

Investor Presentation

Apr-Jun'22

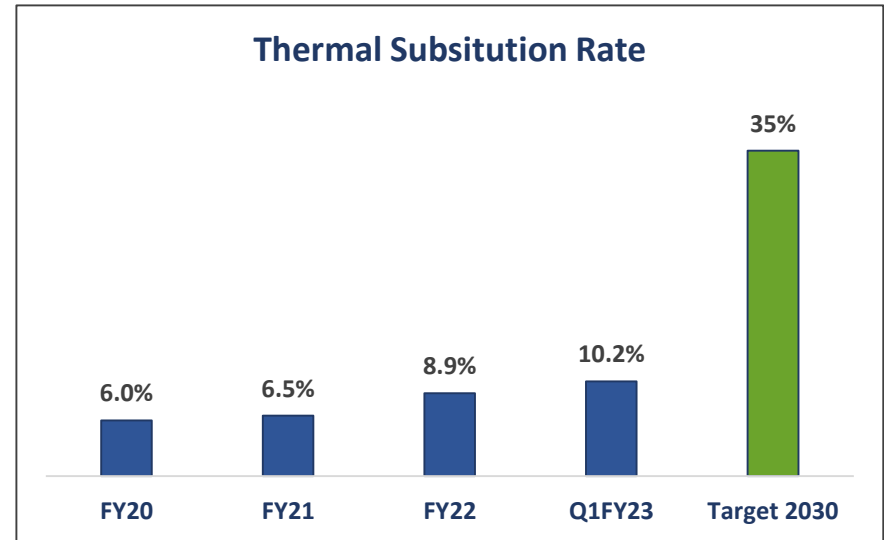
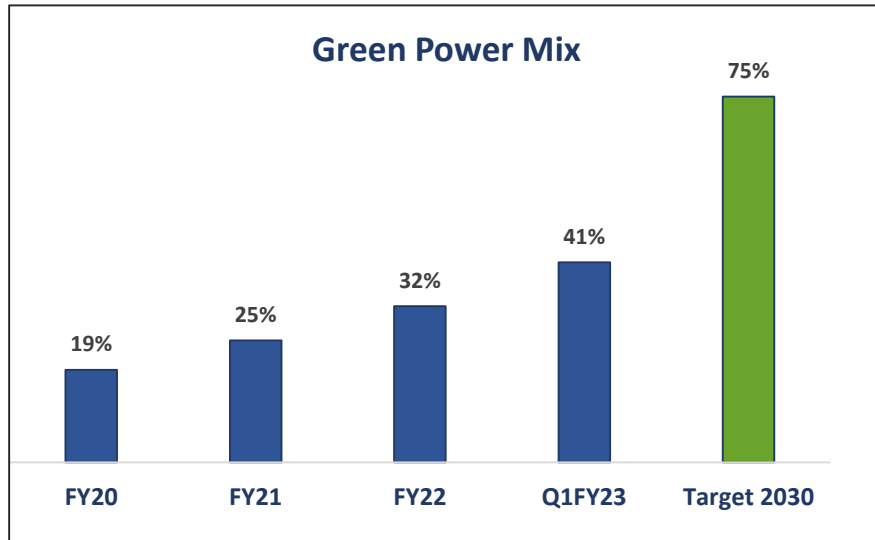
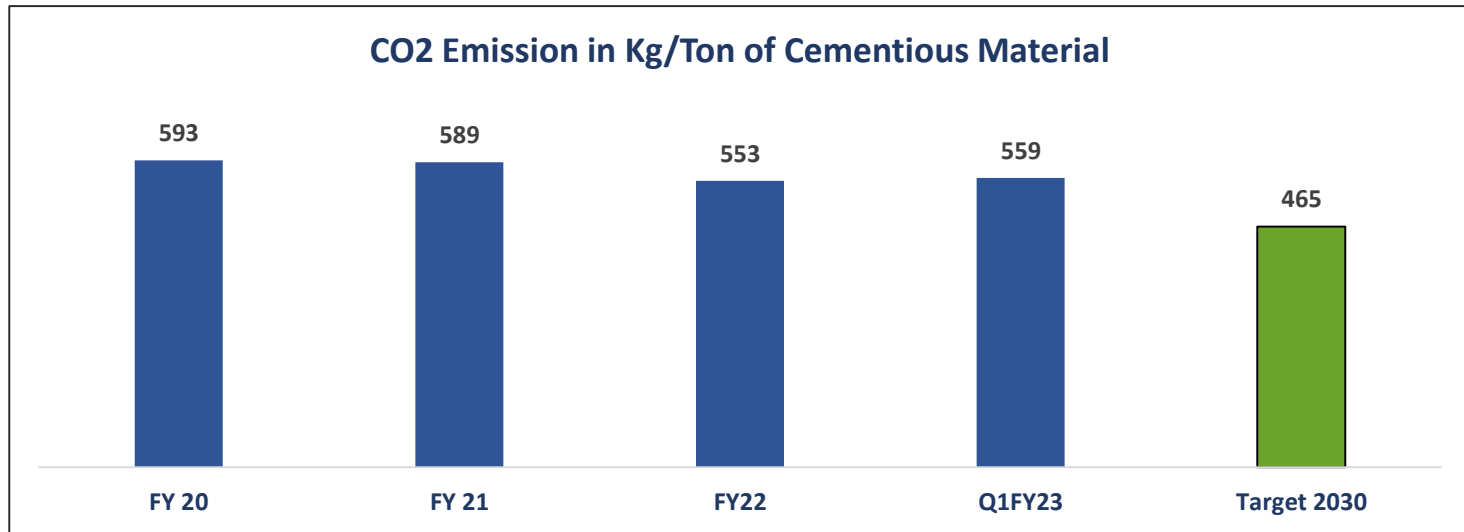
Q1 FY23

