

# NACL Industries Limited

(formerly known as 'Nagarjuna Agrichem Limited')



Ref: NACL/SE/2020-21

06<sup>th</sup> February, 2021

1) **BSE Limited,**

Phiroze Jeejeebhoy Towers,

Dalal Street,

Mumbai - 400001

Company Code:524709

2) **National Stock Exchange of India Ltd**

Exchange Plaza, 5thFloor

Plot No.C/1 G Block, Bandra-Kurla

Complex, Bandra (E) Mumbai-400051

Script ID: NACLIND

Dear Sir,

**Sub: Press Release-reg.**

**Ref: Regulation 30 (Disclosure of events or information) under SEBI (LODR) Regulations, 2015.**

Please find attached a copy of communication released to the press.

Kindly take the same on records.

Thanking you

**for NACL Industries Limited**

A handwritten signature in blue ink, appearing to read "Satish Kumar Subudhi".

**Satish Kumar Subudhi**

Company Secretary & Head-Legal

Encl: As above

Regd. Office : Plot No. 12-A, 'C' Block, Lakshmi Towers, No. 8-2-248/1/7/78, Nagarjuna Hills, Panjagutta, Hyderabad - 500 082, Telangana, INDIA.  
Phone : +91-40-24405100, Fax : +91-40-23358062, E-mail : [info@naclind.com](mailto:info@naclind.com) Website : [www.naclind.com](http://www.naclind.com)  
CIN : L24219TG1986PLC016607

**Factory-Technical :**

Plot # 177, Arinama Akkivalasa Village, Allinagaram  
Post, Etcherla Mandal, Srikakulam - 532403, A.P.  
Phone : +91-08942-231172, 256400 / 401  
Fax : +91-08942-231171

**Factory-Formulation :**

Unit - I, Unit - II  
Ethakota-533238, Ravulapalem Mandal  
East Godavari Dist., A.P.  
Phone : +91-08855-254600 / 617

**R&D Centre :**

Sy. No. 1710 & 1711, Anthireddyguda Road, Nandigaon  
Village & Mandal, R.R.District, Telangana - 509228  
Phone : +91-08548-305004  
Fa x : +91-08548-305801

