www.lloydsengg.in

CIN: L28900MH1994PLC081235

#### RS/LLOYDSENGG/BSEL-NSEL/2025/65

29th July, 2025

The Department of Corporate Services,	The National Stock Exchange of India Limited		
BSE Limited	Exchange Plaza, Bandra Kurla Complex,		
27th Floor, P.J. Towers, Dalal Street,	Bandra (East), Mumbai - 400 051		
Mumbai - 400 001			
G : G 1 520002	G I I I I OVDGENGG		
Scrip Code: 539992	Symbol: LLOYDSENGG		

Dear Sir,

Sub: <u>Earnings / Investors Presentation for the quarter ended 30<sup>th</sup> June 2025.</u>

Lloyds Engineering Works Limited (formerly known as Lloyds Steels Industries Limited) presents the Earnings /Investors Presentation to various stakeholders of the Company for quarter ended 30<sup>th</sup> June 2025.

The same is made available on the website of the Company at <a href="www.lloydsengg.in">www.lloydsengg.in</a>.

We request you to kindly take the above information and enclosed documents on your records.

Thanking You, Yours faithfully,

For Lloyds Engineering Works Limited (formerly known as Lloyds Steels Industries Limited)

Rahima Shaikh Company Secretary and Compliance Officer ACS: 63449

® Registered Office

: Plot No. A-5/5, MIDC Industrial Area, Murbad, District Thane – 421 401 | +91 2524 222271 | +91 95456 54196

© Corporate Office

: A-2, 2nd Floor, Madhu Estate, Pandurang Budhkar Marg, Lower Parel (W), Mumbai – 400 013 | +91 22 6291 8111

‡ Works

: Plot No. A-5/4, A-5/5 & A-6/3, MIDC Industrial Area, Murbad, District Thane - 421 401

: K-3, Additional Murbad Industries Area, Kudavali Village, MIDC Murbad, District Thane - 421 401





LLOYDS ENGINEERING WORKS LTD (LEWL) Investor Presentation

July 2025

#### Disclaimer

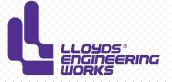


The information contained herein has been prepared by Lloyds Engineering Works Ltd.(LEWL") relying on information obtained from sources believed to be reliable but LEWL does not guarantee the accuracy or completeness of such information.

Except for statements of historical facts, the information herein may contain projections or other forward-looking statements regarding future events or future financial performance of LEWL. These forward-looking statements are not guarantees or promises of future performance. The inclusion of such forward-looking statements shall not be regarded as a representation by LEWL, its management or any other person that the objectives or plans of LEWL will be achieved. Actual results and future events could differ materially from those anticipated in such forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made. Risks and uncertainties arise from time to time, and it is impossible to predict these events or how they may affect LEWL or cause its actual results, performance or achievements to differ materially from any projections of future performance or results expressed or implied by such forward-looking statements. LEWL undertakes no obligation to update or revise any forward-looking statement contained herein, whether as a result of new information, future events or otherwise.

Figures are being rounded, and that rounding differences may appear throughout the presentation

# Contents













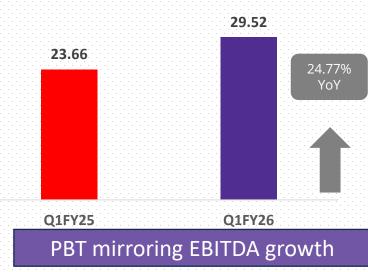




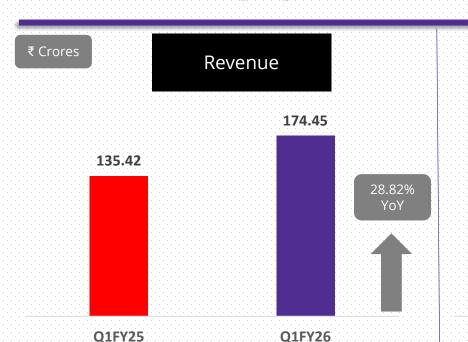
#### Q1FY26- Result Highlights







- PBT for Q1FY26 increased by 24.77% YoY
- PAT for Q1FY26 at INR 17.61 cr,
- Tax provisions for Q1FY26 were higher by 388% YoY.



#### Steady Revenue Growth

- Revenue for Q1FY26 increased by 28.82% YoY.
- Q1FY26 revenue growth was led by robust and efficient execution.
- Order book remains strong, with execution keeping up the pace with fresh orders.

