July 31, 2025

To,
Listing/Compliance Department
BSE LTD.
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001.

BSE CODE : 524208

To,
Listing/Compliance Department
National Stock Exchange of India Limited
“Exchange Plaza”, Plot No. C/1,
G Block Bandra-Kurla Complex,
Bandra (E), Mumbai – 400 051.

NSE Symbol : AARTIIND

Dear Sir/Madam,

Sub.: Results Presentation
Ref.: Regulation 30 of the SEBI (LODR) Regulations, 2015.

Please find enclosed herewith the Q1 FY26 Results Presentation of the Company for your records

Kindly take the same on record.

Yours faithfully,
FOR AARTI INDUSTRIES LIMITED

RAJ KUMAR SARRAF
Digitally signed by RAJ KUMAR SARRAF
Date: 2025.07.31 20:36:00 +05'30'

RAJ SARRAF
COMPANY SECRETARY
ICSI M. NO. A15526
Encl.: As above.

AARTI INDUSTRIES®

Q1FY26 Performance Update

31 July 2025

Resilient Today

Promising Tomorrow

Disclaimer

AARTI INDUSTRIES LIMITED may, from time to time, make written and oral forward looking statements, in addition to statements contained in the company's filings with BSE Limited [BSE] and National Stock Exchange of India Limited [NSE], and our reports to shareholders. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the AARTI INDUSTRIES LIMITED.

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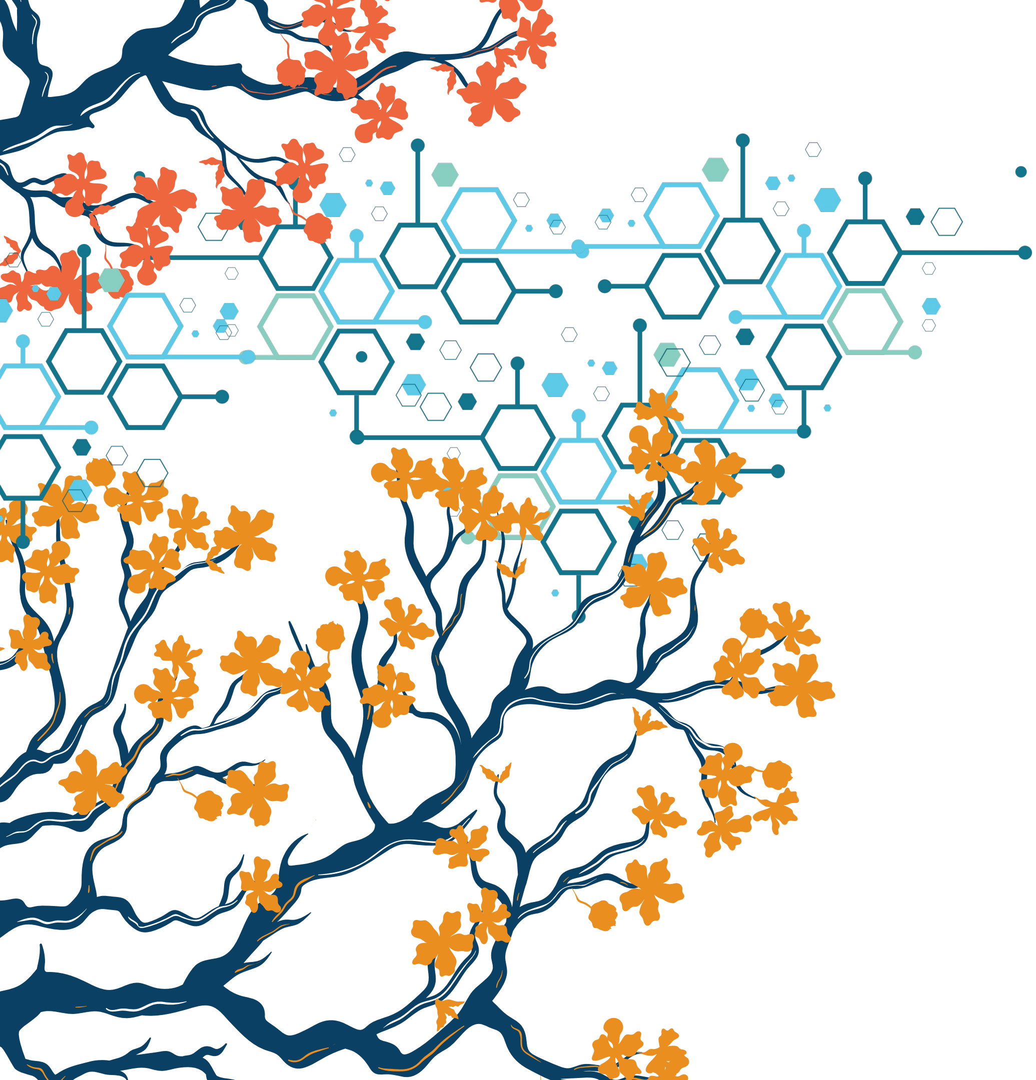