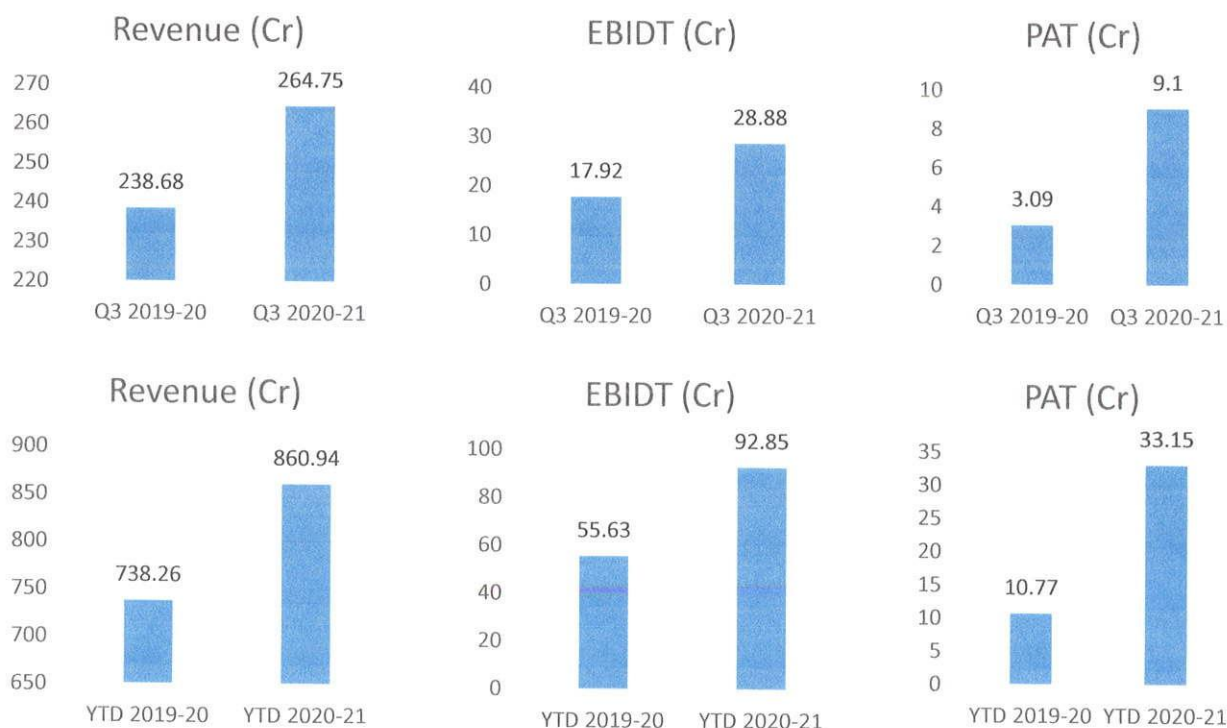
06<sup>th</sup> February 2021

## Highlights of the Company Performance in Q3 2020-21

Revenue from operations for the quarter ended 31st December, 2020 is Rs 264.75 Cr, registering a growth of 11%, Earnings before Interest, Depreciation and Tax (EBIDT) and Profit After Tax (PAT) for the Quarter ended 31st December, 2020 stood at Rs.28.88 Cr and Rs.9.10 Cr respectively compared to Rs.17.92 Cr and Rs.3.09 Cr in the corresponding period of previous year.

Revenue from Operations for the YTD 2020-21 is Rs.860.94 Cr. registering a growth of 17%, Earnings before Interest, Depreciation and Tax (EBIDT) and Profit After Tax (PAT) for the YTD 2020-21 stood at Rs.92.85 Cr and Rs.33.15 Cr respectively, compared to Rs.55.63 Cr and Rs.10.77 Cr in the corresponding periods of previous year.

### Performance at Glance:



### Key Updates on Q3 2020-21

For the 9 months period ending Dec.'20, Exports grew by more than 40% over the last year. The outlook for Q4 looks positive with good order book for Technicals and Formulations.



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Srikakulam Technical Manufacturing Unit Operations for Q3 have been encouraging and recorded highest ever production. Capacity enhancement and energy reduction projects are in progress to increase productivity of various Intermediates / Technicals.

Ethakota Formulation Unit's production volumes in Q3 are higher than the corresponding quarter in previous year. Commercial production of two new granular formulations has commenced.

The Company's Wholly Owned Subsidiary ('WoS'), NACL Spec-Chem Limited (NSCL), acquired GIDC industrial land at Dahej, Gujarat for setting up a green-field project for manufacturing of Agrochemical Active Ingredients and Formulations. Project implementation is in progress.

During the quarter under review, the pledge of Promoter's holding of 4,67,73,453 equity shares (representing 23.84% of Paid-up capital of the Company), have been released.

The equity share capital of the company has been increased by 1,92,497 equity shares allotted upon exercise of stock option by the eligible employees under "Nagarjuna Agrichem Ltd. – Employee Stock Option Scheme 2015 (ESOS 2015)" and further increased by 34,20,000 equity shares, allotted to Mrs. K.Lakshmi Raju, Promoter of the Company, upon exercise of Warrants.

#### **Comments from Mr. Pavan Kumar, MD & CEO**

**“It is encouraging that the company has been growing its Sales and Profits steadily over last many quarters. While navigating the pandemic with the required principles of safety and service orientation, the company is investing in substantial manufacturing capacity enhancement along with development, registration and launch of new products to serve the needs of its domestic and international customers. Driven by the core principles of customer centricity, productivity and sustainability, the company is optimistic of improving its overall performance in the time to come, meeting various stakeholder expectations.”**

#### **About NACL**

NACL is established as an agrochemical Company in 1993. The Company started as an Active Ingredient manufacturer and has built a sizable business in Domestic Retail, B2B and Exports, with many of the customers being large MNCs with longstanding relationships. The Company has also emerged as a strong player in the formulations business with over 50 products covering all major crops. In formulations, the Company manufactures products in all major categories such as Insecticides, Herbicides, Fungicides and Plant Growth Regulators.

For NACL Industries Limited



S. Mani Prasad  
Head – Corporate HPD