



Marksans Pharma Ltd.

NEWS RELEASE

31st October 2014, Mumbai - India

Performance Highlights.

Marksans Consolidated Revenue up by 36.55%, PAT up by 45.99% in First Half of FY 2014-15

- Consolidated Revenue grew by 36.55% to Rs 412.80 crores in first half of FY 2014-15.
- EBITDA grew by 52.59% to Rs 93.74 crores for first half of FY 2014-15. EBITDA margin grew to 22.70% from 20.13% for the half year.
- Consolidated Net Profit was Rs 56.63 crores for the first half of FY 2014-15.
- Post – Tax profits up by 45.99% over previous year same period.

Business Highlights

- Europe, UK Formulation business grew at 42.96% to Rs. 271.20 crores from Rs. 189.70 crores during first half of FY 2014-15.
- US & North America Formulation business grew at 46.70% to Rs.76.46 crores from Rs. 52.12 crores during first half of FY 2014-15.
- Company achieved revenue of Rs. 41.10 crores from Australia & NZ Formulation business.
- Rest of World (Asia, Africa & CIS) Formulation business grew at 5.07% to Rs. 24.04 crores from Rs. 22.88 crores during first half of FY 2014-15.

Revenue Figures - Consolidated

| | INR in crores | | |
|--|--------------------------|--------------------------|----------|
| | First half FY 2014-15 | First half FY 2013-14 | Growth % |
| Europe, UK - Formulations | 271.20 | 189.70 | 42.96% |
| US & North America - Formulations | 76.46 | 52.12 | 46.70% |
| Australia & NZ - Formulations | 41.10 | 37.60 | 9.31% |
| Rest of World (ROW) - Africa, Asia & CIS | 24.04 | 22.88 | 5.07% |
| Consolidated Revenue from operations | 412.80 | 302.30 | 36.55% |

CIN : L24110MH1992PLC066364

www.marksanspharma.com

Marksans Pharma Ltd.

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About Marksans Pharma Limited

Marksans Pharma Limited (www.marksanspharma.com) headquartered at Mumbai, India is engaged in Research, Manufacturing & Marketing of generic pharmaceutical formulation in the global markets. The company's manufacturing facilities are approved by several leading regulatory agencies like USFDA, UK MKRA, Australian TGA. The company's robust product portfolio spreads over major therapeutic segments of CVS, CNS, Anti-diabetic, Pain management, Gastroenterologicals and Anti-allergies. The company is marketing these products globally.

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