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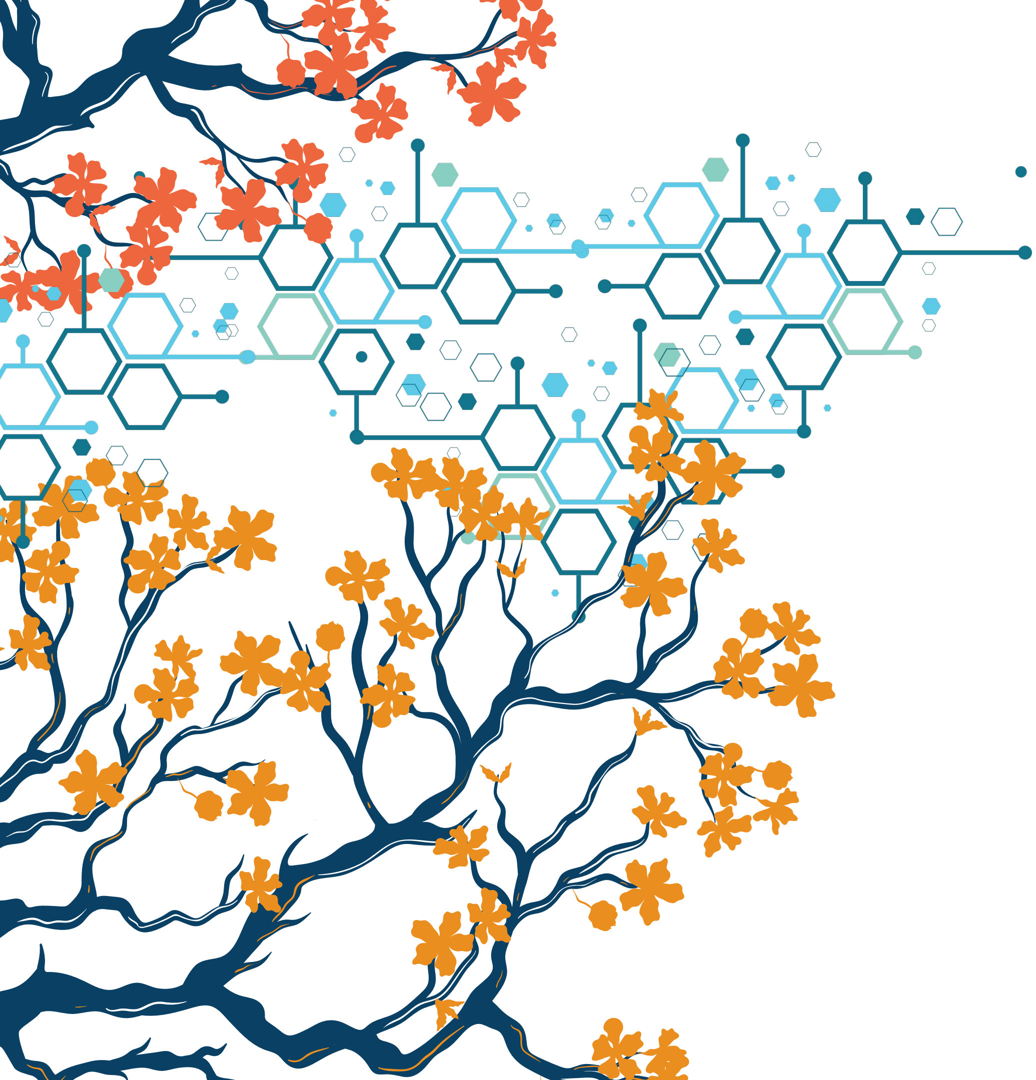
2	Q1FY26 Highlights
3	Future Outlook and Roadmap