# 18.89% 19.94% 32.96 27.00 22.07% **Q1FY25 Q1FY26**

**EBITDA** 

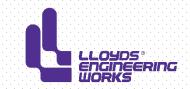
EBITDA for Q1FY26 increased by 22.07% YoY; it continues growth

EBITDA continues steady growth

**EBITDA** margins for Q1FY26 stood at 18.89% versus 19.94% in Q1FY25 and 17.81% in Q4FY25

with stable margins

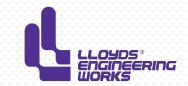
### Q1FY26- Standalone Profit & Loss



Particulars (₹ crores)	Q1FY26	Q1FY25	YoY	Q4FY25	QoQ	FY25	FY24	YoY
Revenue	174.45	135.42	28.82%	178.49	-2.26%	755.78	624.24	21.07%
Other Income	8.62	1.84	368.48%	5.01	72.06%	22.18	7.44	198.12%
RM consumed	113.30	78.76	43.85%	98.91	14.55%	478.48	402.66	18.83%
Employee	11.46	8.63	32.79%	9.97	14.94%	38.00	30.05	26.46%
Other expenses	25.35	22.87	10.84%	42.83	-40.81%	116.25	90.54	28.40%
EBITDA	32.96	27.00	22.07%	31.79	3.68%	145.23	108.43	33.94%
EBITDA Margin (%)	18.89%	19.94%	(104 bps)	17.81%	108 bps	19.22%	17.37%	185 bps
Depreciation	2.09	2.00	4.50%	2.19	-4.57%	8.49	4.05	109.63%
Interest	1.35	1.34	0.75%	1.70	-20.59%	6.72	4.17	61.15%
PBT	29.52	23.66	24.77%	27.90	5.81%	130.02	100.21	29.75%
Tax	11.91	2.44	388.11%	11.02	8.08%	30.30	20.38	48.68%
PAT	17.61	21.22	-17.01%	16.88	4.32%	99.72	79.83	24.92%

EBITDA includes Other Income

#### **Growth Trajectory - A Way Ahead**



# Strategic Outlook

**Next phase of Growth to be driven:** 1. Organic growth 2. Growth led by Acquisitions done over FY23-25. 3. Consolidation of Group Companies 4 x of FY25 having presence in EPC and other infrastructure solutions Organic growth led by 1. Healthy order book and Execution 2. Technological tie-ups Base Year of Transformation

#### FY26 Revenue

Targeting 4x growth of FY25 Revenue

#### **FY26 EBITDA**

**Margins of 15-18%** 

#### **Key Levers of Growth**

01

**Key Acquisitions** like Techno Electric. MetalFab and Bhilai **Engineering** assets

02

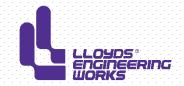
**Consolidation of** group investee companies involved in EPC and other Infrastructure solutions

02

**Technological** tie-ups for i) **Steel Eco** Pickling ii) **Defence and** Navy, and iii) **Loading Arms** 

**FY22 FY26** FY23-25 Revenue ₹ crs

#### **Delivering Record Execution to Diverse Clientele with Diverse Products**



#### Orders Executed over ₹1690 cr over last three years

Serving Repetitive orders from Esteemed Clientele

**Executed Diversified Engineering Products** 

# Thyssenkrupp Industrial Solutions (India)

More than 40 Heat Exchnagers, 3 pressure vessels, and steam Drum

#### Technip India Ltd.

Executed more than 20 columns vessels

### Lloyds Metals & Energy Ltd

Executed Multiple products for DRI, Raw material Handling System, Captive power plant

#### Jindal Steel

Executed 2 Waste Heat boilers

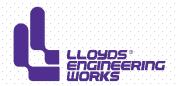
#### **INOX Air Products**

Executed 5 vessels

# L&T Hydrocarbon Engineering Ltd

Executed 4 pressure vessels

#### **Delivering Record Execution**



#### Indian Oil Corporation Ltd.

Marine Loading Arms , Reator Exchnages and Multiple Spares

#### Goa Shipyard Limited

Stearing gears- 7 ship set

# Gujarat Narmda Valley Fertilizers & Chemical Ltd

Multiple Boiler Drums

### Paul Wurth India (P) Ltd (a SMS group)

Multiple Gas coolers

### **Engineers India Ltd**

More than 14 pressure vessels

# Garden Reach Shipbuilders & Engineers Ltd (GRSE)

Supplied 4 ship set of Stearing gears.