J.K. Cement Ltd.



ESG Update







JK Cement Works , Muddapur received Greenco Platinum Rating by CII .This is the only Integrated Cement Plant having Platinum Rating.



JK Cement Works , Nimbahera received Gold Award for Water Stewardship from Apex India Foundation .

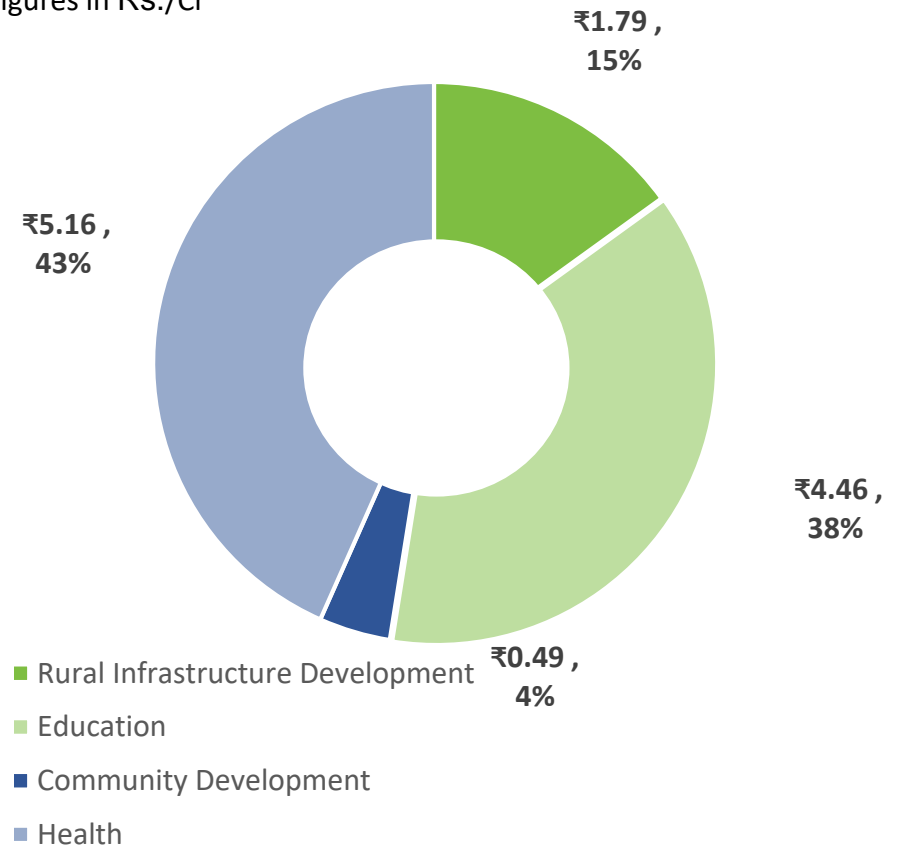
Commitment to improve livelihood and society

Key initiatives taken during the period -

- Contribution to Rotary Foundation & MCD for upliftment of education system for children .
- Contribution to IIT Kanpur for development of super specialty hospital .
- Medical Camp along with free distribution of medicine to villagers.
- Construction of CC roads in Mangrol. Link /Approach Road at Gotan , rest shelter and modification of boundary wall of Bus stand at Gotan. Distribution of street light etc.
- Contribution to JK Gram Trust for cattle breeding programmes.