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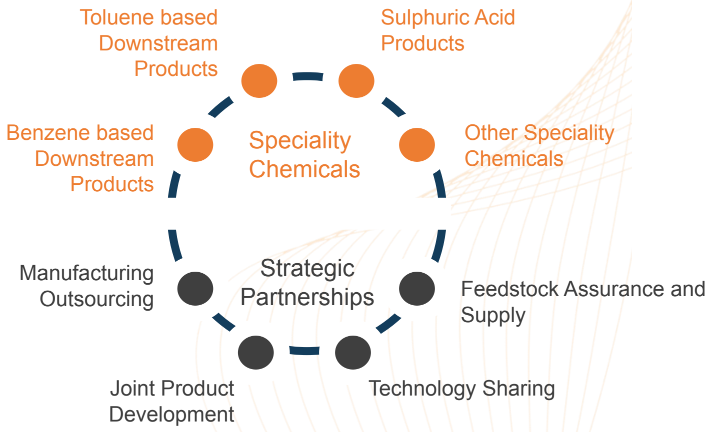
Aarti Industries at a Glance

- Established by **first generation technocrats** in **1984**
- **Integrated operations** and high-cost optimization
- Key **value chains** include Nitro Chloro Benzenes, Di-Chlorobenzenes, Phenylenediamines, Nitro Toluene Value Chain and Sulphuric Acid & downstream
- Strong **R&D capabilities** with IPRs for customized products
- **Strategically located:** In western India with proximity to ports



100+ Products

1100+ Domestic & Global Customers

60 Exporting Countries

16 Manufacturing Plants

11 Zero Liquid Discharge Plants

5 Co-generation Power Plants

2 State-of-the-art R&D Centers

6,000+ Employees

GOLD | Top 5% ecovadis Sustainability Rating APR 2025

Responsible Care® OUR COMMENT TO SUSTAINABILITY

CDP

TOGETHER FOR SUSTAINABILITY

Our Ethos

PURPOSE

Right Chemistry for
a Brighter Tomorrow

VISION

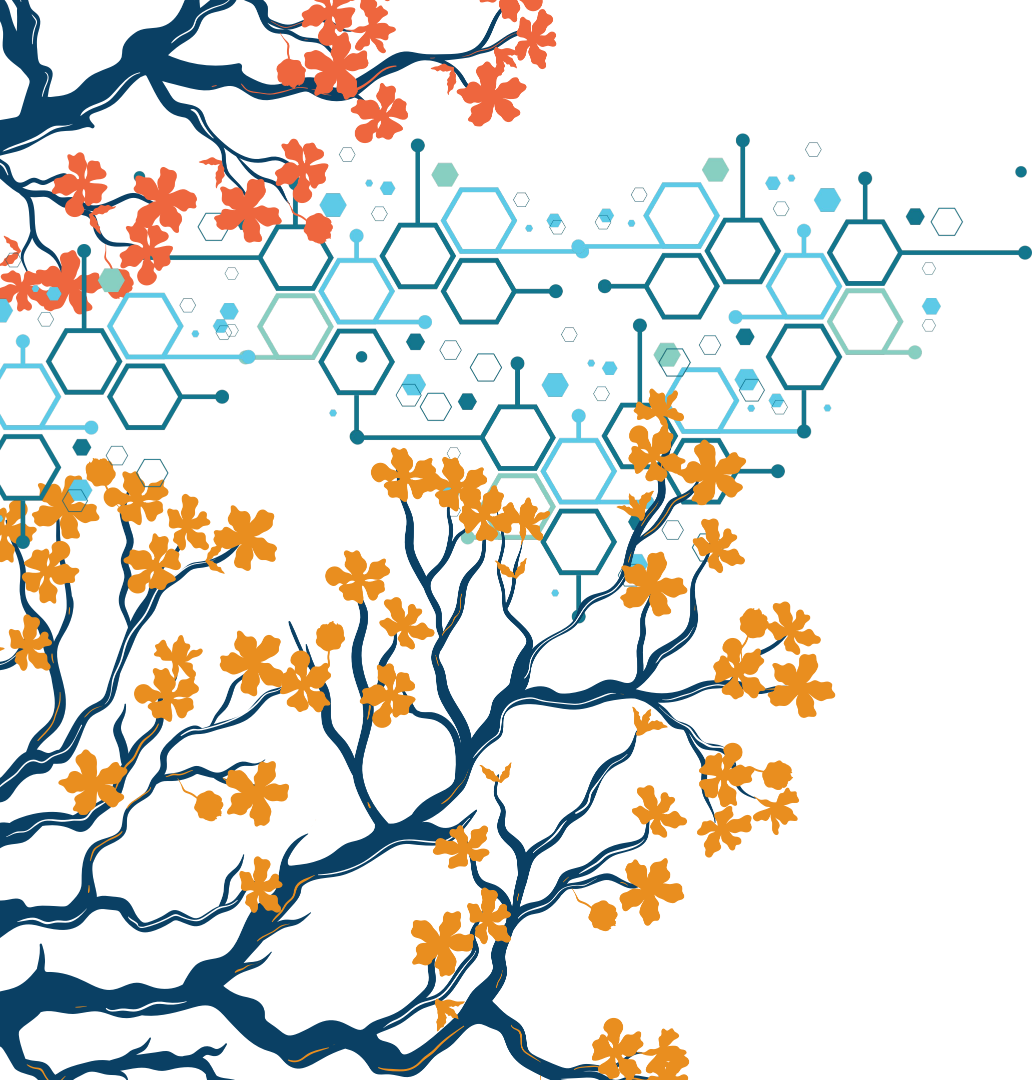
To emerge as a Global Partner of Choice for leading consumers of speciality chemicals and intermediates