# Order Book: Building a Robust Order Book with "Traditional Excellence" and Niche "Tech-Driven" Engineering Solutions



#### **Order Book Position**

31st March 2023 ₹ 682.94 cr

New Orders in Q1FY26 ₹ 205.71 cr

31<sup>st</sup> March 2025 ₹ 1315.38 cr

30<sup>th</sup> June 2025 ₹ 1337.57 cr

#### Multiple and Repetitive orders from Various Clientele

#### Reliance Industries

36 pressure vessels, 1 Carbon steel tower, 10 heat exchangers. 14 steam drums, 2 safety scrubbers

#### **HPCL**

Spares for Marine Loading Arm, Columns, AMC

#### Goa Shipyard

Supply of 7 Steering Gearing System and 7 Fin Stabilizers

#### Indian Oil Corporation Ltd

Supply of Spares for marine loading arm, Biturox reactor, Heat exchangers, AMC con

#### Nayara Energy

Supply of 4 pressure vessels, steam coil, Sulphur Condenser

#### **HPCL- Mittal Energy**

Supply of Trim cooler, Heat Exchanger, Columns

# Order Book: Building a Robust Order Book with "Traditional Excellence" and Niche "Tech-Driven" Engineering Solutions



#### Arcelor Mittal Nippon Steels India Ltd

Supply of Vacuum Vessel, 4 Tundish

#### **Engineers India**

Supply of 14 pressure vessels, 2 LTCS columns

# Garden Reach Shipbuilders & Engineers Ltd (GRSE)

Supply of 4 Steering Gearing System, 4 Fin Stabilizer

### Lloyds Metals & Energy Ltd

Supply of Indian equipment's for Blast Furnace, Coke Oven , 1.2mnt steel plant and WHRB

#### Jindal Steel & Power

Supply of 4 Waste Heat Recovery Boiler (WHRB)

#### Coromandel International Ltd

Supply of Trailers, spares etc.