CSR Expenditure Rs 11.90 crores in Q1 FY'23

Figures in Rs./Cr



Corporate Social Responsibility



Upliftment of MCD Schools



Construction of Gravel road from Bansa to Pipaliya village



Medical Camp organised at Petlur Village in which 225 villagers are examined for Orthopaedic , Gynecologist, Skin and General diseases .



Distribution of LED Street Light in Wangroli village

Corporate snapshot



Upgraded Line 3,
Nimbahera

Cementing pathways to shared progress

- **One of India's leading** cement and building products manufacturers
- **Partner in the nation's progress for over 45 years** with our products catering to infrastructure development needs
- Portfolio spans Grey Cement, White Cement (WhitemaxX) and value-added products like - **WallmaxX, GypsomaxX, TilemaxX, ShieldmaxX, Repairmaxx, SmoothmaxX and Wood Amore.**
- **Focused expansion programme, cost optimisation, utilisation ramp-up at new facilities and ability to capitalize on emerging opportunities** enable us to stay true to our purpose across economic cycles
- **Integrated cement manufacturing plants and split grinding units enjoy strategic locational advantage for their proximity to our captive limestone mines** and fly ash source respectively, and for being well connected to end-markets by road and rail networks.
- **Announced foray into Paint Business with Investment of Rs 600 crores** over a period of 5 years to take advantage of existing dealers / painters network of White Business and this will result in increased sales of Wall Putty also.



Strategically located manufacturing presence and future expansion

Our plants

Grey Cement

- A. Nimbahera, Chittorgarh (Rajasthan)
- B. Mangrol, Chittorgarh (Rajasthan)
- C. Muddapur, Bagalkot (Karnataka)
- D. Gotan, Nagaur (Rajasthan)
- E. Jharli, Jhajjar (Haryana)
- F. Aligarh (Uttar Pradesh)
- G. Balasinor (Gujarat)

White Cement

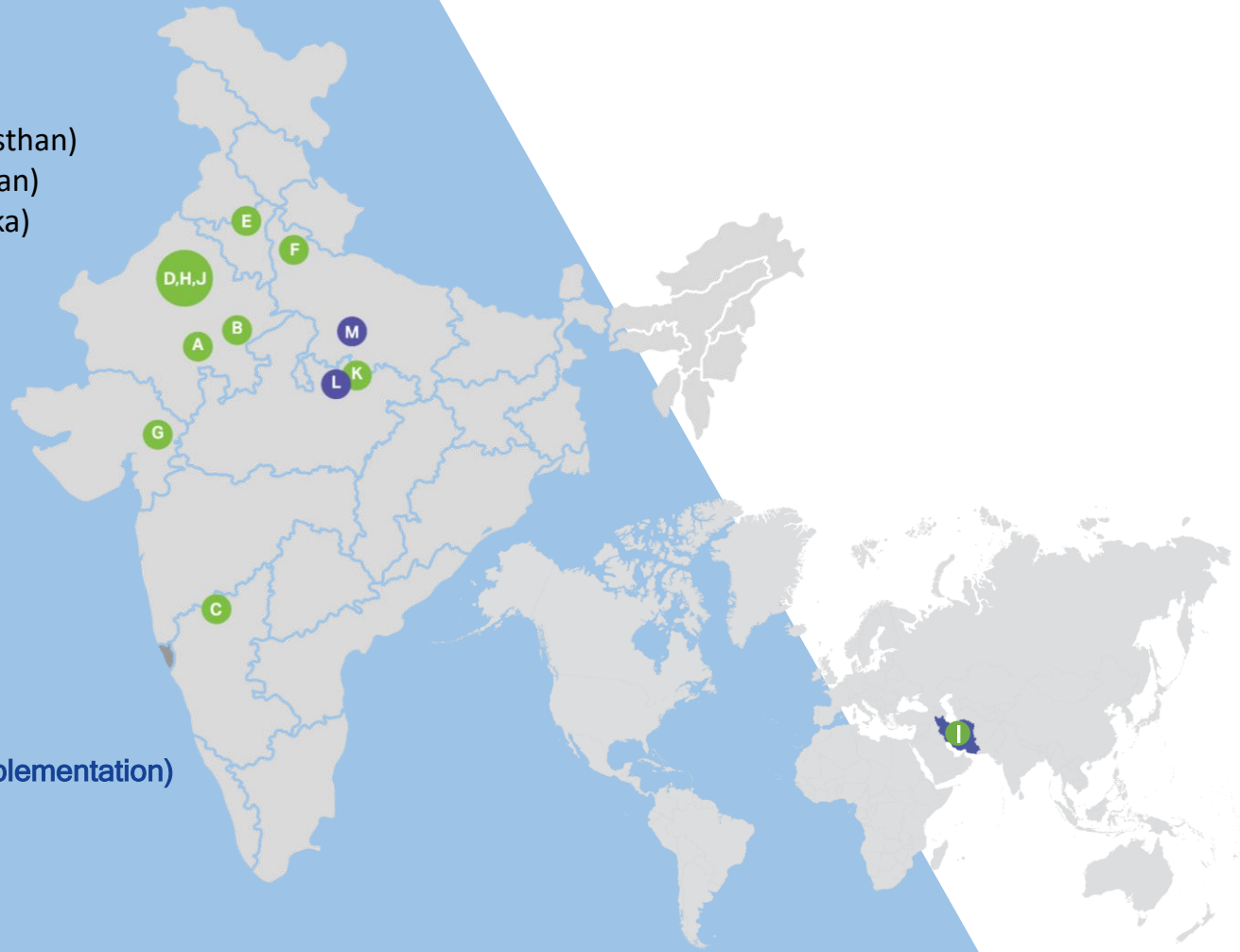
- H. Gotan, Nagaur (Rajasthan)
- I. Fujairah (UAE)