MISSION

Delighted Stakeholders

AIL VALUES

- CARE
- INTEGRITY
- EXCELLENCE



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Business Highlights

MMA capacity expansion completed to 260 kTPA with further potential to expand at incremental CAPEX.

DCB volumes declined due to demand concerns, while PDA volumes saw uptick on account of favourable tariffs for US markets.

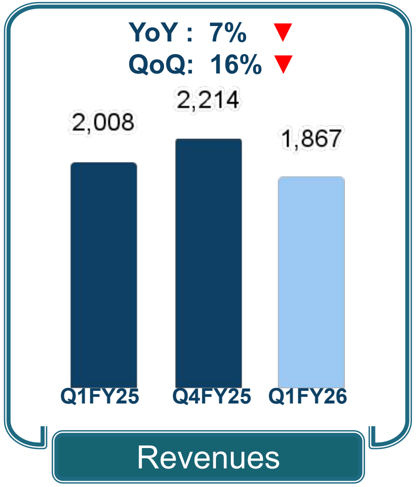
Growth Capex: Zone-4 projects execution progressing as per plan and expected to commission gradually from H2 FY26.

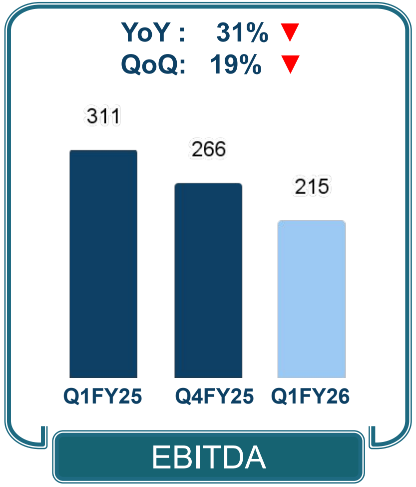
Variable and Fixed cost optimization initiatives implementation on track

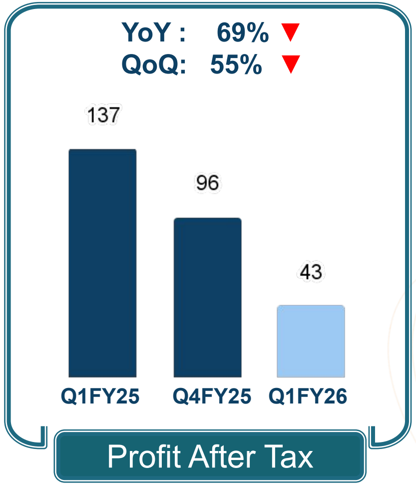
Global conflicts across different geographics caused logistics challenges, resulting in deferment of exports.