Diversified order book from Multiple Clientele

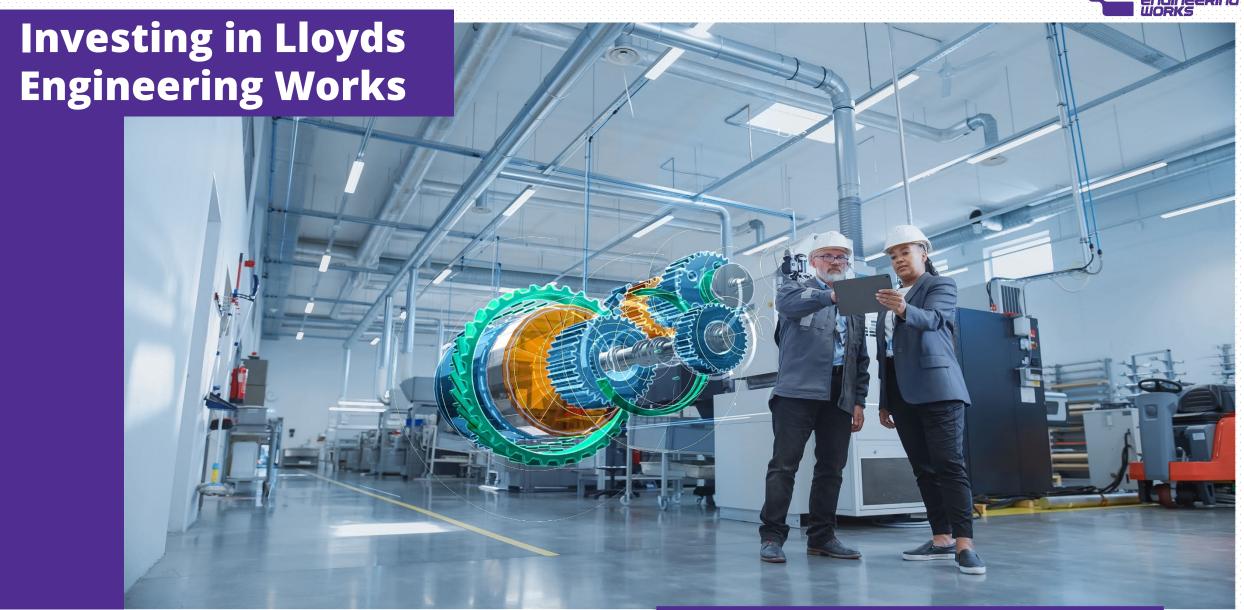
#### **Balance Sheet- Standalone**



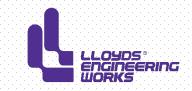
Particulars (₹ Crores)	FY24	FY25
Fixed Assets	61.94	66.10
Capital Work In Progress	10.65	62.96
Goodwill	0.96	0.96
Right To Use	14.59	13.43
Investments	4.90	194.11
Other Assets	25.46	19.46
Sub-Total Non Current Assets	123.00	357.02
Inventories	101.98	40.56
Trade Receivables	151.81	202.73
Cash & Cash Equivalents	125.22	130.11
Loans	18.87	37.15
Other current Assets *	50.40	119.95
Sub- Total Current Assets	448.28	530.50
Total	571.28	887.52
Share Capital	114.46	116.55
Other Equity	296.74	528.48
Total Equity	411.20	645.03
Borrowings	4.65	4.42
Other Liabilities	15.86	14.91
Current Liabilities *	139.57	223.16
Total	571.28	887.52

<sup>\*</sup> Current assets include Liquid Assets, and Current Liabilities include Short term Borrowing





#### Creating a niche in underpenetrated Sector through Technological Tie-ups



1. The Material Works, Ltd. (TMW) for the transfer of cutting-edge Eco Pickled Surface (EPS Gen 4) technology

Secured orders exceeding ₹50 crores

Huge opportunity; given steel ministry vision of building 300mnt steel capacity in India

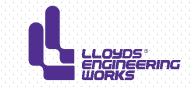
Key salient benefits of ECO pickling technology versus traditional Acid Pickling

- i) Lower Capex costs
- ii) Lower Opex costs
- iii) Zero Acid disposal costs, as this process is ACID-free
- iv) Environment Friendly

LEWL is one of the First to introduce these equipment's manufacturing in India



#### Creating a niche in underpenetrated Sector through "Technological Tie-ups"



2. <u>Agreement with TB Global Technologies Ltd (TBG) through which LEWL will provide Marine Loading Arms and Swivel Joints.</u>

Engineering products that are the first of their kind in the Indian market

Secured orders exceeding ₹7.88 crores

Upcoming Port capacities provide significant headroom for these equipment's

#### Key salient usage of loading arms

- Enable safer, faster and more secure economical loading operations in harsh conditions especially when compared with flexible hose.
- Marine loading arms are designed for various tanker sizes from barges to the largest crude tankers (100~500,000DWT)

LEWL with TB Global would be able to serve high-quality products for any fluid type and gas



#### Creating a niche in underpenetrated Sector through Technological Tie-ups



#### 3. Strategic collaboration with Fincantieri S.p.A

This collaboration aims to jointly manufacture high-quality products for the Indian Navy and Coast Guard

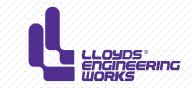
- Product diversification in defence and aerospace manufacturing.
- Investments in advanced technology for warship self-defence systems.
- Development of systems integrating telecommunication, signal processing, and aerospace engineering.
- Enhanced the agreement in July 2025 to cover Controllable Pitch Propeller (CPP) Systems & Shafting Systems

Secured orders exceeding ₹127 crores in Defence Sector

Further, in July 2025, the agreement scope was increased for various products in Defence and Navy

LEWL with Fincantieri Strategic Alliance to Bring Best-in-Class and Dominantly Indigenously Manufactured Products in India's Defence Industry.

### LEWL's further solidifies its Engineering Capabilities & Capacities"



# (LEWL) to acquire the engineering Assets of Bhilai Engineering Corporation Limited (BECL)

#### Long-term benefits of this acquisition

- ☐ Complementary to LEWL's existing product lines, enhancing production capabilities.
- ☐ Increase the total LEWL cumulative production area of the factory floor and production .
- ☐ Located in central India with proximity to the target customer base.
- ☐ There is an **abundance of skilled labour** available at a relatively lower cost.



**FABRICATION** 

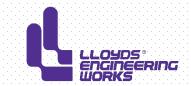


**ASSEMBLY** 



**MACHINING** 

# Our Forces – Unified and Client-Centric approach Playing on Strengths to deliver robust output in the most efficient manner



### Technological Bandwidth- Tieups

Technological Tie-ups ensure the most qualitative and best-in-class output. LEWL has technological tie-ups for its offerings..

#### **Five Decades of Experience**

Enriched experienced has established Brand Equity in the Industry.

