



RALLIS INDIA LIMITED

May 5, 2020

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai – 400 001
Scrip Code: 500355

National Stock Exchange of India Ltd.
Exchange Plaza
Bandra-Kurla Complex Bandra (E)
Mumbai – 400 051
Symbol: RALLIS

Dear Sir/Madam,

Sub.: Press Release - Audited Standalone and Consolidated Financial Results for the year ended March 31, 2020

Please find enclosed herewith a copy of the Press Release with regards to the Audited Standalone and Consolidated Financial Results of the Company for the year ended March 31, 2020 for your records.

Thanking you,

**Yours faithfully,
For Rallis India Limited**

**Yash Sheth
Company Secretary**

Encl: As above

Corporate Office 2nd Floor Sharda Terraces Plot No 65 Sector 11 CBD Belapur Navi Mumbai 400 614

Tel 91 22 6776 1700 Fax 91 22 6776 1634

Registered Office 23rd Floor Lodha Excelus New Cuffe Parade Off Eastern Freeway Wadala Mumbai 400 037

Tel 91 22 6665 2700 website www.rallis.co.in

Corporate Identity No. L36992MH1948PLC014083

A TATA Enterprise



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Rallis/PR/03-2021/Corp
Q4FY1920 Press Release

Consolidated Revenues for FY20 at ₹ 2252 Crores, up 14% YoY
Consolidated PAT for FY20 at ₹ 184 Crores, up 19% YoY
Board recommends Dividend of ₹2.5 per share

Mumbai, 5 May, 2020: Rallis India Limited, a TATA Enterprise and a leading player in the Indian crop protection industry announced its financial results for the quarter and year ended 31 March, 2020.

Announcing the results, Mr. Sanjiv Lal, Managing Director and CEO, Rallis India said, *“Under the current Covid 19 situation, we are focusing on the safety of our employees and operations. Taking view of the situation, we coincided our maintenance related shutdown with the lockdown period. After completing critical maintenance jobs, we have resumed operations since 27th April and expect to ramp up production levels gradually with the adoption of safe practices. The agriculture sector is encouraged with the positive monsoon prediction and expects to display resilience in the time to come. We are thankful to the Government in supporting the agri input industry which is declared as an essential industry. As we move forward, we are adapting to the new normal with a consistent focus on product supply, cash position, optimal capex and calibrated fixed costs”.*

Consolidated Key Highlights – Q4

The company recorded consolidated revenues of ₹ 346 crs for the quarter ended 31 March, 2020, a growth of 2% over PY (₹ 340 crs). Loss before tax (after exceptional items) was at ₹ 3 crs, over PY (as against profit before tax (after exceptional items) of ₹ 6 crs) and the profit after tax was ₹ 1 crs, over PY (₹ 1 crs). The Ministry of Home Affairs vide order No.40-3/2020 dated 24.03.2020 notified the first ever nationwide lockdown in India to contain the outbreak of COVID 19. The operations were disrupted at certain manufacturing facilities and depots of the Company, as a result of which goods worth Rs.16.04 crs could not be dispatched to the domestic market. Further, international shipments were also disrupted due to absence of transportation facilities in the last week of March 2020 resulting in lower shipment of Rs.53.18 crs.

Standalone Key Highlights – Q4

Rallis standalone recorded revenues of ₹ 346 crs for the quarter ended 31 March, 2020, a growth of 2% over PY (₹ 339 crs). Loss before tax (after exceptional items) was at ₹ (-3) crs, over PY (₹ 2 crs) and the profit after tax was ₹ 1 crs, over PY (₹ -1 crs). The Ministry of Home Affairs vide order No.40-3/2020 dated 24.03.2020 notified the first ever nationwide lockdown in India to contain the outbreak of COVID 19. The operations were disrupted at certain manufacturing facilities and depots of the Company, as a result of which goods worth Rs.16.04 crs could not be dispatched to the domestic market. Further, international shipments were also disrupted due to absence of transportation facilities in the last week of March 2020 resulting in lower shipment of Rs.53.18 crs.

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Consolidated Key Highlights – YTD

The company recorded consolidated revenues of ₹ 2,252 crs for the year ended 31 March, 2020, a growth of 14% over PY (₹1,984 crs). Profit before tax (after exceptional items) was at ₹ 237 crs, a growth of 8% over PY (₹ 220 crs) and the profit after tax was ₹ 184 crs, a growth of 19% over PY (₹ 155 crs).

Standalone Key Highlights – YTD

Rallis standalone recorded revenues of ₹ 2,252 crs for the year ended 31 March, 2020, a growth of 14% over PY (₹ 1,984 crs). Profit before tax (after exceptional items) was at ₹ 239 crs, a growth of 9% over PY (₹ 219 crs) and the profit after tax was ₹ 185 crs, a growth of 20% over PY (₹ 154 crs).

Key Developments –

- Metri WDG (300 MTPA) and Metri SC (600 KLPA) plants completed
- Capacity expansion at Dahej slightly delayed amid COVID19 lockdown
- Agri inputs placed under the '**essential category**' by the government during the lockdown period
- Revised credit and marketing policy, with emphasis on distance marketing and collections”
- This quarter saw the merger of our subsidiary **Metahelix Life Sciences** and the standalone results reflect the merged financials including that of Zero Waste.

About Rallis India

Rallis India Ltd. is a subsidiary of Tata Chemicals and a part of over US\$ 110bn Tata Group. It is one of India's leading Agro Sciences Companies, with more than 160 years of experience of servicing Rural Markets and with the most comprehensive portfolio of products/solutions for Indian farmers. Rallis is known for its deep understanding of Indian Agriculture, sustained contact with farmers, quality agrochemicals, branding & marketing expertise along with its strong product portfolio. Rallis has marketing alliances with several multinational agrochemical companies. Rallis is also known for its manufacturing capabilities and ability to develop new processes and formulations, hence is considered as a preferred partner for contract manufacturing by leading global corporations

For more information please contact:

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