Q1 FY26 Highlights (Consolidated)

₹ in Cr







- EBITDA impact due to
  - Steep decline in RM prices, especially for Benzene and Aniline, by about 15-20% resulting in to inventory valuation loss of about ₹ 30 crs.
  - Logistics issues arising due to global geopolitics (in middle east) causing postponement of bulk shipment from June to July.
  - Kutch operations were impacted during India Pakistan conflict and also for completing MMA catalyst replacement / capacity expansion.

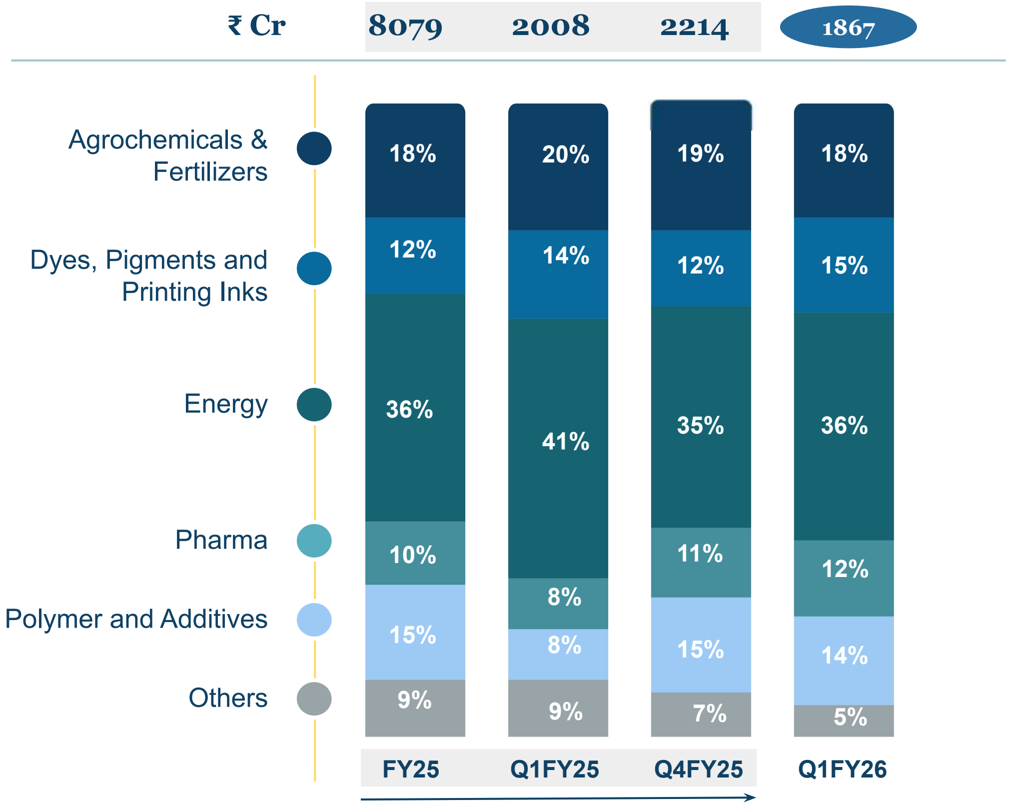
- Revenue declined due to
  - Reduction in key RM prices
  - Postponement of few bulk shipments from June to July
- Non-Energy Business Volumes:
  - YoY: 9%▲
  - QoQ: 4%▼
- Q-o-Q Volume decline majorly in NCBs and DCBs due to demand concerns. Ethylation volume impacted due to bulk shipment deferment to July.
- Energy Business Volumes:
  - YoY: 3%▲
  - QoQ: 4%▲
- Pricing pressure continues to persist across various product chains.

Capacities and utilization trend for few major products

Product Groups	Capacity (in KTPA)	FY25 (kT)	Q1 FY25 (kT)	Q4 FY25 (kT)	Q1 FY26 (kT)	Q-o-Q	Y-o-Y Q1	FY26 Q1 Utilization%
NCB	108	85.3	19.5	23.9	21.7	-9%	11%	80%
DCB	120	88.6	24.1	20.4	19.3	-5%	-20%	64%
Hydrogenation	60	44.4	10.3	11.6	12.3	6%	19%	82%
PDA	12	3.9	0.6	1.0	2.0	100%	233%	67%
NT	45	29.4	7.6	7.9	8.7	10%	14%	77%
Ethylation	25-30	14.5	2.6	4.6	4.6	0%	77%	67%
MMA	260 (Expanded from 200 to 260 in Q1FY26)	123	31.1	34.8	38.4	10%	23%	60%