Wall Putty

- J. Gotan, Nagaur (Rajasthan)
- K. Katni (Madhya Pradesh)

Greenfield Expansion (Under Implementation)

- L. Panna, Madhya Pradesh
- M. Hamirpur, Uttar Pradesh

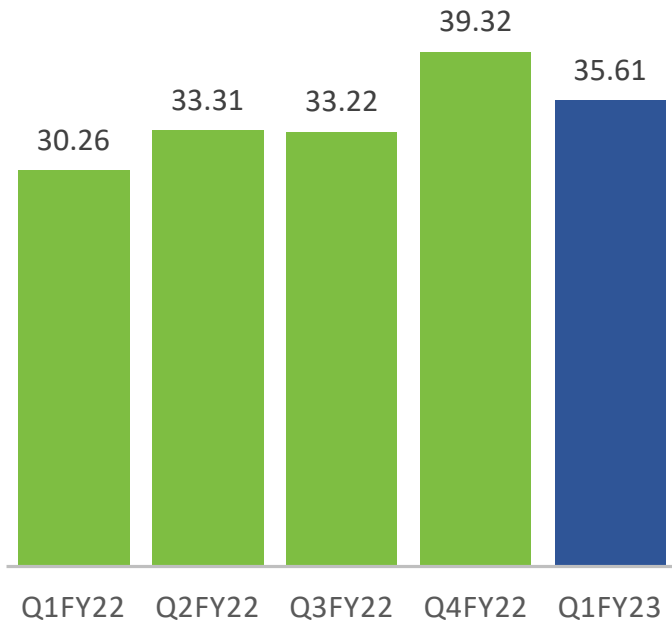


Performance highlights



Volume growth (Overall)

Q1FY23 18% Growth over Q1 FY22



Key drivers on YOY basis (Grey Cement)

87% Capacity Utilization (14% Up)

15% Increase in Volumes

11% Increase in Cement Realization per ton

64% Blending Ratio (2% Up)

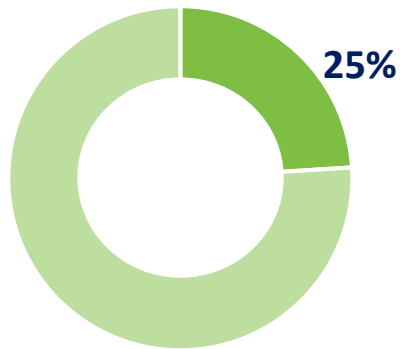
69% Trade Sales Mix (1% Up)

8% Premium Product Sales as % of Trade Sales (2 % Up)