#### **Debt Free**

The company remains Debt Free, thereby having superior Return Ratios

#### **Multi Product offerings**

Diversity in product offerings has also helped it diversify among Underlying sectors. This helps in deconcentrating the portfolio risks.

## **Strategic Plant Location**

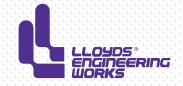
All workshops being adjacent to each other brings in the logistic advantage.

Strategic location of the plant with all workshops adjacent to each other helps in better absorption of Overhead costs

A centralised Raw Material procurement system helps in **better** operating cost structures

Shared Infrastructure brings agility in the execution of the projects









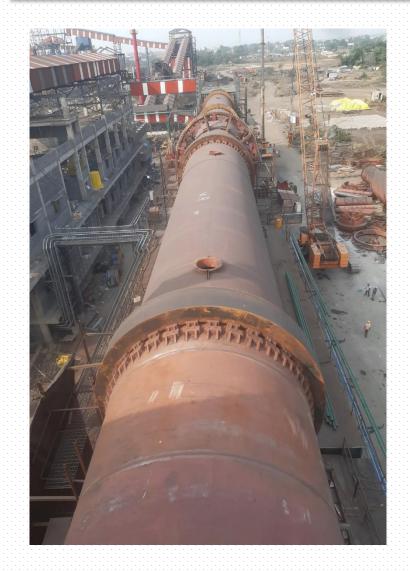
Boilers





Steel Plants Equipment

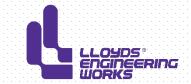








DRI & Power plants erection work in progress on turnkey basis





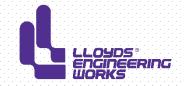


Heat Exchangers





Air/Gas Drying Systems







Pressure Vessels

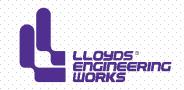




Column

23

### **Broad-Based Clientele**













पी डी आई एल

WELSPUN

PDIL





























**ADITYA BIRLA GROUP** 





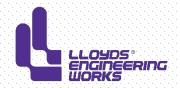








### More than Four Decades of Experience





Shri. Mukesh R. Gupta Chairman & Whole Time Director

A Commerce Graduate and successful Industrialist having a vast knowledge and rich experience of more than 41 years in various Industries such as Steel, Engineering, Power, Finance, Consumer Related, and Construction. He is the Founder and Board Member of Lloyds Group.



Mr Shreekrishna Gupta Whole Time Director

Krishna has great experience as an entrepreneur and has successfully started and created two brands in very dynamic industries. He has been awarded three '30 under 30' awards for Forbes India, Forbes Asia and Business World India. He is taking LEWL into the next phase by building teams and creating processes for sustained development.



Mr Kalpesh Agrawal

A Commerce Graduate and a Qualified Chartered Accountant. He is having more than 22 years of experience in the Engineering sector His expertise is across all areas of Finance and Accounts. He plays an important role in formulating the company's future direction by providing input on the company's business plan, financial and tax strategies, budgeting, and forecasting.



Mr Sudhir Kumar Dwivedi

A Bachelor of Industrial Engineering from IIT Roorkee with Honours.

Vast experience of more than 34 years in the Heavy Engineering industry with a proven track record in the optimization of organisational resources and product diversification.

He has taken LEWL to the doorsteps of new industries thereby aiding diversification to a large extent.