- MMA capacity expanded to 260 kT with further potential to expand with limited CapEx.
- MMA volumes impacted due to curtailed operations at the Kutch location during the Indo-Pak Conflict and also due to shutdown taken for capacity debottlenecking.
- PDA volume growth driven by differential tariff advantage vs China
- DCB volume drop driven by contracting cycle and lower downstream demand in automotive application

Revenue by End Use



- End-use application mix is broadly similar to last years end-use mix
- Energy end application getting stabilized driven by higher volumes but lower margins due to pricing pressure
- Intermediates for Agrochemical sector continues to be under pressure.
- Dyes, Pigment & Printing Inks and Pharma applications remains steady.
- Polymer & Additives segment showing mixed trends across different product value chains

Application wise market updates & business highlights (1/2)

End Use	Agrochemical & Fertilizers	Energy & Additives
Key Products	Chloro Anilines, Di Chloro Phenols, Ethylated & Fluorinated products	MMA, CaCl2
Revenue Share[1]	18%	36%
Domestic / Exports[1]	Domestic 78% / Export 22%	Domestic 13% / Export 87%
Market Update	• Volume recovery visible in certain products but prices still remain under pressure. • SSP demand has strengthened as a result of disruptions in Fertilizer supplies from China.	• The gasoline-naphtha crack are recovering marginally. • Increase in competition to cause margin pressures.
Business Highlights	• Capacity utilization improving for both chloro anilines and fluorination products • New capacity ramp up for ethylation products facing margin pressure from China • New products to be launched during FY26 post Zone IV - MPP unit commissioning.	• MMA capacity expanded to 260 kTPA. • Pricing strategy adjustments are expected to drive an increase in export volumes • Efforts to strategically increase the customer base and geographic reach are currently underway

1 Q1FY26

Application wise market updates & business highlights (2/2)

End Use	Dyes, Pigments & Printing Inks	Pharmaceuticals	Polymer and additives
Key Products	NCBs, DCBH, PNT	PNCB, MDCB & Fluorinated compounds	PDCB, MPDA, ONA
Revenue Share[1]	15%	12%	14%
Domestic/Exports[1]	Domestic 70% / Export 30%	Domestic 94% / Export 6%	Domestic 12% / Export 88%
Market Update	• Muted demand growth in downstream markets • Pricing pressure continues driven by capacity overhang and isomer imbalances in select products	• India's domestic drug market continues to show growth • Aarti has an unfavorable cost position in fluoro products vs China but volume recovery seen across the product basket	• Automotive manufacturers & consumers remain cautious amid macroeconomic uncertainty • Ambiguity on development of US tariffs on China continue to create Indian export opportunities to the USA
Business Highlights	• Volume growth anticipated for select products, driven by key customer partnerships • Antidumping investigation initiated for PNT from EU	• As two of our major customers expand / ramp up capacities, domestic market expected to improve	• Demand growth from key customers for certain polymer applications • Margin growth supported by cost optimisation and operating leverage

1 Q1 FY26

Joint Ventures

Augene Chemical Private Limited

SUPERFORM
Change chemistry. Change everything.