Key movement in costs in Q1FY23



LOGISTICS COST

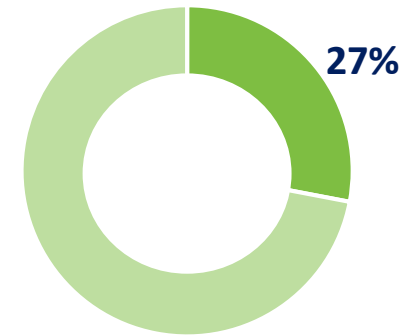


Rs. 1220 /M.T
10% up YOY

Increase in Diesel Prices



ENERGY COST



Rs.1364 /M.T
38 % up YOY

Increase in Pet coke
/Imported Coal Prices

Expansion –Project Status

Expansion	Additional Capacity	Status Update	CAPEX till YTD Jun'22	Expected Date of Completion
Greenfield Expansion at Panna (IU) with Hamirpur(GU)	Grey cement plant of 4 MnTPA & WHR power generation of 22 MW	<p>Work is in progress as per schedule -</p> <ul style="list-style-type: none">• Civil work is almost complete and over 50% equipment erection has been done.• Expenditure as on date is funded by borrowing of Rs 841 crores and Rs 1231 crores from Internal Accruals.	Rs.2072 crores	March'23



Clinker Silo



Cement Mill Bag House



Cement Mill - VRM



Cement Silo

Financial Highlights - Quarterly

Particulars	Q1FY23	Q4FY22	QOQ	
Sales Volume (Lakhs M.T)*	35.61	39.32	9%	▼
Net Sales (Rs. Cr)	2122.38	2223.63	5%	▼
EBITDA (Rs. Cr)	404.89	397.36	2%	▲
EBITDA Margin	19.08%	17.87%	7%	▲
EBITDA (Rs. M.T)	1137	1011	13%	▲

* Include Clinker Sale

Financial Highlights - Quarterly

Particulars	Q1FY23	Q1FY22	YOY	
Sales Volume (Lakhs M.T)*	35.61	30.26	18%	▲
Net Sales (Rs. Cr)	2122.38	1601.48	33%	▲
EBITDA (Rs. Cr)	404.89	402.11	1%	▲
EBITDA Margin	19.08%	25.11%	24%	▼
EBITDA (Rs. M.T)	1137	1329	14%	▼

*Include Clinker Sales

Financial Highlights

- Q1FY23 vs Q4FY22

Particulars (Rs. Cr.)	Q1FY23	Q4FY22	QOQ	
Revenue from Operations	2166	2269	5%	▼
Other Income	22	41	46%	▼
Operating Expenses	1766	1886	6%	▼
Depreciation	90	76	19%	▲
Finance Cost	62	69	10%	▼
Profit Before Tax(Before Exc. Item)	271	279	3%	▼
Profit Before Tax(After Exc. Item)	271	149	81%	▲
Provision for Tax	90	63	42%	▲
Profit After Tax	181	86	110%	▲
EPS in Rs	23.44	11.16	110%	▲
Net Sales	2122	2224	5%	▼
EBITDA	405	397	2%	▲
EBITDA Margin (%)	19.08%	17.87%	7%	▲

Financial Highlights

- Q1FY23 vs Q1FY22

Particulars (Rs. Cr.)	Q1FY23	Q1FY22	YOY	
Revenue from Operations	2166	1634	33%	▲
Other Income	22	27	19%	▼
Operating Expenses	1766	1234	43%	▲
Depreciation	90	66	37%	▲
Finance Cost	62	56	10%	▲
Profit Before Tax(After Exc. Item)	271	305	11%	▼
Provision for Tax	90	97	8%	▼
Profit After Tax	181	208	13%	▼
EPS in Rs	23.44	26.95	13%	▼
Net Sales	2122	1601	33%	▲
EBITDA	405	402	1%	▲
EBIDTA Margin (%)	19.08%	25.11%	24%	▼

Debt profile -Standalone

Particulars	As on 30 th June 22	As on 31 st March 22
Gross Debt (Rs./Cr)	2785	2850
Cash (Rs./Cr)	1058	1244
Net Debt (Rs/Cr)	1727	1606
Net Debt /EBITDA	1.12	1.05
Equity (Rs./Cr)	4434	4252
Net Debt/Equity	0.39	0.38

Debt profile -Consolidated

Particulars	As on 30 th June 22	As on 31 st March 22
Gross Debt (Rs./Cr)	3701	3434
Cash (Rs./Cr)	1082	1284
Net Debt (Rs/Cr)	2619	2150
Net Debt /EBITDA	1.71	1.40
Equity (Rs./Cr)	4434	4252
Net Debt/Equity	0.59	0.51

Thank You

