	H2 FY 26-27
Other Projects	India	11.7	Upto Q3 FY 26-27
Other Projects	Overseas	14.7	Upto Q4 FY 25-26
Total		84	

Investment rationale:

India BOPET Film Line:

- PET Film Demand expected to grow at 10%+, making it the fastest-growing market in the world
- Cost Structure Optimization

Other Projects:

- Expansion of product portfolio
- Increasing the share of speciality films
- Growing focus on industrial applications



Impact of US Reciprocal Tariffs

Duty Structure - Plain PET Film

Major Countries of	Existing		New	Total
Export to USA	Normal Duty	AD+CVD	Reciprocal Duty#	Total
Bahrain	0.0%	0.0%	10.0%	10.0%
Brazil	4.2%	0.0%	50.0%	54.2%
China	29.2%	31.2% - 76.2%	30.0%	90.4% - 135.4%
India*	4.2%	3.5% - 146.9%	50.0%	57.7% - 201.1%
Indonesia	4.2%	0.0%	19.0%	23.2%
Mexico**	0.0%	0.0%	0.0%	0.0%
Nigeria	0.0%	0.0%	15.0%	15.0%
Pakistan	4.2%	0.0%	19.0%	23.2%
Peru	0.0%	0.0%	10.0%	10.0%
South Korea	0.0%	0.0%	15.0%	15.0%
Taiwan	4.2%	0% - 4.48%	20.0%	24.2% - 28.7%
Thailand	4.2%	0.0%	19.0%	23.2%
Turkey	4.2%	0.0%	15.0%	19.2%

^{*}AD/CVD duties are the lowest for Polyplex India; ** Under USMCA; # Reciprocal Duty is applicable on all products

Distribution Business (USD 139 Mn for FY 2024-25)

- Short to Medium term Margins are impacted
- Long term Impact is expected to be partly mitigated by:
 - Replacing distribution with manufacturing
 - Passing on costs to customers, depending on local demand-supply dynamics
- For certain specialty products (produced outside the U.S. but sold exclusively in the U.S.), challenges may persist due to limited ability to pass on costs as excess capacities are available in the US

Manufacturing Business

- Short to Medium term Impact is negative due to uncertainty in the market resulting in tepid apparent demand
- Long term As the U.S. remains importdependent, customers are likely to shift toward local manufacturers due to high duty incidence.
 We believe that the expansion of capacity in US is well timed in this regard and will help mitigate the overall impact



Disclaimer

- This presentation may contain forward-looking statements which are based on the Company's current expectations and estimates about the industry, management's beliefs and various other assumptions. These forward-looking statements are subject to various risks, uncertainties and other factors, some of which maybe beyond our control. No assurance is given with regard to future events or the actual results, which may differ materially from those projected herein.
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- Numbers for previous periods may have been regrouped/rearranged/reworked for comparison purpose and for better analysis.
- Financial information provided in US Dollars have been illustratively translated from reported financial information in Indian Rupees to US Dollars using simple average of monthly exchange rates for the respective applicable period(s) for the P&L related items and respective period ending exchange rate(s) for the Balance Sheet related items.



Thank You

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BSE (scrip code): 524051 NSE (symbol): POLYPLEX ISIN: INE633B01018

Polyplex India