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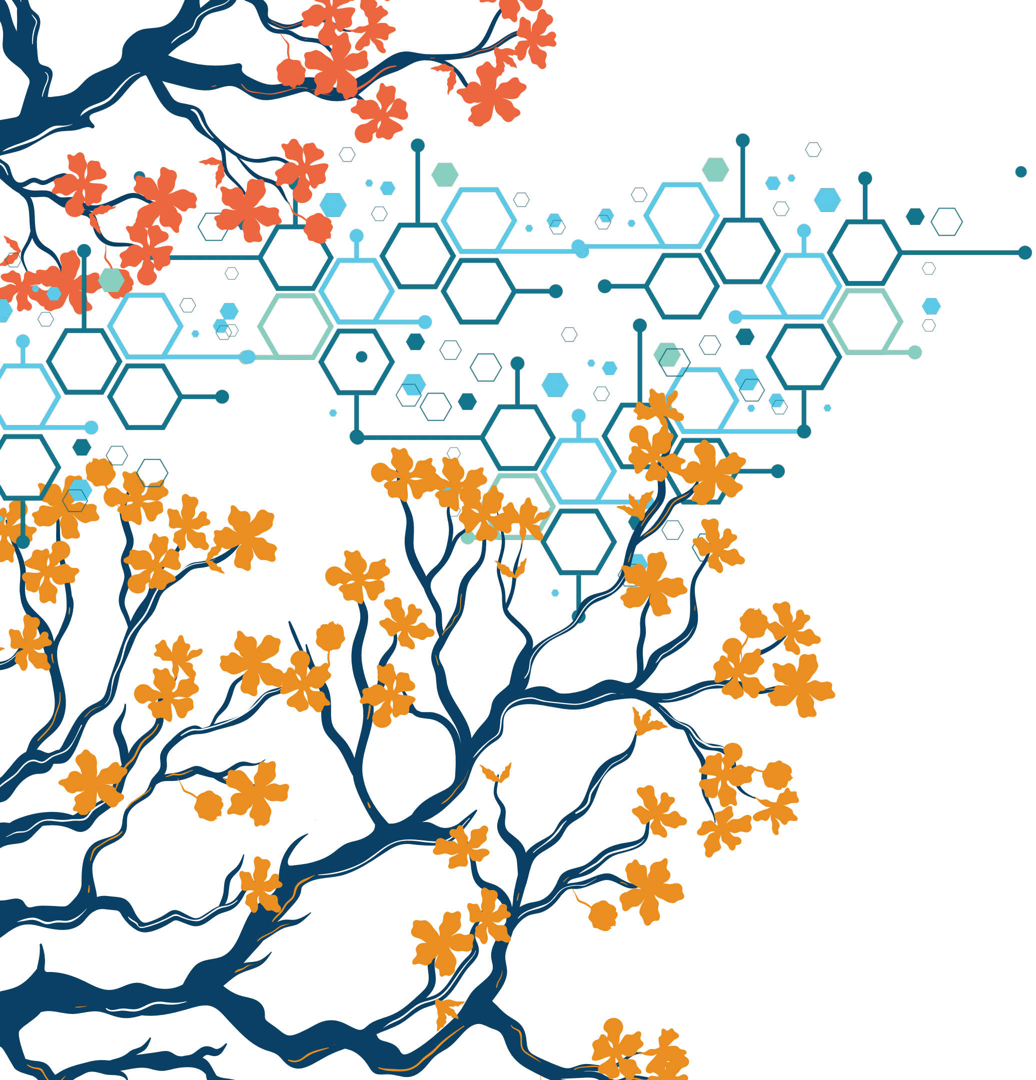
- Joint venture for manufacturing and marketing of specialty chemicals with multiple downstream applications
- Combines the strengths of both partners who will supply essential raw materials to the JV
- Project execution is progressing well (expect commissioning in H1CY26) and market development activities initiated

Re Aarti Private Limited

re Sustainability

- Focus on Chemical recycling of plastics
- Resource recovery capacity of 500 TPD is targeted by 2030
- Technology selection completed
- Pre-processing schematic and CapEx Finalization under progress
- Project Commissioning expected in H1CY26.



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Key EBITDA Growth Drivers in near term (FY26 - FY28)