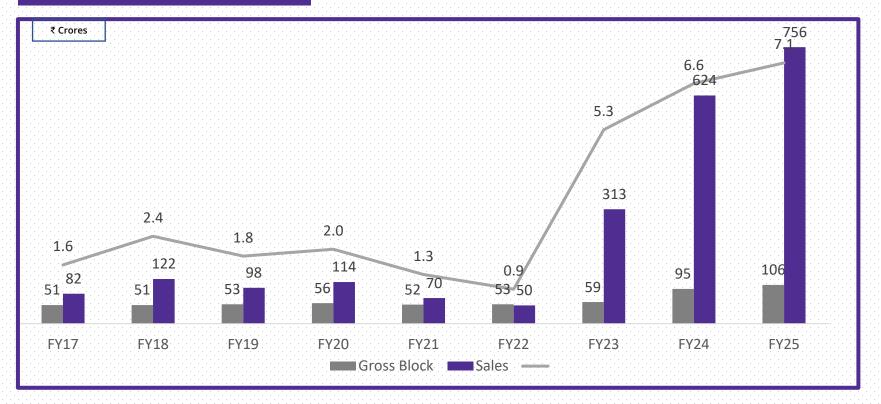


### New Manufacturing Capacities - To support increasing order book & Future growth



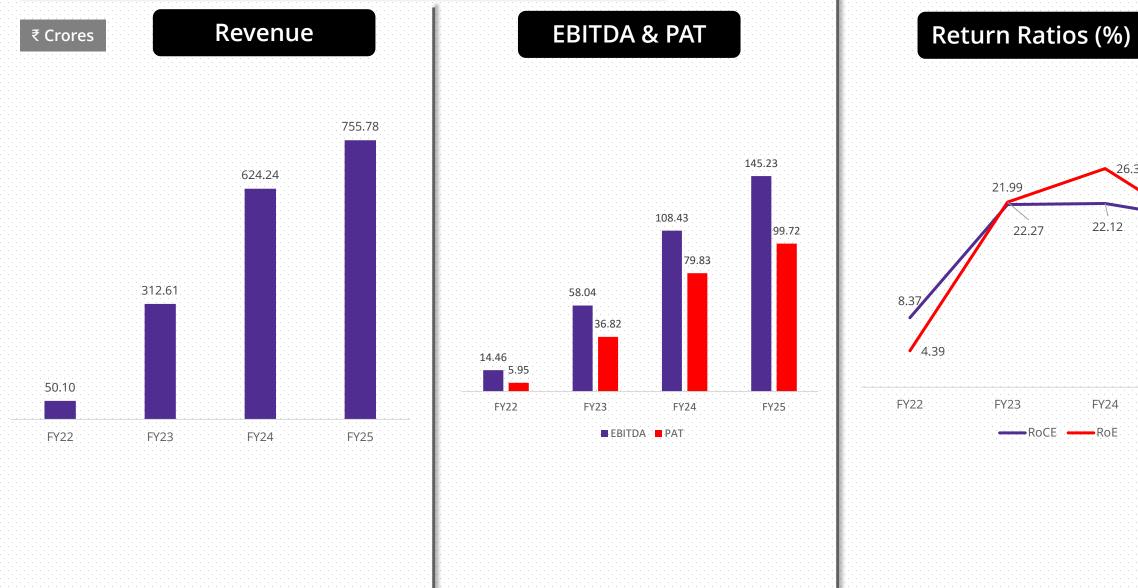
- LEWL has already begun enhancing its capacities.
- Capacity expansion of ~2x underway, thus providing solid headroom to grow.
- Modernising & overhauling the asset base to deliver superior growth. Enhancing & Enabling technologies to increase the throughput

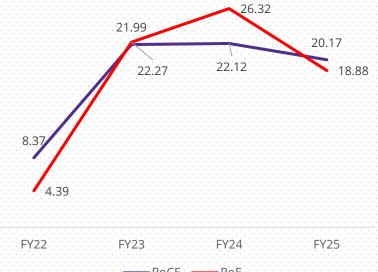
#### An Asset Light approach



#### Financials At a Glance

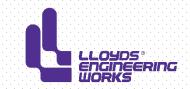




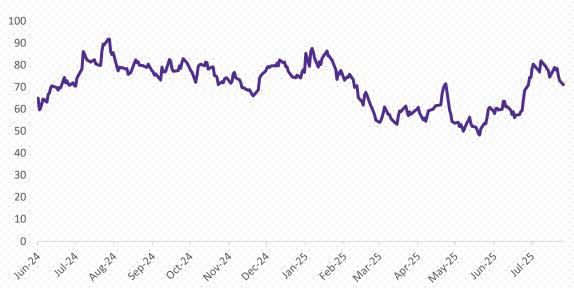


\*EBITDA includes Other Income

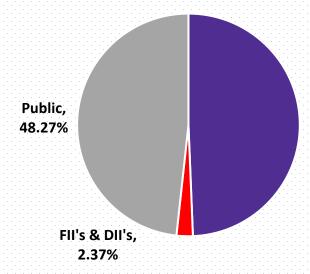
### **Shareholding Structure**



#### Price Movement (₹)



#### Shareholding as of 30th June 2025(%)



Promoters, 49.36%

Particulars	
Number of shares – Fully Paid up	116.55 crs
Number of shares – Partly Paid Up	30.85 crs
Exchange	NSE: LLOYDSENGG BSE: LLOYDSENGG, 539992
Market cap (as on 30th June 2025)	8,274 crs
Face Value	₹ 1.0



lloyds ir@lloyds.in www.lloydsengg.in +91 9892183389