Completed
Partially Completed
Initiated - execution in progress

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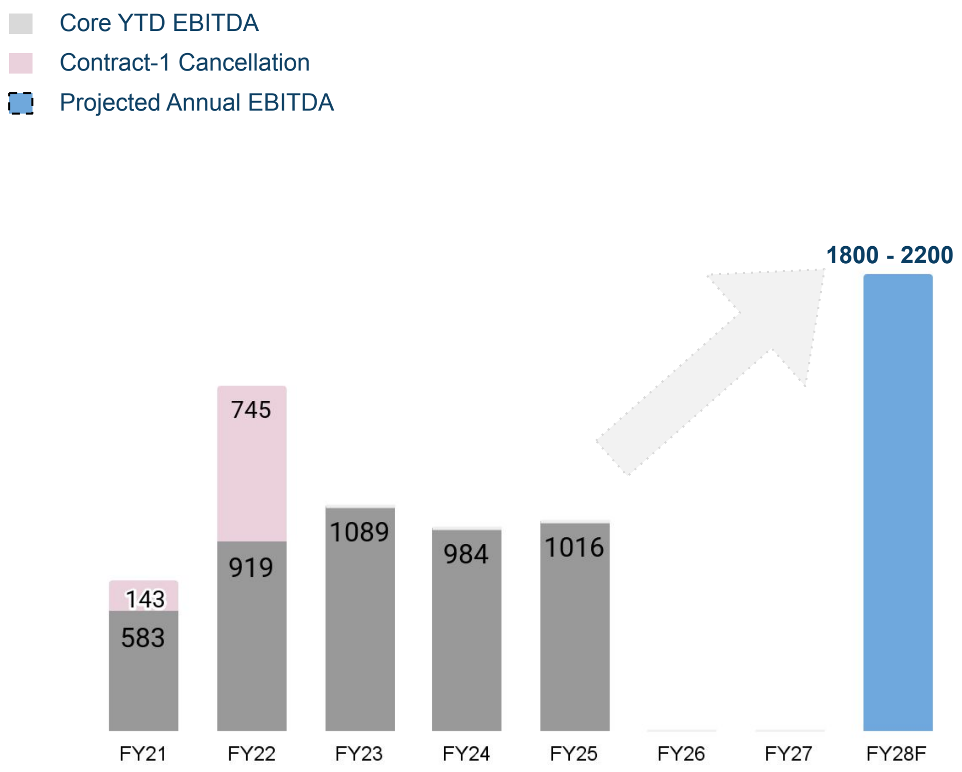
Cost Optimisation ₹ 150-200 Cr	Completed	Switching to BPT[1] to improve Cogen
	Initiated - execution in progress	Renewable Power phase 2
	Partially Completed	Waste energy streams utilization, ETP cost optimisation
	Partially Completed	Fixed cost optimization
	Partially Completed	Yield improvement
Volume and margin Ramp-up ₹ 350-550 Cr	Initiated - execution in progress	Acid, DCB & NCB ramp-up
	Initiated - execution in progress	Ethylation & NT volume ramp-up
	Partially Completed	MMA volume ramp-up
	Initiated - execution in progress	Fluorination and Speciality Chemicals ramp-up
CAPEX led growth ₹ 300-450 Cr	Completed	Pilot commissioned to fuel NPD[2]
	Initiated - execution in progress	MPP comm.[3] → MPP ramp-up
	Initiated - execution in progress	Zone 4 comm.[3] → Zone 4 ramp-up
	Initiated - execution in progress	UPL JV comm[3] → Ramp-up

1 BPT: Back Pressure Turbine 2 NPD: New Product Development 3 Commissioning

Growth Outlook - consistent with previous update



Consolidated EBITDA ₹ in Cr

- Consistent volume growth over 3 yrs driven by increased capacities
- EBITDA for FY25 in line with the estimate of ₹1000-1050 crs given for the year
- Operating leverages and cost optimisation initiatives to drive EBITDA growth beyond volume growth
- Capex for FY26 estimated to be around ₹ 1000 Cr
- Target EBITDA range of ₹ 1800-2200 Cr in 3 years; Debt/EBITDA of <2.5x and ROCE of >15%

Long term growth focus areas

New Growth Avenues leveraging AIL's core strengths

- **Sustainable manufacturing**
- **Newer Development Capabilities**
- **Customer Relationships**

MPP and Zone 4 Commercialization

- R&D and MPP will support quick development, qualification and commercialization of new advanced chemistries
- Chlorotoluene commissioning and ramp up will open up new opportunities in Agro and Pharma business segments

Entry into Adjacent Markets and New Platforms

- Leverage current capabilities to newer applications like advanced materials, battery materials, defense, coatings segments
- Develop newer growth platforms in the space of sustainability / circularity

Strategic Alliances and CDMO

- Continue to promote India as manufacturing destination of choice and partner with customers for new India based investments
- Leverage R&D strength to provide CDMO services to key clients

Certifications

AARTI INDUSTRIES

Responsible Care®
OUR COMMITMENT TO SUSTAINABILITY

GOLD | Top 5%
ecovadis
Sustainability Rating
APR 2025

TOGETHER FOR SUSTAINABILITY

ISO
ISO 45001:2018

Climate
CDP
A List
2024

CERTIFIED ISO 9001:2015 COMPANY

Information Security Management
ISO 27001
Certified

ENVIRONMENTAL MANAGEMENT SYSTEM
ISO 14001

CERTIFIED FOOD SAFETY MANAGEMENT SYSTEM
ISO 22000

The certifications listed above may be applicable to only some manufacturing units of Aarti Industries

Thank You

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